

## GM Works with Army on Next-Generation Transportation

General Motors aims to solve some of the toughest transportation challenges created by natural disasters, complex logistics environments and global conflicts.

The company displayed its Silent Utility Rover Universal Superstructure (SURUS), a flexible fuel cell electric platform with autonomous capabilities, at the fall meeting of the Association of the United States Army (AUSA) from Oct. 9-11, said GM spokeswoman Elizabeth Winter.

The commercially designed platform could be adapted for military use.

SURUS leverages GM's newest Hydrotec fuel cell system, autonomous capability and truck chassis components to deliver high-performance, zero-emission propulsion to minimize logistical burdens and reduce human exposure to harm, Winter said. Benefits include quiet and odor-free operation, off-road mobility, field configuration, instantaneous high torque, exportable power generation, water generation and quick refueling times.

Fuel cell technology represents a key piece of General Motors' zero emission strategy, said Charlie Freese, executive director of GM Global Fuel Cell Business. It offers a solution that can scale to larger vehicles with large payload requirements and oper-

ate over longer distances. SURUS was designed to form a foundation for a family of commercial vehicle solutions that leverages a single propulsion system integrated into a common chassis.

The SURUS platform is equally well-suited for adaptation to military environments where users

can take advantage of flexible energy resources, field configurability and improved logistical characteristics, Freese said.

GM is evaluating multiple applications for SURUS, such as:

- Utility trucks;
- Mobile and emergency back up power generation;

- Flexible cargo delivery systems;
  - Future military-specific configurations;
  - Commercial freight.
- Light- and medium-duty trucks, improving upon the

CONTINUED ON PAGE 3



A rendering of the SURUS platform with a truck chassis that GM is working on for the U.S. Army.

## GM is Donating Funds to The Henry Ford

Even the fiercest of rivals can get together for a good cause.

General Motors has contributed \$5 million to The Henry Ford, said GM spokeswoman Maria Raynal.

The announcement was made by Patricia Mooradian, president and CEO of The Henry Ford on Oct. 17.

"We are honored to welcome General Motors as a Partner in Innovation," said Mooradian. "This gift of \$5 million is a game changer and allows us to deepen our community impact with innovative experiences and new exhibitions and programs in Henry Ford Museum of American Innovation."

In recognition of GM's historic gift, The Henry Ford said that the flexible gallery space in Henry Ford Museum of American Innovation will now be known as The Gallery by General Motors.

"General Motors is working to drive sustainable change by supporting organizations that help build brighter futures for students and promote workforce development," said Mark Reuss, executive vice president of Global Product Development, Purchasing and Supply Chain of

CONTINUED ON PAGE 3

## Michigan Works! Opening Temp Office in Warren

The Macomb/St. Clair Workforce Development Board has opened a temporary Michigan Works! Service Center in the Warren Woods Adult and Community Education Center located at 12900 Frazho, Warren.

In May of this year, the Michigan Works! Service Center located on 12 Mile Road in Roseville was closed due to heavy smoke damage caused by a fire in the adjacent building, said county spokesman Bob Apczynski.

Reconstruction is underway but until it can reopen, this temporary location will serve job seekers in the area.

They can register with Michigan Works!, post a resume in the Pure Michigan Talent Connect system, and/or speak with one of our Career Planners about training opportunities offered through the Workforce Innovation and Opportunity Act (WIOA). Office hours are 8 a.m. until 5 p.m. every Monday-Friday.

Local Michigan Works! agencies oversee comprehensive services designed to help employers access a skilled workforce and help job seekers access satisfying careers, Apczynski said. Programs also include workshops to prepare youth and unskilled adults for entry into the labor force and help individuals who are disadvantaged or who face serious barriers to employment develop skills that leads to employment and ultimately economic self-sufficiency. Michigan Works! is a private - public partnership administered locally by the Macomb/St. Clair Workforce Development Board.

## Buick Brand Earns High Ratings in New Consumer Study

by Jim Stickford

*Consumer Reports* magazine issued its annual Reliability Report for 2017, with Buick leading the way for domestic manufacturers.

The report was presented by the magazine's auto test director Jake Fisher to members of the press at a special luncheon sponsored by the Automotive Press Association at the Gem Theatre on Oct. 19.

Fisher began his presentation by explaining how *Consumer Reports'* reliability study differs from other organizations.

*Consumer Reports* puts vehicles through more than 50 different tests on its track, Fisher said.

And it communicates with its 600,000 plus subscribers to get their opinions on vehicles in question.

They also take into account an auto brand's past history, Fisher said.

Fisher said the people who respond to the survey leave text that explains what goes wrong.

And, most importantly, Fisher said, the survey looks at what goes wrong with a vehicle and doesn't factor in something that didn't particularly go right.

For example, a transmission that gives an owner trouble is something that is considered going

CONTINUED ON PAGE 4



2017 Buick Cascada convertible rates high in reliability.

## Chevy Heads to SEMA Show with Two New Pickup Trucks

Pickup trucks are more popular than ever, and Chevy wants to give the public some choices when it comes to deciding what truck to buy.

As the brand celebrates 100 years of building trucks, Chevrolet is expanding its midsize truck lineup with Colorado ZR2 Midnight Edition and Dusk Edition models, said GM spokesman Phil Lienert.

They were revealed ahead of their public debut at the SEMA Show, from Oct. 31-Nov. 3, in Las Vegas, where they will be part of Chevrolet's display of concept and production vehicles, Lienert said.

The 2018 Colorado ZR2 Midnight Edition features an all-black exterior finish, black Chevy bowtie emblems and 17-inch five-spoke black accessory wheels, including the spare. The ZR2 Midnight also features a black sport bar with off-road LED light-

ing and ZR2 logos on the sport-bar sail panels.

The ZR2 Dusk Edition offers the same content as the ZR2 Midnight, but can be purchased in all other ZR2 exterior finishes, with black accents throughout.

"The Colorado ZR2 Midnight

and Dusk Edition models offer customers even more personalization choices from the only company with three distinct trucks: midsize, full-size and full-size heavy-duty," said Jim Campbell, U.S. vice president, Truck Strategy, Performance Vehicles

and Motorsports. "Chevrolet offers more choices because the truck market is too diverse for a 'one size fits most' strategy."

The Colorado ZR2 is effectively a segment of one, Campbell said,

CONTINUED ON PAGE 6



(L to R) 2018 Colorado ZR2 Dusk and ZR2 Midnight Editions will be shown at the SEMA show in Las Vegas.



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## Warren Mental Health Facility Gets Accredited

For over 24 years, Crossroads Clubhouse of Warren has been a psychosocial rehabilitation center for residents of Macomb County who have severe and persistent mental health issues. It recently received a three-year accreditation from Clubhouse International (CI), said Macomb County spokesman Kevin Sadaj. The accreditation, which provides proof of adherence to 37 key CI standards, is the symbol of quality and a clear act of evidence that Crossroads Clubhouse, often just called Crossroads, is committed to excellence in psychosocial rehab. Crossroads is one of 47 Clubhouses in Michigan and one of only 17 in Michigan to have earned CI's certification, Sadaj said. It is administered by Macomb County Community Mental Health. It provides a place where members with serious mental illness participate in their own recovery process by working and socializing together in a safe and welcoming environment.

## GM Employees Show Spike in Desire to Play Volleyball

Who says engineers can't be athletes? Not the volleyball players at GM's three local campuses. Jeffrey Harris, a TRAC engineer for GM's Global Propulsion Systems (GPS), said that the Tech Center in Warren, GPS in Pontiac and the Milford Proving Ground organized a volleyball tournament that lasted between Sept. 6 and Oct. 2. "While I am a GPS TRAC engineer, I am currently assigned to the Tech Center," Harris said. "I was the Tech Center's tournament coordinator. Each campus had its own tournament and the winners played each other at the finals, which were held at the Milford Proving Ground."

A total of 51 teams from all three campuses participated in the tournament, Harris said. The Tech Center had 22 teams, Milford 12 and Pontiac 17. Because the Tech Center had the most teams, the two best competed at the Milford finals. "We needed four teams for the finals, otherwise we would have had a round robin, and that's not preferable," Harris said. "The two teams from the Tech Center won. We really didn't have names for our teams."

The tournament operated on a single game, best-of-three sets elimination process, Harris said. Because there were so many teams from the Tech Center, seven teams had to play in a qualifier round. The rest had a bye. Each team consisted of up to nine players, Harris said, with six players on the court at any one time. They were co-ed and while the teams came from GM's engineering campuses, anyone who worked at the campuses could be on a team. "So you could have engineers and assistants and accountants all on the same team," Harris said. "Even contractors were al-



GM volleyball tournament winners (l-r) Adams, Wilhelm, Chryczyk, Torres, Shelton and Radabaugh.

lowed to play. This volleyball tournament is something of a tradition. We've been holding it in later summer, early fall for the past few years. It's a lot of fun and it's a way for people at the

campuses to get to know each other outside of work and it helps build morale." The winning team's members were Matt Adams, Kathleen Wilhelm, John Chryczyk, Carol Torres, Helen Shelton and Kelsey Radabaugh.

## Bolt EV's Fletcher Appointed to New Job

General Motors Co. has appointed Pamela Fletcher – who led the team that successfully launched the Chevrolet Bolt EV and created the plan to accelerate GM along the pathway to the company's vision of a zero emissions world – to the newly created position of vice president, Global Electric Vehicle Programs, said GM spokeswoman Elizabeth Winter. In this new role, Fletcher will lead the vehicle program execution for GM's entire global electric vehicle portfolio, including the commitment to launch more than 20 all-electric vehicles globally by 2023.

She will report to Doug Parks, vice president, Autonomous and Electric Vehicle Programs, Winter said. "Nobody is more prepared to help us lead the way to a zero emissions future than Pam Fletcher," Parks said. "Under Pam's leadership, GM will continue to deliver electric vehicles that delight our customers and exceed their expectations." For more than a decade, Fletcher has been in leadership roles supporting the engineering of GM's electric vehicle and self-driving technologies, most recently as executive chief engineer for Electrified Vehicles and New Technologies.



Pamela Fletcher

She has led the teams responsible for development of several of GM's most awarded vehicles, including the second-generation Chevrolet Volt, Chevrolet Spark EV, Cadillac ELR and the Chevrolet Bolt EV, the industry's first

mass-market, long-range affordable electric vehicle, Winter said. Her team also led development of Super Cruise, the industry's first hands-free highway driver assist system.



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Reuss and Mooradian announce GM's donation to The Henry Ford.

## GM Donation to The Henry Ford Historic

CONTINUED FROM PAGE 1

General Motors. "We can move toward a lot of those goals by supporting The Henry Ford."

The Gallery by General Motors will host a wide variety of national travelling exhibitions including Enduring Ideals: Rockwell, Roosevelt & the Four Freedoms on display fall of 2018. Currently, The Gallery is hosting The Science Behind Pixar now through March, 2018.

The Henry Ford in Dearborn, Raynal said, is an internationally-recognized history destination that explores the American expe-

rience of innovation, resourcefulness and ingenuity that helped shape America.

A national historic landmark, its Archive of American Innovation, Raynal said, makes The Henry Ford a force for "sparking curiosity and inspiring tomorrow's innovators."

Nearly 1.8 million visitors annually experience its five attractions: Henry Ford Museum of American Innovation, Greenfield Village, the Ford Rouge Factory Tour, the Benson Ford Research Center and The Henry Ford Giant

Screen Experience. A continually expanding array of content available online provides anytime, anywhere access, Raynal said.

In 2014, The Henry Ford premiered its first-ever national television series, The Henry Ford's Innovation Nation, Raynal said, showcasing present-day change-makers and The Henry Ford's artifacts and unique visitor experiences. Hosted by news correspondent and humorist, Mo Rocca, this Emmy-winning weekly half-hour show airs Saturday mornings on CBS.

## GM Working on U.S. Army's Next Generation Transport

CONTINUED FROM PAGE 1

Chevrolet Colorado ZH2 that has been evaluated by the U.S. military under guidance of the U.S. Army Tank Automotive Research, Development and Engineering Center (TARDEC) and is undergoing testing on bases, Freese said.

SURUS will deliver highly mobile autonomous capability and agility in unpredictable terrain. Operating multiple vehicles in a leader-follower configuration could reduce manpower needed. For future potential military uses, the system's low heat signature and quiet operation offer benefits in environments to reduce detection and risks.

TARDEC has been in discussions with GM evaluating the commercial SURUS concept as a next step of the broader collaboration to evaluate fuel cell technology for future military applications, Winter said.

"SURUS redefines fuel cell electric technology for both highway and off-road environments," said Freese. "General Motors is committed to bringing new high-performance, zero-emission systems to solve complex challenges for a variety of customers."

The SURUS platform leverages GM's vast experience in fuel cell technology, high-voltage batteries and electric drive systems, autonomous driving and vehicle manufacturing. The platform boasts:

- Two advanced electric drive units;
- Four-wheel steering;
- Lithium-ion battery system;
- Gen 2 fuel cell system;
- Hydrogen storage system capable of more than 400 miles of range;
- Advanced propulsion power electronics;
- GM truck chassis components;
- An advanced, industry-leading suspension.

The SURUS commercial platform draws on GM's more than 50 years of research and development of fuel cell technology, Freese said. The scalable and adaptable technology enables land, sea and air applications across commercial and military environments.

Since April 2017, the Army has been testing the commercial Chevrolet Colorado ZH2 on its U.S. bases to determine the viability of hydrogen-powered vehicles in military mission tactical environments, Winter said. The vehicle has been operating in off-road conditions to evaluate its power generation, reduced odor, acoustic and thermal signatures, high wheel torque, extended op-

erating range and the potential to use the byproduct water.

Military testing has shown the ZH2 reduced acoustic non-detection distance by 90 percent compared to current military vehicle in operation. This means the ZH2 can get 10 times closer before being detected, Winter said.



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# Buick Brand Places High in Vehicle Reliability Study

CONTINUED FROM PAGE 1

wrong. An infotainment system that is complicated or difficult to use might be thought of as something that didn't go right. So, as long as the infotainment system does what it's supposed to do, even if it's difficult to use, it is not considered to be unreliable.

Overall, Fisher said, the 2017 survey shows that there was a lot of growing pain for new model vehicles. This was a problem that wasn't confined to any particular manufacturer.

"The survey of 640,000 vehicles revealed that all-new or updated models are no more likely than older ones to have a wonky engine, or high-tech features that fail outright," Fisher said.

"The problems often arise when automakers incorporate new technologies into their cars. As more eight and nine-speed and continuously variable transmissions (CVT) hit the market, many owners have reported issues with them breaking down or shifting badly. Infotainment systems were another frequently noted trouble spot in the new or newly-designed model. CR's survey showed owners of first-year models had twice as many complaints about in-car electronics."

The problem, Fisher said, is that new technologies can add features and improve fuel efficiency, but are more prone to have issues. More often than not, data suggests it's prudent for consumers to wait for technology to mature.

Consumer Reports rated Buick as the top domestic brand. It dropped a little in reliability because of the redesigned LaCrosse, which features a lot of new technology.

But Buick did score well with the Encore and the Cascada and Envision, Fisher said. This is due, in part, to the fact that while these vehicles are new to the North American market, they are not new to other markets around the world. Their bugs got worked out in those markets, so the tech was ready to go when hitting North America.

Fisher said that the Bolt EV is Chevy's most reliable vehicle despite being brand new. But that is to be expected because EVs are more simple than a standard internal combustion engine car.

However, Cadillac as a brand showed weakness, Fisher said, which was too bad because he and other judges really think that they are modern luxury vehicles that can compete with the German brands. But they also feature a lot of new tech and Cadillac needs to get the bugs out.

Fisher said that the Chrysler brand enjoyed great success thanks to the new Pacifica minivan's strong performance.

"This bodes well for Chrysler because the Pacifica was built on a new platform and no car company builds a new platform for just one vehicle," Fisher said. "Any future vehicles should do well using this platform."

Fisher said the Ford F-150 pickup truck improved its reliability rating, but the Focus and Fiestas are ranked below average due to transmission problems.

Overall, Buick placed eighth in brand rankings, Fisher said. It is ahead of Honda, Hyundai, Mazda and Mercedes. Ford was 15th, ahead of VW, Acura, Volvo and Tesla. Chrysler was 17, Jeep 20th, Lincoln 22nd and Cadillac 27th.

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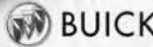
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# Equinox Strike is Over

DETROIT (AP) – General Motors and Canada’s autoworker union on Oct. 13 reached a deal that will likely end a 26-day strike at a factory in Ontario that makes a hot-selling SUV.

Unifor Local 88 President Dan Borthwick said on Oct. 16 nearly 86 percent of members voted in favor of the four-year deal.

The 2,500 members of Unifor Local 88 went on strike Sept. 17 at the factory in Ingersoll, Ontario. The workers make the Chevrolet Equinox, a compact sport utility vehicle that is a hot seller.

The union wanted GM to designate the plant as the main Equinox manufacturer. The company can make the same vehicle at two plants in Mexico, drawing the disputed North American Free Trade Agreement into the labor dispute.

“This strike has shown all of

Canada why a renewed North American Free Trade Agreement must address the needs of working people first,” Unifor President Jerry Dias said in a statement on the union website.

On Oct. 12 it appeared that both sides had reached an impasse over the union’s job security demands, with Dias accusing GM of declaring war on Canada and of threatening to ramp up production in Mexico and wind it down in Ingersoll.

But GM said it has invested \$800 million in the Ingersoll plant, a move that the company said should show workers it plans to keep producing vehicles there. The company said it didn’t want to agree to a main factory designation because it needs flexibility to respond to market conditions. Production of the Chevrolet Equinox compact SUV restarted at 11 p.m. Oct. 16.



Spare tires like this are becoming rarer in today’s automobiles.

# More Cars Without Spare Tires to Save on Weight

In an effort to reduce weight and improve fuel economy, automakers continue to eliminate spare tires from new vehicles.

New research from AAA, nearly one-third (28 percent) of 2017 model year vehicles do not come with a spare tire as standard equipment, creating an unnecessary hassle and expense for drivers.

Last year alone, AAA came to the rescue to more than 450,000 members faced with a flat tire whose cars did not have a spare tire, said AAA spokeswoman Mariam Ali.

To avoid a roadside surprise, Ali said AAA urges drivers to check their trunk for a spare tire before trouble strikes.

“Having a flat tire can be a nuisance for drivers, but not having a spare could put them in an even more aggravating situation,” said John Nielsen, AAA’s managing director of Automotive Engineering and Repair.

“This can turn the relatively routine process of changing a tire at the roadside into an inconvenient and costly situation that requires a tow to a repair facility.”

While new vehicles are equipped with tire pressure monitoring systems that alert drivers to low tire pressure, Nielsen said AAA’s roadside assistance data shows that tire-related problems continue to be one of the top reasons why members call for assistance.

Even if drivers do have a spare tire, they are often reaching for their cell phones to call for roadside assistance rather than changing the tire themselves. According to a previous AAA survey, nearly 20 percent (39 million) of U.S. drivers do not know how to change a flat tire.

As a replacement for a spare tire, some automakers are including tire-inflator kits that can temporarily repair small punctures in flat tires.

However, a 2015 AAA study found that tire-inflator kits have limited functionality and cannot provide even a temporary fix for many tire-related problems, in-

cluding sidewall damage or blowouts.

Not only are tire-inflator kits not a good substitute for a spare tire, they can cost up to 10 times more than a tire repair and have a shelf life of only four to eight years.

“With low-profile tires and the elimination of a spare tire, many newer vehicles are especially vulnerable to roadside tire trouble,” Nielsen said. “AAA urges drivers to make it a priority to check their vehicle’s equipment and know what to do if faced with a flat tire.”

To prevent drivers from being stranded in the event of a flat tire, AAA offers these precautionary tips:

- Do not assume there’s a spare. When purchasing a new vehicle, always ask for a detailed list of equipment and whether a spare tire can be purchased.
- Inspect all five tires. Check tire pressures monthly and have all tires inspected as part of routine maintenance. If your vehicle has a spare tire, be sure that it’s properly inflated.
- Read ahead. If your vehicle is equipped with a tire-inflator kit, read the owner’s manual and understand how it works and its limitations.
- Check expiration dates. If your vehicle is equipped with a tire-inflator kit, check its expiration date. Most need to be replaced every four to eight years.
- Consider roadside assistance coverage. Roadside assistance coverage can offer peace of mind when faced with roadside trouble, including a flat tire. To become a AAA member, visit AAA.com/join.

In addition, drivers should identify a repair shop they trust to help keep their vehicle tires in good shape, Nielsen said. AAA’s Approved Auto Repair network consists of nearly 7,000 facilities that have met AAA’s high standards, including technician certifications, ongoing training, financial stability, facility cleanliness, insurance requirements, rigorous inspections and customer satisfaction.



## Van Dyke Across From GM Tech Center



## CELEBRATE ONE YEAR ANNIVERSARY PRESTIGE CADILLAC Van Dyke Across From GM Tech Center



2017 ATS AWD SEDAN  
STANDARD COLLECTION  
ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED LESSEES  
WITH A CURRENT ELIGIBLE CADILLAC LEASE

\$259 / 24 / \$2,929  
PER MONTH<sup>3</sup> MONTHS DUE AT SIGNING  
AFTER ALL OFFERS

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 20,000 miles.



2017 ESCALADE 4WD  
LUXURY COLLECTION  
ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED LESSEES  
WITH A CURRENT ELIGIBLE CADILLAC LEASE

\$749 / 36 / \$3,949  
PER MONTH<sup>4</sup> MONTHS DUE AT SIGNING  
AFTER ALL OFFERS

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 30,000 miles.



2017 XT5 STANDARD  
COLLECTION  
ULTRA-LOW MILEAGE LEASE FOR WELL-QUALIFIED  
CURRENT GM OWNERS/LESSEES

\$369 / 36 / \$2,699  
PER MONTH<sup>4</sup> MONTHS DUE AT SIGNING  
AFTER ALL OFFERS

Tax, title, and license extra. No security deposit required. Mileage charge of \$.25 per mile over 30,000 miles.

Must be a current Cadillac lessee through Ally, US Bank or GM Financial. Not available with some other offers. 2. Must be a current owner/lessee of a 2003 model year or newer Cadillac vehicle. 3. Must be a current Cadillac lessee through Ally, US Bank or GM Financial. Payments are for a 2017 ATS AWD Sedan Standard with an MSRP of \$37,590. 24 monthly payments total \$6,216. Option to purchase at lease end for an amount to be determined at lease signing. 4. Must be a current Cadillac lessee through Ally, US Bank or GM Financial. Payments are for a 2017 Escalade 4WD Luxury Collection with an MSRP of \$82,590. 36 monthly payments total \$26,964. Payments are for a 2017 XT5 Standard with an MSRP of \$41,265. 36 monthly payments total \$8,856. Option to purchase at lease end for an amount to be determined at lease signing. GM Financial must approve lease. Mileage charge of \$.25/mile over 30,000 miles. Take delivery by 10/31/17. See dealer for details. Lessee pays for maintenance, excess wear and a disposition fee of \$595 or less at end of lease. Not available with some other offers. Residency restrictions apply. ©2017 General Motors. Cadillac® ATS® Escalade® XT5®



LOCATION 29900 VanDyke Ave. Warren, MI 48093  
SALES - 888.548.8939 Mon & Thur 8:30am-8pm Tues, Wed & Fri 8:30am-6pm Sat 10am-4pm  
SERVICE 888.548.8939 Mon - Fri 7:30am-6pm Sat 8am-3pm









# NO Employee Discount **REQUIRED** SALES EVENT!

## MAKING STRIDES AGAINST BREAST CANCER

We'll Make a Donation to the American Cancer Society for EVERY Vehicle Sold in October!



### 2017 TRAX "LS"

- Color Touch Screen Radio!
- Remote Entry!
- Rear Camera!
- Steering Wheel Audio Controls!
- Deep Tinted Glass!
- Bluetooth for Phone!

Stock# H40489

24 MONTH LEASE

**\$149\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

Was \$21,895 Sale Price: **\$14,699\***

**NO Employee Discount REQUIRED!**



### 2017 CRUZE "LT"

- Automatic Transmission!
- Color Touch Screen Radio!
- Power Driver's Seat!
- Rear Camera!
- Remote Start and Entry!
- Rear Vision Camera!
- Bluetooth for Phone!

Stock# H32439

**NO Employee Discount REQUIRED!**

Was \$23,870 Sale Price: **\$16,999\***

24 MONTH LEASE

**\$159\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



### 2017 MALIBU "LT"

- Color Touch Screen Radio!
- Bluetooth for Phone!
- Rear Vision Camera!
- Aluminum Wheels!
- Power Driver's Seat!
- Remote Start and Entry!

Stock# H32373

**NO Employee Discount REQUIRED!**

Was \$26,895 Sale Price: **\$19,999\***

24 MONTH LEASE

**\$169\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



### 2018 "All New" EQUINOX "LT"

- Confidence and Convenience!
- Color Touch Screen Radio with Rear Vision Camera!
- Remote Start and Entry!
- Heated Front Seats!
- Power Rear Liftgate!
- Side Blind and Rear Traffic Alerts!

Stock# J38028

**NO Employee Discount REQUIRED!**

Was \$29,590 Sale Price: **\$21,499\***

24 MONTH LEASE

**\$189\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.



### 2017 TRAVERSE "LT"

- Style and Technology Package!
- Color Touch Screen Radio!
- Remote Start and Entry!
- 7 Passenger "Captain Chair" Seating!
- Rear Vision Camera!
- 20" Aluminum Wheels!

Stock# H37026

**NO Employee Discount REQUIRED!**

Was \$37,360 Sale Price: **\$28,749\***

24 MONTH LEASE

**\$199\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

**We NEED Your Trade... \$1000 OVER Kelley Blue Book... GUARANTEED!\***



### SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**

**35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FIND NEW ROADS\***

\*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$1000 trade-in guarantee is on 2004 thru 2014 model year vehicles in drivable condition less reconditioning costs. No branded, salvage or rebuilt titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 10/27/2017 @ 6:00PM.







# ED RINKE

BUICK  
**100 YEARS**  
IN BUSINESS



WE ARE PROFESSIONAL GRADE 2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR

**2017 GMC SIERRA 1500 DBL CAB SLE**  
ELEVATION EDITION  
PURCHASE FOR  
**\$29,219\***  
STOCK #G574813



LEASE FOR  
**\$79\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 GMC ACADIA SLE-1**  
PURCHASE FOR  
**\$25,319\***  
STOCK #VCTCRF



LEASE FOR  
**\$109\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 GMC ACADIA LIMITED**  
PURCHASE FOR  
**\$32,719\***  
STOCK #G570282



LEASE FOR  
**\$169\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 GMC CANYON 4WD SLE**  
CREW CAB  
PURCHASE FOR  
**\$28,659\***  
STOCK #G575905



LEASE FOR  
**\$159\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 GMC TERRAIN SLE2**  
PURCHASE FOR  
**\$24,196\***  
STOCK #G577201



LEASE FOR  
**\$99\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN



**BUICK** 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR

**2017 BUICK ENCORE**  
PREFERRED  
PURCHASE FOR  
**\$15,109\***  
STOCK #B578764



LEASE FOR  
**\$79\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 BUICK ENVISION**  
ESSENCE  
PURCHASE FOR  
**\$27,179**  
STOCK #B572619



LEASE FOR  
**\$179\*** PER MONTH  
**36** MONTHS  
**\$999** DOWN

**2017 BUICK LACROSSE**  
PREFERRED  
PURCHASE FOR  
**\$23,059\***  
STOCK #B470762



LEASE FOR  
**\$269\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 BUICK ENCLAVE**  
LEATHER GROUP  
PURCHASE FOR  
**\$34,529\***  
STOCK #B471166



LEASE FOR  
**\$99\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**2017 BUICK REGAL**  
SPORT TOURING  
PURCHASE FOR  
**\$23,059\***  
STOCK #B471166



LEASE FOR  
**\$179\*** PER MONTH  
**24** MONTHS  
**\$999** DOWN

**SHOWROOM HOURS:**

**MON. & THURS. 8:30AM-9PM**  
**TUES., WED. & FRI. 8:30AM-6PM**

VISIT OUR WEBSITE: [edrinke.com](http://edrinke.com)

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

## 1-866-452-1300

26125 VAN DYKE AT 10 1/2 MILE ROAD

Now looking for experienced salespeople to join our team!



**Paul Makowski**  
[pmakowski@edrinke.com](mailto:pmakowski@edrinke.com)



**Dennis Thacker**  
[dthacker@edrinke.com](mailto:dthacker@edrinke.com)

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Acadia Limited, Enclave, Regal, Lacrosse, Terrain, Encore, Acadia SLE1, and Sierra are 24 month leases. Envision, Yukon and Cascada are 36 month leases. Disposition Fee may be required at vehicle turn in. Vehicles. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is subject to select model vehicles- while supplies last. Pricing has included instant value certificates, while supplies last. \*\*\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Exp date: 10/31/2017.



# ED RINKE



2016 CHEVROLET DEALER OF THE YEAR • 2016 CHEVROLET DEALER OF THE YEAR

**WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN**



**2017 CHEVY SILVERADO**  
1500 LT DOUBLE CAB  
LEASE FOR  
**\$129\*** PER MONTH OR **\$29,669\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #TRXR8Z



**2017 CHEVY MALIBU LT**  
LEASE FOR  
**\$59\*** PER MONTH OR **\$18,409\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #470625



**2017 CHEVY CRUZE LT**  
HATCHBACK  
LEASE FOR  
**\$59\*** PER MONTH OR **\$15,409\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #471822



**2018 CHEVY EQUINOX LT**  
LEASE FOR  
**\$129\*** PER MONTH OR **\$20,069\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #S80057



**2017 CHEVY VOLT LT**  
LEASE FOR  
**\$239\*** PER MONTH OR **\$28,679\*** PURCHASE FOR  
**36** MONTHS **\$999** DOWN  
STOCK #VCWZ63



**2017 CHEVY TAHOE LS**  
LEASE FOR  
**\$329\*** PER MONTH OR **\$43,769\*** PURCHASE FOR  
**36** MONTHS **\$999** DOWN  
STOCK #577401



**2017 CHEVY TRAX LS**  
COURTESY VEHICLE  
LEASE FOR  
**\$89\*** PER MONTH OR **\$13,789\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #577921



**2017 CHEVY TRAVERSE LT**  
LEASE FOR  
**\$139\*** PER MONTH OR **\$25,309\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN  
STOCK #576788

**GM CARD TOP OFF UP TO \$3,000 • NO APPOINTMENTS NECESSARY FOR OIL CHANGES**

## ED RINKE

• FAST • FRIENDLY • DISCOUNTS



**GM SERVICE CENTER**

MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP

### 866-452-1547

26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015

SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

## Quick Oil Change EXPRESS LANE

### LUBE OIL FILTER

**\$23.95** Up to 5 qts.  
Fluid Level,  
Brake & Alignment Check Included.



Certified Service

We use Genuine GM Oil & Filter  
No additional or hidden charges. Out the door pricing.  
**Open Mondays & Thursdays until 8:30pm**  
Excludes synthetic, Diesel & Med. Duty Trucks.  
Most GM cars & trucks. One coupon per customer.  
Must present coupon with order. Plus tax. Expires 10-31-17.

## BODY SHOP



**586-754-7000**  
ext 1231  
INSURANCE  
WRECK AMENDED  
TRANSPORTATION  
AVAILABLE  
During Scheduled Repairs

**FREE OIL CHANGE With Each Major Repair**  
**WE REPAIR ALL MAKE & MODELS**  
Certified Service



VISIT OUR WEBSITE:  
[edrinke.com](http://edrinke.com)

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

## 1-877-451-7707

26125 VAN DYKE AT 10 1/2 MILE ROAD



NO DOC FEES  
Find Us on  
FACEBOOK



**Nicole Dodge**  
[nhuminski@edrinke.com](mailto:nhuminski@edrinke.com)



**Jim Pfeiffe**  
[jpfiffe@edrinke.com](mailto:jpfiffe@edrinke.com)

SHOWROOM HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS™**

All applicable rebates including lease loyalty, Chevrolet lease loyalty or lease conquest offers have been deducted from sale price/payment. Trax, Traverse, Malibu, Equinox, Cruze, Silverado, are 24 month leases. Tahoe and Volt are 36 month leases. Pricing is subject to instant value certificates while supplies last. Tahoe is a courtesy vehicle. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM Employee Discount (unless otherwise stated). Pricing is subject to select model vehicles while supplies last. All leases are 10k miles per year w/ approved S Tier credit w/ \$999 due at signing unless otherwise stated. Prices & payments are plus tax, title, and plate fees with acquisition fee up front. Purchase pricing is gm employee discount, plus title, taxes and fees must have closing competitive lease or lease loyalty depending on model. Disposition Fee may be required at vehicle turn in. Refundable security deposit required on certain vehicles - to be determined by lender. \*\*\$3500 trade-in is valid on 2003 or newer vehicles with under 115k miles in drivable condition, no branded titles, less reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Expiration Date - 10/31/17.

CHEVROLET

