

## FCA's Concept Portal is a Millennial Breed

Sometimes you have to reinvent the (steering) wheel to prepare for the future.

And when it came to thinking about the future of family transit, Chrysler called upon the people who will own and live with such a vehicle – millennials working inside the company's design and engineering functions – to collaborate on ideas to create the concept vehicle called the Portal – a hybrid that also can be autonomous.

Four Fiat Chrysler designers and engineers from the millennial generation – Ashley Edgar, an en-

gineer; Cindy Juetter, who worked on the interior; Emelio Feliciano, the user experience designer; and Matt Dunford, an interior designer – talked about the thinking behind the choices they made for the Portal.

Armed with research on what the millennial generation values and desires, the team created a forward-thinking interpretation of the "fifth generation" of family transportation – the Chrysler Portal concept, which was created by millennials for millennials, Edgar said.

Some of the concepts adopted

include a steering wheel that isn't a steering wheel, but rather a control device that can be tucked under the dashboard when the Portal's autonomous tech is in operation.

"The Chrysler Portal concept is backed by significant research on the millennial generation," said Tim Kuniskis, head of Passenger Car Brands – Dodge, SRT, Chrysler and Fiat, FCA – North America.

"Millennials have clearly defined that they want a vehicle



FCA's hybrid-sometimes-autonomous concept vehicle, Chrysler Portal.

CONTINUED ON PAGE 5

## Drivers Offered a Cadillac du jour

It's now possible to have access to a Cadillac anytime you want without having to own or lease one.

Cadillac is continuing to push the boundaries of the driving experience with a first-of-its kind luxury vehicle subscription service, BOOK by Cadillac, said GM spokesman Eneuri Acosta.

For a flat monthly fee, BOOK by Cadillac gives members access to popular Cadillac vehicles without the commitment of leasing, financing or buying.

"BOOK by Cadillac is an innovative new option targeted at a growing class of luxury drivers searching for access to various cars over time, dependent on their individual needs, coupled with a hassle-free, white-glove exchange," said Uwe Ellinghaus, Cadillac chief marketing officer.

BOOK by Cadillac members will have app-enabled on-demand access to the latest premium trim Cadillac models to keep in their possession, Ellinghaus said. The vehicles will be delivered via white-glove concierge to members' requested locations and exchanged at their leisure or as their needs change.

"Members can just as easily



2017 Cadillac Escalade

take to the winding roads in a performance V Series and enjoy a back-mountain winter ski trip in an Escalade in the same week," Ellinghaus said.

"Alternatively, they can keep an SUV during the winter months and switch to a performance sedan during the summer, with each vehicle picked up and delivered to their doorstep.

"With maintenance, insurance and detailing of the vehicle handled by Cadillac, members are

freed from the baggage that comes with traditional vehicle ownership and given the freedom and flexibility to fit their lifestyle."

BOOK by Cadillac will launch first in the New York metro area, with plans to debut in other markets as time goes on, Acosta said.

"A flat monthly fee of \$1,500 eliminates the hassles of car ownership so members can experience uninhibited driving," Ellinghaus said.



Fields publicly announces Ford's EV plans at Flat Rock plant Jan. 3.

## Ford Reveals Plans to Debut 13 Global EVs in Five Years

Ford's recently announced global plans call for a lot of work to be done in Michigan.

Ford President and CEO Mark Fields on Jan. 3 detailed seven of the 13 new global electrified vehicles it plans to introduce in the next five years, including hybrid versions of the F-150 pickup and Mustang in the U.S., a plug-in hybrid Transit Custom van in Europe and a fully electric SUV with an expected range of at least 300 miles for customers globally.

"The era of the electric vehicle is dawning," Fields said. "And we at Ford plan to be a leader in this exciting future."

"Leading in connectivity, autonomy and electrification are critical as we expand to be both an auto and a mobility company. They are part of a remarkable opportunity for Ford to extend our legacy of both innovation and progress."

Fields said changing tastes and trends around the world are changing consumer behavior at a time when consumer acceptance of electric vehicles is growing while EV prices are becoming more affordable for the average car buyer.

This improved affordability is coming from higher economies of scale in terms for EV production and the fact that internal combustion engines will be more expensive in order to meet new fuel and emissions regulations, Fields said. The result is that Ford predicts global EV offerings will exceed ICE offerings within the next 15 years.

"And Ford intends to lead the way," Fields said. "Electric cars are no longer an untested concept. They've been driven millions of miles and saved con-

sumers millions of dollars in the cost of fuel."

Fields said that thanks to improvements in EV technology, these vehicles can now not only save consumers fuel costs, but also give them better performance. So Ford is investing \$4.5 billion in 13 new electric vehi-

CONTINUED ON PAGE 2



2017 Jeep Renegade



2016 Chevrolet Trax



2016 Ford Edge

## CHEVY, JEEP, LINCOLN LEAD DECEMBER SALES

### Ram, Jeep Record Sales Gains Over December 2015

Fiat Chrysler reported U.S. sales of 192,519 units in December, a 10 percent decrease compared with sales in December 2015 (213,923 units), said Fiat Chrysler spokesman Ralph Kisiel.

For the full year, the Ram Truck and Jeep brands each recorded year-over-year sales gains versus sales in 2015.

CONTINUED ON PAGE 4

### GM Sales Went Up, Up, Up

Sales went well for GM in December and in 2016.

General Motors sold 249,983 vehicles in December to individual or "retail" customers in the U.S., up more than 3 percent from last year, said GM spokesman Dan Flores.

Based on initial estimates, GM was the fastest-growing full-line automaker in December and in 2016, led by strong retail sales gains at Chevrolet. GM turned in its best U.S. December retail sales performance since 2007.

Chevrolet's December retail

sales jumped by 8 percent, keeping Chevrolet the industry's fastest-growing brand. Chevrolet posted its best December retail sales performance since 2005 and its best calendar year retail performance since 2006.

Based on initial estimates, GM's December U.S. retail market share rose 0.3 points to 17.6 percent. GM has gained retail market share in 18 of the past 21 months. For the year, GM gained 0.5 points of retail market share,

CONTINUED ON PAGE 7

### F-Series, SUVs Top Sales Charts In 2016, December

Ford's sales in December held their own, while its 2016 sales overall were the best in 10 years. The company's total December U.S. sales of 239,854 vehicles were up 0.3 percent. Retail sales increased 5 percent last month, with 183,454 vehicles sold – the company's best December retail performance since 2004, said Ford spokesman Erich Merkle.

CONTINUED ON PAGE 4

## Detroit Auto Scene®

31201 Chicago Road South  
Warren, Michigan 48093

586-939-6800

Contact us:  
Info@DetroitAutoScene.com

Deadline: Thursday 5:00 p.m.  
for the next edition of Monday

William Springer II, publisher  
Lisa A. Torretta, operations  
Jim Stickford, news

Detroit Auto Scene is a registered  
trademark of Springer Publishing Co.

www.DetroitAutoScene.com

## Air Bag Troubles Force Mercedes To Recall SUVs

DETROIT (AP) – Mercedes-Benz is recalling nearly 48,000 SUVs in the U.S. to fix a sensor problem that could stop the front passenger air bag from inflating in a crash.

The recall covers certain GL, GLE and GLS models from the 2016 and 2017 model years.

Mercedes says in documents posted by U.S. safety regulators that a sensor in the front passenger seat may be calibrated incorrectly. It can classify passengers as child seats and deactivate the air bag.

It was unclear from the documents if the problem had caused any injuries.

A Mercedes spokesman says he's seeking information on the recall.

Mercedes said in a statement to the media that the company will notify owners and dealers will update the sensor software for free.

The recall is expected to get its start later in the month of January.

# Ford Plans to Debut 13 Global EVs in Next Five Years

CONTINUED FROM PAGE 1

cles within the next five years.

To help make all this possible, Fields said that Ford plans to invest \$700 million to expand its Flat Rock Assembly Plant in Michigan into a factory that will build high-tech autonomous and electric vehicles along with the Mustang and Lincoln Continental. The expansion will create 700 direct new jobs.

So by 2020, Ford will be offering customers greater fuel efficiency, capability and power across Ford's global vehicle lineup, Fields said. The plans are part of the company's expansion to be an auto and a mobility company, including leading in electrified and autonomous vehicles and providing new mobility solutions.

"As more and more consumers around the world become interested in electrified vehicles, Ford is committed to being a leader in providing consumers with a broad range of electrified vehicles, services and solutions that make people's lives better," said Fields.

"Our investments and expanding lineup reflect our view that global offerings of electrified vehicles will exceed gasoline-powered vehicles within the next 15 years."

Ford is focusing its EV plan on its areas of strength, electrifying its most popular, high-volume commercial vehicles, trucks, SUVs and performance vehicles to make them even more capable, productive and fun to drive, Fields said. He released information on seven of the 13 vehicles that will be built in the next few years.

The seven global electrified vehicles he announced include:

- A new fully electric small SUV, coming by 2020, engineered to deliver an estimated range of

at least 300 miles, to be built at the Flat Rock plant and sold in North America, Europe and Asia.

- A high-volume autonomous vehicle designed for commercial ride-hailing or ride-sharing, starting in North America. The hybrid vehicle will debut in 2021 and will be built at the Flat Rock plant.

- A hybrid version of the best-selling F-150 pickup available by 2020 and sold in North America and the Middle East. The F-150 Hybrid, built at Ford's Dearborn Truck Plant, will offer powerful towing and payload capacity and operate as a mobile generator.

- A hybrid version of the Mustang that will deliver V8 power and even more low-end torque. The Mustang Hybrid, built at the Flat Rock Plant, debuts in 2020 and will be available in the North America to start.

- A Transit Custom plug-in hybrid – available in 2019 in Europe – engineered to help reduce operating costs in even the most congested streets.

- Two new, pursuit-rated hybrid police vehicles. One of the two new hybrid police vehicles will be built in Chicago, and both will be upfitted with their police gear at Ford's dedicated police vehicle modification center in Chicago.

The company also plans to be as aggressive in developing global electrified vehicle services and solutions, Fields said. These include EV fleet management, route planning and telematics solutions.

To support the new era of vehicles, Ford is adding 700 direct new U.S. jobs and investing \$700 million during the next four years, creating the new Manufacturing Innovation Center at its Flat Rock Assembly Plant, Fields said. Employees there will build the new small utility vehicle with

extended battery range as well as the fully autonomous vehicle for ride-hailing or ride-sharing – along with the Mustang and Lincoln Continental.

"I am thrilled that we have been able to secure additional UAW-Ford jobs for American workers," said Jimmy Settles, UAW vice president, National Ford Department. "The men and women of Flat Rock Assembly have shown a great commitment to manufacturing quality products, and we look forward to their continued success with a new generation of high-tech vehicles."

**"I am thrilled  
that we have  
been able to  
secure additional  
Ford-UAW jobs for  
American workers."**

**– Jimmy Settles,  
UAW VP**

This incremental investment in Flat Rock Assembly Plant comes from \$1.6 billion the company previously had planned to invest in a new plant in Mexico.

Fields said Ford is cancelling plans for the new plant in San Luis Potosi, Mexico. But to improve company profitability and ensure the financial as well as commercial success of this vehicle, the next-generation Focus will be built at an existing plant in Hermosillo, Mexico. This will make way for two new products at Michigan Assembly Plant in Wayne, where the Focus is manufactured today – safeguarding approximately 3,500 U.S. jobs.

"Ford's global EV strategy is to build on our strengths," said Raj Nair, executive vice president, Product Development, and chief technical officer.

"While some others seem to be focused on marketing claims and numbers, we're focused on providing customers even more of what they love about their Ford vehicles. This means more capa-

bility for trucks, more productivity for commercial vehicles and more performance for sports cars – plus improved fuel economy."

This year, Ford begins testing its new generation of EV technology. In Europe, Ford will put the Transit Custom plug-in hybrid on the road later this year, along with a new set of mobility services, telematics and connectivity solutions, Nair said.

In addition, in New York and several major U.S. cities, Ford is testing a fleet of 20 Transit Connect hybrid taxi and van prototypes in some of the world's most demanding traffic conditions.

"Innovative services can be as important to customers as the electrified vehicles themselves," said Hau Thai-Tang, group vice president of Purchasing and Ford's EV champion. "We are investing in solutions to help private customers as well as commercial fleet owners seamlessly incorporate these new vehicles and technologies into their lives."

In studying 33,000 Ford EV owners that have made 58 million unique trips, Fields said Ford has learned:

- 88 percent of customers' habitual daily driving distance is 60 miles or less. For plug-in hybrids, the average refueling distance is 680 miles, making gas station trips rare.

- Customers want as much electric range as possible, but range anxiety drops over time as they become more comfortable and familiar with the new technology.

- 80 percent of Ford EV customers charge once a day; 60 percent during evenings.

- Ford EV customers collectively have plugged in their vehicles a total of 9.4 million nights.

An overwhelming majority of Ford EV owners expect to replace their current EV with a new one, additional Ford research shows. Specifically:

- 92 percent of battery electric car customers say they will purchase another battery electric vehicle as their next purchase.

- 87 percent of plug-in hybrid customers want another plug-in for their next vehicle.



## WE'RE A CATALYST FOR MORTGAGE BANKING.

At Chemical Bank, we want to make your home buying experience a good one. With over 27 years in the industry, you can trust Jeff Miller to steer you in the right direction when buying, building or refinancing your home.

We offer a variety of mortgage options including:

- Construction Loans
- Jumbo Loans
- Portfolio Lending
- Traditional Mortgages

Contact Jeff today for help selecting the mortgage option that's best for you.

**Jeff Miller** | Senior Mortgage Lender | NMLS #718451  
Jeffrey.Miller@ChemicalBank.com | 248.498.2826



Member FDIC

[ChemicalBank.com](http://ChemicalBank.com)

**WINTER SPECIAL!**

**MAINTENANCE SPECIAL**

Includes: • Full Service Oil Change & Filter  
• Lube & Top Off All Fluids  
• Semi Synthetic Blend (5W30) up to 5 qts.

\$22<sup>95</sup>

FREE Tire Rotation • FREE 27 Pt. Inspection  
FREE Brake Inspection (Drums Extra)

OR **\$35<sup>95</sup> Full Service Synthetic Oil Change**

Shop Charges And Disposal Extra. Most Cars. Must Present Ad At The Time Of Service. Cannot Be Combined With Any Other Coupon Or Discounts. With MP Coupon. Offer Expires 1-31-17.



586-264-7775

34701 Van Dyke, Sterling Hts.  
Mon-Fri: 8AM-6PM

For More Coupons & Specials go to our website  
[www.sterlingtireandauto.com](http://www.sterlingtireandauto.com)

LIKE US ON FACEBOOK



YOUR ONE STOP REPAIR SHOP



**WINTER ROAD SPECIAL**

\$69<sup>95</sup>

Includes: • Front End Alignment • Tire Rotation  
• Balance & Brake Inspection

Must present discount at time of write-up.  
Not valid with other offers. Camber/Caster adjustment additional cost.  
Offer Expires 1-31-17.

FREE ALIGNMENT WITH PURCHASE OF 4 TIRES

Most Cars. Must Present Ad At The Time Of Service.  
Cannot Be Combined With Any Other Coupon Or Discounts. With MP Coupon.  
Offer Expires 1-31-17.

FREE BRAKE INSPECTION

\$179<sup>95</sup>

Includes Front or Rear Pads, Rotors & Labor  
Some Restrictions May Apply. Prices Subject To Change. Most Cars.  
Call For Details. Must Present Ad At The Time Of Service.  
Cannot Be Combined With Any Other Coupon Or Discounts. With MP Coupon.  
Offer Expires 1-31-17.

**MONROE**

SHOCKS & STRUTS

10% OVER COST

Plus Labor  
Most Cars. Must Present Ad At The Time Of Service. Cannot Be Combined With Any Other Coupon Or Discounts. With MP Coupon. Offer Expires 1-31-17.

**BE**

COOLING SYSTEM FLUSH

\$89<sup>95</sup>

Reg. \$119.95  
Inspect and test radiator for leaks. Inspect hoses and belts, flush radiator system. Install up to 2 gallons of coolant.  
(One-Cool extra Hazardous waste & disposal extra.  
Most Cars. Must Present Ad At The Time Of Service.  
Cannot Be Combined With Any Other Coupon Or Discounts. With MP Coupon.  
Offer Expires 1-31-17.

Get the repairs you need.  
**NO INTEREST FOR 6 MONTHS**  
With approved credit. See store for details.

If you currently have a CarCare One Credit Card from any of the following, you can use it here!

We accept: AAMCO, Auto Value-Bumper to Bumper, Car Quest, Discount Tire, Federated Auto Parts, Ford Motor Company, GE Capital Auto, Maaco & Meineke, Midas, NAPA, Parts Plus, Pep Boys, Tuffy, Ziebart, Cooper Tire, Michelin and Yokohama Tire.

**2 YEARS 24,000 MILE WARRANTY**  
On most repairs. See store for details.

**OVER 75 YEARS OF EXPERIENCE**

**WE SELL TIRES** QUALITY SERVICE YOU CAN TRUST!

**NATIONAL FLEET ACCOUNTS WELCOME**

We Accept All Extended Warranties Including GM, Chrysler, Ford, Etc.

## Shop Floor to Top Floor



Metro Detroit

Complete your bachelor's degree quickly and locally.

Ferris offers classes on-site at Macomb Community College and online. Transfer credits you've already earned. Learn the skills and gain the confidence to step up to a more challenging, higher paying position.

**Bachelor's degrees available locally:**  
Business Administration-Professional Track  
Industrial Technology and Management



Visit [ferris.edu/statewide](http://ferris.edu/statewide) or call (586) 445-7150 for more information.

## WARREN URGENT CARE

8am-10pm • 7 Days a week • 365 Days a Year

"Bringing Quality Urgent Care To Your Neighborhood"

"We Care"

URGENT CARE FOR ACCIDENTS AND INJURY  
ADULT & PEDIATRIC ILLNESS

Digital X-Rays, EKG and Lab Work, On-Site Lab Service, Strep, Mono, Pregnancy & Urine Testing, Vaccinations, Sports & School Physicals, Occupational Medicine, Work-Related Injuries, Pre-Hire Physicals (BAT & Urine Screening)

SPECIAL ON SPORTS PHYSICAL \$25.00 State-of-the-Art Facility

586-276-8200

31700 Van Dyke • Warren, MI 48093

On Van Dyke Rd., between 13 & 14 Mile in St. John's Windemere Park

OTHER CONVENIENT LOCATIONS:

**Woodland Urgent Care**  
22341 W. 8 Mile Road  
Detroit

**313-387-8700**

**N. East Macomb Urgent Care**  
43900 Garfield, Suite 121  
Clinton Township

**586-868-2600**

FLU SHOTS

ATTENTION

Chrysler, GM, Ford Employees, we're within 2 miles of your plants

HAP & BCN  
**NO Referrals Needed!**  
[www.warrenurgentcare.com](http://www.warrenurgentcare.com)

## Ram Engineer Buys, Repairs Old Tractors – Just For Fun

by Jim Stickford

Rod Romain is the chief engineer for Ram Heavy Duty trucks, and he has a hobby that depends on the trucks he helps design.

"I collect old tractors," Romain said. "I find them, fix them up and when I finish with one, I find another one to fix up."

Romain has worked for Fiat Chrysler for 20 years, the last 18 at Ram.

"Loved trucks?" Romain said. "I grew up on a farm in Saginaw County. When I was 13, I took over the running of the farm after my dad got a job at one of the local plants. I had a license from the state of Michigan that allowed me to drive on public roads before I reached the age of 16."

Romain said his father didn't want to lose the income from the farm, so they grew cash crops.

"I spent my summers in trucks, hauling crops and parts," Romain said. "Then fall would come and I'd be hauling grain. Trucks and tractors were just a part of the life."

"One of the things we did was buy old tractors. It was financially equitable to buy worn-out tractors, get them in good shape, use them on the farm and sell them. We were then able to hire two farmhands."

While Romain appreciates the value and importance of farming, when it came time to go to college at Michigan Tech, he decided to pursue an academic career that would result in an easier life.

It was at Michigan Tech where his career path was set.

"I remember as a freshman taking Engineering 101 and seeing some Chrysler engineers come to the campus with a new Ram 2500," Romain said.

"They were no doubt looking for engineering talent, so they gave us the rundown of the truck. It was beautiful. People went crazy."

Romain said that Ram 2500 was the best-looking pickup he'd ever seen, so when he got an offer to work for Chrysler after he finished school, he took it.

"I got a job at an engine plant, and then spent a little time with the Viper," Romain said. "From there I moved to Ram, and have been with them for 18 years."

When asked why he started collecting tractors, Romain said the answer was simple.

"You can never really take the farmer out of the kid," Romain said. "So I started collecting antique tractors."

Romain says he specializes in a particular brand of tractor – Oliver. The company made tractors for decades before it was absorbed by a larger company in 1974.

"Most of the tractors I own come from the 1950s," Romain said. "I bought my wife Cori a 1951 Oliver Model 66. She likes tractors to a certain extent, so she goes along with my hobby. She's even been in a few tractor pulls herself. This is a good way to get her involved."

Romain said his ultimate goal is to get the most complete collection of Oliver tractors possible.

"The thing is, when you collect tractors, you have to have a vehicle that can haul the trailer that carries the tractor," Romain said. "That's where the heavy duty trucks that Ram makes come in."

The result of being able to haul heavy tractors with his heavy duty Ram trucks is what Romain calls an upward spiral. A heavy duty truck allows him to haul a heavy trailer, which allows him to transport a heavy tractor. He then gets a heavier duty truck, which allows him to haul a heavier trailer, which allows him to get a heavier tractor.

"It's really a vicious circle when you think about it," Romain said. "I own eight tractors right now. I have two boys. My oldest is Rodney who's 12. He has a twin sister Faith, and my youngest is Roman who is 11."

He said he started his three kids working on his tractor collection while they were still young.

"The boys would scrape old grease off the tractor using a putty knife," Romain said. "When they would go in the house all dirty, they felt like kings for helping me."

His daughter Faith likes tractors well enough, but she doesn't quite have her brothers' enthusiasm for them, Romain said, but she goes along with the family to events where their tractors are used.

"I am more of a collector with tractors," Romain said. "Now I keep them. When I get one and restore it, I keep it, get another and so on. I've ended up with a lot of tractors that have to be



Tractor lover Romain uses the very Ram trucks he designs to haul around his collection of tractors.

surgically placed in my storage building."

Romain lives in Algonac, which is about an hour away from where he works at Fiat Chrysler's headquarters in Auburn Hills.

"The commute gives me plenty of time to think about Ram trucks and tractors."

Getting parts isn't always easy, Romain said.

He checks out the Internet sites that specialize in tractor parts and he goes to junkyards looking for old tractors. But sometimes that is not enough and he just has to make the part himself.

"Fortunately, the tractors I collect are fairly simple machines," Romain said.

"They're older models. Today's tractors are very sophisticated. Some come with GPS and other technology."

Romain said he makes sure his tractors run and said that they are not just for show.



Fiat Chrysler engineer Rod Romain with daughter Faith on a tractor.

As a result of his care and attention, they can be seen in parades hauling floats or in local tractor pulls.

Just as you can't take the farmer out of the kid, Romain said you can't pull the tractor out of the collector. He has no plans

to stop collecting tractors any time soon.

"I've found my tractors all over," Romain said. "One I got in St. Louis, one from southern Ohio and one from the Upper Peninsula. I'm always on the lookout for another tractor."

ATTN:  
GENERAL MOTORS  
EMPLOYEES!

You're invited!

## Engineering a Successful Retirement

Presented by: James B. Kruzan, CFP®, CRPC®



FT  
FINANCIAL  
TIMES | Top  
Financial  
Advisers  
2016

FT 400 Ranking March 2016

Join us for a 45-minute informative discussion on tips, techniques and strategies to get the most out of your GM sponsored benefits, and more!

Our nuts and bolts presentation answers:

- Effective ways to maximize post retirement tax free distribution without giving up current year tax deductibility.
- Effective positioning for the challenges and opportunities of a Trump presidency.
- Construct a satellite strategy centered around your Retirement Savings Plan.
- And more!

All attendees will be offered a complimentary retirement stress test.

REGISTRATION REQUIRED. SPACE LIMITED TO 20 SEATS.

To reserve your seat, contact Danielle Howard at (810) 593.1630 or email [danielle.howard@raymondjames.com](mailto:danielle.howard@raymondjames.com).



An Independent Firm

329 W. Silver Lake Road, Fenton, MI 48430 | 2701 Cambridge Ct. Ste. 412, Auburn Hills, MI 48326 | Ph. 810.593.1624 | Fax: 810.593.1643  
[KaydanWealthManagement.com](http://KaydanWealthManagement.com)

Securities offered through Raymond James Financial Services, Inc., member FINRA/SIPC.

The Financial Times 400 Top Financial Advisers is an independent listing produced by the Financial Times (March, 2016). The FT 400 is based on data gathered from firms and verified by broker-dealer home offices, regulatory disclosures, and the FT's research. The listing reflects each advisor's performance in six primary areas, including assets under management, asset growth, compliance record, experience, credentials and accessibility as identified by the FT. Neither the brokerages nor the advisors pay a fee to The Financial Times in exchange for inclusion in the FT 400.

# LARGEST EXCLUSIVE AUTO SHOW SALE EVER ANNOUNCED BY THE #1 RAM STORE IN MICHIGAN 2013/2014/2015/2016!

**\$2000 EXCLUSIVE 2017 HUYAERE'S AUTO SHOW CASH! 1 LOCATION ONLY!**

**OUR PLEDGE TO YOU...**  
 • Absolute Best Sale Prices/Lease Payments  
 • Incredible Sales Experience! • Highest Trade-In Value  
 • Deliver Your New Vehicle To Your Home or Work!  
 • Over 2300 New To Choose From!

**1100 New Vehicles MUST BE CLEARED OUT! EXCLUSIVE INVITATION! ONE LOCATION ONLY!**  
**AUTO SHOW**  
 SPECTACULAR SALES EVENT! SPECTACULAR INCENTIVES!  
**Dick Huvaere Auto Show Sale Hours!**  
**HUGE MONDAY SALE! 1 DAY! 8:30AM-9:00PM** **LARGEST AUTO SHOW SALES EVENT EVER HELD BEGINS IMMEDIATELY!**

**CLIP THESE EXCLUSIVE HUYAERE AUTO SHOW COUPONS! CAN SAVE YOU UP TO \$100 A MONTH ON A 24-MONTH LEASE!**

<p><b>EXCLUSIVE HUYAERE 2017 1500 CREW CAB AUTO SHOW CASH \$2500</b></p>	<p><b>EXCLUSIVE HUYAERE AUTO SHOW TRADE-IN BONUS CASH \$2000</b></p>	<p><b>EXCLUSIVE HUYAERE AUTO SHOW BONUS CASH \$2000</b></p>
--	--	---

**HOTTEST 2017 AUTO SHOW LEASE SPECIALS!**  
**2017 DODGE JOURNEY GT • Leather Trimmed Seats**  
 LEASE FOR 24 MO. **\$109\*\*** \$99 DUE #D7-00016

**2017 AUTO SHOW LEASE SPECIAL**  
**2017 JEEP COMPASS HIGH ALTITUDE**  
 J7-50463  
 Lease For **\$74\*\*** 36 Mo \$895 DUE  
**HUGE INVENTORY FOR IMMEDIATE DELIVERY!**  
 2.4L DOHC, 6 Speed Auto-Trans, Leather Seats, Power Sunroof.  
**308 2017 COMPASS AVAILABLE!**

**2017 AUTO SHOW LEASE SPECIAL**  
**2017 JEEP COMPASS HIGH ALTITUDE 4X4**  
 J7-50138  
 Lease for **\$111\*\*** 24 Mo \$195 Due  
**HUGE INVENTORY FOR IMMEDIATE DELIVERY!**  
 • Leather Seats • Power Sunroof  
 • Power Driver's Seat  
 • Bright Side Roof Rails  
 • High Altitude Package  
**308 2017 COMPASS AVAILABLE!**

**2017 AUTO SHOW LEASE SPECIAL**  
**2017 DODGE GRAND CARAVAN SXT GT**  
 D7-40564 D7-40637  
 Lease For **\$108\*\*** 24 Mo \$95 Due  
 Lease For **\$111\*\*** 24 Mo \$295 Due  
**Incredible 2017 Auto Show Special**

**#1 RAM STORE 2013/2014/2015/2016!**  
 DO NOT BUY OR LEASE A RAM BEFORE SHOPPING DICK HUYAERE'S!

**2017 RAM 1500 CREW CAB 4X4**  
 LEASE FOR **\$119\*\*** 24 Mos. \$795 due  
**\$3359\*\*** 24 Mo 1 Pay LEASE  
**\$2500 HUYAERE CASH**  
 D7-12075

**2017 RAM 1500 CREW CAB 4X4**  
 LEASE FOR **\$123\*\*** 24 Mos. \$1095 due  
**\$2500 HUYAERE CASH**  
 • Side Steps  
 • Spray-in Bedliner  
 • Hitch  
 D7-12056

**DICK HUYAERE'S IS YOUR RAM STORE**  
**AUTO SHOW MONTH IS THE TIME TO LEASE A RAM!**  
**2017 1500 CREW CAB 4X4 BIG HORN**  
 LEASE FOR **\$107\*\*** 24 Mos. \$1395 due  
 • Big Horn  
 • Spray-in Bedliner  
 • Heated Seats  
 • Alpine Speakers  
 • Side Steps  
**#1 RAM STORE 2013, 2014, 2015, 2016**  
 D7-12103

**AUTO SHOW MONTH IS A GREAT TIME TO LEASE A RAM!**  
**2017 1500 CREW CAB 4X4 BIG HORN**  
 LEASE FOR **\$108\*\*** 24 Mos. \$1695 due  
 • 5.7 Hemi  
 • Big Horn  
 • Spray-in Bedliner  
 • 26S Package  
 • Premium Interior  
 • And So Much More  
**ABSOLUTE BEST RAM DEALS ARE AT DICK HUYAERE'S**  
 D7-12067

**2017 RAM 1500 CREW CAB 4X4 REBEL**  
**#1 RAM STORE 2013, 2014, 2015, 2016**  
 LEASE FOR **\$199\*\*** 24 Mos. \$1995 due  
**\$2500 HUYAERE CASH**  
 D7-12397

**2017 RAM CREW CAB 4X4 LARAMIE**  
**#1 RAM STORE 2013, 2014, 2015, 2016**  
 LEASE FOR **\$239\*\*** 24 Mos. \$1995 due  
**\$2500 HUYAERE CASH**  
 D7-12153

**CHRYSLER JANUARY BUY SPECIALS**  
**2015 Chrysler 300 S** CS-30269 **SALE PRICE \$25,384\***  
 • Navigation • Dual Pane Sunroof  
**2017 Chrysler 300 S AWD** LEASE FOR **\$129\*\*** 24 Mos. \$1245 due  
**2015 Chrysler 300 S** CS-30307 **SALE PRICE \$28,167\***  
**2017 Chrysler 300 S AWD Premium Group** LEASE FOR **\$132\*\*** 24 Mos. \$1245 due  
**ALL NEW 2017 CHRYSLER PACIFICA**  
**SALE PRICE \$21,908\*** LEASE FOR **\$153\*\*** 24 Mos. \$1895 due  
**\$2000 HUYAERE CASH!**  
 C7-31056 C7-31034 C7-41230

**Jeep 2017 Patriot High Altitude**  
**4x2 LEASE FOR \$69\*\*** 36 Mos. \$1745 due  
**24 Mo 1 PAY LEASE \$2788\*\***  
 • Leather • Sunroof • Power Driver's Seat  
**4x4 LEASE FOR \$77\*\*** 36 Mos. \$1995 due  
**24 Mo 1 PAY LEASE \$3332\*\***  
 • Leather • Sunroof • Power Driver's Seat  
**2017 AUTO SHOW SPECIAL BUY**  
**2016 Jeep Cherokee Limited 4x4 High Altitude Edition** 11 in Stock  
 • Leather • 18" Black Aluminum Wheels  
 • Don't Wait! Won't Last Long!  
**SALE PRICE \$21,999\***  
 J6-70636

**DODGE HOTTEST JOURNEY/LEASE DEAL JUST ANNOUNCED!**  
**2017 Dodge Journey GT AWD** D7-00050  
 • Leather Interior  
 • Navigation  
 • Back-up Camera  
 • Roof Rails  
 • All Wheel Drive  
**LEASE FOR \$115\*\*** 24 Mos. \$95 due  
**Great Selection!**

**ALL NEW 2017 CHRYSLER PACIFICA TOURING L**  
**SALE PRICE \$21,908\*** LEASE FOR **\$199\*\*** 24 Mos. \$1995 due  
**2017 Chrysler 300 S AWD Premium Group** LEASE FOR **\$132\*\*** 24 Mos. \$1245 due  
**ALL NEW 2017 CHRYSLER PACIFICA LIMITED**  
**SALE PRICE \$32,646\*** LEASE FOR **\$215\*\*** 24 Mos. \$1995 due  
**\$2000 HUYAERE CASH!**  
 C7-41333 C7-41153 C7-41190

**2015 JEEP RENEGADE LATITUDE 4X4** SALE PRICE **\$16,872\***  
**2016 JEEP RENEGADE LATITUDE** SALE PRICE **\$16,930\***  
**2017 JEEP RENEGADE LATITUDE 4X4** SALE PRICE **\$19,895\***  
**2017 JEEP GRAND CHEROKEE LAREDO 4X4** LEASE FOR **\$123\*\*** 24 Mos. \$1395 due  
**2017 JEEP GRAND CHEROKEE LIMITED 4X4** LEASE FOR **\$169\*\*** 24 Mos. \$1995 due  
**2017 JEEP WRANGLER UNLIMITED 4X4** SALE PRICE **\$26,999\***  
**2017 JEEP WRANGLER UNLIMITED 4X4** SALE PRICE **\$32,258\***  
 J5-80094 J6-80028 J7-80004 J7-20092 J7-20028 J7-30059 J7-30057

**2016 DODGE CHALLENGER HELLCAT SRT**  
**SALE PRICE \$60,225\*** EMPLOYEE/FRIENDS DISCOUNT AVAILABLE!  
**2015 DODGE CHALLENGER R/T CLASSIC** SALE PRICE **\$32,902\***  
**2016 DODGE CHALLENGER SXT** SALE PRICE **\$19,998\***  
**2016 DODGE CHARGER SXT AWD** LEASE FOR **\$135\*\*** 24 Mos. \$1995 due  
**\$2000 HUYAERE BONUS CASH!**  
 D6-50082 D6-50004 D5-50052 D6-50045 D6-71029

**2017 GRAND CARAVAN SXT** LEASE FOR **\$108\*\*** 24 Mos. \$995 due  
**2017 GRAND CARAVAN SE** SALE PRICE **\$19,376\***  
**2017 GRAND CARAVAN GT** LEASE FOR **\$111\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO SXT AWD** LEASE FOR **\$106\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO LIMITED** LEASE FOR **\$259\*\*** 24 Mos. \$1995 due  
**67567 S. Main St. Richmond**

**2017 GRAND CARAVAN SXT** LEASE FOR **\$108\*\*** 24 Mos. \$995 due  
**2017 GRAND CARAVAN SE** SALE PRICE **\$19,376\***  
**2017 GRAND CARAVAN GT** LEASE FOR **\$111\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO SXT AWD** LEASE FOR **\$106\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO LIMITED** LEASE FOR **\$259\*\*** 24 Mos. \$1995 due  
 D7-40564 D7-40502 D7-40637 D7-30028 D7-30032

**2017 GRAND CARAVAN SXT** LEASE FOR **\$108\*\*** 24 Mos. \$995 due  
**2017 GRAND CARAVAN SE** SALE PRICE **\$19,376\***  
**2017 GRAND CARAVAN GT** LEASE FOR **\$111\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO SXT AWD** LEASE FOR **\$106\*\*** 24 Mos. \$1995 due  
**2017 DODGE DURANGO LIMITED** LEASE FOR **\$259\*\*** 24 Mos. \$1995 due  
 D7-40564 D7-40502 D7-40637 D7-30028 D7-30032

**DICK HUYAERE'S RICHMOND**  
**866-610-0090**  
 Online at: DriveEnvy.com  
**SALE HOURS:**  
 • Mon & Thurs 8:30-9:00  
 • Tue, Wed & Fri 8:30-6:00  
 • Sat 9:00-4:00  
**67567 S. Main St. Richmond**  
**2017 AUTO SHOW EVENT**  
 START SOMETHING NEW SALES EVENT

## Ram, Jeep Record Sales Gains Over December 2015

CONTINUED FROM PAGE 1

But overall, Fiat Chrysler full-year sales were flat in 2016 compared with sales in 2015, Kiesel said.

In December, fleet sales of 36,532 units were down 34 percent year over year as Fiat Chrysler continues its strategy of reducing its sales to the daily rental segment.

Fleet sales represented 19 percent of total Fiat Chrysler sales in the month. Fiat Chrysler retail sales of 155,987 units were down 2 percent year over year in December, and represented 81 percent of total sales for the month, Kiesel said.

Some brands did better than others. Ram Truck brand sales were up 10 percent in December as the Ram pickup truck and the Ram ProMaster van posted year-over-year increases, Kiesel said.

And four Jeep brand models recorded increases in December, led by a 39 percent increase in Jeep Renegade sales. With its 13 percent increase, the Jeep Grand Cherokee turned in its best sales month of the year. The new 2017 Chrysler Pacifica minivan posted an 18 percent sales gain compared with the previous month of November.

Ram Truck brand sales, which include the Ram pickup, Ram ProMaster and Ram ProMaster City, were up 10 percent in December versus the same month in 2015. The pickup truck posted a 15 percent year-over-year sales gain while the ProMaster recorded a 13 percent increase in December, the large van's second best sales month of 2016.

For the full year, Ram Truck brand sales were up 11 percent compared with sales in 2015, Kiesel said.

The pickup truck turned in a 9 percent year-over-year increase in 2016, while the ProMaster and ProMaster City vans each posted a 45 percent increase in 2016 versus 2015.

## F-Series, SUVs Top Sales Charts In 2016, December

CONTINUED FROM PAGE 1

F-Series sales totaled 87,512 trucks in December, up 3 percent. Strong retail demand for F-150 and the all-new Super Duty contributed to the best overall sales month for F-Series in 11 years, Merkle said. Ford van sales gained 3 percent in December, totaling 22,302 vehicles, for the company's best-ever December van performance.

December retail sales of Ford brand SUVs were up 6 percent, driving a 5 percent gain in overall SUV sales, with 68,685 vehicles sold.

December was Ford's best SUV sales month since the year 2002, with gains coming from Edge, Explorer and Expedition, Merkle said.

Overall, Lincoln sales were up 18 percent for the month, with 12,791 vehicles sold. Strong performance from the new Lincoln Continental, with 1,845 cars sold, contributed to a 28 percent increase in December car sales for Lincoln versus a year ago.

"December marked Ford's best retail performance since 2004, with average transaction prices increasing \$1,600 for the month - \$1,000 more than the industry average," said Mark LaNeve, Ford vice president, U.S. Marketing, Sales and Service. "Thanks to strong customer demand for F-Series, Transit and a new line-up of heavy trucks, Ford capped 2016 as America's best-selling truck brand."

Prices may not reflect actual vehicle. \* The FCA US LLC (Formerly Chrysler Group) Employee Advantage Purchase program sale prices and lease payments quoted. Just add tax, title, doc fee and destination charge. \*\* 24, 27, 30, 36 month FCA US LLC employee leases. The amount due on all leases require amount due plus monthly tax, cap cost reduction tax, first payment, title, plate, doc fee and destination charge. Security deposit is waived on all lease payments. Lease payments are 10,000 miles per year. 20 cents per mile three Ally or 25 cents three Chrysler Capital for excess mileage. Customer must qualify for 1 or 5 year credit approval. Payments subject to change due to lower approved credit tier. States may require to prove income and residency for credit approval. Customer is responsible for excess wear and tear. Total deferred price is the sum of the purchase price, plus doc fee, plate fee, sales tax, and accrued finance charges over the term of the lease. All rebates and program monies assigned back to dealer. All prices and lease payments are based off FCA US LLC incentives thru the Great Lakes Business Center. Rebates as retail consumer cash, lease cash, lease loyalty, military, trade assist cash, finance bonus cash and all other Great Lakes offers will be applied. The dealer invoice amount is not a net factory price to dealer. Customers may not qualify for all offers, incentives, discounts or financing offers. See dealer for qualifications and complete details. Exclusive Huvaere new car cash coupon has been applied to all sale and lease payments in this ad. Vehicle sale prices include Chrysler Capital bonus cash-most finance thru Chrysler Capital. Ram leases include Great Lakes Truck Conquest Bonus cash. \*Sale prices include lessee loyalty retail bonus cash, customer must qualify. 1 84 month buy, 2.99% APR with approved credit.

# Chrysler's Portal Concept Vehicle Breaks New Ground

CONTINUED FROM PAGE 1

that will grow with them as they experience life changes.

"FCA is a leader in family transportation and it was essential that we fully explored the idea of what a vehicle could look like for this emerging generation."

Fiat Chrysler has been studying the millennial generation for more than 20 years, using ethnographic research to gain insight into current and emerging wants and needs, Edgar said.

Millennials have become the largest demographic, Edgar said. In the next 10-plus years, most will be at a point in their life where they will begin to start or will have started a family; 75 percent of all children will have a millennial parent and there will be 4 million more children than today. The millennial generation is defined as people born between 1982 and 2001.

The four modes of family transportation have been defined as station wagons, minivans, SUVs and crossovers; millennials will seek their own version of a family vehicle. Based on internal research, they will want a vehicle that is reflective of their personality, offers value and flexibility, integrates advanced technology and is socially responsible.

Millennials are seeking practical and functional products that provide both capability and a sense of personal style, Juette said. They also need affordability and look to own vehicles long-term. As a result, they want a vehicle that can be upgraded as their lives change, and they expect seamless integration of technology in and out of the vehicle, including to home and other devices.

While millennials are a broad group of consumers at varying



The Portal dashboard has a retractable steering column.



The Portal's doors were designed to open to create a portal effect.

life stages, the Chrysler Portal concept is designed and engineered with all life stages and lifestyles in mind, including active/adventure, single, married/partnered, those with newborns and older children.

The Chrysler Portal concept explores the possibility of what a family transportation vehicle could look like for the millennial generation as their lifestyles evolve, Juette said. The flexibility, adaptability and technology features also make it ideal for business and commercial applications, such as ride-hailing, car-sharing and delivery services.

Designed from the inside out, the interior of the Chrysler Portal concept offers the driver and passengers a "third space" – an open and serene atmosphere that provides an alternative environment between work and home, Juette said.

Premium seating is standard for all occupants with thin-design seats that fold flat, fold up and slide fore/aft on a track system for ultimate flexibility. The seats mount to tracks embedded in the floor. This enables the seats to move the full length of the vehicle

and, if needed, to be removed easily from the rear of the vehicle.

Battery-electric vehicle technology contributes to cabin spaciousness with a minimized engine compartment and a low, flat-load floor atop the battery pack that is ideal for transporting people and equipment for an active lifestyle, Edgar said.

Up to eight docking stations, located in the instrument panel and seats, can be used for charging and securing mobile phones and tablet devices.

Featuring a mono-volume form that "shrink wraps" the battery-electric vehicle (BEV) powertrain and interior packaging, the Portal's exterior design is anchored by illuminated, portal-shaped side openings with articulating front and rear doors for easy loading and unloading of people and cargo.

The lighting on the Chrysler Portal concept is an interactive experience, as well as a communication tool.

The vehicle is equipped with full-color, changing LED lighting on the front, side portals and rear. Not only can the light take

on different colors, it can have a swiping or animated appearance. Interactive ground projection and portal lighting are available in infinite colors that can be tailored for personal, business or drive settings, such as when the vehicle is parked, locked/unlocked or in autonomous mode.

The headlamps and taillamps feature next-generation Thin Lens LED technology with an adaptive driving beam to provide increased safety through improved visibility.

A full-length clear polycarbonate roof panel visually expands the vehicle's interior space and admits natural light to all occupants, Dunford said.

An all-electric vehicle, the Chrysler Portal concept is propelled by a single electric motor driving the front wheels. A lithium-ion battery pack, rated at around 100 kWh, is integrated into the vehicle underbody, which increases structural rigidity and provides a low center of gravity, which enhances handling and ride comfort. The Chrysler Portal concept is estimated to have more than 250 miles of range on a full charge.

The integrated charging port, located at the front of the vehicle, uses the industry-accepted Combined Charging System (CCS) plug for energy and communication between the vehicle and charging equipment. DC Fast Charging at 350 kW enables the battery pack to be recharged for 150 miles of range in less than 20 minutes.

The Chrysler winged badge on the front fascia serves as a charging indicator light.

"There is lots of tech out there," Feliciano said. "The real trick is to find ways to use that technology to make life better for everyone in and out of the car."

Infotainment, sensor and software systems are designed to provide a good user experience, including facial recognition and voice biometrics that recognize the user and are able to customize individual or family feature settings.

This feature provides a unique drive experience based on preferred features, such as exterior and interior lighting, favorite music, enhanced audio settings, favored destinations and more, Edgar said.

## TRANSPARENT PRICING

No games. No gimmicks.

- No old school, hidden-fee pricing.
- The price you see should be the price you pay.
- **PLUS** we only include rebates you would actually qualify for.

## SELLERS

REPUTATION IS EVERYTHING



38000 Grand River Ave. | Farmington Hills, MI 48335  
**888-502-4098** | [SellersBuickGMC.com](http://SellersBuickGMC.com)  
 See Dealer for Details

mydetroitautoshow

## GET THE LATEST ON THE 2017 NORTH AMERICAN INTERNATIONAL AUTO SHOW #MYDETROITAUTOSHOW

- Behind-the-scenes looks of the show floor, while displays are still being created
- Exclusive first looks at all new models and concept vehicles
- A tour of the Automobili-D display (closed for the public show) which focuses on the future of the automotive industry.
- Facebook Live tours from the show floor, taking your questions live!
- Tour the floor of the 2017 NAIAS with James McCann (catcher for the Detroit Tigers).

### 2017 Buick Encore

FWD Lease Offer MSRP: \$25,685

**\$179** per month

#### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
 INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model



expires: 1.31.2017



24 months 10,000 miles year **\$518** total due at signing (includes first month payment)

### 2017 Buick Enclave

CONVENIENCE FWD Lease Offer MSRP: \$40,455

**\$269** per month

#### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
 INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model



expires: 1.31.2017



24 months 10,000 miles year **\$689** total due at signing (includes first month payment)

### 2017 GMC Terrain

SLE1 FWD Lease Offer MSRP: \$28,225

**\$179** per month

#### TRANSPARENT PRICING

INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
 INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model



expires: 1.31.2017



24 months 10,000 miles year **\$345** total due at signing (includes first month payment)

Offers include: Tax, Title, Plate, Transfer, CVR, Doc Fee, GM Employee Pricing, GM Lease Loyalty (must have a 1999 or newer GM lease in household), Select Model and 1st Month's Payment. No security deposit required. See dealer for details.



# ED RINKE

## GM CARD TOP OFF IS BACK...

**GMC** WE ARE PROFESSIONAL GRADE

**2016 GMC SIERRA 4WD DBL CAB SLE**  
PURCHASE FOR **\$37,575\***  
STOCK #G571156



EVERYONE LEASE PRICE  
**\$249\*** PER MONTH | **36** MONTHS | **\$999** DOWN

**2017 GMC ACADIA SLE-1**  
PURCHASE FOR **\$25,989\***  
STOCK #TWHHXB



EVERYONE LEASE PRICE  
**\$169\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 GMC YUKON SLE**  
PURCHASE FOR **\$46,899\***  
STOCK #G571591



EVERYONE LEASE PRICE  
**\$399\*** PER MONTH | **36** MONTHS | **\$999** DOWN

**2017 GMC TERRAIN SLE-1**  
PURCHASE FOR **\$24,989\***  
STOCK #TWTBT1



EVERYONE LEASE PRICE  
**\$179\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**BUICK**

**2017 BUICK ENCORE**  
PREFERRED  
PURCHASE FOR **\$19,459\***  
STOCK TMPB15



EVERYONE LEASE  
**\$79\*** PER MONTH | **24** MONTHS | **\$999** DOWN

**2017 BUICK VERANO**  
SPORT TOURING  
PURCHASE FOR **\$21,349**  
STOCK #B470037



EVERYONE LEASE  
**\$179\*** PER MONTH | **36** MONTHS | **\$999** DOWN

**2017 BUICK LACROSSE**  
ESSENCE  
PURCHASE FOR **\$33,959\***  
STOCK #B470444



EVERYONE LEASE  
**\$299\*** PER MONTH | **39** MONTHS | **\$999** DOWN

**2017 ENVISION**  
PREFERRED  
PURCHASE FOR **\$29,995\***  
STOCK #TMGZ2M



EVERYONE LEASE  
**\$279\*** PER MONTH | **39** MONTHS | **\$999** DOWN

**2017 BUICK REGAL**  
PREMIUM II GROUP  
PURCHASE FOR **\$26,995\***  
STOCK #B470520



EVERYONE LEASE  
**\$179\*** PER MONTH | **36** MONTHS | **\$999** DOWN

**SHOWROOM HOURS:**

**MON. & THURS. 8:30AM-9PM**  
**TUES., WED. & FRI. 8:30AM-6PM**  
VISIT OUR WEBSITE: [edrinke.com](http://edrinke.com)

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

**1-866-452-1300**

26125 VAN DYKE AT 10 1/2 MILE ROAD

Now looking for experienced salespeople to join our team!



**Paul Makowski**  
p.makowski@edrinke.com



**Dennis Thacker**  
dthacker@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Encore, Enclave, Terrain and Acadia are 24 months leases. Yukon, Sierra, and Verano are 36 month leases. Lacrosse, Regal, and Envision are 39 month leases. All Vehicles shown are \$999 down except for the Lacrosse which is \$1999 down and the terrain and encore which are \$0 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. All leases are priced significantly below supplier pricing which makes them also below GMS pricing with approved credit through GM financial. Pricing is subject to select model vehicles- while supplies last. \*\*\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Exp date: 1/31/2017.



# ED RINKE

## GM CARD TOP OFF IS BACK...

### WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN



**2017 CHEVY SILVERADO**  
NO GM EMPLOYEE DISCOUNT REQUIRED 1500 4WD LT DBL  
LEASE FOR **\$229\*** PER MONTH OR PURCHASE FOR **\$33,995\***  
**36** MONTHS **\$999** DOWN STOCK #570925



**2017 CHEVY VOLT LT**  
LEASE FOR **\$209\*** PER MONTH OR PURCHASE FOR **\$29,349\***  
**36** MONTHS **\$999** DOWN STOCK #470031



**2017 CHEVY CRUZE LT**  
NO GM EMPLOYEE DISCOUNT REQUIRED  
LEASE FOR **\$49\*** PER MONTH OR PURCHASE FOR **\$16,609\***  
**24** MONTHS **\$999** DOWN STOCK #470084



**2017 CHEVY EQUINOX LS**  
LEASE FOR **\$59\*** PER MONTH OR PURCHASE FOR **\$18,539\***  
**24** MONTHS **\$999** DOWN STOCK #TVWNB1



**2017 CHEVY MALIBU LT**  
LEASE FOR **\$159\*** PER MONTH OR PURCHASE FOR **\$21,995\***  
**36** MONTHS **\$999** DOWN STOCK #470168



**2017 CHEVY CAMARO 1LT**  
LEASE FOR **\$269\*** PER MONTH OR PURCHASE FOR **\$24,879\***  
**39** MONTHS **\$999** DOWN STOCK #470207



**2017 CHEVY TRAX LS**  
LEASE FOR **\$49\*** PER MONTH OR PURCHASE FOR **\$15,605\***  
**24** MONTHS **\$999** DOWN STOCK #572430



**2017 CHEVY TRAVERSE**  
LEASE FOR **\$79\*** PER MONTH OR PURCHASE FOR **\$23,719\***  
**24** MONTHS **\$999** DOWN STOCK #571675

**- NO APPOINTMENTS NECESSARY FOR OIL CHANGES -**

**ED RINKE** • FAST • FRIENDLY • DISCOUNTS  
VISIT OUR QUICK LANE  
**Certified Service**  
**GM SERVICE CENTER**  
MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP  
**866-452-1547**  
26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015  
SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

**Quick Oil Change EXPRESS LANE**  
**LUBE OIL FILTER**  
**\$23.95** Up to 5 qts.  
Fluid Level, Brake & Alignment Check Included.  
We use Genuine GM Oil & Filter  
No additional or hidden charges. Out the door pricing.  
**Open Mondays & Thursdays until 8:30pm**  
Excludes synthetic, Diesel & Med. Duty Trucks.  
Most GM cars & trucks. One coupon per customer.  
Must present coupon with order. Plus tax. Expires 1-31-17.

**BODY SHOP**  
586-754-7000 ext 1231  
INSURANCE WRECK AMENDED  
TRANSPORTATION AVAILABLE  
During Scheduled Repairs  
**FREE OIL CHANGE With Each Major Repair**  
**WE REPAIR ALL MAKE & MODELS**  
Certified Service

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

**1-877-451-7707**  
26125 VAN DYKE AT 10 1/2 MILE ROAD

VISIT OUR WEBSITE: [edrinke.com](http://edrinke.com)

NO DOC FEES Find Us on FACEBOOK



**Nicole Dodge**  
nhuminski@edrinke.com



**Jim Pfeiffe**  
jpfelife@edrinke.com

SHOWROOM HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS™**

All applicable rebates including lease loyalty, Chevrolet lease loyalty or lease conquest offers have been deducted from sale price/payment. Cruze, Equinox, Traverse, and Trax are 24 month leases. Silverado, Volt and Malibu is a 36 month lease. Camaro are 39 month leases. Pricing is subject to select model vehicles, while supplies last. Pictures may not represent actual vehicle. Prices and payments are inclusive of active GM Employee Discount (unless otherwise stated). Pricing is subject to select model vehicles while supplies last. All leases are 10k miles per year w/ approved S Tier credit w/ \$999 due at signing unless otherwise stated. Equinox is priced with \$0 down. Prices & payments are plus tax, title, and plate fees with acquisition fee up front. All leases are priced significantly below supplier pricing which makes them also below GMS pricing with approved credit through GM financial. Disposition Fee may be required at vehicle turn in. Refundable security deposit required on certain vehicles - to be determined by lender. \*\*\$3500 trade-in is valid on 2003 or newer vehicles with under 115k miles in drivable condition, no branded titles, less reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. \*\* Expiration Date - 1/31/17.



# GM Sales Went Up, Up, Up In December and in 2016

CONTINUED FROM PAGE 1

pushing it to 16.8 percent. For 2016, GM was the U.S. retail industry's fastest-growing manufacturer. Chevrolet gained an estimated 0.7 points of U.S. retail market share in December to 11.5 percent.

GM's total U.S. sales in December were 319,108, up 10 percent from last year. In December, GM's total U.S. market share was up 1.5 points to 18.8 percent. GM's December U.S. commercial sales were up more than 1 percent to the highest levels since 2007, reflecting a growing U.S. economy.

"We finished 2016 with a strong December, reflecting the continued strength of GM's U.S. retail and commercial businesses," said Kurt McNeil, GM's vice president of U.S. Sales Operations.

"We begin 2017 well-positioned to continue growing our U.S. retail business, driven by all-new products like the Chevrolet Equinox and Traverse being launched into key, growing U.S. market segments."

For 2016, GM's U.S. retail sales were up nearly 2 percent, compared to last year. GM gained 0.5 points of U.S. retail market share, the largest retail share gain of any automaker.

For the year, Chevrolet U.S. retail sales were up more than 3 percent and the brand's retail share has grown 0.5 points to 11.2 percent.

Chevrolet continues to be the U.S. automotive industry's fastest-growing brand, gaining nearly 1 point of retail market share in the past two years, said McNeil.

Buick's U.S. retail sales grew by nearly 5 percent in 2016,

led by the brand's crossovers, the Encore and Envision.

In 2016, Buick gained 0.1 points of U.S. retail share. GM continues to benefit from the ongoing strength of the U.S. economy and growing U.S. retail demand for its products.

"Key economic indicators, especially consumer confidence, continue to reflect optimism about the U.S. economy and strong customer demand continues to drive a very healthy U.S. auto industry," said Mustafa Mohatarem, GM's chief economist.

"We believe the U.S. auto industry remains well-positioned for sales to continue at or near record levels in 2017."

December 2016 retail sales and business highlights vs. December 2015 (except as noted):

- Chevrolet Colorado was up 20 percent.
- Trax, Equinox and Traverse were up 43 percent, 38 percent and 22 percent, respectively.
- Spark, Impala, Volt, Sonic, Corvette and Malibu were up 210 percent, 95 percent, 76 percent, 50 percent, 10 percent and 6 percent, respectively.
- Volt had its best month and year ever.
- Malibu had its best calendar year sales since 1980.
- Impala had its best December since 2008.
- Equinox had its best month ever.
- Traverse had its best December and year ever.

GM's December ATPs reached a December record of \$45,209 and a calendar year record of \$43,088, Flores said.

Acadia, Yukon and Yukon XL were up 31 percent, 2 percent and 2 percent, respectively.

# VYLETTEL

BUICK | GMC

## YEAR END INVENTORY CLEARANCE

**2017 GMC ACADIA NAMED A 2017 IIHS TOP SAFETY PICK**

**SELECT BONUS CASH ON YUKON UP TO \$6250<sup>00</sup>**

**16% OFF REMAINING ON 2016 BUICK LACROSSE/REGAL**

**\$5,000 OFF SELECT 2016 ENCORE**

**GMC** WE ARE PROFESSIONAL GRADE

ALL NEW 2017 GMC **SIERRA**  
1500 • 4WD • DOUBLE CAB

**36 MONTH LEASE FOR ONLY \$279\***

LOADED! 20" BLACK ACCENT WHEEL

Stock #9870-17 • Deal #65360  
\$1844 total due at signing. MRSP: \$42,955  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2017 GMC **ACADIA**  
LIMITED • FWD

**36 MONTH LEASE FOR ONLY \$325\***

LOADED W/OPTIONS: CHROME WHEELS, COOLED SEATS, DUAL MOON ROOF, 7 PASSENGER

Stock #9459-17 • Deal #65680  
\$2943 total due at signing.  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



EXPERIENCE THE NEW BUICK

ALL NEW 2017 **BUICK ENCLAVE**  
FWD • CONVENIENCE

**24 MONTH/10K PER YEAR LEASE FOR ONLY \$199\***

\$2,036 DUE AT SIGNING

Stock #H254410 • Deal #62606  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2016 **BUICK LACROSSE**  
LEATHER • 1SL

**NOW \$27,995\***

WAS \$37,220 16% OFF SALE \$ TO CHOOSE FROM

Stock #5003-16



ALL NEW 2017 GMC **TERRAIN**  
FWD • SLE-1

**24 MONTH LEASE FOR ONLY \$119\***

Stock #9479-17 • Deal #63132  
\$1575 total due at signing.  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



2016 GMC **YUKON**  
XL • 4WD • SLT

**39 MONTH LEASE FOR ONLY \$645\***

LOADED SLT Last Month For 2016 Lease Deals

Stock #9141-16 • Deal #65362  
\$3100 total due at signing.  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2017 **BUICK ENVISION**  
FWD • PREFERRED

**36 MONTH/10K PER YEAR LEASE FOR ONLY \$299\***

\$1,974 DUE AT SIGNING

Stock #5347-17 • Deal #63678  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2016 **BUICK ENCORE**  
AWD • SPORT TOURING

**24 MONTH/10K PER YEAR LEASE FOR ONLY \$159\***

\$1,582 DUE AT SIGNING

Stock #5026-16 • Deal #65358  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2017 GMC **CANYON**  
4WD • DENALI • CREW LONG BOX

**24 MONTH LEASE FOR ONLY \$349\***

ALL NEW DENALI

Stock #9885-17 • Deal #65359  
\$1675 total due at signing.  
GM pricing plus tax, title, lic. & doc fees.  
Lease figured with Buick/GMC lease loyalty rebate.  
**NO SECURITY DEPOSIT REQUIRED!**



ALL NEW 2016 **BUICK CASCADA**  
PREMIUM • 1SP

10 TO CHOOSE FROM GREAT SELECTION AT WWW.VYLETTEL.NET  
DON'T WAIT! GREAT LEASE DEAL

**24 MONTH/10K PER YEAR LEASE FOR ONLY \$299\***

\$2,019 DUE AT SIGNING

Stk. #5021-16 • Deal# 65361  
GM pricing plus tax, title, lic. & doc fees figured with lease conquest rebate.  
GM pricing must have Non GM in household set to expire 365 days from delivery.  
**NO SECURITY DEPOSIT REQUIRED!**



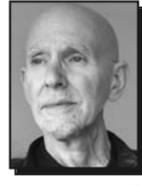
VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLE SELECTIONS AT [WWW.VYLETTEL.NET](http://WWW.VYLETTEL.NET)

**40755 Van Dyke • Sterling Heights • 586.977.2800**

**WWW.VYLETTEL.NET** SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm  
SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

\*All lease/purchase examples are figured with GM employee pricing, lease conquest rebate qualifies to customers who have a non GM lease in household set to expire within 365 days of new lease/purchase delivery date. Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in household. IVC certificates may apply to lease/purchase examples and are good while dealer supply last. Expires 1/31/17

# JANUARY IS AUTO SHOW MONTH AND THE LEASE DEALS COULD NEVER BE BETTER. THE EQUINOX'S REMAIN XTRA LOW AND THE CRUZES ARE ALSO AT RECORD LOW PAYMENTS AND IF YOU WANT SOMETHING LARGER THE TRAVERSES ARE ALSO VERY LOW. PLEASE CALL FOR DETAILS AND "BEST" SELECTION



**BRUCE LITVIN**  
- 24/7 & 365 -  
40 YEARS OF QUALITY SERVICE

Please call with the vehicle you desire and you will be delighted with the payment.

**CALL BRUCE LITVIN CELL # 1-586-405-5175**  
- 24/7 & 365 - [blitvin@lunghamer.com](mailto:blitvin@lunghamer.com)

**1-888-665-5438**

**Joe Lunghamer**

**GMC**

CHEVY Drive Beautiful BUICK WE ARE PROFESSIONAL GRADE

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

# BRING THE NEW YEAR IN WITH A NEW buff whelan chevrolet

**OVER 1,000 New Chevrolets in Stock!**



**CHEVROLET**

**CALL JEFF CAUL 586-274-0396**

**2017 CHEVY CRUZE LT**

**\$79+ TAX WITH \$0 DOWN**  
24 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED** • Stk #  
**NO FIRST PAYMENT REQUIRED** Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth and More...



**2017 CHEVY TRAX LS**

**\$108+ TAX WITH \$0 DOWN**  
24 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED** • Stk #  
Equipped with Power Locks, Power Windows, Power Mirrors, Back-Up Camera, Keyless Entry, Bluetooth, OnStar and More...



**2017 CHEVY EQUINOX 1LT**

**\$132+ TAX WITH \$0 DOWN**  
24 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED** • Stk #  
**NO FIRST PAYMENT REQUIRED** Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth, OnStar, XM Radio & More...



**2017 CHEVY TRAVERSE LS**

**\$175+ TAX WITH \$0 DOWN**  
24 MTH LEASE 10,000 MILES

**NO SECURITY DEPOSIT REQUIRED** • Stk #  
Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Bluetooth, OnStar, XM Radio and More...



Free shuttle service to home, office or shopping.

**buff whelan chevrolet**  
WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!  
Van Dyke • South of 18 Mile • Sterling Heights

**Jeff Caul**  
**586-274-0396**

GM MEMBER SINCE 1989

PEP QUOTES BY PHONE OR EMAIL: [JEFF.CAUL@BUFFWHELAN.COM](mailto:JEFF.CAUL@BUFFWHELAN.COM)

CONVENIENT HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6:30PM / FIND NEW ROADS

\*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. All leases include Chevy Lease Loyalty or Lease Conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 01/31/2017



# MORAN CHEVROLET AUTO SHOW SALES EVENT!

Use Your GM Card Earnings and Bonus Earnings to Save Even More!\*

## 2017 CRUZE "LT"



- 1.4L Turbo DOHC Engine!
- Automatic Transmission!
- 7" Color Touch Screen MyLink Radio!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Aluminum Wheels!
- Remote Keyless Entry!
- Rear Vision Camera!
- Bluetooth for Phone!
- Chevrolet Complete Care INCLUDED!

Stock# H33268

**NO 1<sup>ST</sup> PAYMENT REQUIRED!**

Was \$22,325 Sale Price: **\$16,299\***



**24 MONTH LEASE**  
**\$75\***



ONLY \$99 Down!

NQ Security Deposit required. Tax, title and plate fees extra.

## 2017 EQUINOX "LS"



- 2.4L DOHC Engine!
- 7" Color Touch Screen MyLink Radio!
- OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Bluetooth for Phone!
- Remote Keyless Entry!
- Rear Vision Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H35778

**NO 1<sup>ST</sup> PAYMENT REQUIRED!**

Was \$26,405 Sale Price: **\$19,860\***

**24 MONTH LEASE**



**\$69\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

## 2016 TRAX "LT"



- ECOTEC 1.4L Turbo DOHC VVT Engine!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 7" Color Touch Screen MyLink Radio!
- Remote Entry and Start!
- Bluetooth for Phone!
- Rear Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# G35514

Was \$23,540 Sale Price: **\$18,214\***

**24 MONTH LEASE**



**\$79\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

## 2017 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
- 6.5" Color Touch Screen Radio!
- 8 Passenger Seating!
- Rear Vision Camera!
- Remote Keyless Entry!
- Bluetooth for Phone!
- OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Chevrolet Complete Care INCLUDED!

Stock# H35082

Was \$32,195 Sale Price: **\$24,390\***

**24 MONTH LEASE**



**\$129\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

## 2017 MALIBU "LT"



- 1.5L Turbo DOHC Engine!
- Convenience and Technology Package!
- 8" Color Touch Screen MyLink Radio!
- 8 Way Power Driver's Seat!
- Rear Vision Camera!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 17" Alloy Wheels!
- Remote Keyless Entry!
- Chevrolet Complete Care INCLUDED!

Stock# H33929

Was \$26,000 Sale Price: **\$21,730\***

**36 MONTH LEASE**



**\$169\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

## 2017 SILVERADO "LT" 4X4 DOUBLE CAB



- ECOTEC 4.3L V6 Engine!
- Automatic Transmission!
- GM Bed Liner INCLUDED!
- 8" Color Screen MyLink Radio w/USB Ports!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H32543

Was \$41,060 Sale Price: **\$32,927\***

**24 MONTH LEASE**



**\$258\***



\$999 Down

NQ Security Deposit required. Tax, title and plate fees extra.

We'll Give You \$3500 Minimum for YOUR Trade-In!... **GUARANTEED!\***



### SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / **FIND NEW ROADS**

\*Pictures may not represent actual sale vehicle. Prices valid at time of printing. All applicable incentives including bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$3500 minimum trade-in guarantee is for 2006 or newer vehicles with 150,000 miles or less in drivable condition. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 1/17/2017 @ 8:00PM.

