



GM CEO Mary Barra shows off Car of the Year Chevrolet Bolt.

Bolt Wins Car of the Year

Detroit engineering impressed the judges picking winners at last week's North American International Auto Show.

They named the Chevrolet Bolt EV as the 2017 North American Car of the Year.

The Bolt EV's recognition marks the fourth time in four years that Chevrolet has received the North American Car of the Year or Truck of the Year award, following the Corvette Stingray and Silverado's wins in 2014 and the Colorado's award in 2015, said GM spokesman Fred Ligouri.

"The Bolt EV fulfills Chevrolet's promise to offer an afford-

able, long-range electric," said Mark Reuss, executive vice president, GM Global Product Development. "It is a game-changer that is not only a great electric vehicle; it's a great vehicle - period."

Founded in 1994, the NACTOY group comprises 60 professional automotive journalists from the United States and Canada who work for magazines, television, radio, newspapers and websites, Ligouri said. NACTOY jurors evaluated dozens of new vehicles that went on sale this year before selecting the Bolt EV as the 2017 Car of the Year.

Offering an EPA-estimated 238

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Pacifica Captures Utility of the Year Crown

The 2017 Chrysler Pacifica was a gamble for Fiat Chrysler, but it's one that has paid off.

The vehicle was named the NAIAS North American Utility of the Year by a panel of automotive experts on Jan. 9.

"When we first introduced the 2017 Chrysler Pacifica just one year ago, we believed that we had created the perfect formula for today's busy families," said Tim Kuniskis, head of Passenger Car Brands, Dodge, SRT, Chrysler and Fiat, FCA - North America.

"But it's the recognition from our customers and respected opinion leaders like the NACTOY (North American Car, Truck and Utility Vehicle of the Year) jury that helps to reinforce Pacifica's status in the marketplace as the no-compromises minivan, and highlights what a great job the entire team has done in developing, building and selling the all-new Pacifica and Pacifica Hybrid."

This is the 24th year of the awards. The Chrysler Town & Country minivan won North American Car of the Year honors in 1996 - the only other time any minivan has won an award from the NACTOY jury, Kuniskis said.

Matt McAlear, senior manager at Chrysler Brand Marketing, said winning the NACTOY trophy was good news.

"This is an award that Chrysler is proud of, and it's not because

it comes from local people," McAlear said.

"In point of fact, NACTOY judges come from all over the country and are very knowledgeable about cars and the auto industry. The minivan segment is one that Chrysler invented and we are happy to reinvent it with the new Pacifica."

McAlear said by adding features like adaptive cruise control and a hybrid powertrain, the Pacifica made sure that minivan buyers had a vehicle of today. And that obviously impressed the judges looking at vehicles in the Utility category, he said.

"We beat out Mazda CX-9 and the Jaguar F-Pace to win this award," McAlear said. "That's

some serious competition. But the judges liked the fact that the Pacifica gets 28 mpg using the gas engine and 84 MPGe when the electric engine is in use.

"The coolest thing about the Pacifica is that people don't have to give anything up in terms of space or range to own a hybrid vehicle. Because of the storage space underneath the passenger seats in the regular Pacifica, we were able to place the batteries there for the hybrid version. So we didn't have to worry about space the way they do with other hybrids.

"And because you can travel 33 miles on a charge, it's possible

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2017 Chrysler Pacifica

GM Predicts Its Profits Will Grow With Strong Sales

by TOM KRISHER
AP Auto Writer

DETROIT (AP) - Optimistic executives at General Motors say strong sales in two core markets, the U.S. and China, along with cost-cutting, will power the company to higher profits in 2017.

CEO Mary Barra and President Dan Ammann told a Deutsche Bank auto industry conference in Detroit Jan. 10 to expect pretax adjusted earnings per share of \$6 to \$6.50 this year, up 50 cents from guidance issued for 2016. GM also said 2016 earnings would be at the high end of its guidance of \$5.50 to \$6 per share. GM reports 2016 results next month.

Barra said revenue would be higher this year than last, with an improved pretax profit margin, which was 8 percent in the third quarter.

She also addressed the incoming Trump administration, which has criticized the auto industry and GM specifically for building cars in Mexico instead of in the U.S. with American workers. She said she plans to stress GM's record as a job creator in the U.S. when she speaks to Trump.

GM also said it will buy back another \$5 billion in stock.

The big driver of GM's optimism continues to be North America, where the company makes the bulk of its profits. Ammann predicted continued strong sales, especially as it rolls out more new SUVs, which have been the sweet spot of the market. Sales of GM's big SUVs,

From Out of the Past Comes Ford's Ranger and Bronco

The 2017 NAIAS was the perfect opportunity for executives at Ford to talk about the company's future.

Joe Hinrichs, Ford's president of The Americas, announced on Jan. 9 that Ford this fall is launching a new version of the F-150 pickup truck.

The new F-150 will be even tougher, Hinrichs said. It will have the best towing ever. A new F-150 is always big news, he said, "but it is a pleasure to announce the return of two old names to the U.S. market - the Ford Ranger and the Ford Bronco.

"We've heard our customers loud and clear. They want a new generation of vehicles that are incredibly capable yet fun to drive," said Hinrichs.

"Ranger is for truck buyers who want an affordable, functional, rugged and maneuverable

pickup that's Built Ford Tough. Bronco will be a no-compromise midsize 4x4 utility for thrill-seekers who want to venture way beyond the city."

Ford is bringing back the Ranger midsize pickup truck to its North American vehicle lineup in 2019 and Bronco midsize SUV to its global vehicle portfolio in 2020, Hinrichs said. Both vehicles will be manufactured at Ford's Michigan Assembly Plant in Wayne.

That wasn't the only news made by Ford at the auto show.

"This year, the expansion of our business as an auto and mobility company moves into even higher gear," said Mark Fields, president and CEO.

"We're introducing even more new vehicles and technologies to make life better for millions of people in the near term, plus



From left, Isaacson, Ford and Fields discuss future of transportation.

we're presenting a vision and partnering with cities to move more people even more efficiently in the future."

This news, Fields said, follows other earlier announcements

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Marchionne Talks About FCA's Future Plans at Auto Show



Sergio Marchionne

Fiat Chrysler CEO Sergio Marchionne spoke to the media at the 2017 North American International Auto Show on Jan. 9 for about an hour about the company's future.

Marchionne spoke about President-elect Donald Trump's tweets congratulating Fiat Chrysler for announcing on Jan. 8 that the company was investing \$1 billion to improve and update facilities in the United States.

Marchionne said that the company didn't make the announcement to please any politician. The investments had been in the works since the 2015 UAW contract that Fiat Chrysler signed.

As to the political environment and how it affected the company, Marchionne said that Fiat Chrysler will adjust to whatever rules there are if any rule changes get made.

"Right now, everyone is speculating," Marchionne said. "He's just been tweeting. I don't even know what the rules are. I haven't spoken to Trump or any of his advisors. This decision has been in the works for a long period of time.

"If you look at how we are realigning manufacturing in the U.S., you will see that it's totally in line with what we've said and done in the past. This announcement is just a continuation of our

retooling of our U.S. manufacturing base."

Marchionne said Fiat Chrysler has been at full capacity for the Ram 1500 for a few months, and the announcement about future plans on Jan. 8 was a coincidence with Trump's tweets.

Marchionne was then asked about whether Fiat Chrysler would be moving more into heavy duty SUVs.

"I need clarity," Marchionne said. "I think we all need clarity. We're not the only automaker who needs it. Yesterday's announcement was not a pre-emptive strike."

CONTINUED ON PAGE 2

www.DetroitAutoScene.com

That dealer said in the email that he's already sold his allotment of Pacificas and that they wish they had more available to sell because there are customers out there for it.

2016 Dodge Charger

The company would consider building more smaller cars if they could make the numbers work, he said, but "it was better they focus on what they do well rather than get a bloody nose every day fighting in a market niche that is incredibly competitive and not that profitable."

community ready
ce to
position.

A black and white portrait of a man with short, dark hair, smiling slightly. He is wearing a light-colored, possibly white, button-down shirt. The background is a plain, light color.

2018 Chevy Traverse 'Built with Style, Purpose' – GM's Batey

by Jim Stickford

The year 2017 may have only just started, but that didn't stop Alan Batey, GM's president of North American operations, from introducing the 2018 Chevrolet Traverse on Jan. 9 at the North American International Auto Show (NAIAS).

Batey said Chevrolet has dominated the full-size SUV market niche, controlling nearly 50 percent of the market.

With the 2018 Traverse, Batey said Chevrolet will complete the brand's SUV lineup.

"The Traverse has been built with style and purpose," Batey said. "It proudly wears Chevy's design cues and every seat is designed for adult use. The Traverse comes with an easy-to-access third row.

"This is the SUV that can handle whatever life throws at you. Because the mid-size SUV market is expanding, we are introducing the first-ever Traverse High Country – a top-of-the-line, highly contented model that comes with several exclusive trim features."

The 2018 Traverse has a new look inspired by Chevrolet's full-size SUVs, with purposeful proportions complemented by premium cues such as chrome accents, LED signature lighting and available D-Optic LED headlamps, Batey said.

Chevrolet is adding two new trim levels for the 2018 Traverse – the sporty RS and High Country – to offer customers more choices for a personalized appearance.

The new RS package includes unique, blacked-out exterior cues with a black chrome grille, black bowtie, 20-inch wheels and more, he said.

The High Country trim features

Chevrolet Bolt Earns Award At 2017 NAIAS

CONTINUED FROM PAGE 1

miles of range on a full charge at a starting price of \$37,495 before federal tax incentives of up to \$7,500 – depending upon your tax situation – the Bolt EV adds the title of North America Car of the Year to a growing list of independent accolades, Ligouri said.

Motor Trend named the Bolt EV the 2017 Car of the Year and it earned a place on the 2017 *Car and Driver* 10Best Cars list. *Green Car Journal* also heralded the Bolt EV as the *Green Car* of the Year and *Green Car Reports* named it the Best New Car to Buy.

Standard Bolt EV features include electronic precision shift, Regen on Demand steering wheel paddle and a 10.2-inch-diagonal color touchscreen, Ligouri said. The top-trim Premier model adds leather-appointed seats, front and rear heated seats, surround vision camera, rear camera mirror and more.

The Bolt EV rolled into California and Oregon markets last month, with additional markets in the Northeast and Mid-Atlantic states, including New York, Massachusetts and Virginia, seeing their first deliveries this winter. The Bolt EV will be available at certified dealerships across the U.S. by mid-2017, Ligouri said.

premium content and technology, including a unique interior trim, said Batey, featuring Loft Brown leather appointments with suede accents, 20-inch polished wheels, High Country badging, D-Optic headlamps, standard twin-clutch AWD and power-fold third row seats.

Features include a new 3.6L V6 and nine-speed automatic transmission from the standard propulsion system, expected to offer nearly 10 percent more horsepower than the current model and a General Motors-estimated 25 mpg highway (FWD). The combination also supports an estimated 5,000-pound trailer-carrying capacity when properly equipped.

Sporting the new RS trim, the Traverse will exclusively feature a 2.0L turbocharged engine that provides a unique driving experience, Batey said, with more maximum torque than the V6. It is also paired with the nine-speed automatic transmission.

Both engines feature new intelligent stop/start technology that determines the best times for fuel-saving engine-stop events, based on a variety of driving factors.

New Traction Mode Select is standard on all models and allows the driver to make real-time adjustments to the vehicle's driving mode to account for varying road conditions. On available AWD models, it also allows the system to be com-



Perelli with 2018 Traverse at North American International Auto Show

pletely disconnected from the rear axle, which helps save fuel and enhances refinement.

High Country's exclusive Advanced AWD system employs twin-clutch technology that optimizes traction for every condition it encounters.

It is engineered for optimal performance in wet, snowy and icy conditions, while also providing enhanced stability in dry conditions.

Dean Perelli, chief engineer for the new Traverse, said the vehicle has a true SUV profile, something new for the model.

"The new version looks completely like an SUV," Perelli said. "The old version had more of a crossover look. The thinking behind the new Traverse was to go

for an SUV profile. But I am really proud of how our team executed the Traverse's interior. It's so functional. There is storage space everywhere. I like to say it has truck-like storage with car-like luxury."

Perelli said that they paid attention to the small details when it came to developing the look and the design of the 2018 Traverse's interior.

That attention to detail includes things like the use of leather materials and double-stitching being used in the vehicle's interior.

"It has the refinement of a luxury vehicle," Perelli said. "Alan mentioned that we did everything purposively. That's a good term. We wanted a vehicle that

people could use in different ways. On the weekdays, take the kids to school and get groceries. But it is also a vehicle you can use to go out to a fancy dinner with friends. You don't think of that when you have a station wagon. The team did a really great job."

Perelli said the 2018 Traverse uses a new platform, referred to as C internally, and will be built, starting this summer, at General Motors' Delta Township factory in the Lansing area.

"When you get in a 2018 Traverse, everything you touch will be newly-designed. It has a new body but is 360 pounds lighter than its predecessor. It has a safety cage for the cockpit and uses a great deal of high-strength steel."

And, Perelli said, it will come with only three build combinations available for potential buyers.

That's a bit unusual for a vehicle like the Traverse.

"For a vehicle this big and complex, there are only a few trim levels and a few option packages that come with these trim levels," Perelli said. "That makes it easy for the customer to decide what to get. And it's gas-efficient."

"We haven't received the EPA mileage numbers yet, but our figures show that it gets around 25 miles highway, 18 miles city. The new Traverse will go on sale in the fall."

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Chrysler Continues Investments, Adds 2,000 U.S. Jobs

It's been a busy 2017 so far for Fiat Chrysler.

The automaker on Jan. 8 confirmed the next phase of its industrialization plan by announcing a total \$1 billion investment in plants in Michigan and Ohio, and the addition of 2,000 new American jobs.

FCA US, said Fiat Chrysler spokeswoman Jodi Tinson, is further demonstrating its commitment to strengthening its U.S. manufacturing base, and aligning U.S. capacity to extend the Jeep product lineup.

In total, Fiat Chrysler has committed investments of more than \$9.6 billion in its U.S. manufacturing facilities and created 25,000 new jobs to date since 2009, said Tinson.

The announcement is the second phase of an industrialization plan announced in January 2016, Tinson said. That plan called for the realignment of the company's U.S. manufacturing operations to fully utilize available capacity to respond to a shift in market demand for trucks and SUVs, and to further expand the Jeep and Ram brands.

With the \$1 billion investment, Fiat Chrysler will retool and modernize the Warren Truck Assembly Plant to produce the new Jeep Wagoneer and Grand Wagoneer, and the south plant of the Toledo Assembly Complex (Ohio) to build a new Jeep pickup truck.

These actions are planned to be completed by 2020. More than 2,000 jobs also will be added to support production of these models.

The added benefit of the investment in Warren is that it will enable the plant to produce the Ram heavy duty truck, which is currently produced in Mexico.

"The conversion of our industrial footprint," said Fiat Chrysler CEO Sergio Marchionne, completes this stage of our transformation as we respond to the shift in consumer tastes to trucks and SUVs, and as we continue to reinforce the U.S. as a global manufacturing hub for those vehicles at the heart of the SUV and truck market.

"These moves, which have been under discussion with Dennis Williams and the rest of the UAW leadership for some time, expand our capacity in these key segments, enabling us to meet growing demand here in the U.S., but more importantly to increase exports of our mid-size and larger vehicles to international markets.

"The expansion of our Jeep lineup has been and continues to be the key pillar of our strategy. Our commitment to internationalize the Jeep brand is unwavering, and with these last moves, we will finally have the capacity to successfully penetrate markets other than the U.S., which have historically been denied product due to capacity constraints."

The actions announced on Jan. 8 are subject to the negotiation and final approval of incentives by state and local entities, Tinson said. In July 2016, the company made two announcements involving production shifts at three plants to gain additional capacity for the Jeep Wrangler, Jeep Cherokee and Ram Light Duty Truck.

That first announcement confirmed a more than \$1 billion investment and the addition of 1,000 jobs at its Illinois and Ohio plants, Tinson said. The company will invest \$350 million in the Belvidere (Ill.) Assembly Plant to produce the Jeep Cherokee, which will move from its current production location in Toledo, Ohio, in 2017. Approximately 300 new jobs would be created.

Ford Executives Discuss Plans for Future

CONTINUED FROM PAGE 1

about Ford's business expansion:

- Adding 13 new electrified vehicles and investing \$4.5 billion in the next five years, including a hybrid versions of the F-150 and Mustang, two pursuit-rated hybrid police vehicles, a Transit Custom plug-in hybrid, a fully electric small SUV with an estimated range of at least 300 miles and a high-volume, fully autonomous, SAE-level-4-capable vehicle – with no steering wheel, gas or brake pedal – in commercial operation in 2021 in a ride-hailing or ride-sharing service.
- The debut of its next-generation Fusion Hybrid autonomous development vehicle, the next step in Ford's plan to deliver a fully autonomous vehicle in 2021.
- The creation of a City Solutions team to work with major global cities to help solve congestion issues and help people move more easily today and in the future.

Bill Ford, the company's executive chairman, also spoke about what Ford is doing for the future beyond vehicles.

The automaker is working with cities around the world to help address growing mobility challenges in urban environments, including gridlock and air pollution, Ford said.

Ford's City Solutions team – the only one of its kind in the auto industry – is collaborating with global city officials to propose, pilot and develop mobility solutions, Ford said. The team also is beginning to collaborate with Bloomberg Philanthropies and its global coalition of mayors.

"This is an issue that goes far beyond congestion. It is one that represents a massive challenge to mankind, one that affects our well-being and access to health

care, clean drinking water, food, a safe place to live and even the ability to find work," said Ford.

"By solving the mobility challenge, we have the chance to create a better world for future generations. It's both an exciting opportunity and a big responsibility."

Ford's City of Tomorrow looks at how near-term mobility advancements – including autonomous and electric vehicles, ride-sharing and ride-hailing and connected vehicles – interact with urban infrastructure and create a transportation ecosystem, Ford said.

For example, Ford is imagining a world in which reconfigurable roads fluidly respond to commuter needs and traffic flow. Bikes and drones provide last-mile solutions for both people and goods.

In Ford's vision of the near-term future, connected communications between vehicles and infrastructure also will grow:

Vehicles will be capable of connecting with other vehicles and cities' transportation operating systems.

Ford alone will equip 20 million cars globally with built-in modems in the next five years.

As these vehicles and other connected vehicles are introduced into cities around the world, cities themselves will change. Large-scale innovations likely, including wireless charging and enhanced connectivity.

These changes could give city transportation managers all-new operating systems, which allow them to manage multiple aspects of their city transportation system centrally, including traffic flow and vehicle emissions.

Ford discussed this vision on stage with Fields and Walter Isaacson, president and CEO of the Aspen Institute, a nonparti-

san educational and policy studies organization based in Washington, D.C.

Isaacson asked the question of how transportation could be considered a human right.

Ford pointed out that as cities around the world get more congested, people will be living farther from work. If you can't get to work, it's hard to escape from poverty. New transportation systems can alleviate this problem.

Mass transit will improve for the largest cities with new technologies, Ford said, like advanced high-speed public transit. Other innovations could include:

- Drones that will play many roles. For example, they could be quickly deployed to survey and map the hardest-hit areas following earthquakes, tsunamis or other major disasters.
- Advanced transportation operating systems that more robustly and seamlessly integrate data from all aspects of the ecosystem.

This includes vehicles, bikes, drones and mass transit, as well as street lights, parking meters and charging infrastructure.

Large-scale implementation of advanced technologies for flexible traffic management coupled with autonomous vehicles – eliminating traffic jams, reducing emissions and bringing traffic accidents to nearly zero.

Converting road space into green space and parks, allowing for higher quality of life and healthier communities.

"For more than 100 years, Ford has been part of the community and the trusted source for automotive transportation," Fields said.

"Now, we want to work with communities to offer even more transportation choices and solutions for people – for decades to come."

Feds Indict Takata Executives

DETROIT (AP) – Three former employees of Takata Corp. have been indicted by a federal grand jury on charges of concealing defects in the company's air bag inflators.

The indictments on six counts of conspiracy and wire fraud were unsealed Dec. 13.

Takata air bag inflators can explode with too much force, spewing metal shrapnel into drivers and passengers. At least 16 people have been killed worldwide and more than 180 injured. The faulty inflators have touched off the biggest auto recall in U.S. history.

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- Exclusive first looks at all new models and concept vehicles
- A tour of the Automobili-D display (closed for the public show) which focuses on the future of the automotive industry.
- Facebook Live tours from the show floor, taking your questions live!
- Tour the floor of the 2017 NAIAS with James McCann(catcher for the Detroit Tigers).

2017 Buick Encore

FWD Lease Offer MSRP: \$25,685

\$179 per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months 10,000 miles year **\$518** total due at signing (includes first month payment)

expires: 1.31.2017

BUICK

2017 Buick Enclave

CONVENIENCE FWD Lease Offer MSRP: \$40,455

\$269 per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months 10,000 miles year **\$689** total due at signing (includes first month payment)

expires: 1.31.2017

BUICK

2017 GMC Terrain

SLE1 FWD Lease Offer MSRP: \$28,225

\$179 per month

TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model

24 months 10,000 miles year **\$345** total due at signing (includes first month payment)

expires: 1.31.2017

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Stock# H33268

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Was \$22,325

Sale Price: \$16,299*



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- Rear Vision Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H35778

NO 1ST PAYMENT REQUIRED!

Was \$26,405 **Sale Price: \$19,860***

24 MONTH LEASE



\$69*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2016 TRAX "LT"



- ECOTEC 1.4L Turbo DOHC VVT Engine!
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- 7" Color Touch Screen MyLink Radio!
- Remote Entry and Start!
- Bluetooth for Phone!
- Rear Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# G35514

Was \$23,540 **Sale Price: \$18,214***

24 MONTH LEASE



\$79*

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NO Security Deposit required. Tax, title and plate fees extra.

2017 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
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- Remote Keyless Entry!
- Bluetooth for Phone!
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- Chevrolet Complete Care INCLUDED!

Stock# H35082

Was \$32,195 **Sale Price: \$24,390***

24 MONTH LEASE



\$129*

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NO Security Deposit required. Tax, title and plate fees extra.

2017 MALIBU "LT"



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- Remote Keyless Entry!
- Chevrolet Complete Care INCLUDED!

Stock# H33929

Was \$26,000 **Sale Price: \$21,730***

36 MONTH LEASE



\$169*

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NO Security Deposit required. Tax, title and plate fees extra.

2017 SILVERADO "LT" 4X4 DOUBLE CAB

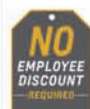


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- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H32543

Was \$41,060 **Sale Price: \$32,927***

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GM Predicts Strong 2017

CONTINUED FROM PAGE 1

including the Chevy Tahoe and GMC Yukon, rose by double-digits last year, according to Auto-data. GM unveiled an updated version of the smaller GMC Terrain at the Detroit auto show last week.

The company also expects more of the same from its joint venture with the Chinese government. Ammann said China is heading from a super-high-growth economy to a maturing one with growth slowing. But buyers are going for more expensive vehicles as the economy matures, he said.

"We see from a macroeconomic point of view pretty robust underpinnings for another good year, absent an external shock," Ammann told reporters before the presentation.

General Motors also added \$1 billion to its annual cost-savings target, raising it to \$6.5 billion through 2018. It has already cut administrative, material, logistics and manufacturing costs by

\$4 billion per year from 2014 levels.

Barra gave a glimpse into GM's strategy for dealing with President-elect Donald Trump, who has threatened the company with a tax for importing compact cars from a factory in Mexico.

Barra said General Motors doesn't plan to change where it makes vehicles and plans to emphasize to the Trump administration that complex production decisions were made years ago. She said the company already is helping to grow jobs and the economy in the U.S.

"We look forward to having the conversation with the administration with the president-elect to make sure that they also understand the number of jobs we already produce," said Barra, who is among a group of CEOs advising Trump on the economy. The company has invested over \$11 billion in the U.S. in the past two years to preserve or add jobs and employs more than 100,000 people in the nation, she said.

Macomb Big in Car Business

More than 100 years after the auto assembly line was first introduced, Macomb County remains at the forefront of the U.S. automotive industry.

In 2016, U.S. automakers reported their highest annual sales ever, and 17.5 million vehicles were sold, surpassing the 2015 record of 17.4 million.

The transformation of the industry is opening up economic opportunities in Macomb.

"Macomb County is better equipped than any other county in the nation to deploy connected and autonomous vehicle capabilities," said Macomb County Executive Mark A. Hackel.

"We are at the intersection of world-class production and next-generation technological innovation. The infrastructure and advanced workforce needed to support the emerging demands of this industry exist here," said Hackel.

Since 2010, the auto industry has invested \$7.4 billion in Macomb County, including 123 separate investments above \$1 million. The "Big Three" account for \$4.8 billion of that total, which includes commitment to developing technologies for connected cars and also testing autonomous vehicles in both private facilities and public streets.

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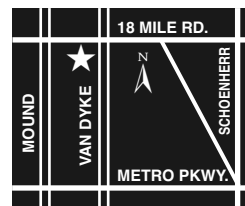
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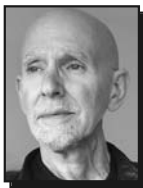
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\$1612 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
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NO SECURITY DEPOSIT REQUIRED!

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TERRAIN
FWD • SLE-1
\$119*
24 MONTH
LEASE
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10K PER YEAR



Stock #9479-17 • Deal #63132
\$1575 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

2016 GMC
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XL • 4WD • SLT
\$645*
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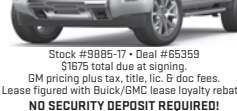
Stock #9141-16 • Deal #65362
\$3100 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

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4WD • DENALI • CREW LONG BOX
\$349*
24 MONTH
LEASE
FOR ONLY
10K PER YEAR



Stock #9885-17 • Deal #65359
\$1675 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2017 GMC
CANYON
4WD • DENALI • CREW LONG BOX
\$349*
24 MONTH
LEASE
FOR ONLY
10K PER YEAR



Stock #9885-17 • Deal #65359
\$1675 total due at signing.
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
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FWD • PREMIUM II GROUP
\$25,121*
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FWD • PREFERRED
\$299*
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Not Too Small...Not To Big!
Stock #5347-17 • Deal #63678
GM pricing plus tax, title, lic. & doc fees.
Lease figured with Buick/GMC lease loyalty rebate.
NO SECURITY DEPOSIT REQUIRED!

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BUICK ENCORE
AWD • SPORT TOURING
\$159*
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*All lease/purchase examples are figured with GM employee pricing, lease conquest rebate qualifies to customers who have a non GM lease in household set to expire within 365 days of new lease/ purchase delivery date. *Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in house hold. IVC certificates may apply to lease/ purchase examples and are good while dealer supply last. Expires 1/31/17



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PURCHASE FOR
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STOCK #TWHH8X



LEASE PRICE
\$169* PER MONTH | **24** MONTHS | **\$999** DOWN

2017 GMC YUKON SLE

PURCHASE FOR
\$46,899*
STOCK #G571591



LEASE PRICE
\$399* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 GMC TERRAIN SLE-1

PURCHASE FOR
\$24,989*
STOCK #TWTBT1



LEASE PRICE
\$69* PER MONTH | **24** MONTHS | **\$999** DOWN



2017 BUICK ENCORE

PURCHASE FOR
\$19,459*
STOCK #1MPBJ5



LEASE PRICE
\$79* PER MONTH | **24** MONTHS | **\$999** DOWN

2017 BUICK VERANO

PURCHASE FOR
\$21,349
STOCK #B470037



LEASE PRICE
\$179* PER MONTH | **36** MONTHS | **\$999** DOWN

2017 BUICK LACROSSE

PURCHASE FOR
\$33,959*
STOCK #B470444



LEASE PRICE
\$299* PER MONTH | **39** MONTHS | **\$999** DOWN

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\$29,379*
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LEASE PRICE
\$89* PER MONTH | **24** MONTHS | **\$999** DOWN

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36 MONTHS **\$999** DOWN
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2017 CHEVY VOLT LT
LEASE FOR **\$209*** PER MONTH OR PURCHASE FOR **\$29,349***
36 MONTHS **\$999** DOWN
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2017 CHEVY CRUZE LT
NO GM EMPLOYEE DISCOUNT REQUIRED
LEASE FOR **\$69*** PER MONTH OR PURCHASE FOR **\$16,609***
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STOCK #470084



2017 CHEVY EQUINOX LS
LEASE FOR **\$59*** PER MONTH OR PURCHASE FOR **\$18,539***
24 MONTHS **\$999** DOWN
STOCK #TVWNBJ



2017 CHEVY MALIBU LT
LEASE FOR **\$159*** PER MONTH OR PURCHASE FOR **\$21,995***
36 MONTHS **\$999** DOWN
STOCK #470168



2017 CHEVY CAMARO 1LT
LEASE FOR **\$269*** PER MONTH OR PURCHASE FOR **\$24,879***
39 MONTHS **\$999** DOWN
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LEASE FOR **\$49*** PER MONTH OR PURCHASE FOR **\$15,605***
24 MONTHS **\$999** DOWN
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LEASE FOR **\$119*** PER MONTH OR PURCHASE FOR **\$23,719***
24 MONTHS **\$999** DOWN
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