Detroit Auto Scene®

METRO: DETROIT - WARREN, MICHIGAN

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Ford Goes to Extreme to Quarry Rock from Original Site

not try it again.

As the second phase of the Michigan Central Station restoration continues, work is focusing on cleaning, repairing and replacing eight acres of masonry on the exterior of the building. To support this work, scaffolding now wraps around the west half of the 15-story tower, said Ford spokeswoman Christina Twelftree.

Soon, cranes and workers will begin disassembling stone from around the Waiting Room entrance, which faces north toward Michigan Avenue, to allow craftsmen to fix the limestone façade and recreate missing and deteriorated ornate pieces - all part of Ford's efforts to restore the Beaux-Arts building to its original grandeur.

To retain the historical integrity of the station, which first opened in 1913, the limestone blocks being used to replace the deteriorating stone on the façade will be sourced from the same Indiana quarry that provided the limestone during the original construction. Some of those early blocks of limestone still lie in a field a few feet from where they were first mined more than 100

The Dark Hollow Quarry where the unique patterned limestone

pattern fell out of favor with building projects in the 1920s. are now within a forest of 30-

It worked the first time, so why 1988, Twelftree said. That grainy year-old trees. Local trades will construct a new haul road to access the stones and remove trees The remaining blocks of stone to get access to the historic ma-

"It's super exciting to use stone that was originally intended for the building," said Richard Bardelli, Ford's construction manager for the restoration project, who re-

cently visited the Indiana quarry. "To come back to the same quarry where the first limestone was

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is found was officially closed in Ford had to cut roads through an overgrown forest in Indiana to transport limestone blocks from a quarry in order to refurbish the train station.

OnStar Vehicle Insights Provides Users With Helpful Data

smartphones. Now, thanks to On-Star, GM has made its cars a little smarter ... and this intelligence can help owners become better, more efficient drivers.

General Motors' new fleet telematics solution, OnStar Vehicle Insights, provides fleet managers and drivers the tools and data they need to make the most of their daily operations, said GM spokeswoman Katie Downey.

Available starting this month, OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more to fleet em-

We listened to our fleet customers' feedback and have created a turnkey telematics solution," said Ed Peper, U.S. vice president, General Motors Fleet. "OnStar Vehicle Insights helps simplify the fleet management time and money."

Many folk in the U.S. have business owners and fleet managers can help maximize their fleet's operational efficiency through a number of features, like Vehicle Locator, which allows drivers and fleet managers to view the location of all fleet vehicles in real time, Downey said.

Then there is Vehicle Health, which allows drivers to view vehicle mileage, oil life and fuel efficiency, as well as receive preventative service prompts and maintenance notifications.

The Driver Performance feature shows driver behaviors and trips taken, and receive safety alerts around specific events, like exceeding a specified speed

The Business Insights feature shows a simplified performance dashboard that aggregates data and presents trends that are helpful for business operation.

OnStar Vehicle Insights can alprocess, allowing our fleet cus- so help maximize fleet productivtomers, large and small, to save ity by offering fleet drivers a range of tools they can use to With OnStar Vehicle Insights, help save time, stay organized



Users can get OnStar driver data sent directly to their tablets.

Commands feature lets the driv- ganized manner. er lock, unlock and remote start Insights website instead of waiting on a locksmith while the Trip Summaries feature maintains and

and more, such as the Remote references trip history in an or-

The Driving Performance feaa vehicle from the OnStar Vehicle ture lets drivers view their driving behaviors, like hard-braking

CONTINUED ON PAGE 3



Marcel using a 3D Illusion Access Aisle at FCA Auburn Hills HQ.

FCA Works to Keep Spaces Available for Handicapped

Accessible parking spaces are ramp so that wheelchair users for employees with mobility challenges.

Except when they aren't, said Betty Carrier Newman, with the FCA Communications Digital Media Team.

Businesses offer these well-defined spots that include access aisles - the striped area directly next to the accessible parking space. This area is designed to allow room for a wheelchair-accessible vehicle to deploy a

can enter and exit their vehicle

"It should be a no-brainer that, unless you are a wheelchair user, you should not park in these spaces or access aisles," Newman said. "Unfortunately, wheelchair users are frequently unable to deploy their ramp due to cars parked in the access aisle."

October was National Disabili-

CONTINUED ON PAGE 4

Dodge Named Most Reliable Detroit Brand

by Jim Stickford

Consumer Reports had some good news for the Dodge brand last week when the 2019 Reliability Report was issued.

CR announced that Dodge moved up 13 spots in the publication's Top 10 list for brand quality this year. The announcement came last week at a special event hosted by the Automotive Press Association in the Gem Theater in Detroit.

Jake Fisher, senior director of Automotive Testing for CR, said the reason for Dodge's jump was simple. Reliability is affected by how far a model is in the vehicle's life cycle. Brand new vehicles have more problems. But vehicles that are further down the production cycle have had time to work out the bugs.

Because Dodge's designs are relatively old, the brand has been able to work out its design problems, while continuing to update the technology in the vehicles.

Fisher said CR bases its overall reliability score on several different testing formats that include road-test performance, owner satisfaction, consumer survey results and crash tests.

"This year, there are 20 models with reliability ratings that improved enough to lift their overall scores to enable them to be 'CR Recommended,'" Fisher

Overall, there was a lot of reshuffling among the brands in this latest survey, Fisher said. But he specifically noted that reliability for some key models

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Noel Night Fun Set for Dec. 7 This Year

The 47th annual Noel Night is set for Saturday, Dec. 7, in Detroit's Midtown District.

Venues north of Warren Avenue will be open from 1 - 7 p.m. and venues south of Warren will be open from 5 - 10 p.m.

More than 110 institutions, including the Michigan Science Center, the Charles H. Wright Museum of African American History and the Detroit Public Library, will be participating.

The annual community singalong led by the Salvation Army will be held on the Wayne State campus at the northwest corner of Canfield and Cass.

Noel Night is produced by Midtown Detroit, Inc. Call 313-420-6000 or visit noelnight.org for additional information.

Latest Chevrolet COPA Camaro Has Power, Style

Not every vehicle Chevy showed off at the recent 2019 SE-MA show in Las Vegas was a concept car. Those who attended the event got the first look at the 2020 Chevrolet COPO Camaro John Force Edition.

This car brought together the legacies of Chevrolet's factory race car and the 16-time NHRA champion driver in a distinctively styled, supercharged race car - and one that will deliver for charity, as well as low elapsed times on the drag strip, said Jim Campbell, GM U.S. vice president of Performance and Motorsports.

"John Force is one of the most legendary drag racers in history - and his legend started with Chevrolet," said Campbell. "We are proud to partner with him on this one-of-a-kind COPO Camaro and are excited to see what it will do on the auction block for char-

Chevrolet will auction off the COPO Camaro John Force Edition at the 2020 Barrett-Jackson Scottsdale, Ariz., event in January, with the proceeds going to DonorsChoose.org, said GM spokeswoman Rita Kass-Shamoun.

It carries a unique "2020COPO-FORCE" identification plaque and is considered a unique build in the COPO Camaro range - not part of the annual production run of 69 COPO Camaro race

Since 2012, Chevrolet has produced 552 COPO Camaros (only 69 a year), making them incredibly rare factory race cars. During that time. five COPO Camaros have crossed the auction block for charity, raising nearly \$2 million for a variety of important

"This is a great-looking COPO Camaro, and I enjoyed helping design this car," said John Force.



The 2020 COPO Camaro edition was unveiled at the recent 2019 SEMA show in Las Vegas. GM's only making 69.

"The COPO Camaro is already a formidable car, and hard to beat on the track. But this one is even more special, as it will help support a cause I firmly believe in."

Additionally, a black-and-silver paint scheme inspired by the John Force Edition is an available option on 2020 COPO Camaros, Kass-Shamoun said.

In fact, there are more color choices than ever when it comes to ordering the factory-built race

Along with the John Force color scheme and four production colors - Black, Summit White, Satin Steel Gray and Red - there are seven heritage colors from the 1969 Camaro color palette: Hugger Orange, Butternut Yellow. Frost Green Poly, Olympic Gold Poly, Garnet Red, Fathom Green Poly and Azure Turquoise Poly, Kass-Shamoun said.

The 2020 COPO Camaro's available engine lineup includes a revised version of the supercharged, LSX-based 350 engine, featuring a 2.65L Magnuson supercharger and new LSX-SC cylinder heads, as well as an LSXbased naturally aspirated 427 en-

Also available is the Racer's Package, which includes a carbon-fiber air inlet, dual batteries, weight box, parachute and a quick-change coupling (with the supercharged engine).

Kass-Shamoun said Customers can register for a chance to purchase a 2020 COPO Camaro at chevrolet.com/performance/cop o-camaro.

The 2020 COPO Camaro John Force Edition was the centerpiece of Chevrolet's performand personalization-focused display, which also features the new, mid-engine 2020 Chevrolet Corvette Stingray, the new Camaro LT1, concept and production versions of the Silverado and Colorado, new crate ensystems, Kass-Shamoun gine said.

Highlights include Corvette Stingray coupe and convertible models, each showcasing Chevrolet accessories that help personalize the first-ever mid-engine production Corvette - and the first-ever convertible model with a retractable hard-

Initially released in 1969 as the ZL-1 COPO Camaro, the automobile was part of Chevy's specialorder system, a method used by dealers during the sixties that allowed them to create high-performance vehicles that were not available elsewhere, Shamoun said.



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GM Names New Executive Leaders

appointments, effective Nov. 15, 2019, have been made at General Motors.

Brian Sweeney, U.S. vice president of Chevrolet Sales, Service and Marketing, moves to a newly created position as vice president, Dealer Operations and Innovation.

In this role, he will lead retail innovation and work closely with Chevrolet, Buick and GMC dealers to deliver a world-class customer experience and a robust dealer business model, said GM spokesman Jim Cain.

Sweeney will report to Barry Engle, executive vice president and president, GM North America. He will also report to Travis Hester, vice president of Global Customer Experience, a new team formed in September.

In another move, Steve Hill, vice president of U.S. Sales, Service and Marketing, will directly lead Chevrolet, in addition to his current role, to maintain continuity and sales momentum. He continues to report to Engle, Cain



Brian Sweeney

tomers and Brian and Steve have played a major role in building that foundation," said Engle.

Over the last several years, GM's U.S. dealers have consistently scored at or near the top of third-party surveys of customer satisfaction with dealer sales and service, and customer loyalty, even as the automotive industry changes rapidly, Engle

"Competition is intensifying, "Our dealers already do an ex- customer expectations are rising, cellent job taking care of our cus- and technology is transforming



Steve Hill

vehicles, dealership operations and the way we engage with customers," Engle said.

We will meet these changes head on and we are putting some of our most experienced and accomplished leaders in charge of embracing change and driving in-

"Our goals are ambitious but attainable: make our dealers the most successful in the industry, make our brands even more valuable and drive even higher levels of customer loyalty."

Downtown Detroit's Tree Lighting Event Coming

November will be a busy hold the 36th annual Detroit Afmonth for the Downtown Detroit terglow celebration at the MGM Partnership (DDP).

On Friday, Nov. 22, the 16th annual Tree Lighting will take place at Campus Martius. The 5 p.m.midnight event will also include the third annual Light Up Beacon Park ceremony.

"The DDP, DTE Foundation and DTE Beacon Park Foundation will present the 2019 Detroit Tree Lighting Ceremony and Light Up Beacon Park," said Anjana Schroeder, marketing manager for the DDP. "Kick off the holiday season with spectacular live entertainment, including Olympic skaters and musical guests. The night will also feature horsedrawn carriage rides, food trucks and bars, visits with Santa and the Channel 955 Official Rink Opening Party."

On Monday, Nov. 25, DDP will

Grand Detroit Casino and Hotel. The celebration will start at 5:30 p.m., followed by dinner and a program at 7 p.m.

"It will be an evening to celebrate and benefit the Downtown Detroit Partnership while we kick off the holiday season," Schroed-

Detroit Afterglow raises funds to advance DDP's core initiatives and placemaking programs that build an economically strong, sustainable and vibrant Downtown. The evening includes a traditional Thanksgiving feast and live entertainment by Ben Sharkey.

Ticket prices range from \$300 to \$3,000. Schroeder said To learn more about the event and about being a sponsor, go to downtowndetroit.org.

Ford Goes Back in Time For Station Project

CONTINUED FROM PAGE 1

sourced from allows us not only an exact match in color and texture, but to maintain a strong connection to its storied past.'

In the early 1900s, the limestone was quarried by hand, with men using chisels and hammers; huge blocks of stone were transported by train to customers where it was carved on site. Today, the limestone is extracted and cut by machines, large blocks are moved by truck to regional fabricators and then shipped in its final shapes to the job site.

One Clear Creek Stone Company employee currently mining the limestone from the quarry is the third generation of his family to do so. Jim Hillenburg's grandfather helped quarry the original Dark Hollow limestone used in the construction of Michigan Central Station. Hillenburg's father also worked at the quarry.

"It means a whole lot that all three of us have been in the limestone business," said Hillenburg, who earlier this year found the matching stone with the same grain formations as the original limestone used at the Detroit landmark.

"I'm proud that my grandfather and I both played a role in building Michigan Central Station, I'm picking up where he left off. I enjoy my job and I've made a real good living."

Hillenburg said he tried to get his son to follow the same career path and become the fourth-generation of the family in the business. Instead, his son is a pipe layer.

Michigan Central Station is one of many famous structures that has used Indiana limestone in its construction. Others include the Empire State Building, the National Cathedral, the new Yankee Stadium, the Pentagon and many state capitol buildings across the country.

Ford began the three-phase restoration project last year and plans to make the station the centerpiece of a new innovation hub in Corktown that will bring together new startups, estab-

lished companies, urbanists, investors, innovators and academic institutions to reimagine the future of transportation and make smarter, sustainable communities.

Before the stone is removed from Dark Hollow Quarry in Indiana, workers and cutters will measure the blocks and look for other stone with the same pat-

Some might have to be extracted from the ground. The last time stone from the woods was used for another restoration project was eight years ago.

Beginning this winter, an estimated 8,000 cubic feet of the stone, approximately 300 blocks, will be shipped from the quarry in southern Indiana to Capital Stoneworks in Bridgeport, Mich. The company will take the raw stone and fabricate the replacement pieces needed for the train station.

The new stone will arrive in Detroit for installation in the spring of 2020.

OnStar System Provides Helpful Data

CONTINUED FROM PAGE 1

events, as well as their driver performance score, so they are aware of any behaviors that need improvement.

OnStar Vehicle Insights is compatible with most 2015 model year and newer Chevrolet, Buick, GMC and Cadillac vehicles. Downey said. At launch, OnStar Vehicle Insights will be \$15.99 per vehicle, per month. Signing up is simple, fast and scalable for any size business, with no longterm contract required.

"This is just the beginning for OnStar Vehicle Insights," said Michelle Calloway, head of On-Star Vehicle Insights, GM Global Innovation. "We plan to expand our service offerings over time, including the addition of mixed fleet compatibility, so even more customers will have the ability to experience the benefits of our telematics solution in the future."

additional information For about OnStar Vehicle Insights and to sign up for service, visit onstarvehiclensights.com.







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Special Wrangler Edition Honors Veterans

FCA celebrated 2019 Veterans Day by returning a classic version of the Wrangler to its lineup.

The Jeep brand is returning the Wrangler Freedom edition to the road. The 2020 Jeep Wrangler Freedom edition is a tribute to U.S. military members, with military-themed exterior and interior cues, said spokesman Berj Alexanian.

The Jeep brand will make a \$250 donation to the United Service Organizations (USO) with every Wrangler Freedom edition sold.

"We are thrilled to bring the Wrangler Freedom model back to the Jeep lineup as a tribute to active and retired members of the U.S. military," said Jim Morrison, head of Jeep Brand - North America. "The Jeep brand has a long military history and the new Wrangler Freedom model is a small, but important way we can honor those who have and continue to serve their country.

This special-edition vehicle is based on the Wrangler Sport S and features unique exterior and interior content, Alexanian said.

Exterior features include an American flag placed above the Jeep brand logo on both the driver and passenger side near the front fenders, a new hard "Oscar Mike" badge - a military phrase that translates to "On the Move" on the rear tailgate, as well as a decal on the hood, a black premium Sunrider soft-top with deeptint rear windows, Satin Carbonpainted 17-inch aluminum alloy wheels with all-terrain tires and side steps.

Interior treatments on the Jeep Wrangler Freedom include McKinley black cloth seats with black leather bolsters, featuring Light Tungsten accent stitching, "Oscar Mike" embossed on the seat backs in Light Tungsten accent stitching, and on the steering wheel, doors, seats and front armrest.

The Wrangler Freedom Edition will first be offered in Firecracker Red, Bright White and Ocean Blue for the first production run with Black, Granite Crystal, Sting Gray, Billet, Punk'n, Hellayella and Bikini following shortly after.

The 2020 Jeep Wrangler Freedom has an MSRP of \$34,190 for the two-door model and \$37,690 for the four-door version, Alexanian said.

The Diverse Abilities Network

marks a very exciting evolution

for the company by focusing

employees with disabilities.

employees as caregivers, and

employees who have children

with disabilities or

needs.

providing support to

special



large "Oscar Mike" military star The USO will receive money from sales of the Wrangler Freedom editon.

FCA Working to Preserve Handicap Spots

CONTINUED FROM PAGE 1

ties Month, Newman said. Among FCA that help in mobility is the Chrysler Pacifica minivan converted by BraunAbility, offering the largest interior space and widest door opening and side-entry ramp in the industry.

'We're joining forces with BraunAbility to help boost access and inclusion for employees with mobility challenges by rolling out 3D illusion access aisles at FCA headquarters in Auburn Hills," Newman said. "The concept is meant to help people stop and think before parking in the access aisles, preventing employees and guests with wheelchairs from getting in and out of their vehicles.

BraunAbility is the world's leading manufacturer of mobility transportation solutions and developed the 3D access aisles as part of its 'Drive for Inclusion,' program, a movement to ensure the voices of people with mobility disabilities and their caregivers are included in the design of the world around them. Newman said.

A 2018 BraunAbility survey found 74 percent of people have witnessed abuse of accessible parking. Newman said that FCA believes inclusion depends on access and access depends on

building awareness of mobility challenges and the day-to-day issues this community faces.

Awareness of accessible parking abuse is a big step toward ensuring access for all to the workplace.

"We have created 3D handicapaccessible aisles and built our visitor and employee parking structures to help raise awareness for those with disabilities who need a wheelchair accessible vehicle to be able to properly exit their vehicle when they deploy a ramp," said Amy Baker, senior manager for FCA Fleet Parking. "Unfortunately, many people don't understand that the lines on a handicapped parking space are meant for those who needs a ramp to be deployed.

Jeff Marcel, manager at Field-Conncet FCA, said that he's gone to movies and been unable to access his vehicle for two hours because someone parked too close to his vehicle, denying him ac-

"Hopefully, the extra colors and the way they stand out will deter people from parking too close," Marcel said.

"FCA also moved the needle on awareness forward this year by adding a Diverse Abilities Network to the company's Business Resource Groups," Newman said.



from Detroit have risen over the past year, allowing CR to recommend them. "Those vehicles include some

CONTINUED FROM PAGE 1

carry-over models such as the Buick Enclave, the Dodge Charger, the Chrysler 300, the Ford Fusion, the Ford Mustang, the Jeep Grand Cherokee and the Lincoln MKZ," Fisher said. "Brands from FCA had the most upward mobility of all domestics in CR's ratings. Dodge vaulted 13 spots to number eight out of 30 brands due to the 'Above Average' reliability rating of the Dodge Challenger and the Grand Caravan."

GMC moved up two spots to 22 due to the average or above average reliability scores for the Acadia, Yukon, Terrain and Yukon XL, Fisher said.

On the other hand, Buick dropped out of the top 10 ranking list, Fisher said. But the Buick Regal was the only model that was rated below average. Chevrolet dropped a couple of spots down the list due, in part, to the redesigned 2019 Silverado.

Cadillac was on the bottom of the list, Fisher said, pointing out that there were a couple of reasons. One, he said, was the brand has come out with a lot of new vehicles, and they all have the latest tech. The more things you put in a car, the more things can go wrong, he said.

Ford's ranking, at 16, stayed the same, Fisher said. The company introduced the Ranger midsize pickup back to the American market this year, but Ford had that truck in other markets before bringing it back here. That allowed the bugs to be worked out overseas before coming here.

Fisher said that CR weights

Ranking for Detroit Brands problems differently. A transmission problem is more serious that an infotainment problem, for example. But enough small problems can add up.

Dodge Earns Top Reliability

He noted that BMW, VW and Audi all saw their rankings drop. BMW fell seven spots to 17th place, Audi fell seven spots to 14th place and VW fell nine spots to 27th place.

CR does take consumer complaints into account when rating vehicles, Fisher said. One BMW customer wrote in and said the company logo fell off the back of his new BMW. He glued it back on rather than take the vehicle to the dealership, but that kind of thing does not build long-term confidence in a vehicle.

He also said things like infotainment software taking 30 seconds to boot up when a car is started is very annoying. People can't use their rear cameras or adjust their climate controls. Instead, they have to sit in a car and wait for the infotainment system to start working. That doesn't win a car fans, he said.

Fisher said that now that cars more resemble smartphones, automatic updates to software can be a two-edged sword. When the updates go through without a hitch, great. But he said Jeep recently updated the infotainment systems on new Wranglers. There was a bug and it took a few days to fix the problem. That's bad, he said.

"I know of no phone maker or car maker that allows you to go back to the old system if there's a problem with a new update," Fisher said. "We really should be able to go back to a system that worked for us. It's only a matter of time until an update really goes wrong with a car."





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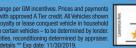


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Auto Insurance Rates Drop

gan drivers who want unlimited medical coverage for crash injuries will pay \$100 per vehicle starting in July, which will be 55 percent less than the record-high \$220 annual fee they currently

The Michigan Catastrophic Claims Association, a state-created nonprofit entity that reimburses auto insurers for health care claims surpassing \$580,000, announced the cut Nov. 13. The move came roughly five months after the passage of a law making the mandatory fee optional beginning next summer, as part of a plan to lower rates in a state with the country's most expensive average premiums.

Motorists who forego personal protection benefits entirely they can do so if they have Medicare or separate health insurance that covers car crash-related injuries - and those who choose less coverage will avoid the assessment altogether, said MCCA executive director Kevin Clinton.

The \$100 fee will be the lowest in 17 years. The portion of the fee that covers a fund deficit, \$43, will fall to \$0 because the deficit has been eliminated, he said. The total fee was \$100.20 in 2003-04.

"Today's reduction by the MC-CA demonstrates that our historic bipartisan legislation will provide real savings to Michigan drivers," Democratic Gretchen Whitmer said in a written statement.

Lawmakers and the insurance industry, whose members sit on the MCCA board, also said the steep fee decrease is proof that the changes signed into law will

The announcement "is just the first in what we hope is a series of cost savings for Michigan driv-

LANSING, Mich. (AP) – Michiers," said Tricia Kinley, executive director of the Insurance Alliance of Michigan. "By next summer, drivers will finally be able to choose the level of medical coverage that works best for them, which should further decrease costs. The combination of new choices for consumers and the enactment of a fee schedule to stop medical providers from charging three and four times more for auto accident injuries should allow drivers to see savings on their premium.'

The law requires insurers for eight years to reduce on average the PIP portion of policies by 10 percent (unlimited benefit), 20 percent (\$50,000 of coverage for those on Medicaid), 35 percent (\$250,000), 45 percent (\$500,000) or entirely.

The Coalition Protecting Auto No-Fault, a group of health providers, plaintiffs' lawyers and patient advocates who oppose the new law, remained critical.

"The auto insurance industrycontrolled MCCA is looking for a public relations win by reducing your assessment while increasing your bill in other areas, and they still refuse to make their rate-making data public" president John Cornack, who leads the Eisenhower Center, a brain injury-rehabilitation facility in Ann Arbor that has warned it is at risk of going out of business because of the law. "It's all a shell game, one the auto insurance companies will continue to win until Michigan gets serious about increasing oversight and requiring transparency.'

Cornack said the group is hearing anecdotal reports of insurers "jacking up" premiums at renewal, to keep profits high before they must offer PIP savings. The Associated Press could not immediately determine if there is evidence to support the claim.

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 - 24 MTH LEASE 10,000 MILES O + TAX

MTH \$0 DOWN

- 5.3 L engine Heated Seats/Steering Whee
- Remote Start
 18" Aluminum Wheels Xm Radio
 & more

24 MTH LEASE • 10,000 MILES

Free shuttle service to home, office or shopping.

buff whelan chevrolet

WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970! Van Dyke • South of 18 Mile • Sterling Heights

Jeff Caul

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PEP OUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM



FIND NEW ROADS

*See dealer for details. Photos may not represent actual sale vehicle. All rebates and incentives, including GM loyalty & Conquest incentives have been deducted from the price and are included in the lease payments, and are subject to change by the manufacturer without notice. Leases are through GM Financial and are based on A1 approval. There is a \$395 disposition fee, if you do not release or purchase thru GM Financial at lease termination. GM Employee discount is required unless otherwise noted. All leases are for 10 k miles per year. GM Lease Loyalty requires a Buick, GMC or Chevrolet lease in the household. Those leases do not have to terminate. 1st payment, tax, title, plate fee and \$24 CVR fee are due at signing. All prices are plus tax, title and plate fee, and \$24 CVR fee. See dealer for complete details on all incentives and offers. All deals are only good while supplies last. Deals good thru 11/30/2019

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475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD



PLUS JEFFERSON BUCKS = BIG SAVINGS!!*



2019 CAMARO ZL1 CONVERTIBLE WAS \$72,850 SAVE OVER \$9,000

-NOW-\$63,599

2019 CAMARO ZL1 CONVERTIBLE BASED ON GM EMPLOYEE PRICEING. JUST ADD TAX,TITLE, PLATE AND DOC FEE. INCLUDES CAMARO LOYALTY



2019 CORVETTE zo6 coupe SAVE \$15,311 was \$92,910

-NOW

\$77,599

2019 CORVETTE ZOG COUPE BASED ON GM EMPLOYEE PRICEING. JUST ADD TAX,TITLE, PLATE AND DOC FEE. INCLUDES CORVETTE LOYALTY

VALET PICK-UP OR SHUTTLE PICK-UP/DELIVERY

2130 E. JEFFERSON 6 Blocks East of the GM RenCen • Detroit

SHOWROOM HOURS: MON. & THURS. 8:30AM-8PM / TUES., WED. & FRI. 8:30AM-6PM / FIND NEW ROADS

SERVICE HOURS: Mon-Fri 7am-6pm CLOSED SATURDAY & SUNDAY



CHEVROLET /



BLACK FRIDAY SALES EVENT NOW THROUGH NOVEMBER 29™

BRING JOY TO A CHILD **WITH CANCER** THIS HOLIDAY SEASON!

NOW THROUGH // DECEMBER 11th

Bottomless Chest

Visit our showroom to donate a NEW/UNWRAPPED toy to benefit Pediatric Cancer Patients.

2020 TRAX LS



- Color Touch Screen Radio!
- Remote Keyless Entry!
- Rear Vision Camera!
- Aluminum Wheels! - 60/40 Folding Rear Seat!
- Bluetooth for Phone! Stock# L53214

MSRP \$22,370 Sale Price: \$17,031*

24 MONTH LEASE



\$999 Down

2020 EQUINOX LT

DRIVER CONFIDENCE PKG. Color Touch Screen Radio! Keyless Start and Entry! Rear Vision Camera! Side Blind Zone Alert!

Forward Collision Alert! Lane Keep Assist with Lane Departure Warning! Stock# L53791

MSRP \$29,170 Sale Price: \$22,806*

24 MONTH LEASE

The Best Price...

\$999 Down

2020 TRAVERSE LT

CONVENIENCE AND DRIVER CONFIDENCE PKG.



- 3.6L DI DOHC V6 Engine! 7 Passenger Seating!
- Power Rear Liftgate!
- Heated Front Seats! Aluminum Wheels!
- Lane Change w/Blind

Zone Alert! Stock# Q12969

MSRP \$38,860 Sale Price: \$29,199*

24 MONTH LEASE

The Best Price.

\$999 Down NO Security Deposit required. Tax, title and plate fees extra

2020 COLORADO 4WD CREW CAB



- **CUSTOM SPECIAL EDITION** - 3.6L V8 DOHC Engine!
 - Monochromatic Appearance!
 - Trailering Package!
- Rear Locking Differential!
- 18" Dark Argent Aluminum
- GM Bedliner INCLUDED! Stock# 2L5640

MSRP \$35,680 Sale Price: \$30,499*

36 MONTH LEASE

\$999 Down NO Security Deposit required. Tax, title and plate fees extra

The Best Price.

2020 SILVERADO 4WD CREW CAB



CUSTOM VALUE PKG.

- 310HP 2.7L Turbo Engine!
- GM Bedliner INCLUDED! 40/20/40 Front Bench Seat
- with Armrest Storage! 20" Aluminum Wheels
- Remote Start and Entry! Trailer Package with Locking Rear Differential! Stock# L54544

MSRP \$43,930 Sale Price: \$31,538* 24 MONTH LEASE



\$999 Down NO Security Deposit required. Tax, title and plate fees extra

2020 BLAZER 2LT

CONVENIENCE AND DRIVER CONFIDENCE PKG.



Rear Vision Camera!

- 20" Aluminum Wheels! Heated Front Seats! Stock# L54979

MSRP \$36,415 Sale Price: \$30,398* 24 MONTH LEASE

The Best Price... PERIOD!

\$999 Down NO Security Deposit required. Tax, title and plate fees extra

We'll Give You \$1000 OVER Kelley Blue Book for Your Trade-In... GUARANTEED!*





SHOWROOM HOURS:

Monday Tuesday Wednesday Thursday Friday

8:00 AM - 9:00 PM 8:00 AM - 6:00 PM 8:00 AM - 6:00 PM 8:00 AM - 9:00 PM 8:00 AM - 6:00 PM

(586) 791-1010



35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township

Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, private offers, competitive brand, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate, \$24 VIR fees and administrative fees (when applicable) and were valid at time of printing, Leases are 10,000 miles per year with Al approval through GM Financial. GM Lease loyalty requires a Buick, GMC or Chevrolet lease in household. Silverado/Sierra loyalty requires a Silverado /Sierra in Household and do not have to be terminated. GM Employee discount required except where noted. Equinox requires supplier discount. \$395 disposition fee will be charged if you do not re-lease or purchase though GM Financial at lease termination. \$1000 Kelley Blue Book trade in offer is on 2005-2016 model vehicles with clean Cartax minus reconditioning costs. Traverse is a former courtesy transportation vehicle with approximately 2500 miles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 11/22/2019 @ 6:00PM.

Michigan Woman **Gets Honor** From DOE

The U.S. Department of Energy (DOE) last week recongized Denise Gray, president of LG Chem Michigan Inc. Tech Center, as the winner of the 2019 Lifetime Achievement Award for the U.S. Clean Energy Education & Empowerment (C3E) Initiative.

Gray has overall responsibility at LG Chem Michigan Inc. Tech Center for strategic direction, engineering, and business development, said LG Chem spokeswoman Ellie Millerschin.

Throughout her career, she has been instrumental in accelerating the development and deployment of advanced battery systems for transportation. The majority of her more than 30 year professional career was spent at General Motors, where she spearheaded efforts in vehicle electrical and powertrain systems controls and software. Ms. Gray has also been a proponent of science, technology, engineering, and mathematics (STEM) outreach and career development, frequently participating in STEM events.

Gray also received the Lifetime Achievement Award from the 2019 U.S. C3E Initiative, which recognizes individuals who have significant accomplishments, leadership qualities, and have made a lasting and compelling impact in their field of clean energy.

C3E Awards are given in eight additional categories: advocacy, business, education, entrepreneurship, government, international, law & finance, and research.

"Women have a critical leading role to play in developing clean energy technology for a prosperous future," said Secretary of Energy Rick Perry. "Congratulations to the winners of the 2019 U.S. C3E awards for the recognition of your dedication and rising leadership in this sector. May your work pave the way for more women to pursue careers in clean energy innovation.'

"It is an honor to recognize these accomplished women for their gifts of innovation to the United States," said Deputy Secretary of Energy Dan Brouillette. "There is nothing we cannot accomplish when we have great minds like these women working on our toughest energy and scientific challenges."

The U.S. C3E Initiative is led by DOE in collaboration with the Texas A&M Energy Institute, MIT Energy Initiative, and Stanford Energy. DOE has spearheaded this initiative since 2012 with the goal of closing the gender gap in clean energy careers.

Dow Chemical Will Fund Clean Projects

TRAVERSE CITY, Mich. (AP) -Dow Chemical Co. has agreed to spend \$77 million on environmental restoration projects to compensate for pollution by its plant in Midland, Michigan.

Federal and state officials announced a settlement with Dow on Nov. 8

The Dow plant released dioxins and other hazardous substances into rivers and their watersheds for decades after opening in 1897.

The contaminants harmed fish, invertebrates, birds and mammals. They prompted warnings about touching soil and eating wild game and fish in some areas.

Under the deal, Dow will fund fish spawning and habitat improvements; restoration of thousands of acres of wetlands and other wildlife living spaces; and creation of public nature areas.



\$2500 Minimum Trade In When You Lease or Purchase any New Buick or GMC

- 1.4L Turbo Deep Tinted Glass Push Button Start 18" Aluminum Wheels Power Driver Seat Bluetooth for Phone

- Front Heated Leather Seats Fog Lamps LED Headlamps Side Blind Alert
- **GM EMPLOYEE & FAMILY**

WITH GM LEASE IN HOUSEHOLD

- Remote Keyless Entry Color Touch Screen Radio Rear Vision Camera Apple/Android Car Play Remote Start Heated Wheel

- Universal Garage Door Opener Rear Cross Traffic Alert

NON-GM EMPLOYEES



Was \$31,115

Everyone Sale Price \$22,469*

NEW 2020 BUICK ENVISION PREFERRED PACKAGE

- 2.5L 4 Cylinder Heated Front Seats
 4G LTE Wi-Fi Apple/Android Car Play
 Hands Free Power Rear Hatch
 Universal Home Remote
 Rear Backup Camera
 18" Aluminum Wheels
 Remote Start and Entry
 Power Windows
 Sirius XM Radio
 Power Seats

- Power Seats Heated Mirrors

 Fog Lamps 1.9% APR for 72 months Available

+ Up to \$3000 Was \$35,265

Sale Price

\$27,673*

GM EMPLOYEE & FAMILY

Keyless Start

Bluetooth

1.5L Turbo

Speed Transmission
 Color Touch Radio w/Apple/

NON-GM EMPLOYEES

STK. #20B1146

NEW 2020 BUICK ENCLAVE PREFERRED PACKAGE

- 3.6 V6 Engine
 Apple Car Play
 Heated Front Seats
 18" Aluminum Wheels
 Remote Start and Entry
- 7 Passenger Seating Bluetooth for Phone
- Power Seats Rear Back-up Camera LED Headle

Rear Park Assist 3.9% APR for

72 months Available

+ Up to \$4500 GM EMPLOYEE & FAMILY Was \$41,270

Sale Price \$32,194*

NON-GM EMPLOYEES



Best Selection of 2019's and 2020's in Macomb County! Best Selection at the Best Price!!

NEW 2019 GMC ACADIA SLE

- 7 Passenger Seating
- Color Touch Screen Radio
 Rear Back-up Camera

- Apple/Android CarPlay 0% APR for 72 Months PLUS \$ 250 Cash Back



Was \$34,490 Sale Price \$27,995*

24 MONTH LEASE 69*\$999

24 MONTH LEASE

36 MONTH LEASE

\$999

Android CarPlay Rear Back-Up Camera System Push Button Start Stk. #20T1008

NEW 2020 GMC TERRAIN SLE

39*50

Bluetooth Forward Collision Alert Lane Departure Warning

NEW 2019 GMC ACADIA SPECIAL SALE! SLT AWD

- Advanced All Wheel Drive
- System Heated Leather Seating
- Dual Sunroof Rear Captain's Chair
- 20" Aluminum WheelsNavigation SystemBose Stereo300 HP V6



Was \$47,135 Sale Price \$37,995*

YOUR CHOICE 24 OR 36 MONTH LEASE 8

ONLY B

"ALL NEW" <mark>2019</mark> GMC <mark>SIERRA</mark> DOUBLE CAB 4X4 SLE

- 5.3 Liter V8 Remote Start
- 8 Speed Transmission
- · Aluminum Wheels · Locking Differentia
- NO APR for 7 PLUS \$1250

Was \$45,780 Sale Price \$33,495* 24 MONTH LEASE 24 MONTH LEASE

Stk. #19T1548

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SAVE BIG ON REMAINING 2019's!! NEW 2019 GMC TERRAIN SLE 0% APR AVAILABLE

SALE PRICE \$22,995 SAVE OVER \$6,300!! Stk. #19T2472 **NEW 2019 GMC CANYON**

CREW CAB 4X4 Z71 SALE PRICE \$31,555

SAVE OVER \$8,000!! Stk. #19T2829

NEW 2020 GMC CANYON CREW CAB 4X4 SLE

HD Trailer Package

• Power Windows/Door Locks



36 MONTH LEASE \$999

36 MONTH LEASE * \$0

SALES HOURS



MON & THURS 8:00AM-9:00PM TUES, WED & FRI 8:00AM-6:00PM SATURDAY...... 10:00AM-3:00PM

OPEN THE LAST 2 SATURDAYS OF THE MONTH

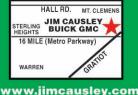
SERVICE HOURS ►

MON & THURS 7:00AM-7:00PM TUES, WED & FRI 7:00AM-6:00PM SATURDAY...... 8:00AM-12:00PM



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9 * \$1199

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