

Gasoline Savings Just an App Away

Who doesn't like to save money at the gas pump?

With road trip season in full swing, Buick and ExxonMobil are debuting a new way to bring simplicity and savings to the pump, said GM spokesman Stefan Cross.

A new update to Marketplace, the industry's first in-vehicle commerce platform, brings ExxonMobil's pay-for-fuel functionality right to the infotainment screen of eligible Buick vehicles, Cross said.

The service allows drivers to pay for fuel from their vehicle without swiping their credit card or using their smartphone. The platform also automatically syncs drivers to their ExxonMobil Speedpass+ app account, and drivers accumulate rewards points with each purchase.

The new service is available at more than 11,000 Exxon or Mobil stations across the United States.

"Our goal with Marketplace is to help make everyday tasks as easy as possible for our customers so they can focus on enjoying time spent in their vehicles," said Rick Ruskin, Buick's Marketplace Line of Business leader.

"Bringing the ExxonMobil pay-for-fuel functionality right on the touchscreen of our vehicles is the latest advancement of this

platform, allowing drivers to easily access Speedpass+ and securely pay for gas while inside their car."

This service is ExxonMobil's first fully embedded in-vehicle fuel payment offering and requires fewer steps than other fuel payment features on the market, Ruskin said.

To use the platform to pay at the pump, users will first press the ExxonMobil icon within Marketplace, which identifies the station location. The driver will be prompted to select the pump number and confirm their payment method. The pump will be

activated and they can start fueling.

If drivers don't have an ExxonMobil Speedpass+ app account, they can automatically enroll at no extra cost through Marketplace, Cross said.

The ability to securely pay for fuel and locate the nearest Exxon or Mobil station are all functions of the Marketplace platform.

"ExxonMobil continuously looks for opportunities to better serve its customers," said Devin Miller, Exxon Mobil Americas' digital app develop-

CONTINUED ON PAGE 2



Exxon and Buick have teamed up to save consumers money on gas.



Chargers now alert officers of the threat of rear ambush when parked.

New FCA System Has Got 'The Back' of Pursuit Cars

Even police cars need protection, which is why more than 10,000 Dodge Charger Pursuit police sedans across the U.S. are now equipped with the Officer Protection Package.

An alliance between FCA and InterMotive, Inc., said FCA spokesman Jeff Bennett, has established the Officer Protection Package.

The new package combines InterMotive's Surveillance Mode Module with FCA's Fleet Safety Group technology – ParkSense rear park assist system and

ParkView rear backup camera – to alert officers when movement at the rear of the vehicle is detected, said Steve Beahm, head of Passenger Car Brands, Dodge/SRT, Chrysler and Fiat – FCA North America.

"The Officer Protection Package is the latest layer of safety to be built into our Charger Pursuit," said Beahm. "We knew it was the right thing to do for all the men and women who protect us on a daily basis."

CONTINUED ON PAGE 4

Vehicle Badging Gets a Little Brighter

What's in a name? In a word, everything.

Branding is an important part of automotive marketing and Lapeer Plating is helping OEMs make their vehicles stand out with badges that light up.

As automotive products become more global, and more competitive, the way their names are showcased on them becomes hypercritical for vehicle manufacturers, said Dean Harlow, CEO of Lapeer Plating + Plastics (LP+P), a manufacturer of Class A, high-visibility automotive components, including nameplates.

"The global markets are incredibly competitive and manu-

facturers need their products to stand out," said Harlow. "Nameplates are one important way to do that. We have to be progressive and innovative with our nameplate designs to grab consumers' attention."

Harlow, a 25-year GM veteran, said that the need for brand awareness and product differentiation has grown as the automotive market has segmented and globalized, bringing more and more competition and more and more nameplates into each market as time goes on.

"With nameplates, we're essentially putting the signature on our customers' products," said Harlow.

"The vehicle name, or brand, is its promise to customers. It has to be executed flawlessly."

Lighted badges are the newest and hottest concept in vehicle nomenclature, Harlow said.

LP+P designs lighted badges as well as in-chrome and "paint-over-chrome" designs and emblem inserts that provide color, depth and metallic sheen to vehicle nameplates.

"Lighted badges are just beginning their transition from concept to production units," said Harlow. "LP+P has an active R&D team that has been working on innovations like lighted badges. It's our job to be ahead of the curve so we're ready to meet our customers' needs on their timeline."

The company also produces exterior and interior decorative trims, ornamentation, moldings and grilles, all of which assist



Lighted badges have become popular with auto manufacturers.

New Tariffs Add Costs to Car Manufacturing

NEW YORK (AP) – Manufacturing companies – including small businesses – say they're paying higher prices for raw materials and seeing longer wait times for deliveries of goods that must go through customs.

The problem stems from new U.S. tariffs on imports from big trading partners.

That comes in a report last week from the Institute for Supply Management, showing that manufacturing remained strong in July, but the industry group's members are feeling the effects of the trade disputes.

"Respondents are again overwhelmingly concerned about how tariff-related activity, including reciprocal tariffs, will continue to affect their business," ISM



CONTINUED ON PAGE 7

Body tracking technology is being used to improve auto assembly line production at a Ford plant in Spain.

CONTINUED ON PAGE 8

Motion-Capture Tech Helping Ford Production

Technology typically used by the world's top sports stars to raise their game or ensure their signature skills, is accurately replicated in leading video games now being used on an auto assembly line.

Employees at Ford's Valencia Engine Assembly Plant in Spain are using a special suit equipped with advanced body tracking technology, said Ford spokeswoman Jessica Enoch. The pilot system, created by Ford and the Instituto Biomecánica de Valencia, has involved 70 employees in 21 work areas.

Player motion technology usually records how athletes sprint

Detroit Auto Scene®

31201 Chicago Road South
Warren, Michigan 48093

586-939-6800

Contact us:
Info@DetroitAutoScene.com

Deadline: Thursday 5:00 p.m.
for the next edition of Monday

William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

Detroit Auto Scene is a registered
trademark of Springer Publishing Co.

www.DetroitAutoScene.com

Buick Makes Gas Savings An App Away

CONTINUED FROM PAGE 1

ment manager. "We rolled out mobile payment options to our U.S. network in 2015, and we are continuing to innovate and simplify our consumer experience by partnering with General Motors."

Marketplace and this new ExxonMobil functionality are examples of the Buick brand's dedication to saving time and promoting well-being for its customers, Cross said.

Buick continues to earn accolades for its customer experience, and every vehicle is developed with Buick's signature QuietTuning process to bring peace and quiet to every drive, Cross said.

All Buick SUVs and sedans come standard with capless gas tanks, allowing drivers to fill up and get back on the road quickly.

And, all Buick SUVs come with available in-vehicle ionizers to help improve air quality.

Students Building Their Own Robots at MCC

by Jim Stickford

The 2018-19 school year is almost upon us, but for some lucky students classes started a little early.

Macomb Community College (MCC) hosted a series of classes between Aug. 6 and Aug. 10 in which high school students learned about different fields within Information Technology (IT).

Robert Banta, a professor of IT at MCC, said the classes were sponsored by the PRISM Foundation, which was created and funded by the late Ralph Wilson (owner of the Buffalo Bills).

"We're calling this week's classes 'Go Pi Go,'" Banta said. "The 100 students from Macomb schools attend different IT sessions taught by the teachers, all from MCC. That exposes students to different IT fields. So we have sessions on programming, security, networking, Web development and game design."

After attending the different sessions, the students are then given a "Raspberry Pi" motherboard – hence the "Go Pi Go" name – Banta said. (A motherboard is the main printed circuit board (PCB) found in general purpose microcomputers and other expandable systems.)

The board is made by Dexter, a U.S. company that makes motherboards for educational purposes.

"Interesting fact," Banta said. "The motherboard is called a Raspberry Pi board. Pi from the mathematical number 3.1415. Raspberry to continue the tradition of naming computers after fruit. Look at Apple. Anyway, the students are given the Raspberry Pi boards and they then have to program the boards and attach them to small robot cars. The



From left, Stempnik, White and Banta watch R2-D2 in operation at a special MCC summer teaching program.

cars then have to complete tasks such as going around objects or navigating an obstacle course."

The students created the autonomous vehicles on Aug. 9. Banta said they were given about two hours to complete the task.

"The project is supposed to be fun," Banta said. "The project is designed so that students use knowledge from the different sessions to make a miniature autonomous vehicle. It's a lot of fun and shows them how abstract knowledge can be turned into working, practical devices."

Tish Wirth, Public Relations coordinator at MCC, said faculty at the school believe in the idea of promoting interest in IT fields, which is why they volunteered their time. Schools students came from included Mott, Center Line, Fitzgerald, Tower and Lincoln high schools.

Banta said that one thing that is different about the Go Pi Go course is that the students, who come from different high schools

are all mixed together for the first time.

"We have students who have never met each other until this course have to get together and work together," Banta said. "Being able to collaborate with people you don't know is a vital skill and we want to teach that."

Steven Stempnik of Warren's Mott High School, and Devon White of L'Anse Creuse North were among the students who never met but had to work together to complete their assignment.

Their robot car was named R2-D2 and they were able to get their vehicle up and running within the time given for the task.

Mikaela Mansour will be starting her senior year at Tower High School in Warren next month. She said she decided to go back to school during the summer because she wanted to take advantage of the opportunity to try something new.

"I don't have a lot of experi-

ence in IT," Mansour said. "I have familiar with computers, but I want to learn from experts in this field. I liked what I learned but I can't say that I will study this further."

Ryan Wirebaugh will be starting his senior year at Mott High School in Warren.

"I came here because I wanted to learn more about computer software," Wirebaugh. "Last year I finished building my own computer from parts from the store Microcenter. I also have taken apart and put back together my friends' old computers and got them working. But this is a chance to learn the software side of things."

Wirebaugh said he is very interested in studying computer engineering once he goes to college, and a summer session like Go Pi Go is right up his alley.

"I have to say that my favorite part of this week is hard to say," Wirebaugh said. "There are so many interesting parts, but I would pick either programming or game design. But it was very interesting."

OCC Billboards Promoting The School

On the heels of launching the state's first co-branded billboard campaign with Oakland University, Oakland Community College is about to make history again, said Cathey Maze, vice chancellor for academic affairs.

OCC has created what is believed to be Michigan's first comprehensive outdoor campaign to showcase individual academic programs, Maze said. Contracted through Outfront Media, OCC placed nearly 30 vinyl billboards along major highways and roads throughout Oakland County. In addition, OCC has placed signage on 20 SMART buses that primarily service Oakland County.

Each outdoor ad promotes a selected academic program with a recent photo of a current OCC student who majors in the program.

"Our new outdoor campaign allows us to showcase the breadth, depth, quality and diversity of our excellent academic programs, as well as our excellent students and facilities," said Cathey Maze, vice chancellor for academic affairs.

"This only scratches the surface of our fine academic programs. We have many more to showcase."

The campaign launched Aug. 10, 2018. For more information about OCC, visit oaklandcc.edu, Maze said.

HELLEBUYCK'S POWER EQUIPMENT CENTER

TOLL FREE 1-866-MOW-TOWN

KEEP THOSE HEDGES IN CHECK!

Combining excellent cutting performance and affordable price, the HSA 45 features an integrated battery that can trim 262 feet **ON A SINGLE CHARGE™**. (Based on trimming 18" wide hedge top)

BLADE LENGTH	50 cm (20")
STROKES PER MINUTE	2,500
RUNTIME (w/ integrated battery)	Up to 40 minutes
WEIGHT (w/ integrated battery)	2.3 kg (5.1 lbs.)

*All prices are BES-SRP. While supplies last.

Shelby Twp.
52881 Van Dyke
Shelby Twp., MI 48316
(586) 739-9620

Warren
31430 Mound Rd.
Warren, MI 48092
(586) 365-2411

Find us on **Facebook**
HELLEBUYCKS.COM

FAMILY OWNED & OPERATED SINCE 1974

Mon & Thurs 8:30am - 7:00pm
Tue, Wed & Fri 8:30am - 5:30pm
Sat 9:00am - 3:00pm
Sun Closed

RED WINGS

- Safety Toes
- Professional Fitting
- Wide Widths In Stock

Where Fit Comes First...

RED WING SHOE STORE
M-F 10-8; Sat. 10-5; Sun. 12-4
33289 Mound Rd.
Just North of 14 Mile Rd. in Stober Plaza – on the west side of the street
586-264-4500

The Preferred Brand of Detroit's Auto Industry

James Martin CHEVROLET

DETROIT'S #1 CHEVY DEALER IN MIDTOWN

FREE is now available for customers at the Ren-Cen

Delivery to Home or Office

Contact me for the Best Chevy Deal!
BeckyD@JamesMartinDetroit.com

Direct: 313.875.0507
Main: 313.875.0500

6250 Woodward Ave.
Detroit

"THE CLOSER UP NORTH"

Get Away to Sunset Bay

ON BEAUTIFUL LAKE HURON IN CASEVILLE

Lakefront Resort!

- Lakeside Motels • Jacuzzi Suites
- Cottages • Cabins • Penthouses • Chalets

\$20 OFF
Motel Rooms
Valid Sun.-Thurs
Excluding
Cheeseburger Festival & Holidays!

Enjoy Fine Food – Cocktails at
our Boardwalk Bar & Grille
on our Outdoor Patio.
DJ and Dancing.

989-856-2650 **bella-caseville.com**

Silverado Towing is Tops in Tech

The view from a Silverado to a trailer it's towing has been improved, according to GM spokesman Phil Lienert.

A new Advanced Trailing System, which is now available on the 2019 Silverado 1500, offers several levels of towing features to improve customers' trailering experiences.

All light-duty Silverado models have myChevrolet trailering phone app capability and, with that app, customers can add the Advanced Trailing System, which includes access to the system in-vehicle, said Lienert.

The Trailing Camera Package works in conjunction with both of these technologies and provides a more comprehensive trailer view, Lienert said.

Chevrolet is also helping to take the guesswork out of calculating the combined weight of customers' truck-and-trailer combinations with an industry-first trailering label, Lienert said.

In developing the new Silverado, Chevrolet spoke with 7,000 customers over the course of 18,000 hours. Sixty percent of those surveyed named towing as a key purchase consideration. Another recurring theme was the difficulty many customers have with certain aspects of trailering.

To address this, all four trailering levels offered on the 2019 Silverado 1500 will provide customers more confidence, easier trailer hitching and improved connectivity between the truck and trailer, Lienert said.

"Ultimately," said Tim Herrick, GM's executive chief engineer, Full-Size Trucks, "these technologies serve to eliminate common pain points of towing and help provide customers with a less stressful experience while trailering."

Included with the purchase of all 2019 Silverado 1500s, the myChevrolet app will offer select trailering features such as pre-departure step-by-step towing checklists and a glossary of towing terms for compatible smartphones and data plans, Herrick said.

Woodward Dream Cruise is Here

A series of events in the cities hosting the 2018 Woodward Dream Cruise will take place this week.

Local radio station WOMC 104.3 will kick off Cruise Week by hosting live radio broadcasts at Duggan's Irish Pub beginning on Monday, Aug. 13, beginning at 3 p.m. with radio personality Beau Daniels, beginning at 3 p.m. At 7 p.m. Steve Koston will take over disc jockey duties. The fun will go to midnight.

Saturday's fun will begin at 9 a.m. at Ford's Mustang Alley, located at 9 Mile and Woodward Avenue.

Duggan's is located at 31501 Woodward Avenue in Royal Oak.

The myChevrolet phone app also allows drivers to conduct a trailer light test that uses an automatic exterior light sequence to help confirm that the trailer is properly connected. In the past, this was a two-person job – now a single individual can properly connect a trailer and check the lights, Lienert said. The trailer light sequence can also be activated via the Advanced Trailing System.

For customers who tow more often, the Advanced Trailing System provides features to make towing a more seamless process, Herrick said. The system is standard on LTZ and High Country trim levels and available on LT, RST and Trail Boss trim levels.

The system includes:

- Auto Parking Brake Assist: Customers who've dealt with the frustration of perfectly aligning their truck and trailer hitch only to see the truck roll when they put it in park will appreciate this industry-first technology. It sets automatically when the vehicle is put into Hitch View to help avoid vehicle movement after the customer lines up the truck with the trailer and then shifts to park.

- Hitch Guidance with Hitch View: This adds a dynamic backing guideline to the Rear Vision Camera system to help customers line up their hitch, adding some precision and a visual cue to reduce the difficulty of aligning a hitch to a trailer.

- Trailer Tire Pressure Monitoring System: When properly equipped, this optional feature can monitor the tire pressure of the trailer tires using the truck's infotainment system. This system also allows customers to monitor the temperature of their trailer tires to help prevent blowouts from overheating. Requires optional equipment and dealer installation.

This infotainment app that comes with the available Advanced Trailing System allows customers to track the mileage, fuel economy and transmission temperature of their truck while towing. Customers can create and store up to five profiles, including guests, for different trailer types.

er types.

Brake gain memory is part of this system and works with the Integrated Trailer Brake Controller, which provides fingertip control of the trailer brakes, to let the customer set and save the controller's brake gain setting for each trailer within their profile, Lienert said.

Another industry-first, Trailer Theft Alert, can activate the truck's lights and horn if the harness of the trailer attached to the truck is disconnected. Customers enrolled in the OnStar Safety & Security Plan will also receive a theft alert via their preferred method of contact: phone, text or email.

The available wireless trailer tire pressure and temperature monitors listed above are also integrated into this system. Four sensors come with the Advanced Trailing System, with more available as accessories. Dealer installation is required.

Not all trucks, even from the same manufacturer, are exactly alike in terms of their capacities to tow and haul. Capability tends to vary widely from truck to truck and can be difficult to calculate, Herrick said.

To address this, Chevrolet has created an industry-first trailering label that is located on the driver's side door jamb of all next-generation 2019 Silverado pickups.

This label provides customers with the information they need to calculate their pickup's exact capacities.

This label takes the guesswork out of towing and hauling and is tied to VINs of individual trucks, providing information such as:

Banquet Facility

Royalty House

Proudly Family Owned for 40 Years

Seating Accommodations for 80-1200

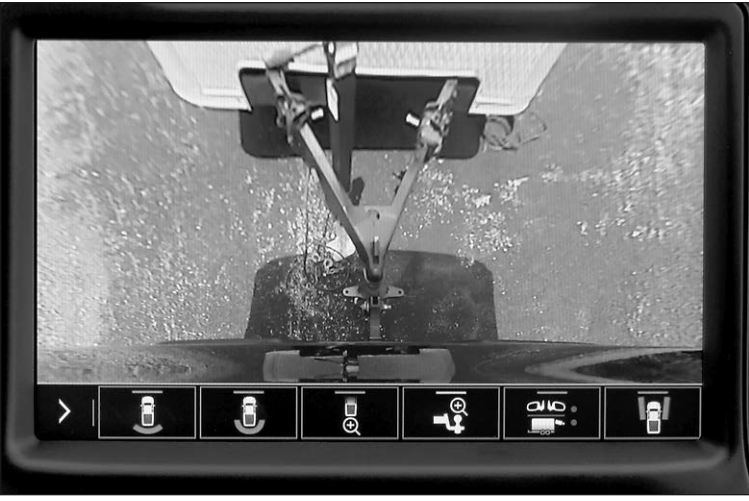
"Experience the Elegance with Royalty"

(586) 264-8400

www.royaltyhouse.com • royalty@royaltyhouse.com



GM has put great effort in making the Silverado a truck that can tow.



Rear cameras make it easy to see what's going on in back of the truck.

- Gross vehicle weight rating.
- Gross combined weight rating.
- Gross axle weight rating (rear).
- Maximum payload.
- Maximum tongue weight.
- Curb weight.

The 2019 Chevrolet Silverado goes on sale in the fall of 2018.

JEFFERSON CHEVROLET

Your Only Valet GM Dealer

Only 6 Blocks From Downtown & GM RenCen

SERVICE PICK-UP & DELIVERY TO DOWNTOWN EMPLOYEES

\$39.95 OIL CHANGE & TIRE ROTATION
Includes up to 5 qts. of Dexos Oil
VALET PICK-UP OR SHUTTLE PICK-UP/DELIVERY

2018 SUMMER SELL DOWN

2018 MALIBU 1LT
\$167 WITH 24^{mo} 20^KMILES
\$999 DOWN
15 TURBO DOHC 4 CYL. KEYLESS ENTRY

2018 TRAX LS AWD
\$169 WITH 24^{mo} 20^KMILES
\$999 DOWN
AWD 14.1L TURBO KEYLESS ENTRY

2018 COLORADO 4WD
\$196 WITH 24^{mo} 20^KMILES
\$999 DOWN
3.6 V6 REMOTE START SLIDING REAR WINDOW EZ LIFT TAILGATE FOG LAMPS

BASED ON GM EMPLOYEE PRICING WITH WELL APPROVED GMF LEASE APPROVAL. JUST ADD TAX, TITLE, DOC AND PLATES. ALL REBATES TO DEALER INCLUDES GM LEASE LOYALTY AND FLEX CASH WHILE AVAILABLE. NO SECURITY DEP REQUIRED. FIRST PAYMENT IS DUE AT SIGNING.

866-225-1775
www.jeffersonchevrolet.com
2130 E. JEFFERSON AVENUE
6 Blocks East of the GM RenCen • Detroit
SERVICE HOURS: Mon-Fri 7am-6pm
CLOSED SATURDAY & SUNDAY

SHOWROOM HOURS: MON. & THURS. 8:30AM-6PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS**

* Based on GM's pricing with well approved GMF lease approval. Just add tax, title, doc, and plate fee. All rebates to dealer includes GM target in market loyalty. 24 months/20,000 miles no sec dep required.

CHEVROLET

15th ANNUAL

SPE AUTOMOTIVE COMPOSITES CONFERENCE & EXHIBITION

World's Leading Automotive Composites Forum

SOCIETY OF PLASTICS ENGINEERS
AUTOMOTIVE & COMPOSITES DIVISION

SEPT 5-7 2018
NOVI, MICHIGAN

SPEAUTOMOTIVE.COM/ACCE-CONFERENCE

OEMs Register For FREE
Discount Code: **ACCEOEM**

COMPOSITES | Driving Innovation

Marchionne Death Raises Doubts on Ferrari Sales

MILAN (AP) – Shares in sports-car Ferrari tanked Aug. 1 after the new CEO told analysts that an annual revenue target set by late former chief executive Sergio Marchionne, was “aspirational.”

Louis Camilleri, who is also chairman at long-time Ferrari sponsor Philip Morris International, had a difficult inaugural analyst call. Shares dropped 8 percent on his comments, from 113 euros to 104 euros (\$121.30) in the last 20 minutes of Milan trading despite strong quarterly results.

Asked about Marchionne’s target to reach 2 billion euros (\$2.5 billion) in revenue by 2022, which will be filled out in detail in a business plan presentation next month, Camilleri said the goals had been reviewed by the board and “were aspirational.”

“Clearly, there were plans behind them. In the capital markets day we will cross the T’s and dot the I’s, and tell you how we think we will get there. But we will have to disclose potential risk to that and also significant opportunities that we see going forward,” said Camilleri.

Camilleri later sought to clarify his comments, saying he did not mean that the targets were too ambitious, adding that the plans will be outlined in greater detail at the investor day.

Ferrari stock has been the hardest hit of the companies Marchionne led since he was replaced on July 21 due to serious complications from surgery. He was also replaced as CEO of Fiat Chrysler Automobiles and CNH Industrial chairman. Marchionne, 66, died four days later.

The new business plan is expected to outline Ferrari’s deci-

sion to start making SUVs. Marchionne also had discussed repositioning the brand as a luxury goods company beyond cars.

Earlier, Ferrari confirmed its 2018 earnings forecasts after posting an 18 percent rise in net income for the three months through June, to 160 million euros (\$187 million).

Sales of 12-cylinder models boosted volumes by 5 percent to 2,436 vehicles. Europe and North America led with 7 percent increases, while sales growth in greater China more than offset a decrease in the rest of Asia.

Ferrari confirmed its 2018 outlook for shipments of more than 9,000 units with operating profit above 1.1 billion euros on more than 3.4 billion euros in revenues.

Camilleri, 63, has been on the Ferrari board since 2015 and is chairman at Philip Morris International. He was Philip Morris chairman and CEO from 2008 to 2013.

Camilleri told analysts that he and Marchionne “shared ambitions for the company,” but that the two had different management styles and that he would be focused entirely on Ferrari, while Marchionne was deeply engaged in two other companies.

The new CEO said one of his chief tasks will be to protect Ferrari’s considerable brand equity.

“I think my record as CEO speaks for itself in terms of my ability to manage complex and highly regulated industries,” Camilleri said. “I think I am a team builder. And Sergio had a lot of other things on his plate. I have a singular focus on Ferrari and will be here permanently. I think that will make a difference.”

Ram Has More Than One Way to Store Items

Ram truck owners are people on the move – for work, for fun, for just getting away from it all. From kayaks to coolers, furniture to farm equipment, and everything in between, Ram Truck’s spacious cargo bed and class-exclusive RamBox are built to haul it all, and then some, said FCA spokesman for Ram David Elshoff.

“But Ram 1500, 2500 and 3500 pickups don’t just offer plenty of room inside and out for all your gear, they go the extra mile in offering lots of ways to keep that precious cargo safe and secure,” Elshoff said. “It’s important to have safety no matter what version of the Ram you’re driving for both passengers and cargo.”

While all pickup trucks come with beds, what makes Rams different is their unique solutions to storage, Elshoff said.

“It’s important to keep your loads secure,” Elshoff said. “Ram offers many ways. One of these is our bed extender. It adds 15 inches to the overall length of the pickup bed. And it keeps your load from sliding rearward. Ram has special bed liners. Their high-traction surface helps prevent loads from sliding around.”

Ram also has cargo nets, Elshoff said. They attach to load points within the bed itself to keep large, multiple piece loads from shifting around.

“We also have tie-down loops at every corner of the pickup bed,” Elshoff said. “They will hold 250 pounds apiece. Second, we have optional, movable bed hooks on the upper rails. They allow you to move your mounting points to set the size of the storage space. The bed extender also doubles as a bed divider. You can then locate it in 11 different spots along the bed.”

Ram also has, from the factory, tri-fold bed covers, Elshoff said.



Special floor storage helps transporting large items in the cabin.



The RamBox is an additional storage spot for pickup truck owners.

They keep loose loads from flying around the bed or being blown away by the wind.

“Maybe the most important thing is the RamBox,” Elshoff said. “It gives you an enclosed, secure waterproof storage for loads you don’t want to leave exposed to the elements. If a perfect solution for things you don’t want to leave in the bed and things you don’t want to leave in the cabin of the pickup.”

And Ram hasn’t ignored interior storage space either, Elshoff said. The brand has designed and built underseat storage spaces as well as special floor storage.

“So just as passenger safety is important to us, it’s also important for people to be able to secure loads safely in their pickups,” Elshoff said. “Ram pickups offer lots of solutions for securing loads and making your drives safe.”

Two Memorials Will Be Held For Marchionne

DETROIT (AP) – Fiat Chrysler says two memorial services will be held for the late CEO Sergio Marchionne, one in Italy and another in the U.S.

The Italian service will take place at 11 a.m. Sept. 14 at Turin Cathedral near the company’s Italian headquarters. It will be open to the public.

The U.S. service is Sept. 27 at the U.S. headquarters in Auburn Hills. It is not clear whether the public is invited.

Marchionne died July 25 at age 66. The company has not revealed a cause of death but the Italian news agency ANSA has reported it was heart failure. A Zurich hospital said it treated him for over a year for a serious illness.

Fiat Chrysler Automobiles’ board named Jeep CEO Mike Manley as Marchionne’s replacement.

Charger Pursuit Vehicle Has New Technology

CONTINUED FROM PAGE 1

“I’m also pleased to announce that we will continue to offer this package free of charge on our 2019 model-year Dodge Charger Pursuits.”

If the system detects motion, a chime will sound to alert the officer of potential danger in the area. The officer can immediately see what is behind the vehicle via the camera monitor, Beahm said.

At the discretion of the local law enforcement agency, the tripped sensors can also be programmed to automatically initiate any or all of the following: a signal for the doors to lock, front windows to roll up, reverse lights to turn on and tail lights to flash, giving the officer a few critical extra seconds to assess and react to the situation.

Feds Looking at F-150 Seat Belt Difficulties

DETROIT (AP) – U.S. safety investigators are looking into complaints of fires that may have been caused by the seat belts in Ford F-150 pickup trucks.

The investigation covers trucks from the 2015 through 2018 models. Ford sold about 2 million F-150s during those years.

The National Highway Traffic Safety Administration is investigating five complaints that fires began in the trucks after seat belt pretensioners made by ZF-TRW or Takata were activated.

Pretensioners prepare seat belts to gradually restrain passengers.

Three fires destroyed the trucks, while two went out by themselves.

The agency says the fires began in a support pillar that houses the belts. Investigators will figure out the exact cause and whether a recall is necessary. None of those who complained reported any injuries.

Ford says it’s cooperating with the probe.

In one of the complaints, an owner in Grand Rapids told NHTSA officials that on July 7, a deer ran into the driver’s side of a pickup, causing minor vehicle damage.

The side air bags inflated, and after five to 10 minutes, a passenger noticed a fire on the bottom of the post between the front and rear doors where the seat belts are located.

“The truck went up in complete flames in a matter of minutes and is a complete loss,” the owner wrote.

ALL LEASE PAYMENTS 0 DOWN

2018 JEEP COMPASS LIMITED 4X2

SALE PRICE \$20,463*

0 DOWN \$113* 24 MO. 10K

MSRP \$29,285

2018 DODGE JOURNEY GT AWD

SALE PRICE \$26,251*

0 DOWN \$179* 27 MO. 10K

MSRP \$38,335

2019 RAM 1500 BIG HORN CREW CAB 4X4

SALE PRICE \$31,293*

0 DOWN \$154* 24 MO. 10K

MSRP \$47,765

2018 CHRYSLER PACIFICA TOURING L

SALE PRICE \$26,298*

0 DOWN \$234* 36 MO. 10K

MSRP \$38,305

FOR YOUR BEST DEAL, IT'S Mike Riehl's www.riehlscars.com

ROSEVILLE

CHRYSLER Jeep DODGE RAM

NEED FINANCING? www.RosevilleEZLoan.com Get Pre-Approved in Seconds!

Mon & Thur 8:30AM-8:00PM • Tue, Wed & Fri 8:30AM-6:00PM
• Saturday 9:00AM-2:00PM
25800 GRATIOT • ROSEVILLE (586) 859-2500

*PRICES AND PAYMENTS BASED ON EMPLOYEE ADVANTAGE DISCOUNT, PLUS TAX, TITLE, LICENSE, DOC FEE AND DESTINATION. 10,000 MILES PER YEAR. ALL FACTORY/FINANCE/LEASE LOYALTY REBATES ASSIGNED TO DEALER. SECURITY DEPOSIT WAIVED. MUST QUALIFY FOR PREFERRED CREDIT RATING. NOT EVERYONE WILL QUALIFY. INCENTIVES SUBJECT TO CHANGE BY MANUFACTURER. LEASE PAYMENTS INCLUDE ALL REBATES AVAILABLE. PICTURES MAY NOT REPRESENT ACTUAL VEHICLES. MUST TAKE DELIVERY FROM DEALER INVENTORY BY 8/31/18

Mopar's Capp Shows Speed At NHRA Race

Mopar power was strong Aug. 5 at the 31st annual CatSpot NHRA Northwest Nationals at Pacific Raceways near Seattle as Funny Car racer Ron Capps took his Dodge Charger R/T all the way to victory for a milestone 60th career win.

The win in the finale of the three-race Western Swing, set in the Pacific Northwest, was the ninth of the 2018 NHRA Mello Yello Drag Racing Series for Mopar Dodge//SRT Don Schumacher Racing competitors, and the sixth of the season for a Mopar Dodge Charger Funny Car driver.

Capps squared off in his Mopar-powered NAPA Dodge Funny Car dragster with Jonnie Lindberg in round one eliminations on the track where he won his first race in 1995 (in Top Fuel).

He made a 3.989-second pass to take the win with ease.

In the second round, Capps had to face off against his DSR teammate, Matt Hagan, the No. 1 Funny Car qualifier of the week-end.

Another three-second pass gave the 700-plus-round winner the victory and lane choice for the semifinals against Tim Wilkerson. Capps powered down the track to a 4.002 pass as Wilkerson's day came to an early end with a major leak from the valve cover.

The final round, the 117th of Capps' career, saw him placed against Funny Car points leader Courtney Force.

Force ran out front until the 660 lights, but when her engine got unsettled, Capps powered right past her and to his 60th career win, his second of this racing season.

Leah Pritchett, the No. 6 Top Fuel qualifier, beat Troy Buff in the first round of eliminations with her Mopar Dodge dragster on a holeshot win. She faced No. 3 qualifier Clay Millican in the quarterfinals.

They had near identical reaction times, but Pritchett took her tenth victory against Millican. She then faced Mike Salinas, who had starting line advantage in the semifinals. Pritchett had a strong pass until right in the lights when it let go with a quick flash of flames, but held onto the win to face DSR teammate Antron Brown for her 12th final round.

Jeep Wrangler Leads FCA's July Sales

FCA Canada reported sales of 15,652 vehicles for the month of July.

For the calendar year, Jeep brand sales of 48,083 vehicles are up 8 per cent compared with the same time one year ago, said FCA spokeswoman LouAnn Gosselin. Leading the way for the brand is Jeep Wrangler with 18,017 vehicles sold to date in 2018. These results represent the best Jeep Wrangler sales in the company's history at this point in the calendar year. Further, Jeep Compass sales of 6,425 are up 108 per cent compared with the same time last year.

The Windsor-built Chrysler Pacifica saw its sales increase in the month of July to 484 vehicles, up 53 per cent compared with July 2017 while setting a monthly record.

Dodge brand reported total sales of 3,031 vehicles, Gosselin said. Ram truck brand reported sales of 5,798 vehicles for the month. Alfa Romeo brand sales of 92 vehicles were up 12 per cent compared with the same month a year ago.

DICK HUVAERE'S SPECTACULAR MONDAY 1 DAY SELL-A-THON!

HUGE MONDAY SALE

DON'T MISS THIS SALE!

HUGE AUGUST SALE!

MONDAY

8:30AM-9:00PM

ONLY 1 DAY

WE WILL REMAIN OPEN UNTIL THE LAST CUSTOMER IS SOLD & DELIVERED!

CLIP THESE EXCLUSIVE HUVAERE AUGUST 2018 COUPONS! CAN SAVE YOU UP TO \$100 A MONTH ON A 24-MONTH LEASE

EXCLUSIVE HUVAERE AUGUST 2018
TRADE-IN BONUS CASH
\$2000

EXCLUSIVE HUVAERE AUGUST 2018
1500 CREW/QUAD RAM BONUS CASH
\$3000

EXCLUSIVE HUVAERE AUGUST 2018
BONUS CASH
\$2000

HUVAERE AUGUST LEASE DEAL!

2018 Dodge Charger GT AWD

Cloth

YOUR CHOICE

Leather Navigation

LEASE FOR \$86**
24 Mos. \$395 due
D8-71275

LEASE FOR \$97**
24 Mos. \$1995 due
D8-71169

106 AVAILABLE!

HUVAERE AUGUST JOURNEY DEAL!

2018 Dodge Journey GT

FWD

YOUR CHOICE

AWD

LEASE FOR \$87**
24 Mos. \$100 due
D8-00226

LEASE FOR \$94**
24 Mos. \$100 due
D8-00325

173 AVAILABLE!

2018 RAM 1500 QUAD CAB 4X4

LEASE FOR \$85**
24 Mos. \$50 due
D8-14055

- 20" Wheels
- Express Value Group
- Great Selection

SALE PRICE \$25,586*

2019 RAM 1500 CREW CAB 4X4 BIG HORN

LEASE FOR \$124**
24 Mos. \$500 due
D9-12368

- Remote Start
- HEMI Engine
- All Terrain Tires

SALE PRICE \$30,938*

2018 RAM 1500 CREW CAB 4X4 - 3.6

LEASE FOR \$93**
24 Mos. \$100 due
D8-13453

- 20" Wheels
- 5.0 Touchscreen Radio
- Color Keyed Bumpers

SALE PRICE \$27,698*

2019 RAM 1500 CREW CAB 4X4 BIG HORN WITH LEVEL 2 EQUIP. GROUP

LEASE FOR \$124**
24 Mos. \$995 due
D9-12101

- 20" Wheels
- Level 2 Group
- Wheelhouse Liners

SALE PRICE \$33,137*

2018 RAM 1500 CREW CAB 4X4 - HEMI

LEASE FOR \$97**
24 Mos. \$500 due
D8-14071

- Auto Start
- LED Bed Lighting
- Hitch
- Anti Spin

SALE PRICE \$30,309*

2019 RAM 1500 CREW CAB 4X4 LARAMIE

LEASE FOR \$124**
24 Mos. \$1595 due
D9-12030

- Leather
- Spray-in Bedliner
- Laramie

SALE PRICE \$34,429*

CHRYSLER

HUVAERE PACIFICA SPECIALS

2018 CHRYSLER PACIFICA TOURING L

LEASE FOR \$99**
24 Mos. \$1995 due

218 PACIFICAS AVAILABLE

SALE PRICE \$24,219*

C8-41436

2018 CHRYSLER PACIFICA TOURING L PLUS

LEASE FOR \$149**
24 Mos. \$1995 due

218 PACIFICAS AVAILABLE

SALE PRICE \$28,317*

C8-41517

2018 CHRYSLER PACIFICA LIMITED

LEASE FOR \$149**
24 Mos. \$1995 due

218 PACIFICAS AVAILABLE

SALE PRICE \$32,376*

C8-41480

Jeep

2018 JEEP COMPASS 4X4

Latitude

J8-11746

LEASE FOR \$72**
24 Mos. \$95 due

Limited

J8-11944

LEASE FOR \$77**
24 Mos. \$95 due

Trailhawk

J8-11372

LEASE FOR \$77**
24 Mos. \$1345 due

467 AVAILABLE!

2018 JEEP GRAND CHEROKEE LAREDO 4X4

LEASE FOR \$77**
24 Mos. \$845 due

J8-20562

2018 JEEP GRAND CHEROKEE ALTITUDE EDITION

LEASE FOR \$109**
24 Mos. \$1995 due

J8-20601

2018 JEEP GRAND CHEROKEE LIMITED 4X4

LEASE FOR \$118**
24 Mos. \$1995 due

J8-20679

2019 JEEP CHEROKEE TRAILHAWK 4X4

LEASE FOR \$97**
24 Mos. \$1995 due

J9-70226

ALL NEW 2018 JEEP WRANGLER UNLIMITED 4X4

LEASE FOR \$195**
36 Mos. \$1995 due

J8-31055

ALL NEW 2018 JEEP WRANGLER UNLIMITED 4X4

LEASE FOR \$171**
36 Mos. \$1995 due

J8-31428

Incredibly Low Lease Payments on Several Models at Huvaeres!

- COMPASS
- 1500 CREW/QUAD 4X4
- JOURNEY GT
- PACIFICA
- GRAND CHEROKEE
- CHARGER
- CHEROKEE
- DURANGO

2669 New Vehicles Available!

AUGUST IS TRUCK MONTH AT HUVAERES!

HUVAERE AUGUST CHEROKEE DEAL!

2019 JEEP CHEROKEE TRAILHAWK 4X4

LEASE FOR \$97**
24 Mos. \$1995 due

J9-70226

HUVAERE AUGUST JEEP DEAL!

2018 Jeep Compass 4x4

Latitude

YOUR CHOICE

Limited

LEASE FOR \$72**
24 Mos. \$95 due
J8-11746

LEASE FOR \$77**
24 Mos. \$95 due
J8-11944

467 AVAILABLE!

2018 Dodge Charger GT AWD

LEASE FOR \$86**
24 Mos. \$995 due
D8-71275

All Wheel Drive

SALE PRICE \$26,738*

D7-50079

2017 DODGE CHARGER R/T 392

SALE PRICE \$34,911*

D7-71020

2017 DODGE CHALLENGER GT AWD

SALE PRICE \$26,738*

D7-50079

2018 DODGE JOURNEY FWD

LEASE FOR \$87**
24 Mos. \$100 down
D8-00226

INCREDIBLE DODGE LEASE SPECIALS!

2018 DODGE CHALLENGER R/T

LEASE FOR \$97**
24 Mos. \$995 due
D8-50028

2017 GRAND CARAVAN SXT

SALE PRICE \$23,273*

D7-40947

2018 DODGE DURANGO SXT AWD

LEASE FOR \$149**
24 Mos. \$1995 due
D8-30081

2018 DODGE DURANGO GT AWD

LEASE FOR \$149**
24 Mos. \$1995 due
D8-30110

DICK HUVAERE'S RICHMOND, MI

67567 S. Main St. Richmond

855-570-2373

Online at: DriveEnvy.com

SALE HOURS: Monday and Thursday 8:30-9:00 Tues., Wed. and Fri. 8:30-6:00 Saturday 9:00-4:00

the Summer of Jeep

SUMMER CLEARANCE EVENT

Ford Creates New Company to Develop Autonomous Tech

Ford Motor Company has created Ford Autonomous Vehicles LLC, a new organization charged with accelerating its AV business to capitalize on market opportunities.

The company also has released detailed key organizational changes designed to improve its operational fitness and drive profitable growth, said Ford spokesman Alan Hall.

The company is organizing its self-driving business into Ford Autonomous Vehicles, which will include Ford's self-driving systems integration, autonomous vehicle research and advanced engineering, AV transportation-as-a-service network development, user experience, business strategy and business development teams, Hall said.

The new LLC, which is structured to take on third-party investment, will be primarily based at Ford's Corktown campus in Detroit and will hold Ford's ownership stake in Argo AI, the company's Pittsburgh-based partner for self-driving system development. Ford expects to invest \$4 billion in its AV efforts through 2023, including its \$1 billion investment in Argo AI.

Sherif Marakby, currently Ford vice president, Autonomous Vehicles and Electrification, was appointed CEO of Ford Autonomous Vehicles reporting to a board of directors chaired by Marcy Klevorn, Ford's executive vice president and president of Mobility, Hall said.

The closer alignment of the self-driving platform and the mobility solutions teams will allow faster development of businesses that can thrive in the pre- and post-autonomous vehicle worlds, Hall said.

"Ford has made tremendous progress across the self-driving

value chain – from technology development to business model innovation to user experience," said Jim Hackett, Ford president and CEO.

"Now is the right time to consolidate our autonomous driving platform into one team to best position the business for the opportunities ahead."

With Marakby's move, Ted Cannis, global director, Electrification, will lead Ford's Team Edison, the team responsible for developing and bringing to market next-generation electric vehicles, Hall said.

Team Edison will continue to report to Jim Farley, executive vice president and president, Global Markets.

Ford's electric vehicle strategy includes rethinking the ownership experience for drivers, including making charging an effortless experience at home and on the road, as well as offering full-vehicle over-the-air software updates to enhance capability and features.

In addition, Ford is reorganizing its Global Operations division led by Executive Vice President Joe Hinrichs to include Information Technology as well as the company's global order-to-delivery system, integrating the teams, technologies and processes from both across Ford's production system.

As a result, Jeff Lemmer, vice president and CIO, will report to Hinrichs.

This realignment is designed to help the company accelerate the integration and application of technology across its industrial system to further streamline manufacturing, speed vehicle delivery times, reduce inventories and improve capital efficiency, Hall said.

"The evolution of computing

power and IT have helped bring great products to customers – from cars to tablets," Hackett said.

"We can now harness this technology to unlock a new world of vehicle personalization, supply chain choreography and inventory leanness that rivals any industrial model in the world – and Joe's challenge is to help us redesign this system to do just that – while better serving customers and dealers and improving our overall fitness."

Hau Thai-Tang, executive vice president, Product Development and Purchasing, will now report directly to Hackett. The move ensures these critical functions have an even stronger voice as the company creates a winning portfolio of products, Hall said.

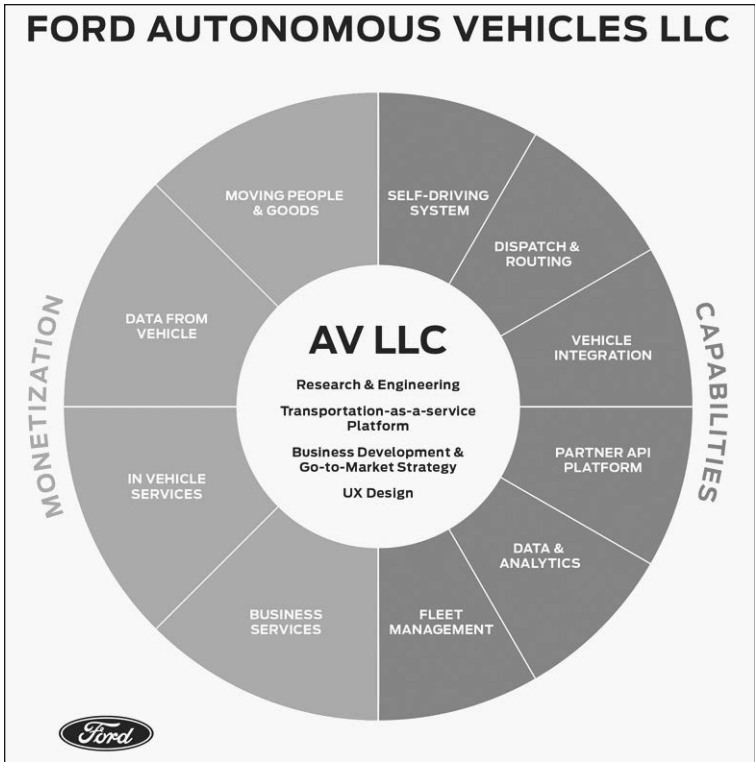
Under Thai-Tang, Ford is moving to flexible vehicle architectures and more common parts across models, cutting new product development time – from sketch to dealer showroom – by 20 percent, Hall said.

This is helping Ford achieve its commitment to deliver nearly \$7 billion of engineering efficiencies, Hackett said.

The company made these moves as part of its intention to have the most efficient Product Development organization among full-line automakers within the next five years.

Ford's five flexible vehicle architectures – body-on-frame, front-wheel-drive unibody, rear-wheel-drive unibody, commercial van unibody and BEV – are paired with module "families" that address the power pack, electrical pack and vehicle configurations.

Seventy percent of each vehicle's engineering will be driven from this new architecture approach, with 30 percent of con-



This is how Ford's new AV company will be structured.

tent – including grilles, hoods, doors and more – customized for each vehicle, Hall said.

All of these organization changes are effective Aug. 1. Additionally, Ford is embedding a deeper product-line focus across the company.

Led by Jim Farley, the effort is anchored on human-centered design with product-line teams putting greater emphasis on customer insights and market opportunities to deliver more consumer-driven products and services, Hall said.

This customer-focused product-line approach builds on the success already seen throughout Ford with the F-Series team in North America, the Ranger team in Asia Pacific and the Commer-

cial Vehicle team in Europe, Hall said.

By 2020, Ford will offer North America's freshest lineup among all full-line automakers, with its average redesign time dropping from 5.7 to 3.3 years as it replaces three-quarters of its lineup and adds four new trucks and SUVs, Hackett said.

Ford has similarly aggressive product refresh plans in other regions, including Europe and Asia, Hackett said.

"We're looking at every part of our business, making it more fit and ensuring that every action we take is driven by what will serve our customers in a way that supports our fitness and performance goals," Hackett said.



Fremont Insurance

Michigan Exclusive Since 1876

INSURANCE SHOPPERS AGENCY

Phone: 810.388.9200 | Fax: 810.400.6100

Email: knewsome@marysvilleisa.com



Kristin Newsome,
Agent.

**INSURANCE
MADE EASY!**

Receive a
FREE
\$10 Gift Card

... Just For Letting Us Quote
Your Home & Auto Insurance

We have Discounts for:
Engineering, Accounting,
Medical/Dental Employees

Book by Cadillac Program Named as ‘Elite’ Service



Book by Cadillac a winner.

Cadillac has found itself in some very expensive company. *Elite Traveler*, a private jet lifestyle magazine has announced their “Top Cars in the World” collection for 2018, said magazine spokesman Will Grice. The list presents an alluring mixture of the 14 best vehicles from the automobile industry this year, and Cadillac’s “Book by Cadillac” car subscription service made the list.

The cars chosen by *Elite Traveler* range spans from weekend-get-away cars and pure indulgence purchases to general practical everyday cars, Grice said.

“The choice of each luxury car featured in the list is made by our resident car expert Alexandra Cheney, a well-respected motoring journalist,” Grice said. “Cheney made the choices based on each car’s technology, performance and comfort, using titles such as ‘Best Grand Tourer,’ ‘Best Practical Accessory,’ and ‘Best Hybrid Sports Car’ to ensure we offered only the best cars in the world to readers.”

In her article, Cheney wrote that the “commitment of leasing, financing or buying has always gone hand-in-hand with securing a car.

“Headaches, second-guesses and regret often ensue. To allevi-

ate those symptoms, Cadillac has created Book, an app-enabled on-demand subscription service that offers you the ability to go between five vehicles, which include the Escalade, CTS-V sedan, CT6, ATS-V coupe or XT5 crossover.

“Vehicles are delivered and retrieved via white-glove service. There is no mileage restriction, and registration, taxes and insurance are all covered in the flat monthly fee of \$1,500.

“Although Porsche and Volvo also have subscription programs, Passport and Care by Volvo, respectively, an Edmunds analysis found that Book could cost less than a textbook lease, depending on the make and model, and you can change your car to suit your mood.

“Cars can be lent for up to 30 consecutive days and exchanged up to 18 times per year.”

Making the list was something of an accomplishment, Grice said. The other vehicles are:

- The Aston Martin Vantage, which costs \$170,000.
- The Maserati Gran Turismo, which costs \$134,000.
- The Porsche 911 GT3, \$143,000.
- The Ferrari Portofino, \$211,000.
- The Range Rover SVAutobiography, \$207,000.
- The Jaguar F-Pace SVR, \$80,000.
- The Lamborghini Aventador S Roadster, \$460,000.
- The Rolls-Royce Phantom VIII, which starts at \$450,000, with the extended wheelbase version costing \$530,000.
- The Bentley Continental Supersports Convertible, \$322,000.
- The BMW i8 Roadster, \$163,000.
- The McLaren BP23, \$1.7 million.
- The Lexus LC500, \$92,000.
- The Mercedes-Mayback S650, \$199,000.

Tariffs Adding to OEM Costs

CONTINUED FROM PAGE 1

executive Timothy Fiore said in a statement.

The U.S. has imposed tariffs of up to 25 percent on thousands of goods, including raw metals and finished products from China, Mexico, Canada, India and the European nations.

Those countries have retaliated with tariffs of their own on U.S. products ranging from agricultural products to boats.

The ISM said some of its members have said orders from China had fallen, that steel had become more expensive and that companies have had to take on extra inventory, an added cost, in hope of avoiding pricier raw materials.

Quarterly earnings reports from Fortune 500 companies showed that they were contending with fallout from the tariffs. Ford Motor Co. said its commodities costs rose by about \$300 million during the second quarter.

Smaller companies’ earnings are also vulnerable – they pay proportionately higher prices than large corporations because they’re less able to buy in bulk, and they have proportionately less revenue to absorb the price increases.

Other big companies – including General Motors and Harley-Davidson – have reported that their costs are up sharply because of the tariffs.

The U.S. Commerce Department’s initial estimate of second-quarter economic growth revealed the impact the trade dis-

pute has had on farms, which include small businesses in their makeup.

While the department said the economy grew at an annual rate of 4.1 percent from April through June, that figure was bloated by soaring soybean exports

Farmers stepped up their sales of soybeans to China, hoping to avoid retaliatory tariffs that country imposed on U.S. goods.

GM Requests A Break From U.S. Government

DETROIT (AP) – General Motors wants the U.S. government to exempt an SUV made in China from a 25 percent tariff imposed by the Trump administration.

The automaker filed a request last month with the U.S. Trade Representative to exempt the Buick Envision, a midsize SUV with a starting price around \$32,000.

If granted, the SUV would be kept out of a growing trade war with China.

GM President Dan Ammann said the Envision is a big seller in China but has relatively low sales in the U.S.

He said the only way GM can sell it in the U.S. is to build it overseas. He said profits from the SUV are reinvested in the U.S.

General Motors sold about 41,000 Envisions in the U.S. last year, while sales in China hit almost 211,000.



Van Dyke Across From GM Tech Center



LUXURY HAS A NEW HOME PRESTIGE CADILLAC

GM Employees and Eligible Family Members Enjoy These Exceptional Lease Offers



2018 ATS LUXURY COLLECTION
AWD • STK# 172022

ULTRA-LOW MILEAGE LEASE FOR WELL QUALIFIED
CURRENT GM OWNERS/LESSEES

\$219 / 24 / \$1,999

PER MONTH MONTHS DUE AT SIGNING

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 22,500 miles.



2018 XT5 LUXURY COLLECTION
FWD • STK# 136392

ULTRA-LOW MILEAGE LEASE FOR WELL QUALIFIED
CURRENT GM OWNERS/LESSEES

\$259 / 36 / \$1,999

PER MONTH MONTHS DUE AT SIGNING

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 32,500 miles.



2018 CTS LUXURY COLLECTION
AWD • STK# 183860

ULTRA-LOW MILEAGE LEASE FOR WELL QUALIFIED
CURRENT GM OWNERS/LESSEES

\$289 / 39 / \$2,799

PER MONTH MONTHS DUE AT SIGNING

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 30,000 miles.


Payments based on top tier credit approval through GM Financial. ATS MSRP \$38,715. XT5 MSRP \$47,945 and qualifies for Select Model Cap Cost Reduction rebate of \$2000. CTS MSRP \$. Mileage charge of \$.25 for anything over the miles allowed. Additional costs due at signing include typical startup costs of taxes, license, registration, electronic filing fee, first month's payment, acquisition and dealer fees. Must take delivery out of dealer stock by 9/4/18. Lessee pays for excess wear, over mileage and disposition fee of \$595 at end of lease. Must have Cadillac Lease Loyalty rebate (must currently lease a Buick, Cadillac, Chevrolet or GMC through Ally, GM Financial or US Bank). Loyalty offer is transferable to members of the same household, not required to terminate lease. Residency restrictions apply. All quotes using GMS pricing, others slightly higher. See dealer for details. ©2018 General Motors. Cadillac® ATS® XT5® CTS®



LOCATION
29900 VanDyke Ave.
Warren, MI
48093

SALES - 888.548.8939
Mon & Thur 8:30am-8pm
Tues, Wed & Fri 8:30am-6pm
Sat 10am-4pm

SERVICE
888.548.8939
Mon - Fri 7:30am-6pm
Sat 8am-3pm





Grace Centers of Hope™




Join us as we feed and give hope to those who need it most.

Donations to Grace Centers of Hope can be made at our website or call us at the number provided below.

Phone: 248-334-2187
Website: www.gracecentersofhope.org



Find us on Facebook, Twitter, and Vimeo



Japanese OEMs Admit to Faking Emissions Data

TOKYO (AP) – Japanese automakers Suzuki Motor Corp., Mazda Motor Corp. and Yamaha Motor Co. have admitted using falsified emissions data to inspect their new vehicles after the government ordered the industry to review its procedures.

Japan's transport ministry said Aug. 9 the three automakers admitted conducting improper inspections after 23 Japanese auto and motorbike manufacturers were ordered to examine their inspection procedures in July following similar mishandlings being found at Nissan and Subaru in their fuel economy data at final product quality checks.

The three companies said they certified products that tested unsuccessfully.

Suzuki said nearly half of its 12,819 new car inspections involved improper inspections at its three plants. Improper inspections happened less often at the other two – 2.1 percent of 335 motorbikes inspected in the last two years at Yamaha and 3.8 percent of 1,875 vehicles inspected at Mazda over the past four years, the ministry said in a statement.

Results at Japanese affiliates of three foreign automakers – Audi AG, Volkswagen AG and Volvo Cars – were pending, while no irregularities were reported by the remaining 17 companies, the ministry said.

"Mishandlings found in so many vehicles were a serious problem, and we take it very seriously," Suzuki Motor president Toshihiro Suzuki told a news conference, and apologized to the company's customers and business partners for causing trouble.

Ford Launching a Major Financial Restructuring

DETROIT (AP) – Ford Motor Co. said July 25 it is in the midst of a major restructuring of the company that will cost \$7 billion in cash and hit pretax earnings by \$11 billion over the next three to five years.

But the company, which also reported a 48 percent second-quarter net profit decline, gave few details on what exactly will be cut or changed, bringing criticism and frustration from Wall Street analysts.

The company canceled its annual presentation for investors scheduled for September because the restructuring is still in progress, but said it would give updates on quarterly earnings calls and in other ways.

The lack of specifics brought criticism from Morgan Stanley analyst Adam Jonas, who encouraged CEO Jim Hackett to communicate more details.

"You're kind of almost teasing the market with these very large numbers," Jonas said, telling the company to present the plans "in a narrative that can be understood."

Jonas even asked if Hackett would still be CEO by the time the investor meeting is rescheduled. Hackett replied that he's proud of the management team and the progress Ford has made, and that he will be in charge on that date.

Chief Financial Officer Bob Shanks said such a major redesign of the company will take time with many parties involved, and pledged to share actions as they're completed.

He noted that Ford is looking to allocate capital spending to high-performing areas and that the company wants to get away from low-performing segments that don't produce much profit.

Ford blamed slumping China sales and a fire at a U.S. parts factory that cut production of lucrative pickup trucks for the profit decline from between the months of April and June.

The company still made \$1.1 billion, or 27 cents per share. But that fell short of analysts' expectations of 31 cents, according to FactSet.

China sales slumped due to an aging product line, and as a result of this, the company's joint venture in China lost \$483 million.

The fire knocked out production of highly profitable F-Series pickup trucks for a little over a

week in May. Ford said at the time it had enough inventory so that sales wouldn't take a big hit.

Troubles in China as well as Europe caused the company to cut its full-year guidance to \$1.30 to \$1.50 per share. It had been \$1.45 to \$1.70.

Revenue was \$38.92 billion, also short of expectations. Analysts expected \$39.14 billion.

The company said it's taking "urgent action" in China to fix the business, including cost cuts, building more vehicles in China and recruiting more local talent for top positions.

Ford says it's also rolling out revamped vehicles with 60 percent of its lineup being refreshed or new by the end of next year.

Ford warned in May that the fire at Meridian Magnesium Products in Michigan would have a short-term impact on the company's earnings.

The plant makes front-end parts for Ford pickups and big SUVs. The ensuing parts shortage forced Ford to lay off about 7,600 workers at two truck factories for about a week. But the company went to great lengths to resume production of SUVs, even flying equipment from the U.S. to a Meridian factory in Europe.

Ford's sales dropped in the U.S. by 0.8 percent during the quarter as sedan sales slumped.

Not all the news for Ford is bad.

Ford's sales numbers indicate that the company is doing very well in the profitable pickup truck segment.

Sales of Ford F-Series, the best-selling truck in the U.S. market, are up 2.1 percent, with average transaction pricing continuing to grow – up \$1,500 per truck. At \$46,500, transaction pricing is \$2,600 above segment average due to demand for high series trucks.

And Ford is also doing well in the SUV market segment. In July Ford Explorer sales increased 7.9 percent, with 20,243 SUVs sold.

The month also marked the 15th straight month of year-over-year sales gains for the F-Series pickup truck line.

Although it sold 236,000 F-Series pickups during the quarter and is on a record sales pace, the company's North American pretax profit of \$1.8 billion was \$600 million less than a year earlier, the company reported.

Ford Using Motion Capture

CONTINUED FROM PAGE 1

or turn, enabling sport coaches or game developers to unlock the potential of sports stars in the real world or on screen, Enoch said.

Ford is using it to design less physically stressful workstations for enhanced manufacturing quality.

"It's been proven on the sports field that with motion tracking technology, tiny adjustments to the way you move can have a huge benefit," said Javier Gisbert, production area manager at Ford Valencia Engine Assembly Plant.

"For our employees, changes made to work areas using similar technology can ultimately ensure that, even on a long day, they are able to work comfortably."

Engineers took inspiration from a suit they saw at a trade fair that demonstrated how robots could replicate human movement and then applied it to their workplace, where production of the new Ford Transit Connect and 2.0-litre EcoBoost Duratec engines began this month, Enoch said.

The skin-tight suit consists of 15 tiny movement-tracking light sensors connected to a wireless detection unit.

The system tracks how the person moves at work, highlighting head, neck, shoulder and limb movements. Movement is recorded by four specialized motion-tracking cameras – similar to those usually paired with computer game consoles – placed near the worker and captured as a 3D skeletal character animation of the user.

Specially trained ergonomists then use the data to help employees align their posture correctly. Measurements captured by the system, such as an employee's height or arm length, are used to design workstations, so they better fit employees.

Ford is now considering further rollout to its other European manufacturing facilities, Enoch said.

It is part of Ford's work – under way since 2003 – to reduce the injury rate for its employees worldwide through the introduction of ergonomics technologies and data-driven process changes, said Enoch.

N O W S H O W I N G

How To Maximize Your Retirement Readiness



Learn How To Get The Most From Your Retirement Savings

COMPLIMENTARY
RETIREMENT
READINESS KIT

RETIRE SMARTER

Visit KaydanWealthPresents.com
to download your Retirement Kit today!

KAYDAN
WEALTH MANAGEMENT

329 W. Silver Lake Road, Fenton MI 48430 | 810-593-1624 | KaydanWealthManagement.com
Kaydan Wealth Management, Inc. is not a registered broker/dealer, and is independent of Raymond James Financial Services. Securities are offered through Raymond James Financial Services, Inc. Member FINRA/SIPC. Investment Advisory Services are offered through Raymond James Financial Services Advisors, Inc. and Kaydan Wealth Management, Inc.

Detroit OEMs Face Fuel Economy Issues

by TOM KRISHER
AP Auto Writer

DETROIT (AP) – For all the drama surrounding the Trump administration's attempt to undo Obama-era fuel economy requirements, automakers are likely to stick to them until they get some answers.

The administration on Aug. 2 unveiled plans to freeze the requirements at 2020 levels through 2026, after which they will be revisited. That means the fleet of new vehicles would have to average about 30 miles per gallon in real-world driving from 2020 through the next six years. The previous fuel standards under President Barack Obama required about 37 mpg by 2025.

But much remains in flux. The Trump administration likely will challenge California's ability to set its own stricter standards that now match the ones under Obama, and depending on who wins, the U.S. could wind up with two gas mileage standards.

It could take years for courts to settle the dispute, or both sides could negotiate one standard. There's also the looming 2020 presidential election, which could upend the requirements again if a Democrat takes over.

In the meantime, automakers aren't sure what requirements they will have to meet in 2021, so most are proceeding as if the Obama-era requirements won't change. They're continuing to develop more efficient vehicles including electrics and hybrids.

"We'd like to get clarity as soon as we can," General Motors President Dan Ammann said Aug. 3 on the sidelines of a cybersecurity conference in Detroit. "We'd be very much behind one national standard that we can work to plan, to deploy capital against."

The government will take comments on the proposal to freeze requirements and some other options, including leaving the previous fuel standards in place. A decision is expected by early next year.

Ammann mirrors other auto-

makers in saying that his company will continue to develop electric and gas-electric hybrids. Most are looking for relief from the Obama-era standards that could prompt fines for non-compliance because people are buying less-efficient trucks and SUVs in record numbers.

Some, like Toyota, say they'll go for standards that increase over time and "encourage new technologies in the marketplace and account for today's market realities."

**"We'd like to
get clarity as
soon as we can."**

**– Dan Ammann,
GM President**

Thirteen states now follow California's requirements. If they force two standards, that will drive the automakers' engineering and manufacturing costs to build two versions of each vehicle.

"Manufacturers really have to assume that the California regulations will stand," said Navigant Research analyst Sam Abuelsamid.

The Trump administration could freeze standards for the rest of the nation while the court fight rages. If that happens, Abuelsamid sees automakers marketing trucks and SUVs heavily in states that don't follow California.

Even if the federal government ultimately wins, the U.S. will still get most of the same vehicles as the rest of the world because automakers have to comply with standards that already are stricter in China, Japan and the European Union, analysts say. Companies want to sell the same vehicle in as many places as possible to spread out development costs and make more money.

"As global automakers, they will continue to develop high-efficiency clean technology," said

Rebecca Lindland, an analyst for *Kelley Blue Book*. Still, hybrid and electric vehicles are a tough sell in the U.S. now, where combined they make up less than 4 percent of the market, she said.

If the requirements are relaxed in the U.S., the country likely will see less-efficient engines and transmissions than automakers sell in the rest of the world, Lindland said.

Congress passed the first fuel economy standards in 1975 after a 1973 oil embargo dramatically raised gas prices.

Fuel efficiency for cars had to rise to 27.5 miles per gallon by 1985 under less-accurate gas mileage tests in place at the time, according to the Union of Concerned Scientists.

They stayed stagnant until 2007, when they were raised to 35 mpg by 2020, combined for cars and trucks.

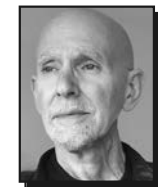
In 2010, more stringent standards were approved under the Obama administration that raised the combined mileage to 34.1 mpg by 2016, still under the old testing system. California accepted those federal standards as the state's own.

The requirements were again raised in 2012 so the fleet of new cars would reach 54.5 mpg in the 2025 model year. (That's equal to about 37 mpg under newer, more realistic EPA tests.) It's those standards that the Trump administration wants to freeze, contending they are unreasonable.

Abuelsamid said it's unlikely that the industry would have raised gas mileage as much as it has in the United States without the government intervention in the marketplace.

"I can't see that consumers here would have demanded that kind of efficiency," he said.

AUGUST IS HERE CALL FOR YEAR END SPECIALS AND NEW PROGRAMS



Please call with the vehicle you desire
and you will be delighted with the payment.

**CALL
BRUCE LITVIN
- 24/7 & 365 -
OVER 40 YEARS
OF QUALITY SERVICE**

CELL # 1-586-405-5175

blitvin@lunghamer.com

1-888-665-5438

Joe Lunghamer



CHEVY
#44296



Drive Beautiful



BUICK
#42333



GMC
WE ARE PROFESSIONAL GRADE!
#21552

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

Toyota Profit Jumps to \$5.9B

TOKYO (AP) – Toyota Motor Corp. logged a better than expected performance in the last quarter, reporting Aug. 3 that its quarterly profit jumped 7.2 percent to a record 657.3 billion yen (\$5.9 billion), thanks to strong sales in the U.S. and other overseas markets.

The automaker said sales rose 4.5 percent, also to a record, of 7.4 trillion yen (\$66 billion).

Toyota's profit in the same quarter a year earlier was 613.0 billion yen.

The results were better than expected given recent trends in

the U.S. market and Japan, where Toyota's sales did fall in the April-June quarter, by almost 34,000 units.

Cost cutting also helped trim 60 billion yen (\$537 million) from expenses, the company said in a statement.

With uncertainties over possible U.S. tariff increases clouding the horizon, the company kept its profit forecast for the full year unchanged at 2.12 trillion yen (\$66 billion) and trimmed its global sales forecast further, to 8.9 million vehicles from the earlier estimated 8.95 million units.

Thank You for Making Buff Whelan #1 in the Country for 2017

**OVER 1,000
New Chevrolets
in Stock!**



**CALL
JEFF CAUL
586-274-0396**



2018 CHEVY SILVERADO 4X4

\$198+ TAX WITH \$0 DOWN
ALL-STAR PKG • DBL CAB
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Remote Start, My Link Radio, Back-Up Camera, Auto A/C, Bluetooth & More...

2018 TRAX LT

\$168+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

**Previous Courtesy Vehicle with Approx. 2,500 miles
NO SECURITY DEPOSIT REQUIRED**
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera & More...



2018 CHEVY EQUINOX 1LT

\$188+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED
Equipped with 1.5L Turbo Engine, 7" touch screen radio, Onstar, Bluetooth, Keyless Entry, Back Up Camera, Alum. Wheels, Deep Tinted Glass & More...



Free shuttle service to home, office or shopping.

buff whelan chevrolet
WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!

Van Dyke • South of 18 Mile • Sterling Heights



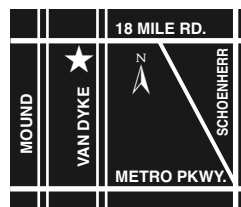
CHEVY

**Jeff Caul
586-274-0396**

PEP QUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM



MEMBER
SINCE
1989



CONVENIENT HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6:30PM / FIND NEW ROADS

*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required on all leases. All the leases assume that you qualify for GM Lease Loyalty. To qualify for GM Lease Loyalty you must have a GM Lease in the household. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 08/31/2018.



**WE DO HOUSE CALLS OR COME SEE US...
Before You Trade-In or Sell Your Car**

**JIM DOUGLAS
AUTO SALES**



Buyer & Seller of Clean Vehicles Since 1975!

**You'll Get Your Tax Break
Plus 100's if not 1,000's More**

248.332.8326

1153 Baldwin Rd • Pontiac • www.jimdouglasautosales.com

Study Shows AV Tech Won't Displace Drivers Just Yet

Despite concerns that a rise in automated vehicles (AVs) will displace significant numbers of truck drivers in the United States, only a modest number of truck driver jobs, if any, will be affected, according to a new report commissioned by the American Center for Mobility (ACM), led by Michigan State University (MSU) and supported by Texas A&M Transportation Institute (TTI).

However, while significant numbers of AVs will not be deployed until the latter half of the 2020s, at that point, some displacement of passenger car-based driving jobs could occur, mainly among taxicab drivers, according to researchers whp worked on the study for MS and ACM, said ACM spokesman Tracey Shavers, Jr.

Due to existing truck driver worker shortages, and the belief that automated technology will largely support truck drivers instead of replacing them, truck drivers are not likely to be displaced in large numbers during the next 10 years that the study covered, Shavers said.

Also, limousine and bus/transit drivers who are executing services that necessitate face-to-face interaction or passenger assistance, such as luxury services and paratransit, are less likely to be displaced by automated vehicles in the foreseeable future, at least according to the ACM report.

These drivers will most likely in the future undergo training to learn how to use the new supportive driving technology, Shavers said.

“Automated vehicle technology could incorrectly be viewed as a change that will eliminate

driving jobs; however, the more nuanced assessment is that over the next decade the innovation will foster broader societal changes resulting in shifts in the workplace and workforce demands,” said Shelia Cotten, MSU Foundation professor at Michigan State University, who led the research.

“Additionally, this level of advanced technology has the potential to lead to the creation of thousands of new jobs in the engineering, data analysis, cybersecurity and vehicle ‘monitoring’ areas. Based on data collected from industry experts during the study, there is already a significant demand in several of these areas related to AVs.”

Shavers said the ACM report indicates that AV technology just won't happen overnight. Adoption of AV systems will take time and training as people and companies get used to the tech and how it can best be used.

“The results of the report indicate substantial and multifaceted education and training efforts will be needed to transition the workforce and public for automated vehicles,” said Soraya Kim, Chief Innovation officer for ACM. “We are working with academic and industry partners to facilitate the adoption of new skillsets that the workforce will need in the future.”

“In the near-term,” said Christopher Poe, assistant director for Connected and Automated Transportation Strategy, TTI, “there is great potential for these technologies to assist commercial drivers in safely operating trucks. Longer-term, it will be important to define, develop, and deliver targeted training for the workforce.”



Ford recently celebrated the making of 10 million Mustangs at the company's Flat Rock assembly plant.

10 Million Mustang Fans Can't Be Wrong

Ten million strong and counting.

Ford is celebrating the production of its 10 millionth Mustang – America's best-selling sports car of the last 50 years and the world's best-selling sports car three years straight, said Ford spokesman Jiyan Cadiz.

The 10 millionth Ford Mustang is a high-tech, 460-horsepower 2019 Wimbledon White GT V8 six-speed manual convertible equipped with the latest driver assist technology and built at Ford's Flat Rock Assembly Plant in Michigan on Aug. 8. The first serialized Mustang (VIN 001) produced in 1964 was the same color and model with a three-speed manual transmission and 164 horsepower V8, Cadiz said.

“Mustang is the heart and soul of this company and a favorite around the world,” said Jim Farley, Ford's president of Global Markets.

“I get the same thrill seeing a Mustang roll down a street in Detroit, London or Beijing that I felt when I bought my first car – a 1966 Mustang coupe that I drove across the country as a teenager. Mustang is a smile-maker in any language.”

Ford celebrated the milestone with employee celebrations at its Dearborn headquarters and its Flat Rock Assembly Plant, including flyovers from three WWII-era P-51 Mustang fighter planes and Mustangs produced for more than five decades parading from Dearborn to Flat Rock, where the Mustang currently is manufactured.

During its 54-year production history, Mustang also was built in San Jose, Calif., Metuchen, N.J., and the original Mustang production facility in Dearborn, Cadiz said.

Mustang is America's best-selling sports car over the last 50 years, based on Ford analysis of 1966-2018 total U.S. new vehicle cumulative registrations for all sports car segments supplied by IHS Markit, Cadiz said.

And Ford hasn't forgotten what has always made the Mustang great.

The latest Ford Mustang offers more technology, exhilarating performance and more personalization than ever, he said.

All 5.0-liter V8 2019 Mustangs with manual transmissions offer rev-matching downshifts to the six-speed Mustang GT, while EcoBoost gets an optional quad-tip fully active exhaust, Cadiz said.

The Ford Mustang is now in its sixth generation. In addition to its sales leadership, the Mustang page has more likes on Facebook than any other vehicle nameplate, Cadiz said.

Important Mustang Launches (by model year):

- 2019 Limited-edition Mustang Bullitt with 480 horse power.
- 2018 Updated style, new 5.0-liter V8 engine with 460 horsepower and Performance Pack II.
- 2015 New sixth-generation Mustang, first with independent rear suspension and Shelby GT350 / GT350R with flat-plane crank 5.2-liter.
- 2012 First Boss 302 since 1971 returns with 444 horse power V8.
- 2011 New 412-horsepower 5.0-liter V8 Mustang GT debuts.
- 2008 Iconic Bullitt Mustang returns.
- 2007 California Special edition returns.
- 2004 Dearborn Assembly Plant ends 40 years of Mustang production as output moves to Flat Rock Assembly Plant in Flat Rock.
- 2003 Mustang Mach 1 model returns with Ram-Air “Shaker” hood scoop.
- 2001 Debut of Mustang Bullitt limited-edition salute to movie car.
- 2000 SVT Mustang Cobra “R” race version returns.
- 1993 Limited production SVT Mustang Cobra debuts.
- 1984 Mustang SVO debuts.
- 1982 Mustang GT returns after 12-year absence.
- 1979 Euro-styled “Fox” platform Mustang debuts.
- 1976 Cobra II joins the lineup.
- 1974 Mustang II debuts amid gas crisis; no V8 engine offered until 1975.
- 1970 Ram-Air “Shaker” hood offered.
- 1969 High-performance Boss 302 and Boss 429 introduced.
- 1968 Mustang 390 GT stars with Steve McQueen in “Bullitt”; 428 Cobra Jet engine debuts.
- 1965 Shelby GT350 introduced; Mustang 2+2 with full fastback roof debuts.

Catch Detroit Auto Scene when you're on the go.

Detroit Auto Industry News and Advertising DetroitAutoScene.com ©Springer Publishing Co., Inc. ARCHIVE

Detroit Auto Scene

DECEMBER 8, 2014

Information Page Since 1933 – originating as the New Center News contact News Dept

Open This Week's Edition or click on image at right >>>

News of the Automotive, Technology and Supplier Community

CLICK TO PRINTABLE PDF for examples of small ads in actual size with prices

Advertising Rates contact Ad Dept

return to TOP OF PAGE

THIS SITE IS UPDATED ON THE WEEKEND FOR MONDAY, IN TIME FOR THE CURRENT BUSINESS WEEK.

Our classic tabloid format fits most of today's mobile device screen resolutions. The scrollable pdf is viewable on tablet or smartphone.

DetroitAutoScene.com

Lear to Pay Out Quarterly Dividend

Lear Corporation, a global supplier of automotive seating and electrical systems, will be paying out a quarterly dividend.

The company's Board of Directors on Aug. 8 declared a quarterly cash dividend of \$0.70 per share on the company's common stock.

The dividend is payable on Sept. 18, to shareholders of record at the close of business on Aug. 30, said Lear spokesman Joel Elsesser.

Lear Corporation was founded in Detroit in 1917 as American Metal Products, Elsesser said. Today, Lear is one of the world's

leading suppliers of automotive seating systems and electrical systems (E-Systems).

Lear serves every major automaker in the world, and Lear content can be found on more than 400 vehicle nameplates, Elsesser said.

Lear's products are designed, engineered and manufactured by a diverse team of approximately 165,000 employees located in 39 countries, Elsesser said.

Lear currently ranks number 148 on the Fortune 500.

The company's world headquarters are in Southfield, Elsesser said.



ED RINKE



100 YEARS
IN BUSINESS

GMC WE ARE PROFESSIONAL GRADE **2017 DEALER OF THE YEAR AWARDED BY GENERAL MOTORS CORPORATION**

2018 GMC SIERRA 1500 SLE
PURCHASE FOR
\$32,017*
STOCK #G585129



LEASE FOR
\$117* PER MONTH
24 MONTHS
\$999 DOWN

2018 GMC CANYON SLE EXT CAB
PURCHASE FOR
\$28,947*
STOCK #G582849



LEASE FOR
\$137* PER MONTH
24 MONTHS
\$999 DOWN

2018 GMC ACADIA SLE1
PURCHASE FOR
\$26,557*
STOCK #G584392



LEASE FOR
\$217* PER MONTH
36 MONTHS
\$999 DOWN

2018 GMC YUKON SLE
PURCHASE FOR
\$46,587*
STOCK #G585300



LEASE FOR
\$367* PER MONTH
36 MONTHS
\$999 DOWN

2018 GMC TERRAIN SLE
PURCHASE FOR
\$24,477*
STOCK #G584343



LEASE FOR
\$117* PER MONTH
24 MONTHS
\$999 DOWN

**BUICK** 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR

2018 BUICK ENCORE
PREFERRED
PURCHASE FOR
\$20,597*
STOCK #B584973



LEASE FOR
\$97* PER MONTH
24 MONTHS
\$999 DOWN

2019 BUICK ENVISION
PREFERRED
PURCHASE FOR
\$29,497*
STOCK #B590004
NO GM EMPLOYEE DISCOUNT REQUIRED



LEASE FOR
\$267* PER MONTH
36 MONTHS
\$999 DOWN

2018 BUICK CASCADA
PREMIUM
PURCHASE FOR
\$30,497*
STOCK #B480133



LEASE FOR
\$337* PER MONTH
36 MONTHS
\$999 DOWN

2018 BUICK ENCLAVE
ESSENCE
PURCHASE FOR
\$35,579
STOCK #B580832



LEASE FOR
\$217* PER MONTH
24 MONTHS
\$999 DOWN

2018 BUICK REGAL
SPORTBACK PREFERRED
PURCHASE FOR
\$21,817*
STOCK #B480143



LEASE FOR
\$237* PER MONTH
36 MONTHS
\$999 DOWN

SHOWROOM HOURS:
MON. & THURS. 8:30AM-9PM
TUES., WED. & FRI. 8:30AM-6PM
VISIT OUR WEBSITE: edrinke.com

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

1-866-452-1300

26125 VAN DYKE AT 10 1/2 MILE ROAD

Now looking for experienced salespeople to join our team!



Paul Makowski
pmakowski@edrinke.com



Art Kurgin
akurgin@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). Must have GM Employee discount and lease loyalty. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down unless otherwise stated. Disposition Fee may be required at vehicle turn in. Must have lease loyalty or lease conquest vehicle in household on certain models. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit required on certain vehicles – to be determined by lender. 2019 model year vehicles are priced and discounted at supplier discount. Pricing includes Ed Rinke bonus cash, while supplies last.**\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Volt is a former courtesy vehicle** Exp date: 8/20/2018.



ED RINKE


100 YEARS
IN BUSINESS

2017 DEALER OF THE YEAR AWARDED BY GENERAL MOTORS CORPORATION

WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN

2018 CHEVY SILVERADO
1500 LT DBL CAB
LEASE FOR
\$127* PER MONTH OR **\$31,607*** PURCHASE FOR
24 MONTHS **\$999** DOWN
STOCK #585325



2018 CHEVY CAMARO LT
LEASE FOR
\$267* PER MONTH OR **\$24,737*** PURCHASE FOR
39 MONTHS **\$999** DOWN
STOCK #480035



2018 CHEVY CRUZE LT
LEASE FOR
\$107* PER MONTH OR **\$16,377*** PURCHASE FOR
24 MONTHS **\$999** DOWN
STOCK #480410



2018 CHEVY EQUINOX LT
LEASE FOR
\$127* PER MONTH OR **\$24,197*** PURCHASE FOR
24 MONTHS **\$999** DOWN
STOCK #584289



2018 CHEVY MALIBU LT
LEASE FOR
\$127* PER MONTH OR **\$19,607*** PURCHASE FOR
24 MONTHS **\$999** DOWN
STOCK #480337



2019 TRAVERSE LS
NO GM EMPLOYEE DISCOUNT REQUIRED
LEASE FOR
\$327* PER MONTH OR **\$28,997*** PURCHASE FOR
36 MONTHS **\$999** DOWN
STOCK #590126



2018 CHEVY TRAX LS
LEASE FOR
\$117* PER MONTH OR **\$14,777*** PURCHASE FOR
24 MONTHS **\$999** DOWN
STOCK #585584



2018 CHEVY VOLT LT
COURTESY VEHICLE
LEASE FOR
\$227* PER MONTH OR **\$29,947*** PURCHASE FOR
36 MONTHS **\$999** DOWN
STOCK #480173



GM CARD TOP OFF UP TO \$3,000 • NO APPOINTMENTS NECESSARY FOR OIL CHANGES

ED RINKE

• FAST • FRIENDLY • DISCOUNTS

**Certified Service**
GM SERVICE CENTER
MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP
866-452-1547
26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015
SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

Quick Oil Change EXPRESS LANE

LUBE OIL FILTER

\$23.95

Up to 5 qts.

Fluid Level, Brake & Alignment Check Included.

We use Genuine GM Oil & Filter
No additional or hidden charges. Out the door pricing.
Open Mondays & Thursdays until 8:30pm
Excludes synthetic, Diesel & Med. Duty Trucks.
Most GM cars & trucks. One coupon per customer.
Must present coupon with order. Plus tax. Expires 8-31-18.

BODY SHOP

586-754-7000 ext 1231
INSURANCE WRECK AMENDED
TRANSPORTATION AVAILABLE
During Scheduled Repairs
FREE OIL CHANGE With Each Major Repair
WE REPAIR ALL MAKE & MODELS
Certified Service

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

1-877-451-7707

26125 VAN DYKE AT 10 1/2 MILE ROAD



Nicole Dodge
nhuminski@edrinke.com



Greg DeGrandis
gdegrandis@edrinke.com



Jim Pfeifle
jpfeifle@edrinke.com



NO DOC FEES
Find Us on FACEBOOK

SHOWROOM HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS™**

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). Must have GM Employee discount and lease loyalty. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down unless otherwise stated. Disposition Fee may be required at vehicle turn in. Must have lease loyalty or lease conquest vehicle in household on certain models. Prices and payments are plus tax, title, plate, doc fee, refundable security deposit required on certain vehicles – to be determined by lender. Pricing includes Ed Rinke bonus cash, while supplies last.**\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Volt is a former courtesy vehicle** Exp date: 8/20/2018.





SUMMER Sales Event!

SUMMER Won't Last Forever... and Neither Will These **DEALS!**



2018 EQUINOX "LT"

- Color Touch Screen Radio!
- Keyless Entry and Start!
- Rear Vision Camera!
- Aluminum Wheels!
- Power Driver's Seat!
- Bluetooth for Phone!

Stock# 2J3952

24 MONTH LEASE
\$139*

NO Employee Discount REQUIRED!

Was \$27,860 Sale Price: **\$23,599***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



2018 CRUZE "LT"

- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- Power Driver's Seat!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# J42582

24 MONTH LEASE
\$119*

The Best Price... PERIOD!

Was \$23,475
Sale Price: **\$17,299***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



2018 MALIBU "LT"

- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- USB Charging Port!
- Aluminum Wheels!
- Bluetooth for Phone!

Stock# J43556

24 MONTH LEASE
\$129*

The Best Price... PERIOD!

Was \$27,150
Sale Price: **\$20,799***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



2018 SILVERADO "LT" 4x4 DOUBLE CAB

- 285HP V6 Engine!
- GM Bed Liner INCLUDED!
- Color Touch Screen Radio!
- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!

Stock# J45835

24 MONTH LEASE
\$129*

TRUCK MONTH

Was \$42,170 Sale Price: **\$31,999***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



2018 COLORADO "CUSTOM" 4x4 CREW CAB

- 308HP V6 Engine!
- Color Touch Screen Radio!
- Remote Keyless Entry!
- Trailer Package!
- 18" Dark Argent Aluminum Wheels!
- Monochromatic Appearance!

Stock# 2J3952

24 MONTH LEASE
\$149*

TRUCK MONTH

Was \$35,130
Sale Price: **\$29,189***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



2018 TAHOE "LT" 4x4

- Leather Seats!
- Color Touch Screen Radio!
- Remote Keyless Entry and Start!
- Rear Vision Camera!
- Aluminum Wheels!
- Trailer Package!

Stock# J43283

24 MONTH LEASE
\$399*

TRUCK MONTH

Was \$57,760
Sale Price: **\$47,750***

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

We NEED Your Trade... We'll Give You \$1000 OVER Kelley Blue Book... GUARANTEED!*



RICH MILNE
rmilne@moranautomotive.com



DAVID BERCEL JR.
dberceljr@moranautomotive.com

SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

(586) 791-1010

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FIND NEW ROADS™

*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive brand, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount require except where noted. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$1000 over Kelley Blue Book trade-in offer on 2005-2015 vehicles in drivable condition. No salvage or branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 8/17/2018 @ 6:00PM.

