

# GM's Orion Assembly Begins Production of New Bolt EV

by TOM KRISHER  
AP Auto Writer

ORION TOWNSHIP, (AP) – It can go more than 200 miles on battery power and it costs less

than the average new vehicle in the U.S. But in an era of \$2 per gallon gasoline, the Chevrolet Bolt probably won't do a whole lot to shift America from gasoline to electricity.

General Motors has started making Bolt hatchbacks on a slow assembly line at its factory in Orion Township.

The cars, starting at \$37,495 before a \$7,500 federal tax credit,

will go on sale in California and Oregon before the end of the year, and will spread to the rest of the country next year. The average sales price of a new vehicle in the U.S. is about \$34,000, ac-

cording to Kelley Blue Book.

Analysts say the Bolt's 238-mile range on a single charge, plus a net price of around

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UAW Region 1 Veterans Council Honor Guard presents the colors at Fiat Chrysler Tech Center on Nov. 9.

## Fiat Chrysler Raises Flag To Honor Guard, Reserve

by Jim Stickford

Fiat Chrysler celebrated 2016 Veterans Day by renewing its commitment to the Employer Support of the Guard and Reserve (ESGR) program by signing a statement of support on Nov. 9 at the company's World Headquarters Technical Center.

By signing the ESGR letter of intent, Fiat Chrysler has joined other employers in pledging:

- To fully recognize, honor and comply with the Uniformed Services Employment and Re-Employment Rights Act;
- That managers and supervisors will have the tools they need to manage those employees who serve in the Guard and Reserve;
- To appreciate the values, leadership and unique skills service members bring to the

workforce and encourage opportunities to hire guardsmen, reservists and veterans;

- To recognize and support our country's service members and their families in peace, in crises and in war.

Fiat Chrysler currently has 16 employees on active military leave with 375 currently serving as active or inactive reservists and guardsmen. More than 5,000 employees are military veterans.

"The intent of the ESGR Statement of Support is to increase employer support by encouraging employers to act as advocates for employee participation in the military," said Tom Bullock, chief, Employer Engagement, Employer Support of the Guard and Reserve.

"FCA US is setting a high stan-

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Retired Army Maj. Gen. James Jackson presents award to "Donut Dolly."

## GM Holds Special Ceremony for Veterans Day

by Jim Stickford

It's never too late to remember. GM held a special ceremony at the Tech Center on Nov. 10 to honor America's veterans.

Keith Natrass, head of GM's Military & Veterans Affairs, GM Global Diversity, said that while the annual ceremony honors all veterans, this year's was specifically aimed at honoring Vietnam veterans.

The ceremony began with the TACOM Army Color Guard putting out the colors, including the American flag. Then, Ken Barrett,

GM's chief diversity officer, spoke.

"General Motors has more than 4,500 military veterans employed here in the United States," Barrett said. "And we have more than 60,000 retirees who are veterans. They deserve a big hand."

Barrett said that GM has been recognized as a veterans-friendly, and spouse of veterans-friendly company, being named a 2016 "Top 20 Best for Vets Employer" for the second year in a row by *Military Times*.

"GM walks the talk and will

continue to support veterans, their spouses and their families," Barrett said. "GM supports its veterans' job mission and has an active campaign to hire veterans. Almost 5 percent of our hires last year were veterans. With all we've done, we realize that there's so much more to do and we're committed to doing it."

As part of GM's efforts to help veterans, there was a special table set up outside the speaking area in the VEC building where people could donate to the

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## 90-Foot Ford Float Helps Lead Thanksgiving Parade

Ford Motor Company loves a parade.

That's why America's Thanksgiving Parade is entering a new float called Mobility One and more than 40 F-Series trucks, Mustangs and Explorers to lead the festivities through downtown Detroit.

Ford, which is investing \$20 million in local educational and community programs this year, is also extending its support for the region with a new three-year sponsorship commitment with The Parade Company – producer of both the Thanksgiving Day parade and the annual Ford Fireworks.

This Thanksgiving, Nov. 24, the parade celebrates its 90th anniversary.

"Ford will always be a leader in supporting events such as America's Thanksgiving Parade that bring our region together," said Jim Vella, president of the Ford Motor Company Fund.

"We're proud to announce our renewed commitment to not only continue supporting the great tradition of the Thanksgiving Day parade, but also the annual Ford Fireworks."

The new Ford float, at more than 90 feet long, features a timeline view of the company's rich history of innovation – from Henry Ford and the Model T to the digital age and into the future of smart mobility and autonomous vehicles, Vella said.

Families in attendance or watching on TV will see a larger-than-life Henry Ford, followed by modern-day students tinkering with technology and a visionary look ahead to a world of flying cars circling the globe.

Twelve giant screens embedded on Mobility One will highlight some of Ford Fund's numer-



CONTINUED ON PAGE 2 Ford's Thanksgiving float features timeline from Model T to digital age to the future of smart mobility.

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## Bolt Production Begins at GM's Orion Facility

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\$30,000, should make it an attractive alternative to cars with internal-combustion engines. While they expect the Bolt to incrementally add to the number of electric cars now on the road, they don't expect a seismic shift to electricity yet.

The Bolt's range more than covers the average daily round-trip commute of about 40 miles in the U.S., and that should give comfort to those who fear running out of power, said Stephanie Brinley, an auto industry analyst for IHS Markit. But there's always the late night at work and the early meeting the next morning without enough charging time, or the night you forget to plug the car in. Those are tough adjustments for Americans, she said.

"We're trained to believe that wherever we go, we can get the fuel that we need. With electricity you need to plan that out a little bit more," Brinley said.

IHS predicts that GM will sell just under 30,000 Bolts in the first year, which won't add much to the roughly 235,000 electrics now on U.S. roads. Brinley says there will be small growth as more companies such as Tesla Motors roll out affordable electric vehicles with range over 200 miles. Last year, about 100,000 EVs were sold in the U.S., and IHS predicts 300,000 annual sales by 2020 and 400,000 by 2025.

Still, Chevrolet believes the Bolt is a game-changer. "It becomes just a mainstream vehicle choice," said Darin Gesse, the Bolt's product manager.

GM, he said, set out to make the range about equal to a half-tank of fuel in a gas-powered car. With a half-tank of gas, most people don't worry that they have to refuel for a while and are comfortable driving, he said.

In a quick drive Nov. 4 on roads near GM's technical center north of Detroit, the car accelerated quickly when compared to a gas car. GM says it goes from zero to 60 mph in about 6.5 seconds, which is faster than many muscle cars from the '70s and '80s. The handling was tight with very little body roll, yet the ride was smooth and quiet.

GM beat rival Tesla to market with a long-range affordable electric car by at least a year. Tesla plans to start delivering its 200-mile, \$35,000 (before tax credits) Model 3 in the second half of next year, and it had 373,000 deposits as of May.

The carmaker hasn't revealed exactly when the first customer will get a Bolt.

Chevrolet didn't take advance reservations but says there's been strong interest at its dealerships.

Not all of GM's 3,000 dealers nationwide will be certified to sell and service the Bolt, although the company isn't sure how many yet. Around 2,000 can service the Bolt's plug-in cousin, the Volt.



TACOM Army Color Guard presents the colors at Veterans Day ceremony.

## Ford Floats to Thanksgiving

CONTINUED FROM PAGE 1

ous contributions to a better world, said Vella.

Eight-time Olympic swimming medalist Allison Schmitt, a native of Canton, will ride on the float, while her family will be celebrating other Ford connections as part of the festivities; Allison's mother and three sisters work at Ford, while her father is retired from the company. Dozens of Ford Volunteer Corps members will be walking alongside Mobility One as well.

The annual Thanksgiving parade in Detroit is one of the country's largest and longest-running. It traverses nearly three miles

featuring bands, floats, celebrities and, of course, Santa. The parade begins at 8:45 a.m. at Woodward Avenue and Kirby Street near the Detroit Institute of Arts, and will be featured locally on WDIV-TV, WJR-AM and WOMC-FM.

Ford Fund, which works to strengthen communities year-round by assisting hunger relief agencies, said Vella, once again joins The Parade Company and Gleaners Community Food Bank in helping to feed the hungry in southeast Michigan. Contributions can be made at gcfb.org or by calling 855-315-FOOD (3663). A \$20 donation can feed a family for a week.

## GM Celebrates Veterans At Tech Center Ceremony

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group, Building for America's Bravest. The organization is the brainchild of the Stephen Siller Tunnel to Towers Foundation that builds smarthomes for the most catastrophically injured service members returning home.

Each home is custom-designed to address the unique needs of each individual. Energy-efficient, automated and easily accessible, these homes use adaptive technology to help the most severely injured heroes live better, more independent lives, Barrett said. People interested in learning more about the group and what they are doing can go to our-bravest.org.

David Small, president of UAW Local 160, spoke about the good work being done by Roseville-based Vets Returning Home. That organization was started four years ago by Macomb County businesswoman Sandy Bower to help veterans readjust to the civilian world.

Bower was presented a \$1,000 check for her organization from both the UAW and GM.

Retired Army captain John Gwizdak, who served as the VFW Commander-in-Chief from 2000 to 2001 spoke about the honor of being a veteran.

"Freedom isn't free," Gwizdak said. "It comes at a high cost and it's not something people think about. But it is paid for by special, unique and different people.

"There are more than 300 million people in this country and less than 1 percent sign up to go into harm's way. That 1 percent takes 100 percent of the bullets."

The next speaker was Joann Puffer Kotcher, author of the book, "Donut Dolly," which was about her days as a Red Cross volunteer who served in Vietnam. She spoke of visiting the troops in combat zones.

She said troops loved the Donut Dollys because they were a little bit of home in a war zone.

During her time in Vietnam, 1966-1967, she and her fellow volunteers visited troops, even going so far as to get shot at "because Viet Cong snipers wanted to kill a Donut Dolly, as we were called, because it would hurt troop morale."


Kotcher wore her Donut Dolly Red Cross uniform. She was proud that she still fit in it despite the fact that it shrunk a bit.

Kotcher was then presented with a special commendation from retired U.S. Army Maj. Gen. James T. Jackson, director of the The United States of America Vietnam War Commemoration.

The group was officially approved of by Congress in accordance with the 2008 National Defense Authorization Act authorizing the Secretary of Defense to conduct a program to commemorate the 50th anniversary of the Vietnam War.

Jackson said many Vietnam vets received no "thank you" after coming home from the war and thanks to the efforts of groups like his, that attitude has changed. Today's troops receive the thanks they deserve.

Jackson's presenting a commendation to Kotcher was part of the group's larger effort to recognize Vietnam veterans and give them the welcome home they deserve.



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## Fiat Chrysler Raises Flag to Honor Guard, Reserve

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dard for all Michigan employers and especially manufacturing companies to follow by providing above and beyond support to veterans, those whom are currently serving in the National Guard and Reserve."

Wayne Smith, is chair of the Fiat Chrysler Veteran's Committee. He also is an IT tech trainer for the company, where he has worked for the past 23 years.

"I am not a veteran," Smith said. "In high school, I, along with three friends, joined the Air Force.

"But just before I was about to go into the service, my parents were killed in an accident. I had a younger sister, Sandy, to take care of, so the Air Force wouldn't take me because of that responsibility."

Smith said he's been on the Veteran's Committee for 22 of his 23 years at Fiat Chrysler. While he's not a veteran, he has served on the company's Veteran's Committee because "it gives me the opportunity to give back to those who have sacrificed much for their country."

That's why he was happy to help put together the Nov. 9 ESGR ceremony.

He credited members of UAW Local 412 for their help as well as their years of supporting veterans.

Glenn Shagena, head of Employee Relations and Lead for the

Veterans Employee Resource Group at Fiat Chrysler, spoke at the ceremony, talking about the history of Veterans Day and how Fiat Chrysler was proud to celebrate the day by pledging support of ESGR.

Bullock said he was particularly proud of what they were doing because he himself was a veteran of the Air Force, 1966-1970.

He said when he came back from Vietnam in 1970, he and his fellow servicemen were advised not to wear their uniforms when flying home because they weren't sure what type of response they might get from Vietnam war objectors.

He added that he didn't check the veterans' box during his first job interview because he didn't know the "temperature" of the office.

Two weeks later, he admitted what he did, only to be told that his bosses could tell he was a veteran by his attitude and work ethic. He then got to check the veterans' box.

Now, Bullock said, Fiat Chrysler is celebrating its veterans and working to make sure that employees who are being deployed by the National Guard and Reserve get the help they need.

Army Col. Dawn Devine of the Army's Office of the Assistant Secretary of Defense, Yellow Ribbon Reintegration Program, read Fiat Chrysler's ESGR Statement



Zaner at Fiat Chrysler veterans display

of Support, which was then signed by Bullock and Shagena.

One Fiat Chrysler employee who is grateful for the company's efforts on behalf of veterans and National Guard and Reserve members is Steve Zaner, who is a senior manager in Fiat Chrysler's Corporate Security division.

Zaner is also in the Air Force Reserve, currently with the rank of major in Office of Special Investigations.

"I am coming up on 20 years in the Reserve," Zaner said. "I joined because the military always interested me and being a part of something bigger than yourself is important.

"Everyone in my family has been involved in the military and it's an honorable profession."

Zaner said he's never been deployed in a war zone, but, since 2004, he's been called up several times.

Last August, he spent a month in Louisiana. In 2011, he was sent to New Mexico for six months.

"The biggest thing about ESGR is that it gives you peace of mind," Zaner said.

"I don't have to worry about benefits or loss of pay.

"In 2011, I was gone for six months and my wife was working while taking care of two small children.

"Knowing their basic needs were being taken care of was a relief and my colleagues in the workplace also helped make sure my family was taken care of."

## Continental Gets CES 2017 Show Tech Honors

Automotive supplier and technology company Continental, which has its North American headquarters in Auburn Hills, has been named a Consumer Electronics Show (CES) 2017 Innovation Awards Honoree in the Vehicle Intelligence category for its Short Range Radar with Trailer Merge Assist and Trailer Length Detection technology.

Products entered in this prestigious program are judged by a preeminent panel of independent industrial designers, independent engineers and members of the trade media to honor outstanding design and engineering in cutting-edge consumer electronics products across 28 product categories, said Continental spokeswoman Mary Arraf.

"Technologies that are selected as CES Innovation Honorees demonstrate an incredible level of innovation and engineering in an industry where the bar is set remarkably high," said Samir Salman, CEO of Continental, North America.

"Continental is honored to receive this award, which exemplifies our commitment to safety by engineering leading automotive technologies."

Continental's Short Range Radar with Trailer Merge Assist and Trailer Length Detection is a "black box" sensor mounted in the rear/side area of the vehicle, Arraf said.



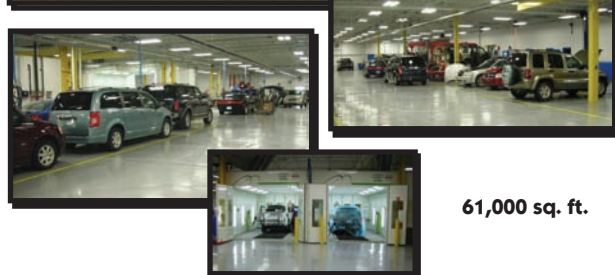
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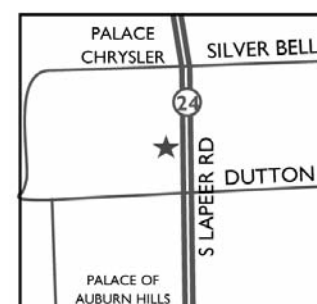
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## 2017 Pacifica Earns Top Fed Safety Marks

The new 2017 Chrysler Pacifica has earned a five-star overall safety rating from the U.S. National Highway Traffic Safety Administration (NHTSA).

Five stars is the highest possible safety rating given by NHTSA, said Fiat Chrysler spokesman Eric Mayne. The Chrysler brand's new minivan also scored five stars – the highest possible rating – in each of the crash tests included in NHTSA's safety assessment program.

The tests simulate:

- Frontal collision;
- Side-impact simulating a two-vehicle collision;
- Side-impact simulating a single-vehicle collision with a pole.

These latest test results complement the Top Safety Pick+ rating previously given to the 2017 Chrysler Pacifica by the Insurance Institute for Highway Safety (IIHS), Mayne said.

"These results are a clear indicator of our unwavering commitment to engineering excellence," said Mike Dahl, head of Vehicle Safety and Regulatory Compliance, FCA – North America.

To achieve this level of safety, Dahl said that Fiat Chrysler engineers conducted more than 8,500 simulated crashes and more than 80 full-vehicle impacts. These tests led to the development of a body structure that integrates 12 different steel grades. High-strength steel accounts for 72 percent, of which 38 percent is Advanced High-strength Steel (AHSS).

And because these materials were used strategically, Dahl said, the new Pacifica's body structure is also 250 pounds lighter than that of the vehicle it replaced – an enhancement that contributes to the vehicle's class-leading 28-miles-per-gallon highway-cycle fuel-economy rating.

NHTSA's rating system acknowledges the availability of three "recommended" safety features: rear-view cameras, lane-departure warning and forward-collision warning. The 2017 Chrysler Pacifica checks the box for each category:

- ParkView rear backup camera: Standard equipment, it provides a wide-angle view of the area immediately behind the vehicle, giving the driver greater peace of mind before reversing at low speeds; features dynamic grid lines to aid the driver when maneuvering into parking spaces or narrow areas; image is displayed on the navigation screen when the transmission is shifted into Reverse.

- LaneSense Lane Departure Warning-Plus: Available as part of the Advanced Safety Tec Group, it leverages electronic power steering (EPS) to deliver a torque input to alert and assist the driver with corrective action.

- Available Forward Collision Warning-Plus: Available as part of the Advanced Safety Tec Group, it utilizes radar sensors and cameras to detect whether the Pacifica

is approaching another vehicle or large obstacle in its path too rapidly, and warns or may assist the driver in avoiding/mitigating the incident.

The blending of radar sensors and cameras is known as sensor-fusion technology. Such redundancy affords greater object-detection precision. Similar systems on competitive vehicles feature one technology or the other, Dahl said.

Once reserved for luxury-segment vehicles, Fiat Chrysler currently makes sensor-fusion technology available across six vehicle segments, from small SUV to minivan. It's the company's technology of choice for driver assistance in crash mitigation.

Collision-warning systems are a prerequisite to earn Top Safety Pick+ status from the IIHS, Mayne said. Top Safety Pick+ status is contingent on the availability of such systems, provided they achieve ratings of "advanced" or "superior." The Pacifica's system is rated "superior," and its performance in each of five IIHS crash tests was classified as "good," the highest rating.



2017 Pacifica



The 2017 Chrysler 300 was named a "Best Buy" by Consumers Digest.

## Consumer Magazine Says Nice Things About Chrysler

Consumers Digest has named its "Best Buys" for the 2017 model year and Fiat Chrysler brands are well-represented.

The new 2017 Chrysler Pacifica earned a spot on Consumers Digest's list of automotive "Best Buys," joining four other award winners from Fiat Chrysler. This marks the debut of the Chrysler Pacifica as a first-time contestant and a winner in the Minivan category.

"With our selection of five of its 2017 models as Consumers Digest Best Buys, FCA US garnered more than 10 percent of the total number of Best Buys for a model year for the fourth model year in a row," says Consumers Digest Editor Rich Dzierwa.

"Of particular note, the new-for-2017 Chrysler Pacifica was one of only four 2017 Consumers Digest automotive Best Buys that was a unanimous selection of our panel."

The Jeep Grand Cherokee (mid-size SUV), Jeep Renegade (subcompact SUV), Ram 1500 (pickups) and Chrysler 300 (luxury cars) are 2017 "Best Buy" award recipients, in addition to the arrival of the new Chrysler Pacifica (minivan), Dzierwa said.

Consumers Digest selects "Best Buys" by identifying vehicles that deliver the most value for the money within their segment; value is determined by purchase price and ownership costs, as well as comfort, performance and utility among other factors, Dzierwa said.

The automotive editors at Consumers Digest drive "Best Buy" contenders in a range of circum-

stances and conditions to evaluate vehicle characteristics, such as acceleration, ride quality, fuel economy, fit and finish, styling and interior ergonomics.

Dzierwa said that Consumers Digest recommendations, by their very nature are editorial responses.

"We tap the experience of four automotive experts," Dzierwa said. "They are Jim Gorzelany, Jim Mateja, Dan Carney and Marlon Hanson."

They reviewed 244 2017 vehicles, Dzierwa said.

"We skipped the exotics," Dzierwa said. "We then asked them to rate the vehicles they drove using six performance categories and six design categories."

The experts then nominated various vehicles they liked. If a particular model received a unanimous vote, it was named. If a vehicle received three out of four votes, it went through a second round of evaluations.

Dzierwa didn't give all the votes each vehicle received, but did say that the new Pacifica received a unanimous vote of approval.

"What I will say about Fiat Chrysler is that going back four model years, they have received recommendations each of the last four years," Dzierwa said. "To me, that says they have come back from a time when their vehicles were not garnering much attention."

"I believe consumers should see our identifying of FCA vehicles as meaningful when compared to where they were not so long ago."

## Car Sales Strong in China

by JOE McDONALD  
AP Business Writer

BEIJING (AP) – China's auto sales rose 20.3 percent in October from a year earlier, propelled by surging demand for sport utility vehicles, an industry group reported to the world media on Nov. 10.

Dealers sold 2.3 million cars, minivans and SUVs in the world's biggest auto market, according to the China Association of Automobile Manufacturers.

Total vehicle sales, including trucks and buses, rose 18.6 percent to 2.6 million units for the month of October.

Sales growth plunged last year, slamming global brands that look to China to drive revenue.

They rebounded after Beijing suspended a sales tax, though growth is expected to drop back to single digits after this particular tax cut expires at the end of the year.

Strong demand in lower-priced market segments has helped Chinese automakers recover market share from bigger, richer global rivals.

October's SUV sales rose 43.3 percent over a year earlier to 896,000 units.

Sales of Chinese-brand SUVs increased 60.4 percent to 557,000, expanding the Chinese share of that market niche by 6.6 percentage points to 62.2 percent.

Sales of sedans rose 10.1 percent to 1.2 million, while those of Chinese-branded sedans expanded by a total of 8.3 percent to 243,000.

Total auto sales for the first 10 months of the year rose 15.4 percent over the same time last year to 19.1 million.

General Motors Co. said sales of GM-brand cars by the company and its Chinese manufacturing partners rose 5.7 percent in October to 345,733.

This year's sales to date of General Motors vehicles rose to just over 3 million units.

Ford Motor Co. said sales rose 14 percent from a year earlier to 107,618.

Year-to-date sales of Ford vehicles rose by 10 percent to 966,000.

Nissan Motor Co. said that the company's October sales rose 16.1 percent to 127,200. Toyota Motor Co. said sales rose 9.6 percent to 99,200. Toyota's year-to-date sales were up 11 percent to 989,300.

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## Tesla Ending Its Free Use of Charging Sites

DETROIT (AP) – Electric car maker Tesla Motors says it will end unlimited free use of its worldwide charging station network.

The company says cars ordered after Jan. 1, 2017, will get roughly 1,000 miles worth of credits each year at the supercharging stations. After credits are used, owners will have to pay fees. Cars ordered or sold on or before Jan. 1 would still get free charging.

Tesla didn't specify the fees but says charging would cost less than the price of filling a comparable gasoline car. The company says it will release fee details later this year. It says prices could fluctuate over time and vary by regional electricity costs.

This means that free charging won't apply to the \$35,000 Model 3, which is due to enter production in the second half of 2017. Tesla said 373,000 people put down \$1,000 deposits for the Model 3 as of May.

Buyers of new cars ordered or sold on or before Jan. 1 must take delivery before April 1 in order to get the free charging.

Tesla has set up 734 charging stations worldwide that can give the cars 170 miles of range in a half-hour. A 30-amp public charging station can only do 10 miles in a half-hour, the company says on its website. In the U.S., charging stations are across the nation, but many are concentrated in population centers along the East and West Coasts.

The stations were set up to enable long-distance travel with the electric cars. The company's Model S sedan can go from 219 miles per charge to 302 miles, depending on battery and software options.

Tesla says the change will let it expand the supercharger network and it will not make a profit from the charging stations.

## American Axle & Manufacturing Issues Financials

American Axle & Manufacturing Holdings, Inc. (AAM), on Nov. 3 reported its financial results for the third quarter 2016.

AAM spokesman Christopher Son said in a statement to the media that third quarter 2016 results included:

- Sales of \$1.007 billion;
- Gross profit of \$181.2 million, or 18.0 percent of sales;
- Net income of \$61.7 million, or 6.1 percent of sales;
- Diluted earnings of \$0.78 per share;

Adjusted EBITDA (earnings before interest expense, income taxes, depreciation and amortization, excluding the impact of special charges and other non-recurring items) of \$156.7 million, or 15.6 percent of sales;

- Net cash provided by operating activities of \$107.5 million;
- Free cash flow (net cash provided by operating activities less capital expenditures net of proceeds from the sale of property, plant and equipment and government grants) of \$54.6 million.

"AAM's third quarter financial results continued to reflect strong production volumes and solid performance in our global manufacturing operations," said AAM's Chairman and CEO David C. Dauch. "Our year-to-date financial performance positions AAM to achieve record sales and profit in 2016."

AAM's net income in the first nine months of 2016 was \$193.8 million to \$172.7 million, or \$2.21 per share in the first nine months of 2015, Son said.

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<b>2016 DODGE JOURNEY R/T AWD</b> Lease For <b>\$108**</b> 24 Mo 1 Pay LEASE 24 Mo \$95 Due <b>\$2775**</b>	<b>2017 JEEP COMPASS HIGH ALTITUDE 4X4</b> Lease For <b>\$106**</b> 24 Mo 1 Pay LEASE 36 Mo \$0 Due <b>\$3429**</b>	<b>2017 DODGE GRAND CARAVAN GT</b> Lease For <b>\$105**</b> 24 Mo 1 Pay LEASE 24 Mo \$1395 Due <b>\$3899**</b>
<ul style="list-style-type: none"> <li>• Heated Steering Wheel</li> <li>• Heated Leather Seats</li> <li>• Remote Start</li> <li>• 3rd Row Seats</li> <li>• FT/Rear Air &amp; Heat</li> <li>• 8.4 Bluetooth</li> <li>• Pentastar V-6</li> </ul>	<ul style="list-style-type: none"> <li>• Leather Seats • Power Sunroof</li> <li>• Power Driver's Seat • Bright Side Roof Rails • High Altitude Package</li> </ul> OR <b>2017 JEEP COMPASS HIGH ALTITUDE</b> Lease for <b>\$74**</b> 36 Month Lease J7-50159 \$995 Due	<ul style="list-style-type: none"> <li>• Leather Trimmed Seats</li> <li>• Heated Steering Wheel</li> <li>• Heated Front Seats</li> <li>• Remote Start</li> <li>• Power Liftgate</li> <li>• Roof Rails</li> <li>• Rear Air w/Heater</li> </ul>

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**#1 RAM DEALER** 2013 | 2014 | 2015 D6-13702

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**2017 RAM 1500 CREW CAB 4X4**  
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**2017 RAM!** D7-12025

**2017 RAM 2500 CREW CAB 4X4 PENTASTAR**  
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**2017 RAM 2500 CREW CAB 4X4 HEMI**  
**\$2250 HUYAERE CASH** LEASE FOR **\$179\*\*** 24 Mos. \$1995 due  
**2017 RAM!** D7-12308

**CHRYSLER**

<b>2016 Chrysler 300 S AWD</b> LEASE FOR <b>\$109**</b> 27 Mos. \$1995 due C6-31303	<b>2016 Chrysler 300 LIMITED</b> LEASE FOR <b>\$99**</b> 27 Mos. \$1995 due C6-31150
<b>2016 Chrysler 300 S Alloy Edition</b> LEASE FOR <b>\$94**</b> 27 Mos. \$1995 due C6-31243	<b>2016 Chrysler 300 S AWD Alloy Edition</b> LEASE FOR <b>\$111**</b> 27 Mos. \$1995 due C6-31296

**Jeep**

**2017 Patriot High Altitude**

<b>4x2</b> LEASE FOR <b>\$105**</b> 24 Mos. \$1395 due 24 Mo 1 PAY LEASE <b>\$3807**</b>	<b>4x4</b> LEASE FOR <b>\$111**</b> 36 Mos. \$1295 due 24 Mo 1 PAY LEASE <b>\$4423**</b>
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<b>2016 Dodge Journey R/T</b> LEASE FOR <b>\$112**</b> 24 Mos. \$1995 due 24 Mo 1 PAY LEASE <b>\$3096**</b>	<b>2016 Dodge Journey R/T AWD</b> LEASE FOR <b>\$108**</b> 24 Mos. \$1995 due 24 Mo 1 PAY LEASE <b>\$2775**</b>
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<b>Touring L</b> LEASE FOR <b>\$149**</b> 24 Mos. \$1995 due C7-41137	<b>Your Choice! Great Lease Payments!</b>	<b>Touring L Plus</b> LEASE FOR <b>\$209**</b> 24 Mos. \$1995 due C7-41319
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**2015 JEEP RENEGADE LATITUDE 4X4** SALE PRICE **\$16,872\*** J5-80154

**2016 JEEP RENEGADE LATITUDE** LEASE FOR **\$93\*\*** 26 Mos. \$1195 due  
 J6-80028

**2015 JEEP RENEGADE LIMITED** SALE PRICE **\$18,903\*** J5-80125

**2016 DODGE CHARGER SXT AWD** LEASE FOR **\$167\*\*** 36 Mos. \$1995 due  
**\$1800 HUYAERE BONUS CASH!** D6-71029

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**\$1800 HUYAERE CASH!** C7-41195

**2016 JEEP GRAND CHEROKEE LAREDO 4X4** LEASE FOR **\$148\*\*** 36 Mos. \$1995 due  
 J6-20012

**2016 JEEP GRAND CHEROKEE LIMITED 4X4** LEASE FOR **\$228\*\*** 36 Mos. \$1995 due  
 J6-20012

**2016 JEEP WRANGLER SAHARA 4X4** SALE PRICE **\$36,842\*** J6-31161

**2016 JEEP WRANGLER SPORT 4X4** SALE PRICE **\$27,995\*** J6-31160

**2017 GRAND CARAVAN SXT** LEASE FOR **\$132\*\*** 24 Mos. \$1995 due  
 D7-40531

**2017 GRAND CARAVAN SE** LEASE FOR **\$116\*\*** 24 Mos. \$1995 due  
 D7-40502

**2017 GRAND CARAVAN GT** LEASE FOR **\$129\*\*** 24 Mos. \$1995 due  
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LEASE **\$165\*** BUY **\$26,763\***  
24 Mo. Lease  
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**2017 Chrysler  
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LEASE **\$199\*** BUY **\$27,882\***  
36 Mo. Lease  
Stock# HR 542182



**2016 Dodge  
Journey R/T**

LEASE **\$129\*** BUY **\$21,468\***  
24 Mo. Lease  
Stock# GT 157679



**2016 Jeep  
Renegade Latitude**

LEASE **\$154\*** BUY **\$17,650\***  
36 Mo. Lease  
Stock# GPD 65247



**2016 Jeep  
Cherokee Latitude**

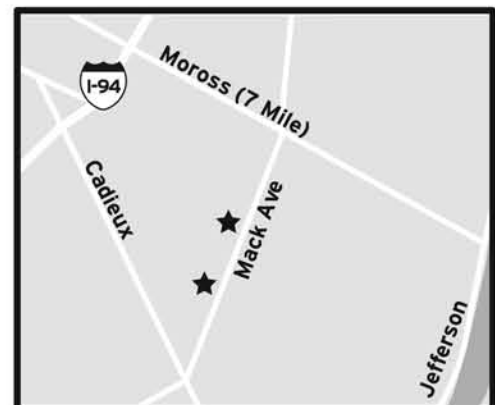
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\*Purchase prices are plus tax, title, plate, CVR, destination and doc fee. Lease payments are plus tax. ACQUISITION FEE IS INCLUDED IN PAYMENTS. Amount due at lease signing includes \$995 down payment, 1st month payment, 6% tax on down payment and rebates, CVR, doc, destination, license plate and title fees. Leases include 10,000 miles per year. Must qualify for Chrysler employee advantage discount. Payments based on Tier 1 credit approval. Must qualify for security deposit waiver. Includes returning lessee, owner loyalty, or lease conquest where applicable (see dealer for eligibility). All rebates to dealer. Pricing for Michigan residents only. Pricing subject to manufacturer program changes. Pictures may not represent actual vehicle. Vehicles subject to prior sale. Prices good through 11/30/2016 unless manufacturer changes programs.

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# Tesla Car Dealership Fight Reaches Utah's Top Court

SALT LAKE CITY (AP) – Tesla on Nov. 7 took its fight to sell its sleek electronic cars in Utah to the state supreme court, saying a state law that bars carmakers from owning dealerships doesn't apply to the company.

Tesla attorneys told Utah's Supreme Court that the state wrongly denied the company a license to sell its automobiles last year. Tesla sells its cars directly to customers rather than using independent dealerships.

The company contends it must sell its own cars because its business depends on convincing customers that its electric cars are better than a car with a gas engine.

Tesla attorneys argued last week that Utah law doesn't block carmakers from selling directly, it only blocks carmakers from owning a dealership that's set up as a franchise.

State licensing officials and a powerful group of Utah car dealerships disagreed, arguing Tesla must comply with Utah's dealer law.

Justices on the five-member court did not issue a decision in the case last week, but they did question where in state law a car manufacturer is expressly barred from selling its cars directly. The justices also asked if the franchise law applies to Tesla because it set up a subsidiary company in Utah to sell its cars.

The Utah Automobile Dealers Association argues that Tesla is required to comply with the franchise dealership law. The law was designed to keep large carmakers like GM from pushing out independent dealers selling the same cars.

Tesla contends it hasn't ever sold through traditional dealer-

ships. It would be a conflict of interest for dealerships to sell Teslas because they also sell gas cars.

The company also maintains that the law protects a monopoly by locally powerful car dealerships and violates free-market economic policies in Utah's constitution.

The car dealers have disagreed, arguing that if Tesla was allowed to sell directly to those buying the company's cars, it would stifle competition.

Even in a free market, there are regulations, the automakers argue. They also dispute Tesla's claim that it would be a conflict of interest for dealerships to sell electric cars, pointing to other electric cars like the Nissan Leaf that they already sell.

An effort to try to change the law earlier and accommodate Tesla failed in Utah's legislature earlier this year after the company pulled its support, saying the fix wouldn't allow it to keep any inventory in the state.

Unable to sell cars through its \$3 million showroom in Salt Lake City, Tesla instead decided to take its fight to Utah's Supreme Court.

The company has run into similar legal problems in other states. Todd Maron, Tesla general counsel, told reporters after last week's court hearing that Texas, Michigan, Connecticut and Utah are the only four places the company can't sell its cars.

"Utah's an incredibly important market, it's a very entrepreneurial place," Maron said. "It really, I think, is wrong that we can sell in China and not in Utah."

A ruling from Utah's high court could come in weeks or months.

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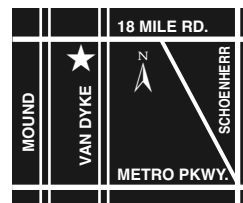
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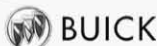
\$199 per month



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36 months 10,000 miles year \$434 total due at signing (includes first month payment)

### 2016 Buick Regal

Premium 2 Turbo FWD Lease Offer MSRP: \$32,630

\$259 per month



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### 2016 GMC Sierra

DBL CAB SLE 4WD 1500 MSRP: \$43,115

\$243 per month



expires: 11.30.2016

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INCLUDES: ALL TAXES & FEES, NO SECURITY DEPOSIT  
INCENTIVES INCLUDED: GM Employee Pricing, GM Lease Loyalty + Select Model



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### 2017 GMC Acadia

SLE1 FWD Lease Offer MSRP: \$33,770

\$317 per month



expires: 11.30.2016

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## Chevy Lovers Can Now Get New Parts, Kits

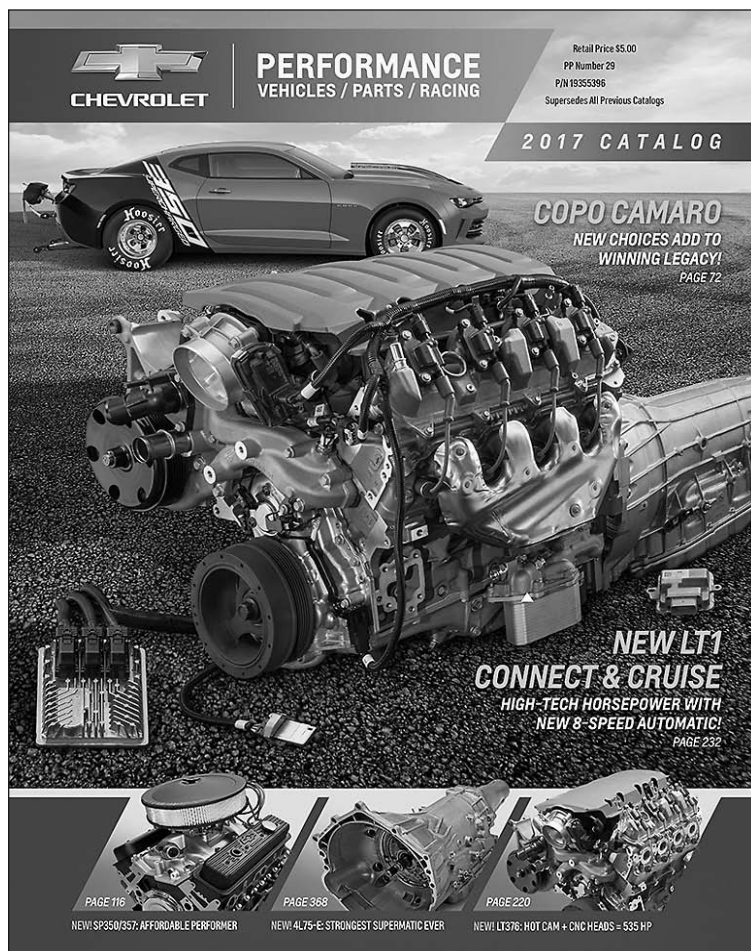
Now that the SEMA show in Las Vegas is over, Chevy has just the thing to help car buffs inspired by GM's display of enhanced vehicles - the 2017 Chevrolet Performance catalog.

Released at the SEMA Show, the latest catalog features an expanded lineup of performance parts and accessories for the newest Chevrolet cars, trucks and SUVs, as well as new crate engines, transmission kits, controllers and other performance parts, said GM spokesman Randy Fox.

"For nearly 50 years, Chevrolet Performance has fueled the passion of enthusiasts and led the industry with crate engines engineered to deliver power, durability and innovative technology," said Jim Campbell, Chevrolet U.S. vice president of Performance Vehicles and Motorsports. "From the original Small Block and Big Block engines to the LS and new LT engines, we have never stopped innovating, and 2017 brings more choices for enthusiasts building the vehicles of their dreams."

The greater range of choices is driven by new crate engines and transmissions, including:

- **LT376/535** - The new crate engine is based on the production LT1 engine found in the Corvette Stingray and Camaro SS. Engineers developed a unique high-performance camshaft for it and complemented it with CNC-ported cylinder heads. The result is 535 naturally aspirated horsepower.
- **SP350/357** - Leveraging the strength of the popular 350 H.O. crate engine and matching it with a new hydraulic roller camshaft, with the latest Small Block intake manifold design and high-flow Vortec cylinder heads. Horsepower increased to 357 and torque jumped to 407 lb.-ft.



Chevrolet's new Performance Catalog is now available to the public.

- **LT1 Connect & Cruise / E-ROD packages** - The 455-hp LT1 6.2L crate engine is available in Connect & Cruise and E-ROD packages. With the Connect & Cruise package, the LT1 (wet sump) is matched with the new 8L90-E eight-speed automatic transmission. The Connect & Cruise E-ROD system takes the concept a step further, adding catalytic converters and other emissions-related equipment to make it CARB-compliant for millions of 1996 and earlier vehicles in California.
- **8L90-E eight-speed automatic transmission** - Chevrolet has adapted the 8L90-E for use with LT1 and LT4 crate engines. With four gears and five clutches, creative packaging enables it to fit the same space as GM's family of six-speed automatics.

- **Gen 6 Camaro** - Suspension handling package for SS coupe with Magnetic Ride Control. It includes 1LE-based components with springs, stabilizer bars and suspension links.
- **Lowering kit** - Tailored for SS and LS/LT models, including coupe and convertible variants, it lowers the vehicle approximately 0.75 inch (20mm). The kit includes higher-rate springs and specially tuned dampers.
- **Strut tower brace** for SS coupe models.
- **Exhaust systems** for V8, V6 and 2.0L turbocharged models.
- **Performance air intake** for V8 and V6 models.
- **Six-piston Brembo brake upgrade** for V8, V6 and 2.0L turbo models.
- **Four-piston Brembo brake upgrade** for V6 and 2.0L turbo models.
- **Short-throw shifter** for SS models.
- **Color-coordinated engine covers** for V8, V6 and 2.0L turbo models.
- **Corvette Stingray T1 Suspension kit.**
- **Ground effects kits.**

Fox said Chevrolet also offers approximately 50 more Small Block, Big Block and LS-series crate engines, as well as a wide range of manual and automatic transmission choices for builders. Chevrolet offers dozens of unique performance parts for most new Chevrolet models. They are designed, engineered, tested to OEM standards and backed by Chevrolet. They are designed to work seamlessly with other vehicle systems, and calibrations are offered on some parts. Importantly, the new-vehicle warranty remains intact when the accessories and performance parts are installed by a Chevrolet dealer.

The new parts were on display recently at the SEMA Show and in the 2017 catalog, which features complete details on them and more. It is available for download at [chevrolet.com/performance](http://chevrolet.com/performance) and offers a new searchable feature, allowing customers to link from the contents page to the corresponding product page.

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## Team Chevrolet Racer Earns Victory in Texas

Rookie-of-the-Year points leader Chase Elliott powered his No. 24 Kelley Blue Book Chevrolet SS to a fourth-place finish in the AAA Texas 500 at Texas Motor Speedway, Round 8 of the Chase for the NASCAR Sprint Cup on Nov. 6.

Elliott, who started 11th, battled flu-like symptoms prior to the start of the scheduled 334-lap/501-mile race, but a six-hour delay due to rain gave him more recuperation time.

Chevrolet Chase contender Kevin Harvick, No. 4 Busch Chevrolet SS, finished sixth as weather forced NASCAR to halt the action on lap 293. Harvick, the 2014 NASCAR Sprint Cup Series champion, heads to Phoenix International Raceway (PIR) in an all but a must-win situation. With eight wins at PIR, Harvick is the most successful NSCS driver at the 1-mile track.

Fellow Chevrolet SS driver and Stewart-Haas Racing teammate, Kurt Busch, No. 41 Haas Automation/Monster Energy Chevy, who struggled with an ill-handling racecar throughout the duration of the event, finished a disappointing 20th. The 2004 champion also heads to PIR in need of a win or trouble for his other competitors in order to advance to the final round of this year's Chase. Busch has one previous win at PIR to draw on as he battles for his spot as one of the four contenders at Homestead Miami Speedway.

Completing the Team Chevy drivers in the top-10 were Kasey Kahne, No. 5 AARP Drive To End Hunger Chevrolet SS, who earned an eighth-place finish after starting 33rd at the drop of the green flag, and Ryan Newman, No. 31 Grainger Chevrolet SS, rounding out the Chevrolet power in the top 10 ending the night in 10th.

Pole winner Austin Dillon, No. 3 Realtree/Bad Boy Chevrolet SS, ran consistently in the top-five throughout the evening until on-track contact ended his race on lap 264.

## Voters Reject Proposed Rapid Transit System

DETROIT (AP) – Voters have declined a tax for a Detroit-area regional public transportation plan that would have created regional rail service and supplemented existing bus lines.

Voters in Wayne and Washtenaw counties overall supported the tax, results showed, but opposed it in Oakland and Macomb counties.

The defeat "is a deeply disappointing setback for efforts to create a modern transit system that would position southeast Michigan to be a stronger competitor in the 21st century both nationally and internationally," Regional Transit Authority of Southeast Michigan Board Chairman Paul Hillemonds and RTA CEO Michael Ford said in a joint statement.

"It leaves southeast Michigan as the only large region in the nation . . . without a functioning regional rapid transit system," they added.

Opponents said the plan would have amounted to a massive tax hike on top of what residents already pay through gas taxes, vehicle registration fees and existing transit rates.

Brian King, 35, of Troy, told *The Detroit News* that he couldn't support the millage because he didn't expect to use the system and because the tax was too much. The Detroit police officer also said, "People like to drive their cars."

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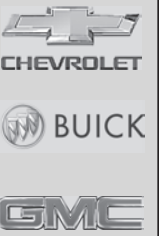


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## Cadillac Parks Its Image In Andy Warhol Museum

Cadillac and The Andy Warhol Museum entered into a multi-year partnership and new global traveling exhibition titled, "Letters to Andy Warhol."

Warhol was known for combining art with everyday consumer items, which is why Cadillac's partnership with The Andy Warhol Museum makes sense, said GM spokesman Eneuri Acosta.

The collaborative project between the brand and the cultural institution celebrates Warhol's legacy through imaginative, co-created content and experiences, Acosta said. The exhibition features rarely-seen material from the museum's archive, including artwork and Warhol's personal correspondence, plus artistic contributions from several modern-day cultural creators.

Together, the works explore recurring themes from Warhol's body of work, such as the blurring of art and commerce and the trials of fame.

The result is an examination of not only Warhol, the American icon, but also Warhol the multi-faceted, sensitive and ambitious artist who reached for inspiration across the colliding worlds of fashion, music, media, art and celebrity.

"Letters to Andy Warhol" focuses on five letters to or from Yves Saint Laurent, Mick Jagger, the Museum of Modern Art, the New York State Department of Public Works and a mutual friend of his and Truman Capote's. The letters offer a glimpse into Warhol's most personal experiences and relationships. Each letter has also inspired artistic contributions and experiences from a roster of talent, including Aimee Mullins, Brian Atwood, Chiara Clemente, Derek Blasberg, David LaChapelle, Francesco Clemente, J.J. Martin, Nick Rhodes, Sean Lennon, Sienna Miller and Zac Posen.

The exhibition also includes five artworks – all sharing Cadillac as the subject – across varying mediums and techniques, and from different periods of Warhol's career.

"Andy Warhol's mastery of popular culture as high art made him one of the most influential American artists of the last century," said Melody Lee, director of Brand Marketing for Cadillac. "Letters to Andy Warhol celebrates Warhol's unique individualism, and Cadillac as a cultural inspiration for his important work."

Patrick Moore, the museum's interim director, said, "Andy Warhol painted a portrait of American life. The Warhol's partnership with Cadillac, an iconic American brand that appears in Warhol's work, feels completely right to us."

"We're excited to be part of an exhibition that examines the continuing influence of Warhol on contemporary culture through the lens of some of today's most influential tastemakers."

The Cadillac artworks on display in Letters to Andy Warhol include:

- "Four Male Costumed Full Figures, 1950s" and "Car, 1950s" were both works created as a commission for *Harper's Bazaar*, which requested that he "make a visual comment on the phenomenon of the American motorcar." The works illustrate a 1958 Cadillac Coupe de Ville.

- "Cadillac, 1962" in graphite on sketchbook paper.

- "Seven Cadillacs, 1962" depicts what is likely a 1963 Fleetwood (Special) four-door hardtop in black silkscreen ink on linen.

- "Sign (Keep Out), 1976-1986," consists of four gelatin silver photographs, machine-stitched in a grid with thread, picturing what is likely a 1983 Cadillac Coupe de Ville d'Elegance.

During the initial few weeks of the exhibition, Cadillac House will have a Cadillac Park Avenue DeVille featured in the "Seven Cadillacs, 1962" work on display, Acosta said.

That particular Cadillac is a limited production model from 1962 and 1963 designed specifically for Cadillac owners who lived in New York City high-rise apartments with underground garages, with a shorter deck for easier parking.

Other heritage vehicles that will be on display include a black 1958 Sedan DeVille and a red 1959 Eldorado Biarritz.

The exhibition is free and open to the public at Cadillac House, located at 330 Hudson Street in Manhattan, 8 a.m.-7 p.m. weekdays and 10 a.m.-7 p.m. weekends from Nov. 15 to Dec. 26.

"Letters to Andy Warhol" will then travel to Los Angeles in mid-January for display at the 101/EXHIBIT Gallery and to Miami in early February for display at Palm Court before going on a global tour through early 2018.

Cadillac House is a meeting place where innovators, creators and the curious can find inspiration, Acosta said.

Located in downtown New York City, Cadillac House represents the brand's commitment to its new home, which was chosen because it is considered one of the most dynamic locales in the world, Acosta said. Open to the public, Cadillac House functions simultaneously as a gallery, retail space, café and exhibition area for the brand's new vehicles – a venue with an ever-evolving Cadillac point of view on subjects beyond automotive design.

Cadillac House has several partnerships, including: New York-based coffeehouse Joe Coffee serving coffee and light fare, The Council of Fashion Designers of America maintaining a retail space dedicated to innovative design, and art and culture magazine *Visionaire* curating non-traditional, immersive and experiential works in the gallery area.

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- Automatic Transmission!
- 7" Color Touch Screen MyLink Radio!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 24/7 Promise... The Most Connected Car on the Road!
- Remote Keyless Entry!
- Rear Vision Camera!
- Bluetooth for Phone!
- Chevrolet Complete Care INCLUDED!

Stock# H31796

Was \$22,325 Sale Price: **\$17,999\***

24 MONTH LEASE



**\$138\***

The Best Price... PERIOD!

NO Security Deposit required. Tax, title and plate fees extra.

## 2017 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
- 6.5" Color Touch Screen Radio!
- 8 Passenger Seating!
- Rear Vision Camera!
- Remote Keyless Entry!
- Outside Power Adjustable Mirrors!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- Chevrolet Complete Care INCLUDED!

Stock# H33154

Was \$32,195 Sale Price: **\$23,890\***

24 MONTH LEASE



**\$168\***

The Best Price... PERIOD!

NO Security Deposit required. Tax, title and plate fees are extra.

## 2017 MALIBU "LT"



- 1.5L Turbo DOHC Engine!
- 7" Color Touch Screen MyLink Radio!
- Teen Driver Safety Package!
- 8 Way Power Driver's Seat!
- Rear Vision Camera!
- OnStar w/4G LTE w/built-in Wi-Fi Hotspot!
- 17" Alloy Wheels!
- Remote Keyless Entry!
- Chevrolet Complete Care INCLUDED!

Stock# H32099

Was \$26,000 Sale Price: **\$20,820\***

36 MONTH LEASE



**\$198\***

The Best Price... PERIOD!

NO Security Deposit required. Tax, title and plate fees extra.

**We'll Give You \$2500 Minimum for YOUR Trade-In!... GUARANTEED!\***



### SHOWROOM HOURS:

Monday	8:00 AM - 9:00 PM
Tuesday	8:00 AM - 6:00 PM
Wednesday	8:00 AM - 6:00 PM
Thursday	8:00 AM - 9:00 PM
Friday	8:00 AM - 6:00 PM

**(586) 791-1010**

35500 S. Gratiot Avenue... North of 15 Mile / Clinton Township / **FIND NEW ROADS™**

\*Pictures may not represent actual sale vehicle. All applicable incentives including bonus tags, competitive lease, lease conquest and/or lease loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM Employee discount required except where noted. Leases payments are 10,000 miles per year with \$999 down plus any applicable incentives. Disposition fee may be required at lease turn in. \$2500 minimum trade-in guarantee is for 2004 or newer vehicles with 150,000 miles or less in drivable condition. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 11/18/2016 @ 6:00PM.

