



Designers hold an annual parade before the Woodward Dream Cruise.

GM Design Hits the Road For Woodward Cruise

GM Design is once again helping make the Woodward Dream Cruise a celebration of the company's design work over the decades.

Kathy Englehart, a Global Design Process & Training Lead at the Tech Center's Design Center, is a We Team member that organizes the annual "Design on Woodward" event for the GM Design group.

Englehart said GM Design is a group of employees who work at

the Design Center. The vehicles that are displayed at the "Design on Woodward" show belong to the GM Design members.

"This is not an official GM function," Englehart said. "But it is a celebration of GM products and the designs of GM employees through the years. We get to show our fellow design employees our passion for cars. We don't always get to do that be-

CONTINUED ON PAGE 2

Camaro Runs Rings Around German Track

by Jim Stickford

Great performance just doesn't happen. It takes the hard work, skill and dedication of engineers and designers.

Showing great performance, on the other hand, isn't that difficult. Just take a sports car to the famous Nürburgring track in Germany and show how fast the vehicle in question completes a lap of the 12.9-mile-long track.

And that's just what Chevrolet did with the 2018 Camaro ZL1 1LE. The brand sent a team to the Nürburgring track last spring and put the 2018 Camaro ZL1 1LE through its paces.

The result was a track lap time of 7:17.4 minutes.

This beat the lap time of the 2017 Camaro ZL1, which did the track last year in 7:29.6 minutes.

According to the nurburgring-palms.com (which lists the 100 fastest times around the track), that makes the 2018 Camaro ZL1 1LE faster than the 2010 Porsche 911 Turbo S (7:32 minutes), the 2005 Pagani Zonda F (7:33 minutes) and the 2016 BMW M4 GTS (7:27.88 minutes).

It even makes the Camaro ZL1 1LE faster than Chevrolet's 2012 Corvette ZR1 (7:19.63 minutes).

The reason Chevy brought the Camaro to Nürburgring was simple, said Miles Egbert, a Vehicle Performance engineer in Chevro-



Egbert took the Camaro ZL1 1LE to the Nurburgring track in Germany.

let's Performance Car department. "It gave the car a chance to show how well it performs on a track that is recognized as a global stage for performance vehicles," Egbert said.

"We were very excited to go to Germany," he said. "This last trip we made in April was the second time we brought the ZL1 1LE Camaro variant.

"I call what we did a fun and unique development trip. Not a lot of engineers have the chance to go on one."

Egbert said that the biggest challenge was navigating a 12.9-

mile-long track in less than eight minutes.

"Remember, we brought a production car, a factory content vehicle," Egbert said. "When you're traveling that fast, going around a 12.9-mile track in less than eight minutes, the driver doesn't

CONTINUED ON PAGE 3

Army Holding Live Exercises On Mound

The U.S. Army's Detroit Arsenal is conducting an emergency response training exercise in co-operation with city, county and state partners beginning at 9 a.m. Aug. 8 at the Army installation in Warren near Mound Road and 11 Mile Road.

The training exercise will test the Army's and community emergency responder's ability to react to a simulated explosion near the 11 Mile Road entrance to the installation.

Smoke will be used and many emergency vehicles will be responding to the 11 Mile Road entrance of the installation.

It will be just a simulated event, said Steve Ball, U.S. Army public affairs office.

"Should anyone hear the noise generated from the exercise, people should remember that it is not real," Ball said.

Traffic around the Arsenal will be affected by the exercise, Ball said. During the facility evacuation portion of the exercise from 12:30 - 3:30 p.m., both eastbound and westbound entrance ramps from I-696 to northbound Mound Road will be closed, as well as periodic closures on westbound 11 Mile near the arsenal.

The northbound entrance ramp to Mound Road from 11 Mile Road will also be closed. Northbound traffic on Mound Road will be restricted between 11 Mile Road and 12 Mile Road. Also, periodic closures to westbound Mound Road near the arsenal between Van Dyke Road and Mound Road will take place beginning at 9 a.m.

In preparation for the exercise, the 11 Mile Road entrance to the installation will be closed, which may also cause traffic backups on northbound Mound Road from 6 to 9 a.m., Ball said.

For more information, contact Ball, U.S. Army public affairs office, at 586-282-7573.



2017 GMC Acadia



2018 Ford F-150



2017 Jeep Compass

Detroit Automakers Slow Down Fleet, Rental Car Sales

by DEE-ANN DURBIN
AP Auto Writer

DETROIT (AP) – U.S. sales of new cars and trucks showed declines in July as automakers cut back on low-profit rental car sales and consumers waited for Labor Day deals.

July was likely the seventh straight month of lower sales. Analysts have been predicting lower U.S. sales this year as de-

mand levels out after an unprecedented seven straight years of growth.

General Motors said its sales fell 15 percent in July, while Ford's sales were down 7.5 percent. Both companies cut sales to rental and corporate fleets. Fiat Chrysler's sales were down 10 percent. Volkswagen's sales dropped 5.8 percent, while Nissan's sales fell 3 percent. Honda's sales were down 1.2 percent.

U.S. new vehicle sales hit a record 17.55 million last year. July's pace would put annual sales at 16.5 or 16.6 million, said Alec Gutierrez, a senior market analyst with the car shopping site *Kelley Blue Book*. That was lower than he expected, but not enough to change his full-year forecast of 17.1 million sales, he said.

Mark LaNeve, Ford Motor Co.'s U.S. sales chief, said automakers

have been preparing for a dip in U.S. sales, but July was likely a blip and not an acceleration of that trend.

He said GM's decision to cut sales to rental car fleets by 81 percent – or 11,200 vehicles – was a big factor.

Ford also cut fleet sales by 26 percent, and it had to stop sales of its Transit commercial van for

CONTINUED ON PAGE 6

Dream Cruise Schedule

The 2017 Woodward Dream Cruise is coming to town.

This year, the show begins on Friday, Aug. 18, with events taking place along Woodward Avenue in Berkley, Birmingham, Bloomfield Township, Ferndale, Pontiac and Royal Oak. Here are some highlights of upcoming planned events.

City of Berkley – Friday, Aug. 18:

- 6 p.m.-9 p.m.: Kid's Inflatable Zone at 12 Mile Road and Tyler.
- 6 p.m.-9 p.m.: DTE Energy featuring games, prizes at 12 Mile Road & Griffith South.
- 6 p.m.-9 p.m.: Food Court at 12 Mile Road & Robina South

and the Downtown Business District.

- 6:30 p.m.-7:30 p.m.: Berkley's Classic Car Parade at 12 Mile Rd between Coolidge and Greenfield.

• Classic Car Parade Parking for viewing parade of cars, behind the Berkley Theater at Robina.

- 7:30 p.m.-9 p.m.: Tri-Community Coalition Street Dance at 12 Mile Road & Griffith North.

City of Birmingham – Saturday, Aug. 19:

- 9 a.m.-7 p.m. – Birmingham Cruise Classic Car Show. South

CONTINUED ON PAGE 2



The Woodward Dream Cruise is celebrated by thousands.

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Deadline: Thursday 5:00 p.m.
for the next edition of Monday

William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

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Warren Library Starts Busch Book Group

The Warren Public Library is hosting a new book discussion group that will meet regularly at the Hilary Kutella Community Room in the Dorothy Busch branch of the library, said Warren librarian Jennifer Lund.

"Come join the Busch Library as it hosts its own book discussion group," Lund said. "Copies of the books for the group's meeting will be available at each group discussion."

The first meeting is on Wednesday, Aug. 16, at 6:30 p.m., Lund said. Space is limited and those interested in attending are asked to call 586-353-0580 to reserve a spot.

The Aug. 16 meeting is an introduction to the club, Lund said. People are encouraged to bring a favorite book for discussion.

The next meeting is on Sept. 6, and the book that will be discussed is "Station Eleven" by Emily St. John Mandel. The Oct. 6 book is "Bird Box" by Michael Zadoorian.

Summer Weather Brings New Construction to Tech Center

by Jim Stickford

Summer construction has meant one thing for GM employees who work at the Tech Center in Warren – detour ahead.

In addition to Macomb County beginning construction on 12 Mile between Van Dyke and Mound, Tech Center employees this summer have to navigate their way around the construction of a new parking deck and additions to the Alternative Energy Center (AEC). The end result is a lot of detours.

"The parking structure that is going up is called VEC Tower Parking," said Candace Messing, program manager, General Motors Technical Center Transformation. "When it is finished in the first quarter of 2018, there will be 2,400 new parking spots. And it will have a covered pathway that directly connects the parking structure to the VEC building – something that will protect people from the elements when walking to their jobs at VEC."

And part of the work being done at the Tech Center in upcoming months will include additions to AEC, Messing said. The building will be enlarged, and its footprint will expand into land currently being used for VEC parking, hence the need for the VEC Tower.

"There is no such thing as immaculate construction," Messing said. "All construction projects create inconveniences for the people who have to be around them. GM is investing a billion dollars in upgrading the Tech Center. What helps is being able to communicate with people on what's being done. When people have an understanding of what the end goal is and how it will benefit them, they tend to feel better about the construction. By

keeping our eyes on the prize, it helps people cope with the inconveniences."

And part of making sure that problems are kept to a minimum means working with others.

"We worked very hard to make sure that the construction work we did at gates Nine and 11 was completed before the county began construction work on 12 Mile," Messing said. "Because we and the county were in communication, we knew their timetable and were able to adjust our timetable so that the work on gates Nine and 11 would be completed before work started on 12 Mile."

"It's funny when we were talking with people about what they wanted done in the Tech Center to improve things, many people specifically mentioned that they'd like to see 12 Mile fixed up. We don't control 12 Mile, but when we heard it was going to be repaired, we worked with the government to minimize the impact."



Once completed, this parking garage will have room for 2,400 vehicles.

And by letting people know ahead of time what the construction schedule is, people can plan ahead. GM also worked closely with the city of Warren to make sure that future problems of flooding, such as the one experienced a couple of years ago, doesn't happen again.

By informing people of what's happening and why, GM has

been able to minimize problems, Messing said. Changes in the Tech Center reflect a change in philosophy at GM.

The buildings, once construction is complete, will be more open physically and bosses won't be so separate from the people they manage.

Construction is expected to go on well into 2018.

GM Design Hits Road for Woodward Cruise

CONTINUED FROM PAGE 1

cause when we're working, we keep our heads down and our noses to the grindstone. This event allows us to get together and have some fun and show off our personal cars."

The "Design on Woodward" event is funded through the sale of specialized shirts, Englehart said. Each year, different designers create designs for shirts. The shirts are made and sold to GM Design members.

This year, four different shirts were created, including one with a design celebrating 65 years of the Corvette. Another shirt's design was created around "M1" which stands for Woodward. That shirt is a tradition.

Another design was created around a stylized speedometer. The fourth shirt is a "garage" shirt, which has become more popular in the last couple of years. "That shirt looks like the kind of shirt someone who works in a commercial garage might wear. It has the shirt owner's name stenciled on it," Englehart said.

The profits from the shirt sales go toward paying for all the expenses of their event.

"The 2017 'Design on Woodward' gathering will begin with a parade that starts at the Tech Center at noon," Englehart said. "We get an escort from the Warren police. They're great. And thanks to their connections, as we enter other jurisdictions, police from those jurisdictions continue the escort."

The plan is to leave campus on the North end and take 13 mile West to Coolidge and enter the park there.

The parade, this year, will end at Memorial Park at the corner of 13 Mile and Woodward, Englehart said. In previous years, the group met at a different corner of 13 Mile and Woodward, but construction of new buildings has closed that area off to outsiders.

"Once people get to the final destination, there will be a DJ and a food truck," Englehart said. "We always have hot dogs and this year the hot dogs are being provided by the Detroit Dog Company."

Englehart said they expect to have roughly the same number of vehicles – about 140 – on display this year as they did last year. Also, Chevrolet plans a display that features special edition trucks at the Birmingham Triangle on 15 Mile Road.

Schedule for the 2017 Woodward Dream Cruise

CONTINUED FROM PAGE 1

Old Woodward from Merrill to Lincoln.

- 7 p.m.-9 p.m. – WXYZ-TV Live Broadcast. South Old Woodward from Merrill to Lincoln.

- Noon-2 p.m. – 104.3 WOMC Live Broadcast at Old Woodward and Lincoln.

- Noon-7 p.m. – 104.3 WOMC Live Entertainment stage at Old Woodward and Lincoln.

- 4 p.m.-7 p.m. – Live Entertainment with The Phoenix Theory (Classic Hits).

City of Bloomfield Township – Saturday, Aug. 19:

- 9 a.m.-5 p.m. – Bloomfield Township Classic Car Show and Bill Wells Car Classic at 36600 Woodward.

City of Ferndale – (Ferndale will be hosting some events on Thursday, Aug. 17):

- Thursday 6 p.m.-9 p.m. Ford Motor Company will sponsor a filming of a live production Channel 56 PBS production of "Dream Cruise Road Show" at Nine Mile Road, west of Woodward. Classic cars and the people who own them will be showcased.

Friday, Aug. 18:

- 1 p.m.-8 p.m. – 17th Ferndale Emergency Vehicle Show.

- 5:30 p.m. – Lights & Sirens Cruise.

- 5:30 p.m.-8 p.m. 104.3 WOMC "Cruisin' with the Dr. Pepper. Live Entertainment with RickySee.

Saturday, Aug. 19:

- 10 a.m.-7 p.m.: 19th Mustang Alley Show.

City of Pontiac

- Downtown Pontiac Car Show. Takes place in downtown Pontiac Friday, Aug. 18, and Saturday, Aug. 19.

City of Royal Oak

Friday, Aug. 18:

- Noon-7 p.m. – Performance Park Classic Car Show.

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The Camaro ZL1 1LE set a record at the Nurburgring track in Germany.

OU Teams with Macomb

Oakland University and the Macomb County Department of Human Resources & Labor Relations have formalized a three-year agreement to place OU students into internship experiences in any of the county’s 30-plus departments serving the public, said county spokeswoman Maria Zardis on Aug. 2.

“Many of our students live and work in Macomb County and want to secure jobs there,” said Kimberly Byrd, OU director of field & student support. “We’ve been working with Macomb County government for five years, but this formalized agreement expands our opportunities to place more OU students for practical learning experiences related to their academic program of study. Our students will also

be able to network and open doors for future employment in communities they call home.”

Through the agreement, OU faculty and representatives will collaborate with county officials on student eligibility, placement and performance evaluation expectations, and internship program assessment and coordination.

“Macomb County is proud to partner with OU to provide internship opportunities for its students,” said Karen L. Bathanti, interim director for Macomb County Human Resources. “Macomb County’s diverse services are a natural fit for OU students in disciplines such as nursing, information technology, criminal justice and public administration.”

Camaro Runs Rings Around German Track

CONTINUED FROM PAGE 1

have the ability to see everything. It requires great concentration and our airbag sensor was seeking to deploy because our speed was so great the computer thought the car had rolled over.”

The vehicle was undergoing stresses that it wouldn’t see in a more normal driving environment, Egbert said. That meant GM engineers had to calibrate ABS, the airbag, and other equipment to be able to handle upshifts while the car was going 170 mph.

The driver was by himself and using a manual transmission, Egbert said, adding that they were acquiring a lot of data about the car – “and that’s been very useful.”

“I even went around the track once myself as a passenger,” Egbert said. “We weren’t going for the record, but we were going fast. If I didn’t know the driver, Bill Wise, and how good he was, I would have been terrified.”

As it was, Egbert said, taking turns in the Camaro ZL1 1LE at high speeds resulted in his banging around the interior a little bit.

“We were going so fast,” Egbert said. “As a passenger, everything seemed to be a blur. It was hard to imagine driving that fast. Bill’s decisions of when to speed up and slow down were amazing. Afterward, I had to laugh because of the amazing things that car can do.”

Egbert said that he got the im-

pression that the Camaro was well-received among car fanciers in Germany.

“There wasn’t a lot of discussion between us and other manufacturers,” Egbert said. “But I did get the impression that they were starting to respect what we could do with the Camaro.”

People can always tell when they bring the Camaro to Germany, Egbert said, because it’s a loud car in an American way.

“I’m talking about the sound the Camaro makes when you rev its engine,” Egbert said. “The sound an engine makes matters to connoisseurs. A loud engine can be a positive characteristic. But it can’t be a bad loud. That sound needs a certain refinement and flair to get approval from experts.”

Egbert said they did take the Camaro out on the Autobahn, and it attracted a lot of attention from German drivers.

“This car has a high profile,” Egbert said. “It looks great visually and we got a lot of thumbs up from drivers. And we had a lot of people take out their phones and take videos of the car as we passed them.”

Egbert said that while he didn’t drive the Camaro around Nurburgring himself, he has driven at locations such as the Milford Proving Ground. He says he’s gotten up to 195 in a Camaro.

“I had to put my left foot on my right foot to achieve that speed,” Egbert said. “That wasn’t the

vehicle we took to Germany. It’s hard to say if we’ll be going back there, but I know I’d like to go back.”

The most amazing thing, Egbert said, is that Chevy has built a factory-content Camaro that, from a performance point-of-view, can compete and even surpass vehicles like the Porsche 911 GT3 or the BMW M4. These are vehicles that are much more expensive than the ZL1 1LE, he said, which comes with an MSRP of \$69,995, which includes a \$995 destination charge.

“That’s just amazing,” Egbert said. “But then the Camaro ZL1 1LE was designed and engineered to be an amazing car.”

Michigan Gas Prices Rise

DEARBORN, Mich. (AP) – AAA Michigan says gas prices statewide have risen by about 8 cents per gallon in the past week.

The Dearborn-based auto club said as of July 31, the average price for self-serve regular unleaded gasoline was about \$2.48 per gallon. That’s about 33 cents more than at the same point last year. It’s the second consecutive week of increases in Michigan.

AAA says the lowest average price was about \$2.39 per gallon in the Marquette area. The highest was about \$2.52 in the Grand Rapids area. The Detroit-area’s average rose about 6 cents.

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OnStar Systems Keep Families Connected

With nearly 362,000 kids in the U.S. turning 16 in August – more than in any other month this year – Chevrolet knows parents with driving-age children need a little added peace of mind.

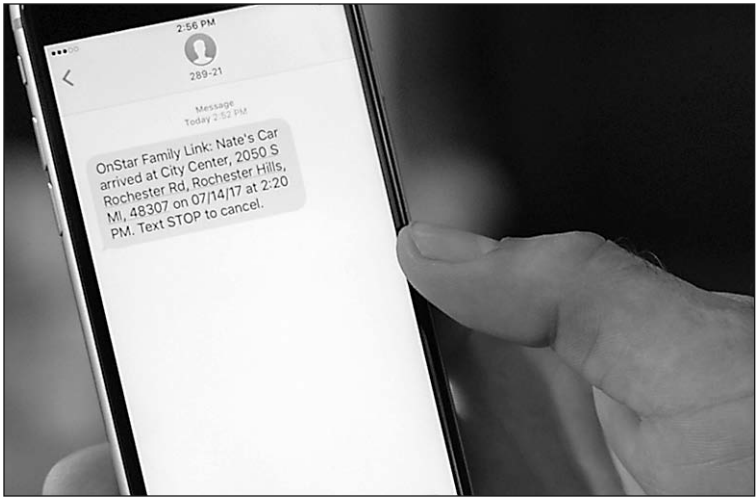
And to make achieving that peace of mind easier, said GM spokeswoman Maureen Benter, throughout August, Chevrolet is offering customers three months of free OnStar Family Link.

OnStar Family Link allows parents to stay connected to their teens no matter where their young drivers roam by providing access to teens’ vehicle locations, Benter said. Parents can also set up email or text alerts to know when a vehicle has arrived and departed a destination or traveled outside a specific area.

“The day your children start driving is a dream come true for them, but it can be a nightmare for a concerned parent,” said Luciana Chamberlain, Family Link product marketing manager for Chevrolet. “OnStar Family Link can help minimize parents’ anxiety by letting them know when their child has arrived at school, left a friend’s house or traveled outside of their comfort zone.”

Any Chevrolet owner in the U.S. with a 2012 model year or newer vehicle and an active OnStar subscription can sign up for three months of free OnStar Family Link by visiting OnStar.com, Chamberlain said. After the three-month trial is over, parents will have the option to keep OnStar Family Link for \$3.99 a month plus tax.

OnStar Family Link is one of several Chevrolet technologies that reduce the concerns moms and dads have when their children get behind the wheel. While OnStar Family Link helps monitor teens’ locations, Chevrolet’s Teen Driver and OnStar Smart



Parents can use their phones to check on their kids, thanks to Chevy.

Driver services can also help parents manage and mentor driving behaviors.

“Driving on their own was a big event in my children’s lives, but that also meant I spent more time thinking about where they were and how they were doing,” said Steve Majoros, director, Chevrolet Marketing.

“Chevrolet wants to put parents at ease by offering in-vehicle technology that shares real-time info on where their kids are and how they’re driving, so moms and dads can give feedback that helps their teens become better drivers.”

Available on 10 model-year 2017 Chevrolet vehicles, Teen Driver allows parents to set radio volume limits and speed warnings and limit top speed to 85 mph. It also mutes the radio when the front-seat occupants are not wearing safety belts and automatically enables many available active safety features and prevents anyone from manually turning them off.

In addition, parents can use the Teen Driver in-vehicle report card to know about the distance

driven, maximum speed reached, overspeed warnings issued, stability control events, antilock braking events, traction control activations, wide-open throttle events and, if equipped and supported, Forward Collision Alerts, Forward Collision Avoidance Braking events and Tailgating Alerts.

When it comes to helping teens develop better driving skills, parents also can give feedback and spark discussion with OnStar Smart Driver.

It provides monthly and trip-by-trip scores based on driving behaviors such as hard braking, speeds over 80 mph and rapid acceleration, Benter said. The monthly reports also rank where a driver stands compared with others in the state or with individuals who drive the same Chevrolet vehicle.

And after 90 days, parents can choose to share their OnStar Smart Driver driving report with participating insurance companies to potentially qualify for savings. OnStar Smart Driver is available on most 2015 and newer Chevrolet vehicles.

Macomb County Health Issues West Nile Alert

The Macomb County Health Department is reminding all residents to take precautions to protect themselves and their families from mosquito bites during the remaining summer months.

The deadly West Nile Virus (WNV) was detected for the first time this summer in two separate samplings of mosquitoes gathered in Macomb County.

So far, no confirmed cases of human WNV cases have been reported in Michigan, said Macomb County Health Officer William Ridella.

West Nile Virus is a disease that can be transmitted to humans from the bite of an infected mosquito. It is important to remember that not all mosquitoes carry the disease and not everyone who is bit by an infected mosquito gets sick. Those at highest risk to develop serious illness are the elderly and people with weakened immune systems.

Macomb County residents are reminded to take the following measures to prevent mosquito bites:

- Use an insect repellent that contains DEET or picardin on clothing and exposed skin. The Centers for Disease Control and Prevention also recommends the use of oil of lemon eucalyptus as a more natural repellent. Manufacturer’s directions should be closely followed when using these products.

- Mosquitoes are most active from dusk to dawn. Residents should limit outdoor activities and wear pants and long sleeves, along with using repellent during these hours.

- Areas of standing water, such as buckets, flower pots, barrels, and children’s pools should be kept empty when not being used to prevent mosquitoes from laying eggs.

Change the water regularly in pet dishes and bird baths and keep gutters free of standing water.

- Window and door screens should be in good repair to prevent mosquitoes from entering homes and buildings.

WNV is a disease transmitted to humans through infected mos-

quitoes. Mosquitoes become infected if they bite a bird infected with the virus.

Many people infected with the virus will not have any symptoms or will experience a mild illness such as body aches, fever, and headache.

A few people will develop more severe symptoms that could include encephalitis (inflammation of the brain) or meningitis (inflammation of the lining of the brain and spinal cord). Those at greatest risk to develop a severe illness include people 50 years and older, those with certain medical conditions, such as diabetes, cancer, kidney disease, hypertension, and people who have received an organ transplant.

For more information about the disease, visit the Macomb County web site at health.macombgov.org/Health-Programs-EnvironmentalHealth-Safety-WestNileVirus.

Fiat Chrysler CEO Decries Union Scandal

MILAN (AP) – Fiat Chrysler’s CEO is expressing “disgust” at the conduct of former FCA employees now indicted in the United States for misappropriating funds and funneling gifts and cash to union officials.

Sergio Marchionne addressed the alleged conspiracy in a letter to company employees on July 27, the day after two former employees were charged with looting a training center for blue-collar workers and giving \$1.2 million in various forms to the UAW leader, his wife and other senior union officials.

Marchionne said former employees facing charges “used those funds to enrich themselves and their families at the expense of their fellow employees.”

He also said the conduct had no bearing on union contracts “but rather involved two bad actors, who apparently saw an opportunity to misappropriate funds entrusted to their control.”



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SUMMER Sales Event!

2017 BUICK ENCORE "PREFERRED"



- 1.4L TURBO DOHC ENGINE!
- PUSH BUTTON START!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- 18" ULTRA BRIGHT ALUMINUM WHEELS!
- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG2210

The Best Price...
PERIOD!

Was \$25,685
Sale Price \$20,299*



24 MONTH LEASE

\$79* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 BUICK ENCLAVE "CONVENIENCE"



- 3.6L V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE START AND ENTRY!
- 7 PASSENGER "CAPTAIN CHAIR" SEATING!
- TRI-ZONE CLIMATE CONTROL!
- POWER LIFTGATE!
- 19" ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG2052

The Best Price...
PERIOD!

Was \$39,990
Sale Price \$30,999*



24 MONTH LEASE

\$119* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 BUICK ENVISION "PREFERRED"



- 2.5L DOHC V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY AND START!
- REAR VISION CAMERA!
- 18" ALUMINUM WHEELS!
- PUSH BUTTON START!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1220

The Best Price...
PERIOD!

Was \$36,795
Sale Price \$28,999*



36 MONTH LEASE

\$159* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 BUICK REGAL "SPORT TOURING"



- 2.0 TURBO DOHC 4 CYL. SIDI ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REAR SPOILER!
- REMOTE KEYLESS ENTRY!
- 18" ALUMINUM WHEELS!
- REAR VISION CAMERA!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1737

The Best Price...
PERIOD!

Was \$29,540
Sale Price \$22,999*



24 MONTH LEASE

\$159* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

EXPERIENCE  THE NEW BUICK

2017 GMC TERRAIN "SLE 1"



- 2.4L DOHC VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
- ALUMINUM WHEELS!
- HEATED MIRRORS!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG2169

The Best Price...
PERIOD!

Was \$28,360
Sale Price \$21,499*



24 MONTH LEASE

\$79* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 GMC ACADIA "SLE 1"



- 2.5L DOHC SIDI VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- KEYLESS OPEN AND START!
- REAR VISION CAMERA!
- 7 PASSENGER SEATING!
- ALUMINUM WHEELS!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1419

The Best Price...
PERIOD!

Was \$33,375
Sale Price \$25,599*



24 MONTH LEASE

\$159* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 GMC SIERRA DOUBLE CAB 4x4

Elevation Edition



- 4.3L ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- REAR VISION CAMERA!
- MONOCHROMATIC APPEARANCE!
- TRAILERING PACKAGE!
- REMOTE START AND ENTRY!
- 20" ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1846

The Best Price...
PERIOD!

Was \$40,155
Sale Price \$31,499*



24 MONTH LEASE

\$189* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

2017 GMC SIERRA DENALI 4x4 CREW CAB



- 5.3L V8 ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- ENHANCED DRIVER ALERT PACKAGE!
- REMOTE START AND ENTRY!
- FULL-FEATURE LEATHER-APPOINTED HEATED BUCKET SEATS!
- 6" RECTANGULAR CHROMED TUBULAR ASSIST STEPS!
- 20" CHROME WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1250

The Best Price...
PERIOD!

Was \$58,120
Sale Price \$45,999*



24 MONTH LEASE

\$379* PER MONTH

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED

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*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and doc fees and were valid at time of printing. GM Employee discount is required except where noted. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$1000 trade-in guarantee is on 2004 thru 2014 model year vehicles in drivable condition less reconditioning costs. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 8/11/2017 @ 6:00PM.

Images figured with \$1500 Dealer Inc. Certificate Program subject to change without notice. *Example is Stock Photo. **GM Employee Price Plus Tax, Title, Lic. and Doc. No Security Deposit Required. ***All lease purchases are figured with GM employee price. Lease contracts are subject to customers who have a non GM lease in household set up within 365 days of new lease purchase date. *Stock/GMC lease. Title, license and taxes apply to customers who have a current Stock/GMC lease in household. GM certifies that all prices are based on current prices and are good during dealer supply lasts. Prices subject to change during the month of July/2017. ***GM Employee Price Plus Tax, Title, Lic. and Doc. No Security Deposit Required. ***For GM Employee Purchase or Lease. Lease Contract. Dealer Customer Must Have Non GM Lease in household to Enter Within 365 days of Delivery of New Purchase or Lease. Programs subject to change. ***Additional 2 payments of a max amount of \$400.00 total. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 8/31/17

*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. All leases assume that you qualify for lease conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 08/31/2017.

General Motors Co. said its sales fell 15.4 percent to 226,107. The automaker saw double-digit percent declines at GMC, Chevrolet, Cadillac and Buick. Sales of GM's best seller, the Chevrolet

His wife was released on \$10,000 unsecured bond following her arraignment in court on July 31.

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD



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100 YEARS IN BUSINESS

BUICK

GMC

GM CARD TOP OFF UP TO \$3,000

GMC WE ARE PROFESSIONAL GRADE 2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR • 2016 GMC DEALER OF THE YEAR

2017 GMC SIERRA 1500 DBL CAB SLE COURTESY VEHICLE PURCHASE FOR \$33,349* STOCK #G574601	2017 GMC ACADIA SLE-1 PURCHASE FOR \$26,759* STOCK #TWHH8X	2017 GMC SIERRA DENALI CREW CAB PURCHASE FOR \$47,809* STOCK #G576044	2017 GMC YUKON SLE COURTESY VEHICLE PURCHASE FOR \$43,995* STOCK #G572324	2017 GMC TERRAIN SLE-1 PURCHASE FOR \$23,409* STOCK #G576966
LEASE FOR \$89* PER MONTH 24 MONTHS \$999 DOWN	LEASE FOR \$129* PER MONTH 24 MONTHS \$999 DOWN	LEASE FOR \$299* PER MONTH 36 MONTHS \$999 DOWN	LEASE FOR \$299* PER MONTH 36 MONTHS \$1999 DOWN	LEASE FOR \$39* PER MONTH 24 MONTHS \$999 DOWN

BUICK 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR • 2016 BUICK DEALER OF THE YEAR

2017 BUICK ENCORE PREFERRED PURCHASE FOR \$20,849* STOCK #VFGHG7	2017 BUICK VERANO SPORT TOURING PURCHASE FOR \$18,599* STOCK #B470372	2017 BUICK LACROSSE ESSENCE PURCHASE FOR \$30,969* STOCK #B470718	2017 BUICK ENCLAVE COURTESY VEHICLE CONV. GROUP PURCHASE FOR \$28,979* STOCK #B575945	2017 BUICK REGAL SPORT TOURING PURCHASE FOR \$23,269* STOCK #B470479
LEASE FOR \$39* PER MONTH 24 MONTHS \$999 DOWN	LEASE FOR \$99* PER MONTH 36 MONTHS \$999 DOWN	LEASE FOR \$239* PER MONTH 39 MONTHS \$999 DOWN	LEASE FOR \$59* PER MONTH 24 MONTHS \$999 DOWN	LEASE FOR \$89* PER MONTH 24 MONTHS \$999 DOWN

SHOWROOM HOURS:
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TUES., WED. & FRI. 8:30AM-6PM
VISIT OUR WEBSITE: edrinke.com

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

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26125 VAN DYKE AT 10 1/2 MILE ROAD
Now looking for experienced salespeople to join our team!

Paul Makowski
gmakowski@edrinke.com

Dennis Thacker
dthacker@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Terrain, Encore, Sierra Double, Enclave, Acadia Limited, Acadia, Sierra Denali, and Regal. Envision, Verano, Yukon, Lacrosse, and Cascade are 36 month leases. All Vehicles shown are \$999 down except for the Yukon which is \$1999. Disposition Fee may be required at vehicle turn in. Yukon, Enclave and Sierra Double cab are former courtesy Vehicles. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is subject to select model vehicles- while supplies last. Pricing has included instant value certificates, while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 8/31/2017.

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CHEVROLET

2016 CHEVROLET DEALER OF THE YEAR • 2016 CHEVROLET DEALER OF THE YEAR

WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN

2017 CHEVY SILVERADO 1500 4WD LT DOUBLE CAB LEASE FOR \$79* PER MONTH OR \$30,959* PURCHASE FOR 24 MONTHS \$0 DOWN STOCK #572310	2017 CHEVY VOLT LT COURTESY VEHICLE LEASE FOR \$159* PER MONTH OR \$29,729* PURCHASE FOR 36 MONTHS \$999 DOWN STOCK #471089	2017 CHEVY CRUZE LT HATCHBACK LEASE FOR \$69* PER MONTH OR \$15,969* PURCHASE FOR 24 MONTHS \$999 DOWN STOCK #471370	2017 CHEVY EQUINOX LT LEASE FOR \$49* PER MONTH OR \$19,429* PURCHASE FOR 24 MONTHS \$999 DOWN STOCK #576881
2017 CHEVY MALIBU LT LEASE FOR \$59* PER MONTH OR \$16,619* PURCHASE FOR 24 MONTHS \$999 DOWN STOCK #470748	2017 CHEVY CAMARO 1LT LEASE FOR \$189* PER MONTH OR \$23,149* PURCHASE FOR 36 MONTHS \$999 DOWN STOCK #470207	2017 CHEVY TRAX LS LEASE FOR \$49* PER MONTH OR \$13,789* PURCHASE FOR 24 MONTHS \$999 DOWN STOCK #577297	2017 CHEVY TRAVERSE COURTESY VEHICLE • LT LEASE FOR \$79* PER MONTH OR \$24,119* PURCHASE FOR 24 MONTHS \$0 DOWN STOCK #576129

GM CARD TOP OFF UP TO \$3,000 • NO APPOINTMENTS NECESSARY FOR OIL CHANGES

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Fluid Level, Brake & Alignment Check Included.

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No additional or hidden charges. Out the door pricing.
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Nicole Dodge
nhuminski@edrinke.com

Jim Pfeiffe
jpfeiffe@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Trax, Traverse, Malibu, Equinox, Cruze, Silverado, are 24 month leases. Tahoe, Camaro and Volt are 36 month leases. All Vehicles shown are \$999 down except for the Traverse and Silverado which are \$0 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Silverado, Tahoe, Volt and Traverse are former courtesy vehicles. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is based on instant value certificates, while supplies last. Pricing has included instant value certificates, while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 8/31/2017.





CHEVY SUMMER DRIVE

SALES EVENT

2017 EQUINOX "LT"



- 2.4L DOHC Engine!
 - 7" Color Touch Screen MyLink Radio!
 - OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
 - Bluetooth for Phone!
 - Remote Start and Entry!
 - Rear Vision Camera!
 - Power Driver's Seat!
 - Automatic Climate Control!
 - Aluminum Wheels!
 - Deep Tinted Glass!
- Stock# H39774

Was \$29,080 Sale Price: **\$19,999***
24 MONTH LEASE



\$79*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2017 CRUZE "LT"



- 1.4L Turbo DOHC Engine!
 - Automatic Transmission!
 - 7" Color Touch Screen MyLink Radio!
 - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
 - Power Driver's Seat!
 - Remote Start and Entry!
 - Rear Vision Camera!
 - Bluetooth for Phone!
- Stock# H39365

Was \$23,475 Sale Price: **\$15,999***
24 MONTH LEASE



\$89*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2017 TRAX "LS"



- ECOTEC 1.4L "Turbo" DOHC VVT Engine!
 - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
 - 7" Color Touch Screen Radio w/Bluetooth!
 - Remote Keyless Entry!
 - Bluetooth for Phone!
 - Rear Camera!
 - Steering Wheel Radio Controls!
- Stock# H40142

Was \$21,895 Sale Price: **\$14,399***
24 MONTH LEASE



\$89*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2017 MALIBU "LT"



- 1.5L Turbo DOHC Engine!
 - 6 Speed Automatic Transmission!
 - 8" Color Touch Screen MyLink Radio!
 - Bluetooth for Phone!
 - Rear Vision Camera!
 - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
 - Power Driver's Seat!
 - Remote Keyless Entry!
- Stock# H32146

Was \$26,000 Sale Price: **\$18,299***
24 MONTH LEASE



\$109*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2017 TRAVERSE "LT"



- Style and Technology Package!
 - 3.6L SIDI V6 Engine!
 - 6.5" Color Touch Screen Radio!
 - 7 Passenger "Captain Chair" Seating!
 - Rear Vision Camera!
 - 20" Aluminum Wheels!
 - Bluetooth for Phone!
 - OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Stock# H36948

Was \$36,965 Sale Price: **\$27,349***
24 MONTH LEASE



\$119*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

2017 SILVERADO "LT" 4X4 DOUBLE CAB



- ECOTEC 3.6L V6 Engine!
 - Automatic Transmission!
 - GM Bed Liner INCLUDED!
 - 8" Color Screen MyLink Radio w/USB Ports!
 - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
 - Steering Wheel Radio Controls!
 - Remote Keyless Entry!
 - Aluminum Wheels!
- Stock# H32640

Was \$41,060 Sale Price: **\$30,499***
24 MONTH LEASE



\$119*

**The Best Price...
PERIOD!**

\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

We NEED your Trade... \$1000 OVER Kelley Blue Book... GUARANTEED!*



RICH MILNE

rmilne@moranautomotive.com



DAVID BERCEL JR.

dberceljr@moranautomotive.com

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