

## TeamGM Cares Returns to Cody Rouge

GM volunteers returned to the Cody Rouge neighborhood in Detroit last week – the third time since 2013 – help clean up the area and work with the Cody Rouge Community Action Alliance (CRCAA).

GM spokeswoman Maria Raynal said that GM has been working with CRCAA for the past few years and that the two organizations have built strong ties.

More than 2,500 General Motors team members are putting on their gloves, work boots and safety glasses and returning to Detroit's Cody Rouge community July 24-28 for the company's annual week-long volunteer event.

TeamGM Cares volunteers are donating time and talent at a new STEM Camp for 2nd-5th graders, helping spark curiosity in science, technology and math education. GM is partnering with the Detroit Public Schools Community District (DPSCD), the Detroit Area Pre-College Engineering Program (DAPCEP) and Michigan Science Center in the effort.

That made it easy for GM's summer volunteer project to again take place in the Cody Rouge neighborhood, Raynal said. And GM volunteers have been able to see the progress their efforts have made.

"This year we're boarding up 65 houses," Raynal said. "The last time we came here, we

boarded up 374 homes. This change in numbers indicates progress to me."

Boarding up homes is important, Raynal said, because an abandoned house is an open invitation to trouble. They attract looters and can be used for nefarious activities such as drug dealing.

"Strong schools and neighborhoods are crucial to Detroit's continued turnaround and the Cody Rouge community is a model to emulate," says Heidi Magyar, director of GM Community Outreach. "Our employees are passionate and committed to working with residents to create

a safer, sustainable neighborhood where families and businesses can thrive."

As the Cody community has transformed, so has the scope of volunteer work, expanding into areas such as STEM education and workforce development.

Employees are also tackling the following:

- Painting and refreshing two murals at Dixon Elementary and Mann Elementary schools.
- Building improvements, cleaning and painting at Cody High School, Dixon, Mann and Henderson elementary schools.

CONTINUED ON PAGE 3



GM volunteers lent a helping hand last week as part of teamGM Cares.



Dodge's police cars have been improved for model year 2018.

## Dodge Believes Safety and Vision Count in Police Cars

Dodge recognizes that the people who protect us must be equipped with the best-performing pursuit-rated vehicle, loaded with tactical equipment and technology.

And for 2018, the Dodge Charger Pursuit – America's high-performance police vehicle – "continues to deliver world-class safety and security and segment-first technology," said FCA spokesman Dan Reid.

Charger Pursuit comes with FCA's exclusive, no-cost Officer Protection Package, which in-

cludes the Fleet Safety Group. This package is designed to provide officers with rear vision and enhanced officer safety when parked and working inside their vehicle.

When activated, the rear-facing camera and sensors detect movement behind the vehicle, giving officers an extra set of eyes in the backs of their heads. When motion is detected, alert chimes sound, lights flash, windows roll up, doors lock and im-

CONTINUED ON PAGE 2



This new F-150 has been designed specifically for use by police.

## Ford Introduces New F-150 Police Vehicle to the World

When it comes to developing modern police vehicles, Ford has decided to keep on truckin'.

Ford debuted the industry's first pursuit-rated pickup, the 2018 F-150 Police Responder, giving law enforcement agencies a more versatile and capable patrol vehicle, said Ford spokesman Jiyen Cadiz.

Capable of speeds up to 100 mph, the new F-150 Police Responder features a powerful and efficient 3.5-liter EcoBoost engine and Ford SelectShift 10-speed transmission, plus four-wheel drive for all-terrain police performance, Cadiz said. The truck offers 375 horsepower and 470 lb.-ft. of torque – more than any other pursuit-rated police vehicle.

Based on the F-150 FX4 off-road model, the Police Responder's 145-inch wheelbase sits on a high-strength steel frame, and features Ford's high-strength,

military-grade, aluminum-alloy SuperCrew body – giving it the largest passenger volume, payload and towing capacity of any pursuit-rated police vehicle. The truck features best-in-class front and rear shoulder and hip room, as well as rear legroom.

"Ford's 2018 F-150 Police Responder is the perfect all-terrain law enforcement vehicle," said Stephen Tyler, Ford's police brand marketing manager. "Aside from its industry-first on-road pursuit capability, this purpose-built pickup can comfortably seat five, while providing capability in off-road patrol situations for officers in rural environments patrolled by sheriff's departments, border patrol operations and the Department of Natural Resources."

Additional F-150 Police Responder performance enhance-

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## DENSO Helping OU Students with Grants

Academia got a boost thanks to private industry.

A \$50,000 grant from the DENSO North America Foundation will support multiple programs and enhance educational opportunities for students in Oakland University's School of Engineering and Computer Science, said Eric Reikowski, Oakland University, Communications and Marketing.

DENSO's North American headquarters are located in Southfield and the global automotive supplier manufactures advanced technology systems and components.

The grant will fund the purchase of industry-standard

equipment, including a MIG welder, sheet metal shear, fixtures for a Siegmund welding table, torque wrenches and specialty tools, and a 3-D scanner, said Reikowski.

In addition, the funds will support necessary upgrades to the university's Thermodynamics Lab, which is a key element of the core classes required of all Oakland engineering students, Reikowski said.

Over the past several years, support from the DENSO Foundation has provided Oakland engineering students with the tools and technologies to succeed in academia and the workforce, said Brian Sangeorzan, professor

and chair OU's Mechanical Engineering Department.

"The DENSO Foundation has been a wonderful supporter of our engineering programs," Sangeorzan said. "Their ongoing generosity allows us to provide an important 'hands-on' component to our curriculum that better prepares our students for their careers, and allows our student teams to stay competitive with some of the best schools from around the world."

This year's DENSO Foundation grant also promises to boost the educational experience and competitive edge of students in Oakland's

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Members of OU's Formula SAE team with the car they designed and built for competition.

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## More Mexican Marijuana Found in Fords

WOODHAVEN, Mich. (AP) – Federal agents have seized 277 pounds (125 kilograms) of marijuana concealed in rail cars containing new Ford and Lincoln vehicles recently imported from Mexico.

U.S. Immigration and Customs Enforcement said July 27 the marijuana was found a day earlier by employees at the Ford Rail Distribution Facility in the Detroit suburb of Woodhaven.

Federal, state and local officials then searched 200 vehicles.

No arrests have been made so far.

ICE did not say where the rail shipment had originated in Mexico or where the cars were produced.

ICE said Ford is cooperating fully with the investigation into the drug's origination.

Earlier this month, authorities said more than 400 pounds (181 kilograms) of marijuana was found in 15 new cars made in Mexico and shipped to Ohio and Pennsylvania to sell.

# Dodge Charger Police Cars Enjoy a New Pursuit Package

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ages automatically appear on the vehicle's Uconnect interactive touchscreen.

The available Uconnect 12-inch display integrates law enforcement systems and innovative technology to improve safety and occupant space. In addition to the pursuit-rated hardware that includes 370 best-in-class horsepower and factory-installed Mopar upfit packages, Charger Pursuit offers the segment's most advanced all-wheel-drive (AWD) system for maximum tactical performance, all-weather traction and fuel-efficiency.

New for 2018:

- Uconnect 7-inch display and rear camera now standard;
- Back Camera View is a standard feature on the new 7-inch display, which activates the rear camera and lets officers see be-

hind the vehicle while driving or stationary;

- New available Fleet Safety Group includes Blind-spot Monitoring, Rear Cross Path detection and ParkSense rear park assist systems.

Highlights:

- Available at no cost on the Charger Pursuit, the Officer Protection Package is designed to increase an officer's situational awareness when parked and working inside the vehicle, using the Charger Pursuit's ParkSense rear park assist system, ParkView rear backup camera and Rear Cross Path detection to alert an officer if anyone is behind the vehicle.
- Charger Pursuit V8 and V8 all-wheel-drive (AWD) models deliver 370 best-in-class horsepower for best-in-class acceleration performance needed for police-fleet duty.
- Performance: Charger Pur-

suit V8 set the fastest-ever lap time at the 2012 model year Michigan State Police (MSP) Vehicle Evaluation (1:33.70) at the Grattan Raceway in Belding, Mich.

- Dodge Charger Pursuit V8 AWD includes the segment's most technologically advanced AWD system with a segment-exclusive active transfer case and front-axle-disconnect system to improve real-world fuel economy.
- Pursuit-rated hardware: performance-tuned suspension, load-leveling NIVOMAT shocks.
- 14.5-inch front and 13.8-inch rear pursuit-rated brake package, front- and rear-stabilizer bars, 18-inch performance tires on steel wheels and two-mode electronic stability control (ESC).
- Styling for Charger Pursuit draws on Charger's late-1960s heritage, while infusing an aggressive and visually lightened look with sleek styling.

- Ballistic door panels for driver and passenger doors (Protection: NIJ Level III+) are just one of the many factory-installed Mopar upfit equipment items that include a three-year/36,000-mile warranty.
- Up to an EPA-estimated 26 miles per gallon (mpg) highway with aluminum 3.6-liter Pentastar.
- V6 engine with 292 horsepower, 260 lb.-ft. of torque and available E-85 flex-fuel capability.
- Dodge Charger Pursuit leads in tactical technology with a lap-top-size 12-inch touchscreen display that integrates law enforcement systems and the intuitive and the award-winning Uconnect touchscreen system, allowing for quick toggling between vehicle controls and nearly every police-designed computer system that can be stowed in the trunk.

There are three models – Pursuit V6, Pursuit V8 and V8 AWD.

# General Motors Launches Program for App Development

General Motors has launched GM Dev Client, an industry-first app that gives approved developers who have created in-vehicle applications the ability to test them in a real GM vehicle.

In-vehicle app testing is the next step for app developers who have already created a proof of concept using GM's next-generation infotainment software development kit (NGI SDK), said GM spokeswoman Stephanie Rice.

"By introducing GM Dev Client, we're giving developers the missing link they need to finalize their applications," said John McFarland, director of Global Digital Experience. "GM Dev Client will help us and external developers make sure the best in-vehicle apps are ultimately made available in GM vehicles, ensuring the

best customer experience for drivers."

After building an application's proof of concept with the NGI SDK, the next development step is to conduct real-world testing using a GM vehicle's infotainment system, McFarland said. GM Dev Client allows partners and developers the ability to test their apps in a GM vehicle once they've obtained approval from GM.

In January 2017, GM released the NGI SDK, which mimics real vehicle data and enables developers outside of GM to build apps without making frequent trips to Detroit to conduct testing on infotainment modules. With GM Dev Client, those apps now can be tested on a real GM vehicle anywhere in the U.S.

"Sharing more emulated data points through the SDK than any other automaker was the first step in opening the door for developers," said Kent Helfrich, executive director of Connected Ecosystem Integration, General Motors.

"After such strong adoption of the SDK, we wanted to enable developers to take the next step

and allow real-world testing in our vehicles."

By the end of 2017, the NGI SDK will offer templated framework for developers such as a media player layout or a point of interest layout.

Here are step-by-step instructions for in-vehicle app development and testing:

1. Phase 1: App Building.  
Visit developer.gm.com. Register, accept terms and activate your account to receive immediate access to GM's developer site, software development kit and all documentation.
2. Download and install the NGI SDK.  
Download the NGI SDK package source from developer.gm.com/ngi (generally in less than a minute, depending on internet connection speed). Install a private node module for a quick set-up process familiar to front-end developers.
3. Begin building using emulated vehicle behavior.  
Set up your development environment in less than 5 minutes and start utilizing the same APIs available in-vehicle.  
Use a suite of tools to adjust

up to nearly 400 simulated vehicle data points such as network connectivity, location, speed and more.

4. Phase 2: App Testing.  
Download GM Dev Client from the AppShop.  
GM vehicles with compatible infotainment systems can be used for real-world testing.  
After providing GM with your compatible vehicle's identification number (VIN), your app will go through GM's internal review process for suitability. Once approved, the General Motors Dev Client will appear in the vehicle's AppShop for download.
5. Begin real-world testing.  
Once you download and begin running General Motors Dev Client, your approved app will appear on the in-vehicle infotainment screen for real-world testing. You can test right from your laptop within the car, as driver lock-out safety features are pre-built into the General Motors Dev Client so that only a passenger can test the app while the vehicle is in motion.

Conduct on-the-fly code changes and see updates to your app reflected instantly.

## Feds Reveal Fiat Chrysler Investigation

DETROIT (AP) – A former Fiat Chrysler labor executive was charged July 26 with giving \$1.2 million in various gifts to a United Automobile Workers vice president, his wife and other senior union managers.

Alphons "Al" Iacobelli was indicted in an alleged conspiracy involving UAW vice president General Holiefield and Holiefield's wife, Monica Morgan. Holiefield died in 2015.

The indictment describes a yearslong scheme to reward Holiefield and Morgan with travel, designer clothing and jewelry. A \$262,000 mortgage on their home in suburban Detroit was

paid off, according to the grand jury.

The "indictment exposes a disturbing criminal collaboration that was ongoing for years between high ranking officials of FCA and the UAW," said David Gelios, head of the FBI in Detroit. FCA is Fiat Chrysler Automobiles.

In June 2015, Iacobelli suddenly retired from Fiat Chrysler with little explanation. He was the company's North American labor relations chief and head of Mexico human resources. Holiefield was responsible for negotiating with Fiat Chrysler on behalf of the United Auto Workers.

The allegations call "into question the integrity of contracts negotiated during the course of this criminal conspiracy," Gelios said.

Morgan and Iacobelli are charged with conspiracy and tax crimes. Iacobelli is also charged with making illegal payments to a union official.

Morgan's lawyer, Steve Fishman, declined to comment. A message seeking comment was left for Iacobelli's lawyer, David DuMouchel. There was no immediate comment from Fiat Chrysler or the UAW.

The government said the money came from the UAW-Chrysler National Training Center in Detroit, which was created to educate and retrain auto workers.

Holiefield began his career in 1973 as a Chrysler factory worker in Detroit.

He became a UAW vice president in 2006 and was re-elected in 2010.

"My goal has always been to lift people out of poverty and to give them a better standard of living," Holiefield said in 2013.

Holiefield took a leave of absence in 2014 after he was charged with accidentally shooting his wife while cleaning a handgun at his home. He pleaded no contest to reckless use of a firearm.

Holiefield soon retired from the union.

Less than a year later, in March 2015, he died of pancreatic cancer at age 61.

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## DENSO Helps Out OU With Grants for its Students

CONTINUED FROM PAGE 1

award-winning Formula SAE and Autonomous Vehicle Teams, San-georzan said.

The purchase of cameras, motor controllers and a laptop computer will enhance the vehicle sensing and control capabilities of the Autonomous Vehicle Team, and a Megascrout 3 engine controller and CAN bus instrumentation will allow the Formula SAE team to create an on-board CAN bus and to log engine and vehicle performance data.

Oakland's award was part of a total of nearly \$1 million in grants that the DENSO Foundation distributed among 22 colleges and universities nationwide to advance the auto industry by providing students with professional-grade equipment and experiences similar to what they will encounter during their careers, Reikowski said.

"Innovation throughout the manufacturing industry will continue to produce more growth opportunities for students in skilled trades and technical fields," said Doug Patton, president of the DENSO North America Foundation and executive vice president of Engineering at DENSO International America, Inc. "Companies will lean on this young workforce for years to come, and in order to succeed we need to empower students by

giving a better sense for what they'll experience in the workplace."

The DENSO North America Foundation is dedicated to helping students advance their education in engineering, technology and other related programs. Founded in 2001, the Foundation provides grants to colleges and universities throughout North America, helping our communities prosper through the development of a skilled and knowledgeable workforce.

The Foundation also provides disaster relief grants through the American Red Cross to aid persons and communities in which DENSO Corporation operates.

## Volkswagen Has California Deal

SAN FRANCISCO (AP) – California says Volkswagen will pay the state another \$154 million in penalties and costs over the automaker's emissions scandal.

California's Air Resources Board says the latest increase in the consent decree filed July 20 brings VW's total settlement in California to \$1.3 billion.

The negotiated \$1.3 billion final settlement still must be approved by courts. It includes penalties and payments to help California boost its networks for cleaner-running electric cars.

## TeamGM Cares Returns to Cody Rouge

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- Bike path, trail and bridge clean-up and gardening at Rouge Park, the neighborhood jewel. Employees are also creating a non-invasive walking path through a 40-acre butterfly sanctuary and prairie.

- Home rehabilitation projects, including board-ups/clean-ups and backyard landscaping.

- Joy Road clean-up to enhance Cody's primary business corridor (from Southfield to Evergreen).

In addition, staffing supplier Aerotek hosted a job fair for Cody residents on July 27, featuring mock interviews and coaching, resume critiquing, career advice and more. Aerotek fills job openings in engineering, skilled trades, customer service and general labor.

The Cody Rouge community, under the leadership of the Cody Rouge Community Action Alliance (CRCAA), developed a 10-year vision to transform in several key areas including neighborhood stabilization, safety and security and youth development.

Continuing to support this vision, in May, GM, The Skillman Foundation, Quicken Loans and DTE Energy teamed up with the CRCAA to announce a unique community engagement model in Cody Rouge – a private-public partnership.

Businesses, non-profit, philanthropy and residents are collaborating to create a stronger, more



2,500 GM volunteers help clean up the Cody Rouge neighborhood.

sustainable impact. While sharing a passion for Detroit, each brings different specialties and expertise to the table. The partners will join GM in the week-long effort:

- The CRCAA and Skillman Foundation: employees and residents will support all aspects of the event, and continue serving a role as the link to the residents.

- Quicken Loans: 200 Quicken Loans team members will participate in the STEM Camp, and an additional 200 Title Source team members are assisting in Cody High School's clean up and restoration.

- DTE Energy: will redeploy its Mobile Customer Care Unit to answer questions from volunteers and residents regarding home energy service on vacant and occu-

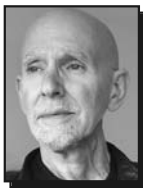
pied homes targeted for clean-up efforts throughout the week. In addition, DTE will send its company mascot "Louie the Lightning Bug" to greet children participating in the STEAM Camp and share electrical safety messages.

- Also this year volunteers from Herman Miller and Green Standard, GM's partners in the rePurpose office transformation program, are renovating classrooms with furniture, equipment and supplies recycled from GM's Global Technical Center renovation in Warren.

Other partners include SPE Detroit, PlastiVan, SAE International and OakPointe Church.

The annual Cody Rouge transformation is part GM's company-wide volunteerism initiative.

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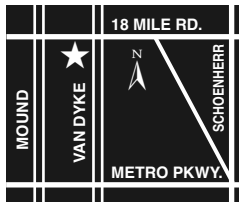
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2017 DODGE DURANGO R/T AWD

LEASE FOR

\$256

36 Mos. \$1995 due

D7-30081

#1 RAM Dealer in Michigan 2013/2014/2015/2016/2017

JULY RAM LEASE SPECIAL

2017 RAM 1500 CREW CAB 4X4 NIGHT SPECIAL EDITION

LEASE FOR

\$117

24 Mos. \$100 due

• Night Edition

• Spray-in Bedliner

• Hitch

• Black Tubular Steps

D7-13593

2017 RAM 1500 CREW CAB 4X4

2 YEAR/1 PAY LEASE

\$2992

LEASE FOR

\$122

24 Mos. \$100 due

\$3000 HUVAERE CASH

D7-12674

2017 RAM 1500 CREW CAB 4X4 HEMI

2 YEAR/1 PAY LEASE

\$3212

LEASE FOR

\$124

24 Mos. \$100 due

\$3000 HUVAERE CASH

D7-13375

DICK HUVAERE'S IS YOUR RAM STORE

JULY IS THE TIME TO LEASE A RAM!

2017 1500 CREW CAB 4X4 BIG HORN

LEASE FOR

\$126

24 Mos. \$400 due

• Big Horn

2 YEAR/1 PAY LEASE

\$3305

D7-13624

JULY IS A GREAT TIME TO LEASE A RAM!

2017 1500 CREW CAB 4X4 BIG HORN

LEASE FOR

\$123

24 Mos. \$1100 due

• 5.7 Hemi

• Big Horn

• Heated Seats and Wheel Group

• 26S Package

• Premium Interior

• And So Much More

2 YEAR/1 PAY LEASE

\$3669

D7-13569

2017 RAM 1500 CREW CAB 4X4 NIGHT EDITION

LEASE FOR

\$119

24 Mos. \$1100 due

#1 RAM DEALER IN MICHIGAN

\$3000 HUVAERE CASH

D7-13569

2017 RAM 1500 CREW CAB 4X4 LARAMIE

#1 RAM STORE 2013, 2014, 2015, 2016

LEASE FOR

\$172

24 Mos. \$1900 due

\$3000 HUVAERE CASH

D7-13473

2017 RAM 1500 CREW CAB 4X4 REBEL

LEASE FOR

\$189

24 Mos. \$1900 due

• 8.4 Navigation

• Spray-In Bedliner

• 26W Package

\$3000 HUVAERE CASH

D7-13381

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# Fiat, Hoonigan Complete Their Driver Search

The Fiat Brand and Hoonigan o July 27 named driver Sara Price as the winner of its search for the next great female driver to race the Fiat 124 Spider Abarth rally car.

As her prize, Price competed in the Mt. Washington Hillclimb, the nation's oldest hillclimb event, which is 7.4 miles long and features 4,500 feet of elevation gain. Price, whose background is off-road/motocross, hails from Canyon Lake, California, said FCA spokeswoman Diane Morgan. Price was chosen from six finalists who competed over three months to earn the title of "Next Female Hoonigan."

With over 150 entries, which was whittled down to six accomplished female drivers named as finalists, Price won the title of "Next Female Hoonigan" and was selected to race the Fiat 124 Spider Abarth rally car, Morgan said. Finalists included Michelle Abbate (Las Vegas), Collete Davis (San Francisco), Sally McNulty (Phoenix), Rathyna Gomer (Colton, Calif.) and Suzanne Valdivia (Modesto, Calif.).

The Fiat Brand North America is taking the Abarth name back to its racing roots with the creation of a 124 Spider Abarth rally car, Morgan said. Fiat is working with Hoonigan, a motorsport-lifestyle brand, to find the next great female driver to race the 124 Spider Abarth rally car.

Hoonigan Media Machine is the creative team behind the viral Ken Block Gymkhana film series. Hoonigan Media Machine is focused on content creation and is fully equipped to handle production on a wide range of video projects in the automotive community.

Led by Hoonigan Chief Creative Officer and Co-Founder Brian Scotto, the production team ideate and produce highly sharable, award-winning content from photos to short viral clips to long-form video for both top athletes and personalities and influential brands.

## Ford Unveils New F-150 Police Truck

CONTINUED FROM PAGE 1

ments include a police-calibrated brake system with upgraded calipers and pad friction material, upgraded front-stabilizer bar for improved braking and handling and 18-inch alloy wheels with all-terrain tires, Cadiz said.

An upfit-ready interior features a column shifter with center-seat delete, heavy-duty cloth front seats with slim bolsters and anti-stab plates, vinyl rear seating and heavy-duty vinyl flooring for easy cleanup.

A high-output 240-amp alternator is included to support on-board electrical devices, along with a police-calibrated speedometer, and engine hour and engine idle hour meters. Underbody skid plates protect the truck from curbs and rough terrain.

A standard class IV hitch gives F-150 Police Responder best-in-class towing capability of 7,000 pounds.

F-150 Police Responder, Cadiz said, joins the broadest lineup of law enforcement vehicles in the industry. From its Police Responder Hybrid Sedan – the first pursuit-rated hybrid police vehicle – and market-leading Police Interceptor Sedan and Utility, to the Special Service F-150 and Expedition, Special Service Police Sedan and Transit Prisoner Transport Vehicle, Ford offers the right vehicles for a variety of law enforcement needs.





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**MONDAY ONLY 9:00am-9:00pm**

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- 1.4L TURBO DOHC ENGINE!
- PUSH BUTTON START!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
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- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
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STK# BG2076

The Best Price...  
**PERIOD!**

Was \$25,685  
Sale Price \$19,499\*



**24 MONTH LEASE**  
**\$79\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 BUICK ENCLAVE "CONVENIENCE"



- 3.6L V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE START AND ENTRY!
- 7 PASSENGER "CAPTAIN CHAIR" SEATING!
- TRI-ZONE CLIMATE CONTROL!
- POWER LIFTGATE!
- 19" ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1802

The Best Price...  
**PERIOD!**

Was \$40,385  
Sale Price \$31,899\*



**24 MONTH LEASE**  
**\$129\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 BUICK REGAL "SPORT TOURING"



- 2.0 TURBO DOHC 4 CYL. SIDI ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REAR SPOILER!
- REMOTE KEYLESS ENTRY!
- 18" ALUMINUM WHEELS!
- REAR VISION CAMERA!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1737

The Best Price...  
**PERIOD!**

Was \$29,540  
Sale Price \$22,999\*



**24 MONTH LEASE**  
**\$149\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 BUICK ENVISION "PREFERRED"



- 2.5L DOHC V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY AND START!
- REAR VISION CAMERA!
- 18" ALUMINUM WHEELS!
- PUSH BUTTON START!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG215

The Best Price...  
**PERIOD!**

Was \$36,795  
Sale Price \$30,899\*



**36 MONTH LEASE**  
**\$189\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

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## 2017 GMC TERRAIN "SLE 1"



- 2.4L DOHC VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
- ALUMINUM WHEELS!
- HEATED MIRRORS!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG2169

The Best Price...  
**PERIOD!**

Was \$28,360  
Sale Price \$21,499\*



**24 MONTH LEASE**  
**\$79\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 GMC SIERRA DOUBLE CAB 4x4



- SLE VALUE PACKAGE!
- 4.3L ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- POWER DRIVER'S SEAT!
- TRAILERING PACKAGE!
- REMOTE START AND ENTRY!
- DUAL ZONE CLIMATE CONTROL!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG546

The Best Price...  
**PERIOD!**

Was \$44,050  
Sale Price \$34,999\*



**24 MONTH LEASE**  
**\$189\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 "All New" GMC ACADIA "SLT 1"



- 3.6L V6 DOHC SIDI VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- KEYLESS ENTRY AND START!
- REAR VISION CAMERA!
- 6 PASSENGER "2-2-2" SEATING!
- DRIVER ALERT PACKAGE!
- PERFORATED LEATHER-APPOINTED SEATS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG719

The Best Price...  
**PERIOD!**

Was \$40,370  
Sale Price \$33,999\*



**24 MONTH LEASE**  
**\$219\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

## 2017 GMC SIERRA DENALI 4x4 CREW CAB



- 5.3L V8 ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- ENHANCED DRIVER ALERT PACKAGE!
- REMOTE START AND ENTRY!
- FULL-FEATURE LEATHER-APPOINTED HEATED BUCKET SEATS!
- 6" RECTANGULAR CHROME TUBULAR ASSIST STEPS!
- 20" ULTRA BRIGHT MACHINED ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1250

The Best Price...  
**PERIOD!**

Was \$58,120  
Sale Price \$46,973\*



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**\$389\*** PER MONTH  
\$999 DOWN  
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Thursday 8:00 AM - 9:00 PM  
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# GM's New Collision Repair Class Keeps Up with Tech

General Motors' Customer Care and Aftersales division on July 25 unveiled at the NACE Automechanika Chicago a comprehensive collision certification program in 2018.

The show is the largest U.S. trade show dedicated to high-end technical and management-related training for automotive collision and service repair shops.

"Today's certification programs have to evolve to keep up with the rapid-fire pace of technological innovation in the auto industry, especially in areas like safety systems," said John Eck, collision manager, GM Customer Care and Aftersales.

"Our new program is being designed to measure critical behaviors and procedures that will help ensure every collision repair is done to the highest standards, whether the work is done at a dealership, an independent body shop or by a multi-shop operator."

The new GM collision certification program will build on current training- and tools-focused programs, but it is much more comprehensive, adding standards for pre- and post-repair scanning, calibration, and overall repair, said Rita Kass-Shamoun.

In the development of the certification program, GM Customer Care and Aftersales is working closely with companies like Mitchell International and Enterprise Holdings, who share common goals of ensuring proper and quality repairs are taking place.

Last year, said Kass-Shamoun GM issued a position statement that all vehicles being assessed for collision damage repairs must be tested for Diagnostic

Trouble Codes (DTCs) during the repair estimation.

Additionally, the vehicle must be retested after all repairs are complete in order to verify the faults have been repaired and new faults have not been introduced during the course of repairs. GM is also looking at ways to incorporate tech like OnStar into the process, such as providing drivers with information on qualified collision repair facilities based on vehicle location and crash severity.

# German Minister See Future for ICE Technology

BERLIN (AP) – Germany's transport minister says it's too soon to talk about burying the combustion engine, underlining his government's reluctance to follow Britain and others in banning the sale of new cars and vans using diesel and gasoline from 2040.

Alexander Dobrindt said July 27 that "electromobility will be the future" but argued it's not yet clear what form it will take and when that will be.

He added: "I don't think it makes much sense to talk today about being able to bury the combustion engine."

Germany is home to auto powerhouses including the manufacturers Volkswagen, Daimler and BMW.

The industry is currently looking for a way out of persistent troubles over excessive diesel emissions, and the government is hosting a meeting with auto bosses next week to discuss ways to reduce them.

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## 2017 Buick Encore

FWD Lease Offer MSRP: \$25,360

**\$157** per month

### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
INCENTIVES INCLUDED: GM Employee Pricing, Buick GMC lease loyalty



expires: 7.31.2017



**24** months **10,000** miles year **\$480** total due at signing (includes first month payment)

## 2017 Buick Enclave

Convenience FWD Lease Offer MSRP: \$40,060

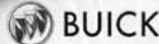
**\$225** per month

### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty



expires: 7.31.2017



**24** months **10,000** miles year **\$664** total due at signing (includes first month payment)

## 2017 GMC Terrain

SLE2 FWD Lease Offer MSRP: \$30,580

**\$209** per month

### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty



expires: 7.31.2017



**24** months **10,000** miles year **\$542** total due at signing (includes first month payment)

## 2017 GMC SIERRA

DOUBLE CAB SLE 4WD 1500 Lease Offer MSRP: \$43,800

**\$264** per month

### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
INCENTIVES INCLUDED: GM Employee Pricing, Buick GMC Lease Loyalty



expires: 7.31.2017



**24** months **10,000** miles year **\$688** total due at signing (includes first month payment)

Offers include: Tax, Title, Plate, Transfer, CVR, Doc Fee, GM Employee Pricing, GM Lease Loyalty (must have a 1999 or newer GM lease in household), Select Model and 1st Month's Payment. No security deposit required. See dealer for details.





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### 2017 GMC SIERRA DBL CAB SLE

PURCHASE FOR **\$32,849\***  
STOCK #G576159

LEASE FOR **\$109\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2017 GMC ACADIA SLE-1

PURCHASE FOR **\$26,679\***  
STOCK #TRMBPD

LEASE FOR **\$139\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2017 GMC SIERRA DENALI CREW CAB

PURCHASE FOR **\$47,409\***  
STOCK #G576044

LEASE FOR **\$329\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2017 GMC YUKON SLE

PURCHASE FOR **\$44,599\***  
STOCK #G577369

LEASE FOR **\$329\*** PER MONTH | **36** MONTHS | **\$1999** DOWN

### 2017 GMC TERRAIN SLE-1

PURCHASE FOR **\$22,995\***  
STOCK #G576953

LEASE FOR **\$49\*** PER MONTH | **24** MONTHS | **\$999** DOWN

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### 2017 BUICK ENCORE PREFERRED

PURCHASE FOR **\$20,699\***  
STOCK #VDNHV

LEASE FOR **\$49\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2017 BUICK VERANO SPORT TOURING

PURCHASE FOR **\$18,599\***  
STOCK #B470372

LEASE FOR **\$159\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2017 BUICK LACROSSE PREFERRED

PURCHASE FOR **\$28,369\***  
STOCK #B470762

LEASE FOR **\$259\*** PER MONTH | **36** MONTHS | **\$999** DOWN

### 2017 BUICK ENCLAVE LEATHER GROUP

PURCHASE FOR **\$34,819\***  
STOCK #B573556

LEASE FOR **\$119\*** PER MONTH | **24** MONTHS | **\$999** DOWN

### 2017 BUICK REGAL SPORT TOURING

PURCHASE FOR **\$22,769\***  
STOCK #B470154

LEASE FOR **\$89\*** PER MONTH | **24** MONTHS | **\$999** DOWN

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### 2017 CHEVY VOLT LT

LEASE FOR **\$229\*** PER MONTH OR **\$28,419\*** PURCHASE FOR  
**36** MONTHS **\$999** DOWN STOCK #471911

### 2017 CHEVY CRUZE LT HATCHBACK

LEASE FOR **\$59\*** PER MONTH OR **\$17,969\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN STOCK #471370

### 2017 CHEVY EQUINOX LT

LEASE FOR **\$59\*** PER MONTH OR **\$21,429\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN STOCK #576294

### 2017 CHEVY MALIBU LT

LEASE FOR **\$89\*** PER MONTH OR **\$18,819\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN STOCK #471240

### 2017 CHEVY CAMARO LT

LEASE FOR **\$219\*** PER MONTH OR **\$23,149\*** PURCHASE FOR  
**36** MONTHS **\$999** DOWN STOCK #470207

### 2017 CHEVY TRAX LS

LEASE FOR **\$49\*** PER MONTH OR **\$14,989\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN STOCK #577297

### 2017 CHEVY TRAVERSE LT

LEASE FOR **\$99\*** PER MONTH OR **\$27,759\*** PURCHASE FOR  
**24** MONTHS **\$999** DOWN STOCK #575721

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**Jim Pfeiffe**  
[jpfleife@edrinke.com](mailto:jpfleife@edrinke.com)

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Trax, Traverse, Malibu, Equinox, Cruze, Silverado are 24 month leases. Tahoe, Camaro and Volt are 36 month leases. All Vehicles shown are \$999 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease depending on vehicle model. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Purchase pricing is gm employee discount plus title, taxes and fees. Pricing is based on instant value certificates, while supplies last. \*\*\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Exp date: 7/31/2017.







# END OF THE MONTH SALE!

MONDAY ONLY 9:00am-9:00pm

**FINAL DAY** to Get These Great Deals on Our Most Popular Models!

## 2017 EQUINOX "LT"



- 2.4L DOHC Engine!
- 7" Color Touch Screen MyLink Radio!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Bluetooth for Phone!
- Remote Start and Entry!
- Rear Vision Camera!

- Power Driver's Seat!
  - Automatic Climate Control!
  - Aluminum Wheels!
  - Deep Tinted Glass!
- Stock# H37719

24 MONTH LEASE

0% APR  
UP TO 72 MONTHS!

**\$79\***

The Best Price...  
**PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

Was \$29,080 Sale Price: **\$23,999\***

## 2017 MALIBU "LT"



- 1.5L Turbo DOHC Engine!
  - 6 Speed Automatic Transmission!
  - 8" Color Touch Screen MyLink Radio!
  - Bluetooth for Phone!
  - Rear Vision Camera!
  - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
  - Power Driver's Seat!
  - Remote Keyless Entry!
- Stock# H32146

Was \$26,000 Sale Price: **\$21,579\***

24 MONTH LEASE

SUMMER  
Sales  
Event!

**\$99\***

The Best Price...  
**PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2018 "All New" EQUINOX "LT"



- 1.5L Turbo DOHC Engine!
  - 7" Color Touch Screen MyLink Radio!
  - OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
  - Bluetooth for Phone!
  - Remote Start and Entry!
  - Rear Vision Camera!
  - Power Driver's Seat!
  - Power Liftgate!
  - Aluminum Wheels!
  - Side Blind and Rear Cross Traffic Alerts!
- Stock# Q8268

Was \$29,590 Sale Price: **\$22,499\***

24 MONTH LEASE

SUMMER  
Sales  
Event!

**\$119\***

The Best Price...  
**PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2017 SILVERADO "LT" 4X4 DOUBLE CAB



- ECOTEC 3.6L V6 Engine!
  - Automatic Transmission!
  - GM Bed Liner INCLUDED!
  - 8" Color Screen MyLink Radio w/USB Ports!
  - OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
  - Steering Wheel Radio Controls!
  - Remote Keyless Entry!
  - Aluminum Wheels!
- Stock# H32640

Was \$41,060 Sale Price: **\$33,890\***

24 MONTH LEASE

0% APR  
UP TO 72 MONTHS!

**\$119\***

The Best Price...  
**PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2017 TRAVERSE "LT"



- Style and Technology Package!
  - 3.6L SIDI V6 Engine!
  - 6.5" Color Touch Screen Radio!
  - 7 Passenger "Captain Chair" Seating!
  - Rear Vision Camera!
  - 20" Aluminum Wheels!
  - Bluetooth for Phone!
  - OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Stock# 2H2107

Was \$36,740 Sale Price: **\$30,499\***

24 MONTH LEASE

0% APR  
UP TO 72 MONTHS!

**\$139\***

The Best Price...  
**PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

**We NEED your Trade... \$1000 OVER Kelley Blue Book... GUARANTEED!\***



The Best Price...  
**PERIOD!**



### SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / **FIND NEW ROADS**



\*Pictures may not represent actual sale vehicle. All applicable incentives including bonus cash, bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount is required except where noted. 2018 Equinox are former dealer courtesy vehicles with approximately 2500 miles. 0% APR is in lieu of most incentives. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$1000 trade-in guarantee is on 2004 thru 2014 model year vehicles in drivable condition less reconditioning costs. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 7/31/2017 @ 9:00PM.