

2018 Traverse ‘Built with Style, Purpose’ – GM’s Alan Batey

by Jim Stickford

The year 2017 may have only just started, but that didn’t stop Alan Batey, GM’s president of North American operations, from introducing the 2018 Chevrolet Traverse on Jan. 9 at the North American International Auto Show (NAIAS).

Batey said Chevrolet has dominated the full-size SUV market niche, controlling nearly 50 percent of the market.

With the 2018 Traverse, Batey said Chevrolet will complete the brand’s SUV lineup.

“The Traverse has been built with style and purpose,” Batey said. “It proudly wears Chevy’s design cues and every seat is designed for adult use. The Traverse comes with an easy-to-access third row.

“This is the SUV that can handle whatever life throws at you. Because the mid-size SUV market is expanding, we are introducing the first-ever Traverse High Country – a top-of-the-line, highly-contented model that comes with several exclusive trim features.”

The 2018 Traverse has a new look inspired by Chevrolet’s full-size SUVs, with purposeful proportions complemented by premium cues such as chrome accents, LED signature lighting and available D-Optic LED headlamps, Batey said.

Chevrolet is adding two new trim levels for the 2018 Traverse

– the sporty RS and High Country – to offer customers more choices for a personalized appearance.

The new RS package includes unique, blacked-out exterior cues with a black chrome grille, black bowtie, 20-inch wheels and more, he said.

The High Country trim features premium content and technology, including a unique interior trim, said Batey, featuring Loft Brown leather appointments with suede accents, 20-inch polished wheels, High Country badging, D-Optic headlamps, standard twin-clutch AWD and power-fold third row seats.

Features include a new 3.6L V6

and nine-speed automatic transmission from the standard propulsion system, expected to offer nearly 10 percent more horsepower than the current model and a GM-estimated 25 mpg highway (FWD). The combination also supports an estimated 5,000-pound trailering capacity when properly equipped.

Sporting the new RS trim, the Traverse will exclusively feature a 2.0L turbocharged engine that provides a unique driving experience, Batey said, with more maximum torque than the V6. It is also paired with the nine-speed automatic transmission.



Perelli with 2018 Traverse at North American International Auto Show

CONTINUED ON PAGE 6



GM CEO Mary Barra shows off Car of the Year Chevrolet Bolt.

Bolt Wins Car of the Year

Detroit engineering impressed the judges picking winners at last week’s North American International Auto Show.

They named the Chevrolet Bolt EV as the 2017 North American Car of the Year.

The Bolt EV’s recognition marks the fourth time in four years that Chevrolet has received the North American Car of the Year or Truck of the Year award, following the Corvette Stingray and Silverado’s wins in 2014 and the Colorado’s award in 2015, said GM spokesman Fred Ligouri.

“The Bolt EV fulfills Chevrolet’s promise to offer an affordable, long-range electric,” said Mark Reuss, executive vice president, GM Global Product Development. “It is a game-changer that is not only a great electric vehicle; it’s a great vehicle – period.”

Founded in 1994, the NACTOY group comprises 60 professional automotive journalists from the United States and Canada who work for magazines, television, radio, newspapers and websites,

CONTINUED ON PAGE 3

Macomb Still Is Area’s Arsenal Of Democracy

More than 100 years after the auto assembly line was first introduced, Macomb County remains at the forefront of the U.S. automotive industry.

In 2016, U.S. automakers reported their highest annual sales ever, and 17.5 million vehicles were sold, surpassing the 2015 record of 17.4 million. The transformational growth of the industry is opening up economic opportunities across Macomb County.

“Macomb County is better equipped than any other county in the nation to deploy connected and autonomous vehicle capabilities,” said Macomb County Executive Mark A. Hackel.

“We are at the intersection of world-class production and next-generation technological innovation. The infrastructure and advanced workforce needed to support the emerging demands of this industry exist here,” said Hackel.

Since 2010, the auto industry has invested \$7.4 billion in Macomb County including 123 separate investments above \$1 million. The “Big Three” account for \$4.8 billion of that total, which includes commitment to developing technologies for connected cars and also testing autonomous vehicles in both private facilities and public streets.

Combined, Fiat Chrysler Automobiles, Ford Motor Company and General Motors employ

From Out of the Past Comes Ford’s Ranger and Bronco

The 2017 NAIAS was the perfect opportunity for executives at Ford to talk about the company’s future.

Joe Hinrichs, Ford’s president of The Americas, announced on Jan. 9 that Ford is launching this fall a new version of the F-150 pickup truck.

The new F-150 will be even tougher, Hinrichs said. It will have the best towing ever. A new F-150 is always big news, he said, “but it is a pleasure to announce the return of two old names to the U.S. market – the Ford Ranger and the Ford Bronco.

“We’ve heard our customers loud and clear. They want a new generation of vehicles that are incredibly capable yet fun to drive,” said Hinrichs.

“Ranger is for truck buyers who want an affordable, functional, rugged and maneuverable

pickup that’s Built Ford Tough. Bronco will be a no-compromise midsize 4x4 utility for thrill-seekers who want to venture way beyond the city.”

Ford is bringing back the Ranger midsize pickup truck to its North American vehicle lineup in 2019 and Bronco midsize SUV to its global vehicle portfolio in 2020, Hinrichs said. Both vehicles will be manufactured at Ford’s Michigan Assembly Plant in Wayne.

That wasn’t the only news made by Ford at the auto show.

“This year, the expansion of our business as an auto and mobility company moves into even higher gear,” said Mark Fields, president and CEO.

“We’re introducing even more new vehicles and technologies to make life better for millions of people in the near term, plus



From left, Isaacson, Ford and Fields discuss future of transportation.

we’re presenting a vision and partnering with cities to move more people even more efficiently in the future.”

This news, Fields said, follows other earlier announcements

CONTINUED ON PAGE 7

Marchionne Talks About FCA’s Future Plans at Auto Show



Sergio Marchionne

Fiat Chrysler CEO Sergio Marchionne spoke to the media at the 2017 North American International Auto Show on Jan. 9 for about an hour about the company’s future.

Marchionne spoke about President-elect Donald Trump’s tweets congratulating Fiat Chrysler for announcing on Jan. 8 that the company was investing \$1 billion to improve and update facilities in the United States.

Marchionne said that the company didn’t make the announcement to please any politician. The investments had been in the works since the 2015 UAW contract that Fiat Chrysler signed.

As to the political environment and how it affected the company, Marchionne said that Fiat Chrysler will adjust to whatever rules there are if any rule changes get made.

“Right now, everyone is speculating,” Marchionne said. “He’s just been tweeting. I don’t even know what the rules are. I haven’t spoken to Trump or any of his advisors. This decision has been in the works for a long period of time.

“If you look at how we are realigning manufacturing in the U.S., you will see that it’s totally in line with what we’ve said and done in the past. This announcement is just a continuation of our

retooling of our U.S. manufacturing base.”

Marchionne said Fiat Chrysler has been at full capacity for the Ram 1500 for a few months, and the announcement about future plans on Jan. 8 was a coincidence with Trump’s tweets.

Marchionne was then asked about whether Fiat Chrysler would be moving more into heavy duty SUVs.

“I need clarity,” Marchionne said. “I think we all need clarity. We’re not the only automaker who needs it. Yesterday’s announcement was not a pre-emptive strike.”

CONTINUED ON PAGE 2

CONTINUED ON PAGE 2

Tech Center News®

31201 Chicago Road South
Warren, Michigan 48093

586-939-6800

Contact us:
Info@TechCenterNews.com

Deadline: Thursday 5:00 p.m.
for the next edition of Monday

William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

Tech Center News is a registered
trademark of Springer Publishing Co.

www.TechCenterNews.com

Woods Church is Hosting Dinner

Are you ready to get wild for a good cause?

The Woods Church is hosting their 27th Annual Wild Game Dinner Jan. 27 and 28.

This fundraiser is a sit-down homemade dinner with a menu geared toward hunters.

In addition, live and silent auctions will be held to raise money for student ministries. Every year the menu changes, as do the auction items.

For more information and to purchase tickets, call 586-322-7812. The Woods Church is at 14300 13 Mile Road, Warren.

Banquet Facility

Royalty House

Proudly
Family
Owned for
40 Years

Seating Accommodations
for 80-1200

"Experience the Elegance with Royalty"

(586) 264-8400

www.royaltyhouse.com • royalty@royaltyhouse.com

Marchionne Discusses Fiat Chrysler's Future with Media

CONTINUED FROM PAGE 1

Marchionne said that Warren Truck would get heavy-duty truck production if, and that was still a question, if heavy duty truck production left Mexico.

The question of what investments Fiat Chrysler was making in Canada came up.

The question of what investments Fiat Chrysler was making in Canada came up.

He said that he would be meeting with Prime Minister Justin Trudeau and that if he wanted to tweet as well, Marchionne would respond.

When asked how much money Fiat Chrysler would try to get from the government, Marchionne said "as much as we can."

When asked if he thought Fiat Chrysler was now on Trump's "good" list of companies, Marchionne said every thing is up in the air

"Trump hasn't told me," Marchionne said. "Our history with Chrysler is eight years old. We have not forgotten this country. We know we must protect the mother goose. We know we must protect the company and the people we employ. We are keeping that part of the strategy to develop a mid-sized SUV for the global market.

"These Trump tweets are all new territory. I don't know how to answer this new form of communication. We will respond and adapt to Trump. We're car makers and not into moralizing."

Marchionne said people have been asking him and other OEM CEOs what the auto industry is going to do about Trump. He said nothing. Trump won the election and that is a fact of life. Companies will adjust to the political situation as it changes.

When asked about the future of

the Grand Caravan, Marchionne said that it is a topic of much debate within the company as to when it will be discontinued. And he said the company wants to offer a minivan that costs less than the new Pacifica, which has the latest technology. And technology costs money to develop and install.

"The Grand Caravan is built on an old platform," Marchionne said. "But we will probably not phase it out of production this year."

When asked about Fiat Chrysler's relationship with Google, Marchionne said they have learned a lot from the company and that's good because it's impossible to replicate the Silicon Valley environment any where else. He said they are trying to bridge the gap between current technology and expectations and that can only be done by working with companies like Google.

Marchionne also said that Google is more a customer. They are buying specialized Fiat Chrysler vehicles and adding their technologies to these vehicles. Once the public road testing phase goes into high gear, Google and Waymo will be liable for any accidents.

"We've learned a lot from them," Marchionne said. "They said in the past they wanted to make their own car, but it seems they are now less enamored of that idea."

When asked if Fiat Chrysler was going to close any plants in Mexico, Marchionne said that was possible if the 35 percent tariff Trump talked about became a reality.

"Those plants were built when NAFTA was alive and well," Marchionne said. "But we're so far away from that, there's no way to answer 'what if.'" We won't invest untile we have clarity. We'll wait."

Marchionne said he considers Mexico to still be a good place to invest, but that the plants there are geared for the American marketplace. It would be difficult to retool them for other markets around the world.

Marchionne also said that Fiat Chrysler isn't too worried about not producing smaller cars. The market is heading toward SUVs and CUVs. The biggest financial mistake the company made in the past half decade was building the Chrysler 200 and the Dodge Dart.

The company would consider building more smaller cars if they could make the numbers work, but it was better they focus on what they do well rather than get a bloody nose every day fighting in a market niche that is incredibly competitive and not that profitable.

When asked about diesel engine technology, Marchionne said that it will play a role in Fiat Chrysler's future. He said he didn't want to name names, but certain OEMs had done things that hurt diesel's image with the public. That could limit diesel's popularity with retail buyers.

"I don't think diesel will ever go away for heavy vehicles like tractors, big trucks or construction equipment," Marchionne said.

Marchionne also spoke about Alfa Romeo. He said the brand is in the early stages of distribution in this country. As the year progresses,

Fiat Chrysler will be marketing it more, and much of the brand's success will depend on the company's marketing efforts.

Warren Library Busy During January

The Warren Public Library will be hosting a series of events open to the public at the Civic Center Conference Room during January, said Warren librarian Jennifer Lund.

On Jan. 19 and 23, beginning at 1:30 p.m., a workshop about resume building and developing Internet skills will be held.

Attendees will learn about writing a cutting-edge resume and how to handle different types of interviews, Lund said..

On Thursday, Jan. 26, Holocaust survivor and Southfield resident Martin Lowenberg will talk about his experiences living in five different concentration camps as a teenager after his parents and brothers were killed.

Lowenberg is a member of the Holocaust Memorial Center in Farmington Hills, and has been speaking on the subject for 25 years.

Space is limited at both events. Call 586-574-4564 to reserve a spot for either event.

Warren Ice Rink Event Set for Saturday

Glow Skate returns to light up the ice at the Warren City Square Ice Rink.

The event, set for 6-10 p.m. Jan. 21, features glow-in-the-dark skating and will feature electronic music, a DJ, and glow-in-the-dark prizes for everyone.

The cost for skating is \$4, while skate rental is \$3.

The ice rink is located north of 12 Mile Road, just east of Van Dyke and includes an indoor, heated reception area, food concessions and rest-rooms.

For more information, call the rink at 586-574-4518.

Macomb Still Arsenal of Democracy

CONTINUED FROM PAGE 1

more than 35,000 people and operate 10 facilities in Macomb County.

In addition, there are more than 1,600 manufacturers in the county employing nearly 70,000 individuals.

The Macomb County Department of Planning & Economic Development is involved in supporting the automotive industry,

offering services to businesses of all sizes.

In celebration of the 2017 North American International Auto Show, the department has created new website features to raise awareness about Macomb County's prominence within the industry. For more information, please visit www.macombbusiness.com.

PRESTIGE TECH CENTER CADILLAC

We Service All GM Makes & Models





Luxury Has
A New Home.

CERTIFIED SERVICE

Take Advantage
Of These Specials &
Save On Service!

DEXOS
OIL CHANGE

\$39⁹⁵

Limited time only. Up to 5 quarts. Some vehicles higher. Plus tax & shop supplies. Valid on GM vehicles only. Not valid with any other offer. Expires 1-31-17

CERTIFIED SERVICE

TIRE
ROTATION

– Inspect Tire Condition
– Inspect Tread Depth
– Inspect Wheel Condition

\$9⁹⁹

Some vehicles higher. Plus tax & shop supplies. Not valid with any other offer. Expires 1-31-17

CERTIFIED SERVICE

BRAKE
PADS

ACDelco
GM Original Equipment

\$169⁹⁵^{or less per axle}
includes rotor inspection

⁂Turning or replacing rotors. All other services and tax extra. Excludes Brembo and high performance parts. Retail customers only. See dealer for eligible vehicles and details. Expires 1-31-17

CERTIFIED SERVICE

10% OFF

SAVE UP
TO \$125

OFF ANY MAJOR SERVICE

Not valid with any other offer. Expires 1-31-17

CERTIFIED SERVICE

– Convenient Customer Shuttle
– Early Bird Check-in
– Loaners Available
– Convenient Business Hours
– Same Day Service
– Factory Trained Service Advisors
– ASE Certified Technicians
– Online Express Checkout
– Mobile App Service
– GM Quality Parts



Prestige Cadillac

29900 VanDyke Ave.
Warren, MI 48093
PrestigeCadillac.com

Sales - 888.548.8939

Mon. & Thurs. 8:30-8
Tues., Wed., & Fri 8:30-6
Sat. 10-4

Service

888.548.8939
Mon. - Fri. 7:30-6
Sat. 9-2

CJ'S BBQ

DELI & CATERING

Our chefs create something exciting every day...

From
Party Trays
to Full Buffets –
WE DO IT ALL!

Deli Sandwiches &
Hot Bar Available All Day
Homemade Soups
Fresh Baked Bread

"Catering For
The Holidays...
At Your Place
Or Ours"

seating up to 75

6177 Chicago Road • WARREN
(West of Van Dyke)
586-825-0067
www.cjscompanystore.com

HOURS: M-Sat. 10-3 • Closed Sun.

RED WING
SHOES®



RED WINGS

Where Fit Comes First

• Waterproof
& Insulated

• Safety Toes

• Professional
Fitting

• Wide Widths
In Stock

The Preferred
Style
of Detroit's
Auto
Industry

RED WING SHOE STORE

M-F 10-8; Sat. 10-5; Sun. 12-4
33289 Mound Rd.
Just North of 14 Mile Rd. in Stover Plaza – on the west side of the street –
586-264-4500

Classic Buick's Style Pays Off in 'Timeless' Design



Boniface and 2017 LaCrosse that's "lower and has a wider stance."

Buick took the opportunity to show off some of its "timeless" style at the 2017 NAIAS.

"The basic message about our designs this year is the same as always," said Bob Boniface, director of Exterior Design for Buick. "Buicks are about sculpted beauty. If you look at our sales data, the number one reason people give us for buying a Buick is design. We also have the best quality of American OEMs."

"Reliability should be a given for any car someone buys. With a Buick, people are able to make a more personal statement about their lifestyle. I think of our vehicles as something you can wear to project the image you want people to see."

Over the past decade or so, Boniface said Buick has been very successful in remaking the brand's image. In the past, people might have associated Buicks with an older demographic, but that's changed.

Bolt EV Wins 'Car of the Year' At Detroit Show

CONTINUED FROM PAGE 1

Ligouri said. NACTOY jurors evaluated dozens of new vehicles that went on sale this year before selecting the Bolt EV as the 2017 Car of the Year.

Offering an EPA-estimated 238 miles of range on a full charge at a starting price of \$37,495 before federal tax incentives of up to \$7,500 – depending on your tax situation – the Bolt EV adds the title of North America Car of the Year to a growing list of independent accolades, Ligouri said.

He noted that *Motor Trend* named the Bolt EV the 2017 Car of the Year and it earned a place on the 2017 *Car and Driver* 10Best Cars list. *Green Car Journal* also heralded the Bolt EV as the *Green Car* of the Year and *Green Car Reports* named it the Best New Car to Buy.

Standard Bolt EV features include electronic precision shift, Regen on Demand steering wheel paddle and a 10.2-inch-diagonal color touchscreen, Ligouri said. The top-trim Premier model adds leather-appointed seats, front and rear heated seats, surround vision camera, rear camera mirror and more.

The Bolt EV rolled into California and Oregon markets last month, with additional markets in the Northeast and Mid-Atlantic states, including New York, Massachusetts and Virginia, with first deliveries this winter. It will be available at certified dealerships across the U.S. by mid-2017, Ligouri said.

new specifications give it a more dynamic shape and a more aerodynamic feel."

The result of all this design work, Boniface said, is that young people like the Buick look. "Today's young people and professionals get what Buick is doing," Boniface said. "My son, also named Bob, is 22, and he was at the recent Michigan-Michigan State football game. He told me he saw a new Black Buick LaCrosse parked amidst all the other cars. He said when he saw it, it stopped him in his tracks and that he wanted to get one."

That kind of reaction is important because today's younger car buyer isn't brand-loyal the way older buyers are. They will buy into a brand if a design speaks to them and if its general sensibility is something they like. Even if they've had good experiences with a brand, if a design doesn't grab them, they will gravitate to a brand design that does.

"And when people buy a Buick, they don't have to explain why they did what they did."

Part of what makes a Buick last, Boniface said, is that they are stylish and not fashionable.

"Fashion quickly becomes dated," Boniface said. "Style is something that has a timeless quality. Buick hasn't forgotten its design roots. Take the crease that comes off the front fender, for example. It goes from the front and hops right over the rear wheel arch. This is a design

element that Buick has owned for decades.

"It has a 'wheel out, waste in' look that puts the focus on the vehicle's wheels and 'stance.' It's hard to ask a member of the public why they like a car's look."

"They'll tell you that they just like it. The cues that work are something that we designers can explain to other designers. But it's also very important that we designers don't get so caught up in our work that we end up designing cars for ourselves. We have to remember that we're designing them for real people who drive in the real world and have real needs."

Good design, Boniface said, is about solving problems – like the

need for storage space or the need for passenger room.

"A vehicle must be well-engineered to solve those problems," Boniface said. "But they must also look good doing it and they must look good now and 10 years from now. We like a sense of timelessness with our vehicles."

Buick has been able to play to its design strengths, Boniface said. The things Buick does well – exterior and interior design – it does very well.

"People are doing more in their cars than ever," Boniface said. "When they do more, they need more space. People want things within reach. That's true for both drivers and passengers. Successful vehicles have those things."

Shop Floor to Top Floor



Complete your bachelor's degree quickly and locally.

Ferris offers classes on-site at Macomb Community College and online. Transfer credits you've already earned. Learn the skills and gain the confidence to step up to a more challenging, higher paying position.

Bachelor's degrees available locally:
Business Administration-Professional Track
Industrial Technology and Management

Visit ferris.edu/statewide or call (586) 445-7150 for more information.



ATTN:
GENERAL MOTORS
EMPLOYEES!

You're invited! Engineering a Successful Retirement

Presented by: James B. Kruzan, CFP®, CRPC®



FT
FINANCIAL
TIMES
Top
Financial
Advisers
2016

FT 400 Ranking March 2016

Join us for a 45-minute informative discussion on tips, techniques and strategies to get the most out of your GM sponsored benefits, and more!

Our nuts and bolts presentation answers:

- Effective ways to maximize post retirement tax free distribution without giving up current year tax deductibility.
- Effective positioning for the challenges and opportunities of a Trump presidency.
- Construct a satellite strategy centered around your Retirement Savings Plan.
- And more!

All attendees will be offered a complimentary retirement stress test.

REGISTRATION REQUIRED. SPACE LIMITED TO 20 SEATS.

To reserve your seat, contact Danielle Howard at (810) 593.1630 or email danielle.howard@raymondjames.com.



329 W. Silver Lake Road, Fenton, MI 48430 | 2701 Cambridge Ct. Ste. 412, Auburn Hills, MI 48326 | Ph. 810.593.1624 | Fax: 810.593.1643

KaydanWealthManagement.com

Securities offered through Raymond James Financial Services, Inc., member FINRA/SIPC.

The Financial Times 400 Top Financial Advisors is an independent listing produced by the Financial Times (March, 2016). The FT 400 is based on data gathered from firms and verified by broker-dealer home offices, regulatory disclosures, and the FT's research. The listing reflects each advisor's performance in six primary areas, including assets under management, asset growth, compliance record, experience, credentials and accessibility as identified by the FT. Neither the brokerages nor the advisors pay a fee to The Financial Times in exchange for inclusion in the FT 400.



We're not the same old Quality Inn...
"Come see our Vision"



Newly Renovated Hotel
located across from the GM Tech Center

Room Rates
Starting At
\$74
Per Night

OVERALL RATING
★★★★★

Choice Guest Rating 4.5 / 5

100% Smoke Free

Free Hot Breakfast

Business & Fitness Center

Free Shuttle Services • Free Parking & Local Calls

30900 Van Dyke Rd. Warren, MI 48093
PH 586-574-0550 • Fax 586-574-0750

Fiat Chrysler Facing EPA Investigation

WASHINGTON (AP) – The U.S. government accused Fiat Chrysler on Jan. 12 of failing to disclose software in some of its pickups and SUVs with diesel engines that allows them to emit more pollution than allowed under the Clean Air Act.

Fiat Chrysler CEO Sergio Marchionne denied any wrongdoing, saying the EPA was blowing the issue out of proportion. “We have done in our view nothing that is illegal,” he said Jan. 12 on a conference call. “We will defend our behavior in the right environment.”

The Environmental Protection Agency had issued a “notice of violation” to the company that covers about 104,000 vehicles including the 2014 through 2016 Jeep Grand Cherokee and Ram pickups, all with 3-liter diesel engines.

The California Air Resources Board took similar action.

“Failing to disclose software that affects emissions in a vehicle’s engine is a serious violation of the law, which can result in harmful pollution in the air we breathe,” said Cynthia Giles, EPA assistant administrator for enforcement and compliance.

Marchionne said he was told by company lawyers that the Justice Department is investigating the company in concert with the EPA. He said the company stopped producing Grand Cherokees and Rams with diesel engines in September and will halt production until the case is resolved with the government.

The company said it intends to present its case to the incoming Trump administration. “We will work with the new leadership to get this issue through,” Marchionne said.

If found liable, the company could face more than \$4.5 billion

in potential fines for violations of the Clean Air Act.

EPA said it will continue to investigate the “nature and impact” of the eight software functions identified through an intensive testing program launched after Volkswagen was caught in a 2015 cheating scandal involving its “Clean Diesel” line of vehicles. Regulators were not yet defining the software found in the Fiat Chrysler vehicles as “defeat devices” intended to cheat on government emissions tests.

However, the agency said that numerous discussions with Fiat Chrysler over the last year had not produced any suitable explanation for why the company had failed to disclose the software, which regulators said caused the vehicles to emit less pollution during testing than during regular driving.

Feds Indict Six High-Level VW Employees

WASHINGTON (AP) – Six high-level Volkswagen employees from Germany have been indicted in the U.S. in the automaker’s emissions-cheating scandal as prosecutors made good on efforts to charge individuals in a corporate corruption case.

But bringing them to trial in the U.S. is another matter. In announcing the federal charges and a corporate plea bargain by Volkswagen, the Justice Department on Jan. 11 detailed a large and elaborate scheme inside the German automaker to commit fraud and then cover it up, with at least 40 employees allegedly involved in destroying evidence.

The company agreed to plead guilty to criminal charges and pay \$4.3 billion – by far the biggest fine ever levied by the government against an OEM.

“Volkswagen obfuscated, they denied and they ultimately lied,” Attorney General Loretta Lynch said.

But prosecutors may have trouble bringing the executives to trial in the U.S. German law generally bars extradition of the country’s citizens except within the European Union. Privately, Justice officials expressed little optimism that the five VW executives still at large will be arrested, unless they surrender or travel outside Germany.

Still, the criminal charges are a major breakthrough for a Justice Department that been under pressure to hold individuals accountable for corporate misdeeds ever since the 2008 financial crisis. U.S. authorities are still investigating just how high the scheme went.

“We will continue to pursue the individuals responsible for orchestrating this damaging conspiracy,” Lynch said.

VW admitted installing software in diesel engines on nearly 600,000 VW, Porsche and Audi vehicles in the U.S. that activated pollution controls during government tests and switched them off in real-world driving.

The penalties bring the cost of the scandal to VW in the U.S. to nearly \$20 billion, not counting lost sales and damage to the automaker’s reputation.

Volkswagen previously reached a \$15 billion civil settlement with U.S. authorities and car owners.

While the cost is huge and would bankrupt many companies, VW has the money, with \$33 billion in cash on hand.

TRANSPARENT PRICING

No games. No gimmicks.

- No old school, hidden-fee pricing.
- The price you see should be the price you pay.
- PLUS** we only include rebates you would actually qualify for.

SELLERS

REPUTATION IS EVERYTHING

BUICK

GMC

38000 Grand River Ave. | Farmington Hills, MI 48335
888-502-4098 | SellersBuickGMC.com
See Dealer for Details

mydetroitautoshow

GET THE LATEST ON THE

2017 NORTH AMERICAN INTERNATIONAL AUTO SHOW

#MYDETROITAUTOSHOW

- Behind-the-scenes looks of the show floor, while displays are still being created
- Exclusive first looks at all new models and concept vehicles
- A tour of the Automobili-D display (closed for the public show) which focuses on the future of the automotive industry.
- Facebook Live tours from the show floor, taking your questions live!
- Tour the floor of the 2017 NAIAS with James McCann(catcher for the Detroit Tigers).

Offers include: Tax, Title, Plate, Transfer, CVR, Doc Fee, GM Employee Pricing, GM Lease Loyalty (must have a 1999 or newer GM lease in household), Select Model and 1st Month's Payment. No security deposit required. See dealer for details.

2017 Buick Encore

FWD Lease Offer MSRP: \$25,685

\$179 per month


TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months

10,000 miles year

\$518 total due at signing
(includes first month payment)



BUICK

2017 Buick Enclave

CONVENIENCE FWD Lease Offer MSRP: \$40,455

\$269 per month


TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months

10,000 miles year

\$689 total due at signing
(includes first month payment)



BUICK

2017 GMC Terrain

SLE1 FWD Lease Offer MSRP: \$28,225

\$179 per month


TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months

10,000 miles year

\$345 total due at signing
(includes first month payment)



GMC
WE ARE PROFESSIONAL GRADE



ED RINKE

GM CARD TOP OFF IS BACK...

100
YEARS
IN BUSINESS

 BUICK

 GMC



WE ARE PROFESSIONAL GRADE

2016 GMC SIERRA 4WD DBL CAB SLE
PURCHASE FOR
\$37,575*
STOCK #G571156



LEASE PRICE
\$239* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 GMC ACADIA SLE-1
PURCHASE FOR
\$25,989*
STOCK #TWHH8X



LEASE PRICE
\$169* PER MONTH | **24** MONTHS | **\$999** DOWN

2017 GMC YUKON SLE
PURCHASE FOR
\$46,899*
STOCK #G571591



LEASE PRICE
\$399* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 GMC TERRAIN SLE-1
PURCHASE FOR
\$24,989*
STOCK #TWTBT1



LEASE PRICE
\$69* PER MONTH | **24** MONTHS | **\$999** DOWN

 **BUICK**

2017 BUICK ENCORE
PREFERRED
PURCHASE FOR
\$19,459*
STOCK #1MPBJ5



LEASE PRICE
\$79* PER MONTH | **24** MONTHS | **\$999** DOWN

2017 BUICK VERANO
SPORT TOURING
PURCHASE FOR
\$21,349
STOCK #B470037



LEASE PRICE
\$179* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 BUICK LACROSSE
ESSENCE
PURCHASE FOR
\$33,959*
STOCK #B470444



LEASE PRICE
\$299* PER MONTH | **39** MONTHS | **\$999** DOWN

2017 BUICK ENCLAVE
CONVENIENCE GROUP
PURCHASE FOR
\$29,379*
STOCK #TWVBHK



LEASE PRICE
\$89* PER MONTH | **24** MONTHS | **\$999** DOWN

2017 BUICK REGAL
PREMIUM II GROUP
PURCHASE FOR
\$26,995*
STOCK #B470520



LEASE PRICE
\$179* PER MONTH | **36** MONTHS | **\$999** DOWN

SHOWROOM HOURS:
MON. & THURS. 8:30AM-9PM
TUES., WED. & FRI. 8:30AM-6PM
VISIT OUR WEBSITE: edrinke.com

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

1-866-452-1300

26125 VAN DYKE AT 10 1/2 MILE ROAD

Now looking for experienced salespeople to join our team!



Paul Makowski
pmakowski@edrinke.com



Dennis Thacker
dthacker@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Encore, Enclave, Terrain and Acadia are 24 months leases. Yukon, Sierra, and Verano are 36 month leases. Lacrosse, Regal, and Envision are 39 month leases. All Vehicles shown are \$999 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. All leases are priced significantly below supplier pricing which makes them also below GMS pricing with approved credit through GM financial. Pricing is subject to select model vehicles- while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 1/31/2017.



ED RINKE

GM CARD TOP OFF IS BACK...

100
YEARS
IN BUSINESS

 CHEVROLET

WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN



2017 CHEVY SILVERADO
NO GM EMPLOYEE DISCOUNT REQUIRED
LEASE FOR **\$239*** PER MONTH OR PURCHASE FOR **\$33,995***
36 MONTHS **\$999** DOWN
STOCK #570925



2017 CHEVY VOLT LT
LEASE FOR **\$209*** PER MONTH OR PURCHASE FOR **\$29,349***
36 MONTHS **\$999** DOWN
STOCK #470031



2017 CHEVY CRUZE LT
NO GM EMPLOYEE DISCOUNT REQUIRED
LEASE FOR **\$69*** PER MONTH OR PURCHASE FOR **\$16,609***
24 MONTHS **\$0** DOWN
STOCK #470084



2017 CHEVY EQUINOX LS
LEASE FOR **\$59*** PER MONTH OR PURCHASE FOR **\$18,539***
24 MONTHS **\$999** DOWN
STOCK #TVVNBJ



2017 CHEVY MALIBU LT
LEASE FOR **\$159*** PER MONTH OR PURCHASE FOR **\$21,995***
36 MONTHS **\$999** DOWN
STOCK #470168



2017 CHEVY CAMARO 1LT
LEASE FOR **\$269*** PER MONTH OR PURCHASE FOR **\$24,879***
39 MONTHS **\$999** DOWN
STOCK #470207



2017 CHEVY TRAX LS
LEASE FOR **\$49*** PER MONTH OR PURCHASE FOR **\$15,605***
24 MONTHS **\$999** DOWN
STOCK #572430



2017 CHEVY TRAVERSE LS
LEASE FOR **\$119*** PER MONTH OR PURCHASE FOR **\$23,719***
24 MONTHS **\$999** DOWN
STOCK #571675

— NO APPOINTMENTS NECESSARY FOR OIL CHANGES —

ED RINKE

  **Certified Service**

GM SERVICE CENTER

MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP

866-452-1547

26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015

SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.



VISIT OUR WEBSITE:
edrinke.com

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

1-877-451-7707

26125 VAN DYKE AT 10 1/2 MILE ROAD

Quick Oil Change EXPRESS LANE

LUBE OIL FILTER

\$23.95 Up to 5 qts.

Fluid Level, Brake & Alignment Check Included.



We use Genuine GM Oil & Filter
No additional or hidden charges. Out the door pricing.
Open Mondays & Thursdays until 8:30pm
Excludes synthetic, Diesel & Med. Duty Trucks.
Most GM cars & trucks. One coupon per customer.
Must present coupon with order. Plus tax. Expires 1-31-17.

BODY SHOP

586-754-7000 ext 1231

INSURANCE
WRECK AMENDED
TRANSPORTATION
AVAILABLE

During Scheduled Repairs
FREE OIL CHANGE With Each Major Repair
WE REPAIR ALL MAKE & MODELS

  **Certified Service**



Nicole Dodge
nhuminski@edrinke.com



Jim Pfeiffe
jpfleife@edrinke.com



NO DOC FEES
Find Us on FACEBOOK

All applicable rebates including lease loyalty, Chevrolet lease loyalty or lease conquest offers have been deducted from sale price/payment. Cruze, Equinox, Traverse, and Trax are 24 month leases. Silverado, Volt and Malibu is a 36 month lease. Camaro are 39 month leases. Pricing is subject to select model vehicles, while supplies last. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM Employee Discount (unless otherwise stated). Pricing is subject to select model vehicles while supplies last. All leases are 10k miles per year w/ approved S Tier credit w/ \$999 due at signing unless otherwise stated. Cruze is price with \$0 down. Prices & payments are plus tax, title, and plate fees with acquisition fee up front. All leases are priced significantly below supplier pricing which makes them also below GMS pricing with approved credit through GM financial. Disposition Fee may be required at vehicle turn in. Refundable security deposit required on certain vehicles - to be determined by lender. **\$3500 trade-in is valid on 2003 or newer vehicles with under 115k miles in drivable condition, no branded titles, less reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Expiration Date - 1/31/17.

COME IN...AUTO SHOW SALES EVENT

buff whelan chevrolet

OVER 1,000
New Chevrolets
in Stock!



CALL
JEFF CAUL
586-274-0396

2017 CHEVY CRUZE LT

\$79+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED * Stk #
NO FIRST PAYMENT REQUIRED Equipped with Power Locks, Power Windows,
Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth and More...



2017 CHEVY TRAX LS

\$108+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED * Stk #
Equipped with Power Locks, Power Windows, Power Mirrors, Back-Up Camera, Keyless Entry,
Bluetooth, OnStar and More...

2017 CHEVY EQUINOX 1LT

\$132+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED * Stk #
NO FIRST PAYMENT REQUIRED Equipped with Power Locks, Power Windows,
Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth, OnStar, XM Radio & More...



2017 CHEVY TRAVERSE LS

\$175+ TAX WITH \$0 DOWN
24 MTH LEASE
10,000 MILES

NO SECURITY DEPOSIT REQUIRED * Stk #
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Bluetooth, OnStar,
XM Radio and More...

Free shuttle service to home, office or shopping.

buff whelan chevrolet

WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!

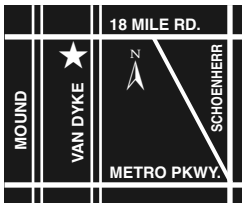
Van Dyke • South of 18 Mile • Sterling Heights

Jeff Caul

586-274-0396



PEP QUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM



CONVENIENT HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6:30PM / FIND NEW ROADS

*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. All leases include Chevy Lease Loyalty or Lease Conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 01/31/2017

2018 Traverse Introduced At 2017 Detroit Auto Show

CONTINUED FROM PAGE 1

Both engines feature new intelligent stop/start technology that determines the best times for fuel-saving engine-stop events, based on a variety of driving factors.

New Traction Mode Select is standard on all models and allows the driver to make real-time adjustments to the vehicle's driving mode to account for varying road conditions.

On available AWD models, the 2018 Traverse also allows the system to be completely disconnected from the rear axle, which helps save fuel and enhances refinement.

High Country's exclusive Advanced AWD system employs twin-clutch technology that optimizes traction for every condition it encounters. It is engineered for optimal performance in wet, snowy and icy conditions, while also providing enhanced stability in dry conditions.

Dean Perelli, chief engineer for the new Traverse, said the vehicle has a true SUV profile for the first time.

"The new version looks completely like an SUV," Perelli said. "The old version had more of a crossover look. The thinking behind the new Traverse was to go for an SUV profile. But I am really proud of how our team executed the Traverse's interior. It's so functional. There is storage space everywhere. I like to say it has truck-like storage with car-like luxury."

Perelli said that they paid attention to the small details when it came to developing the interior.

That attention to detail, Perelli said, includes things like the use

of leather materials and double-stitching in the vehicle's interior design.

"It has the refinement of a luxury vehicle," Perelli said. "Alan mentioned that we did everything purposively. That's a good term. We wanted a vehicle that people could use in different ways. On the weekdays, take the kids to school and get groceries. But it is also a vehicle you can use to go out to a fancy dinner with friends. You don't think of that when you have a station wagon. The team did a great job."

Perelli said the 2018 Traverse uses a new platform referred to internally as the C platform, and will be built, starting this summer, at General Motors' Delta Township site in the Lansing area.

"When you get in a 2018 Traverse, everything you touch will be newly-designed. It has a new body but is 360 pounds lighter than its predecessor. It has a safety cage for the cockpit and uses a lot of high-strength steel in its construction."

And, Perelli said, it will come with only three build combinations for potential buyers to choose from.

"For a vehicle this big and complex, there are only a few trim levels and a few option packages that come with these trim levels. That makes it easy for the customer to decide what to get."

And it's gas efficient for its size, Perelli said.

"We haven't received the EPA mileage numbers yet, but our figures show that it gets around 25 miles highway, 18 miles city. The new Traverse will go on sale in the fall," Perelli said.

VYLETTEL BUICK GMC

YEAR END INVENTORY CLEARANCE

2017 GMC ACADIA NAMED A 2017 IIHS TOP SAFETY PICK
SELECT BONUS CASH
ON YUKON UP TO \$6250⁰⁰



WE ARE PROFESSIONAL GRADE

ALL NEW 2016 GMC
SIERRA
1500 • 4WD • DOUBLE CAB • SLE
\$47,815*
WAS \$53,750
*** SAVE OVER ***
\$2,300 OFF LIST



- DEMO SPECIAL -
UNDER 2,900 MILES
Stock #9393-16
Must have trade-in vehicle
to qualify for \$1,000 rebate.

ALL NEW 2017 GMC
ACADIA
FWD • SLE-1
\$239*
36 MONTH LEASE
FOR ONLY
10K PER YEAR



Stock #9809-17 • Deal #63133
\$1612 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2017 GMC
TERRAIN
FWD • SLE-1
\$119*
24 MONTH LEASE
FOR ONLY
10K PER YEAR



Stock #9479-17 • Deal #63132
\$1575 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

2016 GMC
YUKON
XL • 4WD • SLT
\$645*
39 MONTH LEASE
FOR ONLY
10K PER YEAR
Last Month For 2016 Lease Deals



Stock #9141-16 • Deal #65362
\$1675 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2017 GMC
CANYON
4WD • DENALI • CREW LONG BOX
\$349*
24 MONTH LEASE
FOR ONLY
10K PER YEAR



Stock #9885-17 • Deal #65359
\$1675 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

16% OFF REMAINING
ON 2016 BUICK LACROSSE/REGAL
\$5,000 OFF SELECT 2016 ENCORE

EXPERIENCE THE NEW BUICK

ALL NEW 2017
BUICK ENCLAVE
FWD • CONVENIENCE
\$199*
24 MONTH/10K PER YEAR
LEASE FOR ONLY
\$2,036 DUE AT SIGNING



WHAT A DEAL...Buick's Best For Less!
Stock #H254410 • Deal #62606
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016
BUICK REGAL
FWD • PREMIUM II GROUP
\$25,121*
NOW WAS \$33,885
EVERYONE'S PRICE!
16% OFF SALE



SAVE OVER
\$8,700 OFF LIST
Stock #4834-16
Pricing plus tax, title lic.

ALL NEW 2017
BUICK ENVISION
FWD • PREFERRED
\$299*
36 MONTH/10K PER YEAR
LEASE FOR ONLY
\$1,974 DUE AT SIGNING



Not Too Small...Not Too Big!
Stock #5347-17 • Deal #63678
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016
BUICK ENCORE
AWD • SPORT TOURING
\$159*
24 MONTH/10K PER YEAR
LEASE FOR ONLY
\$1,582 DUE AT SIGNING



Stock #5026-16 • Deal #65358
GM pricing plus tax, title lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016 BUICK CASCADA

PREMIUM • 1SP
10 TO CHOOSE FROM GREAT SELECTION AT WWW.VYLETTEL.NET
DON'T WAIT! GREAT LEASE DEAL

\$299*
24 MONTH/10K PER YEAR
LEASE FOR ONLY
\$2,019 DUE AT SIGNING
Slk. #5021-16 • Deal# 65361
GM pricing plus tax, title, lic. & doc fees
figured with lease conquest rebate.
GM pricing must have Non GM in household
set to expire 365 days from delivery.



NO SECURITY DEPOSIT REQUIRED!

VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLE SELECTIONS AT WWW.VYLETTEL.NET

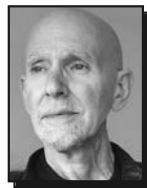
40755 Van Dyke • Sterling Heights • 586.977.2800

WWW.VYLETTEL.NET

SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm
SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

*All lease/purchase examples are figured with GM employee pricing. lease conquest rebate qualifies to customers who have a non GM lease in household set to expire within 365 days of new lease/purchase delivery date. *Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in house hold. IVC certificates may apply to lease/ purchase examples and are good while dealer supply last. Expires 1/31/17

JANUARY IS AUTO SHOW MONTH AND THE LEASE DEALS COULD NEVER BE BETTER. THE EQUINOX'S REMAIN XTRA LOW AND THE CRUZES ARE ALSO AT RECORD LOW PAYMENTS AND IF YOU WANT SOMETHING LARGER THE TRAVERESES ARE ALSO VERY LOW. PLEASE CALL FOR DETAILS AND "BEST" SELECTION



Please call with the vehicle you desire
and you will be delighted with the payment.

CALL
BRUCE LITVIN
- 24/7 & 365 -
40 YEARS
OF QUALITY SERVICE

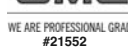
CELL # 1-586-405-5175
blitvin@lunghamer.com

1-888-665-5438

Joe Lunghamer



CHEVY



475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

Ford Shows Off Latest F-150, Talks Future Plans at NAIAS

CONTINUED FROM PAGE 1

about Ford’s business expansion:

- Adding 13 new electrified vehicles and investing \$4.5 billion in the next five years, including hybrid versions of the F-150 and Mustang, two pursuit-rated hybrid police vehicles, a Transit Custom plug-in hybrid, a fully electric small SUV with an estimated range of at least 300 miles and a high-volume, fully autonomous, SAE-level-4-capable vehicle – with no steering wheel, gas or brake pedal – in commercial operation in 2021 in a ride-hailing or ride-sharing service.
- The debut of its next-generation Fusion Hybrid autonomous development vehicle, the next step in Ford’s plan to deliver a fully autonomous vehicle in 2021.
- The creation of a City Solutions team to work with major global cities to help solve congestion issues and help people move more easily today and in the future.

Bill Ford, the company’s executive chairman, also spoke about what Ford is doing for the future beyond vehicles.

The automaker is working with cities around the world to help address growing mobility challenges in urban environments, including gridlock and air pollution, Ford said.

Ford’s City Solutions team – the only one of its kind in the auto industry – is collaborating with global city officials to propose, pilot and develop mobility solutions, Ford said. The team also is beginning to collaborate with Bloomberg Philanthropies and its global coalition of mayors.

“This is an issue that goes far beyond congestion. It is one that represents a massive challenge to mankind, one that affects our well-being and access to health care, clean drinking water, food, a safe place to live and even the ability to find work,” said Ford.

“By solving the mobility challenge, we have the chance to create a better world for future generations. It’s both an exciting opportunity and a big responsibility.”

Ford’s City of Tomorrow looks at how near-term mobility advancements – including autonomous and electric vehicles, ride-sharing and ride-hailing and connected vehicles – interact with urban infrastructure and create a transportation ecosystem, Ford said.

For example, Ford is imagining a world in which reconfigurable roads fluidly respond to commuter needs and traffic flow. Bikes and drones provide last-mile solutions for both people and goods.

In Ford’s vision of the near-term future, connected communications between vehicles and infrastructure also will grow.

Vehicles will be capable of connecting with other vehicles and cities’ transportation operating systems.

Ford alone will equip 20 million cars globally with built-in modems in the next five years.

As these vehicles and other connected vehicles are introduced into cities around the world, cities themselves will change. Large-scale innovations likely, including wireless charging and enhanced connectivity.

These changes could give city transportation managers all-new operating systems, which allow them to manage multiple aspects of their city transportation system centrally, including traffic flow and vehicle emissions.

Ford discussed this vision on stage with Fields and Walter Isaacson, president and CEO of the Aspen Institute, a nonpartisan educational and policy studies organization based in Washington, D.C.

Isaacson asked the question of how transportation could be considered a human right.

Ford pointed out that as cities around the world get more congested, people will be living farther from work. If you can’t get to work, it’s hard to escape from poverty. New transportation systems can alleviate this problem.

Mass transit will improve for the largest cities with new technologies, Ford said, like advanced high-speed public transit.

LUXURY HAS A NEW HOME.

Prestige Tech Center Cadillac

Low Mileage lease for well-qualified GM Family lessee



THE NEW CT6 AND THE NEW XT5 ARE AVAILABLE!

ATS 2017

2.0 SEDAN
STANDARD COLLECTION
Ultra Low mileage
Lease for well qualified GM employees



EMPLOYEE PRICING

\$299 /MONTH

24 MONTH/10K PER YEAR
\$3,079 DUE AT SIGNING AFTER ALL OFFERS

Convenient Sales & Service Hours
Open Monday thru Saturday

XT5 2017

CROSSOVER
LUXURY COLLECTION
Ultra Low mileage
Lease for well qualified GM employees



EMPLOYEE PRICING

\$359 /MONTH

39 MONTH/10K PER YEAR
\$3,559 DUE AT SIGNING AFTER ALL OFFERS

Courtesy Transportation Shuttle to & from office

CTS 2017

STANDARD COLLECTION
Ultra Low mileage
Lease for well qualified GM employees



EMPLOYEE PRICING

\$429 /MONTH

39 MONTH/10K PER YEAR
\$3,409 DUE AT SIGNING AFTER ALL OFFERS

Complimentary Car Wash
Most cars & light trucks

XTS 2017

SEDAN
STANDARD COLLECTION
Ultra Low mileage
Lease for well qualified GM employees



EMPLOYEE PRICING

\$459 /MONTH

39 MONTH/10K PER YEAR
\$3,779 DUE AT SIGNING AFTER ALL OFFERS

Quality Service You Can Count On!
State of the Art Diagnostic Equipment

CT6 2017

3.6L AWD LUXURY COLLECTION
Ultra Low mileage
Lease for well qualified GM employees



EMPLOYEE PRICING

\$489 /MONTH

39 MONTH/10K PER YEAR
\$3,669 DUE AT SIGNING AFTER ALL OFFERS

New & Pre-Owned Service & Parts
Concierge ALL UNDER ONE ROOF!

TAKE ADVANTAGE OF THIS EXCEPTIONAL OFFER

10% OFF

SAVE UP TO \$125 OFF ANY MAJOR SERVICE

Not valid with any other offer. Expires 1-31-17
CERTIFIED SERVICE

Prestige
Tech Center Cadillac

Prestige Cadillac
29900 VanDyke Ave.
Warren, MI 48093
PrestigeCadillac.com

Sales - 888.548.8939
Mon. & Thurs. 8:30-8
Tues., Wed., & Fri 8:30-6,
Sat. 10-4

Service
888.548.8939
Mon. - Fri. 7:30-6
Sat. 9-2

*Price based upon GM employee pricing. Tax, title, license and doc fee due. No security deposit required. Excess mileage charge of \$.25 per mile over 30,000 miles. Must be a current GM lessee through GM Financial, Ally or US Bank. Lessee pays for excess wear and tear charges and a disposition fee of \$595.00 or less at end of lease. All applicable rebates to dealer. Photo may not represent actual vehicle. For qualified buyers w/ (GMF) approved credit. Visit Prestige Cadillac for details; some restrictions apply. MRSP's: CT6 \$61,390, ATS \$37,590, CTS \$48,555, XTS Sedan \$46,290, XT5 Crossover \$45,890. For all offers, take new delivery from dealer stock by 1/31/2017.

FIRST CHOICE

MUFFLER & BRAKE SERVICE
23252 VAN DYKE
3 Blocks North of 9 Mile
HOURS: Mon.-Fri. 7:30am-5pm; Sat.-Closed

WARREN • 586-757-7203

DELUXE OIL CHANGE SPECIAL
Up To 5 Qts. Of Oil Lube & Filter
No Disposal Fee
\$23³⁶
Valvoline
Includes topping off fluids
1-31-17

RADIATOR POWER FLUSH & FILL COOLANT SYSTEM
Extended Life Coolant & GOS Extra
\$79⁹⁵
Most F.W.D. U.S. Cars • In-store offer ends 1-31-17

BRAKE SPECIAL
• Front Premium Disc Brake Pads
• 2 New Front Rotors
• Labor Included
\$229⁹⁵
Most F.W.D. U.S. Cars • In-store offer ends 1-31-17

Check Our Price on Tune Ups, Water Pumps, Heater Cores & Other Repairs

MAKE US YOUR FIRST CHOICE

WARREN URGENT CARE
8am-10pm • 7 Days a week • 365 Days a Year
"Bringing Quality Urgent Care To Your Neighborhood"
"We Care"
URGENT CARE FOR ACCIDENTS AND INJURY
ADULT & PEDIATRIC ILLNESS
Digital X-Rays, EKG and Lab Work, On-Site Lab Service, Strep, Mono, Pregnancy & Urine Testing, Vaccinations, Sports & School Physicals, Occupational Medicine, Work-Related Injuries, Pre-Hire Physicals (BAT & Urine Screening)
SPECIAL ON SPORTS PHYSICAL \$25.00 State-of-the-Art Facility
586-276-8200
31700 Van Dyke • Warren, MI 48093
On Van Dyke Rd., between 13 & 14 Mile in St. John's Windemere Park
OTHER CONVENIENT LOCATIONS:
Woodland Urgent Care 22341 W. 8 Mile Road Detroit **313-387-8700**
N. East Macomb Urgent Care 43900 Carlfield, Suite 121 Clinton Township **586-868-2600**

FLU SHOTS

ATTENTION
Chrysler, GM, Ford Employees, we're within 2 miles of your plants
HAP & BCN
No Referrals Needed!
www.warrenurgentcare.com



AUTO SHOW SALES EVENT!

Use Your GM Card Earnings and Bonus Earnings to Save Even More!*

2017 CRUZE "LT"



- 1.4L Turbo DOHC Engine!
- Automatic Transmission!
- 7" Color Touch Screen MyLink Radio!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Aluminum Wheels!
- Remote Keyless Entry!
- Rear Vision Camera!
- Bluetooth for Phone!
- Chevrolet Complete Care INCLUDED!

Stock# H33268

NO 1ST PAYMENT REQUIRED!

Was \$22,325 **Sale Price: \$16,299***



24 MONTH LEASE
\$75*



ONLY \$99 Down!

NO Security Deposit required. Tax, title and plate fees extra.

2017 EQUINOX "LS"



- 2.4L DOHC Engine!
- 7" Color Touch Screen MyLink Radio!
- OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Bluetooth for Phone!
- Remote Keyless Entry!
- Rear Vision Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H35778

NO 1ST PAYMENT REQUIRED!

Was \$26,405 **Sale Price: \$19,860***

24 MONTH LEASE



\$69*



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2016 TRAX "LT"



- ECOTEC 1.4L Turbo DOHC VVT Engine!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 7" Color Touch Screen MyLink Radio!
- Remote Entry and Start!
- Bluetooth for Phone!
- Rear Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# G35514

Was \$23,540 **Sale Price: \$18,214***

24 MONTH LEASE



\$79*



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
- 6.5" Color Touch Screen Radio!
- 8 Passenger Seating!
- Rear Vision Camera!
- Remote Keyless Entry!
- Bluetooth for Phone!
- OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Chevrolet Complete Care INCLUDED!

Stock# H35082

Was \$32,195 **Sale Price: \$24,390***

24 MONTH LEASE



\$129*



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 MALIBU "LT"



- 1.5L Turbo DOHC Engine!
- Convenience and Technology Package!
- 8" Color Touch Screen MyLink Radio!
- 8 Way Power Driver's Seat!
- Rear Vision Camera!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 17" Alloy Wheels!
- Remote Keyless Entry!
- Chevrolet Complete Care INCLUDED!

Stock# H33929

Was \$26,000 **Sale Price: \$21,730***

36 MONTH LEASE



\$169*



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 SILVERADO "LT" 4X4 DOUBLE CAB

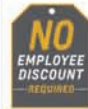


- ECOTEC 3.6L V6 Engine!
- Automatic Transmission!
- GM Bed Liner INCLUDED!
- 8" Color Screen MyLink Radio w/USB Ports!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H32543

Was \$41,060 **Sale Price: \$32,927***

24 MONTH LEASE



\$258*



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

We'll Give You \$3500 Minimum for YOUR Trade-In!... GUARANTEED!*



RICH MILNE

rmilne@moranautomotive.com



AUSTIN ELYA

aelya@moranautomotive.com

SHOWROOM HOURS:

Monday 8:00 AM - 9:00 PM
Tuesday 8:00 AM - 6:00 PM
Wednesday 8:00 AM - 6:00 PM
Thursday 8:00 AM - 9:00 PM
Friday 8:00 AM - 6:00 PM

(586) 791-1010

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FIND NEW ROADS™

*Pictures may not represent actual sale vehicle. Prices valid at time of printing. All applicable incentives including bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$3500 minimum trade-in guarantee is for 2006 or newer vehicles with 150,000 miles or less in drivable condition. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 1/20/2017 @ 6:00PM.

