

IIHS Gives Malibu Highest Safety Rating

The Insurance Institute for Highway Safety (IIHS) has issued its safety recommendations for 2016, with several Detroit automakers' vehicles making the list.

Among the vehicles receiving its recommendations, said IIHS spokesman Russ Rader, are the 2017 Ford Fusion, the 2016 Chevy Malibu and the 2016 Chrysler 200. Other vehicles that rated highly in the IIHS study include the 2016 Chevy Equinox, the 2016 GMC Terrain, the 2016 Lincoln MKX, the 2016 Ford F-150 Crew Cab pickup and the 2016 Ford F-150 Extended Cap pickup.

The Malibu and the Fusion were just added the IIHS list this month, Rader said. When describing the Fusion, IIHS judges wrote, a "modified front-end structure and a new optional automatic braking system help the 2017 Ford Fusion qualify for a Top Safety Pick+ award."

The Fusion made the IIHS list on June 14. Judges also liked how the Fusion's beefed-up front end improved the Fusion's performance in the small overlap front test from acceptable to good. Before the changes, the Fusion had maximum intrusion of 6 inches in the test, and the dummy's head barely contacted the front airbag before sliding off. In contrast, maximum intrusion in the 2017 model was less than 2 inches,

and the airbags and safety belt worked well together to control the dummy's movement.

Like earlier Fusions, the 2017 model earns good ratings in the Institute's four other crashworthiness tests – moderate overlap front, side, roof strength and head restraints.

Judges noted that the midsize car's front crash prevention rating improved from basic to superior with the addition of auto-brake. In track tests at 12 mph and 25 mph, the Fusion avoided collisions. The optional system also includes a forward collision warning component that meets National Highway Traffic Safety

Administration criteria.

To qualify for Top Safety Pick+, Rader said, a vehicle must earn good ratings in all five crashworthiness tests and have an available front crash prevention system that earns an advanced or superior rating.

The Malibu made the IIHS list on June 9. Judges wrote the "re-designed Chevrolet Malibu earns the top award from the Insurance Institute for Highway Safety when equipped with optional front crash prevention."

"Like its predecessor, the 2016 Malibu earns good ratings across

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The 2016 Chevy Malibu received IIHS's top safety rating in June.



Ed Welburn mixed with famous car fans like Jay Leno while at GM.

GM's Ed Welburn Reflects On His Design Career

by Tom Krisher and Dee-Ann Durbin
AP Auto Writers

WARREN, Mich. (AP) – During a visit to the Philadelphia Auto Show, 9-year-old Ed Welburn was spellbound by the 1959 Cadillac Cyclone, with its big fins and rocket-like front cones. Then and there, he vowed to become a designer for General Motors Co.

On June 30, he'll retire as GM's head of global design, a role that makes him one of the auto industry's most influential designers.

He is also one of the industry's highest ranking African-American executives.

Welburn – the sixth design chief in GM's 108-year history – reinvigorated design at the company. After GM shed excess brands like Pontiac in its 2009 bankruptcy, Welburn gave the remaining ones a fresh identity, turning out bold, chiseled Cadillacs and elegant Buick sedans. If you look closely, you might see his nod to the Cyclone's tail fins

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The 2016 Cadillac CT6 Rear Infotainment System.

CT6 Connects Passengers

As the saying goes beauty can be more than what's on the outside. Take the 2016 Cadillac CT6, for example, said GM spokesman Donny Nordlicht.

The 2016 Cadillac CT6, Nordlicht said, "features an indulgent interior and industry-leading technology, including the

available rear seat infotainment system that further elevates the back seat experience."

Headlining the advanced capability of the CT6's rear seat infotainment system, Nordlicht said, are the HDMI and USB ports lo-

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Supplier Axalta Celebrates its Success

by Jim Stickford

Two years ago, Axalta was spun off from DuPont. The new company specializes in the manufacture and supplying of liquid and powder coatings to automakers around the world. And on June 13, the company decided to celebrate its success at the company's Mount Clemens plant.

Axalta has, two years running, earned GM's "Supplier of the Year" award, said David Fischer, vice president market Strategy and Growth Transportation Coatings.

"Right now our market strategy is to look at new products and develop new territories," Fischer said. "I was recently in India. We're looking at the growth markets. We have our traditional customers, but it's smart to be looking at expanding in new markets."

Fischer said that Axalta was spun off from DuPont when the Carlyle Group, a private equity entity, bought the division in



GM's Randall Pappal congratulating Axalta for its excellence.

2013. The spin-off was complete in 2014.

"Our division and DuPont were going in different directions," Fischer said. "DuPont was interested in alternative energy and feeding the world."

"So we went from funding their efforts to being able to reinvest

our profits in our products."

And, Fischer said, becoming its own company hasn't slowed Axalta down. In its first two years as a private company, it was named as one of GM's "Suppliers of the Year." It's rare for a GM supplier

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EyesOn Design Show Offered Variety

Detroiters had the chance to celebrate the region's automotive history while raising money for a good cause at the 2016 EyesOn Design held at the Edsel & Eleanor Ford House in Grosse Pointe Shores on June 19.

The annual event raises money for Detroit Institute of Ophthalmology, which is part of the Department of Ophthalmology in the Henry Ford Health System.

Dr. Philip Hessburg, DIO medical director, said that between the EyesOn Design event in June and the EyesOn Design event held in January in conjunction

with the North American International Auto Show, about \$200,000 is raised to help DIO programs.

Hessburg spoke at a special media preview held on the Ford estate on June 14. He said the DIO operates the biggest support group in the country for the blind and visually-impaired.

The idea for the show got its start 29 years ago, Hessburg said and it's grown into an annual event treasured by automobile fans across the region and the country.

This year's show featured a variety of different automotive cat-

egories, said Bob Ashton, a member of the Vehicle Selection Committee, at the press preview. Each category had a volunteer talk about the vehicles included in the display.

Categories and their curators included:

- Heavenly Hoods – Marcus Shelley and Peter Dorn Tacy;
- Speedsters: Evolution of the Speedster Body – Marcus Shelley;
- American Classics – Don Sommer;

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George Patak's 1963 police Plymouth Savoy Suburban on display.

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IIHS Declares Detroit Makes Safe Cars

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the board in the IIHS crashworthiness tests, which include small overlap front, moderate overlap front, side, roof strength and head restraint evaluations.

"For the first time, the Malibu is available with front crash prevention systems that include automatic braking.

"When equipped with both Front Automatic Braking and City-Speed Front Automatic Braking, the Malibu earns a superior rating for front crash prevention. The midsize car avoided a collision in the 12 mph IIHS track test and slowed by an average of 24 mph in the 25 mph track test. When equipped with only City-Speed Front Automatic Braking, the Malibu avoided a collision in the 12 mph test and slowed by 9 mph in the 25 mph test, earning an advanced rating."

The Chrysler 200 was named to the IIHS list in early 2016. Judges noted it was redesigned in 2015 and that 2016 model year 200 received IIHS top marks in its roof strength, head restraints and seats, side, and small overlap front crashworthiness categories.

MCC is Hosting A Program on Apprenticeships

On Tuesday, June 28 from 7:30-9 a.m., Macomb Community College will host a breakfast meeting at its South Campus in Warren for employers interested in exploring how the college's expanded apprenticeship program, said MCC spokesman James Melton.

Employers will learn about Macomb's Michigan Apprenticeship Program Plus (MAP+) program, which offers industry-driven, structured training that allows employers to develop current employees, as well as to interview and hire students. The first cohort of approximately 24 MAP+ students will complete an Industrial Readiness Certificate in August. The work-ready candidates will have completed pre-apprenticeship training classes in foundational skills relevant to skilled trades, apprenticeship and similar work-based learning experiences.

MAP+ funded in part by a grant from the U.S. Department of Labor's Employment and Training Administration under the American Apprenticeship Initiative. The training and education related to MAP+ may have associated financial incentives through funding programs.

The cost to attend the Employer Information Session is \$10 per person. It will be held at the John Lewis Student and Community Center (K Building) on Macomb's South Campus, 14500 E. 12 Mile Road, Warren. To register call 586-445-7438 or email apprenticeship@macomb.edu.

GM Honors Coatings Supplier Axalta For its Successes

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to win it once, but it's even rarer to win it two years running.

Steven R. Markevich, president Transportation Coatings and Greater China, said Axalta isn't standing still.

"We're going to three-peat next year and win the supplier award for a third time," Markevich said. "That means we're going to work hard in 2016 the way we worked hard in 2014 and 2015. We serve GM around the world and we really want to grow with them. Breaking off on our own hasn't been easy. There were a lot of moving parts to get right. In a year we had to put in a new leadership team and develop systems to run an independent company. And as a new company we have to develop new products. Our customers want improvements even in highly popular paint colors and we're here to make that happen."

As part of the June 13 celebration all 700 employees at the Mount Clemens facility were treated to a picnic lunch. The company also unveiled a couple of vehicles to the public.

One is the number 88 Axalta-University of Michigan stock car that will be raced by Dale Earnhardt Jr. in August at the Pure Michigan 400 at the Michigan International Speedway.

Fischer said that recently U-M and Axalta have joined forces to work together on the U-M solar car, which was on display at the event. The solar car is being developed by engineering students to race in the World and American Solar Challenges.

Shihaab Punia, a junior engineering student at U-M, was on hand at the June 13 celebration. He said that starting next year Axalta will be providing the paint for the surface of the the school's solar car.

This will make the vehicle slightly more aerodynamic and in the solar car game every little bit of efficiency matters, Punia said, when it comes to powering a solar car.

The Earnhardt stock car was revealed to be in the maize and blue colors of U-M as a way of honoring the school.

Randall Pappal, GM executive director for Global Purchasing and Supply Chain spoke at the June 13 celebration lunch.

"Only 110 GM suppliers won the supplier award," Pappal said. "Axalta really earned this honor. And the tradition that they are establishing is truly outstanding. We work with the company around the world and they've launched a lot of product globally this year and they've launched it flawlessly. I want to thank the people who



David Fischer by the U-M solar car Axalta will be painting.

work day-to-day to make that happen. It's their commitment to quality, safety and partnership that has made this success hap-

pen. And I have full confidence that Axalta will be back next to three-peat in winning a supplier award."

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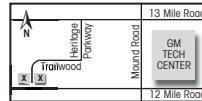


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New Acadia drivers can now be reminded to check the back seat.

GM's Ed Welburn Reflects On His Design Career

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in the 2010 Cadillac SRX.

Welburn, who joined GM in 1972, also is credited with pulling together GM's 10 global design studios – which had operated independently – and working more closely with engineers and marketers from the very beginning of a car's development.

"I firmly believe that the best vehicles happen when you have great collaboration between designers and engineers. If you don't have it, you can forget about it," he said.

Welburn still sketches every vehicle the company is working on, but doesn't share his drawings with his team – they still need to come up with their own ideas. For a high-ranking official in a cutthroat industry, Welburn is surprisingly soft-spoken and courtly. He favors tailored suits and cufflinks in an era where most designers are clad in jeans.

Here are Welburn's answers to questions from *The Associated Press*. They have been edited for length.

Q: Is it important to you that you were the first African-American chief designer at a major automaker?

A: It's nothing that I dwell on or celebrate. It didn't take me long to understand the first week that I was here, there was a responsibility I had. Everyone wanted to know what I could do. I was representing more than myself, right or wrong. There's a certain amount of pressure that goes with that.

Q: What is your legacy at GM?

A: I believe that we have created a culture in which design and engineering really work together. You have to have that in creating the fundamentals of the vehicles, the basic architecture. If you get great proportions, then it's much easier for a designer to style it. If you don't have that great proportion, then designers do some bad things to try to make up for shortcomings. I think a huge part of (my legacy) is the collaboration between design and its partners, as well as establishing this very powerful global design organization.

Q: Have you been able to attract design talent to Detroit?

A: The challenge is attracting digital sculptors. They're very talented and it's a very limited pool. They're sculpting in the computer. They can create just about anything, and every industry needs them, including the film industry. So we're competing with them as well as Silicon Valley. Years ago it was very difficult to get anyone from California to come here. You create the right

environment and they see what we're doing. It's not easy, but it's a whole lot easier than it was 10 years ago.

Q: Of everything you've designed or been in charge of here, what car is your favorite?

A: There's so many projects I love for so many different reasons. The Corvette project, the latest C7. With this one, the average age of the customers was getting higher, sales were going down. We needed to make a course correction. It needs to be obvious it's a Corvette, but it needs to be obvious that it's a new Corvette.

I decided since we had designers in studios around the world, to offer up to every designer to submit their idea.

Ultimately the design came from the Corvette team, but it was fascinating to see how each one of those studios interpreted it differently.

GM Reminds Parents to 'Look in Rear Seat'

Life moves fast, said GM spokeswoman Meg Soule. There are a million things on everyone's mind, and sometimes even the most organized among us need a little help remembering everything, because forgetting can have deadly consequences.

Each year in the U.S., about half of the children under age 14 who die of in-vehicle heatstroke do so as a result of being forgotten, Soule said. Also, items left in the back seat are a target for theft. Nearly 23 percent of larceny in 2014 was from a motor vehicle, according to FBI statistics.

But GM has a solution, Soule said. The new 2017 GMC Acadia is helping to address this issue with the Rear Seat Reminder, a new, industry-first feature designed to remind drivers to check the back seat as they exit their vehicle under certain circumstances.

"Acadia drivers live busy lives with demanding schedules, and the Rear Seat Reminder helps protect the things we care about most," said Tricia Morrow, GM global safety strategy engineer. "Whether it's your lunch, laptop, pet or most importantly, your child, it's easier than it seems to forget what's in the back seat

when moving between life's events. With this new feature, we are leading the charge to address this ongoing problem."

The Rear Seat Reminder works by monitoring the Acadia's rear doors, Morrow said. The feature is intended to activate when either rear door is opened and closed within 10 minutes before the vehicle is started, or if they are opened and closed while the vehicle is running. Under these circumstances, the next time the vehicle is turned off after a door activation, the Acadia is designed to sound five audible chimes and display a message in the driver information center that reads, "Rear Seat Reminder / Look in Rear Seat."

"General Motors has devel-

oped a new technology for the GMC Acadia – the Rear Seat Reminder – to give busy parents an important reminder to check the back seat before leaving the car," said Kate Carr, CEO of Safe Kids Worldwide. "Technology alone cannot solve the issue of heatstroke when it comes to young children, but this new Acadia reminder can help. We must always remember that the safest way to protect a child from heatstroke is to never leave a child unattended in a vehicle."

The feature cannot detect items in the backseat, so it is always important to check the rear seat prior to exiting the vehicle, Morrow said. This feature is a standard feature on the new 2017 Acadia, Morrow said.



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CT6 Connects Passengers

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cated on the front of the rear center seat or in the rear seat center armrest. By utilizing these ports in combination with the vehicle's built-in 4G LTE Wi-Fi network, owners can use devices such as Google Chromecast, Amazon Fire TV Stick or Apple TV to stream internet content directly (such as Netflix, Hulu or YouTube) to the rear seat screens.

The ports can also be used to mirror device displays via the HDMI port or to play media stored locally on a drive.

The rear seat infotainment system includes two independent, articulating 10-inch-diagonal HD screens, Nordlicht said.

The screens have been designed to seamlessly integrate into the CT6's cabin and retract into the front seat backs when not in use.

The screens tilt to make viewing easier and will remember that position until set to a new

one. Passengers can play Blu-ray DVDs, view media information, see what is on the front CUE screen and adjust the rear massage function. (Rear seat massage on Platinum models only.)

The rear seat infotainment system is standard on the 2016 Cadillac CT6 Platinum trim; it is available as part of the Rear Seat Package on CT6 Luxury and Premium Luxury models.

All Cadillac models, including the CT6, come standard with OnStar 4G LTE connectivity with Wi-Fi hotspot that can connect to up to seven devices. OnStar 4G LTE provides a mobile hub for drivers and passengers to stay connected.

The hotspot is on whenever the vehicle is on and comes with a three-month/three-gigabyte data trial. 4G LTE is the most current and fastest mobile data network – 10 times faster than 3G. And OnStar 4G LTE offers stronger, broader coverage than smartphones on the same network, Nordlicht said.

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China Car Sales Show Strong May Numbers

BEIJING (AP) – China’s auto sales growth hit a five-month high in May, driven by the popularity of SUVs, an industry group said June 13.

Sales rose 11.3 percent over a year earlier to 1.8 million vehicles, according to the China Association of Automobile Manufacturers. Total vehicle sales, including trucks and buses, rose 9.8 percent to 2 million units.

The CAAM said SUV sales, whose explosive popularity has helped to buoy the industry, rose 36.3 percent to 627,000.

China’s auto sales growth cratered last year, jolting global brands that are looking to the world’s most populous market to drive revenue.

Sales revived after the government cut sales taxes, but longer-term growth is expected to moderate from the double-digit rates of recent years.

For the first five months of the year, auto sales rose 7.8 percent to 9.2 million units. SUV sales rose 45 percent to 3.2 million.

Sales by Chinese brands rose 12.9 percent to 716,900. They have been clawing back market share from bigger global rivals on the explosive popularity of low-cost SUVs, the fastest-growing market segment.

Sales by German brands rose 19.6 percent in May. Those by Japanese brands increased 17.7 percent and those of U.S. brands by 11.2 percent.

General Motors Co. said sales of GM-brand vehicles by the company and its Chinese manufacturing partners rose 16.9 percent in May to 295,282. Sales in the first five months of the year gained 4.3 percent to a new record for the period of 1.5 million.

Ford Motor Co. showed a slight decline in May sales to 88,248 vehicles from the previous year’s 90,553. The company said year-to-date sales were up 5 percent at 479,542.

Nissan Motor Co. sales rose 3.4 percent to 106,100. For the first five months of the year, sales were up 1.3 percent at 500,900.

Toyota Motor Co. sales increased 11.2 percent to 102,900, while year-to-date sales were up 12 percent at 495,000.

BMW AG said sales of BMW- and Mini-brand vehicles rose 7.1 percent to 40,123.

A Car Show Crash Injures Driver of Antique Mustang

LA PORTE, Ind. (AP) – Authorities say a 72-year-old man was seriously injured when his vehicle crashed into a tree at a vintage car show in northern Indiana.

The LaPorte County Sheriff’s Office of Indiana says the crash happened at about 4 p.m. June 11 at the start of La Porte’s annual Cruise Night at the LaPorte County Fairgrounds.

The sheriff’s office says the driver, from Hudson Lake, was behind the wheel of his white 1966 Ford Mustang in the fairgrounds’ parking lot when his foot became entangled between the brake and gas pedal.

The sheriff’s office says that this entanglement caused the vehicle to crash through a fence and became airborne before it finally slammed into a nearby tree.

The vehicle proceeded to catch fire, the sheriff’s office reported.

Sheriff Capt. Mike Kellems tells *The (Munster) Times* that the driver was taken to a hospital where he was treated for serious injuries.

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*All prices and payments include GM rebates. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. All leases are 24 months except for the GMC Yukon, Enclave, Envion, Verano which are 36 month leases and Regal, Cascada and Lacrosse is a 39 month lease. All Vehicles shown are \$999 down. Deposition Fee may be required at vehicle turn in. Must have lease loyalty or Buick/GMC lease loyalty and/or conquest. Must have closing competitive lease. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles – to be determined by lender. For Sierra, Acadia, Terrain must be trading in a non gm vehicle. **\$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. ** Exp date: 6/30/2016

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This 1931 Cord L-29 “La Grande” speedster was at EyesOn Design.

EyesOn Design Summer Show Offered Variety

CONTINUED FROM PAGE 1

Marcus Shelley;

- Supercars: Progress of Power – Chuck Linn;
- Streamliners by Design – Bull Schultz;
- Icons of Design – Al Rogers;
- Beautiful Brute Power: Chrysler 300 Letter Series 1955-1965 – Don Renkert;
- Gold Standard of the World: Cadillac Eldorado 1953-1966 – Don Renkert;
- Hot Pursuit: Powered for Protection and Service – Joe Tonietto;
- Power Wagons – Pete Pryce;
- Pure Michigan: Made in Kalamazoo – Byron Babbish and Joe Tonietto;
- Beyond Power Dome: Hood Scoops and Power Bulges – Brian Butler and Steve Rohde;
- American Muscle: Power to the People – Bob Ashton;

- Pontiac Performance Design
- Jeff Denison;
- Collectors' Circle – Marcus Shelley;
- Hurst Performance Vehicles
- Paul Gallo;
- Stock to Rock: Corvettes – Werner Meier;
- Tuners: Taking it to the Next Level – Bob Ashton;
- European Sports – Dan Faussie;
- BMW: The Ultimate Driving Machine a Century in the Making – Horst Reinhardt;
- Early American Motorcycles: American Machines from the Turn of the Last Century to the Beginning of the Second World War – Andy Sirvio;
- On the Road Again: Fifty Years of Vintage Camping Rigs and Trailers 1914-1964 – Daniel Hershberger and Pete Pryce;
- Muscle Bike Mania: Pedal Power – Bob Ashton.

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Amount due includes 1st payment. Must take retail delivery by 5/31/16. See dealer for details. **Must have a non-GM lease (1999 or newer) in the household that expires within 365 days from date of new lease or a current 1999 or newer GM lease in the household.

Detroit Aces 'Total Quality'

Domestic automotive manufacturers won more Total Quality Awards than their foreign competitors, according to the latest results of Strategic Vision's Total Quality Impact (TQI) measure. Vehicles from Ford Motor Company, General Motors Company, Fiat Chrysler Automobiles, and Tesla combined for 16 winning vehicles, compared to 15 winning models from abroad.

"The victory was close, but significant," said Christopher Chaney, senior vice president at Strategic Vision. "After almost a decade of lopsided defeats, American manufacturers have prevailed over imports for the second time in four years. The signs are clear. America is back."

The journey to the top did not happen by playing it safe, Chaney said. Manufacturers took bold, innovative, game-changing risks with several models that ended up winning Total Quality Awards this year.

"We see time and again that for consumers, innovation does more to communicate quality than an absence of problems does," said Chaney. "Whether it comes in the form of breakthrough technology (Tesla Model S, Chevrolet Volt, Ford C-MAX Energi), re-engineering a vehicle (Ford F-150), or creating a new model (with the resurrected GMC Canyon), consumers feel the positive impact of bold new directions taken by manufacturers. The future of quality that is meaningful to buyers will reach beyond 'no squeaks and rattles' and reside in the successful deployment of engineering innovation and technology that is relevant, intuitive, and impactful."

Strategic Vision is a research-based consultancy with over 35 years of experience in understanding the consumers' and constituents' decision-making

systems for a variety of Fortune 100 clients, including most automotive manufacturers.

The newly enhanced Total Quality metric further incorporates the impact of problems with the vehicle as well as the drivers' analytical and emotional evaluations of quality, Chaney said. These aspects are connected and crucial to measuring the impact of quality on the overall new vehicle experience.

Detroit OEM winning vehicles are:

- Jeep Wrangler Unlimited – Entry SUV;
- Fiat 500 – Micro Car;
- Dodge Challenger – Specialty Coupe;
- Jeep Grand Cherokee – Mid-Size SUV.
- Chevrolet Volt – Mid-Size APT Car Segment;
- Ford C-MAX Energi – Small APT Car Segment;
- Lincoln MKZ Hybrid – Near-Luxury APT Car Segment;
- Chevrolet Corvette Coupe – Premium Coupe Segment;
- Ford Mustang Convertible – Standard Convertible Segment;
- GMC Canyon – Standard Pickup Segment;
- GMC Sierra 2500/3500 – Heavy Duty Pickup Segment;
- Chevrolet Tahoe – Full-Size utility Segment;
- Cadillac Escalade – Luxury SUV Segment.

"Some auto manufacturers are hoping that attack ads on the Ford F-150 will convince shoppers of the lack of quality, hoping for similar success in election commercials," says Strategic Vision President Alexander Edwards. "However, the Ford F-150 has provided a quality product combined with a strong positive emotional experience that makes it a leader. Ford buyers will continue to cast their vote with the F-150."

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WOW! WHAT A DEAL Stock #8219-15 GM pricing plus tax, title, lic. & doc fees		Stock #9037-16 • Deal #58070 \$1629 total due at signing. GM pricing plus tax, title, lic. & doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. Must have a Non-GM lease in household set to expire within 365 days of new delivery. *Price is stock number specific. NO SECURITY DEPOSIT REQUIRED!		Stock #4759-16 • Deal #58594 GM pricing plus tax, title, lic. & doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing figured with lease conquest rebate. *Price is stock specific. NO SECURITY DEPOSIT REQUIRED!	
2015 GMC SIERRA 2500 • 4WD • DOUBLE CAB \$33,999* WAS \$42,825 SAVE \$8,825 OFF LIST		2016 GMC SIERRA 1500 • 4WD • DOUBLE CAB • SLE \$216* 36 MONTH LEASE GM PRICING \$239 SUPPLIER 10K PER YEAR		ALL NEW 2016 BUICK LACROSSE 1SH • SPORT TOURING \$219* 39 MONTH/10K PER YEAR LEASE FOR ONLY \$1,824 DUE AT SIGNING	
Stock #8780-15 GM price plus tax of \$2285.		Stock #9192-16 • Deal #60410 \$1859 total due at signing. GM pricing plus tax, title, lic. & doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. For lowest lease example GM pricing used. *Stock specific select vehicle. NO SECURITY DEPOSIT REQUIRED!		Stock #4967-16 • Deal #58498 GM pricing plus tax, title, lic. & doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!	
2016 GMC CANYON 4WD • SLE • CREW • SHORT BOX \$209* 24 MONTH LEASE FOR ONLY 10K PER YEAR				ALL NEW 2016 BUICK CASCADA PREMIUM • 1SP SUMMER FUN! ALL NEW BUICK CONVERTIBLE \$335* 39 MONTH/10K PER YEAR LEASE FOR ONLY \$1,817 DUE AT SIGNING	
Stock #8926-16 • Deal #61403 \$1601 total due at signing. GM pricing plus tax, title, lic. & doc fees. Must have '99 or newer non-GM vehicle in household. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. NO SECURITY DEPOSIT REQUIRED!				Sk. #4858-16 • Deal# 60590 GM pricing plus tax, title, lic. & doc fees. Vyletel will waive up to 2 payments; a max amount of \$400.00 total. GM pricing must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!	

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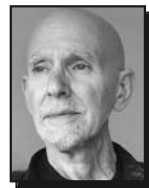
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*GM Employee Pricing Plus Tax, Title, Lic. and Doc. Vyletel will waive up to an additional 2 payments; max amount of \$400.00 total. No Security Deposit Required. Programs subject to change. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 6/30/16.

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ALL NEW 2016 CRUZE "LT" • Chevrolet Complete Care INCLUDED! • 1.4L Turbo DOHC Engine! • Automatic Transmission! • OnStar with 4G LTE with built-in Wi-Fi hotspot! • Rear Vision Camera! • 7" Color Touch Screen MyLink Radio! • Remote Keyless Entry! • Aluminum Wheels! Stock#G30205 Was \$21,995 Sale Price \$17,999 24 MONTH LEASE: \$129* \$749 DOWN W/EQUINOX LOYALTY OR \$999 W/LEASE IN HOUSEHOLD 24/7 PROMISE INCLUDED • 24 months of SiriusXM Satellite Radio! • 24 months of OnStar Guidance Plan! • 5 Year/50,000 miles Courtesy! • Transportation/Roadside Assistance!		2016 SILVERADO "LT" • Chevrolet Complete Care INCLUDED! • Ecotec3 4.3L V6! • Automatic Transmission! • GM Bedliner Included! • 8" Color Screen MyLink Radio with USB Ports! • Aluminum Wheels! • OnStar w/4G LTE w/Built-in Wi-Fi Hotspot! • Steering Wheel Radio Controls! • Remote Keyless Entry! Stock#2G154 Was \$40,270 Sale Price \$31,999 24 MONTH LEASE: \$162* OR \$162* \$749 DOWN W/EQUINOX LOYALTY \$999 W/LEASE IN HOUSEHOLD	

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- Alum Wheels
- Bluetooth
- Rear Back Up Camera
- Stabilitrak
- Power Heated Seats
- 4G LTE WiFI/Onstar
- Sirius/XM Radio
- Rear Park Assist
- Heated Mirrors
- Fog Lamps

Was \$24,990 Sale Price \$19,477* Stk. #B2089

GM EMPLOYEE & FAMILY LEASE

\$119²⁴ w/Conquest \$146²⁴ w/Lease Loyalty

EVERYONE LEASE

\$145³⁶ w/Conquest \$169³⁶ w/Lease Loyalty

\$0 DOWN • 36 MONTH LEASE • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK REGAL PREM 2

• BOSE • NAVIGATION • HIGH INTENSITY HEADLAMPS

- 2.0 Turbo
- Power Heated Leather Seats
- Alum Wheels
- Fog Lamps
- Bluetooth
- Rear Back Up Camera
- Keyless Entry
- Push Button Start
- Remote Start
- Rear Back Up Camera
- Keyless Entry
- Push Button Start
- Stabilitrak
- Dual Air Bags
- Side Curtain Air Bags
- INTELLILINK
- 4G LTE WiFI/Onstar
- Sirius/XM Radio

Was \$32,490 Sale Price \$25,465* Stk. #B1749

Also AVAILABLE IN AWD

GM EMPLOYEE & FAMILY LEASE

\$166²⁴ w/Conquest \$209²⁴ w/Lease Loyalty

EVERYONE LEASE

\$199³⁶ w/Conquest \$228³⁶ w/Lease Loyalty

\$0 DOWN • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCORE

- 1.4L TURBO Engine
- Rear Back Up Camera
- Power Seat
- 10 Air Bags
- Bluetooth
- 6 Spd Auto. Trans
- Traction Ctrl
- Stabilitrak
- 18" Alum Wheels
- Sirius/XM Radio
- Intellink Radio System
- 4G LTE WiFI Onstar

Was \$24,990 Sale Price \$19,953* Stk. #B1919

Also AVAILABLE IN AWD

GM EMPLOYEE & FAMILY LEASE

\$129²⁴ w/Conquest \$169²⁴ w/Lease Loyalty

EVERYONE LEASE

\$159³⁶ w/Conquest \$189³⁶ w/Lease Loyalty

\$0 DOWN • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK LACROSSE

SPORT TOURING • SUNROOF

- 3.6 V6
- 18" Aluminum Wheels
- Sunroof
- Rear Vision Camera
- Bluetooth
- 4G LTE WiFI/Onstar
- Sirius/XM Radio
- Heated Leather Seats
- Push Button Start
- Remote Start
- Spoiler
- Rear Cross Traffic Alert

Was \$36,580 Sale Price \$27,409* Stk. #B1825

GM EMPLOYEE & FAMILY LEASE

\$209²⁴ w/Conquest \$219²⁴ w/Buick Loyalty Own or Lease

EVERYONE LEASE

\$249³⁶ w/Conquest \$259³⁶ w/Buick Loyalty Own or Lease

\$0 DOWN • 36 MONTH LEASE • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

ALL NEW 2016 BUICK CASCADA

• PREMIUM • CONVERTIBLE • LEATHER PKG

Was \$36,990 Sale Price \$31,862* Stk. #B1678

GM EMPLOYEE & FAMILY LEASE

\$299²⁴ w/Conquest \$329²⁴ w/Lease Loyalty

EVERYONE LEASE

\$334³⁶ w/Conquest \$364³⁶ w/Lease Loyalty

\$1499 DOWN • 39 MONTH LEASE • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCLAVE

- 3.6L V6
- Power Seat
- Power Rear Hatch
- Air Cond
- Rear Backup Camera
- 19" Aluminum Wheels
- 4G LTE WiFI/Onstar
- Sirius/XM Radio
- Premium Michelin Tires

Was \$40,485 Sale Price \$32,752* Stk. #B1861

Available in AWD

GM EMPLOYEE & FAMILY LEASE

\$264²⁴ w/Conquest \$294²⁴ w/Lease Loyalty

EVERYONE LEASE

\$304³⁶ w/Conquest \$334³⁶ w/Lease Loyalty

\$0 DOWN • 36 MONTH LEASE • 10K

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

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NEW 2016 GMC TERRAIN SLE

- Power Windows/Locks
- Power Seat
- Cruise Control
- Deep Tinted Glass
- Rear Vision Camera
- Multi Flex Rear Seat
- Premium Michelin Tires
- 4G WiFI/DnStar
- Remote Start

Was \$27,925 Stk. #T2121

GM EMPLOYEE & FAMILY LEASE

\$99²⁴ MONTH LEASE 10K

GM EMPLOYEE & FAMILY PURCHASE

\$20,995*

EVERYONE LEASE

\$139²⁴ MONTH LEASE 10K

EVERYONE PURCHASE

\$21,995*

\$999 DOWN W/COMPETITIVE LEASE OR \$1959 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC ACADIA SLE

- 8-Passenger Modular Seating
- Rear Vision Camera
- Front/Rear Air & Heat
- Power Windows/Locks
- 18" Premium Aluminum Wheels
- Cruise • Bluetooth
- Keyless Entry/Remote Start

Was \$32,990 Stk. #T1743

GM EMPLOYEE & FAMILY LEASE

\$166²⁴ MONTH LEASE 10K

GM EMPLOYEE & FAMILY PURCHASE

\$26,995*

EVERYONE LEASE

\$219²⁴ MONTH LEASE 10K

EVERYONE PURCHASE

\$27,995*

\$999 DOWN W/COMPETITIVE LEASE OR \$1999 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC SIERRA 4X4

DOUBLE CAB SLE

- Aluminum Wheels
- Pwr Windows/Locks
- Deep Tinted Glass
- Cruise
- Bedliner Included
- Touch Screen Radio

Was \$39,260 Sale Price \$31,995* Stk. #T1871

GM 24 MONTH LEASE 10K

\$165*

EVERYONE 36 MONTH LEASE 10K

\$211*

\$1399 DOWN \$1299 DOWN

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC YUKON SLE 4X4

- 10 Way Power Seats
- 9 Passenger Seating
- Bose 9 Speaker Sound System
- Remote Start
- Eco Tech V8

Was \$52,990 Stk. #T2325

36 MONTH LEASE 10K

\$349*

\$1999 DOWN

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC CANYON

CREW CAB SLE 4X4

- V6
- Power Windows/Locks
- Remote Start
- Power Seat
- Cruise
- Remote Keyless
- Aluminum Wheels

Was \$36,310 Sale Price \$31,880* Stk. #T1813

GM EMPLOYEE & FAMILY LEASE

\$189²⁴ MONTH LEASE 10K

EVERYONE LEASE

\$239²⁴ MONTH LEASE 10K

\$999 DOWN

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

SALES HOURS

MON & THURS 8:00AM-9:00PM

TUES, WED & FRI 8:00AM-6:00PM

SATURDAY 10:00AM-3:00PM

OPEN LAST TWO SATURDAYS OF THE MONTH

SERVICE HOURS

MON & THURS 7:00AM-7:00PM

TUES, WED & FRI 7:00AM-6:00PM

SATURDAY 8:00AM-12:00PM

Jim Causley

BUICK

GMC

38111 GRATIOT (N. of Metropolitan Parkway at 16 1/2 Mile) CLINTON TOWNSHIP

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59 YEARS

*Add rebates to sale price. All prior sales excluded. Leases based on 10k per year with S or A credit. (LEASE ACQUISITION FEES ARE INCLUDED IN PAYMENTS). Residential restrictions apply. Purchase prices based on GM Employee & Family Pricing. GMC payments and purchase prices are quoted with GMC/Buick lease loyalty or competitive lease in household, GM Employee Competitive Lease must expire within 365 days. Payments & prices subject to change per GM incentives. Pictures may not represent actual vehicle. Canyon lease payments quoted with competitive lease or competitive make (99 or newer) in household. See dealer for details. Offer ends 6-30-16 at 9pm.

Chevy Stock Car Racer Takes Second Place

From a tenth place starting spot in the FireKeepers Casino 400 at Michigan International Speedway (MIS), Chase Elliott led the field for 35 of the 200-lap race and powered the No. 24 NAPA Auto Parts Chevrolet SS to a career-best second place NASCAR Sprint Cup Series career finish on June 12.

It was his 11th top-10 effort in 2016 and first top-10 at MIS for the 20-year-old Rookie-of-the-Year contender. With a strong Chevy SS race car, Elliott took the checkered flag just nine-tenths of a second behind the race winner.

Kyle Larson, who is also looking for his first win in the NASCAR Sprint Cup Series, took third place behind Elliott in his No. 42 Target Chevrolet SS. Kevin Harvick, who started from the 29th spot due to an untimely caution during his qualifying effort on Friday, piloted his No. 4 Outback Chevy SS to a fifth place finish; which gave Team Chevy three spots in the top-5 overall.

Tony Stewart, with a very strong No. 14 Rush Truck Centers/Mobil 1 Chevrolet SS, brought home a solid seventh place; Austin Dillon was eighth in his No. 3 Dow Salutes Veterans Chevy SS, and Jamie McMurray took his No. 1 McDonald's Chevrolet SS was ninth in final order.

The 200-lap, 400-mile race, which featured a new aero package, was plagued with nine cautions for 46 laps.

Harvick continues to lead the standings by 30-points over teammate Kurt Busch, who finished 10th in his No. 41 Haas Automation/Monster Energy Chevrolet SS. Joey Logano (Ford) was the race winner and Brad Keselowski (Ford) finished fourth to round out the top-5.

The NASCAR Sprint Cup Series takes break next week, and returns to action for the first road course race of the season at Sonoma Raceway in Northern California on June 26.

Johnson Controls Yuma Facility Has Anniversary

Johnson Controls celebrated the 10 year anniversary of its battery distribution center in Yuma, Ariz. this month, said Johnson Controls spokeswoman Kim Theune .

The facility currently employs 184 people and has shipped more than 75 million batteries since production started in June 2006.

To celebrate this milestone, a ceremony for employees was held at the plant on June 8, Theune said.

“Celebrating our 10th anniversary gives us an opportunity to recognize the hard work and dedication of our employees,” said Joseph Moser, plant manager, Yuma Service and Distribution Center, Johnson Controls Power Solutions. “We are proud to provide our customers with high-quality products and service, while contributing to the growth and vitality of the Yuma area.”

The Johnson Controls Yuma facility is responsible for the final production and labeling of batteries that are shipped to automotive aftermarket customers and automakers located in nine surrounding states.

In 2011 the facility was expanded to 265,000 square feet with the addition of 65,000 square feet of warehouse space, Theune sid.

The distribution center is on track to supply 11 million batteries this year.