



Dane Parker shows off GM's green ride service at the Tech Center.

GM's Tech Center Improvements Reflect Modern Thinking and Company Legacy

by Jim Stickford

Coming out of bankruptcy has given General Motors the opportunity to rebuild itself from the ground up, both literally and figuratively.

At least that's the way Dane Parker, GM's executive director of Global Facilities, views the situation. He is a recent addition to GM. His previous job was with tech giant Dell Computers in Austin, Texas.

It's no accident, Parker said, that Ford and GM within a year of each other announced major plans to redesign and rebuild their main campuses.

"If you look at the Tech Center in Warren and Ford's facilities in Dearborn, they're roughly the same age in terms of the infrastructure – built within the first 10 years after WW2," Parker said. "So the buildings at the Tech Center are about 60 years old."

For that reason alone, Parker said, a refurbishing is due. But a number of other factors came into play when GM decided to invest in new buildings and upgrades of current structures.

Changes in technology, for one. That includes, Parker said, the technology used to design

vehicles and the technology that goes into vehicles.

"When you plan a car, you're looking at three years ahead," Parker said. "During that three years, so much can change. Look at your cell phones. New versions come out every six months. Things change so quickly and that presents a challenge. Vehicle product cycles are long enough that you run the risk of obsolescence even with new designs."

So in order to meet this challenge of quickly changing technology, Parker said, the way vehicles are designed needs to change. And part of the way one can change the way vehicles are designed is through building architecture.

By basically being able to refurbish, if not rebuild, many of the buildings in the Tech Center from the inside out, Parker said, GM can change the way people interact and operate in a way that is more efficient and makes it easier to react faster to the ever-changing auto industry.

This philosophy is something that Parker has brought with him from his days in the tech industry.

"Every Monday I would wake up at Dell and wonder if I would read some news that would put

us out of business," Parker said. "Things change so quickly in the tech sector and now that kind of quick change is hitting the auto industry as well."

So when Parker came over to GM, he brought a few ideas new to the auto industry with him. Instead of building office space and filling it with private offices with doors and warrens of cubicles that can have the effect of keeping people separate and can actually inhibit the free exchange of information and ideas.

Parker said the Service Engineering Operations building serves as an example of the changes at the Tech Center are implemented, as a whole.

The building has been completely refurbished on the inside. It was originally built to house about 60 people. Now it houses 150. Its interior has been completely changed. There are common areas where people can work. There are desks where people can stand and desks where people can sit. They have mini-conference rooms where people can talk without disturbing others. And there is a "focus" room that Parker compares to a library. People go there for the quiet.

CONTINUED ON PAGE 3

GM's Profits Beat Forecast

DETROIT (AP) – General Motors' first-quarter profit more than doubled as all of its business units posted improved numbers including record pretax earnings in North America.

The Detroit automaker earned \$1.95 billion, or \$1.24 per share, even after a \$500 million cash investment in ride-sharing company Lyft.

After paying \$60 million to settle stockholder lawsuits over an ignition-switch debacle, GM earned \$1.26 per share. That soundly beat Wall Street fore-

casts. Analysts polled by FactSet expected \$1 per share.

The company also paid \$300 million in restructuring costs, mainly for early-retirement buyouts of union workers in the U.S.

GM nearly broke even in Europe for the quarter, made strong profits in China and narrowed its losses in challenging South America en route to record pretax profits of \$2.7 billion for a first quarter.

Investors greeted the news

CONTINUED ON PAGE 8

Can You Design a 2030 Le Mans Race Car?

by Jim Stickford

The 2016 Michelin Challenge Design contest was kicked off at a special luncheon held by the Automotive Press Association (APA) on April 20 in the Detroit Athletic Club.

This is the 13th annual design contest sponsored by Michelin. Every year the company invites students of automotive design to submit their designs of vehicles based on a theme chosen by a panel of judges.

This year's theme is "Le Mans 2030: Design for The Win." The challenge this year is conducted by Michelin in cooperation with the Automobile Club l'Ouest

(ACO), which is the organizer of the famous Le Mans 24 Hour race.

Designers entering the contest are tasked with coming up with designs for vehicles that might race at Le Mans in the year 2030. A panel of experts was at the event to talk about the difficulties of this year's challenge.

They were Ben Bowlby, Motor Racing Designer and Innovator; Owner Ben Bowlby Racing LLC; Doug Fehan, program manager, Corvette Racing, an eight-time winning team at Le Mans; and Dave Marek, ACURA executive creative director, Honda R&D Americas, Inc. and a long time Michelin Challenge Design juror.

The panel spoke about Le Mans and why that race is relevant to today's designers. They were moderated by Ben Ebel, co-chair of this year's Michelin Challenge Design.

The reason why this year's challenge is so difficult, Fehan said, because technology is changing so quickly that no one can really say what kinds of cars will be raced in 2030 at Le Mans.

Marek said that one of the things that makes Le Mans so interesting to him as a car designer is that he grew up living racing cars but he noticed that he tended to gravitate to the better looking vehicles.

CONTINUED ON PAGE 7



John Green with the 2016 Chevrolet Corvette Stingray Coupe at Indy.

Young Adult Writer Now Gets Ride at Indy Track

Young adult fiction author and Indiana native John Green will serve as the honorary pace-car driver in a 2016 Chevrolet Corvette Stingray Coupe for the Verizon IndyCar Series Angie's List Grand Prix of Indianapolis at the Indianapolis Motor Speedway on Saturday, May 14, said GM spokesman Randy Fox.

"John is a huge IndyCar and Indianapolis Motor Speedway fan and we have been looking for the right opportunity to get him involved in one of the events," said J. Douglas Boles, president of the Indianapolis Motor Speedway. "Having him drive the Chevrolet pace car for the Angie's list Grand Prix of Indianapolis is a great way for him to be part of this historic month."

"This is such an honor to be chosen to drive the pace car at one of the most iconic race

tracks in the world – which just happens to be in my backyard," said Green, whose debut novel, "Looking for Alaska" won the Printz Award, given annually for the best book written for young adults, in 2006. "I'm looking forward to driving on the same track as so many of the greatest drivers in the world."

Green's sixth novel, "The Fault in Our Stars", debuted at No. 1 on *The New York Times* Best Seller list in 2012, and the film adaptation opened at No. 1 at the box office in 2014, Fox said.

"It's great to have a legendary author and a member of the Indianapolis community selected to drive the Corvette pace car for the Angie's List Grand Prix of Indianapolis," said Jim Campbell, vice president of performance

CONTINUED ON PAGE 2



Dave Marek, Doug Fehan and Ben Bowlby talk about Michelin's 2017 design challenge.

Tech Center News

31201 Chicago Road South
Warren, Michigan 48093

586-939-6800

Contact us:
Info@TechCenterNews.com

Deadline: Thursday 5:00 p.m.
for the next edition of Monday

William Springer II, publisher
Lisa A. Torretta, operations
Jim Stickford, news

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www.TechCenterNews.com

Corvette Proves Track Ready at Indianapolis

CONTINUED FROM PAGE 1

vehicles and motorsports at GM. "John will help kick off an exciting three weekends of action at the famed Indianapolis Motor Speedway."

The Torch Red 2016 Chevrolet Corvette Stingray Coupe features the Z51 Performance Package, highlighted by the LT1 V8 engine, which is rated at an SAE-certified 455 hp and 460 lb-ft of torque, Fox said.

The 2016 Chevrolet Corvette Stingray Coupe can go 0-60 mph in 3.8 seconds – 3.7 seconds with the eight-speed automatic transmission – and can run the quarter-mile in 12 seconds at 119 mph, while the Corvette's chassis and suspension features contribute to 1.03g in cornering grip and stopping from 60 mph in 107 feet, Fox said.

The 2016 Chevrolet Corvette Stingray Coupe required no performance modifications to serve as pace car, Fox said. The only modifications made were the additions of the light bar and fire extinguisher. Chevrolet has a long history of pacing races at Indianapolis Motor Speedway, dating back to 1948, Fox said. A Chevrolet also will pace the 100th running of the Indianapolis 500 on May 29.

General Motors Issues Recall Over Seat Belts

DETROIT (AP) – General Motors is recalling more than a million Chevrolet Silverado and GMC Sierra pickup trucks worldwide because the seat belts may not hold the driver in a crash.

The company, which announced the recall on April 15, says it covers certain 2014 and 2015 model 1500 pickups. A steel cable that connects the belts to the trucks can bend when the driver sits in the seats. Over time it can wear and separate, and if that happens, the belts could come loose.

GM said it found the problem by analyzing warranty data, and that it has no reports of crashes or injuries due to the cables. The problem happens rarely and mainly with trucks used by businesses in which drivers frequently enter and exit, GM spokesman Tom Wilkinson said.

Although the recall is large, GM says it expects to cover the cost from its normal warranty reserves.

The company has told dealers not to sell about 3,000 new 2014 and 2015 trucks until the cables are repaired. The Silverado is GM's top-selling vehicle, while the Sierra ranks No. 3.

Dealers will enlarge an opening and install a bracket on the cable tensioner. If necessary they'll replace the tensioner. Owners will be notified soon, but no specific date has been set for the recall to start, Wilkinson said.

2016 Camaro Interior Receives High Marks

The 2016 Camaro has a good-looking exterior. But Chevy didn't stop there.

The 2016 Chevrolet Camaro has earned a spot among *Wards* 10 Best Interiors, with editors noting that Camaro sets a new standard in its segment, said GM spokeswoman Pam Flores.

A design team can be overwhelmed when tasked with reviving a cherished nameplate from long ago while ensuring the interior space includes every modern amenity, the editors said.

"General Motors absolutely succeeds on all fronts with the cabin of the new Chevrolet Camaro, which comes with enough significantly upgraded materials and flare to set a new standard in this segment," said *Wards Auto* Senior Editor Tom Murphy. "Who knew the cabin of a muscle car could incorporate so many soft surfaces and still feel like a sporty coupe intended to be driven hard? It's a classic in the making."

A connection to past styling cues is important but so is impressing a shopper with something unexpected and contemporary, they added. The Camaro integrates a lot of soft surfaces, upscale materials, warm ambient lighting and the latest connectivity and safety features typically found in premium cars.

"Given the level of technology and performance in the sixth gen Camaro, the interior had to be modern and driver focused," said Ryan Vaughan, director of Design, Chevrolet Performance Car Interiors. "Like the exterior, the interior is completely new yet instantly recognizable. The instrument panel, for example, is a departure from the previous model and reinterprets the Camaro design language in a new way."



The 2016 Camaro's interior sets new standard.

This year's *Wards* 10 Best Interiors field consisted of 47 nominees, and to be eligible, an interior must be completely new or significantly improved, Flores said. Scoring was based on aesthetics and design harmony as

well as materials, ergonomics, safety, comfort, value and fit-and-finish.

Wards editors also test the user-friendliness of the human-machine interface of interiors, Flores said.

Rail Line Work Continues

DETROIT (AP) – A multi-million dollar Tech Center at the northern end of Detroit's light rail line is nearing completion.

The *Detroit Free Press* reports the Penske Tech Center will function as the headquarters for M-1 Rail, the operating organization for the QLINE as the line is now called, as well as the maintenance and storage facility for streetcars.

An opening event is planned May 3 featuring its namesake Roger Penske, a racing team owner and businessman who is a member of M-1's board.

Office staff members have already moved into the facility.

Officials have said light rail

passenger service should begin in spring 2017.

The \$140 million project will extend 3.3 miles from Detroit's downtown riverfront.

The *Free Press* reported the transportation project is expected to be operational in the spring of 2017.

M-1 announced in June that Brookville Equipment of Brookville, Pa., would supply six streetcars for the line as well as spare parts and support services at a cost of \$32 million.

Warren's Cable Station Wins National Award

TV Warren, Warren's cable station, has earned four national awards from the 2016 Academy of Visual Arts (AVA) Digital Awards Program, said Warren Mayor Jim Fouts.

The group's highest award (platinum) went to "A Hero's Journey, The Philip Maceri Story," a story about a World War II veteran and his war experiences, Fouts said. The category was "Government Access." The station was the only platinum winner in this category.

TV Warren was the gold winner in the "News" category and honorable mention awards went to "The Spotlight" (entertainment category) and "High School Football" in the sports category, Fouts said.

AVA Digital Awards is an international competition, Fouts said, that recognizes excellence by creative professionals responsible for the planning, concept, direction, design and production of digital communication.

Judges are industry professionals who look for companies and individuals whose talent exceeds a high standard of excellence and whose work serves as a benchmark for the industry. This year there were 2,500 entries from throughout the United States, Canada, and 17 other countries. Fourteen percent of the entries won platinum, the top award and around 19 percent won the gold Award. Approximately 8 percent were honorable mention winners.

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2016 Chevrolet Cruze

Cruze's 42 MPG Tops Rivals

Between the Volt and the Bolt, Chevrolet has put a lot of time and effort in creating new green technology and powertrains. But that doesn't mean the company has neglected improving the mileage of its traditional internal combustion engines (ICE).

Offering EPA-estimated highway mileage of 42 mpg, the new 2016 Chevrolet Cruze is unsurpassed in its segment for fuel highway economy, said GM spokeswoman Emily Moran.

"Offering a maximum highway range of up to 570 miles per tank (based on EPA highway estimate and fuel tank capacity) you can spend less time at the pump," said Steve Majoros, director of marketing, Chevrolet Cars. "The 2016 Chevrolet Cruze has more horsepower and torque, and is lighter than the previous generation making it more fun to drive."

The Cruze's EPA-estimated 42-mpg highway rating for L, LS and LT models rivals its competition. It tops competitors such as Focus with a four-cylinder (40 mpg hwy), Nissan Sentra FE (40 mpg hwy), Mazda3 (41 mpg hwy), Hyundai Elantra (37 mpg hwy) and Volkswagen Jetta (40 mpg hwy - non-hybrid), Majoros said.

The top-line Cruze Premier offers an EPA-estimated 40 mpg highway.

The Cruze's efficiency, Majoros said, is rooted in a new, direct-injected 1.4L Ecotec turbo and a leaner architecture, which contributes to a nearly 250-pound (113 kg) weight reduction on L, LS and LT trims over previous models.

Stop/start technology bolsters

MCC Summer Academies Registration

Registration is open for Macomb Community College's ten summer career academies, which offer high-school students an opportunity for hands-on exploration of careers guided by professionals in those fields. The first sessions begin June 20, said MCC spokesman James Melton.

Each of the academies provides interactive experiences for students who are at least 14 years old (16 for the law enforcement and fire service academies).

Melton said this year's career academy disciplines include law enforcement fire and EMT; media and communications arts; veterinary technician; computer programming; culinary/pastry arts; and hybrid electric vehicles.

Call 586-498-4008, or go to www.macomb.edu to learn more.

GM's Tech Center Improvements Reflect Modern Thinking and Company Legacy

CONTINUED FROM PAGE 1

"We have a saying," Parker said. "'Sitting is the new smoking.' Just having someone sit at a desk and be sedentary all day isn't the most healthy thing. By having desks where people can stand and work is actually a healthy thing. And we even have treadmills where people can walk and work at the same time."

The whole idea, Parker said, is to eliminate what he calls silo thinking. That's where everything is compartmentalized. In the past GM was a company with a lot of silos. People at Chevrolet didn't talk with people at Pontiac, who didn't talk with people at Cadillac. The brake people didn't talk with the chassis people.

But by saying no, there's only going to be one powertrain center, where all the GM brands get worked on, it saves the company from having a lot of duplication of efforts.

By having people work in common areas where they can see their bosses and co-workers, it's easy to have information flow back and forth. Mistakes are avoided and problems get solved much quicker.

"In the past, the auto industry has been a place where people would work for that corner office that had the view of the outside world," Parker said. "Now by having common areas, everyone has an outside view. It used to be difficult to even be able to see your boss because he was behind closed doors in some other part of the building. Now he or she is where you can see them and talk to them. They learn

things as they happen and avoid situations where they only know what they are told."

And, Parker said, by creating new kinds of work environments, GM can attract new workers. The company, over the past few years, has hired about 5,000 engineers. And they are used to the more modern tech ways of doing things.

"If you're an engineer and you take a tour of a company and it looks like NASA in the 1960s, how impressed are you going to be?" Parker said. "If you want to attract the best young talent, and there is competition for that talent let me tell you, you have to look like a modern company up on the latest techniques."

Part of what makes updating the Tech Center interesting, Parker said, is that several buildings have achieved historical landmark status. That means you just can't tear them down. And renewing these buildings means doing it in a way that is consistent with the entire campus.

And that's not easy, Parker said. You have to modernize while being respectful of the place's history and architectural style.

"Back then I think they were going for a contemplative effect," Parker said. "So we have a lot of ponds outside where people can gaze and think. Now that has to be maintained in an environmentally responsible way that people didn't think about in 1955."

Overall, Parker said, GM has been transformed as a company. And this transformation is being reflected in billions of dollars of new construction and refurbishing of current buildings.

These improvements and additions reflect the times in which the company operates and the lessons learned from the past and from newer industries.

"One thing I've noticed is that GM has a great history of legacy," Parker said. "I've met people who work here and whose grandparents worked here. That gives them a sense of ownership you don't see at Google. No one's grandparents worked there because the company hasn't been around that long. What we've been doing has, in part, been building on the company's legacy. That's not easy, but it is important."

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Ford Charity Program Aims For Youth Involvement

Ford Motor Company's Thirty Under 30, a corporate leadership course that empowers younger employees to work with and learn about philanthropic organizations, is now underway, said Ford spokesman Todd Nissen.

The Thirty Under 30 fellows are in the early stages of a year-long course in which they will take time away from their jobs as Ford engineers, financial, marketing and IT professionals to not only learn what it takes to run a charity, but also develop strategies for nonprofits to connect with the younger generations that represent their future donor and volunteer base, Nissen said.

Ford's Thirty Under 30, which is run by the Ford Motor Company Fund, Nissen said, was announced last year by Executive Chairman Bill Ford as part of the company's ongoing initiatives to develop young employee leaders while also serving the communities where it operates.

"We only are as good as the people in our organization and in our community," Bill Ford told the group at a recent gathering. "Millennials are the future. To spearhead change, we must help younger generations thrive, which includes cultivating their growing comprehension that it is not about what you get for yourself, but what you do for other people."

The Thirty Under 30 fellows, who were selected from more than 300 competitive applications across the U.S., represent a range of backgrounds, having grown up everywhere from Kansas to Cameroon.

Representatives from three Detroit-area nonprofits – the United Way for Southeastern Michigan, Detroit Rescue Mission Min-

istries (DRMM) and The Salvation Army Eastern Michigan Division – recently met with the 30 and outlined their challenges, Nissen said.

Stephen Nacarato, director of corporate development at United Way of Southeastern Michigan, reminded the 30 that Ford Motor Company pioneered the idea of a charitable payroll deduction.

But what worked for past generations is not likely to work for raising funds from today's digitally connected, fast-moving youth, Nacarato said.

"What's the next payroll deduction?" Nacarato asked. "How do we sustain it? How do we maintain it? How do we launch it?"

DRMM President and CEO Chad Audi said millennials tend to be passionate volunteers but not reoccurring and committed donors.

Studies agree, Nissen said. Unlike charitable givers older than 45, millennials are more likely to volunteer their time than write a check.

The Corporation for National & Community Service reports more than 82 percent of Millennials engage in informal volunteering (helping individuals in need) and at least 21.7 percent donate more than 1.6 billion hours of service.

According to a 2015 Achieve study, 70 percent of Millennials spent at least an hour volunteering for causes they cared about last year, one third volunteered at least 11 hours, 16 percent took unpaid time off to volunteer and 45 percent participated in corporate-wide volunteer days.

"How do we harness innovation and passion?" Audi asked.

For their part, the 30 are look-



Bill Ford at Ford's Thirty under 30 announcement last year.

ing toward their own expertise, Nissen said. Recently, Dina Tayim, a mechanical engineering major from Ohio State University who works in product development, said, "the group that I resonate with the most would be United Way.

The challenges they listed, specifically working with the design team to prototype transportation options would be a good fit for my mechanical design engineering background, involvement in environmental impact and hands on learning/prototyping experience."

Fellow Fatima Kebe, an industrial engineer from Ohio State working in Ford's transmission manufacturing operations, said Thirty Under 30 will allow her to combine her interests in humanitarianism and engineering.

"Listening to the nonprofits, I think we'll have an opportunity to use our technical skills to gain

more skills that make a real difference in the world," Kebe said.

The 30 are being introduced to "design thinking" by the Henry Ford Learning Institute. Design thinking is a problem-solving approach that builds skills to think creatively, work collaboratively, and implement innovations and being reminded of the need for empathy.

"This is a unique opportunity to work with not-for-profits in a way I never have before," said fellow PJ Wascher, a Syracuse University graduate who works in IT. "The idea of design thinking is going to allow us to think outside of the box, to come up with a model for how we're going to come up with innovative ideas for these charities.

The empathy topic is huge. It not only applies here; but the more we can empathize, the better we can be in life and on our jobs."

Jeep Renegade Production Begins in China

Jeep Renegade began rolling off the assembly line April 18 at the new Guangzhou plant of GAC Fiat Chrysler Automobiles Co., Ltd. (GAC FCA), said GAC FCA spokesperson Lynn Yin.

The launch marks another milestone for the company following the announcement and implementation of local production for the Jeep Cherokee, which began at the GAC FCA

Changsha plant on Oct. 19, 2015, Yin said. Local production of the Jeep Renegade further represents the accelerated growth of GAC FCA and the Jeep brand's increased ability to compete across the SUV market in China. Many government officials and company executives attended the ceremony.

"Today is an important step in our strategy to expand the Jeep

The Stronger Car Economy Boosts Metro Airport

ROMULUS, Mich. (AP) – Economic improvements in the Detroit area and the addition of more low-cost flights have helped to boost passenger traffic to near-record levels at the Detroit Metropolitan Airport, officials said.

After five years of holding flat at 32 million passengers a year, officials saw a jump to 33.4 million passengers using the airport in 2015, *The Detroit News* reported.

Passenger travel at the airport in Romulus increased 8 percent for the first two months of the year over last year, officials said, in part supported by an improving Detroit-area economy fueled by a bolstered auto industry.

"The American auto industry is all the way back. And I think that is a lot of it. The economy here is definitely humming," said Joe Cambron, the airport's director of air service development, who works to attract airlines to compete on routes.

More non-stop flights from low-cost carriers have increased competition for Delta Air Lines, which has a hub at the airport. Delta has consistently attracted more than 12 million passengers annually to the airport over the past five years.

If the increased passenger travel trend continues, airport officials said it would come close to the record 36.3 million travelers of 2005.




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brand's global presence and, equally important, it represents a further strengthening of the joint enterprise with our respected and valuable partner here in China, the GAC Group," said Sergio Marchionne, Chief Executive Officer of Fiat Chrysler Automobiles N.V.

World Class Manufacturing (WCM) continues to set the industrial benchmark, Yin said. The GAC FCA Guangzhou plant is located within the manufacturing base of the GAC Group's passenger vehicles in the Panyu District, Guangzhou. As a joint effort between GAC and FCA, the facility was built with production capacity to build 160,000 vehicles a year.

The Guangzhou plant was built based on the WCM concept, Yin said. The plant features an advanced process layout, production equipment and an environmental management model, Yin said.

The factory includes four cutting-edge workshops for stamping, welding, painting and general assembly, respectively, as well as an independent Quality Assurance (QA) center, Yin said, which helps it meet Fiat Chrysler's WCM stands.

The launch of the Guangzhou plant not only indicates a solid foundation for the long-term development of GAC FCA in China, but also sets a WCM example for China's manufacturing industry, Yin said.

"GAC FCA stands for an excellent joint effort amongst China, the U.S. and Italy," said Mr. Zhang Fangyou, chairman of the Guangzhou Automobile Industry Group Co., Ltd. (GAC).

"The GAC FCA Guangzhou Plant enjoys extensive advantages in product, technology, and management. Without a doubt it will further accelerate the development of not only GAC Group, but also the whole automotive industry here in Guangdong Province, China."

The presales of the locally produced Jeep Renegade will begin at the Beijing Motor Show, which began on April 25 and runs through to May 4, Yin said.lic viewings will start on April 29.

VW Agrees to Start Buy-Back Diesel Plan

DETROIT (AP) – After months of wrangling with the U.S. government, Volkswagen has agreed to buy back or fix about 482,000 vehicles with 2-liter diesel engines that are rigged to cheat on emissions tests.

Details of the decision announced April 21 in a federal court hearing are still being worked out. Also yet to be decided are what Volkswagen will do with another 90,000 VW, Porsche and Audi brand vehicles with 3-liter diesel engines.

And the government and Volkswagen are still working out fines and penalties for the automaker, as well as ways to fix the environmental damage caused by the cars, which can spew out 40 times the allowable limit for harmful nitrogen oxide.

The case, which is costing VW billions of dollars, stems from its admission it installed software on 11 million cars globally that turns on pollution controls during government tests and shuts them off on the road.

Here's a look at where the scandal began and where it might be headed.

The scandal was exposed Sept. 18 when U.S. regulators announced that Volkswagen had put rogue software on 482,000 cars with 2-liter four-cylinder diesel engines. Computers detected when the cars were being tested on treadmills, turning on controls that limit emissions of harmful nitrogen oxide.

The controls were turned off when the cars went back on the road. Days later, Volkswagen admitted the software was on 11 million vehicles worldwide. The government says the cheating software was both on small cars with four-cylinder diesel engines, mainly in Volkswagen-brand vehicles, as well as in six-cylinder diesels in Volkswagen, Audi and Porsche cars and SUVs. In Europe, Volkswagen is already recalling and fixing the 8.5 million cars it estimates are in the region.

The first batch of affected cars, with 2-liter diesel engines, included the following U.S. models: the 2009-2015 Jetta and Audi A3, the 2010-2015 Golf, and the 2012-2015 Beetle and Passat.

The additional software under investigation affects the same cars for the 2016 model year. In Europe, the cars affected are from the same years and include vehicles from the Volkswagen, Audi, Skoda and SEAT brands. The 90,000 cars with V6 diesel engines that the EPA says also cheated include the Audi Q7 and Volkswagen Touareg SUVs from the 2009 through 2016 model years, as well as the Porsche Cayenne from 2013 to 2016. Also covered are Audi A6, A7, A8, and Q5s from the 2014 to 2016 model years, according to the EPA.

The scandal has damaged the brand and drawn anger from customers who bought diesel cars thinking they were clean. It's also draining Volkswagen's treasury. The company has set aside 6.7 billion euros (\$7.61 billion) to cover the cost of recalling cars, but analysts say the final bill from lawsuits and lost sales could be several times higher, almost 30 billion euros (\$34 billion).

Volkswagen will provide more detail when it releases its earnings figures for the fourth quarter on April 28. Sales have lagged competitors. In March, global sales for all of VW's brands slipped 0.2 percent, hurt by drops of 3.7 percent in the U.S. and 2.5 percent in the company's home market, Germany.

Meanwhile, VW's ordinary shares have fell 18 percent since the scandal was revealed, and the total market value of the company has fallen by 11.2 billion euros – equivalent to \$12.72 billion today – to 65.79 billion euros.

All they can do is wait. Judge Breyer gave the lawyers until June 21 to hammer out details of the compensation and buyback offers, as well as fines against

Volkswagen and ways to mitigate the cars' pollution.

After that date, the details will be made public and owners can comment. They don't need to take any action until they get a formal letter in the mail. VW has hired compensation expert Kenneth Feinberg to handle owners' claims. But it's not clear when he'll start taking applications.

Owners could also join one of the hundreds of class-action lawsuits alleging the cars have lost value. Or try to sell their cars, but experts say it's wise to hang on until the final announcement. Regulators say the cars are safe to drive, even though they pollute too much.

The fix will mean software changes and could include installing a treatment chemical with a tank.

Volkswagen's former U.S. CEO said the fixes may hurt performance but not the window sticker mileage numbers.

Volkswagen is waiting for the results of an investigation by law firm Jones Day on what led to the scandal. It is expected to shed light on how many employees were involved in cheating on the emissions tests.

Beyond that, it will likely take years to solve legal disputes. Volkswagen faces big fines from governments and possible criminal charges. Employees also are likely to be charged. Investors are suing the automaker, and attorneys for hundreds of owners filed a consolidated complaint in February that seeks class action status.

Volkswagen still can't sell 2016 model 2-liter diesels in the U.S. because they haven't been certified by the EPA as complying with emissions laws. Volkswagen also stopped United States sales of its six-cylinder diesels last year.

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Earthquake Slams Japan

TOKYO (AP) – The twin earthquakes that struck southern Japan were having ripple effects far beyond the disaster zone, forcing Toyota to suspend production at most of its factories across the country, and affecting other manufacturers as well.

The quake damaged Honda's motorcycle plant in Kumamoto, the largest city affected by the two quakes that hit late April 14 and early April 16, killing at least 42 people. Japan's Nikkei 225 stock index tumbled more than 3 percent April 18 in part on worries over quake repercussions as well as a spike in the yen and a drop in oil prices.

But the economic impact is nowhere near as large as the havoc wreaked by the 2011 quake and tsunami disasters, which slammed supply chains so badly that Japanese automakers' production was halted even in the U.S. They learned the hard way about their vulnerability to such interruptions, especially from second- and third-tier suppliers, and have worked to create contingency plans.

Disasters tend to hobble Japan's mighty manufacturers because they are supported by small machine shops that provide components to bigger suppliers, which in turn supply bigger players.

"That kind of lesson has been learned," said Nissan Motor Co. spokesman Dion Corbett. "We now have maps that show where exactly the suppliers are."

Nissan's two plants in Kyushu were temporarily shut down after the quakes for checkups. The checks found damage was minor, allowing the plants to be resume

operations on April 18, Corbett said.

Some of the worst-affected areas are deep in the mountains surrounding Mount Aso, Japan's largest active volcano, an area renowned for dairy farming. But one of the hardest-hit cities was Mashiki, a center for semiconductor fabrication and other manufacturing.

Sony Corp. said its sensor and device plant in Kumamoto was closed. Although the building's structure was intact and no employees were injured, the precise nature of the production processes requires that delicately calibrated equipment must be checked carefully.

"The impact to near-term economic activity looks inevitable, while the comprehensive picture is difficult to gauge now, particularly due to the continued aftershocks," said Masamichi Adachi of J.P. Morgan.

Overall, the risk to the outlook for growth is "to the downside," he said. In trading April 18, Toyota's shares lost 4.8 percent, Nissan lost 2.8 percent and Sony shed 6.8 percent.

Renesas Electronics Corp.'s computer chip plant in Kumamoto city was also shuttered, spokeswoman Makie Uehara said. It was unclear when production would resume. Gases that can be dangerous are used to maintain antiseptic conditions for chip production, and so safety had to be confirmed before other damage could be checked.

Toyota Motor Corp., the most heavily affected of the big car makers, has stopped production not only at a factory in Kyushu but at 15 others in Japan.

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SUVs Helping Cushion China Sales Drop

BEIJING (AP) - Chinas love affair with SUVs is helping to cushion the blow of an unexpectedly painful slump in the rest of its crowded auto market.

Sales of SUVs, seen as the safest option on China's rough, chaotic roads, soared 52 percent last year. That helped the overall market grow 7.3 percent - a sliver of its 45 percent peak in 2009 - even though car and minivan sales sagged.

"Ten years ago, no one wanted an SUV because it was considered to be a bulky truck for peasants," said Michael Dunne, a consultant on Chinese auto market strategy. "Now the cool factor has kicked in and SUVs are super-hot in the China market."

Scrambling for a piece of that action, automakers from General Motors Co. and Volkswagen AG to local players Great Wall and BYD are making SUVs the star of this month's Beijing auto show, the biggest of the year in the biggest auto market.

The show "will highlight the growing tension between international and local brands as they fight to outshine each other with new products," said Namrita Chow of IHS Automotive in a report.

Overall sales growth is likely to fall further this year to 6 percent after economic growth fell last year to a 25-year low, though total volume might reach 25 million vehicles, according to Chow.

An industry group for Chinese auto dealers has warned against stocking up on inventory that might not sell. A few years ago customers waited months for delivery of popular models.

The speed of the decline surprised U.S., European and Asian automakers that are counting on China to drive revenue growth. They have poured billions of dollars into new factories and models designed for Chinese tastes.

"Nobody foresaw how quickly demand would slow," said Dunne. "Prices will fall. Profitability will suffer."

Communist leaders have encouraged auto manufacturing as an economic development tool, though creating globally competitive Chinese brands turned out to be harder than they hoped.

Tesla Model X Quality Report Hits Home

DETROIT (AP) - Tesla Motors' shares have come under pressure after *Consumer Reports* questioned the quality of the company's Model X SUV, which was recently launched to much fanfare back in September of 2015.

Consumer Reports says owners have reported that the Model X's gull-wing rear doors don't work. Others have complained about paint quality, malfunctioning seats and issues with climate controls.

Two weeks ago, Tesla recalled 2,700 Model X SUVs because the rear seats can fall forward in a crash.

Tesla's shares fell 3 percent on April 19.

The Model X went on sale last fall, and about 2,700 units have been delivered by early April of this year.

Tesla says it's true that the company had some issues with early Model Xs, but it is working to solve the problems as quickly as possible.

Tesla's quality has been improving. The company based in Palo Alto, Calif., recently reported to the media that it spent less on repairs for Model S cars produced in 2015 than in prior years.

Design Contest Creating Le Mans Cars of 2030

CONTINUED FROM PAGE 1

"I loved the idea that a team can win a race with something so beautiful," Marek said. "A designer just doesn't sketch a car. He has to have a vision of a car and a vision of how to make it."

Fehan said that he's been inspired by the history of the Corvette. From the car's very beginning, it broke away from other designs of the time with its compound body.

"They always, with the Corvette, looked for the newest thing, the newest technology while also being beautiful. It was always an aspirational vehicle. People loved it and someday aspired to own one."

Bowlby said a good race car marries form and function to make something truly exciting that uses the latest technology to create the best ride.

"Look at the Ford GT40," Bowlby said. "For me it was always the 'It' car. In 1967 it won the Le Mans 24 Hour race with drivers A.J. Foyt and Dan Gurney. That was a very big deal. In my life I've designed cars that have gone fast and that have had great style, but have you ever noticed that quick cars also just tend to naturally look 'right'? I believe it's still very important to marry design and function."

Fehan said that the Corvette has a long racing history, calling racing a "bad drug habit" that's difficult to give up. But more importantly, automakers sponsor racing teams for reasons beyond bragging rights.

"More so now than in the past, the goals of racing teams are the goals of the OEM's street car production people," Fehan said. "Both want to reduce weight of a vehicle. Use new materials to lighten the load while making the vehicle more aerodynamic. You look for every advantage."

And now, Fehan said, these break-throughs are going from the race track to the production line of standard cars in record time. It's not unusual to see these advances reach civilian vehicles in only two or three years.

And, Marek said, that kind of technology transfer works as a marketing hook as well.

"Who wouldn't want to own a car that has technology that was originally developed for a race car?" Marek said. "The people who really understand a brand and the technology that goes into it appreciates and understands how this affects the cars in the brand."

Bowlby agreed, saying that now more than ever the marriage of technology and looks are built into vehicles. While the average consumer may not understand that, experts do and that

understanding can filter down.

"I think most people relate to their cars the way they relate to their smart phones," Bowlby said. "They really don't understand how they work. It's like a kind of magic. But they do know that they're designed to be accessible. And that drives the business."

All three panelists said that changes in technology make predicting Le Mans 2030 difficult. Would the vehicles be autonomous? Would they operate by remote control? Would they operate on gasoline or by then would the race be electric?

"It wasn't that long ago that the pager was the latest thing in communications technology," Fehan said. "We've seen communications tech advance exponentially. It's been the same with cars. We used to sell cars on looks, but now technology matters when people buy. Racing has moved quickly and that technology has moved to regular cars. I don't know where we'll be in 2030."

And that's the challenge, Bowlby said, for designers entering the contest.

"One thing racing does is deliver credibility to a brand," Bowlby said. "The race must be credible for the tech to be credible. But a race is a great way to prove something. Le Mans 2030 can give credibility to companies that don't make cars today."

Maybe the winner then will be Apple or Google.

"Le Mans is ultimate battle ground," Fehan said. "What drives racing cars drive marketing and marketing drives the desire of people to have improved cars."

Ebel said that the Michelin contest is open to OEM design studios, independent design studios, individual designer, auto suppliers and academic transportation design students and teams.

Their designs, Ebel said, will be judged on relevance to theme, concept originality, design value and quality, developmental potential and design display ability.

Those who wish to learn more about the contest can visit michelinchallengedesign.com.

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<p>GMC WE ARE PROFESSIONAL GRADE</p> <p>2015 GMC TERRAIN FWD • SLE-1</p> <p>\$23,399*</p> <p>WAS \$31,475 SAVE \$8,000 OFF MSRP</p> <p>OVER 10 TO CHOOSE FROM Leather Heated Seats Power Liftgate • Rear Vision Camera Stock #8382-15 GM pricing plus tax, title & lic. Must qualify for lease conquest rebate for lowest price.</p>	<p>2016 GMC ACADIA FWD • SLE-1</p> <p>\$199*</p> <p>36 MONTH LEASE FOR ONLY \$199* 10K PER YEAR DEMO SPECIAL</p> <p>Stock #8913-16 • Deal #58510 \$1652 total due at signing. GM pricing plus tax, title & lic. GM price figured with lease conquest rebate. Must have a Non-GM Lease in household set to expire within 365 days of new delivery. NO SECURITY DEPOSIT REQUIRED!</p>	<p>EXPERIENCE THE NEW BUICK</p> <p>ALL NEW 2016 BUICK ENCLAVE FWD • CONVENIENCE</p> <p>\$289*</p> <p>36 MONTH/10K PER YEAR LEASE FOR ONLY \$289* \$1,945 DUE AT SIGNING</p> <p>24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio • FREE OnStar Stock #4769-16 • Deal #58594 GM pricing plus tax, title & lic. GM pricing figured with Buick/GMC lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!</p>	<p>ALL NEW 2016 BUICK REGAL FWD</p> <p>\$169*</p> <p>24 MONTH/10K PER YEAR LEASE FOR ONLY \$169* \$1,699 DUE AT SIGNING</p> <p>24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio • FREE OnStar Stock #4498-16 • Deal #59036 GM pricing plus tax, title & lic. GM price must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!</p>
<p>2016 GMC YUKON 4WD • SLT</p> <p>\$649*</p> <p>24 MONTH LEASE FOR ONLY \$649* 10K PER YEAR</p> <p>Stock #9201-16 • Deal #58972 \$3207 total due at signing. GM pricing plus tax, title & lic. GM lease figured with Buick/GMC lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!</p>	<p>2016 GMC SIERRA 1500 • 4WD • DOUBLE CAB</p> <p>\$165*</p> <p>24 MONTH LEASE FOR ONLY \$165* 10K PER YEAR</p> <p>Stock #9129-16 • Deal #60410 \$1659 total due at signing. GM pricing plus tax, title & lic. GM lease figured with Buick/GMC lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!</p>	<p>2015 LACROSSE BASE • 1SB</p> <p>\$26,440*</p> <p>NOW WAS \$35,440 DEMO LOW MILES</p> <p>24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio • FREE OnStar Stock #6942-15 GM price plus tax of \$1889*; title & lic. Must own '99 or newer Non-GM in household</p>	<p>2015 BUICK ENCORE FWD • PREMIUM GROUP</p> <p>\$25,990*</p> <p>NOW WAS \$32,390 SAVE \$6,400 OFF LIST PRICE</p> <p>24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio • FREE OnStar Stock #4320-15 GM price plus tax of \$1750*; title & lic. Must own '99 or newer Non GM to qualify for lowest price</p>
<p>2015 GMC SIERRA 1500 • 4WD • DOUBLE CAB • SLE</p> <p>\$29,995*</p> <p>WAS \$49,700 SAVE OVER \$13,700 OFF MSRP OVER 23 TO CHOOSE FROM</p> <p>TRADE IN YOUR OLD FOR NEW RECEIVE ADDITIONAL \$2,000 REBATE TOTAL REBATE UP TO \$8,000 Stock #8827-15 GM pricing plus tax, title, lic. & doc. Must trade '99 or newer and qualify for lease conquest or lease loyalty rebate for lowest price.</p>		<p>ALL NEW 2016 BUICK CASCADA PREMIUM • 1SP</p> <p>ALL NEW CONVERTIBLE IS HERE...SUMMER FUN!</p> <p>\$379*</p> <p>39 MONTH/10K PER YEAR LEASE FOR ONLY \$379* \$819 DUE AT SIGNING</p> <p>24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio • FREE OnStar Silk #4858-16 • Deal# 60590 GM pricing plus tax, title & lic. Figured with lease conquest rebate. Must have Non GM in household set to expire 365 days from delivery. NO SECURITY DEPOSIT REQUIRED!</p>	

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WWW.VYLETEL.NET SALES: Sun CLOSED; M, TH 8:30am-9pm; T, W, F 8:30am-6pm; SAT 10am-3pm
SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm
*GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. Programs subject to change. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 4/30/16.

MORAN CHEVROLET

END OF THE MONTH SALE!

Now Through May 2nd

<p>2016 EQUINOX "LT"</p> <ul style="list-style-type: none"> Chevrolet Complete Care INCLUDED! 2.4L DOHC VVT Engine! • Rear Vision Camera! 7" Color Touch Screen MyLink Radio! • Bluetooth for Phone! OnStar with 4G LTE with built-in Wi-Fi hotspot! Previous Dealer Courtesy Car - Under 2500 Miles! Remote Keyless Entry! Aluminum Wheels! <p>Was \$27,680 Sale Price \$21,017</p> <p>\$167* OR \$167*</p> <p>24 MONTH LEASE: \$167* \$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p>	<p>ALL NEW 2016 MALIBU "LT"</p> <ul style="list-style-type: none"> Chevrolet Complete Care INCLUDED! 1.5L Turbo DOHC Engine! • Ambient Interior Lighting! OnStar w/4G LTE w/built-in Wi-Fi hotspot! • 17" Aluminum Wheels! 7" Color Touch Screen MyLink Radio! 8 Way Power Driver's Seat! Rear Vision Camera! <p>Was \$25,895 Sale Price \$21,633</p> <p>\$157</p> <p>24 MONTH LEASE: \$157 \$999 DOWN</p>
<p>ALL NEW 2016 CRUZE "LT"</p> <ul style="list-style-type: none"> Chevrolet Complete Care INCLUDED! 1.4L Turbo DOHC Engine! • Automatic Transmission! OnStar with 4G LTE with built-in Wi-Fi hotspot! • Rear Vision Camera! 7" Color Touch Screen MyLink Radio! 2 Years of XM, OnStar Directions and 24 Gig of Wi-Fi! Remote Keyless Entry! Bluetooth for Phone! <p>Was \$21,995 Sale Price \$19,999</p> <p>\$127</p> <p>24 MONTH LEASE: \$127 \$999 DOWN</p>	<p>2016 SILVERADO "LT"</p> <ul style="list-style-type: none"> Chevrolet Complete Care INCLUDED! 4X4 DBL CAB Ecotec3 4.3L V6! • Automatic Transmission! • GM Bedliner Included! Color Screen MyLink Radio with USB Ports! • Aluminum Wheels! OnStar w/4G LTE w/Built in Wi-Fi Hotspot! Steering Wheel Radio Controls! Remote Keyless Entry! <p>Was \$39,975 Sale Price \$33,754</p> <p>\$197</p> <p>24 MONTH LEASE: \$197 \$999 DOWN</p>

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EXPERIENCE  THE NEW BUICK WITH **\$0 DOWN LEASING**

NEW 2016 BUICK VERANO SPORT TOURING EDITION

- 2.4 4 Cyl
- Alum Wheels
- Bluetooth
- Rear Back Up Camera
- Stabilitrac
- Power Heated Seats
- 4G LTE WiFi/Onstar
- Sirius/XM Radio
- Rear Park Assist
- Heated Mirrors
- Fog Lamps



Was \$25,385 Sale Price \$20,398* Stk. #B1565

GM EMPLOYEE & FAMILY LEASE

\$114* w/Conquest **\$134*** w/Buick-GMC Lease Loyalty

EVERYONE LEASE

\$154* w/Conquest **\$174*** w/Buick-GMC Lease Loyalty

\$0 DOWN • 24 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCORE

- 1.4L TURBO Engine
- Rear Back Up Camera
- Power Seat
- 10 Air Bags
- Bluetooth
- 6 Spd Auto Trans
- Traction Ctrl
- Stabilitrac
- 18" Alum Wheels
- Intellink Radio System
- 4G LTE WiFi Onstar
- Sirius/XM Radio



Was \$24,990 Sale Price \$20,553* Also Available in AWD Stk. #B1852

GM EMPLOYEE & FAMILY LEASE

\$169* w/Conquest **\$189*** w/Buick-GMC Lease Loyalty

EVERYONE LEASE

\$179* w/Conquest **\$199*** w/Buick-GMC Lease Loyalty

\$0 DOWN • 24 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK REGAL TURBO PREMIUM 2

- 2.0 TURBO
- Navigation
- Power Heated Leather Seats
- Alum Wheels
- Fog Lamps
- Bluetooth
- Rear Back Up Camera
- Keyless Entry
- Push Button Start
- Remote Start
- Push Button Start
- Remote Start
- Dual Air Bags
- Side Curtain Air Bags
- INTELLINK
- 4G LTE WiFi/Onstar
- Sirius/XM Radio



Was \$32,490 Sale Price \$24,918* Also Available in AWD Stk. #B1821

GM EMPLOYEE & FAMILY LEASE

\$179* w/Conquest **\$199*** w/Buick-GMC Lease Loyalty

EVERYONE LEASE

\$229* w/Conquest **\$249*** w/Buick-GMC Lease Loyalty

\$0 DOWN • 24 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

ALL NEW 2016 BUICK CASCADA

• PREMIUM • CONVERTIBLE • LEATHER PKG



Was \$36,990 Sale Price \$31,862* Stk. #B1621

GM EMPLOYEE & FAMILY LEASE

\$349* w/Conquest **\$369*** w/Buick-GMC Lease Loyalty

EVERYONE LEASE

\$359* w/Conquest **\$379*** w/Buick-GMC Lease Loyalty

\$999 DOWN • 24 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK LACROSSE SPORT TOURING

• HEATED LEATHER SEATS

- 3.6 V6
- 18" Aluminum Wheels
- Rear Vision Camera
- Bluetooth
- 4G LTE WiFi/Onstar
- Sirius/XM Radio
- Heated Leather Seats
- Push Button Start
- Remote Start
- Spoiler
- Rear Cross Traffic Alert



Was \$35,385 Sale Price \$28,614* Stk. #B1779

GM EMPLOYEE & FAMILY LEASE

\$239* w/Conquest or Buick/GMC Lease Loyalty

EVERYONE LEASE

\$289* w/Conquest or Buick/GMC Lease Loyalty

\$0 DOWN • 24 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCLAVE

- 3.6L V6
- Power Seat
- Power Rear Hatch
- Air Cond
- Rear Backup Camera
- 19" Aluminum Wheels
- 4G LTE WiFi/Onstar
- Sirius/XM Radio
- Premium Michelin Tires



Was \$39,990 Sale Price \$33,252* Available in AWD Stk. #B1811

GM EMPLOYEE & FAMILY LEASE

\$286* w/Conquest or Buick/GMC Lease Loyalty

EVERYONE LEASE

\$299* w/Conquest or Buick/GMC Lease Loyalty

\$0 DOWN • 36 MONTH LEASE • 10K
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.



WE ARE PROFESSIONAL GRADE

NEW 2016 GMC TERRAIN SLE

- Power Windows/Locks
- Power Seat
- Cruise Control
- Deep Tinted Glass
- Rear Vision Camera
- Multi Flex Rear Seat
- Premium Michelin Tires
- 4G WiFi/DnStar
- Remote Start



Was \$28,220 SALE PRICE \$22,464 Stk. #T1150

GM EMPLOYEE & FAMILY LEASE

\$139* 24 MONTH LEASE 10K

GM EMPLOYEE & FAMILY PURCHASE

\$22,464*

EVERYONE LEASE

\$159* 24 MONTH LEASE 10K

EVERYONE PURCHASE

\$22,995*

\$959 DOWN W/LEASE CONQUEST OR \$1459 DOWN W/LEASE LOYALTY
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC ACADIA SLE

- 8-Passenger Modular Seating
- Rear Vision Camera
- Front/Rear Air & Heat
- Power Windows/Locks
- 18" Premium Aluminum Wheels
- Cruise • Bluetooth
- Keyless Entry



Stk. #T1727

0% APR FOR 60 MONTHS PLUS \$2250 CASH BACK

GM EMPLOYEE & FAMILY LEASE

\$218* 24 MONTH LEASE 10K

EVERYONE LEASE

\$229* 24 MONTH LEASE 10K

\$959 DOWN W/LEASE CONQUEST OR \$1459 DOWN W/LEASE LOYALTY
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC SIERRA 4X4 DOUBLE CAB SLE

- Alum Wheels
- Pwr Windows/Locks
- Deep Tinted Glass
- Cruise
- Bedliner Included
- 8" Touch Screen



Stk. #T1873

Was \$42,110 SALE PRICE \$32,995

\$149* 24 MONTH LEASE 10K

\$999 DOWN
NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC SIERRA 2500 HD 4x4 WITH WESTERN PRO PLOW

- Power Windows/Locks
- Cruise, Keyless Entry
- HD Trailer Package
- Rear Backup Camera
- Power Heated Mirrors



Stk. #T1572

6 TO CHOOSE FROM

Starting at **\$37,995***

INCLUDES PLOW. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 GMC CANYON CREW CAB

- V6
- Power Windows/Locks
- Cruise
- Remote Keyless



Stk. #T1549

MSRP \$28,925

GM EMPLOYEE & FAMILY PRICE

\$24,995*

EVERYONE PRICE

\$25,995*

TAX, TITLE AND PLATES ARE EXTRA.

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GM's Profits Beat Forecasts by Industry Experts

CONTINUED FROM PAGE 1

favorably, with the stock briefly rising above GM's 2010 initial public offering price of \$33 for the first time since Jan. 5.

Despite record earnings last year, dividends and plans to buy back \$9 billion worth of stock, GM's shares have remained in a one-year range of \$24.62 to \$36.88.

"You have to hand it to GM," said Jeff Windau, auto analyst with Edward Jones & Co. in St. Louis. "They have been taking advantage of a strong market and have done extremely well. The problem is that people are concerned that the car market will turn at some point."

Chief Financial Officer Chuck Stevens said there's a lot of "negative sentiment" on the auto industry from investors. He pledged to continue to post strong numbers and to invest in future technologies such as ride-sharing and autonomous vehicles.

"The share price will reflect that over time," he said.

Stevens reiterated guidance of record pretax earnings for the year, beating 2015's mark of \$10.8 billion.

The first-quarter profits came even though global sales fell 2.5 percent to 2.4 million vehicles. Stevens attributed the decline to lower sales in South America and a U.S. strategy to cut low-profit sales to rental-car companies. But he said average prices per vehicle in North America improved, which he attributed to trucks and new products such as the Chevrolet Malibu and Camaro.

"Obviously full-size pickups, SUVs and crossovers are still strong," he said. "We're very confident we're going to have another 10 plus percent [pretax profit] margin year in North America."

North American pretax profits set a first-quarter record of \$2.3 billion. The company lost \$6 million in Europe compared with a \$239 million loss a year ago. It had predicted break-even European numbers this year on stronger sales and prices for redesigned vehicles.

In South America, GM narrowed its loss by \$147 million to \$67 million for the quarter. International operations profits including China rose by \$8 million to \$379 million. Profits at GM's financial arm were up \$11 million to \$225 million.

Mobility Company Adding Employees

SOUTHFIELD, Mich. (AP) - A consulting, management and engineering company is opening a Mobility Innovation Center in suburban Detroit and plans to hire 100 employees in its automotive division.

The announcement is being made April 20 by P3 in Southfield. The company says it's committed to investing in research and development.

The Mobility Innovation Center serves as P3's automotive headquarters in the Americas. The company says that more than half of the new hires will be for positions located in southeastern Michigan. The remaining positions will be located throughout North America.

P3 already employs more than 120 automotive specialists in Michigan. Current openings are for engineering and consulting positions, including systems and test engineers, connectivity specialists, automotive telematics management consultants and mobility and cybersecurity experts.