



GM CEO Mary Barra introduced 2017 Chevrolet Bolt EV at January Consumer Electronics Show in Las Vegas.

## Bolt EV Drivers Really Racking Up the Miles

Chevrolet reported last week that 3,492 Bolt EV owners in the United States have driven a cumulative 4,570,300 miles as of April 2, 2017, since the vehicle went on sale in December 2016.

These all-electric miles have resulted in more than 175,000 gallons of fuel saved based on the average EPA-estimated 26 mpg for 2017 vehicles in the U.S., said GM spokesman Fred Ligouri.

The Bolt EV offers an EPA-estimated 238 miles of range; however, one Bolt EV owner set a new range record by traveling 310 miles on a single charge and on a continuous trip (actual range

may vary based on several factors, including temperature, terrain and driving technique).

While this achievement is not typical of average Bolt EV range, some drivers are finding new roads and new range, Ligouri said.

The average Bolt EV owner drives approximately 53 miles per day, demonstrating the vehicle's versatility as a daily driver and road trip-ready crossover.

"Our early Bolt EV customers are proving the crossover's functionality, flexibility and long-range capabilities on a daily basis," said Steve Majoros, director

of Marketing, Chevrolet cars and crossovers.

"Chevrolet committed to delivering a game-changing vehicle and we've done just that. As we continue our national rollout of the Bolt EV, we're making electric driving accessible to even more drivers."

Factory deliveries of Bolt EV are currently available in California, Maryland, Massachusetts, New Jersey, New York, Oregon, Washington and Virginia, Ligouri said.

The Bolt EV will be available for sale nationwide by summer 2017, Ligouri said.

## Ford Saves Big Bucks Recycling Small Bits

Americans are quite good at recycling things found around their homes.

In a typical week, according to the EPA, items like lead-acid batteries, cardboard boxes, soup cans and newspapers might constitute a 10-pound load in their municipal recycling bins, said Ford spokesman John Cangany. But Chip Conrad, a Ford stamping engineer, takes on a bit of a heavier load – recycling 5 million pounds a week of high-strength military-grade aluminum scrap.

Conrad led the design of an expansive closed-loop recycling system that enables the company to reduce waste, save energy

and improve sustainability. Now in use at three Ford factories, two of which build F-Series, the system is producing savings that are nothing short of monumental, said Cangany. Ford is now saving enough recycled high-strength military-grade aluminum alloy to build either 51 commercial jetliners or more than 37,000 new F-Series truck bodies a month.

Using high-strength military-grade aluminum-alloy bodies for new F-Series trucks enables Ford to provide best-in-class capabilities for its customers, said Conrad, while also leading to improved sustainability.

"Not only does this make sound business sense," Conrad said, "it's helping Ford reduce its environmental impact."

The main environmental advantage of recycling scrap aluminum is that it takes one-tenth the energy required to reprocess scrap aluminum than it does to make new aluminum, according to the Aluminum Association. The organization estimates that because of how cost effective it is to recycle aluminum, 75 percent of all aluminum produced is still in use today.

Think of it like a water slide,

CONTINUED ON PAGE 4



Recycling small aluminum chips is just one way Ford saves money during the manufacturing process.

## FCA Employees Give Time To Help at Gleaners

by Jim Stickford

Gleaners Food Bank of Southeast Michigan is always looking for help, and fortunately for them, Fiat Chrysler has some employees willing to lend their time to the organization.

A number of Fiat Chrysler employees help put together donation cards on April 25 at the Gleaners warehouse in Warren.

Their job was to attach cards to plastic bags. The cards have writing that asks people to make donations by placing food in the bags that will be picked up at a later date.

Ray Leduc, volunteer coordinator at the Warren warehouse, said that facility is not a soup kitchen. Rather, it's one of five Gleaners warehouses that store donated items that are later transferred to different charities, including soup kitchens.

"People donate food," Leduc said. "We take it here, sort it and make sure the food is acceptable – not spoiled or under a recall. Recently, there was a recall of a certain brand of canned tuna and we had to sort out a lot of cans of this brand. That takes

CONTINUED ON PAGE 4



Chrysler employees putting together donation packages for Gleaners.

## Supreme Court's Ruling Could Cost GM Billions

by TOM KRISHER and SAM HANANEL  
Associated Press

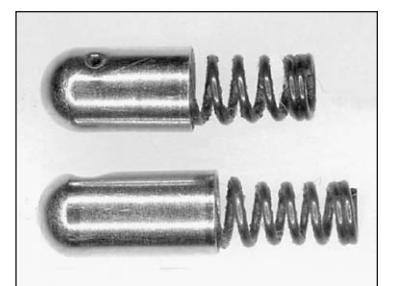
WASHINGTON (AP) – The Supreme Court on April 24 turned away an appeal from General Motors Co. seeking to block dozens of lawsuits over faulty ignition switches that one plaintiff's attorney said could expose the company to billions of dollars in additional claims.

The justices without comment left in place a lower court ruling that said the automaker's 2009 bankruptcy did not shield it from liability in the cases.

An attorney representing hundreds of plaintiffs who are suing the company said it exposes GM to around 1,000 additional lawsuits and \$5 billion to \$10 billion in liabilities. GM disagreed, saying that lower courts will have to decide whether the company is shielded from pre-bankruptcy claims.

A federal appeals court ruled last year that GM remains responsible for ignition-switch injuries and deaths that occurred pre-bankruptcy because the company knew about the problem for more than a decade but kept it secret from the bankruptcy court and owners of cars with the faulty switches.

The decision also opens GM to claims that any of those cars sold by the company prior to



The difference between the original switch detent plunger, top, and the replacement offered by GM is six millimeters. The longer plunger produces more tension, which prevents heavy keys from changing position if jostled.

bankruptcy lost value because of the ignition-switch scandal.

The company had argued that well-established bankruptcy law allowed the newly reorganized GM to obtain the old company's assets "free and clear" of liabilities.

GM recalled 2.6 million small cars worldwide in 2014 to replace defective switches that played a role in at least 124 deaths and 275 injuries, according to a victims' fund set up by GM and administered by attorney Kenneth Feinberg.

The switches could unexpectedly switch from the "run" position to "off" or "accessory," shutting off the engine and knocking out power-assisted

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## Henry and Clara Ford Dearborn Home Restored

DEARBORN, Mich. (AP) – Officials with the Henry Ford Estate say the former home of Henry and Clara Ford in Dearborn has received a commitment for \$10 million from the Ford Foundation for a restoration project.

Estate leaders said in a release April 22 the Ford Foundation grant represents the largest single contribution to date for the campaign and nearly reaches the \$25 million goal set for the first phase.

The project aims to restore the 31,770-square-foot home to its former glory, so the Fair Lane estate looks like it did when the automotive pioneer and his wife built it in 1915.

The 17-acre estate operates as an independent nonprofit. After being the Fords’ home, it had been an archival and office center for Ford Motor Co. and then became part of University of Michigan-Dearborn.

### Supplier to Open Plant

DETROIT (AP) Auto parts supplier Flex-N-Gate has broken ground on a \$95 million plant in Detroit.

A ceremony was held April 24 at the site of the new manufacturing facility in the Interstate 94 Industrial Park on the city’s east side. The company says that up to 750 jobs could be added at the 350,000-square-foot plant, which is expected to open next year.

# Waymo Orders Up an Additional 500 Autonomous Pacificas

The Google spin-off Waymo will add 500 Chrysler Pacifica Hybrid minivans to expand its self-driving program.

Fiat Chrysler previously delivered 100 minivans, modified for self-driving, to Waymo during the second half of 2016, said Fiat Chrysler spokeswoman Dianna Gutierrez.

Production of the additional 500 minivans will ramp up beginning this month. Waymo will then outfit these vehicles with its self-driving technology, Gutierrez said.

Waymo also announced last week that it is inviting members of the public to use its fleet of self-driving vehicles for everyday travel. Waymo’s early rider program will give selected Phoenix residents the opportunity to experience the self-driving Chrysler Pacifica Hybrid minivans for the first time. Information about Waymo’s early rider program can be found at waymo.com/apply.

“The collaboration between FCA and Waymo has been advantageous for both companies as we continue to work together to fully understand the steps needed to bring self-driving vehicles to market,” said Sergio Marchionne, CEO, Fiat Chrysler Automobiles.

“The addition of 500 Chrysler Pacifica Hybrid minivans is a further acknowledgement of the hard work put forth by both engineering teams.”

“The Chrysler Pacifica Hybrid minivan,” said Waymo CEO John Krafcik, “is a versatile vehicle for our early rider program, which will give people access to our self-driving fleet to use every day, at any time.

“This collaboration is helping both companies learn how to bring self-driving cars to market, and realize the safety and mobility benefits of this technology.”

The self-driving Chrysler Pacifica Hybrid minivans are the most advanced vehicles on the road today, equipped with Waymo’s powerful hardware suite, Krafcik said. The self-driving minivans are also running Waymo’s self-driving software, which has been honed with nearly 3 million miles of on-road testing and billions of miles in simulation.

This first-of-its kind collaboration brought engineers from Fiat Chrysler and Waymo together to

integrate Waymo’s fully self-driving system into the new 2017 Chrysler Pacifica Hybrid minivan, leveraging each company’s individual strengths and resources, Gutierrez said.

The minivan’s electrical, powertrain, chassis and structural systems were all modified to accommodate Waymo’s self-driving technology.

Waymo and Fiat Chrysler co-located a select group of engineers

at a facility in southeastern Michigan to accelerate the overall development process, Gutierrez said.

In addition, extensive testing was carried out at Fiat Chrysler’s Chelsea Proving Grounds in Chelsea, and Arizona Proving Grounds in Yucca, Ariz., as well as Waymo test sites in California.

Self-driving vehicles have the potential to prevent many of the 1.2 million deaths that occur

each year on roads worldwide, 94 percent of which are caused by human error, Gutierrez said.

Waymo is a self-driving technology company with a mission to make it safe and easy for people and things to move around.

“We’re determined to improve transportation for people around the world, building on software and sensor technology developed in Google’s labs since 2009,” Krafcik said.

## Supreme Court Ruling Could Cost GM Billions

CONTINUED FROM PAGE 1

steering and power brakes.

The automaker has paid nearly \$875 million to settle death and injury claims related to the switches.

That includes \$600 million from Feinberg’s fund and \$275 million to settle 1,385 separate claims. It also has paid \$300 million to settle shareholder lawsuits.

After it emerged from the government-funded bankruptcy, the company referred to as New GM was indemnified against most claims made against the pre-bankruptcy company, known as Old GM.

A bankruptcy court sided with the company in 2015, ruling that most claims against Old GM could not be pursued.

But the appeals court in Manhattan overturned most of that decision and said hundreds of pre-bankruptcy claims could go forward.

Robert Hilliard, a Corpus Christi, Texas, lawyer who has about 300 pre-bankruptcy cases pending against GM, said the decision wrecks GM’s strategy to settle the strongest post-bankruptcy cases and refuse to negotiate with pre-bankruptcy plaintiffs.

“This takes GM back to the

starting line after four years,” Hilliard said. “They are now back to being responsible for terrible deaths.”

Hilliard said pretrial discovery and depositions on broader factual issues have been completed, so he would expect cases to go to trial shortly.

But GM disagreed, saying in a statement the decision does not change the legal landscape much for GM.

The high court did not make a decision on the merits of GM’s

legal argument that it was shielded against pre-bankruptcy claims, the company said. Instead, those decisions will be made by lower courts, the company said.

“The plaintiffs must still establish their right to assert successor liability claims,” GM said. “From there, still have to prove those claims have merit.”

The company said the appeals court “departed substantially from well-settled bankruptcy law.”

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## Michigan Defense Expo Unites Military, Private Industry, Students

by Jim Stickford

Defense contractors, TARDEC employees and students all had the chance to mix and meet at the 2017 Michigan Defense Expo sponsored by the Michigan chapter of the National Defense Industrial Association (NDIA).

The expo was held at the Warren branch of Macomb Community College April 25-26.

Art Siirila, president of the Michigan NDIA, said the expo has become a big success.

"We have a record number of exhibitors here this year," Siirila said. "That's about 115. We will have a couple of thousand people walk through the expo during both its days."

Siirila said the event is important because it gives people in the public and private defense sector the ability to get together and talk as well as network.

"As to the theme of this year's expo?" Siirila said. "Traditionally, each expo has a theme, but I'd say that this year there is no theme. Because there's so much going on in the world today, I'd say that this year's expo is allowing engineers and buyers who buy the engineers' products the opportunity to get together and talk, do some market research. It's a great networking event for everyone."

TACOM and TARDEC buy billions of dollars worth of goods and services every year, Siirila said. But the process is formal, and the chance to just talk to people in the industry is often not there.

"The expo evolves into something different every year," Siirila said. "That's important because threats and military technology are constantly changing and having an event that change with the times is important."

One of the groups that attended this year's expo was the Michigan Aerospace Manufacturers Association (MAMA). The group was represented by its founder and executive director Gavin Brown and its deputy director John Geisler.

Brown said MAMA was officially founded in 2007, but the roots of the organization go back to 2003.

"The aerospace industry was really gutted by 9/11," Brown said. "After the attack, the industry went flat the same way the auto industry did in 2008. Planes weren't flying and the commercial airlines had real problems. I live in Traverse City and work for MSP Aviation, which is based in Bloomington, Ind. After 9/11, I would visit Tier I aerospace suppliers and they'd all tell me the same thing, that they were crawling."

As a result, many of the aerospace industry's Tier II and Tier III suppliers went out of business, Brown said. When things turned around, a lot of Tier I suppliers found out that the Tier II and III suppliers they depended on for specific parts had gone out of business.

Brown said that when aerospace primes – which in the auto industry would be referred to as OEMs – needed parts, they'd contact him to see if he could help them. That need led to the creation of MAMA in 2007.

"We started out with 13 member companies," Brown said. "Now there are more than 150 member companies. They range in size from Boeing to mom-and-pop outfits that only employ a few people."

"Basically, we want to create a supply chain that can collaborate in the supplying of everything from hot engine parts to interior plane parts."

Geisler said that Michigan, at any one time, might have between 3,000 and 6,000 people working directly in the aerospace industry. A Price Waterhouse survey in 2015 ranked Michigan as second in attractiveness for aerospace companies. Florida was first.

"The reasons are many," Geisler said. "We have universities with excellent aerospace engineering programs. We have skilled manufacturers who are used to producing parts on a massive scale. There are taxes and regulations."

"Our goal is to keep that talent that graduates from U-M, MSU, Western Michigan and other schools from leaving Michigan. We think this is a great state to live and work in."



The recent NDIA Michigan Defense Expo held at MCC's Warren campus was well-attended.

"That's why having an event like this is great. We get to meet people, talk with them and help them find the skilled people they need to stay in business in Michigan."

Also attending the expo were students from Center Line High School, Fraser High School, Utica Community Schools, Lakeview Public High School in St. Clair Shores and Van Dyke Public Schools/Lincoln High School.

These students were invited to the expo so that they could see that there are jobs for people with STEM degrees and to meet and network with real people face-to-face instead of sending emails back and forth, said Rick Darter, Michigan NDIA STEM director.

"We think it's very important that students get exposed to the defense industry and that the defense industry get to meet the potential next generation of talent," Darter said.

Jalaine Price, a computer drafting instructor at Lakeview High School, said even in this day and age, face-to-face offers benefits to students and businesses.

"It's so easy to ignore emails and resumes, but when an executive meets a bright, young student face to face, that student is remembered," Price said.

"And it's never too early to

learn how to effectively network."

One student attending was Jackson Wrubel, a sophomore at Lakeview High School. He is a student in Price's drafting and design engineering class.

To demonstrate just what the students were learning, Price brought a 3D printer that made on-demand customized phone cases and small husky prints made out of tooled plastic.

"The paw prints are popular," Price said. "They are tooled, in some places, to a depth of two millimeters. A lot of people have

heard of 3D printing, but many have never actually seen such a printer in action."

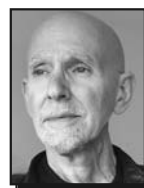
"By showing how students can use this technology, we hope to get people in the defense industry interested in working with students."

Wrubel said he appreciated the opportunity to see what lies ahead should he choose a STEM career.

"This is my first time out of the classroom and in the real world of industrial design," Wrubel said. "It's nice to talk to people and learn about the industry."

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## Chrysler People Are Lending a Helping Hand

work. Recalled food can be a real problem because people often don't pay attention to recall notices and will unwittingly donate recalled cans of food."

Gleaners works with about 550 different agencies across five counties – Wayne, Macomb, Oakland, Livingston and Monroe, Leduc said. The groups include churches, food pantries and soup kitchens.

"Gleaners moves about 40 million pounds of food a year," Leduc said. "About 48,000 people a year volunteer and work at the different Gleaners facilities. We're always looking for more help and more donations."

“People interested in learning more can go to our Web site [www.gcfb.org](http://www.gcfb.org).”

Among the Fiat Chrysler volunteers was Mugbil Besirevic, a functional integrator in the company's Autonomous Driving department. He said that the company encourages its employees to volunteer some of their time to good causes.

"There is a company Web site that lists projects we can volunteer for," Besirevic said. "Now, which ones someone picks is up to that person. It depends on what they want to do and when the event is taking place. That often depends on when there aren't too many meetings taking place."

Fellow functional integrator Adeel Mohammed said when they signed up to work at Gleaners for the day, they didn't know what they would be doing.

"We usually spend about 18 hours a year on volunteer projects," Mohammed said. "Gleaners is a really great cause and many volunteer here. Also popular is Habitat for Humanity."

James Healey, a Design Release engineer at Fiat Chrysler, said he's never volunteered at Gleaners before, but did so because he really thinks they do good work.

"What we're doing is part of a project designed to raise a million pounds of food," Healey said. "That's amazing and worth doing. And it feels amazing to be a part of it."

## ***Ford's Recycling Efforts Generate Major Savings***

CONTINUED FROM PAGE 1

Conrad said. At the heart of this closed-loop recycling system is a large, automated vacuum system and more than two miles of tubes crisscrossing the plants. Developed at Dearborn Stamping Plant, where F-150 – the first high-volume truck to use a high-strength military-grade aluminum-alloy body – is built, the system is now in use at Kentucky Truck, home to Super Duty, and Buffalo Stamping, which manufactures alloy panels for commercial F-Series trucks.

As doors and fenders are stamped into shape, scrap material is shredded into chips, roughly the size of a dollar bill, which get sucked into the system and routed via a series of computer-controlled gates until the journey ends seconds later in a multi-ton pile in the back of a semi. Think of it as a long water slide ride for aluminum scrap, with a splash landing at the end.

"The system automatically knows which of the four different grades of alloy is being stamped at a given time, then it routes the material into one of four trucks standing by to send it back for reprocessing," says Conrad.

Picture may not reflect actual vehicle. \* The FCA US LLC (formerly Chrysler Group) Employee Advantage Purchase program sale prices and lease payments quoted. Just add tax, title, doc fee and destination charge. \*\* 24, 36, 36 month FCA US LLC employee leases. The amount due on all leases require amount due plus monthly tax, cap cost reduction tax, first payment, late fee, plate, doc fee and destination charge. Security deposit is waived on all lease payments. Lease payments are \$1,000 miles per year. 20 cents per mile late fee. Any 21 or 23 cents then Chrysler Capital for excess mileage. Customer must qualify for 1 or 5 tier credit approval. Payments subject to change due to lower approved credit tier. Banks may require to provide income and residence for credit approval. Customer is responsible for excess wear and tear. Total delivered price is the sum of the purchase price, plus doc fee, plate fee, sales tax, and accrued finance charges over the term of the loan. All rebates and program monies assigned back to dealer. All prices and lease payments are based off FCA US LLC incentives then the Great Lakes region. Dealer rebates as retail consumer cash, cash lease, lease loyalty, military, trade vehicle cash, finance bonus cash and all other Great Lakes offers will be applied. The dealer incentive is not a net factory price to dealer. Customer may not qualify for all offers, incentives, discounts or financing offers. See dealer for qualifications and complete details. Exclusive Dealer new car cash coupon has been applied to all sale and lease payments in this ad. Actual sale prices include Chrysler Capital Great Lakes Truck Conquest Bonus cash. \*Sales prices include lessore loyalty rebate bonus cash, customer must qualify. 134 month rate, 2.99% APR with approved credit.





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- Aluminum Wheels!
- Remote Keyless Entry!
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- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H32595

Was \$41,060 Sale Price: **\$32,177\***  
**24 MONTH LEASE**



**\$179\***

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NQ Security Deposit required. Tax, title and plate fees extra.

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**AUSTIN ELYA**

[aelya@moranautomotive.com](mailto:aelya@moranautomotive.com)

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**\$236+ TAX WITH \$0 DOWN**  
24 MTH LEASE  
10,000 MILES

WITH LEASE CONQUEST • NO SECURITY DEPOSIT REQUIRED  
Equipped with Power Locks, Power Windows, Remote Start, Power Seats, Back-Up Camera, Hitch, Locking differential, XM Radio, OnStar and More...

## 2017 CHEVY EQUINOX LS

**\$108+ TAX WITH \$0 DOWN**  
24 MTH LEASE  
10,000 MILES

WITH LEASE CONQUEST • NO SECURITY DEPOSIT REQUIRED  
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth, OnStar, XM Radio & More...



2017 CHEVY TRAVERSE LS

**\$118+ TAX WITH \$0 DOWN**  
24 MTH LEASE  
10,000 MILES

WITH LEASE CONQUEST • NO SECURITY DEPOSIT REQUIRED  
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Bluetooth, OnStar, XM Radio and More...

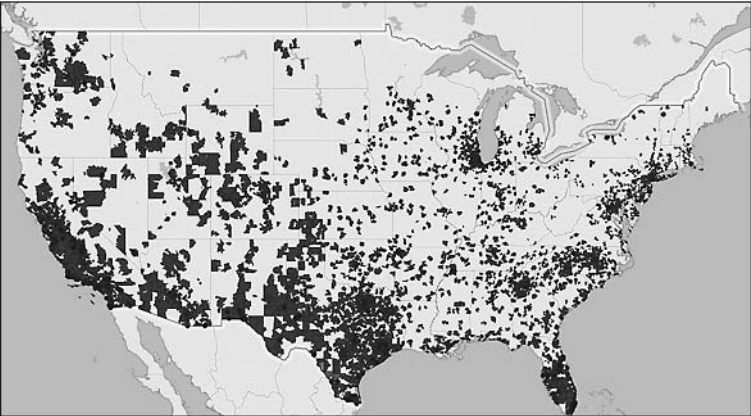
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GM's map of where Spanish is the most requested language for OnStar.

## Espanol On Call at OnStar

As people talk to their vehicles via services, OnStar's ability to speak in more than one language is very useful to drivers across the country.

Chevrolet owners are expected to use OnStar's Spanish-speaking advisor team more in 2017 than any previous year, said GM spokeswoman Margarita Bauza. OnStar has provided Chevrolet owners with a dedicated Spanish language team for more than 10 years to help with everything from directions to emergency services.

Last year, more than 1,000 Spanish-speaking Chevrolet drivers pushed the blue OnStar button in the United States every single day, an increase of 30 percent from 2013, Bauza said. Chevrolet already has seen nearly 100,000 blue button presses in the first quarter of 2017 and expects these numbers will continue to climb in 2017.

"We understand that not all Chevrolet owners speak English fluently or at all, but we didn't want that to be an obstacle in providing them with the same service we offer all OnStar customers," said Terry Inch, executive director of GM's Global Connected Customer Experience.

As a result, OnStar has a dedicated team of advisors who can help Spanish-speaking customers keep safe, connected and ready for the road ahead."

Chevrolet owners can have their OnStar requests routed to a Spanish-speaking advisor if they prefer. More than 25,000 Chevrolet owners are currently routed directly to OnStar's Spanish-speaking advisors when they push the blue button, Inch said.

There are two ways to sign up for Spanish language assistance. Chevrolet owners can ask a dealer to enroll them at the time of purchase by pressing the blue OnStar button, prompting a welcome call.

During that call, the new owner can request that all future blue button presses route straight to the Spanish team, Inch said. Existing Chevrolet owners with an active OnStar account can also press the blue button and make the request to transfer to a Spanish-speaking advisor on a case-by-case basis or automatically for every call.

"Across the board, our data tells us that Spanish-speaking customers are well-informed when it comes to in-vehicle technology," Inch said.



## NEW TO OUR TEAM:



### 2017 GMC ACADIA with Advanced Driving Technologies.

- Available Surround Vision Camera gives you a "bird's eye" view of your vehicle for help with parking and avoiding crashes with nearby objects during low-speed maneuvering.
- Use the IntelliLink infotainment system for seamless access to Apple CarPlay and Android Auto.

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- 1.4L TURBO DOHC ENGINE!
- PUSH BUTTON START!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- 18" ULTRA BRIGHT ALUMINUM WHEELS!
- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG880

Was \$25,685  
Sale Price \$18,479\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$59\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

### 2017 BUICK ENCLAVE "CONVENIENCE"



- 3.6L VVT V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE START AND ENTRY!
- 7 PASSENGER "CAPTAIN CHAIR" SEATING!
- TRI-ZONE CLIMATE CONTROL!
- POWER LIFTGATE!
- 19" ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1280

Was \$39,990  
Sale Price \$33,699\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$99\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

### 2017 BUICK REGAL "SPORT TOURING"



- 2.0 TURBO DOHC 4 CYL. SIDI ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REAR SPOILER!
- REMOTE KEYLESS ENTRY!
- 18" ALUMINUM WHEELS!
- REAR VISION CAMERA!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG14

Was \$30,005  
Sale Price \$23,999\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$139\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

### 2017 BUICK ENVISION "PREFERRED"



- 2.5L DOHC V6 ENGINE!
- INTELLINK RADIO w/8" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY AND START!
- REAR VISION CAMERA!
- 18" ALUMINUM WHEELS!
- PUSH BUTTON START!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1041

Was \$36,795  
Sale Price \$26,999\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$159\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

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### 2017 GMC TERRAIN "SLE 2"



- 2.4L DOHC VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- REMOTE KEYLESS ENTRY!
- REAR VISION CAMERA!
- ALUMINUM WHEELS!
- HEATED MIRRORS!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG642

Was \$30,120  
Sale Price \$21,999\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$69\*** PER MONTH  
\$499 DOWN!  
NO SECURITY DEPOSIT REQUIRED

### 2017 GMC ACADIA "SLE 2"



- 2.5L DOHC SIDI VVT ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- KEYLESS OPEN AND START!
- REAR VISION CAMERA!
- 7 PASSENGER SEATING!
- DRIVER ALERT PACKAGE!
- BLUETOOTH FOR PHONE!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG297

Was \$37,280  
Sale Price \$28,999\*

The Best Price...  
**PERIOD!**

**24 MONTH LEASE**  
**\$139\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

### 2017 GMC SIERRA "SLE" DOUBLE CAB 4x4



- 4.3L ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- REAR VISION CAMERA!
- POWER DRIVER'S SEAT!
- TRAILERING PACKAGE!
- REMOTE START AND ENTRY!
- ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG546

Was \$44,050  
Sale Price \$34,343\*

The Best Price...  
**PERIOD!**

**36 MONTH LEASE**  
**\$259\*** PER MONTH  
\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED

### 2017 GMC SIERRA DENALI 4x4 CREW CAB



- 5.3L V8 ECOTEC3 ENGINE!
- INTELLINK RADIO w/7" DIAGONAL COLOR TOUCH SCREEN!
- ENHANCED DRIVER ALERT PACKAGE!
- REMOTE START AND ENTRY!
- FULL-FEATURE LEATHER-APPOINTED HEATED BUCKET SEATS!
- 6" RECTANGULAR CHROMED TUBULAR ASSIST STEPS!
- 20" ULTRA BRIGHT MACHINED ALUMINUM WHEELS!
- ONSTAR w/4G LTE w/BUILT-IN WI-FI HOTSPOT!

STK# BG1160

Was \$56,750  
Sale Price \$48,269\*

The Best Price...  
**PERIOD!**

**36 MONTH LEASE**  
**\$397\*** PER MONTH  
\$999 DOWN  
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ELEVATION EDITION  
PURCHASE FOR **\$31,995\***  
STOCK #VDDPBN



LEASE FOR **\$169\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 GMC ACADIA SLE-1**  
PURCHASE FOR **\$27,979\***  
STOCK #VDOFF03



LEASE FOR **\$95\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 GMC SIERRA DENALI 1500 4WD**  
CREW CAB  
PURCHASE FOR **\$48,179\***  
STOCK #VBP02H



LEASE FOR **\$369\*** PER MONTH | **36** MONTHS | **\$999** DOWN

**2017 GMC YUKON SLE 4WD**  
PURCHASE FOR **\$49,499\***  
STOCK #G572355



LEASE FOR **\$289\*** PER MONTH | **36** MONTHS | **\$1999** DOWN

**2017 GMC TERRAIN SLE-1**  
PURCHASE FOR **\$22,549\***  
STOCK #VCGSNS



LEASE FOR **\$59\*** PER MONTH | **24** MONTHS | **\$0** DOWN

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**2017 BUICK ENCORE**  
PREFERRED  
PURCHASE FOR **\$19,479\***  
STOCK #B571925



LEASE FOR **\$59\*** PER MONTH | **24** MONTHS | **\$0** DOWN

**2017 BUICK VERANO**  
1SH - SPORT TOURING  
PURCHASE FOR **\$21,099\***  
STOCK #B470037



LEASE FOR **\$139\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 BUICK LACROSSE**  
PREFERRED FWD  
PURCHASE FOR **\$30,369\***  
STOCK #B470762



LEASE FOR **\$189\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 BUICK ENCLAVE**  
CONVENIENCE GROUP  
PURCHASE FOR **\$30,449\***  
STOCK #B573707



LEASE FOR **\$89\*** PER MONTH | **24** MONTHS | **\$0** DOWN

**2017 BUICK REGAL**  
SPORT TOURING  
PURCHASE FOR **\$23,439\***  
STOCK #B470197



LEASE FOR **\$129\*** PER MONTH | **24** MONTHS | **\$999** DOWN

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**2017 CHEVY CRUZE LT**  
LEASE FOR **\$49\*** PER MONTH OR PURCHASE FOR **\$16,969\***  
**24** MONTHS **\$0** DOWN  
STOCK #470376



**2017 CHEVY EQUINOX LT**  
LEASE FOR **\$59\*** PER MONTH OR PURCHASE FOR **\$21,729\***  
**24** MONTHS **\$0** DOWN  
STOCK #573485



**2017 CHEVY MALIBU LT**  
LEASE FOR **\$59\*** PER MONTH OR PURCHASE FOR **\$22,899\***  
**24** MONTHS **\$0** DOWN  
STOCK #470317



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LEASE FOR **\$239\*** PER MONTH OR PURCHASE FOR **\$23,899\***  
**36** MONTHS **\$999** DOWN  
STOCK #4702507



**2017 CHEVY TRAX LS**  
LEASE FOR **\$49\*** PER MONTH OR PURCHASE FOR **\$17,599\***  
**24** MONTHS **\$0** DOWN  
STOCK #572578



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LEASE FOR **\$59\*** PER MONTH OR PURCHASE FOR **\$23,969\***  
**24** MONTHS **\$999** DOWN  
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