

Detroit's Heavy Duty Pickup Trucks Go to Battle

GM Launches New HD Pickup with Silverado

Practical Truck Experience Guides Ram Engineers

Ford Unveils Super Duty

Fans of GM Heavy Duty (HD) trucks now have another choice. A month after GM introduced the 2020 Sierra HD, Chevrolet has debuted the full lineup of its all-new 2020 Silverado HD – the strongest, most capable Silverado HD ever.

The new truck was unveiled in Flint by General Motors President Mark Reuss on Feb. 5.

The pickup will be built at the

Flint Assembly plant. The new 2020 Silverado HD is longer, wider and taller than its predecessor with a wheelbase that's been stretched 5.2 inches on Crew Cab models and is scaled for HD customers, said GM spokesman Mike Ofiara. The Silverado HD will be available in five distinct trim levels – Work

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The 2020 Silverado HD joins the new GMC Sierra in the GM portfolio.

by Jim Stickford

Competition in the pickup truck market has Detroit automakers tweaking their vehicles from front to back.

To that end, Ram Truck has just unveiled a new multi-function tailgate that “adds even greater utility to the truck industry’s cargo-management and storage leader,” said FCA spokesman Nick Cappa.

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The Ram 1500 tailgate now comes in many shapes and sizes.

The Heavy Duty (HD) truck wars just got a little fiercer. Just weeks after GMC and Ram introduced their HD trucks, Ford has unveiled the new 2020 F-Series Super Duty pickup.

“Super Duty customers have demanding and diverse needs – from towing heavy trailers to repairing critical infrastructure,” said Kumar Galhotra, Ford president, North America.

“Productivity is their lifeblood and their truck is their biggest tool. Our new Super Duty has more power, more payload and towing capability and better technology than ever to help these customers build a better world.”

F-Series Super Duty had the most market share in industries such as government with more than 60 percent share, petroleum with 50 percent share and utility services with more than 45 percent share, according to Ford’s analysis of IHS Markit TIP-Net U.S. registration data, January 2017 through November 2018, said Ford spokeswoman Dawn McKenzie.

Assembled in the United States, Ford’s F-Series Super Duty is built with pride at both Kentucky Truck Plant in Louisville and Ohio Assembly Plant in Avon Lake.

New F-Series Super Duty improvements include new gas and diesel engines, a new 10-speed automatic transmission, chassis upgrades, exterior and interior design updates, and smart advanced technology that raises the bar again in towing, payload and connectivity.

A new Ford-designed and Ford-built 7.3-liter V8 joins the standard 6.2-liter V8 in Super Duty’s gas engine stable.

The Ford-designed and Ford-built third-generation 6.7-liter Power Stroke diesel V8 is upgraded to deliver more power and torque, McKenzie said.

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Hourly Employees to Receive Profit-Sharing

The numbers are in and some of Detroit automakers’ hourly employees will be receiving bonus checks higher than last year.

GM led the pack, with hourly employees receiving bonuses up to about \$10,750.

On Feb. 6, GM officials stated that, based on the 2018 full-year results for the company’s North America business, more than 46,500 eligible U.S. hourly employees will receive the profit-sharing checks.

“When GM delivers good business results, our eligible hourly employees in the U.S. share in the company’s success,” said

Mary Barra, GM’s CEO and chairman.

“To build on our performance, we must continue working together to deliver strong safety, quality and productivity results.”

Since 2010, certain eligible GM U.S. hourly workers have earned more than \$80,500 in profit-sharing payments, said GM spokesman Dan Flores.

Eligible employees are scheduled to receive the payment in their Feb. 22 paycheck.

The program is based on a contractually negotiated formula between General Motors and the UAW.

In 2018, GM North America earned EBIT-adjusted income of \$10.8 billion on increasing sales of GM’s newest crossovers, the launches of the full-size Chevrolet Silverado and GMC Sierra pickups, and disciplined cost control.

In late January, Ford reported that 2018 profit-sharing for eligible hourly full-time UAW-represented employees would be approximately \$7,600 on a full-year basis and will be paid on March 14.

Ford CEO Jim Hackett told reporters that the full year, net income was \$3.7 billion and company adjusted EBIT was \$7

billion, driven by North America, with an EBIT margin of 7.9 percent, and Ford Credit EBIT of \$2.6 billion, its highest in eight years.

While auto operations reported a lower EBIT than a year ago, driven by China and Europe, all regions continued to focus on improving operational fitness while building on core company strengths, said Hackett.

In Europe, Ford posted record SUV sales, while Ranger was the region’s best-selling pickup, and Ford once again

Ford Upgrades Chicago Plant At a Cost of \$1 Billion

Building the future is an expensive proposition. But that hasn’t stopped Ford Motor Company from making major investments in its infrastructure.

Ford will be investing \$1 billion in Chicago Assembly and Stamping Plants and adding 500 new jobs as it prepares to launch three highly anticipated new SUVs that go on sale later this year, said Ford spokeswoman Kelli Felker.

The transformation at the plant, which will begin in March, will expand capacity for the production of the new Ford Explorer – including the Explorer ST and Explorer Hybrid – the new Police Interceptor Utility and the all-new Lincoln Aviator, Felker said.

The work will be completed in the spring. The additional 500 full-time jobs bring total employ-

ment at the two plants to approximately 5,800.

With the Chicago investment, Ford is building a new body shop and paint shop at Chicago Assembly, and making major modifications to the final assembly area. At Chicago Stamping, the company is adding a new stamping line in preparation for the 2020 Ford Explorer, Police Interceptor Utility and Lincoln Aviator.

Advanced manufacturing technologies at the plants include a collaborative robot with a camera that inspects electrical connections during the manufacturing process, Felker said. In addition, he said, several 3D printed tools will be installed to help employees build these vehicles with

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Hinrichs shows off the vehicles that will be built at Ford Chicago Assembly after \$1 billion in upgrades.

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**GM Begins
White-Collar
Employee Layoffs**

DETROIT (AP) – General Motors started laying off about 4,300 white-collar workers worldwide last week.

In November, the company said it wanted to cut 8,000 salaried and contract workers so it can raise profit margins and invest more in autonomous and electric vehicles.

The company says 2,200 white-collar employees took buyouts, while another 1,500 contract workers were let go.

Many of the layoffs will happen at GM's technical center in Warren. Most of those employees work on components for internal combustion engines and discontinued car models.

GM also plans to close one Canadian and four U.S. car factories, shedding another 5,000 jobs. But 2,700 U.S. workers will be offered jobs at other factories.

GM says the layoffs are part of a restructuring that will add up to \$2.5 billion to its bottom line this year.

2019 Ram 1500's New Tailgate Adds Flexibility

CONTINUED FROM PAGE 1

its-kind 60-40 split, swing-away functionality.

"When you're trying to attract new customers to a truck brand, you need to be innovative," Cappa said. "So finding new ways to utilize the space in the truck bed is pertinent and it's our job."

And Ram has done that, Cappa said. Features such as Ram's Box Bedside Storage, Movable Anchor Points and its System Bed Divider matter, he said.

"If you've ever had to tie something down in your truck, having anchor points that are movable really help because different items come in different sizes and shapes," Cappa said. "And now our multifunctional gate puts us at the top in terms of pickup bed utilization."

"Ram multifunction tailgate's dual side-hinged tailgate doors further enhance the 1500's bed access and utility," said Reid Bigland, head of Ram Brand – FCA. "Independent opening features make curbside loading easier. Being able to access the bed closer to the bumper makes stepping up easier; makes loading bulky items easier; makes unloading and washout easier, and allows forklift loading."

Unlike other multi-element tailgates, the Ram multifunction tailgate is trailer-friendly and does not require that the trailer and hitch be removed before opening. With a 2,000-lb. load rating, Ram multifunction tailgate retains all of the traditional tailgate's capability.

"The Ram multifunction tailgate is intuitive to operate and owners will find it immediately useful," said Bigland. "Combined



Dual side-hinged tailgate



Doors open wide, not down



Retractable center-mounted step

with Ram's class-exclusive RamBox feature and new tailgate step, we're taking Ram's cargo management and storage to the next level."

Ram's multifunction tailgate has four configurations: open flat, open left door only, open right door only and open both doors. Each door swings open 88 degrees and access can be further enhanced via a retractable center-mounted step option.

Among the 2019 Ram 1500's other innovative storage solutions are the RamBox cargo management system, Cappa said.

The RamBox system includes versatile, weatherproof, lockable, illuminated and drainable storage bins built into the bed rails. RamBox bins also feature a handy 115-volt, 400-watt outlet. Also available with RamBox is a pickup bed divider/two-foot bed extender and cargo rail system with four sliding, adjustable cleats.

Interior storage was also high on the priority list for the new Ram 1500, Bigland said. A reimagined center console with 12 different storage configurations offers never-

before-seen customization for the most active interior real estate.

"There are a number of automotive technologies that currently exist," Cappa said. "Ram engineers have spent a lot of time refining and extending this technology in trucks. For example, people these days pretty much expect trucks to have tire pressure monitoring. But Ram has extended that technology so drivers can monitor the pressure of the tires of the trailers they are towing."

The same goes for blind spot monitoring technology, Cappa said. Trucks these days come standard with blind spot monitoring, but Ram now extends that monitoring to trailers.

In total, the Ram 1500 features more than 151 liters of interior storage capacity – nearly 100 percent more than the closest competitor, Cappa said.

The multifunction tailgate will be available across all seven 2019 Ram 1500 models and will reach dealerships in the second quarter of 2019. Manufacturer's Suggested Retail Price is \$995. The optional center step is \$295.

"All you need to redesign a truck are a bunch of engineers

who use these vehicles in their everyday life," Cappa said. "And that is what we have at Ram."

"Our engineers are truck users themselves and they are always talking about what features they find useful and what new features would be cool to have to make their truck use even better."

**Warren Library
Hosting Oscar
Preview Party**

This year's Academy Awards presentation takes place on Sunday, Feb. 24.

To help commemorate the occasion, the Warren public library will be holding an Oscar preview party on Wednesday, Feb. 20, at the Dorothy Busch branch of the library, between 6 and 7:45 p.m.

The party will be hosted by film expert Greg Black, said Warren librarian Jennifer Lund. Those attending can enter a ballot predicting the winners. The person with the most accurate predictions will win a basket of "goodies." Space is limited. To reserve a spot, Lund said people should call 586-353-0580.

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GM Adds 2020 Silverado HD Pickup Truck to Lineup

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Truck, Custom, LT, LTZ and High Country – available across 22 cab, bed, chassis and driveline configurations.

Max towing capability increases an enormous 52 percent to an available 35,500 pounds. It's also the third new Silverado in just 18 months, each designed for different customers, said Ofiara.

"We set out to make the best HD trucks on the market, bar none," said Jaclyn McQuaid, chief engineer, Silverado HD. "We increased towing capabilities across the line, not just for dually buyers."

"We added class-leading towing technologies, such as 15 available camera views, to make trailering more convenient, whether pulling a large cargo trailer or fifth-wheel camper. And we made a host of changes to make tasks easier."

Ofiara said that about 1,000 employees will be added to Flint Assembly to build the new Silverado HD. An emphasis was made to choose people who were laid off from recent GM plant closings.

Customers can choose between two new powertrains. The standard engine is a new 6.6L V8 gas with direct injection making 401 hp and 464 lb.-ft. of torque mated to a six-speed automatic transmission. That's an 11 percent increase in horsepower and a 22 percent increase in peak torque, respectively, resulting in 18 percent more towing capability.

Then there's the Duramax 6.6L Turbo-Diesel V8 engine making 445 hp and 910 lb.-ft. of torque coupled with a new Allison 10-speed automatic transmission.

In addition, every component between the transmission and the wheels has been upgraded.

2020 Silverado HD highlights include a new, more powerful 6.6L V8 gas engine with direct injection for greater performance and stronger trailering capability with 22 percent more torque and up to 18 percent more towing compared

to the truck's previous 6.0L gas engine, Ofiara said.

A new Allison 10-speed automatic transmission is matched with the available Duramax 6.6L V8 Turbo-Diesel engine for the increase in max towing.

The Silverado HD comes with Autotrac active two-speed transfer case on 4x4 models that electronically controls "4 Auto" mode, allowing the truck to seamlessly shift between two-wheel drive and four-wheel drive based on road conditions, Ofiara said.

The in-vehicle trailering system features an optional total of 15 available camera views (requires an installed accessory camera), such as HD Surround Vision and other unique views including a transparent trailer feature to help provide added confidence when towing.

This also features increased integration with the myChevrolet mobile app, Ofiara said.

The HD-exclusive sculpted exterior design features the most differentiation from the Silvera-



The new Silverado HD may be strong, but it doesn't stint on comfort.

do 1500 ever – the roof is the only shared sheet metal.

Heavy-duty details are designed to make work easier and more intuitive, including features such as an easy-access engine block heater outlet, easy-to-fill diesel exhaust fluid (DEF) tank with opening inside the fuel door, a more in-

tegrated snow plow prep package and new, advanced trailering mirrors with available spot lamps and more.

The BedStep feature and larger CornerSteps makes it easier to load or reach items in the cargo box, which is designed to hold a pair of size-12 boots and up to 500 pounds.

Toyota, Honda Profits Drop in 3rd Quarter

TOKYO (AP) – Toyota's fiscal third quarter profit plunged to 180.9 billion yen (\$12.6 billion), about a fifth of what the Japanese automaker earned the previous year, despite relatively solid sales, the Japanese automaker said Feb. 6.

Toyota Motor Corp.'s October-December profit in 2017 had totaled 941.8 billion yen, helped by perks from U.S. tax reforms.

Toyota, Japan's No. 1 automaker, said that profit for the latest quarter was also hurt by unrealized gains and losses in equity securities.

Quarterly sales totaled 7.8 trillion yen (\$71 billion), up nearly 3 percent from 7.6 trillion the previous year, according to the maker of the Camry sedan, Prius hybrid and Lexus luxury models.

Toyota lowered its profit for the fiscal year through March to 1.87 trillion yen (\$17 billion), down from 2.5 trillion yen in the previous fiscal year, and below its earlier projection for 2.3 trillion yen (\$21 billion) profit.

Japanese rival Honda Motor Co. Feb. 1 reported fiscal third-quarter profit fell 71 percent from a year earlier to 168 billion

yen (\$1.5 billion) as growing incentives, an unfavorable exchange rate and flat vehicle sales offset gains from cost cuts.

Quarterly sales were unchanged at 3.9 trillion yen (\$36 billion). At the time of this story, Nissan had not released its third quarter numbers.

Hourly Employees To Receive Profit-Sharing

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was the best-selling commercial vehicle brand, Hackett said.

In the Asia Pacific region, India and Thailand achieved record full-year sales, and Lincoln set a new annual sales record for the fourth consecutive year in China.

At FCA US, eligible UAW-represented employees will receive average profit-sharing payments of \$6,000, based on the company's 2018 financial performance, said FCA spokeswoman Jodi Tinson.

Approximately 44,000 employees will receive the payment on March 8.

With this payment, FCA US hourly employees have received on average more than \$29,000 in profit-sharing since 2009, Tinson said.

As negotiated in the 2015 FCA US-UAW Collective Bargaining Agreement, the 2018 profit-sharing payment is based on the adjusted Earnings Before Interest and Taxes (EBIT) margin performance of the North American region reported in the FCA N.V. financial results and on individual compensated hours.

In total, FCA has invested more than \$10 billion and created nearly 30,000 new jobs in the U.S. since 2009, Tinson said.

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Extreme Cold Weather Can Drain Electric Car Power

by TOM KRISHER
AP Auto Writer

DETROIT (AP) – Cold temperatures can sap electric car batteries, temporarily reducing their range by more than 40 percent when interior heaters are used, a new study found.

The study of five electric vehicles by AAA also found that high temperatures can cut into battery range, but not nearly as much as the cold. The range returns to normal in more comfortable temperatures.

Many owners discovered the range limitations last week when much of the country was in the grips of a polar vortex.

Owners of vehicles made by automobile manufacturers including Tesla, the top-selling electric vehicle company in the U.S., complained on social media about reduced range and frozen door handles during the cold snap.

“As long as drivers understand that there are limitations when operating electric vehicles in more extreme climates, they are less likely to be caught off guard by an unexpected drop in driving range,” Greg Brannon, AAA’s director of automotive engineering, said in a statement.

AAA tested the BMW i3s, Chevrolet Bolt and Nissan Leaf from the 2018 model year, and the 2017 Tesla Model S 75D and Volkswagen e-Golf. All have a range of at least 100 miles per charge.

The batteries were tested on a dynamometer, which is like a treadmill, in a climate-controlled cell.

The automobile club tested the cars at 20 degrees and 95 degrees, comparing the range to when they were tested at 75 degrees Fahrenheit, according to a report on the study.

At 20 degrees, the average driving range fell by 12 percent when the car’s cabin heater was not used. When the heater was turned on, the range dropped by 41 percent, AAA said.

At 95 degrees, range dropped 4 percent without use of air conditioning, and fell by 17 percent when the cabin was cooled, the study found.

For example, AAA’s testers determined that the Tesla’s range when fully charged at 75 degrees was 239 miles, but the mileage figures fell approximately 91 miles, or 38 percent, at 20 degrees.

In a statement, Tesla disputed the AAA results. The company said that based on data collected from its cars on the road, “the average Model S customer doesn’t experience anywhere near that decrease in range.”

The company said the range dropped by roughly 1 percent at 95 degrees, but it would not release a percentage of electric power loss for cold weather circumstances.

AAA said it followed test procedures drawn up by the Society of Automotive Engineers, an auto engineering trade group that sets many testing standards used by automobile manufacturers across the globe.

When the temperature tumbled to 20 degrees last week in Hickory, N.C., near Charlotte, Jason Hughes noticed the range fall when he drove his Tesla Model 3 on the commute from home to work.

“It would easily use double the amount of power for that 15-mile trip,” said Hughes, who owns four Teslas and runs a business that refurbishes and sells salvaged Tesla parts to the public at large.

The cars use energy to heat the battery coolant in cold weather, as well as for heating the cabin, Hughes said. Range would take a hit mainly for short trips, and the decrease wouldn’t be as large on longer trips once the battery and cabin are heated, Hughes said.

“It’s definitely an issue,” he said. “If you want to go somewhere far in the cold, you’re going to be using more power.”

Range would be reduced further by extreme cold in northern states, he said.

AAA recommends that drivers with vehicles that use electric power to heat or cool their cars while still plugged in to a charging station. It says electric cars can still be used in extreme climates with a little extra planning.

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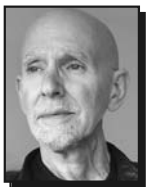
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LEGO Movie Features Chevy Pickup Truck

To quote lyrics from the first LEGO movie, everything is awesome with the new Silverado 1500 High Country pickup truck.

Chevrolet introduced new television, social media and movie theater ads featuring a LEGO brick replica of the 2019 Silverado 1500 High Country and characters from the new big-screen animated adventure, "The LEGO Movie 2: The Second Part," in theaters Feb. 8. said GM spokeswoman Afaf Farah.

In the ads, Emmet and Lucy (aka Wyldstyle) escape a mysterious alien invader in a Satin Steel Metallic Silverado 1500 High Country made of LEGO bricks.

Moviegoers can also see this custom build of the Silverado High Country in "The LEGO Movie 2: The Second Part." In this sequel, Emmet, Lucy and their friends from the blockbuster, "The LEGO Movie" reunite to save their beloved city from a new threat and journey to unexplored new worlds, Farah said.

"From Emmet's custom High Country to the real-life Trail Boss that inspired the full-size LEGO brick model, we have a Silverado for everyone - both LEGO mini-figures and everyday drivers," said Paul Edwards, U.S. vice president of Chevrolet marketing. "The new ads are a fun addition to our Silverado campaign and will hopefully attract the next generation of truck buyers to Chevrolet."

Emmet, Lucy and the custom LEGO mini-build High Country are featured in similar social media spots on Facebook, Twitter and Instagram. Unique to Instagram Stories, fans can build their own LEGO Chevy Silverado one brick at a time with a tap-to-assemble opportunity with the film's characters, Farah said. The

30-second version will also run in Spanish in target markets.

Chevrolet unveiled the full-size LEGO Silverado at the North American International Auto Show last month. These new ads are part of the Silverado advertising and social media blitz that continues through the first half of 2019.



Chevy and LEGO have made an "awesome" partnership.

FCA Recalling 660K Rams

DETROIT (AP) - Fiat Chrysler is recalling over 660,000 heavy-duty trucks worldwide because a loose nut can cause a loss of steering control.

The recall covers Ram 3500 pickups from 2013 through 2017, as well as 2500 pickups and 3500 Chassis cabs from 2014 through 2017.

The company says it's aware of eight crashes and one injury that could be related.

Fiat Chrysler doesn't have a date yet for owners to be notified. Dealers will inspect a steering linkage nut. If it's properly tightened, it will be welded to a sleeve to keep it in place. If it's loose, a steering assembly will be replaced.

Most of the trucks are in the U.S. and Canada.

The recall comes after the U.S. National Highway Traffic Safety Administration in December began investigating steering failures on some Ram trucks. The agency opened the probe after getting two complaints from owners that the linkage between the steering box and the front wheels can come apart.

Owners with questions can call (800) 853-1403 or go to mopar.com/en-us/my-vehicle/recalls/search.html to find out if their vehicles are included.

The Ram brand also is recalling nearly 194,000 light-duty trucks in the U.S. because the brake pedals can fall off.

Covered are certain 2019 Ram pickups with adjustable brake pedals. More than one-third are still at dealers and will be fixed before they're delivered. The 2019 Ram Classic is not affected.

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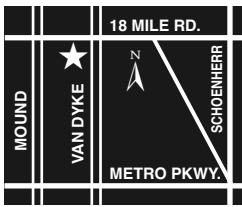


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2019 EQUINOX "LS"



- Color Touch Screen Radio!
- Keyless Start and Entry!
- Rear Vision Camera!
- Heated Power Mirrors!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K48705

24 MONTH LEASE
\$164*

**The Best Lease...
PERIOD!**

NO EMPLOYEE DISCOUNT REQUIRED!

Was \$27,170 Sale Price: **\$21,729***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

Use Your GM Card Earnings and Bonus Card Earnings to Save Even More!*

2019 CRUZE "LT"



- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- USB Charging Port!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K48152

Was \$22,670 Sale Price: **\$17,499***

24 MONTH LEASE

**NO
EMPLOYEE
DISCOUNT
REQUIRED!**

\$199*

**The Best Lease...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2019 MALIBU "LT"



- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- USB Charging Port!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K47544

Was \$27,415 Sale Price: **\$21,931***

36 MONTH LEASE

\$239*

**The Best Lease...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2019 "All New" SILVERADO 4WD CREW CAB CUSTOM VALUE PACKAGE



- 4.3L 285HP Engine!
- GM Bed Liner **INCLUDED!**
- Color Touch Screen Radio!
- Trailing Package!
- Remote Start and Entry!
- 20" Bright Silver Aluminum Wheels!

Stock# K48928

Was \$43,090 Sale Price: **\$33,804***

36 MONTH LEASE

\$321*

**The Best Lease...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2019 TAHOE 4WD "LS" ALL-SEASON PACKAGE



- Color Touch Screen Radio!
- Remote Start and Entry!
- Rear Vision Camera!
- 8 Passenger Seating!
- 20" Aluminum Wheels!
- Bluetooth for Phone!

Stock# K46241

Was \$54,750 Sale Price: **\$45,599***

36 MONTH LEASE

\$472*

**The Best Lease...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

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DAVID BERCEL JR.
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2019 BUICK ENCORE PREFERRED

PURCHASE FOR
\$17,519*



STOCK# B591965

LEASE FOR
\$169* PER MONTH | **24** MONTHS | **\$999** DOWN

2019 BUICK ENVISION PREFERRED

PURCHASE FOR
\$27,419*



STOCK # B591035

LEASE FOR
\$249* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 BUICK ENCLAVE PREFERRED

PURCHASE FOR
\$33,999*



STOCK# B592639

LEASE FOR
\$339* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 BUICK REGAL PREFERRED

PURCHASE FOR
\$28,239*



STOCK# B490146

LEASE FOR
\$399* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 BUICK REGAL TOUR X PREFERRED

PURCHASE FOR
\$28,239*



STOCK# B490016

LEASE FOR
\$399* PER MONTH | **39** MONTHS | **\$999** DOWN



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2019 GMC TERRAIN SLE1

LEASE FOR
\$179* PER MONTH | **24** MONTHS | **\$999** DOWN



STOCK # G580424

PURCHASE FOR
\$24,919*

2019 GMC CANYON CREW CAB DENALI

LEASE FOR
\$189* PER MONTH | **24** MONTHS | **\$999** DOWN



STOCK # G581983

PURCHASE FOR
\$38,819*

2019 SIERRA LIMITED ELEVATION EDITION

LEASE FOR
\$239* PER MONTH | **36** MONTHS | **\$999** DOWN



STOCK # G582455

PURCHASE FOR
\$32,329*

2019 GMC ACADIA SLE1

LEASE FOR
\$249* PER MONTH | **36** MONTHS | **\$999** DOWN



STOCK # G582305

PURCHASE FOR
\$26,309*

2019 GMC YUKON SLE

LEASE FOR
\$459* PER MONTH | **36** MONTHS | **\$999** DOWN



STOCK # WNM2K

PURCHASE FOR
\$45,279*

2018 GMC SIERRA CREW CAB DENALI
ULTIMATE PACKAGE

LEASE FOR
\$469* PER MONTH | **36** MONTHS | **\$999** DOWN



STOCK # G585783

PURCHASE FOR
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PURCHASE FOR
\$16,319*



LEASE FOR
\$129* PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET EQUINOX LS

PURCHASE FOR
\$22,139*



LEASE FOR
\$179* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET COLORADO 4WD WT CREW CAB

PURCHASE FOR
\$19,839*



LEASE FOR
\$189* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET SILVERADO 1500 LIMITED CUSTOM DOUBLE CAB

PURCHASE FOR
\$33,869*



LEASE FOR
\$189* PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET MALIBU LS

PURCHASE FOR
\$19,839*



LEASE FOR
\$199* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET TRAVERSE LS

PURCHASE FOR
\$31,369*



LEASE FOR
\$299* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET CAMARO 1LT

PURCHASE FOR
\$24,149*



LEASE FOR
\$329* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET TAHOE LS - Courtesy Vehicle

PURCHASE FOR
\$43,789*



LEASE FOR
\$429* PER MONTH | **36** MONTHS | **\$999** DOWN

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*All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). Must have GM Employee discount and lease loyalty. All leases are 10,000 miles per year with approved A Tier credit. All Vehicles shown are \$999 down unless otherwise stated. Disposition Fee may be required at vehicle turn in. Must have lease loyalty or lease conquest vehicle in household on certain models. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit required on certain vehicles - to be determined by lender. Tahoe is a former courtesy vehicle **\$3,500 trade in is valid on 2008 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 2/18/2019.