

## Detroit Pickup Trucks Take Autotrader Honors

### Sierra 1500's Luxuries Prove to be Winner

When picking its list of the 12 best new cars for 2019, the judges and editors at Autotrader really liked what they saw in the 2019 GMC Sierra.

The Autotrader Web page listing the 12 best vehicles stated that there are a few new cars for 2019 that really stand out as something special.

"Our staff has spent the last year driving just about every

new car available and we've narrowed them all down to the 12 best new cars of 2019," said Autotrader executive editor Brian Moody. "Every car on this list is completely redesigned or an all-new model for this year. They all bring something fresh and innovative compared to their competitors and all have

CONTINUED ON PAGE 2

### Ram 1500's Ride, Handling Make Best Trucks List

Pickup trucks are the largest sellers for Detroit automakers, but finding the best one to suit one's needs can be difficult.

But if you ask the people at Autotrader about the best new truck, they will give you a definite answer.

Autotrader editors named the 2019 Ram 1500 to receive one of the 12 best new cars for 2019 Award.

CONTINUED ON PAGE 2

### Ford Ranger Worth Wait

After several years of being off the market, Ford brought back the Ranger, and the new version is a winner, say the editors and judges at the Autotrader Web site.

The 2019 Ranger made the site's 12 best new vehicles of 2019 list, which was released to the public on April 11.

Autotrader executive editor Brian Moody said the criteria for picking the 12 best new vehicles included any vehicles that are either all-new or completely redesigned for 2019.

It was important that the chosen vehicles bring something fresh and innovative when compared to their competition, said Moody. And each vehicle selected must have some combination of impressive technology, good driving dynamics, strong value and close attention to detail.

Judges included Moody, content specialist Tommy Flanagan, manager of content strategy Ben Cheney and senior data specialist Dwight Cunningham.

Moody said the judges noted

CONTINUED ON PAGE 2



2019 GMC Sierra 1500



Ram 1500

## Major Leadership Shake-Up at Ford

Key leadership changes have been made at Ford Motor Company.

The Dearborn automaker announced last week that Joe Hinrichs will become president, Automotive, May 1, and, on that date, Jim Farley will become president, New Businesses, Technology and Strategy.

In announcing the moves, Ford CEO Jim Hackett said the personnel shifts accelerate the progress "on the global redesign of its business, product resurgence and vision to become the world's most trusted company designing smart vehicles for a smart world."

"In the past two years," he said, "we have made tangible

progress in improving the fitness of our business, overhauled our regional strategies, created a winning product portfolio, and are working to transform Ford to succeed in an era of profound change and disruption.

"With this strong foundation in place for our auto and mobility businesses, we can now accelerate our transformation."

As part of its plan, Hinrichs will lead Ford's drive to strengthen its Automotive operations and help deliver a sustainable global EBIT margin of at least 8 percent.

Hinrichs will have responsibility for Ford's global business units – North America, South America, Europe, China, and the

International Markets Group. He will also oversee both the Ford and Lincoln brands.

In addition, he will lead all of Ford's automotive skill teams, including Product Development, Purchasing, Enterprise Product Line Management, Manufacturing & Labor Affairs, Marketing, Sales & Service, Quality & New Model Launch, Sustainability, Environmental & Safety Engineering, Information Technology, Customer Experience, and Government Affairs.

Farley will spearhead Ford's strategic transformation into a higher growth, higher margin business by leveraging smart, connected vehicles and break-



Joseph Hinrichs



James Farley

through customer experiences.

In this role, Farley will oversee Corporate Strategy, Global Data Insights & Analytics, Global Partnerships, Research & Advanced

Engineering, as well as Ford Smart Mobility and Ford Autonomous Vehicles.

CONTINUED ON PAGE 3



Conway shows off the Jaguar that now uses AAM's I-PACE EV powertrain system at SAE's WCX in Detroit.

## Detroit Auto Supplier AAM's EV System Powers Future

Electric-powered vehicles are becoming more common, and the 2019 Society of Automotive Engineers (SAE) World Congress (WCX) and AAM decided it was the perfect place to show off its new I-PACE powertrain.

Sean P. Conway, director of Product Marketing & Engineering at AAM, said the company got its start 25 years ago building axles for GM vehicles. But with the era of the EV coming, the company has changed to keep up with the times.

"AAM just had its 25th anniversary," Conway said. "It came from GM and built axles for trucks. But for the company to grow, it had to diversify its customer base and its product line beyond GM."

So about 10 years ago, AAM

decided to start developing EV technology."

Its first efforts were the result of a Saab/GM joint venture, but because of the recession and automotive downturn, the two companies declared bankruptcy. AAM ended up taking control of the joint venture.

The result is the company's I-PACE powertrain, Conway said. The first iteration made its appearance about five years ago. Since then, AAM has created several different versions of the I-PACE powertrain.

Developing the I-PACE wasn't easy, Conway said. Traditional cars have Internal Combustion Engines (ICE), transmissions and driveshafts.

CONTINUED ON PAGE 4







## GM Readies for 2019 'Take Your Kid to Work Day'

One of the cool things about working at the GM Tech Center in Warren is that you can sometimes show off what you do to your children.

The Tech Center will be celebrating national "Take Your Kid to Work Day" on Thursday, April 25.

"We have been doing this for eight years now," said Katie Murphy, an Engineering Group manager at the Tech Center. "We start work on the project starting in January. This year, we will be holding an autonomous Innovation workshop geared toward high school students. They will be given a problem to be solved using autonomous technology and have mentors on site to advise them."

One of the things Murphy likes about the event is that they are able to take advantage of all the Tech Center's resources.

"We will be holding events across the Tech Center campus," Murphy said. "So kids will be able to go to different buildings and see different displays. The event is designed for kids from ages seven to high school. That means there will be different activities aimed at children of different ages."

Last year, kids of all ages (plus adults) got to make instant ice cream thanks to a man known as Dr. Nitro, Murphy said.

He's a science-based entertainer who uses liquid nitrogen to instantly chill pre-frozen ice

cream that the kids mix together. "He was very popular with everyone," Murphy said. "Who doesn't like ice cream?"

In another event being put on by the Body Group, participants will be able to mix together ingredients supplied by the department to create their own unique "super" ball.

"That's a lot of fun," Murphy said. "We will also be holding a 'stiffening' workshop. That's where kids are shown how paper can be folded in such a way as to increase its strength greatly."

Kids will also have the opportunity to see how Computer Assisted Design (CAD) works, Murphy said.

GM combines this event with Earth Day, Murphy said. So a group from Flint will come down and bring with them birds of prey that have been rescued and will be returned to the wild after they recuperate.

"Every year we also like to have a cool vehicle in the VEC lobby," Murphy said. "Last year it was the Trans Am from 'Smokey and the Bandit.' There was a cardboard cut-out of Burt Reynolds next to the car. Unfortunately, not many kids knew who he was or about the 'Smokey' movies. Even some of the parents didn't know who he was. This year, we will have a tricked-out camping vehicle."

All in all, they expect about 4,500 students to visit the Tech



Murphy showing off art created at last year's Kids' Day event.

Center during the event, Murphy said. Nearly 80 different events will be spread around the Tech Center Campus. It takes 30 people, starting in January, to plan it, said Murphy, and it takes many volunteers to actually make everything run on event day.

"This is a very cool thing we do," Murphy said. "Kids get excit-

ed for the chance to see what their parents do, and parents get to show off. I get notes from employees starting in February asking me when the event will take place and when they can start signing up the kids. I have also heard from kids saying that after seeing what we've put on display that they want to be engineers themselves. That's very satisfying."

## AAM's EV Tech Is Driving Company Future

CONTINUED FROM PAGE 1

EVs have none of those things. Instead, the I-PACE powertrains are in the axles along with gear reduction devices.

"These are the things that make up the electric drive powertrains," Conway said. "I-PACE vehicles have two electric drive-lines, one in the front and one in the back. We get them coordinated and now EVs can come in all-wheel drive."

AAM is the primary provider of EV technology to Jaguar. The systems are built in the company's facility in Poland.

"The biggest challenge to developing this technology was volume," Conway said. "Both volume in terms of economies of scale and actual product size. It takes a lot of research money to develop this tech and we want to sell as many as we can to recoup costs. And we have to make the tech small enough to allow for space. Even with EVs, you want to optimize passenger space."

**Century 21**  
**CAMPBELL REALTY**  
1186 E. TWELVE MILE  
MADISON HEIGHTS, MI 48071

Cell: 248-953-9665  
WillWeaverC21@gmail.com

**Will Weaver**

**20 YEARS EXPERIENCE IN REAL ESTATE**

**FREE HOME WARRANTY\* to any one who Buys and or Sells with me!!!**

**RED WINGS**

**• Safety Toes**  
**• Professional Fitting**  
**• Wide Widths In Stock**

**Where Fit Comes First...**

**RED WING SHOE STORE**  
M-F 10-8; Sat. 10-5; Sun. 12-4  
33289 Mound Rd.  
Just North of 14 Mile Rd. In Stober Plaza - on the west side of the street  
**586-264-4500**

**The Preferred Brand of Detroit's Auto Industry**

**GOODYEAR AUTO SERVICE**

**WE CAN HELP YOU GET THE TIRES AND SERVICE YOU WANT!**

•Tire Services •Brakes •Preventive •Suspension  
•Alignments •Oil Changes Maintenance •And More!

**MADISON HEIGHTS**  
28581 DeQuindre  
248-541-1244

**WARREN**  
8038 E 12 Mile Rd  
586-573-4900

Visit [GoodyearAutoService.com](http://GoodyearAutoService.com) to schedule an appointment.

Please join us for:

**ENGINEERING A SUCCESSFUL RETIREMENT**

*Presented by James B. Kruzan, CFP®, CRPC®*

Join us for tips, techniques and strategies to help get the most out of your employer-sponsored benefits.

Our nuts and bolts presentation outlines:

- Help to maximize post-retirement distribution without giving up current year tax deductibility.
- Construct a satellite strategy centered around your Retirement Savings Plan.
- Social Security maximization strategies.
- And more!

**RSVP REQUIRED. Space limited to 20 seats.**

RSVP to Evan Lian at (810) 593-1630 or [events@kaydanwealth.com](mailto:events@kaydanwealth.com).

**WEDNESDAY, APRIL 10, 2019**

Meeting 1: 7:00 - 7:50 a.m. (breakfast included)

Meeting 2: 11:30 a.m. - 12:20 p.m. (lunch included)

Location: Detroit Marriott at the Renaissance Center  
(400 Renaissance Dr., Detroit, MI 48243)

**TUESDAY, APRIL 16, 2019**

Meeting 1: 7:00 - 7:50 a.m. (breakfast included)

Meeting 2: 11:30 a.m. - 12:20 p.m. (lunch included)

Location: Courtyard by Marriott Detroit Warren  
(30190 Van Dyke Ave., Warren, MI 48093)

Visit [www.KaydanWealthManagement.com](http://www.KaydanWealthManagement.com) for a complete list of all future meetings and events.

**KAYDAN**  
WEALTH MANAGEMENT

Raymond James and its advisors do not offer tax or legal advice. You should discuss any tax or legal matters with the appropriate professional.



## FORBES 2019 BEST-IN-STATE WEALTH ADVISORS

Powered by SHOOK Research

The Forbes ranking of Best-In-State Wealth Advisors, developed by SHOOK Research is based on an algorithm of qualitative criteria and quantitative data. Those advisors that are considered have a minimum of 7 years of experience, and the algorithm weighs factors like revenue trends, AUM, compliance records, industry experience and those that encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criteria due to varying client objectives and lack of audited data. Out of 29,334 advisors nominated by their firms, 3,477 received the award. This ranking is not indicative of advisor's future performance, is not an endorsement, and may not be representative of individual clients' experience. Neither Raymond James nor any of its Financial Advisors or RIA firms pay a fee in exchange for this award/rating. Raymond James is not affiliated with Forbes or Shook Research, LLC. Kaydan Wealth Management, Inc. is not a registered broker/dealer and is independent of Raymond James Financial Services, Inc. Securities offered through Raymond James Financial Services, Inc., member FINRA/SIPC. Investment Advisory Services offered through Raymond James Financial Services Advisors, Inc. and Kaydan Wealth Management, Inc.

329 W. Silver Lake Road  
Fenton, MI 48430

2701 Cambridge Court, Ste. 412  
Auburn Hills, MI 48326

[KaydanWealthManagement.com](http://KaydanWealthManagement.com)

P. 810-593-1624



# Ford's Shake-up Moves Executives to New Jobs

CONTINUED FROM PAGE 1

Both Farley and Hinrichs will continue to report to Hackett.

"Joe Hinrichs possesses the knowledge, experience and leadership to now take our Automotive business to world-class levels of product excellence, customer satisfaction, efficiency and financial performance," Hackett said.

"As we enter a busy period for new product launches and further restructuring in underperforming markets, Joe's leadership in transforming businesses through focused execution will be key.

"Jim Farley's job is to drive us into the future, both strategically and operationally, from AVs to mobility experiences to leveraging AI and big data. Jim combines an innate feel for what customers want and need in vehicles and the ability to translate this into the vehicles and services of the future.

"I'm excited that Jim and Joe will be working together with the Ford team around the world to advance our vision to design increasingly intelligent vehicles and connect them to the world around us to make life better for our customers and communities."

In addition to Hinrichs' appointment, John Lawler, also will take on an expanded role as vice president of Strategy, reporting to Farley. Lawler will lead Corporate Strategy, Business Development and Global Data Insights and Analytics.

After 36 years with Ford, Marcy Klevorn, president of Ford Mobility, has announced plans to retire Oct. 1. Until then, Klevorn will report to Hackett and work



Marcy Klevorn

with Ford's senior leadership team on key transformational opportunities for the company, Hampton said.

In this role, Klevorn will help refine the company's corporate governance systems, facilitate faster adoption of agile teams across the business and ensure process improvements across all of Ford's different business enterprises.

She will also continue to facilitate strategic partnerships with key technology partners as well as continue to champion Ford's Professional Women's Network and support the company's diversity efforts.

"I have asked Marcy to work with me and the senior team to accelerate our transformation," Hackett said.

"Marcy's decades of experience working with many of the leading companies in the tech space as well as the work she has done with the transformation of Ford IT and the establishment of Ford Mobility gives her unique knowledge to drive these initiatives."

# EV Tech Powers Detroit Supplier's Future

by Jim Stickford

FCA brought the new 2020 Jeep Gladiator to the Society of Automotive Engineers (SAE) World Congress (WCX) April 9-11 because, said its chief engineer, "it represents a vehicle that engineers can really appreciate."

Peter Milosavljević, chief engineer on the Gladiator, said the challenge of the Gladiator was creating a truck that was flexible enough to do what pickups do, while still being a vehicle that people would want to take off-road.

"It was a dream that came true for me to be able to say I am the chief engineer of the Gladiator," Milosavljević said. "Creating a truck that is flexible but still has the fun factor that is able to satisfy customer demands is a great feeling."

Coming up with new ideas that have caught customers by surprise, he said, was a test of engineering and design skills.

"All vehicles now come with rear cameras," Milosavljević said. "But the Gladiator has a front camera that allows drivers to see over the hood and look at what's in front of the truck."

This is especially important, he said, because the Gladiator is an off-road truck and users often go over bumps at high speeds. That makes it difficult to see just what's up ahead.

"When you've just cleared a bump, it's not unusual for a driver to see blue sky when looking over the hood," Milosavljević said. "But with a front camera mounted on the grille, the driver can look down at his view screen and see if there's anything ahead that he or she has to avoid."

"This camera even has a little device that can wash off the lens of the front camera. It contains windshield wiper fluid and is



Milosavljević shows off the Jeep Gladiator's front camera system.

very useful when you go through muddy roads and fields. It's a unique feature for vehicles in the Gladiator's segment."

Part of creating the Gladiator was engineering a truck that can go off-road, while still providing the comfort options that people have come to expect, Milosavljević said.

"So it does have features like heated seats and a heated steering wheel," he said. "There is a digital radio, but we also included analog, physical buttons and knobs that can be used to operate it. That's a feature that people still like in this tech age."

"This is still a pickup truck," he said. "We didn't want to go so far down the off-road path, as it were, that it could no longer satisfy the expectations that people would have for a pickup truck."

And it looks like Jeep has succeeded, Milosavljević said. On April 4, FCA held an event where a special on-line version of the Gladiator could be reserved via the Internet.

"We sold 4,190 units that day," he said. "That seems to indicate to me that demand for the new

Gladiator is robust. This is a truck that hasn't even hit the showroom floor yet, but people are eager to buy one. It will be arriving in dealerships in May."

Overall, it took about two-and-a-half years to engineer, design and build the Gladiator, Milosavljević said.

And part of that engineering and design process was to create a truck that was all about having "an open air" experience.

"We can take the roof and doors off the truck," Milosavljević said. "I've driven it like that, and let me tell you, it's an incredible feeling. I've been driving the Gladiator around Detroit for the past few weeks and people have stopped to talk to me, ask me questions. What I tell them is that taking the top and doors off adds a whole new dimension to the driving experience. This is a lifestyle truck, but it can still do truck things."

Engineers made it possible for the tailgate to be placed so that it rests partially down, Milosavljević said. This allows for larger items like, say, a mattress to be placed in the truck bed.



**Michigan**  
INSURANCE COMPANY

A Donegal Insurance Group Company

**INSURANCE SHOPPERS AGENCY**

Phone: 810.388.9200 | Fax: 810.400.6100

Email: [knewsome@marysvilleisa.com](mailto:knewsome@marysvilleisa.com)



Kristin Newsome,  
Agent

**INSURANCE  
MADE EASY!**

***We are here to help!***

Whether you are looking for:

***Auto, Home, Life or Commercial Insurance***  
we've got you covered!

Looking for insurance for your:

***Motorcycle, Classic Auto, ATV, Boat or RV?***  
we've got that too!

We have DISCOUNTS for:

***Engineering, Accounting, Medical/Dental Employee***

***Lets Talk 810-388-9200!***



# AV Racing Technology Sets Pace for Next-Gen Autos

by Jim Stickford

It's actually not that much of a leap for AI technology invented for the racetrack to make its way to the vehicle used by regular people in everyday life.

Bryn Balcombe, chief strategy officer for the British-based Roborace company, spoke about how racing technology helps everyday drivers at the recent Society of Automotive Engineers World Congress (SAE WCX) event held at Cobo Hall in downtown Detroit last week.

Balcombe pointed out that the first automobile races, dating back to 1894, were held on public streets. They were meant to be more of a proof of concept for the developing automotive technology, as opposed to being a form of entertainment.

The first racetracks were built because people were getting hurt by crashes on streets and people realized that vehicle testing would have to take place in a more contained and safe environment.

These tracks became a source of entertainment for the public, but the tradition of automotive racing technology working its way to everyday drivers has continued to this day, Balcombe said.

Now the question of AI racing technology is being raised. A car race can be considered technology-based entertainment. In the past, the technology was stronger engines or better braking systems.

But with AI becoming a reality, that technology is becoming software-based as opposed to a manufacturing issue.

It's the software of AI, not the hardware, that will make the technology work. And that's a change from the past.

"At Roborace, we build intelligent machines," Balcombe said. "We build robots that want to race."

This is important because today's race cars are so fast that the speed of the vehicles aren't

limited by technology, but rather by the drivers' physical limits.

"In 2001, there was a NASCAR race that was canceled because drivers taking the turns were pulling 5Gs of force," Balcombe said. "They started getting tunnel vision and that was a safety hazard."

But imagine AI race cars that have no driver limiting how fast the cars can go, Balcombe said. Imagine AI race cars that get information on what's ahead on the race track instantly.

**"At Roborace, we build intelligent machines. We build robots that want to race."**

**– Bryn Balcombe  
Roborace Company**

They don't have a driver looking for flags, and the vehicles will be notified right away if there is a crash around the corner, so the vehicle knows how to avoid the stopped cars involved in the accident.

These vehicles are traveling at speeds that exceed anything seen in normal civilian driving, Balcombe said.

But the systems that sense the environment and receive information from track infrastructure can be adapted to everyday driving.

"We like to talk about the four A's," Balcombe said. "That means assisted, augmented, adapted and automated. AI technology can save lives, but for that to happen, AI technology must be deployed on a global scale with global infrastructure."

"And this radical change is, in part, getting its start at the race track."

"It's entertainment that will save lives in the long run."

## EU Slams German OEMs

BRUSSELS (AP) – European Union authorities said April 5 that German automakers BMW, Daimler and Volkswagen colluded to limit the development of emissions-cleaning tech in cars.

The finding adds to the car industry's woes after Volkswagen in 2015 admitted to cheating on emissions tests in the U.S., which led to a worldwide reevaluation of how cars are tested and how to limit emissions to make air cleaner and fight climate change.

The EU antitrust regulator said that after an in-depth investigation, it found that BMW, Daimler and Volkswagen, including its Audi and Porsche units, broke EU laws from 2006 to 2014 by illegally agreeing among themselves to limit the roll-out of the technology. The tech helps eliminate nitrogen oxides, which can be harmful to human health, from both gas and diesel cars.

The alleged actions could have limited Europeans' opportunities to buy less polluting cars, but would not have affected price, the EU said. It did not explain how the companies might have profited.

The probe is separate from other legal procedures against carmakers for allegedly breaching environmental laws or using illegal software in car engines.

EU authorities raided the offices of the three companies in October 2017 and opened their investigation on this case in September last year.

BMW said discussions among engineers were meant to improve exhaust gas technologies

and that the whole industry was aware of these talks. It said they didn't involve secret agreements or intend to hurt customers.

Daimler said it was cooperating with the EU and does not expect to receive a fine. Volkswagen said it was also cooperating and would issue a statement once it has reviewed the EU investigation. The EU noted that its preliminary findings do not pre-judge the final outcome of the investigation.

The case comes after Volkswagen admitted four years ago to using software in diesel car engines to cheat on U.S. emissions tests. It has set aside some 27.4 billion euros (\$32 billion) for fines, settlements, recalls and buybacks. VW's former CEO Martin Winterkorn was criminally charged by U.S. authorities but cannot be extradited; Audi's division head was jailed.

Renewed scrutiny of diesel emissions revealed that cars from other automakers also showed higher diesel emissions in everyday driving than during testing, thanks in part to regulatory loopholes that let automakers turn down the emissions controls to avoid engine damage under certain conditions. The EU subsequently tightened its testing procedures.

Anti-trust fines can be steep. In 2016 and 2017 the EU Commission imposed a fine of 3.8 billion euros after it found that six truck makers had colluded on pricing, the timing of introduction of emissions technologies.

# SEE CHEVY'S NEW 2019 LINEUP AT HEIDEBREICHT CHEVROLET!

## HEIDEBREICHT CHEVROLET IS THE DEALER WITH A DIFFERENCE.

- **NO Hidden Fees, NO Gimmicks**
- **OPEN SATURDAYS** – Sales 9am-3pm
- **We'll Deliver Offsite to You**
- **Named One of the "2018 Top Places to Work in Michigan", by the Detroit Free Press**

**LIMITED TIME – \$3,000 towards the purchase or lease of a 2019 Corvette\***



## NEW 2019 CORVETTE COUPE 1LT

ULTRA-LOW MILEAGE LEASE EXAMPLE FOR QUALIFIED CUSTOMERS. GM DISCOUNT PLUS CORVETTE LEASE LOYALTY NEEDED

**\$597** 36 Month Lease\*  
\$999 Down Payment

plus tax, title, license, 10k miles per year, no security deposit.  
MSRP: \$64,695. Example: Stk. #1606

**HEIDEBREICHT**  
**CHEVROLET** 

FIND NEW ROADS™

**HEIDEBREICHT CHEVROLET**  
64200 Old Van Dyke  
Washington, MI • 586.623.5684  
[www.heidebreicht.com](http://www.heidebreicht.com)

CHEVROLET



\*LEASES: GM discount plus Corvette Lease Loyalty needed. Must have ownership for minimum 30 days. Lease for 36 months and 10,000 miles per year with \$999 down payment. All lease and finance offers on approved credit to highly qualified buyers through GM Financial. May not be compatible with other offers. Not all customers will qualify. See dealer for full details. Pictures are for illustrative purposes only and may not reflect model advertised. Offers end 04/30/2019.



# Thanks for making Buff Whelan Chevrolet the #1 DEALER IN THE U.S.A. 2 years in a row

OVER 1,000  
New Chevrolets  
in Stock!

  
CHEVROLET

CALL  
JEFF CAUL  
586-274-0396



2019 CHEVY TRAVERSE 1LT  
w/ Convenience and Confidence package  
**\$344+ TAX WITH \$0 DOWN**  
36 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED**  
Addition savings if you currently lease a Cruze, Malibu, or Equinox  
Equipped with Power Lift Gate, Remote Start, Heated Seats, Auto A/C, 8" Touch Screen Radio, Back Up Camera & More...

## 2019 CHEVY TRAX LS

**\$178+ TAX WITH \$0 DOWN**  
36 MTH LEASE 10,000 MILES

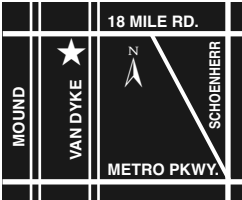
**NO SECURITY DEPOSIT REQUIRED**  
Equipped with Power Locks, Power Windows, Keyless Entry, Back-Up Camera, Aluminum Wheels, 7" Touch Screen Radio & More...



2019 CHEVY EQUINOX 2FL  
**\$238+ TAX WITH \$0 DOWN**  
36 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED**  
Equipped with 1.5L Turbo Engine, 7" touch screen radio, Onstar, Bluetooth, Keyless Entry, Back Up Camera, Alum. Wheels, Deep Tinted Glass & More...

Free shuttle service to home, office or shopping.  
**buff whelan chevrolet**  
WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!  
Van Dyke • South of 18 Mile • Sterling Heights  
**Jeff Caul**  
**586-274-0396**



FIND NEW ROADS

\*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. All payments assume GM Employee Discount and GM Lease Loyalty. To qualify for GM Lease Loyalty you must have a GM Lease in the household. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 04/30/2019.

# GM Tech Gives Stolen Cars Ability to Thwart Thieves

No one wants to have their car stolen, but GM has a system available that can actually help protect consumers from that happenstance.

Thanks to this new technology, motor vehicles are no longer just passive victims of car theft.

And that matters because with vehicle theft recently hitting an eight-year high, according to FBI statistics, OnStar's Stolen Vehicle Assistance can provide members with peace of mind if their vehicle is stolen, said GM spokeswoman De'Andra Roberts.

"U.S. statistics show a vehicle is stolen every 41 seconds in the United States, and 42 percent of those stolen vehicles are never recovered," said Gerard Connell, director of Sales and Marketing, OnStar.

"The need for safety and security is timeless. OnStar can help members recover their vehicle quickly and safely if stolen."

Using the suite of Stolen Vehicle Assistance services, OnStar can help assist members with properly equipped vehicles and the public safety community with the quick and safe recovery of stolen vehicles.

OnStar also works closely with the public safety community to educate law enforcement on how the service works and best practices, Roberts said.

OnStar Stolen Vehicle Assistance includes:

- **Stolen Vehicle Slowdown:** After a member has filed a police report and once authorities have confirmed conditions are appropriate, an OnStar Advisor can send a signal to disable the stolen vehicle's engine and gradually slow the vehicle to an idle speed to assist police in recover-

ing the vehicle. This helps avoid dangerous situations by securing the vehicle more quickly, helping to keep communities safer.

- **Remote Ignition Block:** After a member has filed a police report, OnStar can send a remote signal that blocks the vehicle's engine from being restarted once it's turned off.

- **Theft Alarm Notification:** If a member's vehicle alarm sounds after the doors are locked (must be locked electronically), members can receive a notification by text, email and/or phone call.

- **Stolen Vehicle Assistance** is part of the OnStar Safety & Security plan and OnStar is available on Chevrolet, Buick, GMC and Cadillac vehicles.

## Carty Joins Car and Driver As Top Editor

Hearst Magazines' *Car and Driver* has a new boss.

Sharon Silke Carty has been made editor-in-chief of *Car and Driver* magazine. She will be in charge of overseeing the brand's print and digital operations.

Prior to her new appointment, Carty was a senior editor at *Automotive News*. Before joining that publication, Carty was editor-in-chief of Yahoo Autos.

"Sharon's experience in this ever-changing automotive world is unparalleled," said Heart Autos CEO Matt Sanchez.

"Under her leadership, *Car and Driver* will continue its mission of being fully focused on the consumer and evolving into the ultimate car-shopping destination."

# PROGRAMS REMAIN GREAT PLEASE CALL FOR YOUR SPRING SPECIAL



Dennis Thacker

**Art Moran** BUICK | GMC

Welcomes Dennis Thacker, who brings 25 years  
Serving GM Employees in Metro Detroit.



**248.353.9000**

29300 Telegraph Road  
Southfield, MI

[www.artmoranbuickgmc.com](http://www.artmoranbuickgmc.com)

### HOURS

Mon. & Thur.  
8:30am-9pm  
Tues., Wed. & Fri.  
8:30am-6pm  
Sat. 9am-3pm

\*Prices and payments are based on GM employee discount. All leases are 10,000 miles per year with approved A Tier credit. All Vehicles shown are \$999 down. Must have lease loyalty or lease conquest vehicle in household. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit, if required. Restrictions may apply, see dealer for details. cPictures may not represent actual vehicle. Exp date: 4/30/2019.

Please call with the vehicle you desire  
and you will be delighted with the payment.

CALL  
**BRUCE LITVIN**  
- 24/7 & 365 -  
OVER 40 YEARS  
OF QUALITY SERVICE

**CELL # 1-586-405-5175**  
[blitvin@lunghamer.com](mailto:blitvin@lunghamer.com)

# 1-888-665-5438

# Joe Lunghamer



BUICK



GMC

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD





2017 Buick, GMC & Chevy Dealer of the Year

# ED RINKE

Family Owned and Serving the Detroit Area Since 1917

## 100 YEARS OF BUSINESS



EXPERIENCE  THE NEW BUICK

2019 BUICK ENCORE  
PURCHASE FOR  
**\$20,719\***  
  
NO GM EMPLOYEE  
DISCOUNT REQUIRED



STOCK# B593435

LEASE FOR  
**\$149\*** PER MONTH | **24** MONTHS | **\$999** DOWN

2019 BUICK ENCLAVE  
PURCHASE FOR  
**\$27,759\***



STOCK # B590008

LEASE FOR  
**\$239\*** PER MONTH | **36** MONTHS | **\$999** DOWN

2019 BUICK ENCLAVE  
PURCHASE FOR  
**\$33,995\***



STOCK# B592639

LEASE FOR  
**\$319\*** PER MONTH | **36** MONTHS | **\$999** DOWN



WE ARE PROFESSIONAL GRADE

## 2019 GMC SIERRA 1500 LIMITED ELEVATION EDITION

LEASE FOR  
**\$199\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$30,289\***



STOCK #G582542

2019 GMC TERRAIN SLE1  
LEASE FOR  
**\$189\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$26,209\***



STOCK #G591403

2019 GMC ACADIA SLE1  
LEASE FOR  
**\$219\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$29,399\***



STOCK #G583398

2019 GMC CANYON DENALI  
LEASE FOR  
**\$249\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$37,989\***



STOCK #G591845

2019 GMC SIERRA 1500 DBL CAB ELEVATION  
LEASE FOR  
**\$339\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$37,999\***



STOCK # G582006

2019 GMC SIERRA DENALI CREW CAB  
LEASE FOR  
**\$429\*** PER MONTH  
**36** MONTHS | **\$1999** DOWN

PURCHASE FOR  
**\$51,589\***



STOCK #W62D40

2019 GMC YUKON SLE  
LEASE FOR  
**\$409\*** PER MONTH  
**36** MONTHS | **\$999** DOWN

PURCHASE FOR  
**\$46,369\***



STOCK #WVNZMWR

## ED RINKE

Family Owned and Serving the Detroit Area Since 1917

**888.487.1385** | 26125 Van Dyke, Center Line  
[www.EdRinke.com](http://www.EdRinke.com)

facebook

MON & THUR 8:30am-9pm  
TUE, WED & FRI 8:30am-9pm  
SAT & SUN Closed

Map

Map showing location at 26125 Van Dyke, Center Line, MI 48015. Landmarks include Lillian St, Grand Blvd, and Van Dyke Ave.

NO APPOINTMENTS NECESSARY FOR OIL CHANGES

WE'LL GIVE YOU \*\$3500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN



2017 Buick, GMC & Chevy Dealer of the Year

# ED RINKE

Family Owned and Serving the Detroit Area Since 1917

## 100 YEARS OF BUSINESS



2019 CHEVROLET BLAZER  
PURCHASE FOR  
**\$31,009\***  
  
LEASE FOR  
**\$299\*** PER MONTH  
**36** MONTHS | **\$999** DOWN



STOCK#592562

2019 CHEVROLET TRAX LS  
PURCHASE FOR  
**\$14,955\***



STOCK#593952

LEASE FOR  
**\$139\*** PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET SILVERADO 1500 LIMITED DBL CAB  
PURCHASE FOR  
**\$33,079\***



STOCK#WSZH3B

LEASE FOR  
**\$169\*** PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET EQUINOX 2FL  
PURCHASE FOR  
**\$23,489\***



STOCK#WQZK6G

LEASE FOR  
**\$169\*** PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET COLORADO LT CREW CAB  
PURCHASE FOR  
**\$32,459\***



STOCK#593466

LEASE FOR  
**\$219\*** PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET SILVERADO 1500 CUSTOM DBL CAB  
PURCHASE FOR  
**\$33,079\***



STOCK#WSZH3B

LEASE FOR  
**\$259\*** PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET TRAVERSE LS  
PURCHASE FOR  
**\$28,369\***



STOCK# 592424

LEASE FOR  
**\$259\*** PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET SILVERADO 1500 CUSTOM CREW CAB  
PURCHASE FOR  
**\$34,659\***



STOCK#592489

LEASE FOR  
**\$289\*** PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET TAHOE LS FORMER COURTESY VEHICLE  
PURCHASE FOR  
**\$43,139\***



STOCK# 591369

LEASE FOR  
**\$329\*** PER MONTH | **36** MONTHS | **\$999** DOWN

FIND NEW ROADS™ / HURRY, OFFER ENDS 4/30/19

# ED RINKE

Family Owned and Serving the Detroit Area Since 1917

26125 Van Dyke, Center Line (Just South of 696 on Van Dyke)

**888.487.1385** | 

facebook

MON & THUR 8:30am-9pm  
TUE, WED & FRI 8:30am-9pm  
SAT & SUN Closed

Map

Map showing location at 26125 Van Dyke, Center Line, MI 48015. Landmarks include Mound Rd, Van Dyke Ave, and Hoover Rd.

NO APPOINTMENTS NECESSARY FOR OIL CHANGES

WE'LL GIVE YOU \*\$3500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN

\*All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved A Tier credit. All Vehicles shown are \$999 down unless otherwise stated. Disposition Fee may be required at vehicle turn in. Must have lease loyalty or lease conquest vehicle in household on certain models. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit required on certain vehicles -- to be determined by lender. Tahoe is a former courtesy vehicle. \*\*\$3,500 trade in is valid on 2008 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Free appraisals on vehicles see salesman for details \*\* Exp date: 4/30/2019.

[www.EdRinke.com](http://www.EdRinke.com)





# SPRING Sales Event!

**SPRING INTO SAVINGS...** With a Great Deal on Every New Chevrolet In Stock!\*



## 2019 EQUINOX "2FL"

- Color Touch Screen Radio!
- Keyless Start and Entry!
- Rear Vision Camera!
- Lane Change and Side Blind Zone Alert
- Forward Collision Alert!
- Lane Keep Assist with Lane Departure Warning!

Stock# 2K4906

**36 MONTH LEASE**  
**\$189\***

**TRUCK MONTH**

**NO EMPLOYEE DISCOUNT REQUIRED!**

Was \$29,585    Sale Price: **\$23,499\***

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.



## 2019 TRAX "LS"

- Color Touch Screen Radio!
- Keyless Start and Entry!
- Rear Vision Camera!
- Aluminum Wheels!
- 60/40 Folding Rear Seat!
- Bluetooth for Phone!

Stock# K50552

**24 MONTH LEASE**

**\$149\***

Was \$22,295  
Sale Price: **\$14,965\***

**The Best Price...  
PERIOD!**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.



## 2019 MALIBU "LT"

- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- USB Charging Port!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# Q11603

**24 MONTH LEASE**

**\$169\***

Was \$27,415  
Sale Price: **\$20,099\***

**The Best Price...  
PERIOD!**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.

## 2019 SILVERADO LD 4WD DOUBLE CAB

**ALL STAR EDITION**



- 5.3L V8 Engine!
- GM Bedliner **INCLUDED!**
- Color Touch Screen Radio!
- Trailing Package w/Brake Controller!
- Remote Start and Entry!
- 18" Polished Aluminum Wheels!

Stock# K50733

**24 MONTH LEASE**

**\$189\***

Was \$45,675  
Sale Price: **\$31,999\***

**TRUCK MONTH**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.



## 2019 TRAVERSE "LS"

- 3.6L DI DOHC V6 Engine!
- 8 Passenger Seating!
- Remote Start and Entry!
- Color Touch Screen Radio!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K50780

**36 MONTH LEASE**

**\$269\***

Was \$34,170  
Sale Price: **\$28,379\***

**TRUCK MONTH**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.



## 2019 BLAZER "1LT"

- 2.5L DI DOHC Engine!
- Keyless Start and Entry!
- Color Touch Screen Radio!
- 8 Way Power Driver's Seat!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K48745

**36 MONTH LEASE**

**\$322\***

Was \$33,570  
Sale Price: **\$31,080\***

**TRUCK MONTH**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.



## 2019 "All New" SILVERADO 4WD CREW CAB

**CUSTOM VALUE PACKAGE**

- 4.3L 285HP Engine!
- GM Bedliner **INCLUDED!**
- Color Touch Screen Radio!
- Trailing Package!
- Remote Start and Entry!
- 20" Bright Silver Aluminum Wheels!

Stock# K49037

**36 MONTH LEASE**

**\$329\***

Was \$43,090  
Sale Price: **\$33,399\***

**TRUCK MONTH**

**\$999 Down**

NO Security Deposit required. Tax, title and plate fees extra.

**We'll Give You \$2000 MINIMUM for Your Trade-In... GUARANTEED!\***



**RICH MILNE**  
rmilne@moranautomotive.com



**DAVID BERCEL JR.**  
dberceljr@moranautomotive.com

## SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**



**FIND NEW ROADS™**

**35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township**

Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, private offers, competitive brand, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate, CVR fees and administrative fees (when applicable) and were valid at time of printing. Leases are 10,000 miles per year. GM Employee discount required except where noted. Malibu is a former Courtesy Vehicle with approximately 2,300 miles. Disposition fee may be required at lease turn in. \$2000 Minimum trade-in offer is for 2009 or newer vehicles with under 180,000 actual miles. No salvage or branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 4/19/2019 @ 6:00PM.