

## GM's Take 2 Program Seeking Applicants

by Jim Stickford

Following a successful pilot within the engineering organization, General Motors expanding its popular 12-week career re-entry internship called Take 2 this fall.

Paid internships will begin in mid-September and will be available in GM's information technology, manufacturing and engineering functions, said GM Rebecca White

Take 2 is an opportunity for professionals with technical backgrounds who took a career break of two or more years and are interested in returning to the workforce, White said. This 12-week "audition" will prepare experienced interns for a full-time career in one of several fields at GM through training, professional development and networking opportunities.

"The pilot of 10 interns this spring was so successful, we jumped at the chance to utilize this program to add experienced IT team members to our organization," said Sue Brann, chief administration officer at GM's Austin Innovation Center.

For Take 2, White said that GM hopes to fill between 45 and 50 internship positions, White said.

"We were very excited to launch the program and expected it to be a wonderful learning

experience for everyone involved, the interns as well as the managers and groups with whom they were working," White said. "We were surprised at the level of interest; we had to stop taking applications after the first 400."

The fall program will offer positions at GM's southeast Michigan campuses, including Warren, Milford and Pontiac, as well as the company's IT innovation center in Austin, Texas.

GM is offering several challenging positions across a wide variety of IT functions, including:

- System Engineers;
- Software Developers.

GM, White said, is offering in-

ternships in many challenging manufacturing careers, including:

- Manufacturing Engineer;
- Electrical Engineer;
- Industrial Engineer;
- Product/Program Management.

GM is also looking for interns experienced in vehicle engineering. Potential areas of focus may include:

- Cyber-Security;
- Electrical Components & Subsystems;
- Global Engineering Operations and System Development;

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Susan Gray and Wendy Kwiecinski have interned GM thanks to Take 2.



The 2017 Buick Enclave is tops in terms of being American made.

## GM Leads Domestics in 'Made in America' List

For the fourth consecutive year, Chevrolet, Buick, GMC and Cadillac vehicles are the leaders of the Made in America Automotive Index produced by American University's Kogod School of Business.

The Buick Enclave, Chevrolet Traverse and GMC Acadia together tied for No. 1, while 17 other General Motors vehicles ranked in the Top 10.

The index is authored by Frank DuBois, a global supply chain management expert and professor at American University in

Washington, D.C., said GM spokeswoman Laura Toole.

More comprehensive than other studies of its kind, the Kogod index ranks models based on seven weighted data points including several factors unaddressed by the American Automotive Labeling Act (AALA), the basis for "made in America" automotive studies.

DuBois is an associate professor at American University's Kogod School of Business. He said

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2016 Buick Cascada has earned top marks because of its quality.

## GM Tops Quality Survey with 7 Awards

DETROIT (AP) – Despite adding sophisticated electronic safety features and touch screens that once were prone to glitches, most automakers improved their reliability scores this year in an annual survey of new-car buyers.

The latest survey by the J.D. Power firm determined that quality improved for 21 of 33 auto brands in the survey.

This year's scores, which were released on June 22, improved 6 percent over 2015, double last year's increase and the biggest jump in seven years.

And for the first time in 27 years, a brand for the masses led the pack: Kia edged out Porsche

as the automaker with the fewest problems.

"It has become clear that automakers are listening to the customer, identifying pain points, and are focused on continuous improvement," said Renee Stephens, vice president of U.S. auto quality at J.D. Power.

Touch screens, voice recognition and Bluetooth technology have long been bugaboos for automakers. For years these have brought down scores in the surveys. But last year automakers turned a corner, and this year they improved more, Stephens said.

The improvement is partly due to people getting used to new

technology, but automakers also are simplifying the devices, taking out screens that seemed cool but were hard for users to grasp, she said.

The study also found that U.S. nameplates collectively scored better than foreign-based competitors for just the second time in the survey's 30-year history.

And for the first time since 2006, mainstream brands had fewer problems than more expensive premium brands.

The 2016 survey of more than 80,000 car buyers, conducted from February through May, found that Korea's Kia had the

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## Downtown Detroit to Enjoy June Fireworks Celebration

Ford Motor Company will celebrate American freedom with new activities and unique experiences for the people of Detroit and southeast Michigan during the annual Ford Fireworks on Monday, June 27, along the downtown riverfront, said Ford spokesman Todd Nissen.

More than 10,000 pyrotechnic effects will light up the night sky beginning at 9:48 p.m. While hundreds of thousands gather for the show, Ford is working with The Parade Company, Detroit Riverfront Conservancy and Yankee Air Museum on enhanced festivities on the ground and in the air.

Among the new events scheduled for this year are:

- Michigan State Park Passes for Belle Isle - Ford is offering free admission to Belle Isle by provid-

ing Michigan Department of Natural Resources Recreation Passports for the first 1,000 cars. This pass can be used at all participating state parks for the remainder of 2016.

- Student VIP Viewing Zone - Ford has joined the Detroit Riverfront Conservancy for a special viewing of the Ford Fireworks for 3,000 Detroit area students and their families at West Riverfront Park. Students were selected based on criteria such as grades and community service.

- Vintage Planes Flyover - Ford is working with the Yankee Air Museum in Belleville to present a special salute to the nation's military with an expanded Detroit River flyover of six or more World War II-era airplanes.

CONTINUED ON PAGE 2



Fireworks are going to go off downtown as part of the Freedom Festival celebration thanks to Ford.

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## GM Leads Domestics in ‘Made in America’ List

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the index seeks to answer the question of what percentage “of your vehicle’s value contributes to the overall well-being of the U.S. economy. How does your car impact the U.S. automobile industry’s economic vitality? And most importantly, why does the information matter to you?”

DuBois said Kogod’s method improves on AALA data by incorporating a more comprehensive research methodology, providing consumers with a more accurate view of their vehicle’s composition.

DuBuis said this is important because as such an important part of the U.S. economy, understanding the factors that influence the automobile industry is not just helpful, it is essential.

A vehicle’s domestic manufacturing composition plays a key role in determining its overall impact on the American economy.

This knowledge empowers consumers and automakers alike to make better economic decisions about where a car is made, and which offer the greatest commercial benefits to the country.

The Kogod study considers:

- Profit Margin – location of the automaker’s global headquarters;
- Labor – where the vehicle is assembled;
- Research and Development – location of R&D activities;
- Inventory, Capital, and Other Expenses – location of assembly;
- Engine – location of production;
- Transmission – location of production;
- Body, Chassis and Electrical Components.

According to the AALA, if 75 percent or more of a car’s parts by value come from the U.S. or

Canada, it’s considered a domestic product.

The top 10 “most American” vehicles according to the Kogod Index are:

- The Buick Enclave, with a total domestic content rating of 90;
  - The Chevrolet Traverse, with a total domestic content rating of 90;
  - The GMC Acadia, with a total domestic content rating of 90;
  - The Fore F-150, with a total domestic content rating of 85;
  - The Chevrolet Corvette, with a total domestic content rating of 83;
  - Chevrolet Equinox, with a total domestic content rating of 82.50;
  - The Chevrolet Impala, with a total domestic content rating of 82.50;
  - The Chevrolet Malibu E2 Gen, with a total content rating of 82.50;
  - The Malibu LTD, with a total domestic content rating of 82.50;
  - GMC Yukon/Yukon EXT, with a total domestic content rating of 82.50;
  - The Cadillac Escalade, with a total domestic content rating of 82.50;
  - The Buick LaCrosse, with a total domestic content rating of 82.50;
- Fiat Chrysler top vehicle, total domestic content-wise, is the Jeep Wrangler Unlimited with a rating of 80.50.

## GM, Navy Working on Hyrdogen Cell Power

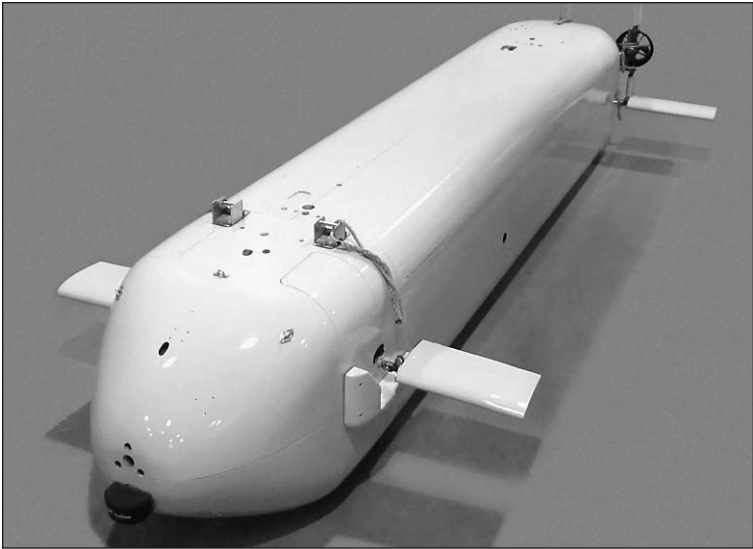
GM, the Office of Naval Research and the U.S. Naval Research Laboratory are working to put automotive hydrogen fuel cell systems into the next generation of the Navy’s unmanned undersea vehicles (UUVs).

Hydrogen fuel cells, said GM spokesman Alan Adler, convert hydrogen efficiently into electricity, resulting in vehicles with greater range and endurance than those powered with batteries. Under the ONR’s Innovative Naval Prototype program for Large Displacement UUVs, energy is a core technology in the Navy’s goals for vehicles with more than 60 days endurance.

The Naval Research Laboratory recently concluded an evaluation of a prototype UUV equipped with a GM fuel cell at the heart of the vehicle powertrain, Adler said.

“Our in-water experiments with an integrated prototype show that fuel cells can be game changers for autonomous underwater systems,” said Frank Herr, ONR’s department head for Ocean Battlespace Sensing. “Reliability, high energy, and cost effectiveness – all brought to us via GM’s partnering – are particularly important as Navy looks to use UUVs as force multipliers.”

Hydrogen fuel cell propulsion tech helps address two major automotive environmental challenges: petroleum use and carbon dioxide emissions, Herr said. Fuel cell vehicles can operate on renewable hydrogen from



GM and the U.S. Navy are working together on hydrogen-powered UUVs.

sources like wind and biomass stored for later use. Once converted to electricity, water vapor is the only emission. Recharging takes only minutes.

GM’s fuel cells are compact and lightweight, and have high reliability and performance. Lower cost is achievable through volume production, Adler said. These attributes match the goals of the Navy to develop reliable, affordable systems.

“The collaboration with the Navy leveraged what we learned in amassing more than 3 million miles of real-world experience with our Project Driveway fuel cell program,” said Charlie Freese, executive director of GM Global Fuel Cell Activities. “Our

customers benefit from additional lessons we learn about the performance of fuel cells in non-auto applications that will be useful in GM’s drive to offer fuel cells across consumer markets.”

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# GM's Take 2 Program Seeking Applicants

CONTINUED FROM PAGE 1

- Validation;
- Vehicle Performance.

"As the executive sponsor of the Take 2 program, I am so pleased with how our organization has embraced the idea of welcoming experienced professionals into our company," said Kristen Siemen, executive director, Global Thermal Engineering. "They bring an incredible breadth of experience, both professional and personal, to these positions. I look forward to expanding the program to other parts of our business in this next chapter."

The program, White said, has proven popular with those seeking to get back into the auto industry. One who took advantage of the opportunity is Susan Gray. She was in the process of applying to other companies when she first heard about Take 2. Her intern title was Design Release Engineer, Brake Electronics.

"My children are all grown, therefore, I was looking to return to a challenge and profession similar to what I left," Gray said. "I invested heavily in my education and knew I was still capable of advanced math and sciences. This made me well suited to return to engineering where I felt I had much left to contribute."

She admitted that things have changed a lot since she last worked in the industry.

"My role has changed significantly following my 20 year gap," Gray said. "I was originally a chassis controls modeling engineer back in the early 90's working on research and development projects for Traction Control Systems. Now I am directly responsible for brake and safety systems which are in current production vehicles and in new models preparing for launch. The brake electronics have advanced immensely and the brakes are more integrated into a wider array of vehicle safety systems."

And she said that the vast amount of information available on the GM network and the number of systems that an engineer must interface with is another change. She said it's good in the long run but can be overwhelming for the new hire.

Gray said her family is solidly behind her and are proud of her. The favorite thing about the program is the "mentoring, job shadowing, and peer network of Take 2 interns have all been invaluable and critical to my success."

And Gray said that she could not imagine hiring directly back into a major engineering position without a re-entry plan like Take 2 and that anyone thinking of getting back into the workforce should refresh their skills by learning modern work tools like OneNote, SharePoint and Excel.

Wendy Kwiecinski, had the intern title of Design Release Engineer, Overhead Systems at GM, said she first heard about Take 2 from her husband Larry, who also works at GM.

"Since I was considering going back to work in the field, I was intrigued, Kwiecinski said. "About a week later, I received a personalize letter from GM's HR asking me to apply for the Take 2 program. A former colleague that I had worked with years ago had submitted my name as potential fit for program. I was flattered to be considered for the program especially after being out of industry for twenty years. At that point my decision was made, I applied for the Take 2 program and submitted my resume."

She said she wanted to start working for GM again because she "invested a great deal of time and effort into my education and cultivated the possibility of being able to use those skills again in the industry, especially back at GM. While earning my bachelors and masters in engineering, I worked for GM from 1985 to 1996. The Take 2 program provided an exciting opportunity for me to rejoin the company."

"In addition, I was raised in a GM loyal family. My dad worked for GM his whole career. My husband, brother, sister-in-law, cousin and many close friends currently work for GM. I have always felt a connection to GM and their mission/vision. I guess it is just in my blood."

She said she enjoyed her time at GM and never imagined that after 20 years a program like Take 2 would be available. And during that time a lot about the company had changed.

"First of all the culture is very different; the new GM is much more open to process and product improvements, with safety being a top priority," Kwiecinski said. "GM is driving for transparency and collaboration between groups. This was not necessarily the case when I left in the 90s."

"Having three young drivers on the road myself, GM's increased focus on building safe vehicle resonates with me. I am excited to part of a team that is working to save lives and build the best vehicles on the road."

GM has become very work/life balance friendly, she said.

"If feel like I have the freedom to attend to balance in my personal life while meeting the expectations of the job," Kwiecinski said. "HR is currently working with me to find a position that would allow me to possibly work 32 hours a week in an area that interests me. My husband and I feel this would be a perfect work life balance for our family."

Available positions for the fall Take 2 program are currently posted. Interested applicants can visit the GM Careers Web site at [careers.gm.com/working-with-us/experienced-internships.html](http://careers.gm.com/working-with-us/experienced-internships.html) for more information.

## Macomb County Business Get Energy Awards

Consumers Energy is honoring nearly 70 Michigan companies that work with the Michigan energy provider to help households lower costs through energy efficiency, making an impact of over \$1 billion on customer bills since 2009.

"We are a Michigan-based company, working with a large network of Michigan businesses to deliver savings that are powering our state's economy," said Garrick Rochow, Consumers Energy's vice president and chief customer officer. "The businesses that support our energy efficiency programs are putting people to work directly in Michigan as they help others reduce their energy use and manage their monthly energy costs."

Consumers Energy last month presented its Excellence in Energy Efficiency Awards in a ceremony at Michigan International Speedway, which has used energy efficiency to reduce its operating costs and is the greenest racetrack in NASCAR.

The Michigan companies honored included Macomb business such as:

- The Insulation Man Inc. – The Macomb County-based company was honored as the top performing contractor for the Home Performance with ENERGY STAR program and for outstanding customer experience in the insulation and windows program.
- Randazzo Mechanical HVAC – The Macomb County-based company delivered the most total natural gas savings for customers and was named top performing contractor in the heating, cooling and water heating program. Randazzo Mechanical also has been nominated for a Governor's Energy Excellence Award.

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# VW Tentatively Agrees to \$10.2 Billion Fine

DETROIT (AP) – Volkswagen has agreed to take a series of steps costing about \$10.2 billion to settle claims from its unprecedented diesel emissions cheating scandal in the U.S., two people briefed on the matter said June 23.

Most of the money would go to compensate 482,000 owners of cars with 2-liter diesel engines that were programmed to turn on emissions controls during lab tests and turn them off while on the road, said the people, who asked not to be identified because a judge has issued a gag order in the case.

One of the people said the agreement was tentative and could change by the time the terms are officially announced by the judge on June 28. The bulk of the cash would be used to fix the cars, buy them back and compensate owners. Some funds would go to government agencies as penalties and for a program to remediate the environmental damage caused by pollution, the person said.

Owners would have a choice between selling their vehicles back to VW at the value before the scandal broke on Sept. 18, 2015, or keeping the cars and letting the company repair them for free. Either way, they would also get \$1,000 to \$7,000 depending on their cars' age, with an average payment of about \$5,000, one of the people said.

Attorneys representing owners, VW and government agencies including the Environmental Protection Agency have not yet agreed on the steps VW will take to repair the cars, the person said. Any fix likely would require a bigger catalytic converter or injection of the chemical urea into the exhaust to help neutralize the pollution.

The \$10.2 billion cost eclipses

costs of all recent automotive scandals. General Motors, for instance, paid roughly \$6.9 billion for its giant recall of defective ignition switches two years ago. But unlike other scandals, VW has admitted to deliberately deceiving government regulators.

The EPA has said the cars, which include many of VW's most popular models, can give off more than 40 times the legal limit of nitrogen oxide, which can cause respiratory problems in humans. Around 11 million cars worldwide also had the cheating software, but nitrogen oxide emissions standards aren't as stringent outside the U.S.

Neither VW nor the EPA would comment on the settlement.

VW may have to pay additional penalties to government agencies, one of the people said. The Justice Department has sued VW

on the EPA's behalf, and the automaker could also be penalized by the California Air Resources Board and the Federal Trade Commission, which has sued over false advertising claims.

Volkswagen owners filed dozens of lawsuits against VW after it acknowledged in September that it intentionally defeated emissions tests and put dirty vehicles on the road.

The company faces as much as \$20 billion in fines for Clean Air Act violations alone, on top of paying to fix the cars or compensate their owners. The settlement does not include 3-liter Volkswagen diesels, which had different cheating software.

Full details of the settlement are scheduled to be released June 28 by Senior U.S. District Court Judge Charles Breyer in San Francisco.

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## Vehicle Quality Study Shows What Detroit Can Produce

As the saying goes, it ain't bragging if you can back it up. And Detroit automakers, according to J.D. Power's Initial Quality Study (IQS) results, which were released on June 22, can back up their boasts of quality.

IQS is based on responses from more than 80,000 purchasers and lessees of new 2016 model-year vehicles surveyed after 90 days of ownership. The study asks customers to identify issues with their vehicles' design, as well as defects.

"These results play two critical roles in our strategy to bring new retail buyers to the brand," said Alan Batey, Global Chevrolet president. "First, the study results will help attract new buyers to Chevrolet, as J.D. Power data shows 'expected reliability' is customers' top purchase consideration for a new vehicle. Second, the improved ownership experience of our new vehicles will help convert first-time Chevrolet buyers into repeat customers, as J.D. Power indicates customers who have a positive experience in the first 90 days of ownership are more likely to become repeat buyers for the brand."

Fiat Chrysler minivans also performed well in the study. Chrysler Town & Country ranks highest among Minivans in initial quality with Dodge Grand Caravan taking second place in the segment, said Fiat Chrysler spokesman Berj Alexanian, and that's something to celebrate.

"Our commitment to quality is starting to show results as Chrysler and Jeep make strong improvements in initial quality, but there is still much work to do," said Scott Garberding, Head of Quality, FCA - Global.

"Dodge Challenger continues to

impress new owners year after year with the muscle car now leading the Midsize Sporty Car segment in initial quality for the third straight year and the fourth time in six years," Garberding added. "Chrysler and Dodge minivans continue their leadership position in the segment by taking the top two spots in initial quality."

Sam Locricchio, Lincoln Communications - Product manager, said the J.D. Power ratings affirm what the Lincoln brand has been doing for the past five years.

"We couldn't be happier," Locricchio said. "We have a new MKZ hitting the showrooms for the model year 2017. And this news bodes well for consumers, who really liked the previous model when they were looking for luxury. They can feel comfortable with the MKZ, which was the first model Lincoln introduced when Ford relaunched the Lincoln brand."

What the J.D. Power study shows, Locricchio said, is that Lincoln's commitment to not just a quality vehicle, but a quality buying experience is paying off.

"When you are in the market for a luxury vehicle, you expect any vehicle you're looking at to be of the highest quality," Locricchio said. "That's just to be expected. What makes Lincoln great are the people who take care of our customers during and after the buying process. What we at Lincoln have discovered is that our customers' greatest luxury is time and that credibility comes from delivering on promises. This study has shown that Lincoln as a brand is serious about keeping promises and that Ford as a company is serious about the Lincoln brand."

# VYLETTEL



0% UP TO 72 MO Now Available On 2016 GMC Acadia & 2016 Buick Encore.  
PULL AHEAD IS BACK!!! VYLETTEL WILL WAIVE UP TO AN ADDITIONAL 2 PAYMENTS...

<p><b>GMC</b> WE ARE PROFESSIONAL GRADE</p> <p><b>2015 GMC TERRAIN</b> FWD • SLT-1</p> <p><b>\$24,995*</b> WAS \$31,835 SAVE \$6,800 OFF LIST</p>  <p>WOW! WHAT A DEAL Stock #8219-15 GM pricing plus tax, title, lic. &amp; doc fees</p>	<p><b>2016 GMC ACADIA</b> FWD • SLE-2</p> <p><b>24 MO. 10K PER YR \$199*</b> <b>36 MO. 10K PER YR \$179*</b></p>  <p>Stock #8074-16 • Deal #61398 \$1740 total due at signing for 24 mo. \$1771 total due at signing for 36 mo. GM pricing plus tax, title, lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. Must have a Non-GM Lease in household set to expire within 365 days of new delivery. NO SECURITY DEPOSIT REQUIRED!</p>	<p>EXPERIENCE THE NEW BUICK</p> <p><b>ALL NEW 2016 BUICK ENCLAVE</b> FWD • CONVENIENCE</p> <p><b>36 MONTH/10K PER YEAR LEASE FOR ONLY \$259*</b> \$1,960 DUE AT SIGNING</p>  <p>Stock #4759-16 • Deal #58594 GM pricing plus tax, title lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing figured with lease conquest rebate. *Price is stock specific. NO SECURITY DEPOSIT REQUIRED!</p>	<p><b>ALL NEW 2016 BUICK REGAL</b> FWD • PREMIUM II GROUP</p> <p><b>39 MONTH/10K PER YEAR LEASE FOR ONLY \$169*</b> \$1,883 DUE AT SIGNING</p>  <p>Stock #4913-16 • Deal #59036 GM pricing plus tax, title lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. Must qualify for lease conquest rebate. NO SECURITY DEPOSIT REQUIRED!</p>
<p><b>2015 GMC SIERRA</b> 1500 • 4WD • DOUBLE CAB • SLE</p> <p><b>\$37,499*</b> WAS \$46,485 SAVE \$8,900 OFF MSRP</p>  <p>FREE ASISST STEPS CHROME 6" OVAL Stock #8717-15 GM pricing plus tax, title, lic. &amp; doc fees</p>	<p><b>2016 GMC YUKON</b> 4WD • SLE</p> <p><b>36 MONTH LEASE GM PRICING \$349*</b> 10K PER YEAR DEMO SPECIAL</p>  <p>Stock #8994-16 • Deal #61400 \$1750 total due at signing. GM pricing plus tax, title, lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. Must have loyalty rebate to qualify. NO SECURITY DEPOSIT REQUIRED!</p>	<p><b>ALL NEW 2016 BUICK LACROSSE</b> 1SH • SPORT TOURING</p> <p><b>39 MONTH/10K PER YEAR LEASE FOR ONLY \$219*</b> \$1,824 DUE AT SIGNING</p>  <p>Stock #4967-16 • Deal #58498 GM pricing plus tax, title lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!</p>	<p><b>ALL NEW 2016 BUICK ENCORE</b> FWD</p> <p><b>24 MONTH/10K PER YEAR LEASE FOR ONLY \$119*</b> \$1,633 DUE AT SIGNING</p>  <p>Stock #4831-16 • Deal #57906 GM pricing plus tax, title lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!</p>
<p><b>2016 GMC CANYON</b> 4WD • SLE • CREW • SHORT BOX</p> <p><b>24 MONTH LEASE FOR ONLY \$209*</b> 10K PER YEAR WOW! WHAT A DEAL</p>  <p>Stock #8926-16 • Deal #61403 \$1601 total due at signing. GM pricing plus tax, title, lic. &amp; doc fees. Must have '99 or newer non-GM vehicle in household. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. NO SECURITY DEPOSIT REQUIRED!</p>	<p><b>ALL NEW 2016 BUICK CASCADA</b> PREMIUM • 1SP SUMMER FUN! ALL NEW BUICK CONVERTIBLE</p> <p><b>39 MONTH/10K PER YEAR LEASE FOR ONLY \$335*</b> \$1,817 DUE AT SIGNING</p>  <p>Sk. #4858-16 • Deal# 60590 GM pricing plus tax, title lic. &amp; doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!</p>		

VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLE SELECTIONS AT [WWW.VYLETTEL.NET](http://WWW.VYLETTEL.NET)

**40755 Van Dyke • Sterling Heights • 586.977.2800**

**WWW.VYLETTEL.NET** SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm  
SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

\*GM Employee Pricing Plus Tax, Title, Lic. and Doc. Vyletel will waive up to an additional 2 payments; max amount of \$400.00 total. No Security Deposit Required. Programs subject to change. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 6/30/16.

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<p><b>2016 MALIBU 1LT</b></p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>  <p>8" Touch Screen Radio, Remote Start, Wireless Charging, Power Locks, Power Windows, Power Mirrors, Bluetooth, Onstar, XM Radio &amp; More...</p> <p>36 Month Lease/10,000 Miles</p> <p><b>\$187*</b> + Tax with \$0 Down</p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>	<p><b>2016 SILVERADO 1LT</b></p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>  <p>DOUBLE CAB ALLSTAR PKG 4X4</p> <p>ALL STAR EDITION, Power Window &amp; Locks 7" Touch Screen Radio, Trailer Tow, Remote Start Alum. Wheels, Backup Camera &amp; More...</p> <p>36 Month Lease/10,000 Miles</p> <p><b>\$199*</b> + Tax with \$0 Down</p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>
<p><b>2016 EQUINOX 1LT</b></p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>  <p>7" Touch Screen, OnStar/XM Satellite Radio MYLink Touch Screen Radio, Remote Keyless Entry Rear Vision Camera, Alum. Wheels &amp; More...</p> <p>24 Month Lease/10,000 Miles</p> <p><b>\$155*</b> + Tax with \$0 Down</p> <p><b>NO SECURITY DEPOSIT REQUIRED</b></p>	

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\*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. The Silverado lease includes Equinox loyalty. The Malibu and Equinox leases assume that you qualify for lease conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 06/30/16.

**We guarantee the lowest price or it's free!**





# SUMMER Sales Event!

Get the **Hottest** Deals Under the **Sun** on EVERY New Chevy in Stock!\*

## 2016 "All New" CRUZE "LT"



- 1.4L Turbo DOHC Engine!
  - Automatic Transmission!
  - 7" Color Touch Screen MyLink Radio!
  - Remote Keyless Entry!
  - Rear Vision Camera!
  - Aluminum Wheels!
  - OnStar w/4G LTE w/built-in Wi-Fi hotspot!
  - 42 MPG on the Highway!
  - Chevrolet Complete Care INCLUDED!
- Stock# G30341

Was \$21,995 Sale Price: **\$17,599\***

24 MONTH LEASE



**\$99\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2016 TRAX "LS"



- ECOTEC 1.4L "Turbo" DOHC VVT Engine!
  - OnStar with 4G LTE with built-in Wi-Fi hotspot!
  - 7" Color Touch Screen Radio w/Bluetooth!
  - Remote Keyless Entry!
  - Bluetooth for Phone!
  - Steering Wheel Controls!
  - USB Port and Auxiliary Input Jack!
  - 34 MPG on the Highway!
  - Chevrolet Complete Care INCLUDED!
- Stock# G30128

Was \$21,195 Sale Price: **\$16,199\***

24 MONTH LEASE



**\$109\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees are extra.

## 2016 EQUINOX "LT"



- 2.4L DOHC Engine!
  - 7" Color Touch Screen MyLink Radio!
  - OnStar with 4G LTE w/built-in Wi-Fi hotspot!
  - Bluetooth for Phone!
  - Remote Keyless Entry!
  - Rear Vision Camera!
  - Aluminum Wheels!
  - Chevrolet Complete Care INCLUDED!
- Stock# G30040

Was \$27,680 Sale Price: **\$21,499\***

24 MONTH LEASE



**\$129\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees are extra.

## 2016 SILVERADO "LT" 4X4 DOUBLE CAB



- ECOTEC 3.6L V6 Engine!
  - Automatic Transmission!
  - GM Bed Liner INCLUDED!
  - 8" Color Screen MyLink Radio with USB Ports!
  - OnStar with 4G LTE w/built-in Wi-Fi hotspot!
  - Steering Wheel Radio Controls!
  - Remote Keyless Entry!
  - Aluminum Wheels!
  - Chevrolet Complete Care INCLUDED!
- Stock# G29660

Was \$40,470 Sale Price: **\$31,999\***

24 MONTH LEASE



**\$139\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2016 "All New" MALIBU "LT"



- 1.5L Turbo DOHC Engine!
  - 7" Color Touch Screen MyLink Radio!
  - 8 Way Power Driver's Seat!
  - Rear Vision Camera!
  - OnStar w/4G LTE w/built-in Wi-Fi hotspot!
  - 17" Aluminum Wheels!
  - Ambient Interior Lighting!
  - Chevrolet Complete Care INCLUDED!
- Stock# G30318

Was \$25,895 Sale Price: **\$20,999\***

36 MONTH LEASE



**\$149\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees extra.

## 2016 TRAVERSE "LS"



- 3.6L SIDI V6 Engine!
  - 6.5" Color Touch Screen Radio!
  - Bluetooth for Phone!
  - 8 Passenger Seating!
  - Rear Vision Camera!
  - Remote Keyless Entry!
  - Deep Tinted Glass!
  - Chevrolet Complete Care INCLUDED!
- Stock#G29295

Was \$32,100 Sale Price: **\$25,199\***

24 MONTH LEASE



**\$169\***



\$999 Down

NO Security Deposit required. Tax, title and plate fees are extra.

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FIND NEW ROADS

\*Pictures may not represent actual sale vehicle. All applicable incentives including Equinox loyalty have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. GM employee discount required except where noted. Must be current Equinox owner/lessee to qualify for Equinox loyalty. Leases are 10,000 miles per year and a disposition fee may be required at lease turn in. 0% APR is in lieu of most incentives. \$1500 over Kelley Blue Book trade-in guarantee is for 2002-2014 vehicles with clean Carfax less reconditioning costs. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 6/30/2016 @ 9:00PM.

