

Envision to Hit Showrooms this Summer

While Buick Envision will be built in Yantai, China, it has deep Michigan roots.

The Buick Envision was designed, engineered and tested in Michigan as a world-class luxury crossover to challenge the world's best competition, said GM spokesman Stuart Fowle. It was awarded *Motor Trend* SUV of the Year in China and has 127,085 sales so far this year.

When it goes on sale in 2016, it will play an important role in a crossover lineup that currently represents 60 percent of Buick sales in North America, Fowle said. It targets customers shopping between the Encore, the best-selling Buick in eight years, and the Enclave, which has continued to grow its customer base since its 2007 introduction.

Buick considers this vehicle's main competition to be the Acura RDX, the Audi Q5 and the Lincoln MKC, Fowle said. It will go on sale in the summer.

It is a four-door, five-passenger compact crossover, Fowle said. It has front engine transaxle, all-wheel drive powertrain. It has a steel body frame (unibody) with front and rear crumple zones, as well as galvanized steel front fenders, roof door panels, one-piece bodyside outer panels, an aluminum hood and thermal plastic olefin bumper fascias.

It uses GM's D2XX global plat-

form. It was developed in GM's Opel Russelsheim facility, and was originally introduced in 2012 to replace the Delta II and Theta platforms.

"The very early work was done in Germany, but early in the process design work was moved to North America," Fowle said. "It was done at the Tech Center."

The engine's block material is cast aluminum as is its cylinder head material, Fowle said. It uses high-pressure direct injection and electronic throttle control for fuel delivery has a maximum engine speed of 6,800 rpm. Any higher and the fuel is automatically cut off.

The transmission is a six-speed transverse, electronically con-

trolled, automatic overdrive, Fowle said. Its front chassis has specifically tuned coil springs, direct-acting stabilizer bar (hollow); hydraulic ride bushings; HiPer Strut suspension, Fowle said.

The rear suspension uses a four-link independent rear with hollow stabilizer bar.

Envision highlights include:

- 252-horsepower 2.0L turbo engine with stop/start technology, matched with Buick's first crossover vehicle application of HiPer Strut front suspension and Buick's first Active Twin Clutch all-wheel-drive system.

- Efficiency-enhancing features including upper grille shutters

CONTINUED ON PAGE 2



2016 Buick Envision

Jurors Pick NACTOY Finalist, 2016 Malibu Earns Spot

by Jim Stickford

Jurors for the North American Car and Truck/Utility of the Year (NACTOY) awards have named the finalists for their 2016 awards.

The announcement was made at a luncheon held by the Automotive Press Association at the Detroit Athletic Club on Dec. 8.

The North American Car of the Year finalists for 2016 are the Chevrolet Malibu, Honda Civic and Mazda Miata MX-5.

Finalists for the 2016 North American Truck/Utility of the Year are the Honda Pilot, Nissan Titan XD and the Volvo XC 90.

The NACTOY awards are unique in that they are not given by a single publication, website, radio or television station, said presenter Lindsay Brooke, senior editor Society of Automotive Engineers' *Automotive Engineering Magazine*. This year they are being decided by an independent jury of 53 automotive journalists from the U.S. and Canada.

"It's amazing how the voting process for this award takes up a big chunk of the judges' time," Brooke said. "There will be a total of 42 new vehicle launches in 2015, and the pace won't slow down in the next few years."



John McElroy

There will be 76 new vehicle launches in 2016 and 74 in 2017. That's an amazing pace of vehicle development."

Brooke said that the vehicle judging process is done in three stages. The first stage is judges looking at all vehicles, and they whittle down the number to 12 in each category.

The second stage is judges looking at the 12 finalists in each category. Judges are given 25 points and many award up to 10 points to any one vehicle based on NACTOY's judging criteria.

CONTINUED ON PAGE 8

Fort Wayne Hits Milestone With 7 Million GM Trucks

General Motors' Fort Wayne Assembly Plant built its 7 millionth pickup truck Dec. 10 with the customer purchasing the blue double-cab 2016 Chevrolet Silverado helping with the build, said GM spokeswoman Stephanie Jentgen.

Lee Adams, owner of Tri-State Compressed Air in Goshen, Ind., ordered the truck for his sales force from Tom Naquin Chevrolet in Elkhart, Ind. According to Naquin, Adams' company has purchased more than 50 Chevrolet trucks and vans since 1982.

Thad Naquin, Greg Fink and Tracy McDonald from the dealership, and Bedria Purifoy, Chevrolet district sales manager, accompanied Adams to the plant for a tour and a brief time on the line alongside members of UAW Local 2209, Jentgen said.

The production milestone came during a \$1.2 billion investment at the facility, where full-

size Chevrolet Silverado and GMC Sierra pickup trucks are built.

Fort Wayne Assembly went into production in 1986, Jentgen said. It is 3.03 million square feet in size, and covers 716 acres. Approximately 3,900 people work there and the plant operates three shifts to produce the 2016 Chevrolet Silverado.

While being in operation for just under 30 years, the plant has something of a storied history. The facility was the first GM assembly plant to reuse, recycle or convert to energy all the waste created in its daily operations. This was in November of 2011.

"Assembly plants are challenged with a large amount of waste streams and byproducts, from varying types of plastics and metals to expendable packaging and containers," said John Bradburn, GM manager of waste-reduction efforts back in 2011.



Lee Adams works on 7 millionth truck made at Fort Wayne Assembly.

GM Pays Out \$594M for Defective Part

DETROIT (AP) – Lawyers hired to compensate victims of General Motors' faulty ignition switches have paid out \$594.5 million to settle 399 eligible claims.

The numbers were released Dec. 10 in a final report from compensation expert Kenneth Feinberg.

A total of 4,343 claims were filed with the GM fund. Only 9.2 percent were deemed eligible for payments, including claims for 124 deaths and 275 injuries.

The fund says more than 90 percent of the offers it made were accepted. Camille Biros, the compensation fund's deputy director, has said that the claims that were rejected "couldn't support any connection to the ignition switch."

The switches in older model small cars such as the Chevy Cobalt can slip out of the "run" position and cut off the engine. They have been linked to crashes that caused at least 169 deaths.

The ignition switch scandal triggered a companywide safety review that resulted in dozens of recalls of millions of vehicles. GM says it has made safety a priority and now is catching problems sooner to avoid large recalls.

The company said in September that the recalls cost it over \$5.3 billion. Since then, it has paid out another \$1.6 billion to settle U.S. criminal charges and recall-related lawsuits, bringing the total cost to about \$6.9 billion.

The fund's final report says that it paid 128 claims from crashes that happened before GM emerged from bankruptcy in July of 2009, which the company was not required to do. A bankruptcy judge has ruled that the new company that emerged from bankruptcy is shielded from such claims.

Despite the settlements, GM still faces costs from the recalls. In its most recent quarterly report filed with U.S. regulators the



GM fixed ignition assembly parts

company said it still faces 217 wrongful death and injury lawsuits in the U.S. and Canada, as well as 122 lawsuits alleging that the recalls reduced values of owners' cars.

GM spokesman Jim Cain said the Feinberg compensation fund was fair, compassionate and non-adversarial to crash victims and their families. "We faced the ignition switch issue with integrity, dignity and a clear determination to do the right thing both in the short and long term," he said in a statement.

Feds Add New Criteria to Safety Ratings

WASHINGTON (AP) – The government on Dec. 8 announced plans to update its safety rating system for new cars and trucks to include whether the vehicle has technology to avoid crashes, in addition to how well it protects occupants in accidents.

The 5-star rating system now uses crash tests to assess how well people inside are shielded from injury or death in front, side and rollover crashes.

While that will remain a big factor in the ratings, they also will take into account whether the vehicle has nine technologies that can help prevent or lessen

the severity of crashes.

Those technologies include sensors that can detect an imminent frontal collision and apply the brakes, or warn drivers about vehicles in their blind spots or that they're drifting into another lane.

Some technologies automatically switch headlight high beams to low beams when another vehicle is approaching, help prevent rollovers, and employ amber rear turn signal lights that drivers are quicker to identify as indicating a turn rather than braking.

In addition, the ratings will include a new type crash test designed to simulate cars that col-

lide at an angle. Crash tests will also use improved crash-test dummies that better represent how accidents impact the human body. And the rating system will reward cars designed to protect pedestrians who are struck by them.

"We're going to raise the bar when it comes to protecting vehicle occupants," said Transportation Secretary Anthony Foxx.

The department's goal, Foxx said, is to ultimately prevent crashes altogether. He said he's hopeful that will happen in his lifetime.

CONTINUED ON PAGE 5

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Buick Envision In Showrooms This Summer

CONTINUED FROM PAGE 1

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- Standard Bose premium sound system.

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Dodge Darts Recalled for Brake Issues

DETROIT (AP) – Fiat Chrysler is recalling more than 121,600 Dodge Dart small cars worldwide because of a defect that could affect their brake systems.

The recall affects 2013 and 2014 model year Darts with 2-liter and 2.4-liter engines.

Fiat Chrysler, in a statement to the media, says it's aware of two minor injuries and seven accidents possibly related to the defect.

It will contact owners and dealers will fix the cars for free.

Fiat Chrysler says oil can get on parts of the braking system.

If the oil degrades those parts, the brakes could be more difficult to use. It could also take drivers longer to stop their cars in an emergency.

According to Fiat Chrysler, the recall, as it currently stands, affects 105,458 Darts in the U.S., 11,996 in Canada and 4,149 in Mexico and elsewhere.

Secretary of State Launches Program for Older Drivers

If you are concerned about an aging loved one's driving habits or what will happen when it's time to give up the keys, finding help can be challenging.

Secretary of State Ruth Johnson and a coalition of stakeholders are providing some much-needed answers through a new state resource for aging drivers, their families and the professionals that work with them. The Safe Drivers Smart Options: Keys to Lifelong Mobility website was officially launched Dec. 7 to provide information about driving, mobility and aging.

"In our car-centric world, seniors don't want to lose their independence," Johnson said. "Our goal is to help aging drivers develop strategies that will keep them driving for as long as it is safe to do so. The website also provides options and resources that can ease the transition when the time comes for an aging loved one to give up the car keys."

Johnson said she timed the announcement, which was held at the Michigan Library and Historical Center Forum, to coincide with the start of Older Driver Safety Awareness Week.

The Safe Drivers Smart Options Web site at michigan.gov/agingdriver is a statewide strategy to address the mobility needs of Michigan's aging population. The goal is to make sure drivers, their families and professionals have the tools needed to keep aging individuals safe and mobile, whether that's behind the wheel of a car or on public transportation. Some of the many resources provided through the website will help:

- Aging drivers in assessing their driving skills, finding classes and training specifically for mature drivers, identifying issues that may adversely affect their driving ability, developing strategies that allow them to continue driving safely, and understanding what to do when

the time comes to stop driving.

- Families and friends talk with aging drivers about their driving and any problems that are evident, provide resources for families to assist aging drivers in retiring from driving and in finding alternate sources of transportation.

- Connect healthcare professionals, law enforcement personnel and other professional caregivers that work with older adults to resources to better evaluate the needs and concerns of aging drivers, identify physical and mental health issues that impede driving and develop coping strategies to enhance mobility safely.

"Ensuring the safety of the motoring public is a priority for law enforcement," stated Etue. "The materials available on the Safe Drivers Smart Options website put important safety information and resources readily available at the click of a mouse to anyone seeking specific assistance and guidance when dealing with an aging driver."

The University of Michigan Transportation Research Institute, Michigan Department of Transportation, Secretary of State and Michigan State Police, along with the expertise of numerous other state and private sector organizations, provided the resources for the Web site.

Partner organizations include AARP Michigan, AAA, Michigan Trauma Coalition, and Michigan Academy of Family Physicians.

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Chevrolet Honors the Fallen in December

Chevrolet is supporting Wreaths Across America as it honors America's military heroes by helping the organization place more than 700,000 wreaths at military cemeteries across the country.

A fleet of Chevrolet vehicles provided to Wreaths Across America – including several decorated Silverados and Suburbans – led the Wreaths Across America journeyed from its Maine headquarters to Arlington National Cemetery in Washington, D.C., arriving on Dec. 12, said GM spokesman Tom Rippinger.

Along the route, Chevrolet employees, dealers and volunteers donated more than 13,000 wreaths and help the organization accomplish its mission to remember, honor and teach during several stops at local schools and community centers, Rippinger said.

"We think it is so important to teach our younger generation that our freedoms are not free, and that the stories of our fallen and departed heroes should not be lost through the years," said Dan Adamcheck, Chevrolet Regional sales and Marketing manager.

"Laying those wreaths and paying tribute is a small way to show how grateful we are."

Wreaths Across America began when Maine businessman Morrill Worcester – inspired by the power of Arlington National Cemetery during a childhood visit – began placing wreaths there in



Chevy honors veterans by supporting wreath program.

1992 with a small group of volunteers, Rippinger said.

Today, his vision has become a national grassroots movement to remember America's military heroes during the holidays, Rippinger said. In 2008, Congress unanimously passed legislation to recognize Wreaths Across America Day each December, and memorials are held to honor veterans at historic military landmarks and statehouses in nearly all 50 states.

For more information, including local opportunities to volunteer, Rippinger said people can visit WreathsAcrossAmerica.org.

In addition to its support for Wreaths Across America, Chevrolet has expanded its military discount program – normally reserved for active-duty, re-

serves, retired personnel and veterans within a year of discharge – to include all 23 million veterans and their spouses, Rippinger said.

According to Wreaths Across America Web site, in 1992, the group first laid 5,000 wreaths that were donated by the Morrill Worcester and Worcester Wreath Co.

In 2005 a photo of wreaths laid by the organization became a viral sensation. The organization became a non-profit in the year 2007.

By the year 2012 the millionth wreath was laid. It was at Arlington National Cemetery.

The discount is available through Jan. 4, 2016. To learn more, visit ChevySalutes.com, Rippinger said.

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Feds Add More Requirements To Auto Safety Ratings

CONTINUED FROM PAGE 1

The rating system posts a rating of one to five stars on the window stickers of new cars to help shoppers identify the safest vehicles. The new system will also include half stars as well as full stars to get at nuances in safety features, said Mark Rosekind, head of the National Highway Traffic Safety Administration, which administers the ratings system.

For example, a vehicle might get a half star for technology that automatically warns drivers of an impending frontal collision, but a whole star if the system automatically applies the brakes, he said.

The changes proposed for the system are subject to a 60-day public comment period, and final rules are to be issued next year. Consumers would begin seeing the new ratings on cars in model year 2019.

The new crash dummies will have over 100 sensors, including four in the rib cage, while current dummies have only 50 or 60 sensors and just one in the rib cage, NHTSA officials said. The dummies also reflect more recent knowledge of how injuries occur, they said.

An estimated 17 million new cars and trucks are expected to be sold this year. Traffic fatalities dropped in 2014 to less than 33,000, but data from the first half of this year indicates they are increasing steeply again as the economy continues to improve and the price of gasoline drops.

Both automakers and safety advocates applauded the proposed changes.

“Crash-avoidance technologies

can be life-saving innovations that we’re eager to see consumers embrace,” the Alliance of Automobile Manufacturers said in a statement. “Looking ahead, a significant portion of future highway safety gains will likely come from these advanced technologies.”

William Wallace, a policy analyst for Consumers Union, the advocacy arm of Consumer Reports magazine, said the updates “will create a powerful incentive for automakers to make the latest life-saving technologies available on more vehicles more quickly, and that’s great news for consumers.”

One of the government’s aims in updating the rating system is to put pressure on automakers to include crash prevention technologies in all vehicles, not just more expensive luxury models, Foxx said. In the past, automakers have voluntarily included more safety technology in vehicles in an effort to earn more stars, but many of the nine technologies proposed for the rating system are primarily available in a limited number of higher end vehicles.

Over 90 percent of new vehicles today earn a four or five star rating, but those vehicles would likely earn only about three and a half stars under the updated system, Rosekind said.

The National Transportation Safety Board, which investigates accidents, has recommended that NHTSA simply require automatics to include more advanced safety technologies in new cars. Automakers oppose requiring the new technologies, saying it should be up to consumers whether they want to pay for additional safety features or not.

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*Lease payment examples for Cruze and Equinox at GM Employee Discount Price plus tax, title, plate, zero security deposit, first month payment (first payment waived for Cruze) and doc. fees due at signing with all rebates including GM Competitive Lease Conquest Private Offer (customer's qualifying competitive lease must have a scheduled end date within 365 days of the delivery date of the new vehicle) assigned to dealer. **Lease payment example for Silverado at GM Employee Discount Price plus tax, title, plate, zero security deposit, first month payment and doc. fees due at signing with all rebates including GM Lease Loyalty Private Offer assigned to dealer. Lessee responsible for excess wear and tear as well as exceeded contracted mileage. Due to advertising deadlines, prices subject to change. See dealer for details.

JAY CHAISER x117
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Cell: 248-821-8026
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2016 MALIBU 1LT

NO SECURITY DEPOSIT REQUIRED



NO FIRST PAYMENT REQUIRED

Stk. # 60789

Power Locks, Windows, Mirrors
Touch Screen Radio, Blue Tooth, OnStar
XM Radio & More...

24 Month Lease/10,000 Miles

\$94* + Tax with \$0 Down

NO SECURITY DEPOSIT REQUIRED

2016 SILVERADO 1LT

NO SECURITY DEPOSIT REQUIRED



Stk. # 61255

ALL STAR EDITION, Power Window & Locks
7" Touch Screen Radio, Trailer Tow, Remote Start
Alum. Wheels, Backup Camera & More...

24 Month Lease/10,000 Miles

\$246* + Tax with \$0 Down

NO SECURITY DEPOSIT REQUIRED

2016 EQUINOX 1LT

NO SECURITY DEPOSIT REQUIRED



Stk. # 61169

7" Touch Screen, OnStar/XM Satellite Radio
MYLink Touch Screen Radio, Remote Keyless Entry
Rear Vision Camera, Alum. Wheels & More...

24 Month Lease/10,000 Miles

\$146* + Tax with \$0 Down

NO SECURITY DEPOSIT REQUIRED

Free shuttle service to home, office or shopping.

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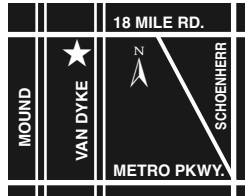
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*See dealer for details. All Rebates/Incentives have been deducted from sale price/payment and are subject to change by manufacturer without notice. GM Employee discount required unless otherwise noted. The Silverado lease includes GM Lease Loyalty or Lease Conquest. The Malibu and Equinox leases assume that you qualify for lease conquest. To qualify for Lease Conquest you must have a NON-GM Lease in the household that terminates within 365 days. All lease payments are based on 10,000 miles per year. 1st payment, tax, title and plate fee due at signing on all leases unless otherwise noted. All deals expire 12/31/2015

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2015 BUICK ENCORE

Stk. #B553957 Stk. #B553957

LEASE FOR **\$79*** 24 MO. \$999 DOWN
PURCHASE FOR **\$22,236***

2016 BUICK VERANO 1SD

Stk. #B460466 Stk. #B450240

LEASE FOR **\$89*** 24 MO. \$999 DOWN
PURCHASE A 2015 1SL FOR **\$23,251***

2016 BUICK LACROSSE 1SL

Stk. #B460492 Stk. #B450105

LEASE FOR **\$209*** 24 MO. \$999 DOWN
PURCHASE A 2015 1SB FOR **\$27,814***

2016 BUICK REGAL PREMIUM II

Stk. #B460291 Stk. #B450921

LEASE FOR **\$139*** 24 MO. \$999 DOWN
PURCHASE A 2015 PREMIUM I FOR **\$28,475***

2016 BUICK ENCLAVE CONVENIENCE GROUP

Stk. #SXF9H Stk. #SXF9H

LEASE FOR **\$209*** 24 MO. \$999 DOWN
PURCHASE FOR **\$34,502***

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2016 GMC YUKON SLE • 4WD

Stk. #G560733 Stk. #G560733

LEASE FOR **\$479*** 36 MONTHS \$1,999 DOWN
PURCHASE FOR **\$46,575***

2016 GMC ACADIA SLE-1

Stk. #SZPKG5 Stk. #SZPKG5

LEASE FOR **\$179*** 24 MONTHS \$1,499 DOWN
PURCHASE FOR **\$29,965***

2015 GMC SIERRA 1500 • 4WD DBL. CAB

Stk. #SPZJ78 Stk. #SPZJ78

LEASE FOR **\$139*** 24 MONTHS \$1,999 DOWN
PURCHASE FOR **\$31,559***

2016 GMC TERRAIN SLE-1

Stk. #G560659 Stk. #G560659

LEASE FOR **\$129*** 24 MONTHS \$999 DOWN
PURCHASE FOR **\$23,317***

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*All prices and payments include GM rebates. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Vehicles shown are \$999 down. Must have lease loyalty and/or conquest. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles – to be determined by lender. \$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Impala acquisition fee due up front. Exp date: 1/04/2016.

GM Invests \$127M In Indiana Plant For New Engine

General Motors will invest \$127.4 million in powertrain and structural components to support production of new aluminum engine blocks and components at its Bedford Casting Operations, creating approximately 127 future jobs for the Indiana plant.

The plant currently has approximately 700 employees on three shifts and produces transmission casings, converter housings, heads, and small gas engine blocks used in Chevrolet, Buick, GMC and Cadillac vehicles, said GM spokesman Kevin Nadrowski. “This investment in the future recognizes the excellent workforce at Bedford Casting Operations” said Bedford Casting Operations Plant Manager Lamar Rucker. “It also demonstrates GM’s collaboration with our UAW and International Brotherhood of Electrical Workers partners, which reflects how we continue to bring new powertrain solutions to our customers.”

Including today’s investment, GM has invested more than \$426 million in the Bedford plant since 2010.

So far in 2015, GM has announced more than \$6.5 billion in U.S. facility investment, creating approximately 3,370 new jobs and securing the positions of 15,350 employees.

Details about program timing and applications will be released later.

GM Issues Recall Notice Covering Engine Fires

DETROIT (AP) – GM has decided to replace several key engine parts to stop oil leaks that have caused more than 1,300 fires and four recalls of older cars.

But the parts aren’t available yet, and GM is still recommending that the cars be parked outside until they can be repaired.

GM stated in a notice to dealers that it will replace the front valve-cover and gasket with improved parts under two recalls announced earlier this year. The recalls cover 1.4 million cars with 3.8-liter V6 engines from 1997 through 2004 model years. Models include the Buick Regal, Oldsmobile Intrigue, Pontiac Grand Prix and the Chevy Impala, Lumina and Monte Carlo.

Oil can seep through valve cover gaskets designed to keep it inside the engine. Under heavy braking, oil can drip onto the hot exhaust manifold and catch fire. Previous repairs on most of the cars only included moving flammable plastic parts away from the oil, but didn’t stop the leaks.

GM said in documents that 1,345 cars have caught fire after being repaired under earlier recalls, which started in 2008 and 2009. The company reports 19 minor injuries and at least 17 structure fires because of the problem. In one North Carolina case, flames spread from a Pontiac and damaged two houses.

GM said earlier repairs allowed a small “pilot flame” that would burn itself out. But experts say that was an unacceptable fix that continued fire risks.

In a letter to dealers posted last week by NHTSA, GM said dealers also will remove plastic engine covers and oil-fill tube extensions as part of the recalls.

GM will send letters to customers starting Dec. 14 telling them of the repairs and that they’ll get another letter instructing them to make an appointment with a dealer when parts become available. GM says the vehicles are safe to drive but should not be parked in a structure until repairs are finished.

SEASON OF GIVING PROMOTION SUPPORTING THE BOTTOMLESS TOY CHEST

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LEASE PULL AHEAD IS BACK!!! • LEASE PULL AHEAD IS BACK!!!

SILVERADO 2016

1500 • LTZ DBL CAB 4WD

Stk. #560882

PURCHASE FOR **\$34,697*** WAS \$39,975
LEASE FOR 24 MONTHS **\$139*** \$999 DOWN W/ LEASE CONQUEST OR W/LEASE LOYALTY

NEW CRUZE 2016

Stk. #460324 Stk. #460537

LEASE A LT 24 MONTHS **\$69*** NO 1ST PAYMENT OR SECURITY DEPOSIT REQUIRED
PURCHASE LS FOR **\$15,499*** WAS \$21,070

MALIBU 2016

Stk. #460405 Stk. #460131

LEASE A LT 24 MONTHS **\$79*** NO 1ST PAYMENT REQUIRED
PURCHASE LS FOR **\$18,376*** WAS \$24,710

EQUINOX 2016

Stk. #560399 Stk. #SRWF4T

LEASE A LT 24 MONTHS **\$159*** NO 1ST PAYMENT OR SECURITY DEPOSIT REQUIRED
PURCHASE LS FOR **\$20,769*** WAS \$27,480

NOW IN STOCK CAMARO 1LT 2016

Stk. #460564

PURCHASE FOR **\$26,992***

TRAX LS 2016

Stk. #560706 Stk. #560706

LEASE FOR 24 MONTHS **\$79*** NO SECURITY DEPOSIT REQUIRED
PURCHASE FOR **\$15,869*** WAS \$21,195

TRAVERSE LS 2016

Stk. #560275 Stk. #560275

LEASE FOR 24 MONTHS **\$199*** NO 1ST PAYMENT OR SECURITY DEPOSIT REQUIRED
PURCHASE FOR **\$26,269*** WAS \$32,650

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*All prices and payments include GM rebates. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of active GM employee discount (unless otherwise stated). All leases are 10,000 miles per year with approved S Tier credit. Vehicles shown are \$999 down. Must have lease loyalty and/or conquest. Must currently own or lease a Chevrolet Volt. Must have closing competitive lease. Prices and payments are plus tax, title, plate fee w/ acquisition fee up front, refundable security deposit required on certain vehicles – to be determined by lender. \$3,500 trade in is valid on 2003 or newer vehicles w/ under 115k miles in drivable condition, no branded titles, reconditioning determined by appraiser. Certain restrictions may apply, see dealer for complete details. Exp date: 1/4/2016.





GM is adding solar power to its Bowling Green assembly plant.

Bowling Green Goes Solar

GM is putting the green in its Bowling Green, Ky., Corvette assembly plant, among other facilities.

GM spokeswoman Sharon Basel said the company leads the automotive industry in solar energy use in the United States, according to the Solar Means Business report released by the Solar Energy Industries Association.

And GM is continuing its investment in clean, renewable energy, the company will break ground later this month on an 850-kilowatt array at Bowling Green (Ky.) Assembly, home of the Chevrolet Corvette, Basel said.

Bowling Green Assembly's new array will be the largest solar installation by any automaker in Kentucky and will generate 1.2 million kilowatt hours of energy annually, enough to produce about 850 Corvettes.

"Corvette customers are passionate about their vehicles because of their design, technology and precision performance," said Rob Threlkeld, GM global manager of renewable energy. "Offering

them a product that is partially built using green energy will be another proof point that they're driving a true supercar."

In addition to ranking as the No. 1 automotive user of solar, GM also ranks No. 20 of the top 25 solar-powered companies in the U.S. GM joined Solar Energy Industry Association (SEIA) as a partner in 2013 to advocate for a strong U.S. solar industry. Since joining, GM has added 10 solar arrays and has helped launch the Business Renewables Center, which aims to accelerate renewable energy use.

And, Basel said, GM is not stopping at Bowling Green. In the next several months, GM will add more than 2 megawatts of solar power to its facilities, including a 466-kilowatt array at its Rochester Operations facility in New York and an 800-kilowatt array at its Warren Transmission plant built with DTE Energy.

Globally, GM will feature a solar footprint of 48 megawatts at 22 facilities, equivalent to the size of 130 American football fields, Basel said.

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JUST ANNOUNCED...
0% for 72 months on all remaining 2015 GMC Yukons

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SELLING BELOW GM PRICING FOR THE MONTH OF DECEMBER ON ALL 2015 GMC AND BUICK MODELS

<p>2015 GMC TERRAIN FWD • SL1</p> <p>\$20,500*</p> <p>WAS \$28,115 YEAR END SAVINGS SAVE OVER \$7,600 OFF MRSP</p> <p>Stock #8201-15 GM employee price plus tax of \$1455, plus title, lic. & doc. Must qualify for lease conquest rebate for lowest price. Demo with 2733 miles. Purchase example is stock specific.</p>	<p>2016 GMC ACADIA FWD • SLE-1</p> <p>\$199*</p> <p>24 MONTH LEASE FOR ONLY 10K PER YEAR</p> <p>Stock #8788-16 • Deal #58510 \$1709 total due at signing. GM pricing plus tax, title & lic. Mat package removed. GM price lease figured with lease conquest rebate. Dealer removed original equipment from vehicle. NO SECURITY DEPOSIT REQUIRED!</p>
<p>2015 GMC CANYON 4WD • SLE • EXT CAB</p> <p>\$28,568*</p> <p>WAS \$33,045 END OF THE YEAR SPECIAL SAVE OVER \$4,400 OFF MRSP</p> <p>Stock #8323-15 HOLIDAY SALES EVENT SAVING GM employee price plus tax of \$1744.08, plus title, lic. & doc.</p>	<p>2015 GMC SIERRA 1500 • 4WD • DOUBLE CAB • SLE</p> <p>\$159*</p> <p>24 MONTH LEASE FOR ONLY 10K PER YEAR</p> <p>Stock #8580-15 • Deal #52863 \$1930 total due at signing. GM pricing plus tax, title & lic. GM price lease figured with lease loyalty rebate. NO SECURITY DEPOSIT REQUIRED!</p>

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 SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 8am-1pm

*GM Employee Pricing Plus Tax, Title, Lic. and Doc. No Security Deposit Required. Programs subject to change. Photos may not represent actual vehicle. Price is subject to change without notice. See dealer for details. Expires 12/31/15.

NOW SELLING BELOW EMPLOYEE PRICING ON 2016 BUICK SEDAN MODELS.
FOR LIMITED TIME ONLY HURRY WHILE OFFER LAST.

EXPERIENCE THE NEW BUICK

BUICK HOLIDAY SALES EVENT!!!

ALL NEW 2016 BUICK LACROSSE
LEATHER • 1 SL

EVERYONES PRICE!
NOW \$34,999*
WAS \$41,205



SAVE OVER \$6,200 OFF MRSP
 Stk. #4541-16 • Deal# 58254. Figured with GMS pricing and must have non-GM Lease set to expire within 365 days. See dealer for details. Total due \$2,407.17

24 MONTH BUICK EXPERIENCE LEASE
FREE Maintenance • FREE XM Radio • FREE OnStar

ALL NEW 2016 BUICK ENCLAVE
FWD • CONVIENCE GROUP

\$249*

36 MONTH/10K PER YEAR LEASE FOR ONLY
WITH \$995 DOWN PAYMENT



24 MONTH BUICK EXPERIENCE LEASE
FREE Maintenance • FREE XM Radio • FREE OnStar

Stock #4637-16 • Deal #58594
GM pricing for employee/family plus tax, title & lic.
Lease figured with lease conquest rebate. \$1,771 total due.
NO SECURITY DEPOSIT REQUIRED!

ALL NEW 2016 BUICK REGAL
FWD • PREMIUM II GROUP

\$159*

24 MONTH/10K PER YEAR LEASE FOR ONLY
\$1,632 DUE AT SIGNING



24 MONTH BUICK EXPERIENCE LEASE
FREE Maintenance • FREE XM Radio • FREE OnStar

Stock #4477-16 • Deal #57956
\$1499 total due.
GM pricing payment plus tax, title & lic. Must qualify for lease conquest rebate.

ALL NEW 2016 BUICK VERANO
FWD • 1SG • CONVIENCE

\$129*

24 MONTH/10K PER YEAR LEASE FOR ONLY
\$1,600 DUE AT SIGNING



24 MONTH BUICK EXPERIENCE LEASE
FREE Maintenance • FREE XM Radio • FREE OnStar

Stock #4430-16 • Deal #58593
GM pricing lease figured with lease conquest plus tax, title & lic.
NO SECURITY DEPOSIT REQUIRED!

2015 BUICK ENCORE
FWD • LEATHER GROUP

\$129*

24 MONTH/9,787/YEAR LEASE FOR ONLY
DEMO SPECIAL
\$1,493⁴³ DUE AT SIGNING



24 MONTH BUICK EXPERIENCE LEASE
FREE Maintenance • FREE XM Radio • FREE OnStar

Stock #4283-15 • Deal #57906
GM pricing plus tax, title & lic. Must have Non GM in household set to expire 365 days from delivery.
NO SECURITY DEPOSIT REQUIRED!

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<p>2016 EQUINOX "LT"</p> <ul style="list-style-type: none"> • Chevrolet Complete Care INCLUDED! • 2.4L DOHC Engine! • 7" Color Touch Screen MyLink Radio! • Remote Vehicle Entry! • Rear Vision Camera! • OnStar w/4G LTE w/built-in Wi-Fi hotspot! • Tilt and Telescopic Steering Column! • 17" Aluminum Wheels! • 32 MPG on the Highway! <p>Stock #G27253</p> <p>WAS \$27,480 Sale Price \$20,835</p> <p>24 MONTH LEASE: \$169* OR \$169*</p> <p>\$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p>	<p>2016 MALIBU "LT"</p> <ul style="list-style-type: none"> • Chevrolet Complete Care INCLUDED! • 2.5L DOHC VVT Engine! • Remote Keyless Entry! • OnStar w/4G LTE w/built-in Wi-Fi hotspot! • Aluminum Wheels! • Power Vertical Driver's Seat Adjuster! • Tilt and Telescopic Steering Column! • 7" Color Touch Screen MyLink Radio! • 36 MPG on the Highway! <p>Stock #G27040</p> <p>WAS \$24,710 Sale Price \$18,499</p> <p>24 MONTH LEASE: \$85* OR \$85*</p> <p>\$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p>
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Chevy Lease Pull-Ahead...Waiving Up to 3 YOUR Remaining Payments!*

<p>2016 CRUZE "LT"</p> <ul style="list-style-type: none"> • Chevrolet Complete Care INCLUDED! • ECOTEC "Turbo" 1.4L DOHC VVT Engine! • Automatic Transmission! • OnStar with 4G LTE with Built-in WiFi hotspot! • AM/FM/XM Radio w/CD! • Remote Keyless Entry! • Bluetooth for Phone! • Rear Window Defrogger! • 38 MPG on the Highway! <p>Stock #G27125</p> <p>WAS \$21,070 Sale Price \$15,699</p> <p>24 MONTH LEASE: \$75* OR \$75*</p> <p>\$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p>	<p>2016 TRAX "LS"</p> <ul style="list-style-type: none"> • Chevrolet Complete Care INCLUDED! • ECOTEC 1.4L "Turbo" DOHC VVT Engine! • Remote Keyless Entry! • USB Port and Auxiliary Input Jack! • Power Locks & Windows! • OnStar with 4G LTE with built-in Wi-Fi hotspot! • 7" Color Touch Screen Radio! • Steering Wheel Controls! • 34 MPG on the Highway! <p>Stock #G27245</p> <p>WAS \$21,195 Sale Price \$16,053</p> <p>24 MONTH LEASE: \$86* OR \$86*</p> <p>\$0 DOWN W/LEASE CONQUEST \$999 DOWN W/LEASE LOYALTY</p>
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\$1000 OVER Kelley Blue Book for Your Trade-In... GUARANTEED!*

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 Thursday 8:00 AM - 9:00 PM
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*Pictures may not represent actual sale vehicle. All applicable incentives including conquest and/or loyalty offers have been deducted from Sale Prices/Payments and are subject to change by the manufacturer without notice and are plus title, tax, plate and CVR fees. Leases are 10,000 miles per year. Disposition fee may be required at lease turn in. GM Employee discount is required except where noted. Lease pull ahead is for current Chevrolet lessees and will waive up to 3 remaining payments (\$1500 maximum). Must have 1999 or newer non-GM lease for Competitive Brand offer. Amount depends on model. KBB Trade-In guarantee is on 2003 to 2013 model vehicles less reasonable reconditioning costs. No bad Carfax or branded titles. Certain restrictions apply, see dealer for complete details on all incentives/offers. Sale ends 12/31/2015 @ 6:00PM.

Jim Causley

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Lease Pull Ahead is Back!

GET OUT OF YOUR LEASE NOW PLUS WE WILL GIVE YOU \$500 LEASE LOYALTY OR \$1500 COMPETITIVE CASH.

See dealer for details.

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NEW 2016 BUICK VERANO

- 2.4 4 Cyl
- Alum Wheels
- Bluetooth
- Rear Back Up Camera
- Stabilitrak
- Power Heated Seats
- 4G LTE Wi-Fi/Onstar
- Sirius/XM Radio



4 YR/50,000 Mile Bumper to Bumper Warranty!

Stk. #B1166

Was \$25,400

Sale Price \$20,188

\$99*

24 MONTH LEASE • 10K

\$999 DOWN

W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2015 BUICK ENCORE LEATHER PACKAGE

- 1.4L TURBO Engine
- Rear Back Up Camera
- Power Heated Seat
- 10 Air Bags
- Bluetooth
- 6 Spd Auto Trans
- Traction Ctrl
- Stabilitrak
- 18" Alum Wheels
- IntelliLink Radio System
- 4G LTE Wi-Fi Onstar
- Sirius/XM Radio
- Fog Lamps
- Blind Side Alert
- Remote Start



4 YR/50,000 Mile Bumper to Bumper Warranty!

Stk. #B1966 Available in AWD

Was \$29,300

Sale Price \$24,520

\$129*

24 MONTH LEASE • 10K

\$999 DOWN

W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK REGAL TURBO PREMIUM 2 • NAVIGATION

- 2.0 TURBO
- Power Heated Leather Seats
- Alum Wheels
- Fog Lamps
- Bluetooth
- Rear Back Up Camera
- Keyless Entry
- Push Button Start
- Remote Start
- Stabilitrak
- Dual Air Bags
- INTELLILINK
- 4G LTE Wi-Fi/Onstar
- Sirius/XM Radio • Bose
- Premium Michelin Tires



4 YR/50,000 Mile Bumper to Bumper Warranty!

Stk. B1096

Was \$32,490

Sale Price \$26,715*

\$179*

24 MONTH LEASE • 10K

\$999 DOWN

W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK LACROSSE LEATHER PACKAGE

- 3.6 V6
- 18" Aluminum Wheels
- Rear Vision Camera
- Bluetooth
- 4G LTE Wi-Fi/Onstar
- Sirius/XM Radio
- Heated Leather Seats
- Push Button Start
- Remote Start



4 YR/50,000 Mile Bumper to Bumper Warranty!

Stk. #B1051

Was \$36,825

Sale Price \$30,825*

NO DISCOUNTS NEEDED

\$219*

24 MONTH LEASE • 10K

\$999 DOWN

W/LEASE CONQUEST OR \$1999 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

NEW 2016 BUICK ENCLAVE

- 3.6L V6
- Power Seat
- Power Rear Hatch
- Air Cond
- Trailer Package
- Rear Backup Camera
- 19" Aluminum Wheels
- 4G LTE Wi-Fi/Onstar
- Sirius/XM Radio
- Premium Michelin Tires



4 YR/50,000 Mile Bumper to Bumper Warranty!

Stk. #B1055

Was \$40,565

Sale Price \$34,680*

NO DISCOUNTS NEEDED

\$239*

24 MONTH LEASE • 10K

\$1499 DOWN

W/LEASE CONQUEST OR \$2499 DOWN W/LEASE LOYALTY

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATES ARE EXTRA.

GMC | HOLIDAY EVENT

WE ARE PROFESSIONAL GRADE

NEW 2016 GMC TERRAIN SLE

- Power Windows/Locks
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Chevrolet Malibu Makes NACTOY Top Spot List

CONTINUED FROM PAGE 1

The third stage is when judges take a look at the top three vehicles in each category and select the top one. In this instance, judges are given 10 points and may assign all 10 to a single vehicle if they choose to do so, Brooke said.

The awards recognize the best new vehicles of the year. Jurors vote for the vehicles that set new benchmarks in their segments for innovation, design, safety, handling, driver satisfaction and value.

Brooke said the process starts on Oct. 1, and the winners will be announced at the 2016 North American International Auto Show in January.

Denny Moyer, Partner Deloitte & Touche, turned over the envelopes with the names of the finalists – in alphabetical order – to NACTOY officials Joann Muller and Lindsay Brooke during a news conference.

The jurors voted early in December, with ballots sent directly to Deloitte. Officials at Deloitte are the only ones who know the point totals.

On Jan. 11, Michelle Collins, a partner at Deloitte, will hand over two envelopes containing the names of the winners during a news conference at the 2016 North American International Auto Show (NAIAS) in Detroit.

Since their inception 23 years ago NACTOY has been proud to announce the winners at NAIAS, but the show is not otherwise involved in the process, Brooke said. The NACTOY jury is administered by an organizing committee and is funded exclusively by dues paid by the jurors. There are no paid positions.

One of the jurors, John McElroy, operator of Blue Sky Productions, said that it was impressive that Chevrolet had so many vehicles make it to the list of 12 in the car category.

“The 2016 Malibu was one of the three finalists in its category,” McElroy said. “I liked it because it’s a good looking car and it drives really well. I even liked the way everything was laid out in the interior, and the fact that its technology emphasizes connectivity.”

But, McElroy said, as evidenced by the fact that three Chevrolets made the second stage consideration list, GM has, across the board over the last three or four years, designed and built vehicles with strong technology.

Brooke said that Chevy’s strong showing plays to idea that there are many great vehicles being produced by GM.

“GM has really been poring on the coals at the Tech Center in Warren,” Brooke said. “And they have been making really smart decisions at the Ren Cen in Detroit. Their work has paid off with the production of good vehicles.”

GM spokesman Randy Fox was at the announcement. He said that Chevy’s strong showing demonstrates that General Motors has great product to offer to the public.

“The 2016 Malibu has only started shipping to dealers within the last couple of weeks,” fox said. “We made a very special effort to make sure that the jurors had time in the car before the selection process began. Being selected is exciting for the Malibu. And that’s not the end of the good news for Chevy. *Motor Trend* named the Camaro Car of the Year and Truck of the Year was won by the Chevy Colorado.”

Last year’s winners were the Volkswagen Golf and the Ford F-150.