



One of 100 test vehicles built by Fiat Chrysler for Silicon Valley's Waymo.

Waymo, Chrysler Build Special Pacificas

Silicon Valley may be in California and the Motor City may be in Michigan, but they've gotten a little closer together.

Waymo (formerly the Google self-driving car project) and Fiat Chrysler have completed production of 100 Chrysler Pacifica Hybrid minivans uniquely built to enable fully self-driving operations, said Fiat Chrysler spokesman Berj Alexanian.

"We announced the start of this joint program six months ago," Alexanian said. "We were

able to go from zero to 60 in just six months and that's saying something. The key to making this process work so quickly was co-locating the teams from Waymo and Fiat Chrysler at the same location in Southeast Michigan."

That way, Alexanian said, Waymo engineers could learn about the auto industry and Fiat Chrysler engineers could learn about self-driving technology and how it's developed.

The vehicles are currently being outfitted with Waymo's fully

self-driving technology, including a purpose-built computer and a suite of sensors, telematics and other systems, and will join Waymo's self-driving test fleet in early 2017, Alexanian said.

This first-of-its kind collaboration brought engineers from Fiat Chrysler and Waymo together to integrate Waymo's fully self-driving system into the new 2017 Chrysler Pacifica Hybrid minivan, thereby leveraging each company's

CONTINUED ON PAGE 5

KBB: GM Could Be Big Sales Winner in 2016

It looks like 2016 will be a good sales year for GM cars despite the trend of consumers moving toward trucks and SUVs.

General Motors could report the greatest volume increase in December 2016 and *Kelley Blue Book* projects a 1 point increase in market share, said Tim Fleming, analyst for *Kelley Blue Book*.

In contrast to most automakers, General Motors' growth is highlighted by a mid-size car, the Chevrolet Malibu.

The new generation of Malibu has been well-received by critics, and is one of just two mid-size cars to increase sales volume this year.

Hyundai-Kia also could capture share this month and increase sales by 3 percent, Fleming said. However, much of the

increase can be attributed to an expected increase in fleet sales, similar to the rest of the calendar year.

New-vehicle sales are expected to decrease 2 percent year-over-year to a total of 1.6 million units in December 2016, resulting in an estimated 17.4 million seasonally adjusted annual rate (SAAR), according to *Kelley Blue Book* www.kbb.com, the vehicle valuation and information source.

"December is shaping up to be the biggest sales month of 2016, even though it will likely fall short of last year's record results," said Fleming.

"At year-end, 2016 light-vehicle sales should total 17.4 million, just 0.1 percent short of 2015's record year. Sales for the month will be boosted by plentiful retail

incentives featured in many holiday sales events across the country, and one last push to hit year-end sales objectives."

Kelley Blue Book expects further slowdowns in 2017, and its experts forecast sales in the range of 16.8 to 17.3 million, which would represent a 1 to 3 percent decrease from this year, Fleming said.

"Substantial incentive hikes this year haven't resulted in retail growth, while inventories continue to grow," said Fleming. "An increasing supply of used cars, especially off-lease units, is already putting pressure on residual values, which could impact the sustainability of today's high levels of leasing."

CONTINUED ON PAGE 2



2016 Chevrolet Malibu

China Fines GM \$29 Million Over 'Monopolistic' Practice

BEIJING (AP) – General Motors Co.'s main joint venture in China was fined \$29 million last week on charges it suppressed competition by enforcing minimum sales prices for dealers, the latest in a string of penalties against foreign auto brands under the country's anti-monopoly law.

Chinese regulators have punished companies in industries from milk to medical devices under a 2008 anti-monopoly law in what appears to be an effort to force down consumer prices.

Dec. 23's announcement followed public criticism by U.S. President-elect Donald Trump of Chinese trade practices but there was no indication the case was linked to that. GM had announced in August 2014 its joint venture, Shanghai GM, was under investigation by anti-monopoly regulators.

The Shanghai Price Bureau said Shanghai GM, a joint venture with state-owned Shanghai Automotive Industries Corp., im-

properly suppressed competition by enforcing minimum prices dealers were allowed to charge for Cadillac, Chevrolet and Buick models.

That "disrupted the normal order of market competition," the statement said.

Setting minimum retail prices is a common practice in many markets but lawyers say Chinese regulators appear to regard it as an improper restraint on competition.

A statement by the price bureau said the penalty was set at 4 percent of Shanghai GM's annual sales, or 201 million yuan (\$29 million).

In a statement, GM said: "GM fully respects local laws and regulations wherever we operate. We will provide full support to our joint venture in China to ensure that all responsive and appropriate actions are taken with respect to this matter."

CONTINUED ON PAGE 2

Ford Shifters Solve Technical Difficulties

Cars slipping out of park and causing accidents, and even fatalities, is a problem. And Ford has come up with a solution called Return to Park.

This technology has been placed in the 2017 Ford Fusion and uses data from the car's extensive network of sensors to detect conditions that indicate a customer's intent to exit the vehicle, said Ford spokesman Dan Jones.

The smart technology can provide drivers with extra peace of mind that their 2017 Fusion will select park, as intended, even if they forget to turn the dial to P, or accidentally leave the car in another gear when parking.

Vehicle rollaways typically occur when drivers exit the vehicle with the engine running and the transmission not in park, Jones said. A rollaway incident could result in serious injuries to a driver exiting the vehicle, or to pedestrians in the path of a rolling vehicle.

According to a National Highway Traffic Safety Administration study published in August, 360 people were killed in accidents involving unattended vehicles with no driver control between 2012 and 2014 – which is 19 percent of all non-occupants killed in non-traffic crashes a year. In an average year, about 2,000 people are injured in similar incidents.

In developing the innovative new 2017 Fusion and implementing the new rotary gear shift dial, Ford engineers identified an opportunity to address vehicle rollaways by designing smart software to assist the driver and reduce the potential for accidents

under certain conditions, Jones said.

Return to Park technology is designed to automatically shift the car into park when any of the following conditions occur:

- You turn the vehicle off;
- You open the driver's door with your safety belt unlatched and the vehicle stationary;
- Your safety belt is unlatched with the driver's door open and the vehicle stationary.

"When we decided to go with the new rotary shifter for the 2017 Ford Fusion, the team sat together in a room to see what additional customer benefit we could bring to the table," says Mark Zyskowski, Ford global e-shift systems technical expert. "We thought about what we could add without getting in the



The new Ford shifter

way of normal day-to-day scenarios, and all agreed a feature to help confirm park is selected when exiting the vehicle seemed really worthwhile."

CONTINUED ON PAGE 2

Levin Awarded for Preserving Automotive, Labor Heritage

MotorCities National Heritage Area recently presented its 2016 Milestone Award to long-serving U.S. Senator Carl Levin.

MotorCities National Heritage Area is a nonprofit dedicated to historic preservation of the automotive and labor industries.

Levin helped create the legislative groundwork for the Automobile National Heritage Area in 1998 and was instrumental in its Congressional reauthorization in 2014.

A longtime champion for the automotive industry and for the preservation of its history and culture, Levin said he believes automotive heritage is a source

of great pride for many Michigan residents.

"This award relates to a subject that is dear to my heart, dear to the hearts of every person who lives in Michigan," said Levin on accepting the award.

"It's a matter of great pride to everybody who lives here, works here, or has benefited from the automotive industry. The middle class was almost born here; it surely was promoted by the automobile industry."

Levin called it a "critically important heritage," and commended the work of MotorCities to

CONTINUED ON PAGE 2



Retired senator Carl Levin receives award from MotorCities' Pomaville.

Detroit Auto Scene®
31201 Chicago Road South Warren, Michigan 48093
586-939-6800
Contact us: Info@DetroitAutoScene.com
Deadline: Thursday 5:00 p.m. for the next edition of Monday
William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news
Detroit Auto Scene is a registered trademark of Springer Publishing Co.
www.DetroitAutoScene.com

Ford Shifters Fix Technical Problems

CONTINUED FROM PAGE 1

Fusion engineers worked hard to integrate the feature into normal, convenient operation for drivers, Zyskowski said.

The system can detect when a driver has turned the car off while moving, and will first shift into neutral until it slows below 5 mph before shifting into park automatically.

The technology is designed not to operate if it detects a belted driver opens the door with the car moving to free a stuck coattail, for example, or if a driver happens to be inching into a parking space and wishes to see the lane markers, Jones said. It is designed not to operate when the car is in Stay in Neutral or Neutral Tow mode.

The rotary gear shift dial has three different electronic modules monitoring transmission and shifter, which must all be in agreement for a command to accept a gear selection.

This is the same system that is capable of detecting and overriding such unintended scenarios as shifting into reverse while driving at speeds above 5 mph.

The new rotary gear shift dial with Return to Park is a standard feature for all 2017 Ford Fusions.

GM is Fined by China for ‘Monopolistic’ Trade Practices

CONTINUED FROM PAGE 1

GM vies with Germany’s Volkswagen AG for the status of top-selling vehicle brand in China.

Sales of GM vehicles in China rose 7 percent in November over a year earlier to 371,740 units. Year-to-date sales rose 8.5 percent to 3.4 million.

Audi, VW’s luxury unit, was fined \$40.5 million and Fiat Chrysler Automobiles’ Chrysler brand received a smaller penalty in 2014 on similar charges of enforcing minimum sales prices.

KBB: GM Could Be Big Sales Winner in 2016

CONTINUED FROM PAGE 1

“We are looking for manufacturers to cut production in the new year to better match slowing consumer demand and alleviate the need for elevated incentives.”

Here are some key highlights for the estimated December 2016 sales forecast:

- In December, new light-vehicle sales, including fleet, are expected to hit 1,600,000 units, down 2 percent from December 2015 and up 16 percent from November 2016.
- The SAAR for December 2016 is estimated to be 17.4 million, even with December 2015 and down from 17.8 million in November 2016.
- Retail sales are expected to account for 81.1 percent of volume in December 2016, down from 81.4 percent in December 2015.

After all numbers are tallied, *Kelley Blue Book* expects Hyundai-Kia total fleet sales to be up 20 percent in 2016, which is one of the highest increases in the industry, Fleming said.

Mid-size SUVs and crossovers are on pace to be one of the fastest growing segments in December 2016, helped by moderate gas prices and seemingly limitless consumer demand for utility vehicles. The Toyota Highlander, Subaru Outback and new GMC Acadia could see some of

State media cited an official saying Daimler Benz AG’s Mercedes unit was guilty of violations but no penalty was announced. Toyota Motor Corp. said its Lexus unit was under scrutiny but no results have been announced.

A dozen Japanese auto parts suppliers were fined earlier on price-fixing charges.

The industry-wide investigation began in 2014 following complaints foreign auto brands were abusing their control over supplies of spare parts to overcharge consumers. In the case of

the biggest increases in the segment, Fleming said.

On the flip side, mid-size cars will have yet another down month, the 10th in a row, and analysts expect the segment’s market share to dip nearly a full percentage point. Overall market share for all cars looks like it will end the year around 39 percent,

Levin Honored for Historical Work

CONTINUED FROM PAGE 1

preserve, promote and interpret that heritage through grant funding, educational programming and tourism.

MotorCities Executive Director Shawn Pomaville presented the award, and thanked the senator for his unyielding commitment to the National Heritage Area.

“Our work would not have been possible without Senator Levin’s creation of National Heritage Area in 1998, and again in 2014, when he paved the way for the reauthorization of the MotorCities so that we were able to retain our affiliation with the National Park Service,” said Pomaville.

This marks the third year of the MotorCities Milestone Award. In 2015, The Hon. U.S. Rep. John Dingell received the award along with the UAW International Union – each part of a group that came together with

Mercedes, regulators said purchasing the spare parts needed to assemble one car would cost as much as 12 new vehicles.

Foreign business groups welcomed passage of the 2008 law, which they said would help to clarify operating conditions in China’s state-dominated economy.

Since then, they have complained about the secretive way investigations are conducted.

They say companies are pressured into agreeing to penalties and to avoid disputing any finding of wrongdoing.

down from 42 percent in 2015 and down 10 points since 2012. As the industry heads into 2017, there is no indication that this trend will slow, Fleming said.

There are 27 sales days in December 2016, compared with 28 sales days in December 2015. All percentages are based on raw volume, not daily selling rate.

an idea to preserve Southeastern Michigan’s rich auto and labor heritage.

National Heritage Areas are places where natural, cultural, historic and scenic resources combine to form a cohesive nationally important landscape. The MotorCities National Heritage Area encompasses more than 10,000 square miles in southeast and central Michigan. The Partnership’s administrative headquarters are in Detroit.

Oakland U is Seeking New President

The Oakland University Board of Trustees voted on Dec. 5 to retain the search firm Academic Search, Inc. to assist in identifying candidates from whom the Board may select the University’s next president.

University officials said in a press release that the firm was recommended to the Board by the University’s Ad Hoc Presidential Search Committee.

Through an open bid process, the Presidential Search Committee sent Requests for Proposal to 16 national search firms and re-

In the biggest penalty so far, Qualcomm Inc. was fined \$975 million in 2015 on charges it abused control over patents that are part of global industry standards for mobile phones to charge Chinese handset makers excessive licensing fees.

This month, medical device maker Medtronic Inc. was fined \$17 million on charges it suppressed competition by enforcing minimum prices for its retailers.

Oakland County Employees Give Generously

Oakland County employees donated over \$45,000 to support local charities this year through the county’s Casual Day program, County Executive L. Brooks Patterson said during a special ceremony Dec. 14 in the lobby of the Executive Office Building. On Casual Day, employees in participating departments and divisions may donate \$1 to wear jeans or dress casually.

Patterson presented 18 organizations with checks totaling \$30,000 during the special ceremony. Receiving Casual Day funds for the first time was Pink Ribbon Trail Blazers, which helps provide mammograms to uninsured women.

County employees also gave an additional \$15,000 during six Special Casual Days this year, which included a fundraiser for the March of Dimes, Patterson said at the ceremony.

Candy Cane Chill

ONLY AT DO **BLIZZARD** THE MONTH

Buy One Sundae Get Same Size Sundae For 99¢

Limit 4 - Any Size
Must present coupon at time of purchase. Coupons may not be combined with other offers. Expires 1/31/17.

\$5 OFF Any Cake

Must present coupon at time of purchase. Coupons may not be combined with other offers. Expires 1/31/17.

50¢ OFF Any Size Cone or Blizzard

Limit 4
Must present coupon at time of purchase. Coupons may not be combined with other offers. Expires 1/31/17.

DQ Orange Julius

Warren
26633 Hoover • In 11 Plaza
586-755-9900

Madam Heights

29371 Dequindre • Just N of 12 Mile
248-399-6233

Shelby Twp

54804 Shelby Rd
248-656-3881

HARDEST WORKING HAPPY HOUR

DRINKS THAT DO DOUBLE TIME!

WEEKDAYS 2-5 PM

- \$1 Iced Coffee
- \$2 Ultimate Frappé
- \$2 Premium Fruit Smoothie

\$6 STEAK & CHEESE FOOTLONG

TRY IT WITH OUR CHIPOTLE SAUCE

Our tender, mouthwatering steak topped with melted cheese, crisp green peppers and red onions.

STEAK WITH NO ARTIFICIAL PRESERVATIVES, NO ARTIFICIAL FLAVORS OR COLORS FROM ARTIFICIAL SOURCES

JOIN THE SUBWAY TEAM... CALL FOR EMPLOYMENT 586.904.1206

LET US CATER YOUR NEXT EVENT... CALL 877-360-2283 FREE COOKIE PLATTER

WHEN YOU PURCHASE ANY GIANT SUB OR SUB PLATTER

Limited time. Only at participating restaurants. Void if transferred, sold, reproduced or auctioned. Additional charge for extras. Plus applicable tax. No cash value. Not for sale. One coupon per customer, per visit. May not be combined with other offers, coupons or discount cards. Coupon must be surrendered with purchase. ©2016 Doctor's Associates Inc. SUBWAY® is a registered trademark of Doctor's Associates Inc.

- ROSEVILLE -
SUBWAY/WALMART
28804 Gratiot • 12 & Gratiot • 586-773-1682

- WARREN -
31690 Mound Rd • 13 & Mound • 586-939-1000
26627 Hoover Rd • 11 & Hoover • 586-754-8205
30820 Hoover Rd • 13 & Hoover • 586-573-7829
29144 Ryan Rd • 12 & Ryan • 586-573-8000
28950 Van Dyke Ave • 12 & Van Dyke • 586-558-3882
DRIVE THRU SERVICE • OPEN 24 HOURS
32620 Van Dyke Ave • South of 14 Mile • 586-795-0000
SUBWAY/MEIJER
29505 Mound Road • 12 Mile & Mound • 586-558-0100
SUBWAY/WALMART
29176 Van Dyke • Warren, MI 48093 • 586-393-1008

- ROYAL OAK -
SUBWAY/MEIJER
5150 Coolidge Hwy • South of 15 Mile • 248-677-3899

- TROY -
SUBWAY/OAKLAND MALL
498 14 Mile Rd • 248-307-1271
1939 W. Maple Rd • West of Crooks • 248-435-2846
SUBWAY/WALMART
2001 W. Maple Rd • West of Crooks • 248-435-2431

- STERLING HEIGHTS -
37876 Van Dyke • 16 1/2 Mile • 586-795-8368
SUBWAY/WALMART • OPEN 24 HOURS
33201 Van Dyke • 14 & Van Dyke • 586-274-4319
SUBWAY/MEIJER
36600 Van Dyke Ave • 586-795-1605
38357 Dodge Park • at Plumbrook • 586-264-5300
40058 Van Dyke • 18 Mile & Van Dyke • 586-939-4500
SUBWAY CHRYSLER
Inside Chrysler Stamping • 35777 Van Dyke • 586-795-0205
OPEN 24 HOURS
7960 Metro Parkway • near Van Dyke • 586-268-0800
SUBWAY CHRYSLER
Inside Chrysler SHAP • 38111 Van Dyke • 586-268-6900

- SHELBY -
8173 23 Mile Rd • 23 & Van Dyke • 586-739-4100
SUBWAY/WALMART
51450 Shelby Pkwy • 23 & Van Dyke X-Way • 586-254-8140

- WASHINGTON TOWNSHIP -
DRIVE THRU SERVICE
13160 32 Mile Road • 32 & Van Dyke X-Way • 586-281-6359

- ROMEO -
66603 Van Dyke • South of 31 Mile • 586-752-6500

Shop Floor to Top Floor

FERRIS STATE UNIVERSITY
Metro Detroit

Complete your bachelor's degree quickly and locally.

Ferris offers classes on-site at Macomb Community College and online. Transfer credits you've already earned. Learn the skills and gain the confidence to step up to a more challenging, higher paying position.

Bachelor's degrees available locally:
Business Administration-Professional Track
Industrial Technology and Management

Visit ferris.edu/statewide or call (586) 445-7150 for more information.

WARREN URGENT CARE

8am-10pm • 7 Days a week • 365 Days a Year

"Bringing Quality Urgent Care To Your Neighborhood"

"We Care"

URGENT CARE FOR ACCIDENTS AND INJURY

ADULT & PEDIATRIC ILLNESS

Digital X-Rays, EKG and Lab Work, On-Site Lab Service, Strep, Mono, Pregnancy & Urine Testing, Vaccinations, Sports & School Physicals, Occupational Medicine, Work-Related Injuries, Pre-Hire Physicals (BAT & Urine Screening)

SPECIAL ON SPORTS PHYSICAL \$25.00 State-of-the-Art Facility

586-276-8200

31700 Van Dyke • Warren, MI 48093

On Van Dyke Rd., between 13 & 14 Mile in St. John's Windemere Park

OTHER CONVENIENT LOCATIONS:

Woodland Urgent Care 22341 W. 8 Mile Road Detroit **313-387-8700**

N. East Macomb Urgent Care 43990 Garfield, Suite 121 Clinton Township **586-868-2600**

FLU SHOTS

ATTENTION
Chrysler, GM, Ford Employees, we're within 2 miles of your plants

HAP & BCN
NO Referrals Needed!
www.warrenurgentcare.com

2018 Traverse Completes GM’s SUV Lineup

Recent reports by automotive analysts like *Kelley Blue Book* say consumer vehicle tastes are leaning heavily toward SUVs, and that’s not likely to change anytime in the near future.

That’s good news for Chevrolet. The brand will complete the transformation of its crossover and SUV lineup with the introduction of the next-generation Traverse on Jan. 9 at the North American International Auto Show, said GM spokeswoman Tara Kuhn.

“The new Traverse features a bold and refined design with seating for up to eight passengers,” said Alan Batey, president of GM North America and brand chief of Global Chevrolet. “It’s expected to offer the segment’s best third-row legroom and maximum cargo space.”

Features that the public will see for the first time at NAIAS will include premium interior and exterior design cues and new technologies, including available exclusive D-Optic headlamps that provide a natural daylight effect with a seamless light quality, Kuhn said.

The 2018 Traverse will be Chevrolet’s latest crossover/SUV offering, joining the 2017 Bolt EV and Trax, the 2018 Equinox revealed in September and the full-size Tahoe and Suburban.

“Nobody in the industry offers a broader, fresher lineup of SUVs and crossovers than Chevrolet,” said Batey. “From the all-electric Bolt EV to America’s longest-run-

ning nameplate, Suburban, we’ve got something for every customer and lifestyle.”

Batey said Chevrolet offers a wide choice of SUVs and CUVs. He said they include:

- BOLT EV – Named the *Motor Trend* 2017 Car of the year, Chevrolet’s affordable long-range electric vehicle, Batey said, offers an EPA-estimated 238 miles of range per full charge with roominess.

- TRAX – With sales up 23 percent this year, Trax enters 2017 with a fresh look, turbocharged performance and 10 standard air bags, expected to be the most of any competitor in its segment.

- EQUINOX – New for 2018, the Equinox is a fresh and modern SUV, said Batey, designed to help keep passengers safe, comfortable and connected.

Three new turbo engine choices will include what is expected to be the segment’s first turbodiesel.

- TRAVERSE – Redesigned for 2018, the next-generation Traverse is expected to offer best-in-class third-row legroom and cargo room.

Premium cues, new technologies and new trim levels expand customer choices.

- TAHOE – Along with Suburban, Chevrolet’s full-size SUVs represent nearly 50 percent of the segment – and Tahoe was the highest-ranked large SUV in the J.D. Power 2016 U.S. Initial Quality Survey.

The Chevrolet Tahoe received

the lowest number of problems per 100 vehicles among large SUVs in the J.D. Power 2016 Initial Quality Study, based on 80,157 total responses, evaluating 245 models, and measures the opinions of new 2016 vehicle owners after 90 days of ownership, surveyed in February-May 2016.

- SUBURBAN – Suburban is the original SUV. Introduced in 1935, it is the oldest continuously produced vehicle nameplate in the industry.

The 2017 Suburban offers up



The 2018 Traverse will be unveiled at the 2017 NAIAS at Cobo Center.

to 8,300 pounds of trailering capacity when properly equipped, and up to 121.7 cubic feet of cargo space.

Delphi Plans Tech Demonstration at CES

As the pace of automated driving technology shifts into overdrive, Delphi Automotive PLC and Mobileye will conduct the most complex automated drive ever publicly demonstrated on an urban and highway combined route in Las Vegas for CES 2017, said Delphi spokesman Scott Fosgard.

The 6.3-mile drive will showcase Delphi and Mobileye’s Centralized Sensing Localization and Planning (CSLP) automated driving system, which will be ready for production by 2019.

CSLP is the first turnkey, fully integrated automated driving solution with an industry-leading perception system and computing platform, Fosgard said.

“Three factors will separate the leader from the pack in the race to offer driverless vehicles by 2019 best-in-class: perception

sensors such as cameras, radar and LiDAR, automotive experience and computer processing speed,” said Glen De Vos, vice president of services for Delphi. “We will demonstrate the capability of the CSLP solution in our intensive drive at CES 2017.”

“Delphi and Mobileye’s complementary skills are key to enabling a production-ready, scalable autonomous system,” said Professor Amnon Shashua, Mobileye co-founder, chairman and chief technology officer. “These demonstrations provide a glimpse to what our collaboration has achieved thus far while many of the truly advanced capabilities such as the full scope of REM and Reinforcement Learning for Driving Policy will be gradually upgraded during 2017.”

The Las Vegas drive will tackle everyday driving challenges

such as highway merges, congested city streets with pedestrians and cyclists and a tunnel, Fosgard said.

The 2019 CSLP system will feature several advanced technologies, including:

- Localization and mapping capabilities: Ensures the vehicle knows its location within 10 cm, even without GPS connectivity;

- Free space detection: Helps the car navigate complex lane splits or areas lacking lane markings;

- 360-degree pedestrian sensing;

- 3D vehicle detection: Detects vehicles at any angle. Can detect partial cars by identifying vehicles by overall shape and detect by wheel movement if a car is stationary or parked; critical for urban situations with unusually angled intersections.

Bianchi PR of Troy Expands Globally

Bianchi Public Relations of Troy and the Public Relations Global Network (PRGN) have added five new communications agency affiliates to one of the world’s largest PR agency networks.

These firms joined PRGN during the consortium’s recent meeting in Lisbon, Portugal last-month, said Bianchi spokeswoman Leslie Dagg. A new PRGN logo was also unveiled, which gives the organization a fresh and updated look.

“The addition of these four outstanding affiliates in Europe and one in North America is of strategic importance to PRGN in part because of the local markets in which they are located,” said Evelyn John Holtzhausen, founder of Cape Town, South Africa-based HWB Communications and president of PRGN. “The GDP value of Canada represents 2.5 percent of the world economy, so having a strong presence there is imperative. The addition of a consumer-oriented firm in Belgium complements PRGN’s Brussels-based, European public affairs firm, while our expansion into Bulgaria and Lithuania further strengthens our presence in Eastern Europe and the Baltic states, respectively. Likewise, the addition of a firm in Denmark increases our capabilities in Scandinavia, where we already work with an affiliate in Sweden.”

“As new business prospects increasingly seek communications expertise in multiple markets around the world, the opportunities for all PRGN affiliate members to support them increase,” said James A. Bianchi, APR, founder and president of Bianchi PR.

ATTN:
GENERAL MOTORS
EMPLOYEES!

You’re invited!

Engineering a Successful Retirement

Presented by: James B. Kruzan, CFP®, CRPC®



FT
FINANCIAL
TIMES

Top
Financial
Advisers
2016

FT 400 Ranking March 2016

Join us for a 45-minute informative discussion on tips, techniques and strategies to get the most out of your GM sponsored benefits, and more!

Our nuts and bolts presentation answers:

- Effective ways to maximize post retirement tax free distribution without giving up current year tax deductibility.
- Effective positioning for the challenges and opportunities of a Trump presidency.
- Construct a satellite strategy centered around your Retirement Savings Plan.
- And more!

All attendees will be offered a complimentary retirement stress test.

THURSDAY, JANUARY 19, 2016

Meeting 1: 11:45 a.m. - 12:30 p.m. *(lunch included)*
Meeting 2: 4:00 p.m. - 4:45 p.m. *(refreshments)*

LOCATION:
Courtyard Marriott
30190 Van Dyke Ave., Warren, MI 48093
(across from GM Tech Center)

TUESDAY, JANUARY 31, 2016

Meeting 1: 11:45 a.m. - 12:30 p.m. *(lunch included)*
Meeting 2: 4:00 p.m. - 4:45 p.m. *(refreshments)*

LOCATION:
Detroit, MI
Please call to confirm location.

REGISTRATION REQUIRED. SPACE LIMITED TO 20 SEATS.

To reserve your seat, contact Danielle Howard at (810) 593.1630 or email danielle.howard@raymondjames.com.

KAYDAN
WEALTH MANAGEMENT
An Independent Firm

329 W. Silver Lake Road, Fenton, MI 48430 | 2701 Cambridge Ct. Ste. 412, Auburn Hills, MI 48326 | Ph. 810.593.1624 | Fax: 810.593.1643
KaydanWealthManagement.com

Securities offered through Raymond James Financial Services, Inc., member FINRA/SIPC.

The Financial Times 400 Top Financial Advisors is an independent listing produced by the Financial Times (March, 2016). The FT 400 is based on data gathered from firms and verified by broker-dealer home offices, regulatory disclosures, and the FT’s research. The listing reflects each advisor’s performance in six primary areas, including assets under management, asset growth, compliance record, experience, credentials and accessibility as identified by the FT. Neither the brokerages nor the advisors pay a fee to The Financial Times in exchange for inclusion in the FT 400.

LARGEST EXCLUSIVE RAM SALE EVER HELD BY THE #1 RAM STORE IN MICHIGAN!

\$3000 HUVARE CASH
ON ALL 2017 RAM 1500 CREW CAB 4X4'S!

TIME IS RUNNING OUT FOR 2016!
FINAL 2 DAYS FOR INCENTIVES!
ABSOLUTE RIGHT TIME TO BUY OR LEASE!

\$3000 HUVARE DISCOUNT IN ADDITION TO ALL OF THE FOLLOWING REBATES
GREAT LAKES BONUS CASH • LEASE LOYALTY • MILITARY • FCA DISCOUNT • FRIENDS & FAMILY

FINAL 2 DAYS FOR DECEMBER INCENTIVES! MONDAY 8:30AM-9:00PM • TUESDAY 8:30AM-6:00PM!

CLIP THESE VALUABLE HUVARE EXCLUSIVE COUPONS!
CAN SAVE YOU UP TO \$100 A MONTH ON A 24-MONTH LEASE!

EXCLUSIVE HUVARE
2017 1500 CREW CAB
BONUS CASH
\$3000

EXCLUSIVE HUVARE
DECEMBER
TRADE-IN BONUS CASH
\$2000

EXCLUSIVE HUVARE
DECEMBER
BONUS CASH
\$1800

BEAT ALL RAM DEALS PERIOD!
DO NOT BUY OR LEASE A RAM BEFORE SHOPPING DICK HUVARE'S!

2017 RAM 1500 CREW CAB 4X4
LEASE FOR
27 Mo 1 Pay LEASE
\$105**
\$4457**
27 Mos. \$1145 due
\$3000 HUVARE CASH
D7-12101

2017 RAM 1500 CREW CAB 4X4
LEASE FOR
27 Mo 1 Pay LEASE
\$115**
\$4557**
27 Mos. \$1245 due
\$3000 HUVARE CASH
D7-12022

DICK HUVARE'S IS YOUR RAM STORE
DECEMBER IS A GREAT MONTH TO LEASE A RAM!
2017 1500 CREW CAB 4X4 BIG HORN
LEASE FOR
\$129**
27 Mos. \$1745 due
• Big Horn
• Spray-in Bedliner
• Heated Seats
• Alpine Speakers
• Side Steps
ABSOLUTE BEST DEALS ARE AT DICK HUVARE'S
D7-12006

DECEMBER IS A GREAT MONTH TO LEASE A RAM!
2017 1500 CREW CAB 4X4 BIG HORN
LEASE FOR
\$137**
27 Mos. \$1745 due
• 5.7 Hemi
• Big Horn
• Spray-in Bedliner
• 26S Package
• Premium Interior
• And So Much More
ABSOLUTE BEST DEALS ARE AT DICK HUVARE'S
D7-12065

TIME TO DEAL!
\$3000 HUVARE CASH
ON 2017 1500 CREW CAB!

EXCLUSIVE HUVARE
2017 1500 CREW CAB BONUS CASH
\$3000

HOTTEST LEASE SPECIALS OF 2016!
\$1000 LEASE INCENTIVE JUST ANNOUNCED ON 2017 JOURNEY GT AWD
LEASE FOR 24 MO. **\$115**** \$595 DUE #D7-00034

DECEMBER LEASE SPECIAL
2017 JEEP COMPASS
HIGH ALTITUDE
J7-50419

Lease For
\$108**
36 Mo
\$0 DUE
HUGE INVENTORY FOR IMMEDIATE DELIVERY!

2.4L DOHC, 6 Speed Auto.
Trans, Leather Seats,
Power Sunroof.

405 2017 COMPASS AVAILABLE!

DECEMBER LEASE SPECIAL
2017 JEEP COMPASS
HIGH ALTITUDE 4X4
J7-50183

Lease For
\$118**
36 Mo
\$0 DUE
HUGE INVENTORY FOR IMMEDIATE DELIVERY!

• Leather Seats • Power Sunroof
• Power Driver's Seat
• Bright Side Roof Rails
• High Altitude Package

405 2017 COMPASS AVAILABLE!

DECEMBER LEASE SPECIAL
2017 DODGE GRAND CARAVAN GT
D7-40591

Lease For
\$107**
24 Mo
\$995 DUE
24 Mo 1 Pay LEASE \$3499**

• Leather Trimmed Seats
• Heated Steering Wheel
• Heated Front Seats
• Remote Start • Roof Rails
• Power Liftgate
• Rear Air w/Heater

CHRYSLER
DECEMBER BUY SPECIALS
2015 Chrysler 300 S C5-30269
SALE PRICE \$25,384*
• Navigation
• Dual Pane Sunroof
2016 Chrysler 300 S Alloy Edition
LEASE FOR
\$118**
24 Mos. \$1245 due
C6-31274
2015 Chrysler 300 S C5-30307
SALE PRICE \$28,167*
2016 Chrysler 300 S AWD Alloy Edition
LEASE FOR
\$109**
24 Mos. \$1195 due
C6-31302

ALL NEW 2017 CHRYSLER PACIFICA
SALE PRICE \$22,399*
LEASE FOR
\$109**
27 Mos. \$1995 due
\$1800 HUVARE CASH!
C7-41230

ALL NEW 2017 CHRYSLER PACIFICA TOURING L
Touring L LEASE FOR \$149**
24 Mos. \$1995 due
C7-41333
Your Choice! Great Lease Payments!
Touring L Plus LEASE FOR \$209**
24 Mos. \$1995 due
C7-41152

ALL NEW 2017 CHRYSLER PACIFICA LIMITED
SALE PRICE \$32,999*
LEASE FOR
\$269**
24 Mos. \$1995 due
\$1800 HUVARE CASH!
C7-41190

Jeep
2017 Patriot High Altitude
4x2 LEASE FOR \$105**
24 Mos. \$295 due
24 Mo 1 Pay LEASE \$3399**
J7-60116
• Leather
• Sunroof
• Power Driver's Seat
225 AVAILABLE
4x4 LEASE FOR \$109**
36 Mos. \$795 due
24 Mo 1 Pay LEASE \$3877**
J7-60026

DECEMBER Cherokee Lease Specials!
2016 Jeep Cherokee Limited 4x4 High Altitude Edition
27 In Stock
• Leather • 18" Black Aluminum Wheels
• Don't Wait! Won't Last Long!
LEASE FOR \$206**
36 Mos. \$1995 due
J6-70636

2015 JEEP RENEGADE LATITUDE 4X4
SALE PRICE
\$16,372*
J5-80094
2016 JEEP RENEGADE LATITUDE
LEASE FOR
\$131**
36 Mos. \$1995 due
J6-80028
2015 JEEP RENEGADE LIMITED 4X4
SALE PRICE
\$19,995*
J5-80069
2017 JEEP GRAND CHEROKEE LAREDO 4X4
LEASE FOR
\$158**
24 Mos. \$1995 due
J7-20002
2017 JEEP GRAND CHEROKEE LIMITED 4X4
LEASE FOR
\$215**
24 Mos. \$1995 due
J7-20000
2017 JEEP WRANGLER UNLIMITED SAHARA 4X4
SALE PRICE
\$37,670*
J7-30014
2017 JEEP WRANGLER UNLIMITED 4X4
SALE PRICE
\$29,999*
J7-30034

DODGE
HOTTEST JOURNEY/LEASE DEAL FOR 2016!
2017 Dodge Journey GT AWD
D7-00034
\$1000 LEASE INCENTIVE JUST ANNOUNCED!
LEASE FOR \$115**
24 Mos. \$595 due
Great Selection!

2016 DODGE CHALLENGER HELLCAT SRT
AUTO. TRANS. **SALE PRICE \$60,425***
D6-50082
EMPLOYEE/FRIENDS DISCOUNT AVAILABLE!
2016 DODGE CHALLENGER SCAT PAK
SALE PRICE
\$35,668*
D6-50101
2016 DODGE CHALLENGER RT CLASSIC
SALE PRICE
\$57,891*
D6-50004
2016 DODGE CHALLENGER HEADQUARTERS
SALE PRICE
\$32,902*
D5-50052

2016 DODGE CHARGER SXT AWD
LEASE FOR
\$148**
36 Mos. \$1995 due
\$1800 HUVARE BONUS CASH!
D6-71033

2017 GRAND CARAVAN SXT
LEASE FOR
\$111**
24 Mos. \$1995 due
D7-40564
2017 GRAND CARAVAN SE
LEASE FOR
\$108**
24 Mos. \$1995 due
D7-40502
2017 GRAND CARAVAN GT
LEASE FOR
\$107**
24 Mos. \$1995 due
D7-40591
2017 DODGE DURANGO SXT AWD
LEASE FOR
\$236**
24 Mos. \$1995 due
D7-30101
2017 DODGE DURANGO LIMITED
LEASE FOR
\$296**
24 Mos. \$1995 due
D7-30032

DICK HUVARE'S RICHMOND

CHRYSLER DODGE Jeep RAM SRT

67567 S. Main St. Richmond

866-610-0090

Online at: DriveEnvy.com

SALE HOURS:
• Mon & Thurs 8:30-9:00
• Tue, Wed & Fri 8:30-6:00
• Sat 9:00-4:00

BIG FINISH 2016

Pictures may not reflect actual vehicle. *The FCA US LLC (formerly Chrysler Group) Employee Advantage Purchase program sale prices and lease payments quoted. Just add tax, title, doc fee and destination charge. **24, 27, 30, 36 month FCA US LLC employee leases. The amount due on all leases requires amount due plus monthly tax, cap cost reduction tax, first payment, title, plate, doc fee and destination charge. Security deposit. Is waived on all lease payments. Lease payments are \$10,000 miles per year. 20 cents per mile for any or 25 cents for Chrysler Capital for excess mileage. Customer must qualify for 1 or 5 year credit approval. Payments subject to change due to lower approved credit tier. Banks may require to prove income and residency for credit approval. Customer is responsible for excess wear and tear. Total deferred price is the sum of the purchase price, plus doc fee, plate fee, sales tax, and accrued finance charges over the term of the loan. All rebates and program monies assigned back to dealer. All prices and lease payments are based on FCA US LLC incentives thru the Great Lakes Business Center. Rebates as retail consumer cash, lease cash, lease loyalty, military, trade assist cash, finance bonus cash and all other Great Lakes offers will be applied. The dealer invoice amount is not a net factory price to dealer. Customers may not qualify for all offers, incentives, discounts or financing offers. See dealer for qualifications and complete details. Exclusive Huvare new car cash coupon has been applied to all sale and lease payments in this ad. Vehicle sale prices include Chrysler Capital bonus cash—must finance thru Chrysler Capital. Ram leases include Great Lakes Truck Conquest Bonus cash. *Sale prices include lessee loyalty retail bonus cash, customer must qualify. 1.84 month buy, 2.99% APR with approved credit.

Chevrolet Racing Team Names Two Drivers

Consistency and familiarity are themes of the 2017 Corvette Racing program, and it is no different with the selection of drivers for North America's opening pair of premier endurance races, said GM spokesman Ryan Smith.

As was the case in 2016, Mike Rockenfeller and Marcel Fässler will join Corvette Racing's four full-season drivers to recreate an All-Star lineup that will contest the Rolex 24 At Daytona and Mobil 1 Twelve Hours of Sebring.

The pair will reunite with their teammates from the same two events in 2016. Rockenfeller will drive with Antonio Garcia and Jan Magnussen in the No. 3 Mobil 1/SiriusXM Chevrolet Corvette C7.R as Fässler teams with Oliver Gavin and Tommy Milner in the No. 4 Corvette.

All six Corvette Racing drivers attended a two-day IMSA test for the WeatherTech SportsCar Championship last month at Daytona International Speedway. It's the place that saw Corvette Racing finish 1-2 in the GT Le Mans (GTLM) class in 2016 with the two Corvettes separated by just 0.034 seconds – an all-time record for the event.

"Both Rocky and Marcel were valuable parts of our endurance program in IMSA last year," said Mark Kent, Chevy director of Motorsports Competition. "We are glad to welcome them back to Corvette Racing for the Rolex 24 At Daytona and Mobil 1 Twelve Hours of Sebring."

Their experience, record of success and team-first mentality are ideal for Chevy and Corvette Racing as we attempt to repeat 2016 wins in the two biggest endurance races in North America."

Fässler, Gavin and Milner led the record-setting finish for Corvette Racing in last year's Rolex 24 as the team won at Daytona for the second year in a row and third time in six tries. The No. 4 Corvette C7.R also doubled up in Florida by winning at Sebring – also for the second consecutive season. In 2015, Garcia and Magnussen were part of the winning lineup in the No. 3 Corvette C7.R for both endurance events.

Both Rockenfeller and Fässler have won endurance racing's two premier 24-hour races – the Rolex 24 and 24 Hours of Le Mans. In addition to his two triumphs with Gavin and Milner to start the year, Fässler teamed with the reigning GTLM champions to place third in class at Road Atlanta's season-ending Petit Le Mans.

Michigan's Yankee Air Museum Sets History Event

YPSILANTI TOWNSHIP, Mich. (AP) – The Yankee Air Museum in southeastern Michigan is offering a doubleheader presentation ranging from World War II's Rosie the Riveter to modern-day CIA photography.

The Ypsilanti Township museum has scheduled the talks for Jan. 4 featuring Rosie the Riveter chronicler Donnaleen Lanktree and intelligence historian Michael Lechlitrer.

Lechlitrer will discuss how photos can aid the CIA with national security, natural disaster relief and global disease awareness.

Lanktree plans to share some of the many "Rosie" stories she has collected.

The museum is in part of the former Willow Run Bomber Plant. That's where Rose Will Monroe and other workers built the B-24 Liberator bombers during World War II.

FCA to Debut Advanced Technologies at CES

Fiat Chrysler will be starting the new year by holding its first press conference at CES 2017.

The event takes place on the first media day, Tuesday, Jan. 3 at 1 p.m. (Pacific) at Mandalay Bay in Las Vegas.

“FCA will unveil a vehicle very apropos for CES,” said Fiat Chrysler spokesman Rick Deneau. “And, of course we will be displaying it at our home Detroit auto show.”

In addition, Fiat Chrysler will offer CES attendees an opportunity to experience advanced, “yet intuitive” technologies, including hands-on demonstrations of the new, fourth-generation Uconnect system featuring Apple CarPlay and Android Auto, the new, class-exclusive Uconnect Theater rear seat entertainment system in the 2017 Chrysler Pacifica minivan and a variety of exclusive features in the Chrysler Pacifica Hybrid’s innovative powertrain system, Deneau said.

Building upon the success of previous generations, the new system, Deneau said, includes performance improvements with faster startup time and enhanced processing power, a new 8.4-inch touch screen that offers multi-touch gestures, vivid imagery, sharper graphics and the ability to support smartphone integrations.

• Apple CarPlay: Apple CarPlay is the smarter, simpler way to use your iPhone in the car. CarPlay takes the things you want to do with your iPhone while driving and puts them right on your car’s built-in display. Drivers are able to place calls, listen to music, send and receive messages, obtain directions optimized for traffic conditions, and access third-party audio apps on your iPhone, all while staying focused on the road. CarPlay

features Siri Voice control in addition to being accessible from the car’s touch screen.

• Android Auto: Targeted for Android phones, Android Auto shares information while driving and makes it easy to access the best of Google. The system features Google Maps with free voice-guided navigation, live traffic information and lane guidance; on-demand access to 30 million songs with Google Play Music; the ability to place phone calls or send and receive messages while keeping your hands on the wheel; and ask Google Search any question. Android Auto also makes it easy to access popular apps and content from the Uconnect system’s touch screen.

Uconnect is turning up the fun factor for passengers, with the class-exclusive Uconnect Theater rear seat entertainment system. With Uconnect Theater, passengers can watch movies, play built-in games and connect personal devices to surf the internet. To quickly navigate through options, passengers can swipe through the touch screens or use the included Bluetooth touchpad remote control.

The Uconnect Theater includes:

• Screens: Two high-definition 10-inch touch screens located on the back headrests of the driver and front passenger seats. Individual content can be displayed on each screen.

• Built-in apps and games: To help keep passengers entertained, Uconnect Theater offers several embedded apps and games via the 10-inch touch screens, including math flash cards, checkers, bingo and tic tac toe.

With the “Are We There Yet?” app, passengers can view the distance remaining to their destination and estimated arrival time.

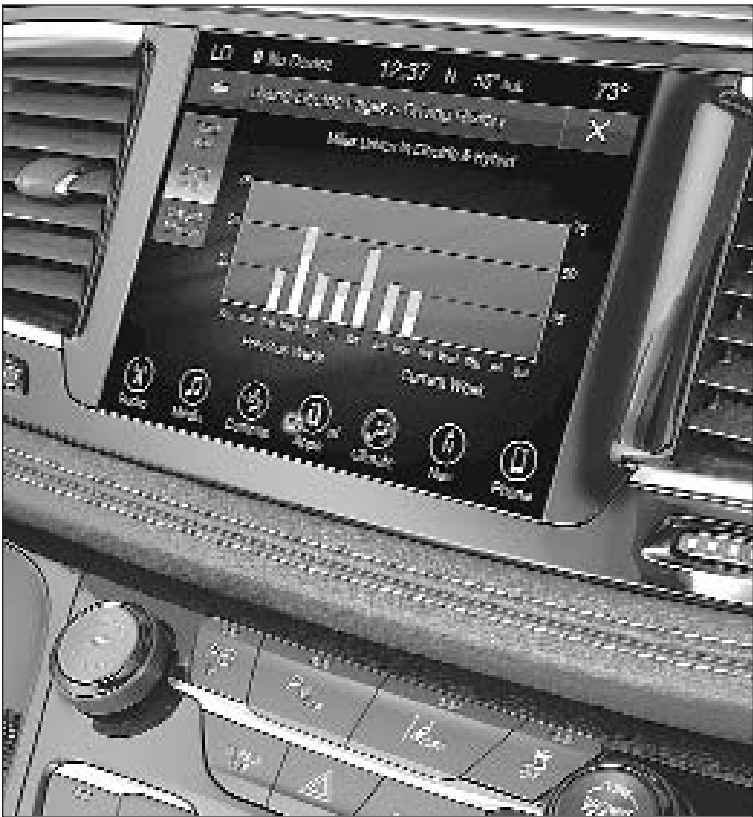
• Parental controls: The driver can mute, turn off and lock out content displayed on each screen.

• Supported devices: Passengers can select from a variety of devices to connect to Uconnect Theater, including smartphones, tablets, MP3 players, Apple TV, Blu-ray/DVD, CD, gaming devices, e-readers, USB drives, laptops and digital cameras

• USB ports: A USB port located in the first row center stack can be used to play movies on the Uconnect Theater 10-inch screens. Additional ports in the second and third row also provide charging.

• HDMI ports: HDMI ports are available in the second row to transfer, charge, control and shuffle between a connected device and the vehicle screens.

• Remote controls: Two Bluetooth touchpad remote controls are included with the Uconnect Theater.



Part of Chrysler technology planned for showing at CES in Las Vegas.

Waymo, Chrysler Build Special Pacificas

CONTINUED FROM PAGE 1

individual strengths and resources, Alexanian said. Engineering modifications to the minivan’s electrical, powertrain, chassis and structural systems were implemented to optimize the Pacifica Hybrid for Waymo’s fully self-driving technology.

“The Pacifica Hybrid will be a great addition to our fully self-driving test fleet. FCA’s product development and manufacturing teams have been agile partners, enabling us to go from program kickoff to full vehicle assembly in just six months,” said John Krafcik, CEO of Waymo. “They’ve been great partners, and we look forward to continued teamwork

with them as we move into 2017.”

Waymo and Fiat Chrysler co-located part of their engineering teams at a facility in southeastern Michigan to accelerate the overall development process, Alexanian said. In addition, extensive testing was carried out at Fiat Chrysler’s Chelsea Proving Grounds in Chelsea, and Arizona Proving Grounds in Yucca, Ariz., as well as Waymo test sites in California.

“As consumers’ transportation needs evolve, strategic collaborations such as this one are vital to promoting a culture of innovation, safety and technology,” said FCA CEO Sergio Marchionne. “Our partnership with Waymo enables FCA to directly address

the opportunities and challenges the automotive industry faces as we quickly approach a future where fully self-driving vehicles are very much a part of our daily lives.”

Self-driving cars have the potential to prevent some of the 1.2 million deaths that occur each year on roads worldwide, 94 percent of which are caused by human error, Alexanian said. This collaboration will help FCA and Waymo better understand what it will take to bring self-driving cars into the world.

“Waymo is a self-driving technology company with a mission to make it safe and easy for people and things to move around, Krafcik said.



Milosch's
PALACE
CHRYSLER DODGE JEEP RAM

COLLISION CENTER

SERVICING ALL MAKES AND MODELS • PICK UP & DELIVERY

- Servicing all makes and models (including light & medium duty trucks) foreign or domestic
- Incredibly fast repair time
- All vehicles serviced by Certified Master technicians in auto body repair, mechanics, and refinishing
- Brand new state of the art spray booths and equipment
- New dustless repair system
- Vehicle safety and performance is top priority. We make sure that the structural restoration of the vehicle meets or beats manufacturer's recommended specifications
- Alternative transportation available
- Courtesy detail
- Lifetime warranty on all body work performed (Ask for details)



61,000 sq. ft.

Providing full service glass repair and replacement for all makes and models.

We're Green!

Our collision center recycles and uses environmentally friendly paints and practices when working on your vehicle.

Corporate Car Approved • Corporate Glass Repair

FREE Oil Change

*One Discount Per Visit

With minimum \$1,500.00 collision repair. Valid through January 31, 2017.



5 quarts standard motor oil. Additional charge for Diesel and Specialty Vehicles

FREE Loaner Car

*One Discount Per Visit

With minimum \$1,500.00 collision repair. 3 day rental, based on availability. Valid through January 31, 2017.



SERVICING ALL MAKES AND MODELS

Lifetime Warranty On ALL Repairs • We Accept ALL Insurance Companies

Located just south of Palace Chrysler Dodge Jeep Ram at:

4800 South Lapeer Road • Lake Orion, MI

248-276-6653 • Fax 248-340-0105

HOURS: Mon.-Thurs. 7:30am-6:00pm • Fri. 7:30am-5:30pm



MORAN

CHEVROLET

RED TAG

SALES EVENT

FINAL 2 Days!... This Monday and Tuesday... GM Employee Pricing to EVERYONE!

2017 TRAX "LS"



- ECOTEC 1.4L "Turbo" DOHC VVT Engine!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 7" Color Touch Screen Radio w/Bluetooth!
- Remote Keyless Entry!
- Bluetooth for Phone!
- Rear Camera!
- USB Port and Auxiliary Input!
- Chevrolet Complete Care INCLUDED!

Stock# H33233

24 MONTH LEASE

\$75*

**The Best Price...
PERIOD!**

Was \$21,895 Sale Price: \$15,698*

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 CRUZE "LT"



- 1.4L Turbo DOHC Engine!
- Automatic Transmission!
- 7" Color Touch Screen MyLink Radio!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 24/7 Promise... The Most Connected Car on the Road!
- Remote Keyless Entry!
- Rear Vision Camera!
- Bluetooth for Phone!
- Chevrolet Complete Care INCLUDED!

Stock# H32325

Was \$22,325 Sale Price: \$17,848*

24 MONTH LEASE

\$89*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 EQUINOX "LS"



- 2.4L DOHC Engine!
- 7" Color Touch Screen MyLink Radio!
- OnStar with 4G LTE w/built-in Wi-Fi Hotspot!
- Bluetooth for Phone!
- Remote Keyless Entry!
- Rear Vision Camera!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H34660

NO 1ST PAYMENT REQUIRED!

Was \$26,405 Sale Price: \$20,610*

24 MONTH LEASE

\$99*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
- 6.5" Color Touch Screen Radio!
- 8 Passenger Seating!
- Rear Vision Camera!
- Remote Keyless Entry!
- Power Driver's Seat!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Chevrolet Complete Care INCLUDED!

Stock# H34413

Was \$32,745 Sale Price: \$23,899*

24 MONTH LEASE

\$149*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

2017 SILVERADO "LT" 4X4 DOUBLE CAB



- ECOTEC3 4.3L V6 Engine!
- Automatic Transmission!
- GM Bed Liner INCLUDED!
- 8" Color Screen MyLink Radio w/USB Ports!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Steering Wheel Radio Controls!
- Remote Keyless Entry!
- Aluminum Wheels!
- Chevrolet Complete Care INCLUDED!

Stock# H32703

Was \$41,060 Sale Price: \$30,599*

24 MONTH LEASE

\$199*

**The Best Price...
PERIOD!**

\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

We'll Give You \$3500 Minimum for YOUR Trade-In!... GUARANTEED!*

MORAN

CHEVROLET

moranchevy.com



SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

(586) 791-1010

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / FINDNEWROADS™

*Pictures may not represent actual sale vehicle. Prices valid at time of printing. All applicable incentives including bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. \$3500 minimum trade-in guarantee is for 2006 or newer vehicles with 150,000 miles or less in drivable condition. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends: 1/3/2017 @ 6:00PM.

CHEVROLET

Cobo Now Ready for NAIAS

Cobo Center recently completed a \$2 million technology upgrade, just in time for the North American International Auto Show. The work includes an upgraded Nortel core switch that distributes the WiFi signal, along with several new Nortel edge switches located throughout the center.

“For the visitors that use our WiFi network, these upgrades will be like moving from a one-lane highway to a three-lane super-speedway,” said Claude Molinari, general manager of Cobo Center.

System improvements also include upgrading WiFi access points to 802.11ac Aruba APs and increasing the number of APs to 400 throughout the facility. The network location of APs and configuration will be remapped based on events’ anticipated high use of WiFi in specific areas.

This pre-planning creates design cost-effective networks that support uninterrupted digital services while minimizing cross-channel interference that can result from excessive and disorganized access points.

These WiFi upgrades will allow 32,000 simultaneous users on the network. The amount of data traffic at NAIAS has more than doubled in the past two years and these upgrades will assure a better user experience, said Molinari.

Discovery during pre-event planning for a show in Cobo Center may reveal estimated high usage, in which case, the Technology Services department is prepared to add more APs to smooth out the user’s experience and allow for a greater number of guests and their wireless devices to access the Internet at ever-increasing speeds.

To create a more flexible WiFi

network, the ClearPass Access Management System was installed to create an integrated platform, allow coherence of private networks and create a WiFi splash page for the facility-wide “CoboFree” WiFi network, that will require users to click through a splash page designed to highlight sponsors or include advertisers, thus generating event revenue.

“We will be launching our WiFi splash page feature at this year’s North American International Auto Show (NAIAS) to allow the show to display their branding to more than 800,000 attendees when they use the Cobo Free WiFi throughout the facility,” said Molinari. “We expect this to be a huge asset to events wishing to extend their brand and their sponsor brands to everyone.”

DTE Energy Gives Outreach Funds

DTE Energy will donate \$6 million to Michigan outreach agencies in an effort to help low-income residents stay warm.

“We understand the challenges some of our customers face, especially during extreme weather, and we are committed to providing assistance to help lighten the load, especially during the holidays,” said Mark W. Stiers, president and chief operating officer of DTE Gas, DTE Energy. “This \$6 million donation will allow our agency partners to help many of our customers keep the heat and lights on during the holiday season and through the New Year.”

The donations will be administered by The Heat and Warmth Fund and the United Way for Southeastern Michigan and will bring relief to elderly, unemployed and disabled.

HAVE A HAPPY NEW YEAR from buff whelan chevrolet

OVER 1,000 New Chevrolets in Stock!



CALL JEFF CAUL 586-274-0396

2017 CHEVY CRUZE HATCHBACK LT

\$183+ TAX WITH \$0 DOWN 24 MTH LEASE 10,000 MILES

NO SECURITY DEPOSIT REQUIRED • Stk #71329 Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth and More...



2017 CHEVY SILVERADO 4x4

DOUBLE CAB-ALLSTAR \$249+ TAX WITH \$0 DOWN 36 MTH LEASE 10,000 MILES

NO SECURITY DEPOSIT REQUIRED • Stk #71190 Equipped with Power Locks, Power Windows, Power Mirrors, Remote Start, Back-Up Camera, Auto A/C, Fog Lamps, OnStar, XM Radio and More...

2017 CHEVY EQUINOX 1LT

\$166+ TAX WITH \$0 DOWN 24 MTH LEASE 10,000 MILES

NO SECURITY DEPOSIT REQUIRED • Stk #72404 Equipped with Power Locks, Power Windows, Power Mirrors, Keyless Entry, Back-Up Camera, Bluetooth, OnStar, XM Radio & More...



2017 CHEVY TRAVERSE 1LT

\$227+ TAX WITH \$0 DOWN 24 MTH LEASE 10,000 MILES

NO SECURITY DEPOSIT REQUIRED • Stk #72347 Equipped with Power Locks, Power Windows, Power Mirrors, Remote Start, Captains Seats, Heated Seats and More...

Free shuttle service to home, office or shopping.

buff whelan chevrolet

WHERE THE DEALS MAKE THE DIFFERENCE, EVERY DAY SINCE 1970!

Van Dyke • South of 18 Mile • Sterling Heights



CHEVY

PEP QUOTES BY PHONE OR EMAIL: JEFF CAUL AT JCAUL@BUFFWHELAN.COM

Jeff Caul 586-274-0396



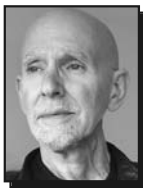
MEMBER SINCE 1989



CONVENIENT HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6:30PM / FIND NEW ROADS

*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. The Cruze Hatchback lease includes GM Lease Loyalty or Lease Conquest. The Silverado, Traverse, and Equinox leases assumes that you qualify for Chevy Lease Loyalty or Lease Conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 01/03/2017

THANK YOU for a great 2016, 2017 should be better! CALL FOR NEW LEASE AND PURCHASE SPECIALS.



Please call with the vehicle you desire and you will be delighted with the payment.

CALL BRUCE LITVIN - 24/7 & 365 - CELL # 1-586-405-5175 blitvin@lunghamer.com 40 YEARS OF QUALITY SERVICE

1-888-665-5438

Joe Lunghamer



CHEVY



BUICK

WE ARE PROFESSIONAL GRADE

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

VYLETTEL BUICK GMC

2017 GMC ACADIA NAMED A 2017 IIHS TOP SAFETY PICK SELECT BONUS CASH ON YUKON UP TO \$6250⁰⁰

16% OFF REMAINING ON 2016 BUICK LACROSSE/REGAL \$5,000 OFF SELECT 2016 ENCORE



WE ARE PROFESSIONAL GRADE

ALL NEW 2017 GMC ACADIA FWD • SLE-2

36 MONTH LEASE FOR ONLY \$285* 10K PER YEAR



Stock #9637-17 • Deal #63133 \$1640 total due at signing. GM pricing plus tax, title, lic. & doc fees. Lease figured with lease conquest rebate. NO SECURITY DEPOSIT REQUIRED

ALL NEW 2017 GMC ACADIA LIMITED • FWD

36 MONTH LEASE FOR ONLY \$335* 10K PER YEAR



Stock #9459-17 • Deal #63680 \$2943 total due at signing. GM pricing plus tax, title, lic. & doc fees. Must have GMC/Buick lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2017 GMC TERRAIN FWD • SLE-1

24 MONTH LEASE FOR ONLY \$119* 9K PER YEAR



Stock #9498-17 • Deal #63132 \$1624 total due at signing. GM pricing plus tax, title, lic. & doc fees. Lease figured with lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!

2016 GMC YUKON 4WD • SLT

\$49,750* WAS \$64,260 ...SAVE OVER... \$14,500 OFF LIST



TRIPLE PLAY BUY 136 MO. LEASE | CASH REBATE FOR 72 MTHS \$499 PER MO. \$6,250 Stock #9559-16 • Deal #64139 GM pricing plus tax, title, lic. & doc fees. Must have GMC/Buick lease loyalty rebate.

EXPERIENCE THE NEW BUICK

ALL NEW 2017 BUICK ENCLAVE FWD • CONVENIENCE

24 MONTH/10K PER YEAR LEASE FOR ONLY \$219* \$1,844 DUE AT SIGNING



Stock #5212-17 • Deal #62606 GM pricing plus tax, title lic. & doc fees. Lease figured with lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016 BUICK LACROSSE LEATHER • 1SL

NOW \$29,995* WAS \$37,220 16% OFF SALE \$ TO CHOOSE FROM



SAVE OVER \$7,200 OFF LIST Stock #5003-16

ALL NEW 2017 BUICK ENVISION FWD • ESSENCE

36 MONTH/10K PER YEAR LEASE FOR ONLY \$295* \$1,681 DUE AT SIGNING



Stock #5221-17 • Deal #63678 GM pricing plus tax, title lic. & doc fees. GM lease figured with lease conquest rebate. NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016 BUICK ENCORE SPORT TOURING

39 MONTH/9K PER YEAR LEASE FOR ONLY \$149* \$1,652 DUE AT SIGNING



Stock #5039-16 • Deal #62599 GM pricing plus tax, title lic. & doc fees. Lease figured with Buick/GM lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!

DEMO SALE

GMC YUKON DENALI STOCK #9278-16 (\$3,000 IN ADDITIONAL SAVINGS)

GMC YUKON XL DENALI STOCK #9200-16 (\$3,500 IN ADDITIONAL SAVINGS)

GMC YUKON XL STOCK #9230-16 (\$3,000 IN ADDITIONAL SAVINGS)

GMC ACADIA LIMITED STOCK #9461-17 (\$3,000 IN ADDITIONAL SAVINGS)

DEMO SALE

BUICK ENCORE AWD STOCK #5017-16 (\$1,250 IN ADDITIONAL SAVINGS)

BUICK ENCORE CONVENIENCE STOCK #5039-16 (\$1,250 IN ADDITIONAL SAVINGS)

BUICK VERANO SPORT TOURING STOCK #5160-17 (\$1,500 IN ADDITIONAL SAVINGS)

BUICK REGAL PREMIUM II STOCK #4755-16 (\$2,000 IN ADDITIONAL SAVINGS)

VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLE SELECTIONS AT WWW.VYLETTEL.NET

40755 Van Dyke • Sterling Heights • 586.977.2800

WWW.VYLETTEL.NET

SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

*All lease/purchase examples are figured with GM employee pricing, lease conquest rebate qualifies to customers who have a non GM lease in household set to expire within 365 days of new lease/purchase delivery date. *Buick/GMC lease loyalty rebate applies to customers who have a current Buick/GMC lease in house hold. IVC certificates may apply to lease/purchase examples and are good while dealer supply last. Expires 1/3/17



ED RINKE

GM EMPLOYEE PRICING TO EVERYONE





2016 GMC SIERRA 1500 4WD DBL CAB SLE
PURCHASE FOR **\$34,769***
STOCK #G564160

EVERYONE LEASE PRICE
\$169* PER MONTH | **24** MONTHS | **\$999** DOWN



2017 GMC ACADIA SLE-1
PURCHASE FOR **\$30,139***
STOCK #TTHCDJ

EVERYONE LEASE PRICE
\$219* PER MONTH | **36** MONTHS | **\$999** DOWN



2017 GMC YUKON SLE
PURCHASE FOR **\$47,989***
STOCK #G57159

EVERYONE LEASE PRICE
\$349* PER MONTH | **36** MONTHS | **\$999** DOWN



2017 GMC TERRAIN SLE-1
PURCHASE FOR **\$24,629***
STOCK #TPGFNG

NO FIRST MONTH PAYMENT
EVERYONE LEASE PRICE
\$99* PER MONTH | **24** MONTHS | **\$0** DOWN



BUICK CELEBRATE THE HOLIDAYS



2017 BUICK ENCORE PREFERRED
PURCHASE FOR **\$23,889***
STOCK B562223

EVERYONE LEASE
\$99* PER MONTH | **24** MONTHS | **\$0** DOWN



2017 BUICK VERANO 1.5H SPORT TOURING
PURCHASE FOR **\$21,995***
STOCK #B470037

EVERYONE LEASE
\$173* PER MONTH | **36** MONTHS | **\$999** DOWN



2017 BUICK LACROSSE ESSENCE
PURCHASE FOR **\$35,249***
STOCK #B470444

EVERYONE LEASE
\$279* PER MONTH | **36** MONTHS | **\$1,999** DOWN



2016 BUICK CASCADA PREMIUM
PURCHASE FOR **\$26,959***
STOCK #B461016

LEASE FOR
\$219* PER MONTH | **39** MONTHS | **\$999** DOWN



2017 BUICK REGAL SPORT TOURING
PURCHASE FOR **\$25,995***
STOCK #B470153

EVERYONE LEASE
\$199* PER MONTH | **36** MONTHS | **\$999** DOWN

SHOWROOM HOURS:
MON. & THURS. 8:30AM-9PM
TUES., WED. & FRI. 8:30AM-6PM
VISIT OUR WEBSITE: edrinke.com

We'll give you a \$3,500 minimum for your 2003 or newer trade in. See us for your GM Employee purchases.

1-866-452-1300

26125 VAN DYKE AT 10 1/2 MILE ROAD
Now looking for experienced salespeople to join our team!



Paul Makowski
pmakowski@edrinke.com



Dennis Thacker
dthacker@edrinke.com

All prices and payments include GM rebates. Pictures may not represent actual vehicle. Pricing subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Enclave, Encore, and Terrain are 24 months leases. Regal, Envision, Lacrosse, Verano, Sierra, Acadia and Yukon are 36 month leases. Cascada is a 39 month lease. All Vehicles shown are \$999 down except for the Lacrosse which is \$1999 down and the terrain and encore which are \$0 down. Disposition Fee may be required at vehicle turn in. Must have lease loyalty and/or closing competitive lease. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles - to be determined by lender. Pricing is subject to select model vehicles - while supplies last. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 1/3/2017.



ED RINKE

GM EMPLOYEE PRICING TO EVERYONE



WE'LL GIVE YOU A \$3,500 MINIMUM FOR YOUR 2003 OR NEWER TRADE IN



2017 CHEVY SILVERADO 4WD LT DOUBLE CAB
LEASE FOR **\$189*** PER MONTH OR PURCHASE FOR **\$33,479***
24 MONTHS **\$999** DOWN STOCK #570726



2017 CHEVY VOLT LT
LEASE FOR **\$239*** PER MONTH OR PURCHASE FOR **\$31,589***
39 MONTHS **\$999** DOWN STOCK #470031



2017 CHEVY CRUZE LT
LEASE FOR **\$79*** PER MONTH OR PURCHASE FOR **\$18,995***
24 MONTHS **\$999** DOWN STOCK #470087



2017 CHEVY EQUINOX LT
LEASE FOR **\$99*** PER MONTH OR PURCHASE FOR **\$22,209***
24 MONTHS **\$0** DOWN STOCK #570717



2017 CHEVY MALIBU LT
LEASE FOR **\$179*** PER MONTH OR PURCHASE FOR **\$23,409***
36 MONTHS **\$999** DOWN STOCK #470127



2017 CHEVY CAMARO 1LT
LEASE FOR **\$299*** PER MONTH OR PURCHASE FOR **\$23,409***
39 MONTHS **\$999** DOWN STOCK #470207



2017 CHEVY TRAX LS
LEASE FOR **\$65*** PER MONTH OR PURCHASE FOR **\$17,189***
24 MONTHS **\$999** DOWN STOCK #571143



2017 CHEVY TRAVERSE 1LT
LEASE FOR **\$139*** PER MONTH OR PURCHASE FOR **\$29,369***
24 MONTHS **\$999** DOWN STOCK #570250

— NO APPOINTMENTS NECESSARY FOR OIL CHANGES —



ED RINKE • FAST • FRIENDLY • DISCOUNTS



Certified Service

GM SERVICE CENTER
MICHIGAN'S LARGEST • SERVICE DEPT. • PARTS • BODY SHOP
866-452-1547
26125 Van Dyke @ 10 1/2 Mile • Center Line, MI 48015
SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

Quick Oil Change EXPRESS LANE

LUBE OIL FILTER

\$23.95 Up to 5 qts.

Fluid Level, Brake & Alignment Check Included.

We use Genuine GM Oil & Filter
No additional or hidden charges. Out the door pricing.
Open Mondays & Thursdays until 8:30pm
Excludes synthetic, Diesel & Med. Duty Trucks.
Most GM cars & trucks. One coupon per customer.
Must present coupon with order. Plus tax. Expires 12-31-16.

BODY SHOP
586-754-7000 ext 1231
INSURANCE WRECK AMENDED
TRANSPORTATION AVAILABLE
During Scheduled Repairs
FREE OIL CHANGE With Each Major Repair
WE REPAIR ALL MAKE & MODELS
Certified Service



VISIT OUR WEBSITE:
edrinke.com

See us for your GM Employee purchases. Now looking for experienced salespeople to join our team!

1-877-451-7707

26125 VAN DYKE AT 10 1/2 MILE ROAD



Nicole Dodge
nhuminski@edrinke.com



Jim Pfeiffe
jpfleife@edrinke.com

SHOWROOM HOURS: MON. & THURS. 8:30AM-9PM / TUES., WED. & FRI. 8:30AM-6PM / **FIND NEW ROADS™**

All applicable rebates including lease loyalty, Chevrolet lease loyalty or lease conquest offers have been deducted from sale price/payment. Cruze, Equinox, Traverse, Silverado and Trax are 24 month leases. Malibu is a 36 month lease. Volt and Camaro are 39 month leases. Pricing is subject to select model vehicles, while supplies last. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM Employee Discount (Unless otherwise stated). Pricing is subject to select model vehicles while supplies last. All leases are 10k miles per year w/ approved S Tier credit w/ \$999 down at signing unless otherwise stated. Equinox is price with \$0 down. Prices & payments are plus tax, title, and plate fees with acquisition fee up front. Disposition Fee may be required at vehicle turn in. Refundable security deposit required on certain vehicles - to be determined by lender. **\$3500 trade-in is valid on 2003 or newer vehicles with under 115k miles in drivable condition, no branded titles, less reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Expiration Date - 1/3/17.

