

## FCA Engineer Burnett Receives Ed Welburn Legacy Award for Technical Achievements

U.S. Black Engineer & Information Technology magazine awarded its 2018 Black Engineer of the Year (BEYA) Edward Welburn Legacy Award to Eric Burnett, Automatic Transmission chief engineer at FCA US.

Burnett joins a long list of FCA US technical business leaders recognized over the years for their technical achievements, management skill, leadership and community service, said FCA spokesman Mike Palese.

Burnett received his award at the Historically Black Colleges and Universities (HBCU) Engineering Deans Power Breakfast on Feb. 10 in Washington, D.C., attended by distinguished HBCU engineers, deans and other prominent leaders from industry, academia and the military. The awards breakfast was part of the BEYA Global Competitiveness Conference that took place Feb. 8-10.

"Eric has made significant contributions to the research and development of automatic transmissions during his 23-plus-year career at our company," said Michael Solt, director, Automatic Transmission Engineering at FCA US.

"He is a highly respected technical leader who consistently

makes tough decisions. Eric inspires and motivates others to achieve a higher performance of themselves and for our products. He demonstrates the highest character and integrity in everything he does and is a true asset to the company."

Burnett was named to his current post in 2017, Palese said. In this position, he is the single point of contact in the development of 8-speed rear-wheel-drive transmissions used in FCA US vehicles sold in North America. Prior to his current role, Burnett

was chief engineer, Purchased Light Duty Transmissions at FCA US.

Burnett graduated from Oakland University with a Bachelor of Science in mechanical engineering in 1994 and entered the Chrysler Institute of Engineering (CIE) program, a two-year technical leadership development program at FCA US.

While in the CIE program, Burnett earned his Master of Science in mechanical engineering

CONTINUED ON PAGE 5



FCA engineer Eric Burnett



Folks don't need a car in Toronto now that Maven is there.

## GM's Maven Service Goes International in Toronto

Maven is making car sharing easier for Torontonians by giving them a smart, simple way to reserve a car when they need one.

They can, as of Feb. 13, quickly and easily sign up to use Maven City roundtrip car sharing for getting to work, hanging out with friends in Dundas West, brunching in Leslieville or escaping the city in Prince Edward County or cottage country.

Car sharing reduces congestion and helps everyone get there faster, said Julia Steyn, vice president, General Motors Urban

Mobility and Maven. Each shared car takes about 10 private cars off the road, and thanks to Maven, car ownership in Toronto is no longer necessary.

"Toronto has a unique spirit. Residents are constantly on the go and want more sharing and mobility options," said Steyn. "Maven offers cars Torontonians want to drive to help them be there for the moments that matter."

"Bringing Maven car sharing to

CONTINUED ON PAGE 2

## GM Closing its Gunsan Plant Later This Year

GM Korea Company will cease production and close its Gunsan plant by the end of May 2018. The Gunsan facility has been increasingly underutilized, running at about 20 percent of capacity over the past three years, making continued operations unsustainable.

The Feb. 12 announcement occurred after a careful review of the company's operations, which have sustained significant losses for the past several years, said GM spokesman David Albritton.

"This is a necessary but difficult first step in our efforts to restructure our operations in South Korea," said Kaher Kazem, president and CEO of GM Korea. "We recognize the contribution and support of our employees, the wider Gunsan and Jeonbuk communities and government leaders, particularly through the most recent difficult period. We are committed to supporting all of our affected employees through this transition."

GM has been aggressively addressing underperforming businesses globally, Kazem said, and is now focused on finding a solution for its South Korean operations.

The company has proposed to its key stakeholders – including its labor union, the South Korean government and key GM Korea shareholders – a concrete plan to stay in the country and turn the business around that requires the full support of all parties, Kazem said.

The proposal includes signifi-

CONTINUED ON PAGE 9

## Detroit Automakers Do Well in J.D. Power Vehicle Study

On a day when people traditionally demonstrate their love for another person, consumers' affection for their three-year-old vehicles is equally apparent in the J.D. Power 2018 U.S. Vehicle Dependability Study (VDS), which was released Feb. 14.

Overall vehicle dependability improves 9 percent from 2017, the first time the industry score has improved since 2013, said J.D. Power spokesman Shane Smith.

The study, now in its 29th year, measures the number of problems experienced per 100 vehicles (PP100) during the past 12 months by original owners of 2015 model-year vehicles, Smith said. A lower score reflects higher quality, and the study covers 177 specific problems grouped into eight major vehicle categories. The overall industry average improves by 14 PP100 to 142 PP100 from 156 PP100 in 2017.

"For the most part, automotive manufacturers continue to meet consumers' vehicle dependability

expectations," said Dave Sargent, vice president, Global Automotive at J.D. Power.

"A 9 percent improvement is extremely impressive, and vehicle dependability is, without question, at its best level ever. For people looking for a new or used model, now is a good time to find that special vehicle."

Some of the study's key findings, Smith said, showed that in-vehicle technology continues to be most problematic: Audio/Communications/ Entertainment/Navigation (ACEN) remains a troublesome category for vehicle owners, receiving the highest frequency of complaints. The two most common problems relate to built-in voice recognition (9.3 PP100) and built-in Bluetooth connectivity (7.7 PP100).

Additionally, Smith said Mass Market brands continue to close the gap with Luxury brands. The Mass Market average (143 PP100) is now just 7 PP100 behind the Luxury average (136 PP100). This is a result of many



The 2015 LaCrosse received the highest score in its vehicle category.

high-volume vehicles rewarding their owners with excellent long-term dependability.

Smith said J.D. Power finds that vehicle residual values can be significantly affected by better long-term quality.

"Strong dependability scores not only improve demand for used vehicles, but also are a contributor to higher residual values," said Jonathan Banks, vice

president of Vehicle Analysis and Analytics at J.D. Power. "Improving dependability ultimately supports new vehicle sales and provides a better perception of the brand."

Buick ranks highest in overall vehicle dependability among Mass Market brands with a score of 116 PP100, Smith said. Fiat is

CONTINUED ON PAGE 2



More robots will help production at Ford's Kentucky Truck Plant.

## Demand for Ford's Big SUVs Drives Up Plant Production

Sometimes success has its drawbacks. Like if you're a Ford employee who wants to drive the company's extremely popular new editions of the Lincoln Navigator or Expedition SUVs.

Because of public demand, CEO Jim Hackett has banned Ford employees from ordering Navigators or Expeditions for personal use, according to *Automotive News*. Typically, employees who get vehicles through the company's manager lease pro-

gram can have their pick of the lineup, excluding some high-performance models. Restrictions on mainstream vehicles are rare, if not unprecedented, the source said.

In a Feb. 12 announcement, Ford said it's increasing production of two popular full-size SUVs to meet surging demand for both all-new models.

The company is using advanced

CONTINUED ON PAGE 2



## Detroit Auto Scene®

31201 Chicago Road South  
Warren, Michigan 48093

586-939-6800

Contact us:  
Info@DetroitAutoScene.com

Deadline: Thursday 5:00 p.m.  
for the next edition of Monday

William Springer II, publisher  
Lisa A. Torretta, operations  
Jim Stickford, news

Detroit Auto Scene is a registered  
trademark of Springer Publishing Co.

www.DetroitAutoScene.com

## Supreme Court Rules on Dealer Sales Decision

HELENA, Mont. (AP) – The Montana Supreme Court let stand a decision to deny a Billings dealership the right to sell Chryslers and Jeeps based on the protest of a competitor.

Rimrock Auto Group lost its Chrysler dealership along with about 700 others when Chrysler Corporation filed for bankruptcy in 2009. The new Chrysler company soon awarded a Chrysler-Jeep franchise to Lithia Motors Inc., in Billings. Lithia already sold Dodge vehicles.

Rimrock challenged the loss of its franchise and was awarded a letter of intent to establish a Chrysler-Jeep franchise in Billings. However, state law allowed Lithia to oppose it.

In 2012, a state hearings examiner didn't find good cause to re-establish Rimrock as a Chrysler-Jeep franchise in Billings. The Supreme Court ruled Feb.13 that a state judge was correct in deciding there weren't grounds to second-guess the hearings examiner.

# Demand for Ford's Big SUVs Drives Up Plant Production

CONTINUED FROM PAGE 1

manufacturing technologies and an upskilled workforce to increase line speed at its Kentucky Truck Plant to build even more Lincoln Navigator and Ford Expedition SUVs, boosting production targets approximately 25 percent since last fall when the SUVs hit the market.

"The response from customers regarding our new full-size SUVs has been exceptional," said Joe Hinrichs, president, Global Operations. "Using a combination of Ford's advanced manufacturing and American hard work and ingenuity, we'll deliver more high-quality Lincoln Navigators and Ford Expeditions to customers than originally planned."

A new \$25 million investment for additional manufacturing enhancements brings Ford's total investment at Kentucky Truck Plant to \$925 million and allows the company to increase manufacturing line speed, Hinrichs said.

This investment and advanced manufacturing upgrades, he said, are examples of the company's quest to improve its operational fitness.

Upgrades include 400 new robots, a new 3D printer that enables workers to make parts and tools more quickly and cheaper as well as enhanced data analytics to keep the assembly line moving as efficiently as possible.

Surging customer demand has meant that Lincoln dealers simply can't keep the entirely new Navigator on dealer lots, Hinrichs said. The luxury SUVs are spending an average of just seven days at the dealership before they're sold.

That's not all, Hinrichs said. Customers are trading in Land Rover and Mercedes vehicles in exchange for a Navigator, and

nearly 85 percent of all Navigator buyers are choosing high-end Black Label and Reserve models.

Customer demand for the highly-equipped Black Label and Reserve series contributed to an average transaction price increase of more than \$21,000 in January versus a year ago. Navigator retail sales were up triple digits in every region of the country last month.

Navigator sales more than doubled last month, thanks to growth in key markets, including Florida, Texas and California, a competitive conquest rate of 40 percent and new interest from younger consumers, Felker said.

Expedition also is off to a strong start, with the top-of-the-line Platinum trim models representing 29 percent of sales – pushing transaction price increases up \$7,800 in January. Expedition retail sales were up nearly 57 percent last month and vehicles are spending just seven days on dealer lots.

To ensure customers can get vehicles as quickly as possible, Hinrichs said that Kentucky Truck Plant assembly line employees are working overtime

and voluntary weekend shifts. Kentucky Truck Plant's advanced manufacturing technologies and tools are helping Ford upskill its workforce and deliver better quality vehicles to customers more quickly.

More than 400 new robots – including collaborative robots – were added to the facility during last year's transformation, mainly in the body shop, Hinrichs said. The robots enable the plant to increase the line speed while keeping employees safe from repetitive-motion injuries.

The plant also added a robot lab, where employees can test out software tweaks or trouble shoot issues away from the factory floor – in both instances, saving valuable time.

Data analytics have helped the plant identify and address thousands of concerns in near-real time, Hinrichs said. A data analytics hub includes seven big-screen TVs that provide minute-by-minute updates, letting plant officials know whether production is meeting hourly targets or whether there is a concern on the line that should be immediately addressed.

Data updates also allow workers to be proactive, alerting them to instances of pending parts shortages so they can arrange for a new batch to be delivered to a work station before parts completely run out. An enormous spare parts "vending machine" allows workers to more quickly locate a necessary part while automatically keeping inventory at optimal levels.

The plant recently installed a 3D printer onsite to print individual parts for tools necessary to keep the plant running.

Manufacturing a prototype part using traditional methods can take eight to 16 weeks at a cost of more than \$250,000 in tooling alone. Producing the same part using 3D printing can take days – and sometimes just hours – and can be done for a few hundred to a few thousand dollars.

Kentucky Truck Plant opened in 1969, Felker said. It currently employs more than 8,400 people, including approximately 8,100 hourly employees. The plant builds the Ford Expedition, Lincoln Navigator and Ford Super Duty.

## GM's Maven Service Goes International

CONTINUED FROM PAGE 1

Toronto not only reduces congestion, but also represents the latest step in the development of General Motors' mobility footprint in Canada," said Steve Carlisle, president and managing director, General Motors of Canada.

"The launch of Maven follows the recent opening of our Canadian Technical Centre-Markham Campus, the largest automotive technology development centre of its kind in Canada, and furthers our ability to bring new solutions to existing problems and redefine the future of mobility in Toronto and beyond."

On average, people who use roundtrip car sharing are more

likely to leverage transportation options, including bus, rail, walking, biking and carpooling, said Steyn.

Maven removes the barriers to sharing with a simple, intuitive app.

A broad vehicle portfolio is available on-demand and located around the corner from where members live, work and play.

There are no sign-up or membership fees, so members only pay when they're in a car, Steyn said.

Rates start as low as \$9 per hour (CAD), including gas and insurance (minus a deductible).

And Maven will offer 40 vehicles initially, including Chevrolet Cruze, Malibu, Tahoe, Trax and Volt; GMC Acadia and Yukon; and Cadillac

ATS and XT5, Steyn said.

Maven carefully selected parking locations convenient to where members want to be, including Bloor West Village, Liberty Village, King West, The Entertainment District, City Place, Yonge/Eglinton, Leslieville, Ryerson University, The Danforth, Financial District, Little Italy and Eaton Centre.

Maven cars are packed with technology, including OnStar, Wi-Fi, Apple CarPlay and Android Auto, as well as SiriusXM Radio.

"Toronto has a unique spirit. Residents are constantly on the go and want more sharing and mobility options," said Steyn.

## Detroit OEMs Do Well in J.D. Power Study

CONTINUED FROM PAGE 1

the most improved brand, with owners indicating 106 fewer PP100 than in 2017.

General Motors models receive five segment awards for the Buick LaCrosse, Chevrolet Equinox, Chevrolet Malibu, Chevrolet Traverse and Chevrolet Silverado.

The 2018 U.S. Vehicle Dependability Study is based on responses from 36,896 original owners of 2015 model-year vehicles after three years of ownership. The study was fielded in October-December 2017.

The 2018 VDS report has the Chevrolet Equinox as the highest rated Small Premium SUV, Smith said. The GMC Terrain and the Ford Escape rounded out the top three spots.

The Chevrolet Traverse was highest rated in the Midsize SUV category, Smith said. The Ford Expedition finished first in the Large SUV category, with the Chevrolet Tahoe finishing second.

The highest ranked Large Light Duty Pickup was the Chevrolet Silverado, followed by the Ford F-150, Smith said. On the other hand, the Ford Super Duty was highest ranked in the Large Heavy Duty Pickup category, followed by the Chevrolet Silverado HD.

The Dodge Challenger was highest ranked in the Midsize Sporty Car category, Smith said. Chevy Camaro finished second.

The Buick LaCrosse ranked first in the Large Car category, followed by the Chevrolet Impala and the Ford Taurus.



**DETROIT'S #1 CHEVY DEALER IN MIDTOWN**

FREE **lyft** is now available for customers at the Ren-Cen

**2018 TRAX LT**

LEASE FOR  
**\$207\*** 24 MONTHS \$0 DOWN  
PER MONTH 10K MILES PER YEAR

OR  
**\$189\*** 36 MONTHS \$0 DOWN  
PER MONTH 10K MILES PER YEAR



**2018 SILVERADO**  
1500 LT DBL CAB

LEASE FOR  
**\$277\*** 24 MONTHS \$0 DOWN  
PER MONTH 10K MILES PER YEAR

OR  
**\$238\*** 36 MONTHS \$0 DOWN  
PER MONTH 10K MILES PER YEAR



**2018 GM Accessory Employee Discount Program**

GM Employees and family members can save 20% from MSRP on eligible GM Accessories.  
Order you accessories from parts and pick up on your way home!  
**Contact the Parts Department for details**

All rebates to dealer includes Chevrolet, Buick or GMC lease loyalty. Payment plus tax, title, doc fee, license and acquisition fee \$650. Requires GM Employee discount. 10,000 miles year. Disposition fee may be required at lease turn in. With approved credit. Expires 2-28-18

Delivery to Home or Office  
**Contact me for the Best Chevy Deal!**  
BeckyD@JamesMartinDetroit.com  
**Direct: 313.875.0507**  
**Main: 313.875.0500**

 **6250 Woodward Ave.**  
**Detroit**



**FIRST CHOICE**

**MUFFLER & BRAKE SERVICE**  
23252 VAN DYKE  
3 Blocks North of 9 Mile  
HOURS: Mon.-Fri. 7:30am-5pm; Sat.-Closed

WARREN • 586-757-7203

**DELUXE OIL CHANGE SPECIAL**  
Up To 5 Qts. Of Oil Lube & Filter  
No Disposal Fee

**\$23<sup>36</sup>**

  
Includes topping off fluids  
02-28-18

**RADIATOR POWER FLUSH & FILL COOLANT SYSTEM**  
Extended Life Coolant & GDS Extra

**\$79<sup>95</sup>**

02-28-18

**BRAKE SPECIAL**

**\$229<sup>95</sup>** • Front Premium Disc Brake Pads  
• 2 New Front Rotors  
• Labor Included

Most F.W.D. U.S. Cars • In-store offer ends 02-28-18

**Check Our Price on Tune Ups, Water Pumps, Heater Cores & Other Repairs**

**MAKE US YOUR FIRST CHOICE**

**WHITETAIL PROPERTIES REAL ESTATE**

HUNTING | RANCH | FARM | TIMBER

**LIVINGSTON CO, MI - 92.6 ACRES** - Tillable income, Mature/semi-mature timber income, Easy to navigate property lines, entry trails provides great access, Approximately 1/2 mile of Ore Creek winds through, Established food plot in creek bottom, Many portable stand locations throughout, Close proximity to restaurants and shopping, centrally located to major cities in southeast Michigan. New aerial video available online.

**Shawn Kelley (586) 292-1812**  
Agent, Land Specialist

**WHITETAILPROPERTIES.COM**

Whitetail Properties Real Estate, LLC | d/b/a Whitetail Properties | Nebraska & North Dakota DSA Whitetail Trophy Properties Real Estate LLC | Lic. in IL, MO, IA, KS, KY, NE & OK - Dan Perez, Broker | Lic. in AR, CO, GA, MN, ND, TN, SD & WI - Jeff Evans, Broker | Lic. in OH & PA - Kirk Gilbert, Broker | Lic. in NM & TX - Joey Bellington, Broker | Lic. in TN - John Boyken, Broker | Lic. in LA, MS, GA & AL - Sybil Stewart, Broker | Lic. in TN - Chris Wakefield, Broker | Lic. in TN - Bobby Powers, Broker | Lic. in AR - Johnny Ball, Broker | Lic. in SC - Rick Elliot, Broker | Lic. in NC - Rich Baugh, Broker | Lic. in MI - Brandon Cropsey, Broker | Lic. in MI - Brandon Cropsey, Broker - Broker Address: 410 E. Chicago Rd., PO Box 165 White Pigeon, MI 49099





2018 Traverse RS

## GM's Traverse SUV Helps Drive Company's Profits

GM's recent profit statement for 2017 shows just how important SUVs are to the company's bottom line, which is why the launch of the 2018 Chevrolet Traverse matters.

With turbocharged performance and aggressive, blacked-out styling cues, the 2018 Traverse RS injects a distinctive dose of fun-to-drive sportiness into the midsize SUV segment, said GM spokeswoman Katie Amann.

"The all-new Traverse offers the ultimate in style and convenience for the segment, with the versatility customers need and a thoughtful, spacious design they'll love," said Alan Batey, president of GM North America and brand chief, Global Chevrolet. "It's the midsize SUV designed to help keep you safe, comfortable and connected."

Based on the redesigned 2018 Traverse, which offers best-in-class maximum cargo room (98.2 cubic feet), more technologies than the previous model and an enhanced roster of available active safety features, the Traverse RS is part of an expanded six-trim lineup focused on capability, convenience and choice, said Steve Majoros, Chevrolet marketing director for Cars and Crossovers.

"The 2018 Traverse offers a full product lineup positioned to effectively compete across the segment," said Majoros. "By offering customers more choice with higher-end entries like the RS, which has a more street-inspired look, and top-of-the-line High Country, Chevrolet now offers a comfortable and connected Traverse for every lifestyle."

The RS's unique styling elements include a black grille, black window trim, black roof rails and black bowtie emblems, along with 20-inch aluminum wheels featuring a Dark Android finish, Majoros said.

The RS is also the first Traverse model to offer turbocharged performance, delivering a spirited driving experience that is unique within the lineup.

A power-dense, direct-injected Ecotec 2.0L turbo engine generates up to 257 horse-

power and 295 lb.-ft. of torque.

And 90 percent of the peak torque is available at only 2,100 rpm, for a confident feeling of power on demand at all speeds, Majoros said.

A nine-speed automatic transmission is matched with the engine, contributing to EPA-estimated fuel economy of 20 mpg in city driving and 26 mpg on the highway.

Additional standard content on the Traverse RS includes HID headlamps and LED daytime running lamps, upper and lower active aero shutters, Chevrolet MyLink radio with 8-inch diagonal color touchscreen and navigation, OnStar 4G LTE and available built-in Wi-Fi hotspot (3-month/3GB data trial).

The Traverse RS is on sale now with an MSRP of \$43,095. The price includes the destination charge but excludes tax, title and other dealer fees.

## Kuniskis Now Head of Alfa Romeo, Maserati

Fiat Chrysler Automobiles made some changes in the company's leadership in early February.

Tim Kuniskis was named head of Alfa Romeo and Maserati brands globally. Kuniskis, a 26-year veteran of FCA, most recently served as head of Passenger Car Brands in North America, which includes Chrysler, Dodge, Fiat and SRT. Prior to that role, he held a series of positions in the U.S. sales business centers, as well as in the Dodge and Fiat brands.

In a related move, Steve Beahm was named head of Passenger Car Brands in North America, replacing Kuniskis. Most recently, Beahm served as head of Maserati North America, and previously led the Supply Chain Management group in North America. He also held a series of positions in the U.S. sales organization.

Reid Bigland, who was formerly Head of Alfa Romeo and Maserati brands globally, will continue serving as head of U.S. Sales, as well as president and CEO of FCA Canada.

The changes were effective as of Feb. 5.

"With the launch of the Alfa Romeo Giulia and Stelvio and the Maserati Levante complete, we must now intensify our focus on the commercial elements that will drive global growth for these brands," said Sergio Marchionne, CEO, FCA.

"As Reid has established the commercial foundation for Alfa and Maserati, today's announcement allows Tim to dedicate his efforts solely on the next chapter of these storied brands. In North America, with the execution of our industrial plan now well un-



Tim Kuniskis



Steven Beahm

derway, shifting from cars to SUVs and trucks, Reid's complete attention will be placed on accelerating sales growth in the U.S. and Canada.

"This is an important year for FCA as we work to achieve the commitments made in our five-year business plan, and equally

important, to establish the momentum for continued growth going forward."

Bigland and Kuniskis will continue to serve on the Group Executive Council (GEC), which is the highest management body in FCA and is chaired by the CEO.

## DIAMOND PARTY RENTALS

Tents • Tables • Chairs • Linens  
Bouncers

**586-759-1600**

*We also have Tents,  
Tables, Chairs & Linens  
For Sale  
New & Used*

50749 Beebe, Warren, MI



### RED WINGS

**Where Fit Comes First...**

- Waterproof & Insulated
- Safety Toes
- Professional Fitting
- Wide Widths In Stock

**The Preferred Style of Detroit's Auto Industry**

**RED WING SHOE STORE**  
M-F 10-8; Sat. 10-5; Sun. 12-4  
33289 Mound Rd.  
Just North of 14 Mile Rd. in Stover Plaza - on the west side of the street -  
**586-264-4500**

**WE DO HOUSE CALLS OR COME SEE US...  
Before You Trade-In or Sell Your Car**

## JIM DOUGLAS AUTO SALES

Buyer & Seller of Clean Vehicles Since 1975!

**You'll Get Your Tax Break  
Plus 100's if not 1,000's More**

**248.332.8326**

1153 Baldwin Rd • Pontiac • [www.jimdouglasautosales.com](http://www.jimdouglasautosales.com)

## Your Only Valet GM Dealer

Only 6 Blocks From Downtown & GM RenCen  
**SERVICE PICK-UP & DELIVERY TO DOWNTOWN EMPLOYEES**

**\$39.95** OIL CHANGE & TIRE ROTATION  
Includes up to 5 qts. of Dexos Oil  
**VALET PICK-UP OR SHUTTLE PICK-UP/DELIVERY**

### 2017 BLOW OUT SALE

**2017 IMPALA LS** Stk#17155  
NOW **\$21,495** SAVE OVER \$8,000  
WAS **\$28,945**  
PW/PL KEYLESS ENTRY AM-FM-XM STEREO ONSTAR

**2017 CAMARO 2LT** Stk#17010  
NOW **\$26,995** SAVE OVER \$8,200  
WAS **\$35,290**  
3.6V6 DL VVT POWER SUNROOF AM-FM-XM STEREO KEYLESS ENTRY WITH REMOTE START ONSTAR

**2017 CRUZE LT HATCHBACK** Stk#17107  
NOW **\$18,495** SAVE OVER \$8,600  
WAS **\$25,440**  
SUN & SOUND PACKAGE 8 WAY POWER SEAT HEATED SEAT BOSE SPEAKER SYSTEM

IMPALA: BASED ON GM EMPLOYEE PRICING JUST ADD TAX, TITLE, DOC FEE, ALL REBATES TO DEALER INCLUDE GM LEASE LOYALTY AND PURCHASE PROGRAM\*\*\*, EXP. 1/31/18  
CAMARO: BASED ON GM EMPLOYEE PRICING JUST ADD TAX, TITLE, DOC FEE, ALL REBATES TO DEALER INCLUDE CHEVROLET LOYALTY, GM TARGET MARKET CASH OFFER\*\*\*, EXP. 1/31/18  
CRUZE: BASED ON GM EMPLOYEE PRICING WITH WELL APPROVED GM FINANCIAL LEASE CREDIT. JUST ADD TAX, TITLE, DOC FEE, ALL REBATES TO DEALER INCLUDES GM LEASE LOYALTY AND PURCHASE PROGRAM\*\*\*, EXP. 1/31/18

**866-225-1775**  
[www.jeffersonchevrolet.com](http://www.jeffersonchevrolet.com)  
**2130 E. JEFFERSON AVENUE**  
6 Blocks East of the GM RenCen • Detroit  
SERVICE HOURS: Mon-Fri 7am-6pm  
CLOSED SATURDAY & SUNDAY

SHOWROOM HOURS: MON. & THURS. 8:30AM-6PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS®**  
\*\*\*WHILE FLEX CASH LASTS.

Banquet Facility

## Royalty House

Proudly Family Owned for 40 Years

Seating Accommodations for 80-1200

"Experience the Elegance with Royalty"

**(586) 264-8400**

[www.royaltyhouse.com](http://www.royaltyhouse.com) • [royalty@royaltyhouse.com](mailto:royalty@royaltyhouse.com)



## ***FCA Starts Annual Student Car Design Competition***

Lawrence Tech is a university that offers more than 100 pro-

Contest rules and information can be found at [www.FCADrivefordesign.com](http://www.FCADrivefordesign.com). Updates will be posted on the Drive for Design Facebook page (Facebook.com/DriveForDesign), the FCA US Facebook page.

Delta Air Lines, hotel operator Marriott, fashion brand Zara and other companies have also offered up apologies for referring to self-ruled Taiwan, semi-autonomous Hong Kong, and Tibet as countries on websites or promotional material.

**ATTN:  
GENERAL MOTORS  
EMPLOYEES!**

*You're invited!*

# Engineering a Successful Retirement

Presented by: James B. Kruzan, CFP®, CRPC®

**FT**  
FINANCIAL  
TIMES

**Top  
Financial  
Advisers  
2016**

FT 400 Ranking March 2016

Join us for a 50-minute informative discussion on tips, techniques and strategies to get the most out of your GM sponsored benefits, and more!

Our nuts and bolts presentation answers:

- Effective ways to maximize post retirement tax free distribution without giving up current year tax deductibility.
- Construct a satellite strategy centered around your Retirement Savings Plan.
- Social Security maximization strategies.
- And more!

***All attendees will be offered a complimentary retirement stress test.***

**THURSDAY, FEBRUARY 22, 2018**

**Meeting 1:** 7:00 a.m. - 7:50 a.m. *(breakfast included)*  
**Meeting 2:** 11:30 a.m. - 12:20 p.m. *(lunch included)*

**LOCATION:** Detroit Marriott at the Renaissance Center  
 400 Renaissance Drive  
 Detroit, MI 48243

**THURSDAY, MARCH 15, 2018**

**Meeting 1:** 7:00 a.m. - 7:50 a.m. *(breakfast included)*  
**Meeting 2:** 11:30 a.m. - 12:20 p.m. *(lunch included)*

**LOCATION:** Courtyard Marriott  
 30190 Van Dyke Ave., Warren, MI 48093  
*(across from GM Tech Center)*

**REGISTRATION REQUIRED. SPACE LIMITED TO 20 SEATS.**

To reserve your seat, contact Evan Lian at (810) 593.1630 or email [evan.lian@raymondjames.com](mailto:evan.lian@raymondjames.com).

KaydanWealthManagement.com | 329 W. Silver Lake Road, Fenton, MI 48430 | 2701 Cambridge Ct. Ste. 412, Auburn Hills, MI 48326 | Ph. 810.593.1624 | Fax: 810.593.1643

Investment advisory services offered through Kaydan Wealth Management, Inc. and Raymond James Financial Services Advisors, Inc.

Kaydan Wealth Management, Inc. is not a registered broker/dealer and is independent of Raymond James Financial Services.

The FT 400 was developed in collaboration with Ignites Research, a subsidiary of the FT that provides specialized content on asset management. To qualify for the list, advisers had to have 10 years of experience and at least \$300 million in assets under management (AUM) and no more than 60% of the AUM with institutional clients. The FT reaches out to some of the largest brokerages in the U.S. and asks them to provide a list of advisers who meet the minimum criteria outlined above. These advisers are then invited to apply for the ranking. Only advisers who submit an online application can be considered for the ranking. In 2016, roughly 980 applications were received and 400 were selected to the final list. The 400 qualified advisers were then scored on six attributes: AUM, AUM growth rate, compliance record, years of experience, industry certifications, and online accessibility. AUM is the top factor, accounting for roughly 60-70 percent of the applicant's score. Additionally, to provide a diversity of advisers, the FT placed a cap on the number of advisers from any one state that's roughly correlated to the distribution of millionaires across the U.S. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. The FT is not affiliated with Raymond James. Neither Raymond James Financial Services nor any Raymond James Financial Advisor renders advice on tax issues, these matters should be discussed with the appropriate professional.



## FCA Engineer Receives Top Honor

CONTINUED FROM PAGE 1

from Oakland University in 1996.

Burnett is a member of the Society of Automotive Engineers and a frequent presenter at the organization's conferences, Palese said.

"It is a tremendous honor to receive recognition for my accomplishments," Burnett said. "I truly owe it all to my family and peers that have facilitated my continued growth and shared in my successes. It is my privilege and responsibility to share my life lessons with the community and the next generation of African-American leaders."

U.S. Black Engineer & Information Technology magazine also honored Modern Day Technology Leaders at the conference, "bright, high-performance women and men shaping the future of engineering, science, and technology who demonstrate superior technical skills and leadership capability."

The following FCA US employees earned recognition from BEYA as Modern Day Technology Leaders for 2018:

- Ikpemi Sabageh, release engineer for Shift Systems in Chassis;
- Kahiree Gans, assistant chief engineer for the Jeep and Truck Platforms.

FCA US has a longstanding commitment to recruiting diverse talent and supporting STEM education initiatives for minorities, including supporting organizations such as BEYA, the Society of Hispanic Professionals Engineers and others, Palese said. The company also supports various organizations that advance women's involvement in STEM professions, including Michigan Council of Women in Technology, the Society of Women Engineers and Inforum's AutomotiveNEXT.

The award honors Edward Welburn of General Motors who, in 2003, became the first African-American in the automotive industry to achieve the position of chief designer. Welburn was the 2015 recipient of the Black Engineer of the Year award.

U.S. Black Engineer and Information Technology magazine provides news and information about black engineers, technologists and entrepreneurs, as well as information on programs such as the Black Engineer of the Year Awards and the Top Supporters of Engineering Programs at Historically Black Colleges and Universities program.

## Federal Agency Ends Study of German OEMs

DETROIT (AP) — U.S. safety regulators have closed an investigation into leaky gas tank flanges, determining that recalls by three German auto brands took care of the problem.

The National Highway Traffic Safety Administration opened the probe in July of last year after Volkswagen, Porsche and Audi issued recalls due to fuel leaks from flanges made by German auto supplier Continental Automotive Systems Inc.

The polymer flanges can crack and leak fuel, potentially causing fires, the OEMs said.

Continental told the agency at the time that it sold the flanges to 11 automakers and five other parts supply companies, possibly affecting millions of vehicles.

But last year Continental said its evaluation found a lack of problems with other automakers due to differences in vehicle design and use of the flanges.

# LARGEST PRESIDENTS' DAY SALE EVER HELD!

It's PRESIDENTS' DAY BONUS CASH TIME!

**PRESIDENTS' DAY BONUS CASH BEGINS IMMEDIATELY!**

ONCE IN A LIFETIME BUYING OPPORTUNITY!

→ ITS NOW! ←

**MONDAY, FEB. 19th 8:30AM-9:00PM**

2500 New Vehicles Available! 1100 Will be sold immediately!

**BEST PRICE! HIGHEST TRADE-IN VALUE!**

**BEST FINANCING OPTIONS!**

CLIP THESE EXCLUSIVE HUVARE PRESIDENTS' DAY COUPONS: CAN SAVE YOU UP TO \$100 A MONTH ON A 24-MONTH LEASE

**EXCLUSIVE HUVARE PRESIDENTS' DAY BONUS CASH**  
**\$1800**

**EXCLUSIVE HUVARE PRESIDENTS' DAY TRADE-IN BONUS CASH**  
**\$1800**

**EXCLUSIVE HUVARE PRESIDENTS' DAY 1500 CREW CAB HEMI BONUS CASH**  
**\$3000**

**HOTTEST FEBRUARY LEASE DEAL!**

**2018 Dodge Charger GT AWD**

**LEASE FOR \$119\*\***  
24 Mos. \$1095 due  
• Nappa Leather  
• All Wheel Drive  
147 AVAILABLE  
D8-71149

**HOTTEST FEBRUARY RAM DEAL!**

**2018 Ram 1500 Crew Cab 4x4**

**LEASE FOR \$114\*\***  
24 Mos. \$95 due  
• Big Horn • 8.4 Touch Screen Radio  
• 20" Aluminum Wheels  
D8-12107

**HOTTEST FEBRUARY RAM DEAL!**

**2018 Ram 1500 SLT Quad Cab 4x4**

**LEASE FOR \$115\*\***  
24 Mos. \$95 due  
• Big Horn • 8.4 Touch Screen Radio  
• 20" Aluminum Wheels  
D8-12702

**HUVARE PRESIDENTS' DAY CASH**

**FEBRUARY IS TRUCK MONTH**

**FEBRUARY IS TRUCK MONTH**

**HUGE PRESIDENTS' DAY SALES EVENT!**

**DELIVER YOUR NEW VEHICLE TO YOUR HOME OR WORK!**

**FEBRUARY IS TRUCK MONTH!**

**\$3000 RAM 1500 CREW CAB 4X4 EXCLUSIVE HUVARE BONUS CASH!**

**FEBRUARY IS TRUCK MONTH!**

**750 2018 CREW CABS AVAILABLE**

**#1 RAM DEALER 5 YEARS IN A ROW!**

**2018 RAM 1500 CREW CAB 4X4 BIGHORN**

D8-12713  
**3.6L Pentastar**  
**LEASE FOR \$119\*\***  
24 Mos. \$95 due  
**24 MONTH 1 PAY LEASE \$2790\*\***  
#1 RAM DEALER 2013 2014 | 2015 | 2016 | 2017  
\$3000 HUVARE BONUS CASH

D8-12777  
**5.7 Hemi**

**LEASE FOR \$119\*\***  
24 Mos. \$95 due  
**24 MONTH 1 PAY LEASE \$2783\*\***

**2018 RAM 1500 CREW CAB 4X4**

D8-12297  
**NIGHT EDITION 3.6L Pentastar**  
**LEASE FOR \$119\*\***  
24 Mos. \$95 due  
**24 MONTH 1 PAY LEASE \$3370\*\***  
#1 RAM DEALER 2013 2014 | 2015 | 2016 | 2017  
\$3000 HUVARE BONUS CASH

D8-12752  
**LARAMIE 5.7 Hemi**

**LEASE FOR \$137\*\***  
24 Mos. \$1295 due  
**24 MONTH 1 PAY LEASE \$4217\*\***

**CHRYSLER**

**FEBRUARY PACIFICA SPECIALS**

**2018 CHRYSLER PACIFICA TOURING L**

• Perforated Leather Seats  
**\$1800 Huvare Bonus Cash**  
237 PACIFICAS AVAILABLE  
**2018 LEASE FOR \$128\*\***  
24 Mos. \$1995 due  
C8-41090

**2018 CHRYSLER PACIFICA LIMITED**

• Premium Leather  
**\$1800 Huvare Bonus Cash**  
GREAT LEASE SPECIAL  
**2018 LEASE FOR \$152\*\***  
24 Mos. \$1995 due  
237 PACIFICAS AVAILABLE  
C8-41244

**2018 CHRYSLER PACIFICA TOURING L PLUS**

• 8.4" Radio With Navigation  
**\$1800 Huvare Bonus Cash**  
237 PACIFICAS AVAILABLE  
**2018 LEASE FOR \$132\*\***  
24 Mos. \$1995 due  
C8-41099

**Jeep**

**2018 JEEP COMPASS 4X4**

**495 AVAILABLE!**  
Latitude J8-11311 **LEASE FOR \$111\*\*** 24 Mos. \$495 due  
Limited J8-11319 **LEASE FOR \$115\*\*** 24 Mos. \$495 due  
Trailhawk J8-11488 **LEASE FOR \$109\*\*** 24 Mos. \$895 due

**2018 JEEP GRAND CHEROKEE LAREDO 4X4**

**HUGE SELECTION**  
**LEASE FOR \$123\*\***  
24 Mos. \$1995 due  
J8-20451

**2018 JEEP GRAND CHEROKEE LIMITED 4X4**

Roof • Navigation  
**LEASE FOR \$189\***  
24 Mos. \$1995 due  
J8-20079

**2018 JEEP GRAND CHEROKEE ALTITUDE EDITION 4X4**

**LEASE FOR \$187\*\***  
24 Mos. \$1995 due  
J8-20140

**2018 JEEP WRANGLER UNLIMITED 4X4**

**LEASE FOR \$153\*\***  
36 Mos. \$1995 due  
J8-31056

**ALL NEW 2018 JEEP WRANGLER UNLIMITED 4X4**

**LEASE FOR \$149\*\***  
36 Mos. \$1995 due  
J8-31048

**DODGE**

**FEBRUARY CHARGER SPECIAL**

**2018 Dodge Charger GT AWD**

**24 MONTH 1 PAY LEASE \$3,904\***  
Nappa Leather Sport Seat  
Blind Spot Detection  
Cross Path Detection  
Heated/Cooled Seats  
Heated Steering Wheel  
HID Head Lamps  
**LEASE FOR \$119\*\***  
24 Mos. \$1095 due  
D8-71149

**INCREDIBLE CHARGER LEASE SPECIALS**

**2018 DODGE CHARGER R/T 392**  
**LEASE FOR \$248\*\***  
24 Mos. \$1995 due  
D8-71001

**2017 DODGE CHALLENGER GT AWD**

**SALE PRICE \$27,238\***  
**INCREDIBLE CHALLENGER LEASE SPECIALS!**

**2018 DODGE CHALLENGER R/T**  
**LEASE FOR \$138\*\***  
24 Mos. \$1995 due  
D8-50008

**2017 GRAND CARAVAN SXT**

• Blacktop Package  
• Driver Convenience Group  
**LEASE FOR \$138\*\***  
24 Mos. \$1995 due  
D7-40948

**2018 DODGE DURANGO SXT AWD**

**LEASE FOR \$213\*\***  
24 Mos. \$1995 due  
D8-30008

**2018 DODGE DURANGO GT AWD**

**LEASE FOR \$225\*\***  
24 Mos. \$1995 due  
D8-30017

**DICK HUVARE'S RICHMOND, MI**

**67567 S. Main St. Richmond**

**855-570-2373**

**Online at: DriveEnvy.com**

**SALE HOURS: Monday and Thursday 8:30-9:00, Tues., Wed. and Fri. 8:30-6:00, Saturday 9:00-4:00**

**PRESIDENTS' DAY EVENT**

**TRUCK MONTH**

Picture may not reflect actual vehicle. \* The FCA US LLC (formerly Chrysler Group) Employee Advantage Purchase program sale prices and lease payments quoted. Just add tax, title, doc fee and destination charge. \*\* 24, 27, 30, 36 month FCA US LLC employee leases. The amount due on all leases require amount due plus monthly tax, cap cost reduction tax, first payment, title, plate, doc fee and destination charge. Security deposit is waived on all lease payments. Lease payments are 10,000 miles per year. 20 cents per mile thru Ally or 25 cents thru Chrysler Capital for excess mileage. Customer must qualify for 1 or 5 tier credit approval. Payments subject to change due to lower approved credit tier. Banks may require to prove income and residency for credit approval. Customer is responsible for excess wear and tear. Total deferred price is the sum of the purchase price, plus doc fee, plate fee, sales tax, and accrued finance charges over the term of the loan. All rebates and program money assigned back to dealer. All prices and lease payments are based off FCA US LLC incentives thru the Great Lakes Business Center. Rebates as retail consumer cash, lease cash, loyalty, military, trade assist cash, finance bonus cash and all other Great Lakes offers will be applied. The dealer invoice amount is not a net factory price to dealer. Customers may not qualify for all offers, incentives, discounts or financing offers. See dealer for qualifications and complete details. Exclusive Huvare new car cash coupon has been applied to all sale and lease payments in this ad. Vehicle sale prices include Chrysler Capital bonus cash—must finance thru Chrysler Capital. Ram leases include Great Lakes Truck Conquest Bonus Cash. \*Sale prices include lessee loyalty retail bonus cash, customer must qualify. 1.84 month buy, 2.99% APR with approved credit. Ram payments include Ram to Ram Loyalty Rebate.



# VYLETEL

## PRESIDENTS DAY SALES EVENT



EXPERIENCE THE NEW BUICK

### 2018 BUICK ENCLAVE

ESSENCE

36 MONTH/  
10K PER YEAR  
LEASE  
FOR ONLY

**\$329\***  
\$1,999 DOWN



DEAL# 73160 • STK# 6361-18  
\*GMS PRICING. MUST HAVE  
BUICK GMC LEASE LOYALTY. \$1999 DOWN  
PLUS 1ST PAYMENT, TAX, TITLE, PLATE  
AND DOC FEE. WITH APPROVED CREDIT  
THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2018 BUICK ENCORE

PREFERRED

24 MONTH/  
10K PER YEAR  
LEASE  
FOR ONLY

**\$186\***  
\$999 DOWN



DEAL# 73162 • STK# 6168-18  
\*GMS PRICING. MUST HAVE  
BUICK GMC LEASE LOYALTY. \$999 DOWN  
PLUS 1ST PAYMENT, TAX, TITLE, PLATE  
AND DOC FEE. WITH APPROVED CREDIT  
THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2018 BUICK ENVISION

ESSENCE

36 MONTH/  
10K PER YEAR  
LEASE  
FOR ONLY

**\$259\***  
\$999 DOWN



DEAL# 73161 • STK# 6449-18  
\*GMS PRICING. MUST HAVE  
BUICK GMC LEASE LOYALTY. \$999 DOWN  
PLUS FIRST PAYMENT, TAX, TITLE, PLATE,  
AND DOC FEE. WITH APPROVED CREDIT  
THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2017 BUICK REGAL

SPORT TOURING

39 MONTH/  
10K PER YEAR  
LEASE  
FOR ONLY

**\$199\***  
\$999 DOWN



OR **\$16,699\*** WAS \$30,835  
DEAL# 73164 • STK# 5811-17  
\*GMS PRICING. MUST HAVE BUICK GMC  
LEASE LOYALTY. \$999 DOWN PLUS FIRST  
PAYMENT, TAX, TITLE, PLATE, AND DOC FEE.  
NO SECURITY DEPOSIT REQUIRED!

### 2017 BUICK LACROSSE

ESSENCE

NOW **\$27,899\***  
WAS \$43,160



DEAL# 73163 • STK# 5432-17  
\*GMS PRICING.  
MUST HAVE BUICK GMC LEASE LOYALTY  
PLUS TAX, TITLE, PLATE, AND DOC FEE.



WE ARE PROFESSIONAL GRADE

### 2018 GMC SIERRA

DENALI • CREW CAB

24 MONTH/  
LEASE  
FOR ONLY

**\$375\***  
\$1,999 DOWN



DEAL# 73156 • STK# 8189-18  
\*GMS PRICING. MUST HAVE BUICK GMC LEASE  
LOYALTY. \$1999 DOWN PLUS FIRST PAYMENT,  
TAX, TITLE, PLATE, AND DOC FEE. WITH APPROVED  
CREDIT THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2018 GMC ACADIA

SLE-1

36 MONTH/  
LEASE  
FOR ONLY

**\$209\***  
\$999 DOWN



DEAL# 73158 • STK# 7950-18  
\*GMS PRICING. MUST HAVE BUICK GMC LEASE  
LOYALTY. \$999 DOWN PLUS FIRST PAYMENT,  
TAX, TITLE, PLATE, AND DOC FEE. WITH APPROVED  
CREDIT THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### ALL NEW 2018 GMC TERRAIN

SLE

36 MONTH/  
LEASE  
FOR ONLY

**\$199\***  
\$999 DOWN



DEAL# 73159 • STK# 8039-18  
\*GMS PRICING. MUST HAVE BUICK GMC LEASE  
LOYALTY. \$999 DOWN PLUS TAX, TITLE, PLATE,  
AND DOC FEE. WITH APPROVED CREDIT  
THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2018 GMC YUKON

DENALI • 4WD

36 MONTH/  
LEASE  
FOR ONLY

**\$199\***  
\$1,999 DOWN



DEAL# 73161 • STK# 8189-18  
\*GMS PRICING. MUST HAVE BUICK GMC LEASE  
LOYALTY. \$1999 DOWN PLUS FIRST PAYMENT,  
TAX, TITLE, PLATE, AND DOC FEE. WITH APPROVED  
CREDIT THROUGH GM FINANCIAL.  
NO SECURITY DEPOSIT REQUIRED!

### 2017 GMC ACADIA

LIMITED

**\$35,999\***  
PURCHASE NOW!



DEAL# 73161 • STK# 9967-17  
GMS PRICING. PLUS TAX, TITLE,  
PLATE AND DOC FEE.

VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLE SELECTIONS AT WWW.VYLETEL.NET

40755 Van Dyke • Sterling Heights • 586.977.2800

WWW.VYLETEL.NET

SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm

SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

\*Lease figured with \$1500 Dealer Inc. Certifi rates Program subject to change while IVC Supplies Last. \*Lease example is Stock Specific. \*GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. \*All lease/purchase examples are figured with GM employee pricing. Lease  
conquest rebate applies to customers who have a non GM lease in household set to expire within 365 days of new lease/purchase delivery date. \*Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in household. IVC certifi rates may apply to lease/pur-  
chase examples and are good while dealer supply lasts. Prices subject to change during the month of January 2018. \*GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. \*For GM Employee Purchase or Lease Conquest Rebate Customer Must Have Non GM Lease  
In Household To Expire Within 365 Days Of Delivery Of New Purchase or Lease. Programs subject to change. \*\*Additional 2 payments of a max amount of \$400.00 total. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 2/28/18.

## Autorama Set for March 2

Autorama is returning to De-  
troit.

This year's show will be held  
from Friday, March 2 through  
Sunday, March 4, at the Cobo  
Center in downtown Detroit.

This is the 66th annual Autora-  
ma show in Detroit. Author Bob  
Larivee wrote in his book, "Hot  
Rod Detroit," that the first-ever  
Detroit Autorama was held at the  
University of Detroit Memorial  
Building on Six Mile Rd and Liv-  
ernois, on Jan. 31 and Feb.1,  
1953.

Larivee wrote that the first  
show featured only 40 cars, and  
was hosted by members of the  
Michigan Hot Rod Association  
(MHRA), which was created only  
a year before to "organize small  
local clubs into one unified body  
that could raise the money need-  
ed to pull drag racing off the  
streets and into a safe environ-  
ment." Eventually, the MHRA  
grew to also include clubs from  
the custom-car and hot-rodding  
scene, such as the Bearing Burn-  
ers and Spark Plugs, who com-  
bined efforts to pull off the first  
event, along with other Detroit  
Car Clubs such as The Road  
Kings, Shifters, and Milwinders.

The Michigan State Fair-  
grounds Coliseum was home to  
Autorama from 1954 until the  
event was moved to Cobo Center  
in 1961.

For the second show, activities  
were moved from Six Mile to the  
Michigan State Fairgrounds Coli-  
seum, where it was held from  
1954 to 1960. For the fourth  
event in 1956, the MHRA hired lo-  
cal band and sporting-event pro-  
moter Don Ridler to help the  
show reach a broader audience.  
Ridler served as the show's first-  
true promoter until his death in  
1963. The following year, the  
MHRA created a "best-in-show"  
award for Autorama – named  
after the man who made the

biggest impact in the show's first  
eleven years, and thus the Ridler  
Award was born, Larivee wrote.

This year's show is sponsored  
by O'Reilly Auto Parts and  
Meguiar's: Car Care Products.  
Special guests include profes-  
sional wrestler Roman Reigns  
and NASCAR driver Dale Earn-  
hardt, Jr. Movie fans will have the  
chance to see cars from the film  
"Fate of the Furious."

Tickets are \$20 for general ad-  
mission; children ages six  
through 12 are \$7; those five and  
under get in free.

To learn more about the show  
and how to order tickets, go to  
autorama.com/attend/detroit.

## Takata Inflators Force Ford to Recall Rangers

DETROIT (AP) – Ford is telling  
the owners of 33,428 additional  
Ranger pickups in North Ameri-  
ca not to drive them because  
their Takata air bag inflators may  
present an extreme danger.

The company says it has  
found test results showing that  
inflators in the 2006 trucks have  
a higher risk of exploding and  
hurling shrapnel than other re-  
called Takata inflators.

Takata uses ammonium nitrate  
to create a small explosion to in-  
flate air bags. But the chemical  
can deteriorate and burn too  
fast, blowing apart metal canis-  
ters.

Dealers will pick up the  
Rangers from owners and take  
them in for repairs. The addition-  
al Rangers were built between  
Aug. 5 and Dec. 15, 2005.

Last month, Ford told 2,900  
Ranger owners not to drive them  
after finding out that a West Vir-  
ginia man was killed by an ex-  
ploding inflator.

## Thank You for Making Buff Whelan #1 in the Country for 2017

OVER 1,000  
New Chevrolets  
in Stock!



CALL  
JEFF CAUL  
586-274-0396



### 2018 CHEVY SILVERADO 1500

4X4 DBL CAB ALL STAR PKG

**\$246+ TAX WITH \$0 DOWN**  
36 MTH LEASE  
10,000 MILES

WITH LEASE LOYALTY • NO SECURITY DEPOSIT REQUIRED  
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Remote Start,  
My Link Radio, Back-Up Camera, Auto A/C, Bluetooth & More...

### 2018 MALIBU 1LT

**\$258+ TAX WITH \$0 DOWN**  
24 MTH LEASE  
10,000 MILES

WITH LEASE LOYALTY • NO SECURITY DEPOSIT REQUIRED  
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera,  
Touch Screen Radio, Bluetooth, OnStar & More...



### 2018 CHEVY EQUINOX 1LT

**\$235+ TAX WITH \$0 DOWN**  
36 MTH LEASE  
10,000 MILES

WITH CHEVROLET LOYALTY • NO SECURITY DEPOSIT REQUIRED  
Equipped with 1.5L Turbo Engine, 7" touch screen radio, Onstar, Bluetooth, Keyless Entry  
Back Up Camera, Alum. Wheels, Deep Tinted Glass & More...

Free shuttle service to home, office or shopping.

**buff whelan chevrolet**

WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!

Van Dyke • South of 18 Mile • Sterling Heights

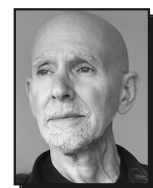
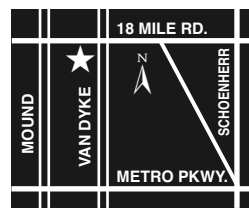
Jeff Caul

586-274-0396



CHEVY

PEP QUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM



Please call with the vehicle you desire  
and you will be delighted with the payment.

CALL  
**BRUCE LITVIN**  
- 24/7 & 365 -  
OVER 40 YEARS  
OF QUALITY SERVICE

CELL # 1-586-405-5175  
blitvin@lunghamer.com

**1-888-665-5438**

**Joe Lunghamer**



CHEVY



BUICK



WE ARE PROFESSIONAL GRADE

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

\*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by  
manufacturer without notice. GM Employee discount required unless otherwise noted. All leases assume that you qualify for GM  
Lease Loyalty. To qualify for GM Lease Loyalty you must have a GM Lease in the household. All lease payments are based on 10,000 miles per year. 1st payment,  
tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 02/28/2018.





# ED RINKE

## PRESIDENTS' DAY SALES EVENT

**GMC** **BUICK** **100 YEARS IN BUSINESS**



WE ARE PROFESSIONAL GRADE

2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR

### 2017 GMC SIERRA DOUBLE CAB SLE

PURCHASE FOR  
**\$33,449\***  
STOCK #G574996



LEASE FOR  
**\$179\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2018 GMC ACADIA SLE1

PURCHASE FOR  
**\$22,749\***  
STOCK #G82219



LEASE FOR  
**\$229\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2018 GMC YUKON SLE

PURCHASE FOR  
**\$48,779\***  
STOCK #G581871



LEASE FOR  
**\$389\*** PER MONTH | **36** MONTHS | **\$1499** DOWN

### 2018 GMC SIERRA 1500 DENALI CREW CAB

PURCHASE FOR  
**\$45,979\***  
STOCK #G580965



LEASE FOR  
**\$369\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2018 GMC TERRAIN SLE

PURCHASE FOR  
**\$21,949\***  
STOCK #G580877



LEASE FOR  
**\$119\*** PER MONTH | **24** MONTHS | **\$999** DOWN

## BUICK

2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR

### 2018 BUICK ENCORE

PURCHASE FOR  
**\$18,049\***  
STOCK #B582243



LEASE FOR  
**\$129\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2018 BUICK ENVISION

PURCHASE FOR  
**\$30,369\***  
STOCK #VHZBFH



LEASE FOR  
**\$269\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2018 BUICK LACROSSE

PURCHASE FOR  
**\$27,429\***  
STOCK #VKJHO4



LEASE FOR  
**\$399\*** PER MONTH | **39** MONTHS | **\$999** DOWN

### 2018 BUICK ENCLAVE

PURCHASE FOR  
**\$38,599\***  
STOCK #B581041



LEASE FOR  
**\$289\*** PER MONTH | **36** MONTHS | **\$1499** DOWN

### 2017 BUICK REGAL

PURCHASE FOR  
**\$17,946\***  
STOCK #B471195



LEASE FOR  
**\$129\*** PER MONTH | **24** MONTHS | **\$999** DOWN

#### SHOWROOM HOURS:

MON. & THURS. 8:30AM-9PM  
TUES., WED. & FRI. 8:30AM-6PM

VISIT OUR WEBSITE: [edrinke.com](http://edrinke.com)

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

# 1-866-452-1300

26125 VAN DYKE AT 10 1/2 MILE ROAD

Now looking for experienced salespeople to join our team!



Paul Makowski  
[pmakowski@edrinke.com](mailto:pmakowski@edrinke.com)



Art Kurgin  
[akurgin@edrinke.com](mailto:akurgin@edrinke.com)

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). 2018 Models are price and discounted at supplier. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate, refundable security deposit required on certain vehicles – to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is subject to bonus cash- while supplies last. \*\*\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Exp date: 2/28/2018.



# ED RINKE

## 2016 CHEVROLET DEALER OF THE YEAR • 2016 CHEVROLET DEALER OF THE YEAR

**CHEVROLET** **100 YEARS IN BUSINESS**

## WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN • PRESIDENTS' DAY SALES EVENT



**2018 CHEVY SILVERADO**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$169\*** PER MONTH OR PURCHASE FOR **\$31,919\***  
**24** MONTHS **\$999** DOWN  
STOCK #580771



**2018 CHEVY BOLT LT**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$349\*** PER MONTH OR PURCHASE FOR **\$33,789\***  
**36** MONTHS **\$999** DOWN  
STOCK #472006



**2018 CHEVY CRUZE LT**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$159\*** PER MONTH OR PURCHASE FOR **\$17,289\***  
**24** MONTHS **\$999** DOWN  
STOCK #480052



**2018 CHEVY EQUINOX LT**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$119\*** PER MONTH OR PURCHASE FOR **\$24,039\***  
**24** MONTHS **\$999** DOWN  
STOCK #580056



**2018 CHEVY MALIBU LT**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$159\*** PER MONTH OR PURCHASE FOR **\$19,579\***  
**24** MONTHS **\$999** DOWN  
STOCK #VJPJSR



**2018 VOLT LT HATCHBACK**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$229\*** PER MONTH OR PURCHASE FOR **\$29,995\***  
**36** MONTHS **\$999** DOWN  
STOCK #480038



**2018 CHEVY TRAX LS**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$129\*** PER MONTH OR PURCHASE FOR **\$20,489\***  
**24** MONTHS **\$999** DOWN  
STOCK #581485



**2018 CHEVY TRAVERSE LS**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$239\*** PER MONTH OR PURCHASE FOR **\$27,389\***  
**24** MONTHS **\$999** DOWN  
STOCK #580417

## GM CARD TOP OFF UP TO \$3,000 • NO APPOINTMENTS NECESSARY FOR OIL CHANGES

# ED RINKE

• FAST • FRIENDLY • DISCOUNTS



**Certified Service**

**GM SERVICE CENTER**

MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP

# 866-452-1547

26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015

SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.



VISIT OUR WEBSITE:  
[edrinke.com](http://edrinke.com)

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

# 1-877-451-7707

26125 VAN DYKE AT 10 1/2 MILE ROAD

NO DOC FEES  
Find Us on  
FACEBOOK



Nicole Dodge  
[nhuminski@edrinke.com](mailto:nhuminski@edrinke.com)



Greg DeGrandis  
[gdegrandis@edrinke.com](mailto:gdegrandis@edrinke.com)



Jim Pfeifle  
[jpfleife@edrinke.com](mailto:jpfleife@edrinke.com)

## Quick Oil Change EXPRESS LANE

### LUBE OIL FILTER

# \$23.95

Up to 5 qts.  
Fluid Level,  
Brake & Alignment Check Included.



**Certified Service**

We use Genuine GM Oil & Filter  
No additional or hidden charges. Out the door pricing.  
**Open Mondays & Thursdays until 8:30pm**  
Excludes synthetic, Diesel & Med. Duty Trucks.  
Most GM cars & trucks. One coupon per customer.  
Must present coupon with order. Plus tax. Expires 2-28-18.

## BODY SHOP



**586-754-7000**  
ext 1231  
**INSURANCE**  
**WRECK AMENDED**  
**TRANSPORTATION**  
**AVAILABLE**  
During Scheduled Repairs

**FREE OIL CHANGE With Each Major Repair**  
**WE REPAIR ALL MAKE & MODELS**  
**Certified Service**



All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). 2018 Models are price and discounted at supplier. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate, refundable security deposit required on certain vehicles – to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is subject to bonus cash- while supplies last. \*\*\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Exp date: 2/28/2018.



Prestige Cadillac

Cadillac



Van Dyke Across From  
GM Tech Center

Cadillac

PRESTIGE CADILLAC

REMAINING 2017 ESCALADES IN STOCK

0% APR for 60 months and up to \$15,500 off MSRP or up to \$22,500 off MSRP for cash buyers



2018 ATS

AWD  
STANDARD COLLECTION • STK# 142509

ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED LESSEES  
WITH A CURRENT ELIGIBLE CADILLAC LEASE

\$256 / 24 / ZERO

PER MONTH MONTHS DOWN

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 20,000 miles.



2018 XT5

STANDARD  
COLLECTION • STK# 184361

ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED  
CURRENT GM OWNERS/LESSEES

\$366 / 36 / ZERO

PER MONTH MONTHS DOWN

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 30,000 miles.



2018 ESCALADE

AWD • STK# 205920  
STANDARD COLLECTION

ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED LESSEES  
WITH A CURRENT ELIGIBLE CADILLAC LEASE

\$769 / 36 / ZERO

PER MONTH MONTHS DOWN

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 30,000 miles.



Payments on these 2018 Cadillac's are for a standard model ATS Sedan AWD with an MSRP of \$39,340, XT5 MSRP of \$41,190 and a Standard AWD Escalade with MSRP of \$78,615. Lease is through GM Financial with top tier credit approval, 10,000 mile per year. Mileage charge of \$.25 for anything over the miles allowed. \$0 cap cost reduction down, only typical startup costs of taxes, license, registration, electronic filing fee, first months payment, acquisition and dealer fees due at signing. Must take delivery out of dealer stock by 2/28/18. Lessee pays for excess wear, over mileage and disposition fee of \$595 at end of lease. Residency restrictions apply. May not be available with other offers. Must have Cadillac Lease Loyalty rebate (must currently lease a Buick, Cadillac, Chevrolet or GMC through Ally, GM Financial or US Bank). Not required to terminate current lease or trade vehicle. Loyalty offer is transferable to members of the same household, not required to terminate lease. All quotes using GMS pricing, others slightly higher. ©2017 General Motors. Cadillac® ATS® XT5® Escalade®

Prestige Cadillac

LOCATION

29900 VanDyke Ave.  
Warren, MI  
48093

SALES - 888.548.8939

Mon & Thur 8:30am-8pm  
Tues, Wed & Fri 8:30am-6pm  
Sat 10am-4pm

SERVICE

888.548.8939  
Mon - Fri 7:30am-6pm  
Sat 8am-3pm

PrestigeCadillac.com

©2017 General Motors. All Rights Reserved Cadillac®

Cadillac Starts Off New Year  
With Strong Vehicle Sales

2018 got off to a good start for GM's Cadillac brand.  
Cadillac sold 31,330 units globally in January 2018 – an increase of 5.2 percent from the same period last year – marking the 20th consecutive month of global sales growth for the brand, said Cadillac spokesman CJ Smith. Sales were spurred largely by consumer demand for the XT5 luxury crossover, which remains Cadillac's top-selling product with a total of 12,113 units delivered worldwide thus far in 2018.  
"With a strong start to 2018, our results show that consumers across the globe are continuing to respond positively to Cadillac products," said Cadillac President Johan de Nysschen.  
"Enthusiasm continues to grow both in the sedan market as well as in the SUV segment, despite new entrants into the category. These results give us confidence as we head into a momentous year, marked by an aggressive product offensive beginning with the introduction of the all-new XT4 later this year."

The Cadillac Sedan Portfolio was a strong performer in January, de Nysschen said, with sales of CT6 up 24.3 percent, XTS up 12.5 percent and ATS up 4.9 percent.  
China continues to be an important market for the brand, with sales up 12.3 percent year over year. Sales in South Korea and Japan also made significant gains for the month.  
In the U.S., the Cadillac SUV Portfolio was up 1.4 percent year over year in total sales, with a 2.7 percent and 2.0 percent increase in sales of XT5 and Escalade, respectively.  
Average transaction prices continue to be the second-highest among major luxury automotive brands in the U.S. Through January, the brand's average U.S. transaction price remained around \$54,000.  
Overall, Smith said, Cadillac sold a total of 9,895 vehicles in the United States and 20,222 in China. Total worldwide sales were 31,330, compared to 29,776 for the same time in 2017.



2018 ATS-V

SEG Names New President

Jon Husby has been appointed president of SEG Automotive North America, headquartered in Novi.  
He was previously vice president and general manager of Customer Business Units for Harman International in Novi, said SEG spokesman Ulrich Muehleisen.  
SEG Automotive has emerged from the former well-established "starter motors and generators" division of the Bosch Group, Muehleisen said. The new name is "testimony to over a century of history in the development and production of starter motors and generators as well as a future-oriented focus" on e-mobility.  
The company will continue its success story under a new owner, under the leadership of Zhengzhou Coal Mining Machinery Group Co and an investment group, Muehleisen said. SEG Automotive NA is an essential part of the global growth and manufacturing strategy and operates two locations – in Novi and the brand new state of the art facility in Lerma, Mexico.  
Accordingly, the workforce, as well as the business in North America, have been expanded significantly over recent years, Muehleisen said.  
Husby, with his strong customer focus, extensive industry insight and impressive results in previous executive roles at Harman, TomTom and Denso, is set to further accelerate the growth of the North American business, Muehleisen said.  
SEG Automotive is actively shaping the automobile industry's journey from the combustion engine to electrification by delivering efficient solutions for CO2 reduction – regardless of the drive technology, Muehleisen said, adding, "With 16 locations in the most important automobile markets in the world and over 8,000 employees, we offer a network of engineering and production expertise worldwide."

ted to continuity, especially in terms of location strategy and our employees. Their many years of experience in the company, competence and commitment to the success of our customers contribute significantly to our fast-paced growth in the region and globally."  
The new company is committed to further expanding its contribution to the reduction of CO2 emissions which supports OEMs in achieving the ever-more-stringent CO2 goals, Husby said.  
With its Boost Recuperation Machine (BRM), SEG Automotive already offers technology for hybridizing gasoline and diesel engines in a highly cost-effective manner, Husby said. Through the use of the BRM, fuel consumption and CO2 emissions can be reduced by about 15 percent.  
Advanced start/stop technologies and high-efficiency generators from the SEG Automotive portfolio also provide significant CO2 savings to our OEM customers, Muehleisen said, and SEG Automotive is closely linked to the history of the automobile.  
Emerging from the BOSCH Starter Motors & Generators division in 2018, the company stands for more than a century of innovations in this product sector – from starter motor and generator to Start/Stop and mild-hybridization.



# Autonomous Vehicles Shown at Olympics

PYEONGCHANG, South Korea (AP) – There’s a competition at the Pyeongchang Winter Olympics that has nothing to do with sports, and plenty to do with jousting between automakers and tech companies over autonomously driving vehicles.

South Korea’s largest automaker and a local telecom firm haggled for months over who would get to claim the exclusive right to label its vehicle as “autonomous.” In the end, Hyundai Motors rolled out an “autonomous” sedan while KT Corp.’s self-driving bus was christened the “5G Bus.”

The self-driving vehicles on display at the Winter Olympics are showcasing South Korea’s prowess in both automotive and telecoms technology.

They took to the roads only after a sponsorship battle over whether such vehicles should be considered a form of transportation or a new kind of internet-connected device, like smartphones.

Each Olympic corporate sponsor gets exclusive marketing rights in its own industry, so a blurring of boundaries between industries can lead to friction, said Kang Joon-ho, a sports marketing professor at Seoul National University. “It’s not clear whether we should see self-driving cars as vehicles or software, so it’s unclear which sponsorship category they belong to.”

In the end, a compromise was worked out.

Hyundai Motor, the local sponsor for the transport category and the world’s fifth-largest auto group, is seeking to dispel its image as a latecomer in autonomous driving.

In Pyeongchang, it also is getting a jump on Japanese rivals that are preparing to deploy self-driving cars at the 2020 Tokyo

Olympics with its five autonomous Nexo fuel-cell cars. They are navigating without direct human control within a range of about 4 miles from the Olympic stadium in the town.

In a one-time test before the opening ceremony for the games, Hyundai had the Nexos drive 118 miles of highways from Seoul to Pyeongchang, passing through toll gates and navigating junc-

tions and tunnels without human controls or interruptions.

It was the culmination of years of preparation, and development of 3D maps by the government.

“South Korea started late but we are at a level where we can pull off autonomous driving even in complicated, difficult situations,” said Kim Jin-hoo, a deputy director at the transport ministry.



GM’s worldwide production plans no longer include its Gunsan facility.

## GM Closing Its Gunsan Plant in 2018

CONTINUED FROM PAGE 1

cant product-related investments in South Korea and would preserve thousands of jobs.

“The performance of our operations in South Korea needs to be urgently addressed by GM Korea and its key stakeholders,” said Barry Engle, GM executive vice president and president of GM International.

“As we are at a critical juncture of needing to make product allocation decisions, the ongoing discussions must demonstrate significant progress by the end of February, when GM will make important decisions on next steps.”

As a result of this action, Albritton said that GM expects to take charges of up to \$850 million, including approximately \$475 million of non-cash asset

impairments and up to \$375 million of primarily employee-related cash expenses.

Substantially all of these charges will be recorded by the end of the second quarter of 2018, and will be treated as special and excluded from the company’s EBIT-adjusted and EPS-diluted-adjusted results.

Based in Incheon, Korea, GM Korea has made significant contributions to the Korean economy and automotive industry over the last 16 years, said Albritton, producing 10 million vehicles since its establishment in 2002. GM Korea supports approximately 200,000 direct and indirect Korean jobs.

In 2017, GM Korea sold 132,377 units in Korea and exported 392,170 vehicles to 120 markets around the world.



Join us as we feed and give hope to those need it most this Holiday season. Please purchase your meal tickets today for \$2.05 each.

Donations to the Grace Centers of Hope Holiday Meal Ticket Campaign can be made online at [www.GraceCentersofHope.org](http://www.GraceCentersofHope.org) or by calling 1-855-Help-GCH. Meal tickets can also be purchased at each of the Grace Centers of Hope Thrift Stores.

### TRANSPARENT PRICING OFFERS INCLUDE ALL TAXES + FEES

The Best Price is a Transparent One

- Lease price with taxes + fees included
- Zero Security Deposit required with easier down payments.
- Only Realistic Rebates
- An experience built upon complete transparency.

### SELLERS REPUTATION IS EVERYTHING



38000 Grand River Ave. | Farmington Hills, MI 48335  
888-504-2960 | [SellersBuickGMC.com](http://SellersBuickGMC.com)  
See Dealer for Details

2018 Buick Encore

Preferred FWD Lease Offer

MSRP: \$25,410

expires 2.28.2018

\$202

per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT

INCENTIVES INCLUDED: COMPETITIVE LEASE

39 months

10,000 miles year

\$536 total due at signing (includes first month payment)

BUICK

WE ARE PROFESSIONAL GRADE

2018 Buick Envision

Preferred FWD Lease Offer

MSRP: \$36,925

expires 2.28.2018

\$336

per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT

INCENTIVES INCLUDED: GM EMPLOYEE PRICE, GM LEASE LOYALTY

36 months

10,000 miles year

\$643 total due at signing (includes first month payment)

BUICK

WE ARE PROFESSIONAL GRADE

2018 GMC Terrain

SLE FWD Lease Offer

MSRP: \$29,370

expires 2.28.2018

\$224

per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT

INCENTIVES INCLUDED: COMPETITIVE LEASE

36 months

10,000 miles year

\$597 total due at signing (includes first month payment)

GMC

WE ARE PROFESSIONAL GRADE

2018 GMC Acadia

SLE FWD Lease Offer

MSRP: \$34,000

expires 2.28.2018

\$255

per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT

INCENTIVES INCLUDED: GM EMPLOYEE PRICE, GM LEASE LOYALTY

36 months

10,000 miles year

\$798 total due at signing (includes first month payment)

GMC

WE ARE PROFESSIONAL GRADE

Offers include: Tax, Title, Plate, Transfer, CVR, Doc Fee, GM Employee Pricing, GM Lease Loyalty (must have a 1999 or newer GM lease in household), and 1st Month's Payment. No security deposit required. See dealer for details.



# Local Auto Supplier Changes Name for International Flair

AxleTech International of Troy has changed its name to AxleTech as part of a move to reflect a shift in technology and market focus that the company began three years ago, said company spokeswoman Allison Lindsey.

Though established in name in 2002, AxleTech International could trace its industrial roots back 100 years as the original Rockwell International.

Throughout this time, change came in the form of name, ownership and acquisitions, but the company has remained true to its manufacturing heritage, Lindsey said.

On Feb. 14, the company redefined its identity and position in the industry with a new name and brand mark, Lindsey said. Now known as "AxleTech," the company's new brand is meant to emphasize the "tech" in its name, recognizing its focus on and investments in being a technology company that provides advanced powertrain systems, axles, brakes, components and aftermarket parts for heavy-duty commercial and defense applications.

"AxleTech is a technology company. Now our brand identity is catching up," said Bill Gryzenia, AxleTech CEO. "We have a long, rich history, but to have a successful future, we need agility and speed."

"We're accomplishing this through new partnerships, expertise, solutions, thinking and technology."

"Our previous brand," said Mary Petrovich, AxleTech's chairman of the board, served us well for almost two decades as we built upon our reputation for custom engineering and manu-

facturing. Given our broader transformation and capabilities, we have purposely emerged as a technology leader for commercial and defense vehicles. We want our brand to reflect that.

"This new identity represents the relentless work of our entire global team that has thrust AxleTech into a leadership position for the next mobility era."

Since 2015, when the company was acquired by The Carlyle Group, AxleTech has expanded its engineering expertise and invested significant capital in new product development, Lindsey said.

Armed with this, she added, AxleTech is using new technology and assets to develop e-axles, new independent suspension systems, variable-track axles and more for the most powerful vehicles in the world.

Interestingly enough, Lindsey said the rebranding process led to many discoveries about its culture and heritage. There is a company-wide, relentless will to win. They also learned that limited bureaucracy fosters speed and nimbleness – and a foundation of humility and caring.

These key traits inspire employees to quickly develop and bring innovative powertrain systems solutions to market, Lindsey said. For example, AxleTech's electronic drivetrain propels the Proterra Catalyst EZ Max, which recently shattered a world record by traveling over 1,100 miles on a single charge.

The new identity was designed to represent AxleTech's influence on systems and technologies. A dramatic change in colors reinforces the company's focus on technology (slate gray) and new powertrain solutions.



From left, the 2018 Wrangler Rubicon, 1944 Jeep and 2018 Wrangler Sahara

## Wrangler Enjoys a Deep Jeep Heritage

The Jeep Wrangler has a storied history going back 75 years.

"From the battlefields of World War II to the rocky terrain of Moab and even suburban soccer fields, the 'soul' of the iconic Jeep has carried through generations of the iconic vehicle for more than seven decades," said FCA spokesman Edward Cardenas. "The very first Jeep vehicle dates back to World War II when Willys Overland developed a vehicle per government specifications for a 'light reconnaissance vehicle.'"

More than 600,000 of the vehicles were built and "became famous throughout the world as the vehicle that could go anywhere and do anything," said FCA US Manager of Historical Archives Brandt Rosenbusch.

It was during this time that the vehicle also got its current name. Initially, the go-anywhere vehicle was given the MB designation before the Jeep name was adopted, Rosenbusch said. The origins of the Jeep name are diverse. Some have claimed that the name came from the slurring of the letters "GP," the military abbreviation for "General Purpose." Others say the vehicle was named for a popular character named "Eugene the Jeep" in the Popeye cartoon strip.

Despite the different takes on the origin of the Jeep name, it became part of American lexicon and Willys trademarked "Jeep" as the name for the MB, Rosenbusch said.

Due to its popularity, the government allowed for the civilian

production of the military vehicle. In the first year of production of the civilian CJ-2A, more than 70,000 vehicles were sold. The image of the Jeep began to change with the introduction of the CJ5 in 1955, as it went from a utility to lifestyle vehicle.

"People started having fun in it," said Rosenbusch, who added that clubs started to form and owners would take their Jeep vehicles into the mountains and desert to "have fun and play."

A big change occurred in 1987 with the introduction of the Wrangler, Cardenas said. It had more car-like features with comfortable seats, wider doors and traditional off-road abilities.

This made the Jeep a primary vehicle instead of a secondary vehicle, said Rosenbusch.



# Fremont Insurance

Michigan Exclusive Since 1876

## INSURANCE SHOPPERS AGENCY

Phone: 810.388.9200 | Fax: 810.400.6100

Email: [knewsome@marysvilleisa.com](mailto:knewsome@marysvilleisa.com)



Kristin Newsome,  
Agent.

**INSURANCE  
MADE EASY!**

Now offering:  **Insurance  
& MEMBERSHIPS**

Receive a  
**FREE**  
\$10 Gift Card

... Just For Letting Us Quote  
Your Home & Auto Insurance

**We have Discounts for:**  
Engineering, Accounting,  
Medical/Dental Employees



# FELDMAN CHEVY.COM

## CONGRATULATIONS GM EMPLOYEES ON ANOTHER SUCCESSFUL YEAR

### NO BETTER PLACE TO CELEBRATE THAN MICHIGAN'S #1 CHEVY DEALER

#### 2018 TRAX LS FWD

Lease For **\$59\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$995 DOWN  
MSRP: \$22,025  
STOCK # 1613375



#### 2018 CRUZE LT

Lease For **\$63\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$895 DOWN  
MSRP: \$20,450  
STOCK # 1613375



#### 2018 EQUINOX LT FWD

Lease For **\$77\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$995 DOWN  
MSRP: \$27,995  
STOCK # 1613375



#### 2018 COLORADO WT EXTD CAB 4X4

Lease For **\$79\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$995 DOWN  
MSRP: \$32,350  
STOCK # 1613375



#### 2018 SILVERADO 1500 WT DBL CAB 4X4

Lease For **\$89\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$995 DOWN  
MSRP: \$37,810  
STOCK # 1613375



#### 2018 TRAVERSE LS FWD

Lease For **\$129\***

PER MONTH  
24 MONTHS  
10,000 MILES PER YEAR  
\$995 DOWN  
MSRP: \$33,175  
STOCK # 1613375



## OPEN SATURDAY

Monday & Thursday: 8:30am - 9:00pm. Tuesday, Wednesday, Friday: 8:30am - 6:00pm. Saturday: 10:00am - 4:00pm.

#### HIGHLAND

(248) 717-2385  
3372 West Highland Rd.  
M-59 and Hickory Ridge

#### LIVONIA

(734) 344-5315  
32570 Plymouth Rd.

#### NOVI

(248) 513-6915  
42355 Grand River Ave.

#### LANSING

(517) 489-3743  
2801 E. Michigan Ave.

#### NEW HUDSON

(248) 782-8481  
30400 Lyon Center Drive  
I-96 and Milford Rd.

#### WATERFORD

1800 PRE-OWNED SUPERCENTER  
(248) 257-5547  
53110 Highland Rd.

**6,000 NEW AND PRE-OWNED AVAILABLE**



FIND NEW ROADS™

\*Must qualify and lease through GM Financial Leasing. Plus tax, title, license, destination, doc, CVR, acquisition fee and first month's payment. Must have qualifying lease loyalty in the household. Miles per year reflect the total odometer reading upon lease end. This is a low mileage lease. Actual miles may vary based on current odometer reading. Must be a CTP unit. Requires 700+ FICO to qualify. Other restrictions may apply. No security deposit required. Payments may include up to \$2,000 Feldman Cash. Limited availability. See dealer for details. Due to advertising/GM incentives, prices/programs are subject to change. Programs end 2/28/18.





# PRESIDENTS' DAY

## ★ SALE! ★

**MONUMENTAL SAVINGS** All Month Long on **EVERY** New Chevy In Stock!

### 2018 "All New" EQUINOX "LS"



- Color Touch Screen Radio!
  - Bluetooth for Phone!
  - Rear Vision Camera!
  - Remote Keyless Entry!
  - Aluminum Wheels!
  - Push Button Start!
- Stock# J38876

**NO Employee Discount REQUIRED!**

Was \$26,405 Sale Price: **\$21,999\***

24 MONTH LEASE

**\$129\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

### 2018 TRAX "LT"



- Color Touch Screen Radio!
  - Remote Keyless Entry!
  - Aluminum Wheels!
  - Rear Camera!
  - Deep Tinted Glass!
  - Bluetooth for Phone!
- Stock# J43085

Was \$23,895 Sale Price: **\$16,649\***

24 MONTH LEASE

**\$165\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

**LEASE LOYALTY** for Current Chevrolet, Buick and GMC Lessees!\*

### 2018 CRUZE "LT"



- Automatic Transmission!
  - Color Touch Screen Radio!
  - Aluminum Wheels!
  - Remote Keyless Entry!
  - Rear Vision Camera!
  - Bluetooth for Phone!
- Stock# J41093

**NO Employee Discount REQUIRED!**

Was \$22,325 Sale Price: **\$16,389\***

24 MONTH LEASE

**\$169\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

### 2018 SILVERADO "LT" 4WD DOUBLE CAB



- ECOTEC3 4.3L V6 Engine!
  - GM Bed Liner **INCLUDED!**
  - Color Touch Screen Radio!
  - Steering Wheel Radio Controls!
  - Remote Keyless Entry!
  - Aluminum Wheels!
- Stock# J41869

**NO Employee Discount REQUIRED!**

Was \$41,910 Sale Price: **\$31,199\***

24 MONTH LEASE

**\$189\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

Use Your **GM CARD EARNINGS** and **BONUS CARD EARNINGS** to Save Even More!\*

### 2018 MALIBU "LT"



- Color Touch Screen Radio!
  - Bluetooth for Phone!
  - Rear Vision Camera!
  - Aluminum Wheels!
  - Power Driver's Seat!
  - Remote Start and Entry!
- Stock# 2J3303

Was \$26,895 Sale Price: **\$20,499\***

24 MONTH LEASE

**\$205\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

### 2018 "All New" TRAVERSE "LS"



- 3.6L V6 SIDI VVT Engine!
  - 8 Passenger Seating!
  - Color Touch Screen Radio!
  - Rear Vision Camera!
  - 18" Aluminum Wheels!
  - Remote Keyless Entry!
- Stock# J40442

Was \$32,995 Sale Price: **\$27,629\***

24 MONTH LEASE

**\$283\***

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**The Best Price...  
PERIOD!**

**We NEED Your Trade!... We'll Give You \$1500 Over Kelley Blue Book!\***



**RICH MILNE**  
rmilne@moranautomotive.com



**DAVID BERCEL JR.**  
dberceljr@moranautomotive.com

#### SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**

**35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FIND NEW ROADS™**

\*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount require except where noted. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$1500 over Kelley Blue Book is on 2006-2016 vehicles less reconditioning with a trade-in value less than \$35,000 in drivable condition. No branded or salvage titles. Restrictions may apply, see dealer for complete details on all incentives/offers. Sale ends 2/23/2018 @ 6:00PM.

