



From left, GM engineers John Douro, Joe Folk and Kiel Vanderhovel

## GM Powertrain Employees Build Bikes for Local Kids

GM Global Propulsion Systems works on developing powertrains that will be used around the world.

But employees based at its Pontiac headquarters have decided to also develop powertrains on a more local level that can be used around the block.

Liz Dallacqua, a designer release engineer for Global Powertrain Systems (GPS), said that, for the second year in a row, engineers and other workers at GPS have held a "Bike for Kids" program that provides bikes for

youths in need in metro Detroit.

"We started 'Bikes for Kids' in 2015," Dallacqua said. "I was given the task as part of a team-building exercise to come up with something that would bring the engineers together. I found a charity in Detroit called 'Back Alley Bikes' that works with kids and teaches them how to repair and take care of bicycles."

The idea is to get the kids bikes, Dallacqua. This gives them mobility.

CONTINUED ON PAGE 2

## FCA, Google Partner on Driverless Cars

In a move that has brought Silicon Valley closer than ever to the industrial heartland, Google and Fiat Chrysler have entered in a formal alliance to collaborate in research on the development of autonomous vehicles.

The Google Self-Driving Car Project and Fiat Chrysler, in a first-of-its-kind collaboration, will integrate Google's self-driving technology into the new 2017 Chrysler Pacifica Hybrid minivans to expand Google's existing self-driving test program.

This marks the first time that Google has worked directly with an automaker to integrate its self-driving system, including its sensors and software, into a passenger vehicle, said Fiat Chrysler spokeswoman Dianna Gutierrez.

The Chrysler Pacifica Hybrid minivans will be used later this year for Google's self-driving testing, more than doubling Google's current fleet of self-driving test vehicles, Gutierrez said.

Fiat Chrysler, Gutierrez said, will initially design and engineer around 100 vehicles uniquely built for Google's self-driving technology.

Google, in turn, will integrate the suite of sensors and computers that the vehicles will rely on to navigate roads autonomously.

Both companies will co-locate part of their engineering teams at a facility in southeastern Michi-

gan to accelerate the design, testing and manufacturing of the self-driving Chrysler Pacifica, Gutierrez said.

"FCA has a nimble and experienced engineering team and the Chrysler Pacifica Hybrid minivan is well-suited for Google's self-driving technology," said John Krafcik, chief executive officer, Google Self-Driving Car Project.

"The opportunity to work closely with FCA engineers will accelerate our efforts to develop a fully self-driving car that will make our roads safer and bring everyday destinations within reach for those who cannot drive."

Self-driving cars have the potential to prevent some of the

33,000 deaths that occur each year on U.S. roads, 94 percent of which are caused by human error, Gutierrez said. This collaboration will help Fiat Chrysler and Google better understand what it will take to bring self-driving cars into the world.

"Working with Google provides an opportunity for FCA to partner with one of the world's leading technology companies to accelerate the pace of innovation in the automotive industry," said Sergio Marchionne, chief executive officer, FCA. "The experience both companies gain will be fundamental to delivering automotive technology solutions that ultimately have far-reaching consumer benefits."



The 2017 Pacifica will be used for Google's self-driving testing.



2016 Ford Explorer



2016 Jeep Cherokee

## Ford, Fiat Chrysler Sales Up in April; GM Cuts Fleet

DETROIT (AP) — America's love of trucks and SUVs helped push the auto industry to its best April ever, with most automakers reporting healthy increases.

U.S. consumers bought just over 1.5 million vehicles in April, nudging out the old record set in April of 2005, according to Kelley Blue Book.

This time around, it's consumer demand that is driving sales. In 2005, automakers offered wildly generous discounts and lease deals to keep their factories running. Some sold cars or trucks at a loss. Now, since the companies cut factory capacity during the Great Recession, they're selling vehicles for strong prices.

"I think it's full-steam ahead," said Rebecca Lindland, senior analyst for Kelley Blue Book, who doesn't see any economic forces that would cause car sales to slow.

Sales last month rose 3.6 percent to an annual rate of 17.4 million. Last year the industry set a record with sales of 17.5 million.

Ford posted record SUV sales. Fiat Chrysler was up 6 percent on record Jeep sales, and Ford rode an April record for SUV sales to a 4 percent increase.

General Motors, Volkswagen and Hyundai were the only major automakers to report sales declines. GM blamed its 3.5 percent drop on a strategy of cutting low-profit sales to rental car companies. VW sales fell almost 10 percent as its emissions-cheating scandal continued. Hyundai sales were off 8.5 percent from a record April last year.

Ford Motor Co. said it sold more than 65,000 SUVs, the best April in company history, led by the Explorer with a 22 percent increase. Fiat Chrysler was led by a 17 percent increase in sales of Jeep SUVs.



2016 Chevrolet Malibu

It was FCA's best U.S. April since 2005.

KBB is forecasting sales to be flat from last year's record 17.5 million, but Lindland says they could even fall off a bit as GM and other automakers reduce sales to rental car companies. Still, she says retail sales to individual buyers would be up, and that is healthy for the auto industry.

Regardless of whether sales keep growing, the overall pace of growth is slowing. Two years ago, for example, April sales jumped 8 percent, or double last month's expected pace. J.D. Power and Associates predicted that April sales this year would run at an annual rate of 17.6 million.

For now, the sales outlook is

CONTINUED ON PAGE 8

## Takata's Newest Recall Boosts Total to 69 Million

by Tom Krisher  
AP Auto Writer

DETROIT (AP) — Takata has agreed to recall another 35 million to 40 million air bag inflators, a stunning increase that will more than double what already is the largest automotive recall in American history.

The recall expansion would bring to as many as 69 million the total number of inflators to be replaced, a task that will take until the end of 2019 to complete, according to a statement May 4 from the National Highway Traffic Safety Administration.

Takata air bag inflators can explode with too much force and injure people. So far, at least 11 deaths and more than 100 injuries have been reported worldwide.

Replacing that many inflators will be a daunting task because automakers involved in the current recall of 28.8 million inflators have only been able to fix 28 percent of the cars involved after more than two years. Air bag manufacturers have had trouble ramping up to make enough replacement inflators, and automakers have had trouble finding owners and persuading them to get their cars repaired.

"The acceleration of this recall is based on scientific evidence and will protect all Americans from air bag inflators that may become unsafe," Transportation Secretary Anthony Foxx, whose department oversees NHTSA, said in the statement.

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## Takata's Newest Recall Boosts Total to 69 Million

CONTINUED FROM PAGE 1

Under an order issued last year, the government has wide authority over Takata to prompt additional recalls. The NHTSA news release says the order has been amended to include the additional inflators.

The expansion will be phased in between this month and December 2019, with older cars and those in areas of high heat and humidity getting priority, the agency says.

Takata uses the chemical ammonium nitrate to create an explosion that inflates air bags in a crash. But the chemical can degrade over time when exposed to heat and humidity and burn too fast, blowing apart a metal canister and spewing shrapnel into drivers and passengers.

The expanded recall covers all front air bags that do not have a chemical drying agent known as a desiccant. But it does not cover side air bags without the drying agent, nor does it cover another 32 million air bags that have the desiccant.

Sen. Bill Nelson, a Florida democrat, whose state includes several of the injuries and deaths from Takata inflators, said the pace of the recalls still isn't fast enough.

"The top priority must be doing whatever is necessary to get these potentially deadly air bags out of people's cars as quickly as possible. If we wait another three or four years for these to get replaced, more people are likely to die," he said in a statement.

Even without the expansion, it would have taken until the end of 2017 for enough replacement parts to be manufactured, said Scott Upham, CEO of Valient Market Research in Rochester, N.Y., which tracks air bag sales.

Upham said other makers of air bag inflators such as TRW Automotive, Daicel and Autoliv have agreed to ramp up production even more.

"They're pitching in to the best of their ability, but even with their help, it's going to be very difficult to really ramp up production to cover this," Upham said.

Upham says it will be difficult for Takata to survive financially with the expanded recall. He expects the company to file for bankruptcy and emerge as a smaller corporation specializing in seat belts, electronics and air bag assemblies without inflators.

The additional recalls come as authorities in Malaysia investigate two more recent deaths in cars with Takata air bags that ruptured.

Honda says the inflators spewed metal fragments in the crashes, but the cause of the deaths has not been determined.

The crashes occurred in April and May. If they were caused by Takata inflators, they would be the 12th and 13th deaths worldwide.

## Research into Trends Determines Future Auto Colors

by Jim Stickford

Paul Czornij, technical manager for the BASF Color Excellence Group, has an interesting task. It's his job to find out what's going to be the new black.

Czornij recently unveiled 65 different paint colors developed by BASF after more than a year of "painstaking" research. He and his team investigated color trends in art, architecture and technology. They then developed paint colors and coatings based on what their research revealed.

Czornij said that the 65 different colors they came up with were developed in BASF design centers around the world.

Different regions of the globe had different trends, Czornij said. Over all, 20 colors came from Europe, 20 from North America and 25 from the Asia/Pacific region. He noted that China now has its own development center and five of the 25 Asia/Pacific colors were developed there.

Now that the colors have been selected and developed – and it wasn't always easy, said Czornij, to develop the coatings and paint colors desired – they'll be taken to automakers who can now use them as the basis for their new color palettes.

Basically, Czornij said, BASF has spent the last year or so trying to develop colors that will be used to paint cars that will be made three to five years from now.

"BASF has a good track record," Czornij said. "The overarching theme for this year's collection of 65 colors is 'Parallax,' a concept where objects appear shifted or changed when viewed from different angles. The two competing vantage points that shape our modern world are the fascination of the virtual world and the longing for honest self-expression."

In North America, BASF's three main new colors are Raingarden, Primordial Soup and Aerialist Wish, Czornij said. Raingarden is a metallic silver with green and blue elements meant to show the lines of how individuals behave in society and how the influence of technology blurs things.

Primordial Soup, Czornij said is a deep, blood red that was inspired by the heart and is meant to represent a collective passion while also showing individualization.

Aerialist Wish is a black color with a silky silver throughout. It is meant, Czornij said, at first to represent a grittiness, but the darkness of the color is supposed to be mysterious and luxurious and relates to society's feelings of recent urban development.

ings of recent urban development.

"A lot of people think of a car's color as an exterior expression of who the owner is," Czornij said. "The interior is private, but the exterior is meant to be a statement, and the color an owner chooses says something."

BASF, Czornij said, worked hard to develop colors that changed a little when the perspective of the viewer changed. That's important because most cars only have one color on the body and appearing slightly different from different angles is a way of changing things up without having to change.

It's important to give OEMs 65 different colors to choose from, Czornij said, because different colors work better for different models.

A good Jeep color isn't the



Czornij shows off new colors developed by BASF for OEMs

same as a good Lincoln or Cadillac color. As OEMs try to create the image they want for a partic-

ular model, having a lot of color choices is something that can help.

## GM Powertrain Builds Bikes for Local Kids

CONTINUED FROM PAGE 1

"I thought this was a good charity," Dallacqua said. "So last year we worked with them to get kids bikes and to teach them about the bikes."

The program proved to be a great success for the kids, Dallacqua. And the engineers enjoyed the work and helping the kids.

So when 2016 rolled around, Dallacqua decided that bikes were the way to go. But this time she decided to work a little closer to home.

"We wanted to work on a project in Pontiac, where GPS is lo-

cated," Dallacqua said. "So we partnered with KLM Bike & Fitness in Rochester. They provided, at wholesale prices, bike kits and spare parts, as well as the mechanics who know how to put them together."

So on April 29, 74 volunteer GPS engineers, as well as the folks from KLM Bike & Fitness, had a bike build, Dallacqua said. In all, 12 new bikes were put together and 21 bikes in various states of disrepair were worked on and made whole.

The bikes were then donated to the Woodside Community Center in Pontiac, a local organi-

zation that works with 465 students in Pontiac. All but one of the bikes were distributed to kids at Woodside. The last one was auctioned off to raise money for the Baldwin Center on May 6.

"The Baldwin Center also received some matching funds from GM as part of the GM Cares initiative," Dallacqua said.

"It was great to see all the engineers come to the build event and work together to repair and build the bikes. This turned out to be a true team-building exercise because the bikes were built by teams put together that day."

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## Engineers Talk Autonomous Technology at MCC Event

by Jim Stickford

Once an autonomous car has enough information, from various sources, "the car then has to plan what to do," said Steve Buckley at a May 6 symposium.

Buckley, senior technical fellow for Electrical and Electronics at Fiat Chrysler, was speaking at a Macomb Community College symposium titled, "The Road to Autonomous Vehicles," where personnel from the Detroit OEMs and suppliers had gathered to get the latest on where the industry stands on driverless cars and how soon the future will be upon us.

He was joined by Gary O'Brien, global director of Advanced Engineering at Delphi's Electronics and Safety Division.

Buckley spoke specifically about the challenge of how the environment around a car affects automated or autonomous driving.

He noted that there are five levels of automation. Actually, Buckley said, there is a level zero. That's where the driver is responsible for everything. But cars today come with a variety of automated tech, including rearview cameras and adaptive cruise control.

As cars move up the spectrum from level one to level five, the need for the vehicles to be able to sense what's in their environments is going to grow, Buckley said. And that won't be easy, he added, because sensing the environment encompasses a wide variety of factors, including vehicles around the car, traffic signs, off-road data sent to the car from outside connections, and, of course, the weather.

"The car then has to localize itself on the map, and consider local regulations like speed limits and other traffic rules. And then maybe even plan a route to a destination using all

this important information."

To be able to do this, O'Brien said, vehicles are and will be using a variety of different sensors. Each sensor has its own strength and weakness.

He explained that radar, for example, doesn't work well in tunnels because of the curved roof. Vision systems like rearview cameras have the same weaknesses as the human eye. Fog, for example, blinds them.

A similar device, lidar, that emits pulsed laser light instead of microwaves, O'Brien said, can be affected by objects that don't reflect light well and dirty optics can affect it.

Because no one sensor system can do everything, O'Brien said, the trick is fusion, integrating all the systems together so that they work in harmony.

"Let's face it, bad weather is a real thing and a real problem," O'Brien said. "So fusion of these different systems is important to overcome individual weaknesses."

Buckley noted, "As technology advances and more automated cars become a reality – and automated vehicles are going to be here in the next five to 10 years depending on definition – OEMs and suppliers have to do a few things."

First, he said, they must be able to assure the public that their privacy is protected, he said.

The question of who owns the data generated by all this technology is a real thing and presents ample room for debate, Buckley said.

Secondly, he said, these systems must have sound cybersecurity. The public must be convinced that their vehicles won't be hacked.

Third, Buckley said, the software that runs the cars of tomorrow must be reliable. That isn't easy when you're talking about

50 central processing units using 100 million lines of code.

Finally, he said, the systems must behave in a manner that people expect.

What that really means is drivers must know how to use it and trust it, Buckley said.

When asked about acceptance of this technology, O'Brien said the younger the driver, the more they accept it. "I now have a rearview camera on my car," he said. "When I back up, I use the camera, but I still look around. My kids just use the camera."

"And, another good example is Delphi's automated car that completed a coast-to-coast journey last year. That car did the driving more than 90 percent of the time."

"When people ride in that car,



Steve Buckley

it has taken them about 10 or 15 minutes to get used to the car being in control."

## BorgWarner Pays Dividend to Stockholders

The board of directors of BorgWarner of Auburn Hills declared a quarterly cash dividend of 13 cents per share of common stock. The dividend is payable on June 15, 2016 to shareholders of record on June 1, 2016, said BorgWarner spokesman Ken Lamb.

BorgWarner Inc. makes highly engineered components and systems for powertrains around the world. Operating manufacturing and technical facilities in 74 locations in 19 countries, the company specializes in powertrain solutions to improve fuel economy, reduce emissions and enhance performance.

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## Ferrari Names Marchionne Its New CEO

MILAN (AP) – Sergio Marchionne took full control of super sportscar maker Ferrari NV, adding the CEO title on May 2 to that of chairman as he positions the carmaker in the luxury goods space and seeks to regain Formula 1 glory.

Marchionne's replacement of CEO Amedeo Felisa came as Ferrari posted its best first-quarter earnings ever, a 19 percent increase in net profit to 78 million euros (\$89.5 million). That compares with 65 million euros in the same period last year.

"I remain as bullish on the prospects for this company as I was when I presented Ferrari to the markets," said Marchionne, who is also CEO of mass-market carmaker Fiat Chrysler.

"We are just now beginning to define the true potential on the passenger car side of what this house can deliver."

Marchionne engineered the luxury carmaker's spinoff from mass carmaker Fiat Chrysler, after longtime chairman Luca Cordero di Montezemolo left over differences in strategy. He also launched public offerings in New York and Milan.

Marchionne renewed his pledge to enter the luxury goods space, beyond cars and more exclusive than the Ferrari-branded caps and watches already available, saying the first offerings would be available to the public in 2017, Ferrari's 70th anniversary. He declined to be more specific.

Ferrari this quarter signed a non-binding memorandum of understanding to build a new Ferrari theme park in China. It already operates a theme park in Abu Dhabi and has plans to open another in Barcelona.

Another key part of his brand strategy is getting the Ferrari Formula 1 racing team back into the winner's circle. While Ferrari has placed in the top three in four races in 2016, it hasn't won.

"We have to correct this quickly," Marchionne said.

The carmaker, based in the northern Italian city of Maranello, said shipments for the three months ending March 31 grew 15 percent to 1,882. Ferrari limits production to safeguard exclusivity, but Marchionne has said that numbers could nudge up to 9,000 units annually by 2019, with sales of 7,900 projected for this year.

Deliveries rose 24 percent in Europe, its strongest region, to 950 units and just 2 percent in the Americas to 523 units.

## Italian Premier Renzi Praises Alfa Romeo

ROME (AP) – Italian Premier Matteo Renzi is hailing the new Alfa Romeo sedan by Fiat Chrysler, which he says will add 3,400 jobs in Italy and symbolizes the country's economic potential.

Four models of the new Giulia model were parked last week in the courtyard of the government's headquarters, with Renzi inspecting a shiny red model.

The Giulia is key to Fiat Chrysler Automobiles' ambitions to boost production in Italy for export.

Renzi says auto manufacturing will help Italy's economy, which has been struggling for years, adding that the Giulia transmits a message "of starting again and of Italian style."

FCA has slowed the rollout of Alfas, mainly due to weakness in China's economy. But CEO Sergio Marchionne said this week he's convinced China has a "real, live market" for Alfa.

Pictures may not reflect actual vehicle. \* The FCA US LLC (Formerly Chrysler Group) Employee Advantage Purchase program sale prices and lease payments quoted. Just add tax, title, doc fee and destination charge. \*\* 24, 36, 48, 60 month FCA US LLC employee leases. The amount due on all leases require amount due plus monthly fee, cap cost reduction fee, first payment, title, plate, doc fee and destination charge. Security deposit is waived on all lease payments. Lease payments are 18,000 miles per year, 20 cents per mile thru May or 25 cents thru Chrysler Capital for excess mileage. Customer must qualify for 1 or 5 year credit approval. Payments subject to change due to lower approved credit tier. Banks may require to prove income and residency for credit approval. Customer is responsible for excess wear and tear. Total deferred price is the sum of the purchase price, plus doc fee, plate fee, sales tax, and accrued finance charges over the term of the lease. All rebates and program monies assigned back to dealer. All prices and lease payments are based on FCA US LLC incentives thru the Great Lakes Business Center. Rebates as retail consumer cash, lease cash, lease loyalty, military, trade assist cash, finance bonus cash and all other Great Lakes offers will be applied. The dealer invoice amount is not a net factory price to dealer. Customers may not qualify for all offers, incentives, discounts or financing offers. See dealer for qualifications and complete details. Exclusive Huyvaere new car cash coupon has been applied to all sale and lease payments in this ad. Vehicle sale prices include Chrysler Capital bonus cash—must finance thru Chrysler Capital. Ram leases include Great Lakes Truck Conquest Bonus cash. \*Sale prices include lease loyalty retail bonus cash, customer must qualify. 1.04 month buy, 2.99% APR with approved credit.





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## GM Recovering From Japanese Earthquake

NASHVILLE, Tenn. (AP) – General Motors is on track to resume full operations at four North American plants where vehicle assembly has been halted because of supply chain interruptions caused by earthquakes in Japan.

GM spokesman Tom Wickham confirmed May 4 that manufacturing that was put on hold on April 25 is expected to resume on May 9 at plants in Spring Hill, Tenn.; Lordstown, Ohio; Kansas City, Kan.; and Oshawa, Canada.

U.S. workers covered by the United Auto Workers contract with GM receive about three-quarters of their gross wages while assembly is idled.

The powerful earthquakes that struck southwestern Japan last month killed 49 people and disrupted manufacturing and logistics.

Company, union and state officials met at the Tennessee plant last week to celebrate a \$790 million investment to build a new high-efficiency engine and upgrade vehicle production, creating nearly 800 jobs at the facility.

Mike Herron, the chairman of UAW Local 1856, said the company had little choice but to stop assembly of the Cadillac XT5 midsize SUV at the plant that will also begin producing the GMC Acadia later this spring.

"There's some integral electronics that are used in the entire auto industry," Herron said. "The parts are made solely in Japan and it's impacting everybody to some extent."

GM's North America Manufacturing Manager Arvin Jones said the company was working to minimize the shutdown due to the parts shortage.

"As we go through this, we're trying to figure out how we balance ourselves off to keep us rolling and continuing our production," Jones said.

"We have suppliers all over the world – that's the balance of the business, and we're working through all the issues."

GM produces the Chevrolet Cruze in Lordstown and the Chevrolet Malibu in Kansas City. The flex line in Oshawa makes the Chevrolet Camaro and Camaro Convertible, Chevrolet Impala, Buick Regal and Cadillac XTS.

The Detroit automaker has said that the two-week halt to vehicle production is not expected to have a "material impact" on annual production plans or financial results for GM North America.

## Fireworks Show Salutes Detroit's Current Revival

DETROIT (AP) – This year's annual fireworks display over the Detroit River is billed as a salute to progress made toward Detroit's revival and optimism for the future.

The event's producers, The Parade Co., announced May 5 that The Ford Fireworks on June 27 will be themed, "Go Forward Detroit."

The show by Zambelli Fireworks will include more than 10,000 pyrotechnic effects visible for miles along the river between Detroit and Windsor, Ontario.

It's the 58th year for the event. Dearborn-based Ford Motor Co. has been the title sponsor since 2013.

This year, Ford will offer free admission to Belle Isle for the first 1,000 vehicles to arrive at the location.

The island park is among the popular spots for watching the fireworks.



# Autopalooza is Back with All Kinds of Special Treats

Car buffs have taken their prized possession out of storage, revved up the engine, put the convertible top down and went for a joy ride. When they came back, they looked for more nostalgia by checking the recently released 2016 Autopalooza schedule.

Autopalooza is a celebration of Southeast Michigan's automotive heritage that encompasses a series of major car cruises, auto races and auto shows during the summer.

Some of the major events:

- The Chevrolet Detroit Belle Isle Grand Prix June 3-5, features cars of the IZOD IndyCar Series, the Grand-Am Rolex Sports Car Series and the Pirelli World Challenge Championship Series.

- The FireKeeps Casino 400. Held at the Southeastern Michigan International Speedway, is scheduled for the weekend of June 10-12.

- The Eastpointe Gratiot Cruise, in its 18th year, takes place the weekend of June 18.

- The EyesOn Design Automotive Design Exhibition is scheduled for June 19 at the Eleanor and Edsel Ford Estate in Grosse Pointe Shores.

- The Motor Muster, scheduled for June 18-19, celebrates one of the innovative eras of American automotive history – 1933-1976.

- The Sloan Museum Auto Fair takes place June 25-26 at the Flint Cultural Center campus.

- Cruisin' Downriver is set for June 25 and runs on Fort Street from Sibley Road to Outer Drive through the cities of Lincoln Park, Riverview, Southgate and Wyandotte.

- The All-American Cruise takes place on July 9 in Westland

along Wayne Road between Joy Road and Glenwood. In addition to the cruise, there will be a line up of vintage cars at the Westland Historic Village.

- The R.E. Olds Transportation Museum Carp Capital Auto & Bike Show is scheduled for July 30 in Lansing.

- The Concours d'Elegance of America show is set for July 31 at The Inn at St. John's in Plymouth.

- The Clinton Township Gratiot Cruise takes place on Aug. 7.

- The Back to the Bricks Cruise Weekend celebrates its 12th year Aug. 11-15. The event covers Michigan's automotive history in Flint, Grand Blanc and Burton.

- The Woodward Dream Cruise is on Aug. 20. This is the world's largest one-day celebration of classic car culture.

- The Pure Michigan 400 race and associated events are scheduled for Aug. 26-28 at the Michigan International Speedway in Brooklyn.

- The Cruisin' Hines event, which runs along 7.5 miles of road in Wayne is scheduled for Aug. 28. This is the only cruise in Southeast Michigan where the road is closed to everything but classic cars and hot rods.

- The Old Car Festival will be held Sept. 10-11 on the streets and grounds of Greenfield Village. The event celebrates cars made between the 1890s and the early 1930s.

- Autopalooza finishes up in Ypsilanti with the Orphan Car Show on Sept. 16. The event celebrates the orphan brands that are gone but not forgotten.

Visit [www.autopalooza.org](http://www.autopalooza.org) for more information.

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<p>2016 EQUINOX "LT"</p> <ul style="list-style-type: none"> <li>• Chevrolet Complete Care INCLUDED!</li> <li>• 2.4L DOHC VVT Engine! • Rear Vision Camera!</li> <li>• 7" Color Touch Screen MyLink Radio! • Bluetooth for Phone!</li> <li>• OnStar with 4G LTE with built-in Wi-Fi hotspot!</li> <li>• Remote Keyless Entry!</li> <li>• Aluminum Wheels!</li> </ul> <p>Stock#G29307</p> <p>Was \$27,680 Sale Price \$21,017</p> <p><b>\$164* OR \$164*</b> \$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p> <p>24 MONTH LEASE: <b>\$164*</b></p>	<p>ALL NEW 2016 MALIBU "LT"</p> <ul style="list-style-type: none"> <li>• Chevrolet Complete Care INCLUDED!</li> <li>• 1.5L Turbo DOHC Engine! • Ambient Interior Lighting!</li> <li>• OnStar w/4G LTE w/built-in Wi-Fi hotspot! • 17" Aluminum Wheels!</li> <li>• 7" Color Touch Screen MyLink Radio!</li> <li>• 8 Way Power Driver's Seat!</li> <li>• Rear Vision Camera!</li> </ul> <p>Stock#G29661</p> <p>Was \$25,895 Sale Price \$20,999</p> <p><b>\$159* OR \$159*</b> \$499 DOWN W/COMPETITIVE LEASE \$999 DOWN W/LEASE LOYALTY</p> <p>24 MONTH LEASE: <b>\$159*</b></p>
<p><b>No Employee Discount REQUIRED on Our Most Popular Models!</b></p>	
<p>ALL NEW 2016 CRUZE "LT"</p> <ul style="list-style-type: none"> <li>• Chevrolet Complete Care INCLUDED!</li> <li>• 1.4L Turbo DOHC Engine! • Automatic Transmission!</li> <li>• OnStar with 4G LTE with built-in Wi-Fi hotspot! • Rear Vision Camera!</li> <li>• 7" Color Touch Screen MyLink Radio!</li> <li>• 2 Years of XM, OnStar Directions and 24 Gig of Wi-Fi!</li> <li>• Remote Keyless Entry!</li> <li>• Bluetooth for Phone!</li> </ul> <p>Stock#G29806</p> <p>Was \$21,995 Sale Price \$17,530</p> <p><b>\$129</b> \$999 DOWN</p> <p>24 MONTH LEASE: <b>\$129</b></p>	<p>2016 SILVERADO "LT" 4X4 DBL CAB</p> <ul style="list-style-type: none"> <li>• Chevrolet Complete Care INCLUDED!</li> <li>• Ecotec3 4.3L V6! • Automatic Transmission! • GM Bedliner Included!</li> <li>• Color Screen Mylink Radio with USB Ports! • Aluminum Wheels!</li> <li>• OnStar w/4G LTE w/Built in Wi-Fi Hotspot!</li> <li>• Steering Wheel Radio Controls!</li> <li>• Remote Keyless Entry!</li> </ul> <p>Stock#G27914</p> <p>Was \$39,975 Sale Price \$31,031</p> <p><b>\$199</b> \$999 DOWN</p> <p>24 MONTH LEASE: <b>\$199</b></p>

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\*Pictures may not represent actual sale vehicle. All applicable incentives including competitive lease, conquest and/or loyalty offers have been deducted from Sale Prices/ Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees and were valid at time of printing. Leases are 10,000 miles per year and a disposition fee may be required at lease turn in. \$1000 over Kelly Blue Book trade-in guarantee is for 2002-2014 vehicles. No branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 5/31/2016 @ 6:00PM.



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Jim Causley

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59th Anniversary  
Sales Event  
LEASE PULL AHEAD IS BACK!

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We **DO NOT** Charge You a Doc Fee to do Your Paper Work! **SAVE up to \$200!**  
And You Don't Pay a \$595 Acquisition Fee Up Front At Delivery

BUICK

WITH \$0 DOWN LEASING

NEW 2016 BUICK VERANO  
SPORT TOURING EDITION

- 2.4 4 Cyl
- Alum Wheels
- Bluetooth
- Rear Back Up Camera
- Stabilitrak

Was \$25,385 Sale Price \$18,898\* Stk. #B1911

GM EMPLOYEE & FAMILY LEASE

\$135 w/Conquest

\$163 w/Lease Loyalty

EVERYONE LEASE

\$159 w/Conquest

\$188 w/Lease Loyalty

\$0 DOWN • 36 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCORE

- 1.4L TURBO Engine
- Rear Back Up Camera
- Power Seat
- 10 Air Bags
- Bluetooth
- 6 Spd Auto Trans
- Traction Ctrl

Was \$24,990 Sale Price \$19,303\* Stk. #B1967  
Also AVAILABLE IN AWD

GM EMPLOYEE & FAMILY LEASE

\$169 w/Conquest

\$194 w/Lease Loyalty

EVERYONE LEASE

\$179 w/Conquest

\$204 w/Lease Loyalty

\$0 DOWN • 39 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK REGAL PREM 2

- BOSE • NAVIGATION • HIGH INTENSITY HEADLAMPS
- 2.0 Turbo
- Power Heated Leather Seats
- Alum Wheels
- Fog Lamps
- Bluetooth
- Rear Back Up Camera
- Keyless Entry
- Push Button Start

Was \$32,490 Sale Price \$25,465\* Stk. #B1711  
Also AVAILABLE IN AWD

GM EMPLOYEE & FAMILY LEASE

\$175 w/Conquest

\$215 w/Lease Loyalty

EVERYONE LEASE

\$225 w/Conquest

\$265 w/Lease Loyalty

\$0 DOWN • 24 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

ALL NEW 2016 BUICK CASCADA

- PREMIUM • CONVERTIBLE • LEATHER PKG

Was \$36,990 Sale Price \$32,862\* Stk. #B1621

GM EMPLOYEE & FAMILY LEASE

\$338 w/Conquest

\$365 w/Lease Loyalty

EVERYONE LEASE

\$353 w/Conquest

\$379 w/Lease Loyalty

\$1499 DOWN • 39 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK LACROSSE

- SPORT TOURING • HEATED LEATHER SEATS
- 3.6 V6
- 18" Aluminum Wheels
- Rear Vision Camera
- Bluetooth

Was \$36,990 Sale Price \$26,364\* Stk. #B1781

GM EMPLOYEE & FAMILY LEASE

\$209 w/Conquest

\$224 w/Buick Loyalty Own or Lease

EVERYONE LEASE

\$249 w/Conquest

\$265 w/Buick Loyalty Own or Lease

\$0 DOWN • 36 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCLAVE

- 3.6L V6
- Power Seat
- Power Rear Hatch
- Air Cond
- Rear Backup Camera
- 19" Aluminum Wheels
- 4G LTE WiFi/Onstar
- Sirius/XM Radio
- Premium Michelin Tires

Was \$36,990 Sale Price \$32,352\* Stk. #B1924  
Available in AWD

GM EMPLOYEE & FAMILY LEASE

\$279 w/Conquest

\$307 w/Lease Loyalty

EVERYONE LEASE

\$294 w/Conquest

\$322 w/Lease Loyalty

\$0 DOWN • 36 MONTH LEASE • 10K  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

WE ARE PROFESSIONAL GRADE

NEW 2016 GMC TERRAIN SLE

- Power Windows/Locks
- Power Seat
- Cruise Control
- Deep Tinted Glass
- Rear Vision Camera
- Multi Flex Rear Seat
- Premium Michelin Tires
- 4G WiFi/OnStar
- Remote Start

Stk. #T2043

GM EMPLOYEE & FAMILY LEASE

\$139 24 MONTH LEASE 10K

\$21,599\*

EVERYONE LEASE

\$166 24 MONTH LEASE 10K

\$22,599\*

\$999 DOWN W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC ACADIA SLE

- 8-Passenger Modular Seating
- Rear Vision Camera
- Front/Rear Air & Heat
- Power Windows/Locks
- 18" Premium Aluminum Wheels
- Cruise • Bluetooth
- Keyless Entry

Stk. #T1727

GM EMPLOYEE & FAMILY LEASE

\$228 36 MONTH LEASE 10K

\$249 36 MONTH LEASE 10K

\$959 DOWN W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC SIERRA 4X4 DOUBLE CAB SLE

- Alum Wheels
- Pwr Windows/Locks
- Deep Tinted Glass
- Cruise
- Bedliner Included
- 8" Touch Screen

Stk. #T1872

36 MONTH LEASE 10K

\$189\*

24 MONTH LEASE 10K

\$199\*

\$899 DOWN \$1599 DOWN  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC SIERRA 2500 HD 4x4 WITH 7-1/2' WESTERN PRO PLOW

- Power Windows/Locks
- Cruise, Keyless Entry
- HD Trailer Package
- Rear Backup Camera
- Power Heated Mirrors

Stk. #T1572

6 TO CHOOSE FROM

\$36,995\*

Starting at INCLUDES PLOW. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC CANYON CREW CAB SLE 4X4

- V6
- Power Windows/Locks
- Remote Start
- Cruise
- Remote Keyless
- Aluminum Wheels

Stk. #T1813

GM EMPLOYEE & FAMILY LEASE

\$227 24 MONTH LEASE 10K

\$277 24 MONTH LEASE 10K

\$999 DOWN  
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

SALES HOURS

MON & THURS ..... 8:00AM-9:00PM  
TUES, WED & FRI ..... 8:00AM-6:00PM  
SATURDAY ..... 10:00AM-3:00PM

OPEN SATURDAY  
MAY 14TH AND  
MAY 21ST

SERVICE HOURS

MON & THURS ..... 7:00AM-7:00PM  
TUES, WED & FRI ..... 7:00AM-6:00PM  
SATURDAY ..... 8:00AM-12:00PM

Jim Causley

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59 YEARS

of Buick

\*Add rebates to sale price. All prior sales excluded. Leases based on 10k per year with S or A credit. (LEASE ACQUISITION FEES ARE INCLUDED IN PAYMENTS). Residential restrictions apply. Purchase prices based on GM Employee & Family Pricing. GMC payments and purchase prices are quoted with GMC/Buick lease loyalty or competitive lease in household, GM Employee Competitive Lease must expire within 365 days. Payments & prices subject to change per GM incentives. Pictures may not represent actual vehicle. Canyon lease payments quoted with competitive lease or competitive make (99 or newer) in household. See dealer for details. Offer ends 5-14-16 at 3pm.

April Results:  
Fiat Chrysler,  
Ford Sales Up

CONTINUED FROM PAGE 1

still sunny. Consumers are on track to spend more than \$36.9 billion on new vehicles in April, surpassing the previous record for the month set last year, according to J.D. Power and LMC Automotive.

But there are some worrying trends for the industry.

Buyers are flocking to SUVs and trucks, which might force manufacturers to discount cars to move them off lots. That's good for buyers in the short term, but incentives can flood the market with cars and hurt resale values.

At Fiat Chrysler, car sales fell 8 percent for the month. Sales of the Chrysler 200 midsize car tumbled 60 percent to around 7,600. Ford's car sales fell 12 percent.

Although sales of sedans are dropping, Lindland doesn't see big price wars developing because many auto factories can now switch easily from cars to SUVs. Many SUVs are built on the same underpinnings as cars.

Some cars bucked the downward sales trend. Sales of GM's new Chevrolet Malibu and Honda's new Civic each rose nearly 25 percent.

Sales to individual consumers also appear to be slowing, so automakers are relying more on less profitable sales to rental-car companies and other fleets. J.D. Power expected April sales to individual buyers to rise 4 percent, while sales to fleets were expected to jump 8.7 percent.

John Humphrey, senior vice president of J.D. Power, said consumers likely spent more on new cars and trucks than any other April on record. But he said slowing growth, the shift away from cars and rising fleet sales "pose significant challenges to manufacturers as they compete in the marketplace."

No Recalls For  
Ford F-150  
Required

DETROIT (AP) – United States safety regulators have closed an investigation into power brake assist failures in Ford F-150 pickup trucks without seeking a recall.

The National Highway Traffic Safety Administration said an analysis of complaints and testing showed that even in worst-case situations, the trucks can be stopped with a moderate increase in brake pedal pressure.

In June, the agency began investigating about 250,000 pickups from 2011 and 2012 after finding seven crashes and 466 consumer complaints. All the trucks had 3.5-liter six-cylinder engines. Ford's F-Series trucks are the top-selling vehicles in the U.S.

But the investigation found that most of the crashes happened at low speeds and in driveways or parking lots, and that the trucks could be stopped by the driver.

Two complaints that alleged electric vacuum pump failures contributed to rear crashes at road speeds "are not believed to be related to the alleged defect," the agency wrote in paperwork posted May 2.

No injuries were reported in any of the crashes.

In addition, drivers will hear excessive noise or will feel a vibration or a change in brake pedal feel before any pump failure happens, the agency said.

Also, Ford extended the warranty on the electric brake vacuum pump to 10 years or 150,000 miles.