



FCA is raising capital by selling its Magneti Marelli parts company.

FCA to Sell Components Arm To Leading Japanese Supplier

FCA has entered into a definitive agreement to sell its automotive components business, Magneti Marelli S.p.A. ("Magneti Marelli"), to CK Holdings Co., Ltd., a holding company of Calsonic Kansei Corporation, a leading Japanese automotive component supplier.

Following the closing of the transaction, CK Holdings will be renamed as Magneti Marelli CK Holdings, said FCA spokeswoman Shawn Morgan.

The combined businesses of Calsonic Kansei and Magneti

Marelli will create the world's seventh-largest global independent automotive components supplier based on total revenues.

The agreement represents a transaction value of EUR 6.2 billion (a little over 7 billion US), Morgan said. The transaction is expected to close in the first half of 2019 and is subject to regulatory approvals and other customary closing conditions.

It represents a unique opportunity to combine two successful

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Auto Supplier Honored for Health Program

Inteva Products, a global Tier I automotive supplier of engineered components and systems based in Troy, was awarded as one of Michigan's Best and Brightest in Wellness.

This is the second year in a row that Inteva has been honored for quality and excellence in health awareness. Inteva was the only Tier I auto supplier recognized out of 114 businesses, said Inteva spokeswoman Karen Manardo. Michigan's Best and Brightest In Wellness is an initiative that is designed to recognize and celebrate quality and excellence in health awareness.

The program highlights employers, wellness providers, schools, faith-based groups, and nonprofits that promote a culture of wellness; and those who plan, implement, and evaluate efforts in employee wellness to make their business and the community a healthier place to live and work, Manardo said.

Inteva Products program is designed to help its U.S.-based employees manage their health by offering incentives for participation in wellness programs and personal health goal attainment – not only for the individual employee but also for spouses. The health-related policies are meant to protect and promote employee health and wellness.

At Inteva's World Headquarters & Technical Center in Troy, the company helps employees to reduce stress levels by offering weekly onsite chair massages, onsite yoga classes and walking groups, and providing fresh fruit and healthy options at the employee Marketplace.

Ford's Ranger Rides Again, Built at Michigan Assembly

When many of the Ford Michigan Assembly Plant's 3,000 workers gathered at the plant Oct. 22, they got to celebrate a rebirth in more ways than one.

The festivities marked a renaissance for a plant just outside of Detroit that has experienced the highs and lows of the American auto industry for the past six decades, said Ford spokeswoman Dawn McKenzie.

The occasion also signals the rebirth of Ford Ranger, the midsize pickup that will return to American roads early next year after an eight-year hiatus, fully modernized for today's truck buyer, said McKenzie.

The special celebration to mark the kickoff of Ranger production included leaders from Ford and the United Auto Workers. Plant employees, media and others even had a chance to ride in the Ranger on a custom-built, off-road course in the parking lot of the plant, McKenzie said.

"Ford truck fans demanded a midsize pickup that's 'Built Ford Tough,' and we're delivering with our all-new Ranger that's special-

ly designed and engineered for American truck customers," said Joe Hinrichs, Ford's president of Global Operations.

"At the same time, we're revitalizing our Michigan Assembly Plant and securing good-paying jobs for our hourly employees here in the U.S."

Ford has invested \$850 million to build exciting new vehicles at Michigan Assembly Plant, said Hinrichs, including the new Ranger for North America and the highly anticipated new Ford Bronco, scheduled to begin production in 2020.

For Michigan Assembly, a sprawling 369-acre plant in Wayne, which opened in 1957 building station wagons, the start of Ranger production marks a new era.

Beginning in 1966, the plant started a 30-year run of building Bronco, one of the original sport utility vehicles that gained popularity in America after World War II, Hinrichs said. Michigan Assembly gained acclaim as being among the most important and profitable factories in the world



Gavin Brown

Wanna Connect with Air Force? Go to MAMA

by Jim Stickford

The Air Force is listening. That was the message of the Michigan Aerospace Manufacturing Association (MAMA) Air Force Research Laboratory Day Oct. 23 in Sterling Heights.

"The purpose of this event is to inform Michigan manufacturers how they can do business with the U.S. Air Force Research Laboratory (AFRL)," said Gavin Brown, executive director of MAMA.



The 2019 Cadillac XTS earned praise from Consumer Reports.

ered by warranty, but not the ones resulting from accident damage or due solely to recall.

Respondents check off problems from a list of trouble areas, ranging from the engine and transmission to climate system, brakes, electrical system, and power accessories. They also tell us specifically what their experiences were to help us understand precisely what problems they're having."

And *Consumer Reports'* prediction of new-car reliability is a key element of CR's Overall Score, Fisher said. This also includes road-test performance, owner satisfaction survey results,

whether a vehicle comes with key safety systems, and results from car safety tests.

Fisher said what they've discovered is that what people are looking for in new vehicles are reliability, safety, price and performance.

"What we've learned is people want safe, reliable and priced-right cars," Fisher said. "What we talk about in our report is what car owners are telling us."

The top 10 brands are Lexus, Toyota, Mazda, Subaru, Kia, Infiniti, Audi, BMW, Mini and Hyundai, Fisher said. The bottom

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The first new Rangers are now coming off the production line.

when it made Ford Expeditions and Lincoln Navigators from 1996 to 2008.

Early this year, Michigan Assembly ended production of the Focus small car to make way for a massive retooling in preparation for the Ranger launch.

The factory is set to build two high-profile vehicles again in the Ranger and new Bronco as Amer-

icans' appetite for pickups and SUVs continues to grow.

Ford is transforming its product lineup, building on truck, SUV and commercial vehicle strengths. Ranger is one of the first in an onslaught of new vehicles that will see Ford aim to replace more than 75 percent of its

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"The AFRL is located in Dayton, Ohio, at the Wright-Patterson Air Force Base. I know there are Michigan business people who are looking to do more business with the Air Force and the Department of Defense. That's where we come in. We provide them with the conduit they need to get that business."

Over the past couple of years, the Air Force has created new programs such as the Other Transaction Authority (OTA), Brown said. This program and

others like it are designed to cut through red tape and make the Air Force procurement process easier to navigate for businesses, especially small businesses.

"But just because the Air Force wants to cut red tape doesn't mean red tape goes away," Brown said.

"The OTA program does make it easy for people at the Air Force to go out and just buy the hammers they need without having

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Detroit Auto Scene®

31201 Chicago Road South
Warren, Michigan 48093

586-939-6800

Contact us:
Info@DetroitAutoScene.com

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William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

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OU Students and Faculty Helping Santa in Parade

More than 300 Oakland University students, faculty, staff, alumni and friends are expected to walk in the 43rd Annual Macomb County Santa Parade on Saturday, Nov. 17 in Mount Clemens.

This is Oakland's seventh year as an event sponsor and OU will again have one of the largest parade groups marching down Main Street to usher in the beginning of the holiday season.

Presented by the City of Mount Clemens, the parade features 150 entries that include high school marching bands, service clubs, floats, fire trucks, and flags showcasing Macomb County communities, said OU spokeswoman Rebecca Robbins.

Parade participants are asked to meet at the OU Anton/Frankel Center beginning at 8 a.m. for registration and refreshments. A group photo will be taken at 9 a.m. The parade begins at 10 a.m. The first 300 people to register will receive a free Grizz sweatshirt.



2019 Ram 1500 Longhorn Crew Cab



2019 Mustang Bullitt



2018 Chevrolet Traverse

Detroit OEMs Build Vehicles for Fun and Active Lifestyles

Detroit automakers are building some vehicles that really fit the active lifestyle. At least that is what the judges for the Southwest Lifestyle Media group believe. FCA, GM and Ford all had pickups that took top honors in the Truck of the Year category as well as other vehicles that scored well in different categories.

The first annual Southwest Lifestyle Media Drive was held at Bondurant Racing School in Chandler, Ariz., where a panel of 18 automotive journalists evaluated cars, crossovers, SUVs and trucks in four categories. Jurors ranked individual vehicles in categories related to fuel efficiency, performance, comfort, storage solutions and safety systems, said Becky Antioco, president of the Southwest Lifestyle Media group.

The 2019 Chevy Colorado ZR2, the 2018 Ford F-150 Platinum Crew Cab x4 Diesel, the 2019 GMC Sierra AT4 and the 2019 Ram 1500 Longhorn Crewcab 4x4 were the vehicles named as tops in the Truck of the Year category.

Judges said of the 2019 Chevy Colorado Z2 that "the more bumps in the road the better. Featuring segment exclusives like Multimatic shocks and front and rear electronic locking differentials, this capable midsize

truck was built for the road less traveled."

They liked the Ford F-150 Platinum for its 3.0-liter Power Stroke diesel engine. They were impressed with its officially EPA-estimated ratings of 30 mpg highway, 22 mpg city and 25 mpg combined.

Judges liked the 2019 GMC Sierra AT4, saying it "heralds the arrival of the AT4 sub-brand for GMC. Much like Denali, the ultimate expression of professional grade, AT4-equipped vehicles are made for a distinct customer and deliver a unique formula of authentic off-road capability, innovative technology paired with premium refinement and a bold GMC appearance."

Judges called the 2019 Ram 1500 Longhorn Crewcab 4x4 a "no-compromise truck, the all-new 2019 Ram 1500 is the benchmark for durability, technology, efficiency and convenience with features never before offered in a pickup. Overall weight for the Ram 1500 has been reduced by 225 pounds.

As the truck's backbone, the frame uses advanced materials and engineering to eliminate 100 pounds while increasing stiffness and durability for 12,750 pounds of towing capability and 2,300 pounds of payload."

The 2019 Dodge Challenger

SRT Hellcat Redeye took top honors in the Southwest Lifestyle Car of the Year – Performance/Luxury category.

"Dodge Challenger SRT Hellcat Redeye is about as much fun as any vehicle we've driven. You can't help but get a rush from the engine growl, the all-out power, and the superb handling. Yet, it's surprisingly manageable and comfortable enough to be an everyday driver – if you can resist the temptation to push the speed limit," said Becky Antioco, president of the Southwest Lifestyle Media group.

The 2018 Ford Mustang Bullitt car was named a top car in the Performance/Luxury car category.

Judges wrote that in celebrating the 50th anniversary of "Bullitt," Ford has introduced "the new cool and powerful 2019 Mustang Bullitt."

The 2018 Chevy Traverse took top honors in the SUV/Crossover of the Year – Best Value category. The 2018 Jeep Wrangler Sahara was third. Judges liked the Traverse because it is a vehicle "for

the go-getters, the adventure seekers, the family that's always in motion and anyone else who finds meaning in the everyday drive. And with seven different trim levels, and the ability to seat up to eight passengers, there's a version to suit everyone's needs."

They liked the Wrangler because it "builds on its legendary history with an unmatched combination of off-road capability, authentic Jeep design, open-air freedom, advanced fuel-efficient powertrains, superior on- and off-road dynamics, and a host of innovative safety and advanced technology features."

And the winner of the Car of the Year – Best Value category is the 2019 Fiat 124 Spider, which impressed the judges, Antioco said.

"The Fiat 124 Spider – with iconic Italian styling, segment-exclusive turbo power and some very cool new options that stand out on the road and the track – offers the ultimate top-down, fun-to-drive experience," judges wrote.

Consumer Reports Lists Most Reliable Brands

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10 are Lincoln, Dodge, Jeep, Chevrolet, Chrysler, GMC, Ram, Tesla, Cadillac and, at the bottom, Volvo.

But the news wasn't always bad for Detroit automakers. Fisher named these vehicles that made "Newly Recommended Models with Improved Reliability" category: Cadillac XTS, Chevy Cruze, Chevrolet Suburban, Chrysler 300, Dodge Charger and Lincoln Continental.

And the news wasn't always good for imports, Fisher said. Several imports made *Consumer Reports*' "No Longer Recommended Models with Declining Reliability" category including the BMW X1, the BMW X3, the Genesis G90, the Honda Clarity, the Honda Odyssey, the Kia Cadenza, the Mazda CX-3, and the Mercedes E Class. The category included the Tesla Model S.

"These are mixed results," Fisher said. "Even the top brands still had vehicles that were rated poorly."

When asked why some brands and vehicles did better than others, Fisher said that complexity to vehicles affect reliability.

He said Cadillac vehicles "have a lot of stuff" and that stuff is complex.

"We're not talking about quality of a vehicle," Fisher said. "Cadillac's cars are able to go toe-to-toe with Mercedes and BMW. But quality can mean different things to different people, be it smoothness of ride or whatever. What we look at is reliability."

One thing *Consumer Reports* noticed is that brands that were adding new technology like nine-speed transmissions in the last year did less well.

"Not only are auto manufacturers adding more and more turbocharged engines, but they're increasingly pairing them with high-tech transmissions that have eight, nine even 10 gears," Fisher said.

"With this added complexity, it's not surprising to see some brands struggling to get them right, particularly the ones that don't have a long history of producing turbos."

And the better-rated vehicles such as the Ford Taurus, which made the "Much Better Than Average" category have been around a while. The Taurus is Ford's oldest sedan.

"Basically, when a brand has gone a few years since redesign, companies have the time to work the bugs out," Fisher said. "I always say, 'don't buy a vehicle in its first year of a new design.'"

Boy Scouts Help Gleaners Efforts

Boy Scouts of America in metro Detroit are hoping to collect more than 200,000 pounds of food during the week of Nov. 3-10 as part of their annual "Scouting for Food" drive to benefit families in need in Southeast Michigan.

On Saturday, Nov. 3, Scouts will distribute bags in neighborhoods in Macomb, Oakland, and Wayne counties. Individuals who receive Scouting for Food bags are encouraged to fill them with non-perishable canned or boxed foods – glass containers will not be accepted – and place the bags on their porches by 9 a.m. on Saturday, Nov. 10, for Scouts to pick up.

"The Scouting for Food drive helps Gleaners fill our partner agency pantry shelves before the holidays," said Gerry Brisson, Gleaners' president and CEO. "With colder weather approaching, many struggling families will be forced to choose between paying heating bills and buying food for their families. The donations from this drive help make sure that these families receive the support they need."



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FCA to Sell Its Components Arm To Leading Supplier

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businesses to create one of the leading global independent automotive components suppliers, with combined revenues of EUR 15.2 billion (a little over 17 billion US). The combination is a decisive step toward both companies' strategic ambition to become a leading globally-diversified Tier 1 supplier.

The combined company will be well-positioned to serve its customers around the world due to its enhanced scale, financial strength and the highly complementary nature of its combined product lines and geographic footprint, Morgan said.

The new entity will operate out of nearly 200 facilities and R&D centers across Europe, Japan, the Americas and Asia Pacific.

FCA has also agreed to a multi-year Supply Agreement that will further strengthen a mutually beneficial relationship for both Magneti Marelli and FCA's expanding model range and which will sustain Magneti Marelli's Italian business operations, positioning it strongly for continued growth and success in the future, Morgan said.

The combined company will be led by Beda Bolzenius, currently CEO of Calsonic Kansei, based in Japan. Ermanno Ferrari, CEO of Magneti Marelli, will join the Magneti Marelli CK Holdings board, Morgan said.

"Having carefully examined a range of options to enable Magneti Marelli to express its full potential in the next phase of its development, this combination with Calsonic Kansei has emerged as an ideal opportunity to accelerate Magneti Marelli's future growth for the benefit of its customers and its outstanding people," said FCA's CEO Mike Manley.

"The combined business will continue to be among FCA's most important business partners and we would like to see that relationship grow even further in the future.

"The transaction also recognizes the full strategic value of

Magneti Marelli and is another important step in our relentless focus on value creation."

"Our industry," said Beda Bolzenius, Calsonic Kansei CEO, "has gone through fierce change in recent years and the phase to come will be even more dynamic. It is exciting to form a strong platform for Calsonic Kansei and Magneti Marelli to work together and create a competitive automotive supplier which is extremely well placed among the global Top Ten.

"Together, we will benefit from complementary geographic footprints and product lines, while our respective customers will benefit from an increased investment in people, processes and innovative new products."

"This is a transformational day for both Magneti Marelli and Calsonic Kansei," said Magneti Marelli CEO Ermanno Ferrari, "creating as it does a global business of exceptional range, reach, expertise and future prospects."

"This is a moment of great opportunity for all our people to be part of a secure, growing and independent company of considerable scale that can look to the future with energy, ambition and confidence."

Michigan Sees Gas Price Drop

DEARBORN, Mich. (AP) – AAA Michigan says average gas prices statewide are down 10 cents in the past week to about \$2.78 per gallon.

The Dearborn-based auto club said on Oct. 22 that the average price for self-serve regular unleaded gasoline is about 19 cents more than at the same point last year. AAA notes that gas prices in Michigan have steadily declined for the past 17 days – falling a total of 26 cents during that time.

Michigan's highest average was \$2.93 per gallon in the Marquette area, the lowest in the Jackson area at \$2.62 a gallon.

The Detroit-area's average was about \$2.82, down about 8 cents.

GM Offering New Kind of Warranty Plan

Recent reports by J.D. Power have stated that the quality of automobiles is better than ever.

But it never hurts to have some protection. So, effective immediately, people buying new General Motors vehicles will have the opportunity to purchase a true, extended bumper-to-bumper limited warranty resulting in five years or 60,000 miles of coverage (whichever comes first) for Chevrolet and GMC customers, and six years or 70,000 miles for Buick and Cadillac customers.

No other brand offers customers a true extended warranty, said GM spokeswoman Rita Kass-Shamoun.

"One of the best things about buying a new vehicle is the peace of mind that comes with the warranty," said Ken Mac, director of Chevrolet, Buick, GMC, Cadillac Protection. "If you drive a Chevrolet, you know that any GM-brand dealer will take care of warranty repairs without paperwork, deductibles or exclusions."

"The same goes for Cadillac, GMC and Buick owners. Now, we're offering people the opportunity to increase the duration of their bumper-to-bumper warranty far out into the future."

The standard factory bumper-to-bumper limited warranty on Chevrolet and GMC products is three years or 36,000 miles, whichever comes first.

On Buicks and Cadillacs,



GM now is offering a true extended bumper-to-bumper limited warranty.

it is four years or 50,000 miles, whichever comes first.

GM's new warranty program differs in several important ways from service contracts, which are a popular way to protect against unexpected repairs, Kass-Shamoun said.

The most important differences include:

- The optional limited warranty is accepted without question by all Chevrolet, Buick, GMC and Cadillac dealers nationwide.
- Any warranty service is completed without need to file a claim form and with no deductible.
- The warranty is in force no matter who owns the vehicle, so there's no need to transfer coverage. This may enhance the resale value of the vehicle, said Mac.

- The option is included in the overall price of the vehicle and can therefore be folded into the loan or lease at the customer's request.

"People who lease typically keep the vehicle for 24-36 months, so most of them are always covered by the base bumper-to-bumper limited warranty," Mac said.

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Ford Rangers
In Production
Again in Michigan

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current North American portfolio by 2020.

“UAW-Ford members take pride in relaunching the all-new Ranger right here in Michigan,” said UAW-Ford Vice President Rory Gamble.

“Our UAW brothers and sisters take great care in the quality and craftsmanship customers will discover when they experience the relaunch of this iconic nameplate.”

Ranger, said McKenzie, is designed for today’s midsize truck buyer who blends city living with off-the-grid adventure. The midsize pickup will deliver utility, capability and technology those customers want and need.

Powered by a 2.3-liter EcoBoost engine and class-exclusive 10-speed automatic transmission, Ranger will deliver driver-assist technologies and connectivity features as well as best-in-class payload, gas towing and gas torque, Hinrichs said.

“We have been waiting for this day for a long time,” said Michigan Assembly Plant Manager Erik Williams.

“The Ranger is back home in the U.S., and our employees at Michigan Assembly Plant are thrilled to be able to build it for our customers.”

Ford Testing Autonomous Vehicles in Washington, D.C.

Getting a self-driving car up and running is more than a matter of engineering.

Just like guiding a bill through Congress, establishing a self-driving vehicle business requires a lot of coordination, said Sherif Marakby, CEO of Ford Autonomous Vehicles.

“Not only do self-driving vehicles need to operate safely and reliably,” he said, “but they also need to work in concert with the businesses, people and cities they serve. On top of all this, they must operate within an ecosystem that supports their operation and maintenance.

“As Ford’s work in all those areas continues in Detroit, Pittsburgh and Miami, we are expanding to become the first company to test autonomous vehicles in Washington, D.C. – according to the district – by establishing a self-driving vehicle business, a business that will be responsive to the needs of the city and its residents.

“Both Ford and district officials are committed to exploring how self-driving vehicles can be deployed in an equitable way across the various neighborhoods that make up Washington, D.C., and in a way that promotes job creation.”

The advent of self-driving vehicles promises a chance to make it more affordable and easier for people to get to jobs by filling gaps in access to public transportation, new ways to deliver

food and other products, and more. It also means change – and how the public and automakers prepare for that change will greatly impact people and their communities, Marakby said.

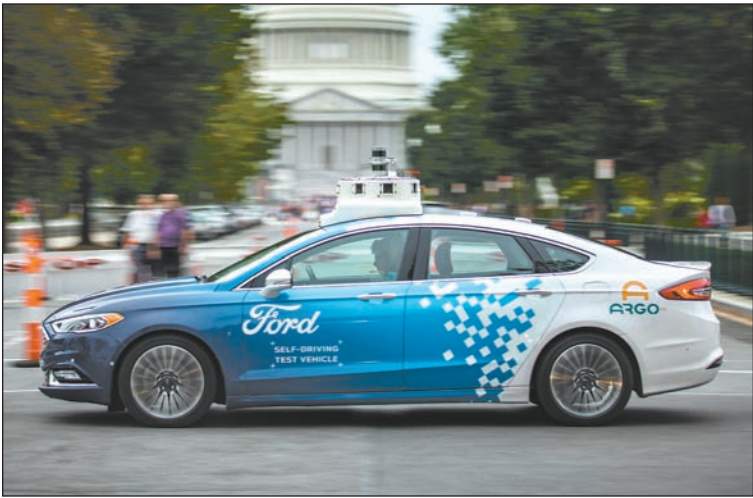
“That’s why we’ll be working with local officials in Washington, D.C.,” he said, “to ensure that we test our self-driving vehicles in all eight of the district’s wards – and eventually operate business pilot programs in all eight wards as well – as we work toward deployment of a commercial service in 2021.

“We believe that ensuring widespread access to mobility services enabled by self-driving vehicles is vital, a sentiment that was underscored in a report by Securing America’s Future Energy (SAFE), which found that autonomous technology could improve people’s access to jobs as well as retail markets.”

Ford’s partners at Argo AI, who are leading development of the self-driving system, already have vehicles on district streets, mapping roads in the first step toward testing in autonomous mode.

Over the next year, the fleet will grow as we expand testing areas, including within the city’s downtown core.

“Meanwhile,” said Marakby, “we’re also collaborating with the D.C. Infrastructure Academy in Ward 8, a workforce training center launched by Mayor Muriel Bowser earlier this year that pre-



Ford is testing autonomous vehicles in and around Washington, D.C.

pares residents for a number of jobs.

“We’re looking to train a roster of vehicle operators, who will be responsible for safely operating and monitoring our test vehicles on public roads and on closed courses throughout the development process.”

Additionally, Ford will work to train residents for auto technician careers that could involve self-driving vehicles in the future. This training will be through courses developed by Excel Automotive in Ward 7 and Ford’s Automotive Career Exploration program with support from local dealers Chesapeake Ford Truck, DARCARS and Sheehy Ford of Marlow Heights, Md.

With new technology comes new opportunities, after all, and self-driving vehicles won’t be an exception, Marakby said. According to the same SAFE report, a strong workforce development infrastructure can smooth over employment disruptions and “speed the evolution of worker skill requirements that will con-

tribute to full employment and economic growth.”

Acting now in preparation for the future “is necessary,” Marakby said, “so that we aren’t caught flat-footed as autonomous technology gains mainstream adoption. Part of that means making sure all residents have the chance to learn new skills, and we are committed to helping identify new jobs for communities as self-driving vehicles take to the streets.

“As we move forward with these initiatives, we’re fortunate to be working with Mayor Bowser,” Marakby said. “She and her administration have been strong supporters of new mobility initiatives, with a track record of leadership on autonomous technology. Washington, D.C., part of the Bloomberg Aspen Initiative on Cities and Autonomous Vehicles, is the first city to conduct pilots with food delivery bots, and its long-term planning calls for the District to become a test bed for self-driving vehicles and connected technology.”

Local Firms Gets Schooled by MAMA
On Doing Business With Air Force

CONTINUED FROM PAGE 1

to create a two-year process that ends up costing more.

“These programs have been around for a few years, but they haven’t been publicized a lot. There are a lot of businesses that don’t know about them and might be afraid to try and go through the normal procurement processes, so they don’t look for Air Force contracts.”

So MAMA got together with representatives of the AFRL to talk to MAMA members and other interested parties about how these new procurement processes work.

Among the speakers was Lenell Kern, a management analyst with AFRL’s Materials State Awareness and Supporting Branch.

Kern said that the Air Force is aware of the difficulties businesses have in the procurement process, which is why OTA programs were created.

“When I go around the country talking about this, I ask people if they’ve heard of OTAs,” Kern said. “The responses are usually in the negative.

“I’m here because I was invited and because I want you people to be able to get through the procurement walls at Wright-Patterson.”

Kern was joined by her colleague, Kimberly Yoder, deputy director of Research and Development Contracting at Wright-Patterson.

Yoder said the Air Force is looking for new kinds of business partnerships and she’s aware that in the past businesses have gone bankrupt because it took the government nine months to pay them.

That’s why working with groups like MAMA is so important. Even using the latest technology and looking at pro-

grams designed to make procurement easier, getting through the system can be daunting, Yoder said.

By working with MAMA, local businesses can get the help they need and get pointed in the right direction.

“That’s why we do this,” Brown said. “For those who couldn’t attend our gathering, they can learn more by going to our Web site at www.michman.org.”

Mid-Michigan
SAE Hosting
November Meet

The Mid-Michigan Section of the Society of Automotive Engineers, SAE International, will hold its November dinner and program meeting on Monday evening, Nov. 12, at the Holiday Inn – Gateway Center, US23 at Hill Road, Flint Township.

The speaker for the evening will be Laura Klauser, Cadillac Racing Program manager, said Mid-Michigan SAE spokesman Patrick D. Bisson. Her topic will be the inside story of Cadillac racing and will cover a historical overview of Cadillac’s racing ventures.

Cadillac’s current racing successes will be discussed with an emphasis on the technology being used to produce a winning image for Cadillac, on the track as well as in the sales showroom.

Social hour is at 6 p.m. and dinner is at 7 p.m. The program begins at 8 p.m. Dinner cost for SAE and SVEC members is \$35, retired SAE member cost is \$30, and student cost is \$20. Non-member cost is \$40. This event is open to the public.

For more information and dinner reservations, contact Bernard Santavy at 810-635-7948.

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WEDNESDAY, NOV. 7, 2018
Meeting 1: 7:00 - 7:50 a.m. (breakfast included)
Meeting 2: 11:30 a.m. - 12:20 p.m. (lunch included)

Location: Courtyard by Marriott Detroit Warren
(30190 Van Dyke Ave., Warren, MI 48093)

TUESDAY, NOV. 13, 2018
Meeting 1: 7:00 - 7:50 a.m. (breakfast included)
Meeting 2: 11:30 a.m. - 12:20 p.m. (lunch included)

Location: Detroit Marriott at the Renaissance Center
(400 Renaissance Dr., Detroit, MI 48243)

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Hoonigan Contest Winner Named By Fiat Brand

Fiat Brand North America and Hoonigan, a motorsport lifestyle brand, named Micah Diaz of Corona, Calif., as the winner of the Hoonigans Wanted challenge on Oct. 17.

For his accomplishment, Diaz takes home a track-ready Fiat 124 Spider Abarth that was heavily modified by the Hoonigan team, said FCA spokesman Bryan Zvibleman. The vehicle's build was aired and can be re-watched in its entirety on Hoonigan's YouTube channel on their Daily Transmission show.

"Congratulations to Micah Diaz for winning the Hoonigan's Wanted search," said Steve Beahm, head of Passenger Car Brands - Dodge, SRT, Chrysler and Fiat, FCA - North America.

"And special thanks to all of the passionate enthusiasts who took the time to showcase their abilities in our Italian-designed, fun-to-drive Fiat 500 Abarth and Fiat 124 Spider Abarth. Abarth models are designed, engineered and tested to deliver high-performance, track-tuned capabilities that are perfectly situated for a Hoonigan Racer and driving enthusiasts everywhere."

Hoonigan Media Machine produces sharable, award-winning automotive-lifestyle content for both top athletes and personalities as well as influential brands, Zvibleman said. Led by Hoonigan Chief Creative Officer and Co-Founder Brian Scotto, the HMM team is focused on the ideation, production, and distribution of groundbreaking media that celebrates the passion of going fast and breaking things.

The challenge kicked off when finalists arrived at the Grange Motor Circuit in Apple Valley, Calif., to begin their quest to join the Hoonigan team. Additional stops were made at Ridgecrest Speedway (Ridgecrest, Calif.), Hawthorne Mall (Hawthorne, Calif.) and Willow Springs International Raceway (Rosamond, Calif.).

Judging this year's finalists were select Hoonigan hosts, as well as celebrity drivers and team captains Rhys Millen and Tavo Vildolsola.

Over five episodes, Diaz rose above the competition and took the top spot showcasing his skills driving the Fiat 500 Abarth, Fiat 124 Spider Abarth and the 300-horsepower Fiat 124 Abarth Rally Car, Zvibleman said. Additional challenges in the competition included pit-duty teamwork, stunt driving and time-attack trials.

Silicon Valley Firm Likes Michigan

LANSING, Mich. (AP) - A Silicon Valley-based company has announced plans to open a \$70 million semiconductor research-and-development center outside Detroit and create 500 high-tech, high-paying jobs over the next five years.

The Michigan Economic Development Corp. announced KLA-Tencor Corp.'s plans to expand to Ann Arbor on Oct. 23. It says KLA-Tencor is receiving unspecified support from the agency's Michigan Strategic Fund.

KLA-Tencor Chief Strategic Officer Bobby Bell says Ann Arbor and the Detroit metropolitan area have a great concentration of engineering talent and a low-cost of living compared to northern California's Silicon Valley.

He says locating in Ann Arbor also allows the company to strengthen its partnership with the University of Michigan and its proximity to the automotive industry.

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2018 Dodge Journey GT

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FWD LEASE FOR **\$95**** 27 Mos. \$100 due D8-00226

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117 AVAILABLE!

HUVAERE OCTOBER CHARGER DEAL!

2018 Dodge Charger GT AWD

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Leather Navigation LEASE FOR **\$99**** 24 Mos. \$1995 due D8-71109

69 AVAILABLE!

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2018 Jeep Compass 4x4

Altitude Special Edition

LEASE FOR **\$79**** 24 Mos. \$595 due J8-11896

- Altitude Edition
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2018 Jeep Compass 4x4

YOUR CHOICE

Latitude LEASE FOR **\$74**** 24 Mos. \$595 due J8-11896

Limited LEASE FOR **\$80**** 24 Mos. \$595 due J8-12009

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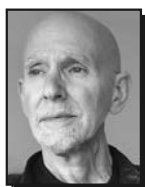
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Chevy Plays Ball and Honors Youth Coach

The World Series is the perfect place to honor youth baseball, and that's just what Chevrolet did.

Chevrolet presented the inaugural Chevy Cares Award to longtime youth baseball coach Mike Van Cleave, to shine a spotlight on those who dedicate their lives to train, mentor and invest in youth baseball players in their hometowns in a special on-field ceremony before Game Two of the World Series at Fenway Park in Boston on Oct. 24.

Van Cleave received the award from Chevrolet Experiential Marketing Senior Manager Steve Haener, and in addition to the award, Van Cleave was given a 2019 Chevrolet Traverse to support his continued efforts in service of his community, said GM spokeswoman Afaf Farah.

Van Cleave has been involved with the Clairemont Hilltoppers in San Diego for 50 years. Since joining the Hilltoppers as an eight-year-old player, Van Cleave has served as a coach, umpire and board member, Farah said. He has coached hundreds of Clairemont kids over the past 45 years. Today, Van Cleave is in charge of uniforms and equipment, mows and maintains the fields, attends board meetings, works on schedules and participates in fundraisers in addition to his role as coach.

"Mike goes above and beyond in his selfless dedication to youth baseball and the children on his team and in his community – the commitment and values that he demonstrates through his work are the same that drive all of us at Chevrolet every day to put our customers first and contribute in a meaningful way to the communities where we live and work," said Paul Edwards, U.S. vice president,



Haener honored Van Cleave at Fenway Park during the World Series.

Chevrolet Marketing. "We're proud to honor Mike with the first Chevy Cares Award and a 2019 Chevrolet Traverse – a family vehicle perfect for hauling both equipment and team members to every game."

Van Cleave was nominated by the Jimmie Johnson's Kearny Mesa Chevrolet in San Diego for his work with the Chevy Youth Baseball program.

Chevrolet is the Official Vehicle of Major League Baseball and the Official Automotive Sponsor of the PLAY BALL initiative to sup-

port America's national pastime. PLAY BALL is a collective effort to encourage young people and communities to participate in baseball- or softball-related activities, including formal leagues, events and casual forms of play, Farah said.

Since 2006, more than 7.3 million kids have been empowered to play baseball and softball through the Chevy Youth Baseball program. The program sponsors equipment and uniform donations, instructional clinics and field refurbishment.

Penske's Third Quarter Earnings

BLOOMFIELD HILLS, Mich. (AP) – Penske Automotive Group Inc. (PAG) on Oct. 25 reported third-quarter earnings of \$130.2 million.

The Bloomfield Hills, Michigan-based company said it had net income of \$1.53 per share.

Earnings, adjusted for pretax gains and to account for discontinued operations, were \$1.40 per share.

The reported results exceeded the expectations Wall Street ana-

lysts had for the Penske Automotive Group.

The average estimate of four analysts surveyed by Zacks Investment Research was for earnings of \$1.38 per share.

The auto dealership chain posted revenue of \$5.66 billion in the period.

Penske shares have fallen roughly 4 percent since the beginning of the year. The stock has climbed slightly in the last 12 months.

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2018 TRAX FWD LT

\$198 + TAX WITH \$0 DOWN
24 MTH LEASE 10,000 MILES

Previous Courtesy Vehicle with Approx. 2,500 miles
NO SECURITY DEPOSIT REQUIRED
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera & More...



2019 CHEVY EQUINOX LT

\$226 + TAX WITH \$0 DOWN
24 MTH LEASE 10,000 MILES

NO SECURITY DEPOSIT REQUIRED
Equipped with 1.5L Turbo Engine, 7" touch screen radio, Onstar, Bluetooth, Keyless Entry Back Up Camera, Alum. Wheels, Deep Tinted Glass & More...



Free shuttle service to home, office or shopping.

buff whelan chevrolet

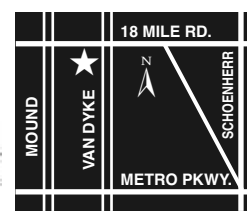
WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!

Van Dyke • South of 18 Mile • Sterling Heights

Jeff Caul
586-274-0396



PEP QUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM



CONVENIENT HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6:30PM / FIND NEW ROADS

*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required on all leases. All the leases assume that you qualify for GM Lease Loyalty. To qualify for GM Lease Loyalty you must have a GM Lease in the household. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 10/31/2018.

Your Only Valet GM Dealer

Only 6 Blocks From Downtown & GM RenCen

SERVICE PICK-UP & DELIVERY TO DOWNTOWN EMPLOYEES

\$39.95 OIL CHANGE & TIRE ROTATION
Includes up to 5 qts. of Dexos Oil
VALET PICK-UP OR SHUTTLE PICK-UP/DELIVERY

2018 SUMMER SELL DOWN

2018 MALIBU LT STK# 18115

\$169 WITH 24 MTH 10K MILES
\$1199 DOWN

KEYLESS OPEN/START
DRIVER POWER SEAT
REMOTE START

2019 EQUINOX 1LT STK# T9044

\$149 WITH 24 MTH 10K MILES
\$1199 DOWN

KEYLESS REMOTE START
POWER LIFTGATE

2019 SILVERADO 4WD DBL CAB LT STK# T9024

\$267 WITH 24 MTH 10K MILES
\$1199 DOWN

5.3L V8, TRAILERING, ALLSTAR

2018 MALIBU BASED ON GM EMPLOYEE PRICING WITH WELL APPROVED GM FINANCIAL LEASE APPROVAL. JUST ADD TAX, TITLE, PLATES, DOC FEE. ALL REBATES TO DEALER INCLUDES LEASE LOYALTY. 2019 SILVERADO AND EQUINOX BASED ON GM EMPLOYEE PRICING WITH WELL APPROVED GM FINANCIAL LEASE APPROVAL. JUST ADD TAX, TITLE, PLATES, DOC FEE. ALL REBATES TO DEALER INCLUDES LEASE LOYALTY 24 MONTHS/20000 MILES NO SEC DEP REQUIRED FIRST PAYMENT IS DUE AT SIGNING.

866-225-1775
www.jeffersonchevrolet.com
2130 E. JEFFERSON AVENUE
6 Blocks East of the GM RenCen • Detroit

SERVICE HOURS: Mon-Fri 7am-6pm
CLOSED SATURDAY & SUNDAY

SHOWROOM HOURS: MON. & THURS. 8:30AM-6PM / TUES., WED. & FRI. 8:30AM-6PM / FIND NEW ROADS



END OF THE MONTH SALE!

FINAL DAYS FOR THESE GREAT DEALS

DON'T WAIT...SALE ENDS WEDNESDAY, OCTOBER 31ST AT 6:00 PM!



2019 TRAX "LS"

- Color Touch Screen Radio!
- Remote Keyless Entry!
- Rear Vision Camera!
- Steering Wheel Audio/Phone Controls!
- LED Daytime Running Lights!
- Bluetooth for Phone!

Stock# K46239

24 MONTH LEASE
\$169*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

NO Employee Discount REQUIRED!

Was \$22,195 Sale Price: **\$15,499***

2018 CRUZE "LT"



REDLINE EDITION!

- RS Appearance Package!
- Sunroof and Sound Package!
- Rear Vision Camera!
- Black Emblems with Red Outline!
- 18" Black Aluminum Wheels!
- Heated Front Seats!

Stock# J40998

Was \$26,660 Sale Price: **\$17,849***

24 MONTH LEASE

\$169*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2019 EQUINOX "LT"



- Color Touch Screen Radio!
- Bluetooth for Phone!
- Rear Vision Camera!
- Remote Keyless Entry!
- Aluminum Wheels!
- Push Button Start!

Stock# K45965

Was \$27,160 Sale Price: **\$23,654***

24 MONTH LEASE

\$183*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2019 SILVERADO "LT" 4X4 DOUBLE CAB ALL STAR EDITION



- 5.3L 355HP V8 Engine!
- GM Bed Liner INCLUDED
- Color Touch Screen Radio!
- Trailering Package!
- Remote Start and Entry!
- 18" Polished Aluminum Wheels!

Stock# K45895

Was \$45,675 Sale Price: **\$37,236***

24 MONTH LEASE

\$279*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2019 TRAVERSE "LS"



- Color Touch Screen Radio!
- Remote Keyless Entry!
- Rear Vision Camera!
- 8 Passenger Seating!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# K46074

Was \$33,855 Sale Price: **\$28,753***

24 MONTH LEASE

\$359*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

We'll Give You a Minimum of \$2000 for YOUR Trade-In... GUARANTEED!*



RICH MILNE
rmilne@moranautomotive.com



DAVID BERCEL JR.
dberceljr@moranautomotive.com

SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

(586) 791-1010

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FIND NEW ROADS™

*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive brand, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount require except where noted. No Employee Discount required on 2019 Trax LS. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$2000 minimum trade-in offer is on 2008 or newer vehicles under 160,000 miles in drivable condition. No salvage or branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 10/31/2018 @ 6:00PM.





2017 Buick, GMC & Chevy Dealer of the Year

ED RINKE

Family Owned and Serving the Detroit Area Since 1917

100 YEARS OF BUSINESS

EXPERIENCE THE NEW BUICK

2018 BUICK ENCORE PREFERRED II
PURCHASE FOR
\$19,034*



LEASE FOR
\$84* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 BUICK REGAL SPORTBACK PREFERRED
PURCHASE FOR
\$21,814*



LEASE FOR
\$174* PER MONTH | **24** MONTHS | **\$999** DOWN

2019 BUICK ENVISION PREFERRED
PURCHASE FOR
\$27,894*



LEASE FOR
\$264* PER MONTH | **36** MONTHS | **\$999** DOWN

2018 BUICK CASCADA PREMIUM
PURCHASE FOR
\$31,044*



LEASE FOR
\$264* PER MONTH | **39** MONTHS | **\$999** DOWN

2018 BUICK ENCLAVE PREMIUM
PURCHASE FOR
\$40,024*



LEASE FOR
\$324* PER MONTH | **24** MONTHS | **\$1,499** DOWN

2018 BUICK LACROSSE PREFERRED
PURCHASE FOR
\$26,404*



LEASE FOR
\$354* PER MONTH | **36** MONTHS | **\$999** DOWN



WE ARE PROFESSIONAL GRADE

2018 GMC SIERRA 1500 SLE DOUBLE CAB
LEASE FOR
\$134* PER MONTH | **24** MONTHS | **\$999** DOWN



PURCHASE FOR
\$35,814*

2018 GMC CANYON SLE EXT CAB
LEASE FOR
\$134* PER MONTH | **24** MONTHS | **\$999** DOWN



PURCHASE FOR
\$27,944*

2019 GMC TERRAIN SLE
LEASE FOR
\$144* PER MONTH | **24** MONTHS | **\$999** DOWN



PURCHASE FOR
\$23,784* NO GM EMPLOYEE DISCOUNT REQUIRED

2018 GMC ACADIA AWD DENALI
LEASE FOR
\$284* PER MONTH | **24** MONTHS | **\$999** DOWN



PURCHASE FOR
\$37,064*

2018 GMC SIERRA 1500 DENALI CREW CAB
LEASE FOR
\$344* PER MONTH | **36** MONTHS | **\$999** DOWN



PURCHASE FOR
\$45,044*

2018 GMC YUKON SLE
LEASE FOR
\$374* PER MONTH | **36** MONTHS | **\$999** DOWN



PURCHASE FOR
\$45,084*

NO APPOINTMENTS NECESSARY FOR OIL CHANGES

WE'LL GIVE YOU \$3500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN

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866.452.1300

26125 Van Dyke, Center Line
www.EdRinke.com

MON & THUR 8:30am-9pm
TUE, WED & FRI 8:30am-6pm
SAT & SUN Closed



* All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). Must have GM Employee discount and lease loyalty. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down unless otherwise stated. Disposition Fee may be required at vehicle turn in. Must have lease loyalty or lease conquest vehicle in household on certain models. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit required on certain vehicles - to be determined by lender. 2019 model year vehicles are priced and discounted at supplier discount. Pricing includes Ed Rinke bonus cash, while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Exp date: 10/31/2018.



2017 Buick, GMC & Chevy Dealer of the Year

ED RINKE

Family Owned and Serving the Detroit Area Since 1917

100 YEARS OF BUSINESS

2018 CHEVROLET CRUZE LT HATCHBACK
PURCHASE FOR
\$17,064*



LEASE FOR
\$94* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 CHEVROLET MALIBU LT
PURCHASE FOR
\$19,834*



LEASE FOR
\$94* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 CHEVROLET SILVERADO 1500 LT DOUBLE CAB
PURCHASE FOR
\$32,414*



LEASE FOR
\$114* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 CHEVROLET TRAX AWD LS
PURCHASE FOR
\$15,334*



LEASE FOR
\$114* PER MONTH | **24** MONTHS | **\$999** DOWN

2019 CHEVROLET EQUINOX LS
PURCHASE FOR
\$22,764*



LEASE FOR
\$114* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 CHEVROLET COLORADO Z71 EXT CAB
PURCHASE FOR
\$30,394*



LEASE FOR
\$174* PER MONTH | **24** MONTHS | **\$999** DOWN

2018 CHEVROLET VOLT LT
PURCHASE FOR
\$29,204*



LEASE FOR
\$214* PER MONTH | **36** MONTHS | **\$999** DOWN

2018 CHEVROLET CAMARO LT
PURCHASE FOR
\$24,954*



LEASE FOR
\$264* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 CHEVROLET SILVERADO 3500 Dump Truck 9ft Knapheide
PURCHASE FOR
\$41,105*



LEASE FOR
\$294* PER MONTH | **36** MONTHS | **\$999** DOWN

2019 CHEVROLET TRAVERSE LS
PURCHASE FOR
\$28,274*



LEASE FOR
\$294* PER MONTH | **36** MONTHS | **\$999** DOWN

FIND NEW ROADS / HURRY, OFFER ENDS 10/31/2018.

NO APPOINTMENTS NECESSARY FOR OIL CHANGES

ED RINKE

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26125 Van Dyke, Center Line (Just South of 696 on Van Dyke)

877.451.7707



MON & THUR 8:30am-9pm;
TUE, WED & FRI 8:30am-6pm;
SAT & SUN Closed

www.EdRinke.com

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