

Colorado ZR2 Named Best Pickup of Year

GM's success with pickup trucks continues.

The Chevrolet Colorado ZR2 is Cars.com's Best Pickup Truck of 2018.

The Colorado ZR2 was one of two Chevrolet nominees for the award, along with the Silverado 3500, said GM spokesman Phil Lienert.

Cars.com and Pickup-Trucks.com editors praised the truck's "almost perfect combination of passion and technology," noting that it's, "not just an interesting example of a new pickup truck, but is quite possibly the most distinctive ve-

hicle that's come along in years."

"To fully compete in the off-road space, we couldn't just launch with a 'me too' vehicle," said Paul Edwards, U.S. vice president, Chevrolet Marketing. "As part of our strategic plan and continued investment in our truck lineup, ZR2 builds on the boldness of the Colorado program. Our midsize truck line has defied naysayers by selling more than 300,000 trucks in three years, and ZR2 adds forward-looking technology and innovation to the recipe to reach an entirely new group of off-road enthusiast customers."

The ZR2 is effectively a segment of one, said Joe Jacuzzi, executive director of Global Chevrolet and Brand Communications, combining the nimbleness and maneuverability of a mid-size pickup with a host of new off-road features and the most off-road technology of any vehicle in its segment.

Compared to a standard Colorado, the ZR2 features a three-and-a-half-inch wider track and a suspension lifted by two inches. Functional rocker protection has been added for better perform-



Williams, left, presents Chevy's Joe Jacuzzi with the Cars.com award.

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2017 Pacifica Hybrid equipped with Waymo's fully self-driving tech.

Waymo Buys Way More Pacifica Minivans

FCA US entered into an agreement to supply thousands of Chrysler Pacifica Hybrid minivans to Waymo to support the launch of the world's first driverless ride-hailing service.

The deal was made public on Jan. 30. FCA previously delivered 100 Pacifica Hybrid minivans, adapted for self-driving, to Waymo during the second half of 2016 and an additional 500 in 2017, said FCA spokeswoman Dianna Gutierrez.

This first-of-its-kind collaboration between Waymo and FCA engineers enabled the teams to design a self-driving vehicle built

on a mass production platform, said Sergio Marchionne, FCA's CEO.

"In order to move quickly and efficiently in autonomy, it is essential to partner with like-minded technology leaders," said Marchionne. "Our partnership with Waymo continues to grow and strengthen; this represents the latest sign of our commitment to this technology."

Waymo is set to open its autonomous ride-hailing service to the public beginning in Phoenix this year, Gutierrez said. The additional Pacifica Hybrid minivans will be used to support Waymo

as it expands its service to more cities across the United States. Waymo has officially tested its technology in 25 U.S. cities, including Atlanta, San Francisco, Detroit, Phoenix and Kirkland, Wash.

"With the world's first fleet of fully self-driving vehicles on the road, we've moved from research and development to operations and deployment," said Waymo CEO John Krafcik.

"The Pacifica Hybrid minivans offer a versatile interior and a comfortable ride experience,

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2018 Dodge Durango



2018 Chevrolet Tahoe



2018 Lincoln Navigator

Ford's Fast Cars Create Driver 'Buzz' Moments

Forget romance, fine dining or an epic boxset binge – new preliminary research reveals that driving a sports car on a daily basis is among the best ways to boost your sense of wellbeing and emotional fulfillment.

That's something to think about when looking at Ford's sports car lineup, said Ford spokeswoman Emma Bergg.

The study measured "buzz moments" – peak thrills that play a vital role in our overall wellness – as volunteers cheered on their favorite football team, watched a gripping "Game of Thrones" episode, enjoyed a passionate kiss with a loved one or took an intense salsa dancing class. Only the occasional highs of riding a roller coaster ranked higher than the daily buzz of a commute in a sports car, said Bergg.

Working with neuroscientists and designers, Bergg said Ford brought the research to life with the unique Ford Performance Buzz Car – a customized Ford Focus RS incorporating wearable and artificial intelligence technology to animate the driver's emotions in real time across the car's exterior.

"A roller coaster may be good for a quick thrill, but it's not great for getting you to work every day," said Dr. Harry Witchel, a leader in the discipline of Physiology. "This study shows how driving a performance car does much more than get you from A to B – it could be a valuable part of your daily wellbeing routine."

Trucks, SUVs Continue to Drive Vehicle Sales

FCA Sees Its January Sales Fall Sharply

FCA US reported sales of 132,803 vehicles, a 13 percent decrease compared with sales in January 2017 of 152,218.

Retail sales rose 2 percent to 111,577, making it the second highest level since 2001, said FCA spokesman Jeff Bennett.

FCA maintained its strategy of reducing fleet sales, which decreased by 50 percent compared with January 2017. Fleet accounted for 16 percent of total January sales.

Overall, Jeep brand total sales increased 2 percent in January to 59,703, Bennett said. Retail sales increased 11 percent to 57,017, setting a record for January. The Jeep Compass generated total sales of 10,192 – also a record for January. Jeep Cherokee total sales for January rose 16 percent to 14,621.

Dealerships began receiving deliveries of the new 2018 Jeep Wrangler in January, which is be-

CONTINUED ON PAGE 5

General Motors Enjoys Strong SUV, CUV Sales to Start Off the Year

GM's sales figures for January of 2018 showed a 1.3 percent increase over the same time in 2017. GM total sales in January totaled 198,548 units.

The company ended 2017 as the automaker with the fastest-growing crossover sales in the United States, showing a 20 percent year-over-year gain in the segment in January, along with a 7 percent increase in truck deliveries, said GM spokesman Jim Cain.

Demand for Chevrolet trucks and crossovers was very robust, Cain said, helping the brand increase deliveries by 5 percent year over year. Other Chevrolet highlights include:

- Chevrolet was the fastest-growing crossover brand of 2017, and January deliveries were up 40 percent. The new Equinox and Traverse, as well as the Trax and Bolt EV, all posted their best-ever January sales.
- Chevrolet's unique three-truck pickup strategy delivered a 17 percent increase in deliveries, with the Col-

orado up 25 percent and the Silverado up 15 percent. It was the best January ever for Silverado crew cabs.

- Chevrolet Tahoe deliveries were up 22 percent.

"All of our brands are building momentum in the industry's hottest and most profitable segments," said Kurt McNeil, U.S. vice president, Sales Operations. "Chevrolet led the growth of the small crossover segment with the Trax as well as the mid-pickup segment with the Colorado. Now, we have the all-new Equinox and Traverse delivering higher sales, share and transaction prices."

Buick and GMC were major contributors to GM's year-over-year growth in crossover sales and total sales, Cain said. Buick also saw a major acceleration in LaCrosse deliveries, which contributed to a year-over-year sales increase of 4 percent for the brand.

- The GMC Terrain, which is

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Ford's Transaction Prices Above Auto Industry's

Overall Ford Motor Company U.S. sales for January totaled 161,143 vehicles – a 6.6 percent decline.

Fleet sales of 45,956 vehicles are down 12 percent due primarily to a planned change in delivery timing of daily rental sales, said Mark LeNeve, Ford vice president of U.S. Marketing, Sales and Service.

Ford transaction prices hit \$37,000 per vehicle in January, compared to \$32,100 for the industry overall. Retail sales declined 4.3 percent on 115,187 vehicles sold, LaNeve said.

"U.S. economic factors are very healthy and we're seeing the effect in the auto industry, – not just in strong demand for SUVs and pickups, but in demand for high trim versions of vehicles," LaNeve said. "Our all-new Expedition and Navigator are off to a hot start across the country; Platinum Expedition

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Deadline: Thursday 5:00 p.m.
for the next edition of Monday

William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

Detroit Auto Scene is a registered
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www.DetroitAutoScene.com

Mitsubishi Has Recall Over Bad Flange

DETROIT (AP) – Mitsubishi is recalling some of its top-selling models in the United States because the accessory drive belt can come loose and cause engines to stall.

The recall covers just over 141,000 Outlander SUVs from 2008 through 2012, Outlander Sport SUVs from 2011 through 2012, Lancer cars from 2009 through 2012 and Lancer Sportbacks from 2010 through 2012. All have Mitsubishi's 4B11 or 4B12 engines.

The automaker says a flange that automatically adjusts the belt tension can crack, causing the belt to detach.

That will drain the battery of the vehicle and cause the engine to stall.

It was unclear if there have been any crashes or injuries caused by the problem.

Dealers will replace the belt tensioner with an improved one at no cost to owners.

The recall is to begin March 27.

2019 Corvette ZR1 Scores Top Time at VIR Race Track

It's not even out yet, but the 2019 Chevrolet Corvette ZR1 is already breaking records.

The 2019 Corvette ZR1 set a production-car lap record on the 4.1-mile Grand Course West at Virginia International Raceway with a time of 2:37.25.

Along with a harness bar and track seats with five-point harnesses, the record-setting stock ZR1 coupe was equipped with the available paddle-shift eight-speed automatic and ZTK Performance Package, which includes an adjustable carbon-fiber High Wing, a front splitter with carbon-fiber end caps, Michelin Pilot Sport Cup 2 summer-only tires, and specific chassis and Magnetic Ride Control tuning.

"The Corvette ZR1's lap record at VIR, arguably America's most challenging road course, is a testament to its supercar status," said Mark Reuss, GM executive vice president, Global Product Development, Purchasing and Supply Chain. "On the racetrack, the ZR1 can compete with any supercar – at any price."

On sale this spring, the ZR1 coupe will carry a suggested retail price of \$119,995 (price includes destination charge, but excludes tax, title and other dealer fees). The ZTK Performance Package will cost \$2,995.

The ZR1's record lap at VIR was set during routine validation testing earlier in January, with vehicle dynamics engineer Jim Mero at the wheel. The car was set up per the owner's manual's recommended track alignment and aerodynamic settings. As part of the validation, the ZR1 was finalizing its total of 24 hours of at-limit track testing, with multiple GM Performance engineers logging laps.

"The track had been empty since mid-December, so it was a bit slow when we started, but



The 2019 Corvette ZR1 – lap record holder on Grand Course West at Virginia International Raceway

the conditions turned pretty quick at the end," said Alex MacDonald, manager of Vehicle Performance.

"On the heels of announcing our Z06 time of 2:39.77, the ZR1 lap time is the icing on the cake. It's not too often you set a lap record during validation testing."

The ZR1's exclusive LT5 6.2L supercharged engine is rated at an SAE-certified 755 horsepower and 715 lb.-ft. of torque. The LT5 features a new, more efficient intercooled supercharger system, said GM spokesman Ron Kiino, along with GM's first dual fuel-injection system, which employs primary direct injection and supplemental port injection.

Compared to the supercharger system on the Corvette Z06's LT4 engine, the LT5 employs a larger,

2.65-liter supercharger that generates more boost while spinning at a slightly slower speed. That reduces heat to help maintain a lower air intake temperature for optimal performance.

Four new radiators also help manage cooling in the ZR1, which features 13 radiators in all, including circuits for engine oil, transmission and differential cooling, Kiino said.

Ford Sales Dip in January

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and high series Reserve and Black Label versions of Navigator are in high demand."

Ford transaction prices hit \$37,000 per vehicle in January, compared to \$32,100 for the industry overall. Retail sales declined 4.3 percent on 115,187 vehicles sold, LaNeve said. January saw new record average transaction pricing for Ford, an

increase of \$2,000, with incentive spend down \$200 compared to last year.

He also noted that retail sales of Ford Expedition gained 56.8 percent, with fleet sales off 66.3 percent due to order timing; 2018 Expedition is turning in just 11 days.

"All-new 2018 Ford Expedition is off to a tremendous start, with a high mix of Platinum models – representing 29 percent of our sales – pushing transaction price increases of \$7,800," LaNeve said. "We saw retail sales increase in every region of the country, with our largest market, the Central region, up 46 percent."

F-Series sales of 58,937 vehicles last month represent truck's best start to the year since 2004, LaNeve said. Mustang retail sales increased 10.7 percent, with a total of 4,732 cars sold. EcoSport began sales for the first time in the U.S. in January; stock continues to build as dealers are very excited about this new SUV, said LaNeve.

Lincoln Navigator posted a 131.7 percent retail gain last month, with overall sales of 1,288 SUVs.

"Sales of our all-new Lincoln Navigator are up triple digits in every region of the country, with the Western region up 135 percent," LaNeve said. "At retail, 84 percent of Navigators sold are Reserve and Black Label SUVs – our two highest trim levels. Navigator is turning on dealer lots in just seven days."

This marks the best retail sales start for Navigator in a decade, LaNeve said. The Lincoln brand's overall transaction pricing increased \$8,700 compared to a year ago.

German Workers Strike at Ford

BERLIN (AP) – Thousands of workers have walked off the job at a Ford plant in Germany and other factories as the country's largest industrial union pressed ahead with a campaign of 24-hour strikes to pressure employers for higher wages.

The dpa news agency reported some 13,000 at Ford's Cologne plant participated in the Feb. 1 strike. The IG Metall union also targeted VW, auto part manufacturers Bosch and other firms.

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The FT 400 was developed in collaboration with Ignites Research, a subsidiary of the FT that provides specialized content on asset management. To qualify for the list, advisers had to have 10 years of experience and at least \$300 million in assets under management (AUM) and no more than 60% of the AUM with institutional clients. The FT reaches out to some of the largest brokerages in the U.S. and asks them to provide a list of advisers who meet the minimum criteria outlined above. These advisers are then invited to apply for the ranking. Only advisers who submit an online application can be considered for the ranking. In 2016, roughly 980 applications were received and 400 were selected to the final list. The 400 qualified advisers were then scored on six attributes: AUM, AUM growth rate, compliance record, years of experience, industry certifications, and online accessibility. AUM is the top factor, accounting for roughly 60-70 percent of the applicant's score. Additionally, to provide a diversity of advisers, the FT placed a cap on the number of advisers from any one state that's roughly correlated to the distribution of millionaires across the U.S. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. The FT is not affiliated with Raymond James. space Neither Raymond James Financial Services nor any Raymond James Financial Advisor renders advice on tax issues, these matters should be discussed with the appropriate professional.

GM's January Sales See Slight Uptick

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new for 2018, saw a 14 percent increase.

- The GMC Canyon posted a 5 percent gain.
- Buick Envision sales were up 14 percent for the vehicle's best January yet.
- Buick LaCrosse sales more than doubled to 3,006 units.

Buick's crossover momentum will continue to grow with greater availability of the redesigned Enclave, launched late last year, and the Regal TourX, which began arriving in dealerships in January, Cain said. Cadillac was also strong in several segments, helping the brand earn a 9 percent increase in retail deliveries.

Highlights include:

- Retail sales of the Escalade were up 12 percent year over year, the vehicle gained more than 2 points of retail segment share and ATPs rose by about \$2,300.
- In addition, retail deliveries of the Cadillac XT5 crossover rose 9 percent, and the ATS and XTS were up 18 percent and 30 percent, respectively.

Other GM Highlights (vs. 2017):

- Retail deliveries were down 2 percent and retail mix of total sales was 76 percent.
- Fleet sales were up 16 percent, with combined Commercial and Government deliveries up 44 percent and daily rental deliveries down 7 percent.
- GM's incentive spending was 12.8 percent, down 1 point from a year ago, and down 2 points month over month, according to J.D. Power PIN estimates.
- Average transaction prices were up \$1,270 year-over-year, according to J.D. Power PIN estimates.



2018 Chevrolet Colorado ZR2

New Colorado ZR2 Named Pickup Truck of the Year

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ance over rocks and obstacles, and the front and rear bumpers have been modified for better off-road clearance, Edwards said.

Its class-exclusive features, said Edwards, include front and rear electronic locking differentials, available diesel engine, and the first off-road application of Multimatic Dynamic Suspensions Spool Valve (DSSV) damper technology.

As a result, Edwards said, the Colorado ZR2 delivers exceptional performance in a variety of scenarios, from technical rock crawling to tight two-track trails to high-speed desert running to daily driving.

PickupTrucks.com Editor Mark Williams had nice things to say about the truck on its Web site.

"The factory-built ZR2 is the kind of vehicle that off-road enthusiasts build in their garage.

It was given a good suspension lift; the front and rear bumpers were modified to allow for bigger wheels and tires; it offers front and rear lockers; and maybe most importantly, Chevy planted four high-tech racing shocks at each corner, Williams wrote.

"When you think about it, there's really nothing truly special about all those pieces, except for the fact that one of the largest and most conservative companies on the planet is producing it off the same line where it builds thousands of vanilla mid-size Colorado pickups.

"That's what makes this vehicle so special. During the development phase, there were hundreds, and possibly thousands, of times when GM and Chevy could have put the brakes on the designs that make this pickup what it is.

"But they didn't – or at least it appears that way."

Waymo Orders Way More New Pacifica Minivans

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and these additional vehicles will help us scale."

Last November, Gutierrez said, Waymo began test-driving a fleet of Pacifica Hybrid minivans on public roads without a driver at the wheel. With this technical milestone, the hybrid minivans became the first vehicle to attain Level 4 autonomy, a classification determined by the Society of Automotive Engineers.

The self-driving Chrysler Pacifica Hybrid minivans are the most advanced vehicles on the road today, equipped with Waymo's powerful hardware suite, said Gutierrez. The self-driving minivans are also running Waymo's self-driving software, which has been honed with more than 4 million miles of on-road testing, and billions of miles in simulation.

This first-of-its-kind collaboration brought engineers from FCA and Waymo together to integrate Waymo's fully self-driving system into the 2017 Chrysler Pacifica Hybrid minivan, leveraging each company's individual strengths and resources.

The minivan's electrical, powertrain, chassis and structural systems make an ideal vehicle to accommodate Waymo's self-driving technology.

"Waymo is the self-driving technology company with a mis-

sion to make it safe and easy for people around the world, building on software and sensor technology developed in Google's labs since 2009," Krafcik said.

"In October 2015, we achieved the world's first fully self-driving trip on public roads, in a car without a steering wheel or pedals. Waymo is building the most experienced driver with over 4 million miles driven on public roads across 25 U.S. cities, and billions of miles of simulation testing each year."

Toyota Orders New Recall

DETROIT (AP) – Toyota is recalling about 645,000 vehicles worldwide to fix an electrical problem that could stop air bags from inflating in a crash.

The recall covers certain Toyota Prius and Lexus RX and NX SUVs. Also covered are some Toyota Alphard, Vellfire, Sienta, Noah, Voxy, Esquire, Probox, Succeed, Corolla, Highlander, Levin and Hilux models. All were produced from May of 2015 to March of 2016.

Toyota says an open electrical circuit could occur over time. That would set off an air bag warning light and could stop the side and front air bags from deploying. Dealers will notify owners by letter in late March.

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Ford’s fast cars are just what the doctor ordered to create that feeling of excitement, said Dr. Mathissen.

Ford Sports Cars Create Buzz for Drivers

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Study participants who sat behind the wheel of a Ford Focus RS, Focus ST or Mustang experienced an average of 2.1 high-intensity buzz moments during a typical commute. This compared with an average of 3 buzz moments while riding on a roller coaster, 1.7 while on a shopping trip, 1.5 each while watching a “Game of Thrones” episode or a football match, and none at all while salsa dancing, fine dining or sharing a passionate kiss, Witchel said. For the research, Ford took one Focus RS and worked with Designworks to create the Buzz Car:

- From concept, design and installation to software development and programming, the Buzz Car took 1,400 man-hours to create. Each “buzz moment” experienced by the driver – analyzed using a real-time “emotional AI” system developed by leading empathic technology firm Sensum – produces a dazzling animation across at most 200,000 LED lights integrated into the car.

The Buzz Car also features:

- High-performance Zotac VR GO gaming PC;
- 110 x 500-lumen daylight-bright light strips;
- 82 display panels with 188,416 individually addressable LEDs.

Researchers at the Ford Research and Innovation Center in Aachen, Germany, Bergg said, are already looking into how vehicles can better understand and respond to drivers’ emotions.

As part of the EU-funded project that looked at the issue, Bergg said Ford experts are in-

vestigating how in-car systems may one day be aware of our emotions – as well as levels of stress, distraction and fatigue – providing prompts and warnings, and could even take control of the car in emergency situations.

“We think driving should be an enjoyable, emotional experience,” said Dr. Marcel Mathissen, research scientist at Ford of Europe. “The driver-state research Ford and its partners are undertaking is helping to lead us towards safer roads and – importantly – healthier driving.”

State Sees Slight Rise in Gas Prices

DEARBORN, Mich. (AP) – AAA Michigan says gas prices statewide have risen by about 1 cent per gallon in the last week of January.

The Dearborn-based auto club said as of Jan. 29 that the average price for self-serve regular unleaded gasoline was about \$2.63 per gallon.

Prices are about 43 cents more than at the same point as last year.

Michigan’s lowest average

price was about \$2.56 per gallon in the Jackson area.

The highest was about \$2.76 per gallon in the Marquette area. AAA says it was the second week in a row that the Marquette area had the highest average price in the state.

The Detroit-area’s average decreased about 3 cents to about \$2.58 per gallon.

AAA Michigan surveys daily fuel prices at 2,800 gas stations across the state.

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FCA Sees Its January Sales Fall Sharply

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ing produced in Toledo, Ohio. Chrysler brand total sales declined 21 percent in January to 10,584 compared with the same month a year ago. The Chrysler Pacifica minivan posted a 20 percent sales increase to 8,011 marking its best January ever, Bennett said. The 2018 Pacifica was also named "Family Car of the Year" by Cars.com in January.

Dodge brand total sales declined 31 percent to 27,600. The Dodge Durango full-size SUV continued generating strong results by posting a 9 percent increase in sales compared with the same month a year earlier, Bennett said.

The Dodge Challenger received an Automotive Loyalty Award from IHS Markit in January.

It had the highest model loyalty in the non-luxury mid-size sport segment.

Ram Truck brand sales were down 16 percent to 32,039 compared with the previous year.

Ram unveiled the new 2019 1500 pickup truck at the North American International Auto Show in Detroit in January, Bennett said.

The latest version of the truck is slated to start production by the end of the first quarter in Sterling Heights.

Sales of Fiat brand declined 43 percent to 1,229 vehicles, but Alfa Romeo brand sales of 1,648 vehicles were up significantly compared with the same month a year ago.

Giulia led the brand with 948 sales, followed by Stelvio at 688.

Mopar, Dodge Team Up for Drag Racing

Mopar and Dodge//SRT are once again teaming up and taking aim at world titles in the NHRA Mello Yello Drag Racing Series, armed with an increased commitment to Top Fuel star Leah Pritchett and renewed support of two-time Funny Car champion Matt Hagan for the 2018 season.

The season begins at the NHRA Winter Nationals in Pomona, Calif., Feb. 8-11.

The brands will take primary placement on Don Schumacher Racing (DSR) driver Pritchett's 330-plus mph NHRA Top Fuel Dragster at seven of 24 events on the 2018 NHRA schedule, more than triple from two races last season as primary sponsor, said FCA spokesman Darren Jacobs.

"Mopar and Dodge have a winning heritage at the drag strip, and our brands are working even closer together in 2018 to continue that tradition with a lineup that includes Leah Pritchett, Matt Hagan and the entire Don Schumacher Racing organization," said Pietro Gorlier, head of Parts and Service (Mopar), FCA.

"From the professional classes to the Sportsman ranks to the enthusiast experience, we are committed to connecting with NHRA racers and fans who are passionate about horsepower both at the track and on the street."

"If you've ever been to an NHRA race, you can feel the energy and enthusiasm the crowd has for both the drivers and our Dodge performance machines," said Tim Kuniskis, head of Passenger Cars, Dodge//SRT, Chrysler and FIAT, FCA North America. "That passionate NHRA fan base is very well aligned with our enthusiasts."

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D8-12713
3.6L Pentastar

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D8-12777
5.7 Hemi

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D8-12297
3.6L Pentastar

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24 Mos. \$895 due

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24 MONTH 1 PAY LEASE \$3699**
\$3000 HUVAERE BONUS CASH

2018 RAM 1500 CREW CAB 4X4

D8-12752
5.7 Hemi

LEASE FOR \$137**
24 Mos. \$1295 due

#1 RAM DEALER 2013 2014 | 2015 | 2016 | 2017

24 MONTH 1 PAY LEASE \$4217**
\$3000 HUVAERE BONUS CASH

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2018 CHRYSLER PACIFICA TOURING L

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\$1800 Huvaere Bonus Cash
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2018 LEASE FOR \$128**
24 Mos. \$1995 due
C8-41090

2018 CHRYSLER PACIFICA LIMITED

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\$1800 Huvaere Bonus Cash
237 PACIFICAS AVAILABLE
2018 LEASE FOR \$152**
24 Mos. \$1995 due
C8-41244

2018 CHRYSLER PACIFICA TOURING L PLUS

• 8.4" Radio With Navigation
\$1800 Huvaere Bonus Cash
237 PACIFICAS AVAILABLE
2018 LEASE FOR \$132**
24 Mos. \$1995 due
C8-41099

Jeep

2018 JEEP COMPASS 4X4

495 AVAILABLE!
Latitude J8-11311 **LEASE FOR \$111**** 24 Mos. \$495 due
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2018 JEEP GRAND CHEROKEE LAREDO 4X4

HUGE SELECTION
LEASE FOR \$123**
24 Mos. \$1995 due
J8-20451

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Roof • Navigation
LEASE FOR \$189*
24 Mos. \$1995 due
J8-20079

2018 JEEP GRAND CHEROKEE ALTITUDE EDITION 4X4

LEASE FOR \$187**
24 Mos. \$1995 due
J8-20140

2018 JEEP WRANGLER UNLIMITED 4X4

LEASE FOR \$153**
36 Mos. \$1995 due
J8-31056

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D7-50122
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• Driver Convenience Group
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24 Mos. \$1995 due
D7-40948

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PRESIDENTS' DAY EVENT

TRUCK MONTH

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<p>2017 BUICK LACROSSE ESSENCE</p> <p>NOW \$27,899* WAS \$43,160 WOW!</p>  <p>DEAL# 73163 • STK# 5432-17 *GMS PRICING. MUST HAVE BUICK GMC LEASE LOYALTY PLUS TAX, TITLE, PLATE, AND DOC FEE.</p>		<p>2017 GMC ACADIA LIMITED</p> <p>WAS \$35,999* PURCHASE NOW! \$45,370</p>  <p>DEAL# 73161 • STK# 9967-17 GMS PRICING. PLUS TAX TITLE, PLATE AND DOC FEE.</p>	

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*Lease figured with \$1500 Dealer Inc. Certifi rates Program subject to change while INC Supplies Last. *Lease example is Stock Specific. *GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. *All lease/purchase examples are figured with GM employee pricing. Lease conquest rebate applies to customers who have a non GM lease in household set to expire within 365 days of new lease/purchase delivery date. *Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in household. *VC certifi rates may apply to lease/purchase examples and are good while dealer supply lasts. Prices subject to change during the month of January 2018. *GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. *For GM Employee Purchase or Lease Conquest Rebate Customer Must Have Non GM Lease In Household To Expire Within 365 Days Of Delivery Of New Purchase or Lease. Programs subject to change. **Additional 2 payments of a max amount of \$400.00 total. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 2/28/18.

Winter Weather Requires Different Driving Methods

Winter storms have been hitting the country with an outlook for continued blizzard conditions and extreme cold temperatures.

The team at Chevy would like to remind drivers of some of the things they can do to be ready to navigate the roads this winter, said GM spokeswoman Maureen Bender.

“Check out our list of winter driving tips to help you stay safe and prepared on the road,” Bender said.

Be prepared before you hit the road:

- Don't drive on Empty. Bad weather can cause unexpected delays, so keep your gas tank at least half full and your cell phone charged.

- Prepare your car for winter. Have a dealer or a trusted mechanic do any scheduled service. Make sure your battery, tires, lights, wiper blades and other critical parts are ready for winter. Check tire pressure, as it can drop as the weather gets colder.

- Consider winter tires. They provide added traction in snow and ice, even for vehicles with four-wheel-drive or all-wheel-drive. If you drive regularly in winter weather, a set of winter tires can be a smart investment.

- Know your vehicle. Review the sections of your owner's manual covering antilock brakes, traction control, and four- or all-wheel-drive (if equipped) to make sure you are comfortable with their operation. For quick and easy access to your owner's manual, check out the my-Chevrolet app.

- Stock your car. In addition to a snow brush and ice scraper, it's a good idea to carry a snow shovel and abrasive material such as sand or cat litter.

Jumper cables, a flashlight and emergency flares can help if you encounter unexpected problems. Cold weather clothing and emergency blanket or sleeping bag can be critical if you are stuck or stranded.

What to do when behind the wheel:

- Maintain your momentum. If you must travel up a hill in snowy conditions, it's important to leave enough room in front of you and maintain your momentum while traveling up hill. Stopping in the middle of a hill can result in becoming stuck.

- Changing lanes. If you are going to change lanes, you may want to look for patches of snow covered pavement, these areas often provide better traction for maneuvers. Once you signal for your turn, and begin to maneuver to the next lane, if the vehicle slips it's important to remember not to overcorrect or panic, the StabiliTrak system will assist in your maneuver.

- In case of a skid. Don't pump the brakes. Look in the direction you want the car to go and steer smoothly in that direction. For modern vehicles with antilock brakes, don't pump the brakes. Rather, maintain pressure on the pedal and let the ABS system modulate the braking.

- If the vehicle gets stuck. Depending on your vehicle's ground clearance and the snow conditions, you can sometimes gently rock the vehicle free. Turn the steering wheel left and right to clear the area around the front wheels (or use a snow shovel). Turn off any traction system. Gently shift back and forth between reverse and a low forward gear, spinning the wheels as little as possible.

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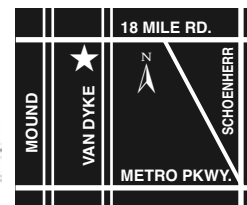
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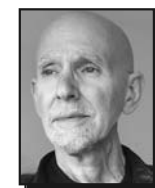


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26125 VAN DYKE AT 10 1/2 MILE ROAD



Nicole Dodge
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Quick Oil Change EXPRESS LANE

LUBE OIL FILTER

\$23.95 Up to 5 qts.

Fluid Level, Brake & Alignment Check Included.



Certified Service

We use Genuine GM Oil & Filter
No additional or hidden charges. Out the door pricing.
Open Mondays & Thursdays until 8:30pm
Excludes synthetic, Diesel & Med. Duty Trucks.
Most GM cars & trucks. One coupon per customer.
Must present coupon with order. Plus tax. Expires 2-28-18.

BODY SHOP

586-754-7000 ext 1231

INSURANCE WRECK AMENDED
TRANSPORTATION AVAILABLE
During Scheduled Repairs

FREE OIL CHANGE With Each Major Repair
WE REPAIR ALL MAKE & MODELS

Certified Service

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). 2018 Models are price and discounted at supplier. All leases are 10,000 miles per year with approved S Tier credit. All Vehicles shown are \$999 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is subject to flex cash certificates- while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. 2018 Volt is a courtesy vehicle ** Exp date: 2/11/2018.





Where You
Always
Get...

The Best Price...
PERIOD!

2018 "All New" EQUINOX "LS"



- Color Touch Screen Radio!
- Bluetooth for Phone!
- Rear Vision Camera!
- Remote Keyless Entry!
- Aluminum Wheels!
- Push Button Start!

Stock# J38876

24 MONTH LEASE
\$149*

The Best Price...
PERIOD!

Was \$26,405 Sale Price: **\$21,999***
NO Employee Discount REQUIRED!

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

LEASE LOYALTY for Current Chevrolet, Buick and GMC Lessees!*

2018 CRUZE "LT"



- Automatic Transmission!
- Color Touch Screen Radio!
- Aluminum Wheels!
- Remote Keyless Entry!
- Rear Vision Camera!
- Bluetooth for Phone!

Stock# J41093

NO Employee Discount REQUIRED!

Was \$22,325 Sale Price: **\$16,389***
24 MONTH LEASE
\$169*

The Best Price...
PERIOD!

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2018 SILVERADO "LT" 4WD DOUBLE CAB



- ECOTEC3 4.3L V6 Engine!
- GM Bed Liner INCLUDED!
- Color Touch Screen Radio!
- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!

Stock# J41869

NO Employee Discount REQUIRED!

Was \$41,910 Sale Price: **\$31,199***
24 MONTH LEASE
\$189*

The Best Price...
PERIOD!

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

Use Your GM CARD EARNINGS and BONUS CARD EARNINGS to Save Even More!*

2018 MALIBU "LT"



- Color Touch Screen Radio!
- Bluetooth for Phone!
- Rear Vision Camera!
- Aluminum Wheels!
- Power Driver's Seat!
- Remote Start and Entry!

Stock# 2J3303

Was \$26,895 Sale Price: **\$20,499***
24 MONTH LEASE
\$205*

The Best Price...
PERIOD!

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2018 "All New" TRAVERSE "LS"



- 3.6L V6 SIDI VVT Engine!
- 8 Passenger Seating!
- Color Touch Screen Radio!
- Rear Vision Camera!
- 18" Aluminum Wheels!
- Remote Keyless Entry!

Stock# J40442

Was \$32,995 Sale Price: **\$27,629***
24 MONTH LEASE
\$283*

The Best Price...
PERIOD!

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

We'll Give YOU a Minimum of \$2500 for Your Trade-In... GUARANTEED!*



RICH MILNE
rmilne@moranautomotive.com

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DAVID BERCEL JR.
dberceljr@moranautomotive.com

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Tuesday 8:00 AM - 6:00 PM
Wednesday 8:00 AM - 6:00 PM
Thursday 8:00 AM - 9:00 PM
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*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount require except where noted. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$2500 minimum trade-in guarantee is for 2006 or newer vehicles in drivable condition. No branded or salvage titles. Restrictions may apply, see dealer for complete details on all incentives/offers. Sale ends 2/9/2017 @ 6:00PM.

