## Detroit Auto Scene®

"FIRST IN THE HEART OF DETROIT"

VOL. 82 NO. 42

ESTABLISHED 1933 AS NEW CENTER NEWS AND 1983 AS OAKLAND TECH NEWS

**OCTOBER 27, 2014** 

## 2015 Bi-Fuel Chevrolet Impala Can Run On Leftovers, Table Scraps – Even Beer

Talk about one man's trash be- When compressed, RNG is a food waste for CNG-production coming another man's treasure.

Trash to fuel, the stuff of the 1980s sci-fi comedy movie most organic materials, the trilogy, "Back to the Future," is now a reality.

The 2015 bi-fuel Chevrolet Impala – not a tricked-out DeLorean really can run on leftovers, table scraps and, oh yeah, grains from brewing beer, said GM spokesperson Chad Lyons.

"We think this is important because it helps reduce our dependency on foreign fuel," Lyons said. "This is a domestically-produced product, and having a vehicle that allows you to take advantage of this locally-produced fuel is great."

A Cleveland-based quasar energy group uses organic waste to produce a renewable energy source known as biogas, which is then converted into Compressed Natural Gas (CNG) - one of two fuels that can power the 2015 Chevrolet bi-fuel Impala, Lyons

Biogas is the raw mixture of gases given off by the breakdown of organic materials kept in an oxygen-less environment. The resulting methane gas is then processed, removing all carbon dioxide and impurities to make Renewable Natural Gas (RNG).

direct replacement for CNG.

Since biogas can be made from quasar group insources raw materials, otherwise considered waste, from a variety of indus-

For instance, its Columbus. Ohio, Renewable Energy Facility processes up to 25,000 wet tons of biosolids from the City of Columbus Department of Public Utilities for wastewater.

Progressive Field, home of the Cleveland Indians, contributes

after it's been macerated in an industrial-sized InSinkErator Grind2Energy garbage disposal.

And don't forget beer. Anheuser-Busch's Columbus brewery provides an organic byproduct to the quasar group for

conversion to methane gas. "If you can buy renewable fuel at \$1.95 per gallon while reducing greenhouse gas emissions, everybody wins," said Mel Kurtz, president of quasar energy

**CONTINUED ON PAGE 2** 



Fueling a 2015 Impala with CNG



2015 Chrysler 200

## Chrysler 200 Earns NHTSA's Highest Possible Safety Mark

The new 2015 Chrysler 200 has stitute for Highway Safety (IIHS). earned a five-star overall safety rating from the U.S. National Highway Traffic Safety Administration (NHTSA).

Five stars is the highest possible safety rating given by NHTSA.

The mid-size sedan scored five stars in NHTSA tests that evaluate performance in:

- Frontal collisions;
- Side-impacts simulating a two-vehicle collision:
- Side-impacts simulating a single-vehicle collision with a

These latest test results complement the Top Safety Pick+ rating previously given to the 2015Chrysler 200 by the Insurance Insaid Scott Kunselman, Chrysler Group senior vice president and head of Vehicle Safety and Regulatory Compliance.

"The Chrysler 200's superior performance in such safety tests validates our continuing efforts to deliver the latest advancements in both passive and active safety technologies," said Kunselman.

Passive safety systems help mitigate the effects of a crash; active systems help drivers prevent crashes.

"The 200's robust construction helps absorb energy in the event

**CONTINUED ON PAGE 5** 

## SAE Convergence Looks 40 Years into the Future

by Jim Stickford

For David Goss, convergence means how mobile phone technology mixes with today's automobiles.

Goss, technical manager, Delphi Electronics and Safety, was at the recent Society of Automotive Engineers (SAE) event at Cobo Center in Detroit. He said Delphi is looking at the ways mobile electronic technology is converging with today's cars.

We're looking at how you see the convergence of everyday devices such as a smartphone or a tablet with cars," Goss said.

"In the last five years, the standardization of systems and the rapid adoption of consumer handsets has really grown. Anything that interacts with these devices will have to operate in a standard way. And we're building vehicle infotainment systems designed to interact with these devices.

Goss said most people don't really think of their cars as something that is connected with their phones or tablets. But over the past couple of years, that's become a reality. He defines infotainment as radio, instrument clusters, backseat entertainment

and anything that connects phones and tablets to a vehicle's wi-fi or internal electronics.

"The question becomes how can we leverage user portals and connect with cloud content," Goss said. "The cloud is a buzz word that's been bandied about a lot lately. It just means any off-device computing.

'So if your tablet is connected to the cloud and you store, say, home videos on the cloud, your device sends recordings to a computer off-site and then accesses those videos that have been stored off-site."

So, Goss said, as personal de-

vice cloud connectivity improves, it will be possible to get away from the problem of having to get a new smartphone every six months. A driver's current phone will have strong cloud connections so it's the development of apps that will matter.

Goss said Delphi is looking at how to make these new electronically-connected cars safer as well. The company is developing a driver state sensor (DSS) that can see if the driver has his eyes

## U-M Director Calls Safety Key to Autonomous Driving

by Jim Stickford

Autonomous driving vehicles are just a matter of time.

At least that's what Steve Underwood, director of the Connected Vehicle Proving Center at U-M Dearborn said at the 2014 Society of Automotive Engineers (SAE) Convergence conference at Cobo Center on Oct. 21.

"The experts I talked to said that we'll be seeing some kind of autonomous vehicle by the year 2020," Underwood said.

Of course, there are different definitions of what autonomous means when it comes to cars. Underwood said.

"I believe the first system we'll have, that's available to the public," he said, "will be some sort of freeway technology. The driver will, say, push a button while on the freeway and the car will take over the driving. We're very close to that right now, but the technology isn't as safe as it has to be right now."

Safety will be the biggest hurdle autonomous driving technology will have to clear in order to be used on public streets, Underwood said.

"I believe that once a freeway



Steve Underwood

system becomes available, people will want it," he said. "The system will be defensive and non-aggressive and the only time this system will be able to be engaged is when it's safe to do so."

Once freeway technology is mastered, then vehicles will become more autonomous and perhaps able to handle even city driving, Underwood said.

"I believe autonomous driving will change the way people live their lives," Underwood said.

**CONTINUED ON PAGE 3** 

## Feds Urge 8 Million Owners of 10 Different Vehicle Models to Have Air Bags Repaired

By TOM KRISHER AP Auto Writer

DETROIT (AP) - The U.S. government is now urging owners of nearly 8 million cars and trucks to have the air bags repaired because of potential danger to drivers and passengers. But the effort is being complicated by confusing information and a malfunctioning website.

The government's auto safety agency says that inflator mechanisms in the air bags can rupture, causing metal fragments to fly out when the bags are deployed. The inflators are made by Japanese parts supplier Takata Corp.

Safety advocates say at least four people have died from the problem, which they claim could affect more than 20 million cars nationwide. On Oct. 22, the National Highway Traffic Safety Administration added 3.1 million more vehicles to an initial warning covering 4.7 million cars and

Car owners might have difficulty determining if their vehicle is equipped with the potentially dangerous air bags. The warning covers certain models made by BMW, Chrysler, Ford, General Motors, Mazda, Honda, Mitsubishi, Nissan, Subaru and Toyota.

Most of the 7.8 million vehicles are subject to existing recalls. But manufacturers have limited the recalls to high-humidity areas, excluding cars and trucks in states to the north.

NHTSA says owners in Florida, Puerto Rico, Guam, Saipan, American Samoa, the U.S. Virgin Islands, Hawaii and "limited areas near the Gulf of Mexico in Texas, Alabama, Mississippi,

Georgia, and Louisiana" should pay special attention to the

Worse yet, the regulatory agency has twice corrected the number of vehicles affected and acknowledged that a list it released Oct. 20 wasn't completely accurate. The agency urged people to use its website to see if their cars are affected.

Automakers have been recalling cars to fix the problem for several years, but neither Takata nor NHTSA have identified a firm cause. The agency opened a formal investigation into the problem in June, and a theory put forth in agency documents suggests the chemical used to inflate the air bag can be altered by high humidity, making it explode with too much force while deploying.

**CONTINUED ON PAGE 2** 

#### Detroit Auto Scene

31201 Chicago Road South Warren, Michigan 48093

586-939-6800

Contact us: Info@DetroitAutoScene.com

Deadline: Thursday 5:00 p.m. for the next edition of Monday

William Springer II, publisher Lisa A. Torretta, operations Jim Stickford, news

Detroit Auto Scene is a registered trademark of Springer Publishing Co.

www.DetroitAutoScene.com

#### 8 Million Owners Of 10 Models Urged to Have Air Bags Repaired

CONTINUED FROM PAGE 1

"It's in a total state of uproar right now," said Clarence Ditlow, executive director of the Center for Auto Safety, a nonprofit advocacy group founded by Ralph

NHTSA Deputy Administrator David Friedman said in a statement that responding to the recalls is essential to keep people

"It will aid in our ongoing investigation into Takata air bags and what appears to be a problem related to extended exposure to consistently high humidity and temperatures," he said. The agency, he said, is tracking down the "full geographic scope" of the issue.

Kathryn Henry, a spokeswoman for the safety agency, said it is unclear whether a high number of inquiries caused its website to malfunction.

Until it's repaired, she urged car owners to go to manufacturer websites or call their car deal-

General Motors, which sold two models with the faulty air bags, planned to notify about 10,000 customers by overnight mail. The models covered are 2003 to 2005 Pontiac Vibes in high humidity areas and Saab 9-2X models.

The cars were made by other manufacturers - the Vibes by Toyota, and the Saabs by Sub-

The rare warning by regulators comes three weeks after a Sept. 29 crash near Orlando, Fla., that claimed the life of Hien Thi Tran, who suffered severe neck wounds that investigators said could have been caused by metal fragments flying out of the air bag on her 2001 Honda Accord. Her Accord was among the models being recalled.

One police agency concluded that the air bags caused her wounds, while another is still investigating. NHTSA is seeking information in the case.

On Oct. 20, Toyota issued a recall covering passenger air bags in 247,000 older model vehicles including the Lexus SC, Corolla, Matrix, Sequoia and Tundra. Like many earlier recalls, Toyota's recall covers vehicles only in areas that have high absolute humidity. GM and Toyota each told customers not to let anyone sit in the front passenger seat until repairs are made.



## 2015 Bi-Fuel Impala Can Run on Leftovers – Even Beer

**CONTINUED FROM PAGE 1** 

group. "Quasar's Columbus facility can produce 1.3 million gasoline-gallon equivalents of CNG each year."

That's enough to fill the CNG tanks of 163,000 bi-fuel Impalas at

Though CNG fueling stations are prevalent in states like California and Oklahoma, infrastructure in some states is scarce.

'To avoid feelings of range anxiety common in owners of CNGonly vehicles, we made the Impala bi-fuel, allowing our customers to drive on CNG when available and on gasoline when it's not," said Nichole Kraatz, Impala chief engineer.

The CNG tank mounted in the trunk has the equivalent capacity of 7.8 gallons of gasoline, which is expected to offer approximately 150 city miles of range on compressed natural gas, based on GM testing. With gasoline and compressed natural gas combined, expected range is 500 city miles, based on GM testing. EPA estimates are not yet available.

Lyons said the Impala bi-fuel system is what makes it different from the only other CNG vehicle tion in the vehicle's performance. on the market.

"Honda has a CNG vehicle," Lyons said, "but it doesn't have the bi-fuel system. With ours, you can go on gas and that really makes a difference for drivers. I think it's great."

Impala's bi-fuel system seamlessly switches to gasoline power when the CNG tank is depleted. Drivers who wish to change fuels while driving can do so by simply pushing a button.

A light on the instrument panel indicates when CNG is being used, and there is no interrup-

Operating on CNG can result in an average fuel savings of nearly gasoline-gallonper equivalent based on a national average of \$3.24 per gallon of gasoline as reported by AAA and \$2.11 per gge of CNG, reported by CNGnow.

CNG vehicles typically have 20 percent fewer greenhouse gas emissions than gasoline-powered cars, according to the California Air Resources Board.

Lyons said the vehicle is aimed at fleets, but it will be available for the civilian driver.

## **GM Proving Grounds Grew in** Australia, England Years Ago

(EDITOR'S NOTE: This is the third in a series of three articles on GM's proving grounds across the globe, after which articles on Chrysler and Ford proving grounds will be featured. The first two articles covered GM's proving grounds in Michigan and Arizona.)

GM's development of proving grounds didn't end with North America.

Two very important proving grounds sprung up in Australia and England in the '50s and '60s.

In 1955, according to the GM subsidiary Holden's annual report, construction of "Australia's first automotive proving ground"

The report stated that "it has been evident for some time that a properly laid out and equipped proving ground is essential for the effective testing of the company's vehicles and the carrying out of the experimental work associated with the development of new mechanical and body fea-

"Toward the end of 1955," the report continued, "a suitable area of land comprising 2,152 acres was located near Lang Lang, on the Bass Highway, 56 miles from Melbourne, and arrangements were made to procure it.

"This land, consisting of a relatively flat area and some hilly scrub country is ideally suited for the purpose intended - the construction of a modern and completely equipped proving ground modeled after the wellknown GM proving ground in Milford, Michigan."

The facility would remain with GM even after "profound" changes were made with Holden

In a statement to the media in

May of this year, Holden declared that "the Lang Lang team will remain plugged into GM's global engineering department, with ongoing input into product programs that reach beyond Holden and influence GM vehicles around the world."

The statement added that the Lang Lang facility was finally up and running by August of 1957 and has been the testing ground for every locally-produced Holden from the FC model of 1958 through the "current world-beating VF Commodore" that was launched in 2013.

The Lang Lang facility currently includes 44 kilometers of sealed and unsealed roads that are designed for vehicle development and general durability test-

This road system includes a 4.7-kilometer banked, high-speed track, a "twist" course for steering and chassis testing, a "noise" road for vehicle refinement and development, and a hill test

In England, GM's Millbrook proving ground in Bedfordshire got its start in 1968.

According to the official history of Millbrook, "In the mid-1960s, Vauxhall and Bedford decided that, while the new and almost deserted M1 motorway close to Luton presented some very interesting testing opportunities, a better policy for future vehicle development was to learn from the GM experience and build a dedicated proving

"With the importance of hills now well-established, a task force scoured the UK for a site that was both flat and hilly, unfortunately ruling out the traditional choice of a former airfield.

"At last, the Millbrook site was

located, coincidentally but usefully close to Luton and London, and a smaller version of the North American General Motors Proving Ground was construct-

"The new facility replicated many of the most successful features of the Milford site and benefited from the accumulated wisdom of more than 50 years.

"Construction work began in April 1968. To sculpt the necessary track features into the existing but barren landscape, 2,600,000 cubic yards of earth were moved.

"At the height of the earthmoving work, 51 machines were moving 125,000 cubic yards of earth each week. Many ammonites (shell-like fossils around 150 million years old) were unearthed. The 0.9-mile Belgian pave circuit was formed by 3,500 tons of hand-laid granite blocks.

'73,000 tons of aggregate and 9,000 tons of cement went into the five-lane high-speed circuit. 20,000 cubic yards of hardcore, 1,450 tons of cement, 4,500 tons of aggregate and 25,000 tons of sand were used to make the mile straight.

"The circular steering pad required 6,000 cubic yards of hardcore, 1,300 tons of cement and 6,000 tons of aggregate. Over 200,000 trees were planted, including both conifers and indigenous deciduous varieties, helping nature to return to an area that for many years had been notably lacking in natural beauty."

Millbrook has an interesting history. In 1988, the site was transferred to a new company -Millbrook Proving Ground Ltd as part of Group Lotus and began to offer its facilities to non-GM companies as well.

With the sale of Lotus in 1993, Millbrook was transferred to GM Holdings UK Ltd as an independently managed company and began to diversify into all aspects of vehicle testing, including emission control.



An aerial view of the Millbrook proving ground in England

## ANSWER THE BIG QUESTIONS: How can I preserve my portfolio in a repeat of the 2008 financial crisis? Might my retirement plan be in jeopardy if we see global deflation?

Use our app to stress test your portfolio today!



Kaydan Wealth Management.com

Kaydan Wealth Management.com

& click on this button to begin

& click on this button to begin

your stress test today!

Where could I put my money if there is a European recovery?

KAYDAN WEALTH MANAGEMENT

An Independent Firm

329 W. Silve Lake Road | Fenton, MI 48430 Ph. 810-593-1624 | 800-638-6900 | Fax 810-593-1643 KaydanWealthManagement.com

Securities offered through Raymond James Financial Services, Inc., member FINRA/SIPC

"FIRST IN THE HEART OF DETROIT SINCE 1933" PAGE 3 **OCTOBER 27, 2014** 

## Chrysler's Take on Technology in Vehicles

by Jim Stickford

The Society of Automotive Engineers (SAE) celebrated 40 years of helping minds meet at the group's annual Convergence gathering in Cobo Center last week by looking ahead.

One of the prime celebrants, Chris Barman, of Unit Responsible, Electrical and Electronics Engineering for Chrysler, helped organize the event.

'This event is going well," Barman said. "The numbers are great and the motivation, in part, is to celebrate the 40th anniversary of the event.'

Barman said that the first SAE Convergence meeting was back in 1974. Then the term, "convergence," applied to the converging of electronics and mechanics.

There was a GM engineer who had an SAE paper published 40years ago by the name of Trevor Jones in which he made 40 predictions about how electronics would be used to help cars run," Barman said.

"He predicted electronic fuel injection, standard air bags, oxygen sensor, and on and on. I think just about all of his predictions came true. That was back in 1974. The future is here and we're playing off that idea now."

But now, Barman said, convergence has a slightly different meaning. "At the 2014 conference, it means looking at the next 40 years and how the customer experience is evolving through the applications of technology to vehicles

"The kind of electronics that are being added to vehicles now have more to do with improving the driving experience through the application of electronics instead of improving the mechanical functions of a vehicle.

"If you look at driver assistance technology over the last five years, you'll see that something like back-up cameras were rare and expensive, but we now include these on even our less expensive cars like the Dart. They'll be mandatory by 2018.

This technology improves the drive, but isn't used to make the engine more efficient. A lot of electronics are now connected to infotainment systems. At this conference, we're trying to provoke thought on what the next 40 years will bring.'

Barman said one of the things she's been hearing about at the conference is the future of autonomous driving. "How far will that get?" Barman asked.

"When we get it depends on how we define autonomous. Look at our Cherokee with forward cruise warning and lane assist. Further down the road, we can have technology where the driver never has to take control of the vehicle. But as one panelist said, this technology must work 100 percent of the time because 99 percent won't cut it."

In the short term, Barman said, she believes that in the next five to 10 years there will be a lot of driver-monitoring technology added to vehicles, which will be able to tell if a driver has taken his or her eyes off the road. If the driver is looking at an electronic display that shows the radio, technology would be able to see that the driver is looking at the radio and light up the display to make it easier to see and interact

For more information about tickets, contact meeting coordi-

"I am most excited about the cross-industry participation between companies like Chrysler and IBM," Barman said. "We had someone from Stanford University at a forum on stage with someone from the semi-conductor industry and they were talking to a venture capitalist.

"Convergence no longer just means different parts of the auto industry getting together. It means all sorts of different industries coming together to help create the car of tomorrow.'



Chris Barman

## U-M Director Calls Safety Key to Autonomous Driving

CONTINUED FROM PAGE 1

"There are two reasons people tend to drive aggressively. The first is that they're late and are tying to get somewhere fast. The second is where the driver says, 'I hate driving on the freeway and I want to get this experience over as quickly as possible.'

"In the first instance, the vehicle will disengage if the driver is going too fast, so I think people will learn to be more adept at planning how long it takes for them to get somewhere.'

In the second case, Underwood said, the vehicle will do all the heavy lifting of driving on the freeway, so the driver's experience won't be so stressful and the car will travel in a less aggressive manner.

So as technology advances, he added, the question becomes what can the government do to help promote the technology.
"That's some question," Un-

derwood said. "I don't believe we need vehicle-to-vehicle (V2V) equipment in cars for autonomous driving, so no standards have to be set for that technology. Where the government can help is in the support of standards that the tech has to meet and the mandating that this technology be included in vehi-

One of the biggest standards that must be set by the government, he said, revolve around

"There's no question that pri- of people think."

vacy is a big problem that must be addressed," Underwood added, "especially with connected cars. These vehicles will be able to do more things, but they will leave an electronic trail, so there are real privacy concerns."

Ultimately, he said, autonomous vehicles could end up not only destressing drivers, but helping automakers reach their mandated mileage requirements.

"If you have autonomous cars and they work to end collision, then you can save huge amounts of weight on a vehicle," Underwood said. "Much of the weight in today's vehicles comes from driver-safety requirements. But if these cars can avoid collisions, then you can get rid of a lot of weight.

"But that's in the future. I really believe that once you address questions of liability and insurance, we'll be seeing some sort of push-button autonomous driving system in cars."

Much of the technology that would be used in such a system, he said, already exists and is already in vehicles.

"People already have tech line lane departure warning, front and real collision warning," Underwood said. "So the hardware is already in today's vehicles.

"What we have to do is develop the software that can combine these different techs into one system for autonomous driving.

"That's not as far away as a lot

## **SAE Looks** Into Future

CONTINUED FROM PAGE 1

on the road. If not, it would be possible for an audible alarm to sound or perhaps for the driver's seat to vibrate letting the driver know that his or her eyes are off the road.

Delphi also has developed systems that, if installed in a vehicle, can charge a smartphone or interact with the phone so that graphics that would normally appear on the phone's touch screen appear on the vehicle's touch screen. So it is possible to listen to the song list of someone's smartphone but have the sound come from the car's speakers, Goss said.

This trend of consumer electronic devices finding a home in modern automobiles will only continue, Goss said, because people like their technology and the automobile is just the biggest piece of tech they own.

Anything, he said, that can help auto buyers stay connected has a future in this industry.

#### **Conroy Appointed** Wolverine VP

Joseph Conroy has been named vice president of Global Operations for Wolverine Advanced Materials.

Conroy will be responsible for the management of global manufacturing sites in United States, Germany and China.

In his new role, said Wolverine CEO Grant Beard in a statement to the press, Conroy will be in charge of "developing and executing Wolverine's manufacturing strategy, institutionalizing best practices and disciplines and developing our manufacturing capabilities and staff."

"Joe has broad-based expertise in operations with over 25 years of experience in automotive and non-automotive companies," said Beard.

"We are glad to have him on board and feel confident in his vast knowledge and experience leading manufacturing operations and teams."

## **MSED to Honor Businesses**

The Marketing & Sales Executives of Detroit (MSED) honors sales and marketing professionals with its Platinum Awards. These awards recognize those who have distinguished themselves in the field and helped their companies achieve critical business goals, which led to the awarding or generation of new business and/or cost savings from Jan. 1, 2013, through June 1,

Six Platinum Award finalists were chosen and interviewed from this year's nominations:

- 3M OEM Automotive Division, Weight Wheel System;
- 3M OEM Automotive Division, Automotive Acoustic Mate-
- Electronic Remanufacturing Corp., Remanufactured Electron-
- Lacks Enterprises, Wheel Trim Systems; • Production Plus, Event Mar-
- keting; • solidThinking Inspire, Product Development Software.

There is a lot of positive business activity going on in southeast Michigan," said Len Damico, Platinum Award chair and executive vice president sales and marketing, H.C. Olsen & Associ-

"It's great to see the pivotal role marketing and sales professionals are playing in achieving the goals and objectives of their respective companies. The energy, 'can-do' spirit and customerfocus we saw from the finalists are to be applauded."

The finalists were interviewed by a panel of judges and evaluated based on obstacles overcome, how creative marketing and/or

sales ideas or approaches were utilized and exceeding business goals. Two Platinum Award winners will be chosen and announced at the MSED's 21st Annual Black-Tie Gala Dinner to be held Nov. 20 at the Detroit Athletic Club. Tickets cost \$150 for MSED members, \$195 for nonmembers.

nators at 248-643-6590.

# cles.'

Automation Alley Trade Mission to Saudi Arabia and United Arab Emirates Rivadh and Dubai | Dec. 5-12, 2014

Cost to participate: Members: \$5,995, Non-members: \$6,995



Start competing on a global level! Join Automation Alley's trade mission to Saudi Arabia and the United Arab Emirates, the Middle East's two most promising markets for U.S. exports, including:

- · Architectural, design and engineering services
- Automotive
- · Clean tech/environmental
- · Defense

- · Information technology and information communication technologies
- Machinery
- · Medical equipment

Why participate:

Meet directly with buyers of your products, services or technologies. Matchmaking meetings will place you in touch with potential end users, agents/distributors, joint-venture partners, technology licensees and key players you need to know to successfully break into Middle Eastern markets.



Attend business receptions, and meet with government officials and business leaders. Learn firsthand about the opportunities and challenges of doing business in both countries.

Our trade missions are results-driven. To date, Automation Alley trade missions have generated \$412 million in export sales for company participants.

We take care of all your planning and details before, during and after the mission. Your price includes international airfare, five-star hotels, in-country transportation, matchmaking meetings, business briefings, welcome receptions and tours.



For more information or to register, visit automationalley.com, or contact Lisa Lasser at 248-457-3283 or lasserl@automationalley.com.

## Pro Driver Gittin Plans to 'Get Crazy' in F-150 at SEMA

From off-road prowess to street performance, custom versions of the all-new 2015 Ford F-150 will vie this November for the "Hottest Truck" award at the Specialty Equipment Market Association tradeshow in Las Ve-

"We really enjoy taking our vehicles to the SEMA show," said Ford spokesperson Brian Cotter. "We've always had such a great relationship with our partners in the aftermarket. These builders get to show the strength of our partnership and just what they can do with Ford vehicles at

"Every year this show is one of the highlights for us at Ford. It's always exciting to see what our partners come up with. They've never let us down.

"This year, the emphasis will be on the new F-150 and the Mustang.

The 2014 SEMA show takes place Nov. 4-7. Ford will be bringing roughly the same number of vehicles that they brought last year – "north of 40," said Cotter.

But that doesn't include the vehicles that Ford's partners are bringing, Cotter said.

"I've seen the pictures of some of the vehicles they're bringing to the show, and, boy, do they look nice," Cotter said. "Ford has a tradition of doing well at SEMA shows.

The SEMA award, won by Ford F-Series trucks for four years running, recognizes the most popular vehicles the organization's members feature in their displays at the week-long event.

Custom versions of the all-new F-150 will be displayed on the SEMA floor.

The Deegan 38 project built a personal connection between Ford Racing's Brian Deegan and the all-new F-150 with the 3.5liter, twin-turbo EcoBoost engine.

Industry leaders - including Addictive Desert Designs, Mickey Thompson Performance Tires & Wheels, FOX Racing Shox, KC Hilites, Mastercraft Safety, Rockford Fosgate, Full-Race Motorsports, Leading Edge Tuning, ProEFI and SCT Performance ioined forces to provide extreme motorsport enthusiasts with the ultimate example of the world's most capable truck, said Cotter.

"This F-150 should inspire the vast off-road, extreme-lifestyleloving fan base to push the possibilities of the new 2015 F-150 and the awesome 3.5-liter EcoBoost engine," said Deegan.

Cotter said the Vaughn Gitten Jr. street truck boasts 12 inches of King shock-controlled travel via a Kibbetech custom suspen-

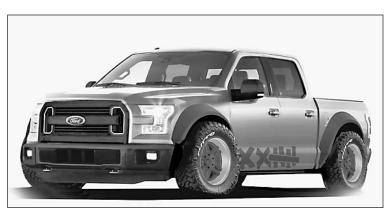
This 2015 F-150 purpose-built bv Formula DRIFT superstar Vaughn Gittin Jr. is designed to take full advantage of the weight savings and serious torque offered by the all-new F-150, said Cotter.

With its unique, aggressive

looks and Air Lift Performance air ride, this street truck aims to turn heads and elicit huge smiles, while providing massive amounts of fun and adrenaline for up to five passengers who strap into its Recaro seats, Gittin said.

"I love trucks, and to build one that has daily on- and off-road capabilities, as well as drifting and jumping capabilities is something I have always wanted to do," said Gittin.

"I am really pumped to get crazy in this F-150 at SEMA this year.



Vaughn Gitten Jr.-modified 2015 Ford F-150 headed for SEMA show.

## New 2015 Chevrolet Lineup Offers Driver Safety Aids

More than one in four police- fender-benders and more. reported vehicle crashes each vear are rear-end collisions between a driver and the vehicle they are following, according to a 2012 National Highway Traffic Safety Administration report, which also stated that nearly one in 10 happen during lane changes made at the wrong time.

So one way to make cars safer is to find ways to avoid accidents altogether, said GM spokesperson Jennifer Ecclestone.

Even the best, most defensive drivers can end up in an unexpected crash, she said.

Chevrolet's 2015 lineup provides key features that help protect drivers and passengers before, during or after a crash, she said, but the focus is on new technologies aimed at helping avoid the crash in the first place.

To that end, Chevrolet is using cameras, radar and ultrasonic sensor technology to help drivers avoid these rear-end collisions and blind-spot-caused sideswipes, as well as parking lot

"The best kind of safety protection we can offer are customerfocused features that help drivers avoid the crash altogether, and which are kept turned on for every trip", said Raymond J. Kiefer, GM Active Safety Technical Fellow.

Kiefer and his team developed the patented "Safety Alert Seat" feature to help hearing-impaired drivers and persuade drivers to leave features turned on.

Like a Smartphone, a driver can select vibrating rather than beeping alerts that intuitively "tap" them on the left, right, or both sides of the seat bottom to help direct their attention to a possible crash situation detected by the vehicle sensors, Kiefer said.

The Safety Alert Seat is available on Silverado, Tahoe, and Suburban.

Chevrolet's crash avoidance technologies are designed to help drivers in many everyday situations, Kiefer said, though

none substitutes for careful, distraction-free driving, use of seat belts and child seats when appropriate, obeying traffic laws and driving sober and unimpaired.

Here are a few Chevrolet crash avoidance technologies:

- Rear Vision Camera, when backing, displays the scene behind that may be unseen by the driver or in mirrors. Uses a rear camera. Available across the Chevrolet lineup.
- Rear Cross Traffic Alert lets you know if a car is approaching from the side when backing, such as when parked between two large vehicles. Uses two rear corner radars. Available on 2015 Traverse. Cruze, Impala, SS, Tahoe and Suburban.
- Side Blind Zone Alert, alerts the driver if a vehicle is in the left or right side blind spot - before a possible lane change. Uses two rear corner radars. Available on Cruze, Impala, SS, Traverse, Tahoe and Suburban.
- Forward Collision Alert, may "see" a crash situation before you do, and can alert a driver when a crash into a vehicle you are following is imminent. Uses front camera and/or radar. Available on 2015 Volt, Malibu, Impala, Equinox, SS, Traverse, Colorado, Silverado, Tahoe and Suburban.

Other Chevrolet crash-avoidance features include Front Automatic Braking, Adaptive Cruise Control, and Lane Departure Warning.

Front Automatic Braking automatically applies the brake when the system may see a crash situa- with available forward collision tion ahead before a driver does, alert.

and can be thought of as a "backup" or "Plan B" if you do not respond quickly to Forward Collision Alert warnings, or if a rearend crash situation quickly unfolds, Kiefer said. At lower speeds, the feature may even help avoid the crash, while at higher speeds, it can reduce crash severity and injury. Uses front radar.

Adaptive Cruise Control works like regular cruise control until you are following a vehicle ahead, when it automatically accelerates and brakes (up to moderate levels) to help follow at a driver-selected cruise speed and following gap while you steer and pay attention to the road. Uses front radar.

Lane Departure Warning can alert a driver who drifts out of detected lane lines unintentionally or without a turn signal, when traveling faster than 35 mph, which can sometimes happen to distracted or tired drivers. Uses front camera.

The focus on driver and passenger safety is a pillar of the Chevrolet, Ecclestone adding that Chevrolet has more vehicles with a 5-star overall vehicle score from the federal government than Toyota or Ford. Models include Sonic, Volt, Camaro Coupe, Malibu, Impala, Traverse and the Silverado 1500 (Crew Cab).

The 2014 Chevrolet Equinox and Malibu received Insurance Institute for Highway Safety 2014 Top Safety Pick-plus ratings - the highest conferred - on models



Juan Carlos Ordonez

#### **Ordonez Named BASF Senior VP**

Juan Carlos Ordonez has been named senior vice president for BASF's Performance Materials business in North America, effective Nov. 1.

Ordonez succeeds Gerry Podesta, who was named senior vice president of BASF's Dispersions & Pigments business in North America, also effective Nov. 1.

Ordonez has served in a variety of management roles with increasing responsibility as part of BASF's consumer products, agrochemicals and pharmaceutical businesses in South America, and at BASF global headquarters in Ludwigshafen, Germany.

He most recently was the senior vice president responsible for the Coatings Solutions Business in North America.

Ordonez holds a bachelor's degree in Business Administration from Universidad de los Andes School of Business, Bogota, Colombia.

BASF Corporation, headquartered in Florham Park, N.J., is the North American affiliate of BASF Ludwigshafen, Germany. BASF has nearly 17,000 employees in North America, and had sales of \$19.3 billion in 2013.

#### Blanchard to be Lead Exec on GM's **Detroit Projects**

General Motors Company has made John K. Blanchard, direcof Local Government Relations for the U.S. since 2011, lead executive for all of GM's initiatives and projects within the city of Detroit and communities throughout southeast Michigan.

The move, effective immediately, will allow Blanchard to continue to represent GM on several boards and commissions within the Detroit community, including the Detroit Riverfront Conservancy, Detroit Economic Growth Corporation, Automation Alley and others.

He also will be recommended to serve as GM's representative on the Downtown Detroit Part-

"As a life-long resident of Michigan, John understands Detroit well," said Bob Ferguson, senior vice president for Global Public Policy.

"Having John lead our efforts will ensure the company has an even greater impact in helping rebuild Detroit."

Blanchard, 52, joined GM in 1983 as a financial analyst and spent nine years in GM's Corporate Finance organization in various positions, including Joint Venture Analysis, Strategic Planning, Business Development and Budget and Cost Analysis.

Prior to his current assignment, he led the GM Worldwide Real Estate Group. In that position, he was responsible for the acquisition, disposition and redevelopment of all corporate real estate globally, including overseeing the redevelopment of the GM Global Headquarters at the Renaissance Center.







MOTEL \$69 per night

3 DAYS & 2 NIGHTS

• Jacuzzi Suites • Fireplace Early Check-in Friday. Late Check-out Sunday.

Call 989-856-2650 or visit bella-caseville.com



WE DO HOUSE CALLS OR COME SEE US...

#### Chrysler 200 Earns NHTSA's Top Mark In Overall Safety

CONTINUED FROM PAGE 1

of a collision," Kunselman said. "This benefits occupant protection."

Approximately 65 percent of the new Chrysler 200's body structure consists of hotstamped, high-strength, advanced high-strength and boron steels. Such construction, said Chrysler spokesperson Kathy Graham, helps maintain the vehicle's integrity during collisions.

"The 200's active safety equipment shatters the barrier that once restricted advanced driverassist systems to expensive luxury-brand vehicles," Kunselman said.

Among the active safety systems available on the 2015 Chrysler 200 is Full-speed Forward Collision Warning-Plus. It combines camera and radar technologies, which is a first for a mainstream-brand mid-size sedan, Graham said.

Such redundancy affords greater object-detection precision. Similar systems on competitive vehicles feature one technology or the other.

Full-speed Forward Collision Warning-Plus provides alerts, autonomous braking and, under certain circumstances, slows or brings the Chrysler 200 to a full stop when a frontal collision appears imminent.

NHTSA's safety ratings web page awards special designations to vehicles equipped with active safety systems, though the systems do not factor into the ratings, Graham said. Collision-warning systems are a prerequisite to achieve IIHS Top Safety Pick+ status.

The 2015 Chrysler 200 boasts 60 safety and security features – the most in its class, said Graham. Among these is the segment-exclusive Electronic Park Brake (EPB) with SafeHold.

Designed to prevent rollaway situations, and offered as standard equipment, EPB with Safe-Hold automatically activates the 200's parking brake if the driver's seatbelt is unlatched and his or her door is opened while forward or reverse gears are engaged.

The 2015 Chrysler 200 also notched four stars in NHTSA's rollover resistance evaluation, which is calculated using vehicle dimensions, Graham said. This result contributed to the car's overall five-star rating. NHTSA is the only safety agency that evaluates rollover resistance.

The 2015 Chrysler 200 is built at Chrysler Group's Sterling Heights Assembly Plant. Chrysler Group invested more than \$1 billion in facility upgrades to produce the new 2015 Chrysler 200, including an allnew paint shop and a new, fully robotic body shop.

#### Jeep Cherokee In Japan Top 10

TOLEDO, Ohio (AP) – The Ohio-built Jeep Cherokee has been named one of the top 10 cars in Japan.

It's the first time an Americanmade vehicle has appeared on the list. *The Toledo Blade* reports that the Toledo-built Cherokee showed up at No. 8 on the list compiled by Japanese auto journalists. This year's winner was the Mazda 2.

It's a milestone for Jeep because Japan is the world's third-largest automotive market and buyers there tend to be fiercely loyal to Japanese domestic brands. Just 6 percent of 3.7 million new vehicles sold in the country over the year's first nine months were from companies outside of Japan.



#### Lear Automotive Shows Growth In Third Quarter

Lear Corporation reported record sales, earnings and margins for the third quarter. Highlights, said Lear spokesperson Mel Stephens, include:

- Sales of \$4.2 billion, up 8 percent from a year ago;
- Core operating earnings of \$251 million, up 22 percent;
- Adjusted earnings per share of \$1.93, up 33 percent;
- Ninth consecutive quarter of year-over-year earnings improvement;
- Company operating margin of 5.9 percent, up 60 basis points, with sales and margins up in both business segments;
- Returned \$119 million to shareholders through share repurchases and dividends;
- Announced agreement to acquire Eagle Ottawa, the world's leading supplier of automotive leather.

"We had our best third quarter ever," said Matt Simoncini, Lear's president and chief executive officer. "Sales grew faster than industry production, and we improved our margins in both business segments on a year-overyear basis.

"Investments we have been making to improve our cost structure, increase our component capabilities, and grow and strengthen both our business segments are paying off. We are continuing to win new business in both segments and in every region of the world. As we gain market share, we remain focused on operational excellence and continuous improvement to sustain our success."

In the third quarter, global vehicle production increased 3 percent from a year ago, reflecting strong production growth in China and North America.

## Fiat Chrysler Follows European Vehicle Sales Turnaround

The European auto market continued its upward trend in September with new passenger car registrations up 6.1 percent to nearly 1,270,000.

For the nine months year-to-date, registrations were up 5.8 percent to 9,907,000.

In a statement to the media, FCA spokesperson Claudio D'Amico said that Fiat Chrysler Automobiles also posted an increase in September, with sales up 6 percent to nearly 69,000 vehicles and market share in line with the same period in 2013 at 5.4 percent.

FCA achieved sales gains in all major European markets, with Italy up 4.7 percent, Germany 8.7 percent, France 2.9 percent, the UK 4.7 percent and Spain 27.9 percent.

Mike Wall, director of Automotive Analysis for IHS Automotive, said that FCA's European sales show that they're holding their place in the market.

"I noticed that the Jeep brand, especially the Cherokee and the Renegade, are beginning to get some traction in that market," Wall said.

"The percentage of the marketshare for Jeep is small, but the brand is beginning to get known. But what you're really seeing is that Europe is finally starting to proceed in its economic recovery."

There are still some issues going on there, Wall said. Spain has used some economic incentives to kick-start its economy, but there is the question of whether those measures will continue. Germany is also seeing some growth, but will that continue? he asked.

For the year to date, FCA sales totaled more than 588,000 vehicles (up 2.6 percent year-over-year) and market share was 20 basis points lower at 5.9 percent.



2015 Jeep Renegade

Fiat brand posted September sales of nearly 53,000 vehicles, up 4.2 percent year-over-year, with market share at 4.1 percent.

For the year to date, brand sales totaled nearly 455,000 vehicles (up 2.2 percent year-over-year) and market share was 4.6 percent.

The brand registered September sales increases in each of the five major European markets, D'Amico said.

In Spain, where the overall market was up 26 percent, Fiat brand sales were up 34.2 percent over September 2013.

Sales were also up 4.4 percent in Germany, 3.2 percent in France and 4.5 percent in the UK.

FCA's 500 and Panda were once again the two most popular cars in the European A segment with combined shares of 25.9 percent in September and 28.7 percent for the year to date. In the UK, the 500 achieved an all-time record with more than 9,000 units sold.

The 500L registered a 17.8 percent European segment share in

September and a 22.3 percent share for the nine months year to date. Combined sales for the 500 family were up 15.1 percent year-over-year for the month of September and 22.1 percent for the year to date.

The 500 led the European A segment in September followed by the Panda which, with more than 12,000 vehicles sold, accounted for nearly 10 percent of segment sales. The new Cross version proved popular with customers during the open door weekend held on Sept. 27-28, D'Amico said.

Lancia/Chrysler posted September sales of nearly 6,800 vehicles (up 13.2 percent) and market share was in line with the prior year at 0.5 percent. Brand sales were up 26.9 percent in Italy and 1.7 percent in France.

For the year to date, brand sales were down 2.4 percent to just under 56,000 vehicles, with share unchanged at 0.6 percent.

Sales of the brand's number one model, the Ypsilon, were up 33.3 percent over September a year ago, driven in large part by the success of the recently launched ELLE version. The Ypsilon was the best-selling B-segment vehicle in Italy for the month of September.

Alfa Romeo posted September sales of just over 5,100 vehicles (down 13.2 percent) with market share at 0.4 percent. The brand achieved positive performance

in Spain and Switzerland with year-over-year sales increases of 7 percent and 9 percent, respectively.

For the year to date, brand sales totaled just over 45,500 vehicles (down 10.4 percent) and market share was in line with the same period in 2013 at 0.5 percent.

Sales of the MiTo were up a full 8 percent for the year to date in Italy. Jeep sales totaled more than 3,600 vehicles in September (up 61 percent) with market share up 10 basis points to 0.3 percent.

The brand posted September sales increases well above the average in all of the major European markets.

Sales were up 44.7 percent in Italy, 48.9 percent in Germany, 27.2 percent in France, 133.7 percent in the UK and 31.6 percent in Spain.

For the year to date, Jeep brand sales were up nearly 47 percent to more than 25,000 vehicles and market share was up 10 basis points to 0.3 percent. By major market, sales were up 40.1 percent in Italy, 40.6 percent in Germany, 38.3 percent in France, 95.1 percent in the UK and 8.9 percent in Spain.

The Grand Cherokee, the brand's flagship model, continued its strong sales momentum with year-to-date sales up 44.2 percent. The Wrangler posted a 23 percent sales increase in September.

The recent launches of the Cherokee and Renegade are expected to contribute to further sales increases in the coming months.

For Ferrari and Maserati, sales totaled 654 vehicles in September and 6,633 for the year to

Wall said that it's a positive thing that FCA's sales in Europe are increasing, but the company is really just holding its place within the market.

"The performance of Chrysler has really helped Fiat," Wall said. "As the North American market has done well, and Chrysler has done well in North America, there's no question that Chrysler's sales volumes and cash flow have helped FCA."



DEARBORN, Mich. (AP) – Ford's new aluminum-sided F-150 will be a lot lighter and more efficient when it goes on sale later this year. But for now, it's a serious drag on profits.

Ford's net income dropped 34 percent to \$835 million in the third quarter, largely due to the cost of launching the pickup. The new F-150, which is 700 pounds lighter due to its aluminum construction, is scheduled to go on sale by the end of this year.

The company closed its Dearborn truck plant for five weeks during the quarter to change over to new equipment, contributing to \$700 million in negative operating cash flow. Chief Financial Officer Bob Shanks said it was the first quarter the company has been cash-flownegative since 2010.

Ford also cut back on truck sales in order to preserve inventories while it readies the new truck. That hurt pretax profits in North America, which fell 39 percent to \$1.4 billion. Sales in the region dropped 8 percent.

Despite the bad news, Ford beat Wall Street's expectations for the July-September period. The company earned 21 cents per share, down from 31 cents in the same period a year ago. Without one-time items, including \$160 million for separation payments in Europe, Ford earned 24 cents. That beat Wall Street's expectation of 19 cents, according to analysts polled by FactSet.

Revenue fell 2.5 percent to \$34.9 billion. That was better than the forecast of \$33.7 billion.

Ford has repeatedly warned investors that this year would be difficult. It's launching a record 23 vehicles worldwide, including the new Mustang sports car that went on sale during the third quarter. It's also building five plants in Asia and launching the luxury Lincoln brand in China.

Last month, Ford dropped its full-year pretax profit forecast to \$6 billion, citing falling sales in South America and a \$500 million charge for recalling 850,000 vehicles with defective air bags. That's down from \$8.6 billion last

Sales and revenue were up overall in Europe, but weakness in Russia and Turkey and lower pricing contributed to a big decline. Ford's losses in the region more than doubled to \$439 million. Ford is due to close its Genk plant in Belgium by the end of this year, which will help align production to European demand.

In South America, Ford tumbled to a loss of \$170 million, down from a \$160 million profit a year ago. Sales dropped by 21 percent.

Sales were up 5 percent in Asia, and Ford reported its highest-ever market share of 4.7 percent in China.

But investment in the new plants and products caused pretax profits to drop 62 percent to \$44 million.



## **Chevy, GMC Trucks Ready for Dealer Pickup at Wentzville**

More than 125 Chevrolet and GMC dealer representatives came to the new home of the Colorado and Canyon midsize pickup trucks Oct. 8 to personally take delivery of their first

Dozens of dealers and VIPs converged on General Motors' Wentzville Assembly plant as part of a dealer drive-away and truck launch celebrations.

About 37 of the new trucks parked in the shape of a large GM logo on the Wentzville Assembly parking lot were photographed from a helicopter hovering above the plant to document the occa-

"This is a great way to showcase our shared commitment to quality and customer satisfaction," said Wentzville Assembly Plant Manager Nancy Laubenthal.

Plant spokesperson Darin Copeland called the release of the first Canyons and Colorados to dealers "a big deal."

"GM has been building full-size vans here for 20 years," Copeland said. "Having a new indemand product is exciting for us.

wasn't that long ago, Ĭt Copeland said, that the plant was down to one shift. There was even some fears during GM's recent financial troubles that the plant might close down.

"But we were able to recapture

the second shift back in 2011," Copeland said.

"Now, in the first quarter of 2015, we'll be adding a third shift to support the production of these trucks. The vans and the trucks go down the line together and the demand for them will get us a third shift. That's very excit-

The Mid-America Chevy Dealers and St. Louis-area GMC dealers work closely with the plant to share perspective gleaned from mid-size pickup and full-size van customers.

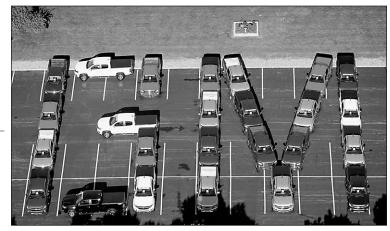
"Hosting a dealer drive-away event helps build excitement and awareness for the trucks and those who build them," said Kathy Federico, president of the Mid-America Chevy Dealers Local Marketing Association.

"It's a great opportunity to show off and highlight not only what the Colorado brings to St. Louis but also what the plant does for the local economy.'

Plant celebration activities included remarks from GM and UAW leaders and public officials.

Wentzville Assembly currently employs approximately 2,600 hourly and salaried workers and operates two production shifts.

The recently announced third shift will add 750 workers and begin in early 2015. The plant also produces the Chevrolet Express and GMC Savana full-size vans.



Colorados and Canyons were parked to form "GM" at Wentzville plant.

#### **NAIAS Poster Contest Set**

The North American International Auto Show 2015 (NAIAS) has launched its annual poster contest in connection with the NAIAS next January.

The contest was established to engage the creative minds of Michigan's students and encourage careers in automotive design while recognizing local art communities for their talents, said contest spokesperson Sandy Herp

In 2014, NAIAS received 989 entries from 73 high schools.

Michigan residents enrolled in grades 10 through 12.

An independent panel of representatives from the local art community will judge the contest. Past judges have included NAIAS chairmen, General Motors designers, College for Creative Studies instructors, and State Farm representatives, Herp said. This year, the judges will choose winners in 16 categories.

"We are excited to launch this year's contest - it's always amazing to see the unique and innovative artwork from our young talent, our future designers,' said Scott LaRiche, NAIAS 2015 chairman.

"We look forward every year to working with Michigan students and teachers, as many schools now include this contest as part of their curriculum."

Winning posters will be displayed at NAIAS 2015 and reproduced in the official NAIAS program, which will be available to the public.

Posters must be original artwork, 25 inches by 21 inches in size, two-dimensional and camera-ready. The poster theme must be automotive-related, and any mixed media suitable for reproduction as a poster is allowed, including computergenerated graphics, Herp said. All subject matter must be in good taste.

Posters must also contain all of the following copy: "NAIAS 2015," "Detroit" and "Cobo Center." The deadline for entries is The contest is open to all Nov. 25. Prizes will be awarded in the following categories:

- Chairmen's Award \$1,000;
- State Farm Award \$1,000:
- Designer's Best of Show -Digital - \$500;
- Designer's Best of Show -Traditional - \$500;
- Best Theme \$250;
- Best Use of Color \$250;
- Most Creative \$250;
- 1st Place, 10th Grade \$500; • 1st Place, 11th Grade - \$500;
- 1st Place, 12th Grade \$500;
- 2nd Place, 10th Grade \$250:
- 2nd Place, 11th Grade -\$250;
- 2nd Place, 12th Grade -
- \$250: • 3rd Place, 10th Grade - \$100;
- 3rd Place, 11th Grade \$100; • 3rd Place, 12th Grade – \$100.
- Herp said those interested can view official rules at naias.com/-

the-2015-show/contests/postercontest.aspx.

Additional questions may be directed to Herp at 248-283-5138 or sherp@dada.org.

## THIS WEEKS Get Great Deals on EVERY New 2014 & 2015 Model In Stock

#### 2014 CRUZE "LT"

• ECOTEC 1.4L "Turbo" DOHC Engine! • Automatic Transmission! • Power Driver's Seat! • Remote Vehicle Start and Entry! AM/FM/XM Radio w/CD!

Aluminum Wheels! 38 MPG on the Highway! MSRP \$21,365 NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATE FEES EXTRA!

Sale **\$16,099** 

24 Month PERIOD!

#### 2015 **MALIBU** "LT"

24,000 Scheduled Maintenance INCLUDED!

• 2.5L DOHC WT Engine! • 7" Color Touch Screen MyLink Radio! Power Locks & Windows! • Tilt and Telescopic Steering Column! • Cruise Control! • Remote Vehicle Entry!

 Aluminum Wheels! • 36 MPG on the Highway! MSRP \$24,435 NO SECURITY

Sale **\$20,669** Price

36 Month **\$** PERIOD!

DEPOSIT REQUIRED. TAX, TITLE AND PLATE FEES EXTRA!

PAGE 7

Lease Pull-Ahead Is Back...Get Out Early & Lower Your Payment!\*

#### 2015 **EQUINOX** "LT"

2 Yr/24,000 Scheduled Maintenance INCLUDED!

• 2.4L DOHC Engine! • Automatic Transmission! • Rear Vision Camera! • Deep Tinted Glass! • 7" Color Touch Screen MyLink Radio! · Remote Keyless Entry!

• 17" Aluminum Wheels! 32 MPG on the Highway! Stk. #F19913 MSRP \$27,180

a 24 Month Lease:

NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATE FEES EXTRA!

### 2015 TRAVERSE "LS"

• 2 Yr/24,000 Scheduled Maintenance INCLUDED!

• 3.6L SIDI V6 Engine! • Automatic Transmission! 6.5" Color Touch Screen Radio!
 Power Locks & Windows! · Remote Keyless Entry!

• 8 Passenger Seating! . Bluetooth for Phone! 24 MPG on the Highway! Stk. #F19218

MSRP \$31.695 NO SECURITY DEPOSIT REQUIRED. TAX, TITLE AND PLATE FEES EXTRA!

36 Month \$ PERIOD! Lease:







2014 GMC SIERRA

LEASE AS LOW AS

36 MO. LEASE MILES PER YE

STK #7508-14 • DEAL #49774

\*GM pricing plus tax, title, lic, Must qualify for lease loyalty

2014 BUICK **REGAL** 

LEASE FOR ONLY

24 MO. LEASE

10K MILES PER YEAR

cing pius tax, iic.No sec. deposit required. ialify for lease loyalty. \$2,385 total due at signini

2014 BUICK REGAL

LEASE FOR ONLY

24 MO LEASE

9K MILES PER YEAR

STK #6478-14 • DEAL #51581
\*GM pricing plus tax, lic. Must qualify for lease loyalty. \$2,316 total due at signing

STK #6709-14 • DEAL #51579

1500 2WD DOUBLE CAR SLE

24 MO. LEASE 10K MILES PER YEAR STK #6973-14 • DEAL #49782 \*GM pricing plus tax, title, lic. Must qualify for lease loyalty.

"of pricing plus tax, title, lic Must quality for lease loyalty.

24 MONTH BUICK EXPERIENCE LEASE

2014 ENCORE CONVENIENCE GROUP: SUNROOF! FREE Maintenance • FREE XM Radio! • FREE OnStar

2015 GMC TERRAIN LEASE FOR ONLY 24 MO. LEASE 10K MILES PER YEAR



\*GM pricing plus tax, title, lic. No sec. deposit required.

Dealer removed close out panel. Must qualify for lease loyalty.

Aquistion fee. \$2,216 total due at signing.

ONE LOW PAYMENT!



2015 GMC **ACADIA** 

LEASE FOR ONLY 24 MO. LEASE



\*GM pricing plus tax, title, lic, Must qualify for lease VISIT OUR WEBSITE TO SEARCH FOR MORE VEHICLES & GREAT DEALS ON NEW BUICK'S OR GMC'S AT **www.vyletel.net** 40755 Van Dyke • Sterling Heights •

SALES: Sun CLOSED: M. TH 8:30am-9pm; T. W. F 8:30am-6pm; SAT 10am-3pm WWW.VYLETEL.NET SERVICE: Sun CLOSED; M, TH 7am-8pm; T, W, F 7am-6pm; Sat 10am-3pm

24 MONTH BUICK EXPERIENCE LEASE FREE Maintenance • FREE XM Radio! • FREE OnStar

- WHITE DIAMOND EDITION -

24 MONTH BUICK EXPERIENCE LEASE



# LEASE PULL-AHEAD

SBACK GM WILL MAKE UP TO 3 PAYMENTS OR UP TO \$2,000\* with leasees expiring on or before 2/28/2015.

## 0% UP TO 60 MONT

Includes Cadillac Premium Care Maintenance for 4 Years or 50,000 Miles<sup>1</sup>

2014 ATS 2.0 AWD



GM to GM Loyalty. \$1.600 due at signing plus tax, title, plate & doc. No sec. deposit required. Must document current lease of 2004 or newer GM vehicle.

36 MO. LEASE	10K MILES PER YEAR
EVERYONE	\$299
EMPLOYEE	\$269

#### **2014 CTS AWD** STANDARD



\$1,950 due at signing plus tax, title, plate & doc. CTS to CTS Loyalty required. Must document current lease of 2004 or newer GM vehicle.

36 MO. LEASE	10K MILES PER YEAR
EVERYONE	<b>\$429</b>
EMPLOYEE	\$399

#### 2014 ELR COUPE **STANDARD**



\$1,059 due at signing with Lease Loyalty, plus 1st payment, tax, title, plates & doc. No sec. deposit required. Must document current lease of 2004 or newer GM vehicle

36 MO. LEASE	10K MILES PER YEAR
EMPLOYEE	<b>\$499</b>

**2015 ATS AWD LUXURY COUPE** 



GM to GM Loyalty. \$1,600 due at signing plus tax, title, plate & doc. No sec. deposit required. Must document current lease of 2004 or newer GM vehicle.

36 MO. LEASE	10K MILES PER YEAR
EVERYONE	\$ <b>434</b>
EMPLOYEE	\$359

**2014 XTS FWD** SEDAN STANDARD COLLECTION



\$2,390 due at signing plus tax, title, plate & doc.
No sec. deposit. Must document current lease of 2004 or newer GM vehicle.

36 MO. LEASE	10K MILES PER YEAR
EVERYONE	<sup>\$</sup> 419
EMPLOYEE	\$399

## 2015 SRX



\$2,300 due at signing plus tax, title, plate & doc. No sec. deposit. Must document current lease of 2004 or newer GM vehicle.

36 MO. LEASE	10K MILES PER YEAR
EVERYONE	<b>\$374</b>
EMPLOYEE	<b>\$329</b>





Download our app for additional savings

JIM HANLEY

Sales & Leasing Consultant • 35 years experience

Showroom Hours: Mon. & Thurs. 8:30 a.m.-8 p.m. • Tue., Wed., & Fri. 8:30 a.m.-6 p.m. • Sat. 10 a.m.-4 p.m. 8333 EAST 11 MILE ROAD • I-696 & VAN DYKE • 888-548-8939 Visit our website: www.PrestigeCadillac.com for all our specials

\*Tax, title, license and dealer fees extra. No security deposit required. 30,000 miles with approved lease. Mileage charge of \$.25 per mile over 30,000 miles.

Lessee pays for excess wear and tear charges. All applicable rebates to dealer. Photo may not represent actual vehicle. ATS, CTS, XTS & ELR must show proof of current lease of a 2004 or newer GM vehicle and lease eligible new 2014 Cadillac. 0% up to 60 months on approved credit on all 2014 except ELR & Escalades. MRSP's: CTS \$51,700, XTS \$45,525, ATS 2.0 \$39,660, 2015 ATS coupe \$49,090, SRX \$38,750. See dealer for details. Take delivery by 10/31/14.

## Little League Female Player Now Pitches for Chevrolet

the 2015 World Series, Chevrolet has created a documentary highlighting one of the many Americans who play the game.

Thirteen-year-old Mo'ne Davis and her 70-mile-per-hour fastball wowed America this summer. Many people know about her onfield accomplishments, but her story off the field celebrates life's possibilities not only for herself, but also for millions of girls like her, said GM spokesperson Cristi Vazquez.

During Game One of the 2014 World Series on FOX, Chevrolet debuted a 60-second spot celebrating this inspiring sports story. The full documentary, "I Throw Like a Girl," which features interviews of Davis, her family, teammates and coaches, can be found at chevrolet.com.

"Mo'ne truly embodies the spirit at the heart of baseball, and she has been a powerful inspiration to boys and girls everywhere," said Paul Edwards, U.S. vice president, Chevrolet Market-

"She has proven that anything is possible if you dedicate yourself, and are guided by the right values in life.

Academy Award-nominated director Spike Lee and Spike DDB, Chevrolet's agency of record, developed the spot and the 10documentary minute Chevrolet.

"I, like the rest of America, was captivated by Mo'ne Davis when she exploded onto the scene this summer," said Lee. "I would like to thank Mo'ne and her closeknit family for allowing us to be with them for three hectic but fun-filled days of filming in south Philadelphia.

"Special shout-out goes to

As part of its sponsorship of Chevrolet for putting a spotlight on a 13-year-old African-American girl from the inner city during a major sports moment."

Chevrolet, which has been the "Official Vehicle of Major League Baseball" since 2005, will present the Most Valuable Player of the World Series with a Chevrolet Colorado mid-size pickup, Vazquez said.

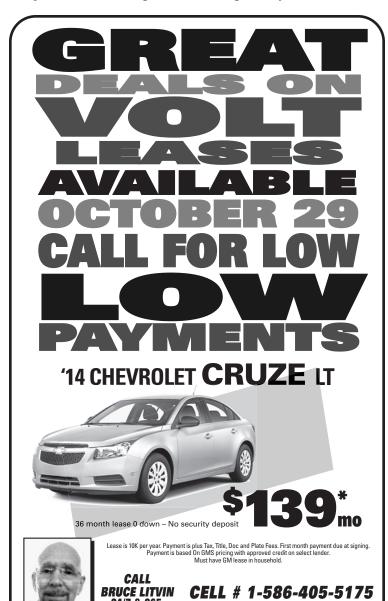
Chevrolet also sponsors MLB's prestigious Roberto Clemente Award, which is given annually to a player who best represents the game of baseball demonstrating his commitment to community and understanding the value of helping others. Clemente, a Hall of Fame right fielder, died during a plane crash while delivering earthquake relief supplies to Nicaragua in 1972.

Each Club nominates a player in September. The winner is selected from 30 nominees and was to be announced before Game Three of the World Series. Over the past seven years, Chevrolet has contributed nearly \$2 million charitable organizations across the country through the Roberto Clemente Award pro-

#### **Governor Signs Dealership Law**

LANSING, Mich. (AP) - Gov. Rick Snyder has signed into law restrictions to prohibit electric car maker Tesla Motors from selling vehicles in Michigan.

This move Oct. 21 is welcomed by dealerships that say all manufacturers should follow the same rules. Snyder said Michigan already has a law that prohibits manufacturers from selling directly to consumers.





1-888-665-5438

blitvin@lunghamer.com

475 SUMMIT DRIVE • 248-292-2502 • 5825 HIGHLAND RD. (M59) • WATERFORD

#### AAA Foundation **Urges Adoption** of Safety Regs

Experience behind the wheel may matter more than age when it comes to the safety of young-adult drivers, according to two new studies by the AAA Foundation for Traffic Safe-

The results suggest that states could reduce road crashes, fatalities and injuries by extending graduated driver licensing (GDL) laws to novice drivers beyond age 17, said AAA spokesperson Susan Hiltz.

AAA is promoting this research as part of National Teen Driver Safety Week, which took place Oct. 19-25.

Graduated driver licensing laws are designed to help new drivers gain practical experience in a relatively safe environment by initially restricting their exposure to risky situations, such as driving at night or with young passengers.

The law then gradually phases in more privileges as new drivers gain experience.

Michigan is one of only seven states in the nation (Delaware, Indiana, Michigan, New York, North Carolina, Oklahoma and West Virginia) that have GDL systems that meet AAA's guidelines for nighttime limits, passenger limits and practice require-

Safety experts credit GDL laws for much of the 57 percent decline in traffic fatalities for 16and 17-year-old drivers between 1995 and 2010.

"Turning 18 does not instantly make someone a safer driver," said Peter Kissinger, CEO of the AAA Foundation for Traffic Safe-

"This new research clearly demonstrates how important experience is to safe driving.'



Visteon employees donated, then got ready to run - or walk - in the "Striding to End Breast Cancer" event during Breast Cancer Awareness Month.

## Visteon Employees Raise \$17k to Aid Breast Cancer Victims

About 230 Visteon Corporation employees raised nearly \$17,000 for the Alexander J. Walt Breast Cancer Indigent Clinical Care Fund at the Barbara Ann Karmanos Cancer Institute in De-

The employees participated in a 5K run/walk at the company's corporate offices and innovation center in Van Buren Township on Oct. 16.

Employees first donated to enter the "Striding to End Breast Cancer" run/walk, then wore Tshirts with the handwritten names of friends or loved ones who have been impacted by breast cancer.

Visteon's matching funds contributed to the total amount raised

Established for uninsured or underinsured breast cancer patients and their families, the Fund provides for non-medical supportive needs such as rent, utilities and family needs.

Kate Manley, senior benefits specialist for Visteon, said this is the first year that the company held a 5K fundraiser to fight breast cancer.

"The company got involved with Karmanos because our 'Women at Visteon' group wanted to raise money for the cause,' Manley said.

different employee resource groups like 'Women at Visteon.' These different groups get together and raise money for different charitable causes.

Manley said she was approached by the women's group only about three weeks before the 5K took place.

"Getting everything together wasn't easy," Manley said. "We didn't have a lot of time, but we got a lot of help and advice from the folks at Karmanos, so I want to give them a shout-out and say thanks for all their help.'

The women's group wanted to hold a 5K in October because it's

"At Visteon, we have several Breast Cancer Awareness Month, Manley said. Many different companies in the automotive business, including the Big Three, hold events to raise money to fight the disease.

"I want to say that the hardest part of getting the 5K up and running was the shortage of time." Manley said. "But we were able to do it because there was no shortage of people who were willing to donate their time and their labor to make the event a reality.'

And the hard work paid off, Manley said. The \$17,000 raised was the most that any Visteon charity event ever made.





#### Chrysler Recalling 184,000 SUVs for Restraint Systems

Chrysler Group is recalling an estimated 184,215 SUVs globally to replace a component that manages restraint-system deployment.

Occupant restraint control (ORC) modules in certain modelyear 2014 Dodge Durango and Jeep Grand Cherokee SUVs may exhibit internal electrical short-circuits, said Chrysler spokesman Eric Mayne.

This condition may cause airbag warning lamps to illuminate, a signal that supplemental restraint systems such as air bags and seat-belt pretensioners may be disabled.

Mayne said Chrysler is unaware of any related injuries or accidents.

The component supplier advised Chrysler of the issue. Additional investigation by Chrysler Group engineers resulted in this

Some model-year 2014 vehicles are affected, others are not. All affected customers will be advised by Chrysler when they may schedule service.

## What to Do When Taking Pets with You on Vacation

Loving one's car and loving one's pet shouldn't be at cross-purposes, according to GM spokesperson Katie Adams.

Which is why, she said, GM has some suggestions for the 62 percent of Americans who own at least one pet.

One of these Americans is Michael Morgan of Seattle, who has a very simple rule when it comes to travel: If his dog Myles, a 25-pound Puggle, isn't welcome, neither is he.

The 35-year-old real estate investment executive is among the 62 percent of Americans who own at least one pet, according to the Humane Society of the United States, and thanks to the collective \$50 billion they spend annually on their four-legged family members, destinations once off-limits now welcome well-behaved pets, Adams said.

In fact, a study last year by AAA and a major hotel chain revealed more than half of U.S. dog and cat owners said they take their cats and dogs when they travel.

Before you go, Adams said, there are some things to consider, according to PAWS (Pets Are Worth Saving) Chicago, the city's largest no-kill shelter, and other pet experts. Not all canines can handle road trips, so it's best to take a few practice runs before a major journey, she said.

You should restrain dogs during car trips for their safety and yours, Adams said. Some states require restraint.

Options include restraints, pet carriers and cargo barriers.

Adams pointed out that the Chevrolet Equinox's spacious cargo area can accommodate a good-size pet carrier and consumers can find specialized pet restraints for use in rear seats.

And, said Adams, never let a pet ride in the front seat of the car because it could be seriously injured or killed if an air bag deploys.

As with children, never leave any pet alone in the car, Adams said. On a warm, sunny day, even with the windows open, a parked vehicle can become dangerously



Equinox offers cargo room for vacationers to take pets with them.

hot in no time, and heatstroke can develop.

In cold weather, pets can experience hyperthermia. Furthermore, unattended pets can be stolen. If you see a pet in distress, Equinox owners with active OnStar can alert the authorities or animal control.

For dogs with anxiety issues or who bark a lot, try a chew treat to keep them occupied, Adams said. Chewing and licking are very soothing to dogs, she said, and may help yours relax.

You should also identify dogfriendly restaurants, hotels and dog parks on your travel route, said Adams, adding that OnStar advisors can help locate petfriendly establishments.

Another point, said Adams, is that some people-snacks – like chocolate – can be fatal to dogs, so if your dog gets into something dangerous, OnStar can connect you with Poison Control or send you to the nearest emergency vet.

Once you get to your destination, she said, there's another important step to ensure your dog's safety.

"Make sure you keep your dog on a leash while they explore your new destination," says Joan L. Harris, PAWS Chicago director of training and canine behavior. "Even a well-trained dog may feel out of place until they are comfortable in a new location."

Before the fur flies, here are some prep steps to help ensure a great trip, said Adams.

- Make sure your pet is current on vaccinations and, depending on where you're headed, get additional ones to protect against new threats such as canine Lyme disease.
- Find and program the number of a 24-hour emergency vet.

#### Senerius Joins CPS as New VP

Michael Senerius has joined Continental Structural Plastics as vice president of Sales and Marketing. Reporting directly to the chairman and CEO, Senerius is responsible for developing the company's global sales and marketing plans with a focus on ongoing diversification into the heavy-duty truck, HVAC and agricultural markets. He will also be developing CSP's growth strategies for Europe and China.

"Michael's experience in globalization, team building and strategy development will be key assets to CSP as we look to continue our growth both domestically and around the world," said Frank Macher, CEO of CSP. "We will benefit tremendously from Michael's customer focus, strategic vision and ability to rally his sales team around a set of cohesive goals."

Senerius brings more than 25 years of sales, marketing and leadership experience in the automotive industry to CSP. Most recently, he served as president of Kokinetics, USA, Inc. a manufacturer of seat mechanisms for the global auto industry.

That way, he or she is no more than a voice command away.

• In case you become separated from your pet, carry a current photo. A microchip is also a good idea, as well as a collar with a cell number. Never allow your dog to leave the vehicle without the collar, ID tag and leash.

Traveling with cats brings its own set of issues. Adams said cat owners should scratch these items off the list before you travel with felines:

- Use a pet carrier or cargo barrier. Unrestrained pets can be injured in a crash or pose a risk of injury to other vehicle occupants.
- Familiarize your car by allowing your cat to cheek-rub and spread its scent. Or try placing a bed, blanket or a towel inside the car.
- Consider packing a portable litter box, collapsible food and water bowls and feline first aid kits. An old scratching post you won't mind discarding can also help keep cats calm.
- Help prevent dehydration, especially on summer trips, try freezing a bowl of water that cats can lick to keep cool. It is a less messy option for traveling with water.

#### GM Floor Mat Manufacturer Recalling 45,000

DETROIT (AP) – A company that makes after-market floor mats for General Motors full-size pickup trucks and SUVs is recalling more than 45,000 of them because they can interfere with the gas pedals.

Omix Ada of Suwannee, Ga., says the recall covers Cabela's Custom Fit, Line-X Truck Gear, Rugged Ridge All-Terrain and Tread Lightly mats.

They can move forward unintentionally and stop the gas pedal from returning to the idle position. That can increase the risk of a crash.

The plastic mats fit Chevrolet and GMC trucks and SUVs from 1999 through 2014. The mats were made from Nov. 1, 2009, to Aug. 27, 2014, and most were sold at O'Reilly Auto Parts stores.

Omix Ada will furnish an anchor-and-hook system to fix the problem that should take about 10 minutes for a customer to install. Those that don't want to install it themselves will be sent to a service center.

The company redesigned the mats to add hooks in the first quarter of this year. It received three consumer complaints about older mats touching the bottom of the gas pedal.

No crashes or injuries have been reported to the company, said Engineering Manager Alain Eboli.

The company plans to begin notifying wholesale customers and to find as many mat owners as possible starting this month. People with questions can call 844-642-7625.

Catch <u>Detroit Auto Scene</u> when you're on the go.



The 640 pixel home page now fits your smartphone.

And thanks to our tabloid format, the scrollable print edition fits most tablets, and is manageable on a smartphone when needed.

www.DetroitAutoScene.com

updated weekends for Monday Morning

## GM 3Q Income Up to \$1.38B, Profit Doubles

DETROIT (AP) - Big profits lion. The company's profit marfrom rising SUV and truck sales in North America helped General Motors nearly double its thirdquarter net profit and more than offset its struggles in Europe and South America.

'We were very pleased by results in the quarter, solid overall," said GM Chief Financial Officer Chuck Stevens. "Really lead by strength in North America and China."

The automaker posted net income of \$1.38 billion, or 81 cents per share. In the year-ago quarter, GM made \$698 million, or 45 cents per share.

The July-September quarter was the first this year without significant charges for recalls. GM has issued 75 recalls in 2014 covering more than 30 million vehicles, costing the company more than \$2.8 billion.

Without \$331 million in onetime items, GM would have made 97 cents per share, exceeding Wall Street's expectations. Analysts polled by FactSet expected 95 cents.

Revenue grew 2 percent to \$39.25 billion, above expectations of \$38.79 billion.

In North America, revamped pickup trucks and SUVs helped to push GM's pretax profit up 12.1 percent to just over \$2.4 bil-

#### **GM Adds More Energy Saving** With Solar Array

General Motors' new 2.2megawatt ground-mounted solar array will be complete by the end of 2014 at its Lordstown Complex, home of the Chevrolet Cruze, according to GM officials.

When the last of more than 8,500 solar panels are in place, it will be GM's largest solar installation in the Western Hemi-sphere, said GM spokesperson Sharon Basel.

The renewable energy produced by the array is enough to power nearly 1.5 percent of the plant and helps avoid the equivalent of 1,993 tons of carbon dioxide emissions from entering the atmosphere - equivalent to the amount of carbon pulled from the air by 1,634 acres of U.S. forests in one year, Basel said

"With more solar installations than any other automotive company and the second-highest percentage of solar among all commercial users, GM shows that manufacturing and the use of renewable energy can go hand-in-hand." said Rhone Resch, president and CEO of the Solar Energy Industries Associa-

Easily seen from the Ohio Turnpike, the array will stand as a visual cue to the more than 49 million travelers who pass it each year that GM is committed to the use of solar power, Basel said.

This announcement comes nearly one year after announcing completion of the 1.8-megawatt solar array on the rooftop of GM's Toledo Transmission facility, also in Ohio.

That array is the largest rooftop array in the state, producing enough energy to power 149 homes in the United States for a year.

"You don't often think of the Midwest when you think of ideal locations for solar, but reduced costs and increased utility rates have made sites like Lordstown and Toledo optimal locations to expand GM's use of power," said Threlkeld, GM global manager of renewable energy.

The Solar Energy Industry Association, which named GM a "Solar Champion" last year at this time, has released its Solar Means Business 2014 Report.

gin - the amount of revenue it gets to keep – hit 9.5 percent, the fifth-straight quarter of growth. In China, pretax profit rose 14 percent to \$484 million.

GM's North American wholesale vehicle sales rose about 60,000 over last year, and half the increase came from pickup trucks and SUVs with high sales prices, said Stevens.

"The new trucks and SUVs are more profitable than the ones they replaced. That certainly helps from a profit perspective," he said

GM sold 884,000 vehicles in North America during the quarter, an increase of 9.4 percent.

But the company's loss in Europe, including Russia, grew 63 percent to \$387 million. GM also lost \$32 million in South America.

But Stevens said both regions improved from previous quarters as cost cuts took hold. The company expects to record a pretax profit in Europe during 2016.

Stevens said GM spent about \$700 million on recall repairs during the third quarter, although the expenses were booked during the first half of the year.

The biggest recall expense stems from the callback of 2.6 million small cars to fix faulty ignition switches that have been linked to 29 deaths.

GM has hired compensation expert Kenneth Feinberg to pay victims and their families and expects to pay \$400 million to \$600 million in claims.

GM said the quarter included \$200 million in restructuring costs, mainly for the closure of an assembly plant in Germany.

## WARREN URGENT CARE

8am-10pm • 7 Days a week • 365 Days a Year

"Bringing Quality Urgent Care To Your Neighborhood"

"We Care"

#### URGENT CARE FOR ACCIDENTS AND INJURY **ADULT & PEDIATRIC ILLNESS**

Digital X-Rays, EKG and Lab Work, On-Site Lab Service, Strep, Mono, Pregnancy & Urine Testing, Vaccinations, Sports & School Physicals,
Occupational Medicine, Work-Related Injuries,
Pre-Hire Physicals (BAT & Urine Screening)

SPECIAL ON SPORTS PHYSICAL \$25.00 State-of-the-Art Facility

586-276-8200

31700 Van Dyke • Warren, MI 48093 On Van Dyke Rd., between 13 & 14 Mile in

St. John's Windemere Park OTHER CONVENIENT LOCATIONS:

Woodland Urgent Care N. East Macomb Urgent Care

313-387-8700

586-868-2600

► FLU SHOTS ◀

HAP & BCN NO Referrals Needed! www.warrenurgentcare.com

# BELOW GM PRICING SALE • 0% UP TO 72 MONTHS ON MOST 2014 MODELS





**PURCHASE LS** 

\$21,810\*

2015













### **LEASE PULLAHEAD AVAILABLE SEE SALESPERSON FOR DETAILS**

**PURCHASE** 



LEASE 1LT

**\$156** 

LEASE FOR 24 MONTHS

**\$199** 















5

#### WE NEED YOUR TRADE-IN...MINIMUM \$3500 FOR YOUR TRADE-IN GUARANTEED



**PURCHASE** 

**\$31.475** 

26125 Van Dyke @ 101/2 Mile Center Line, MI 48015 SERVICE HOURS: Monday & Thursday 6:30am-9

**Quick Oil Change EXPRESS LUBE OIL FILTER** 395 Up to 5 qts.

Fluid Level,

Brake & Alignment Check Included.



Excludes synthetic, Diesel & Med. Duty Trucks. Most GM cars & trucks. One coupon per customer. Must present coupon with order. Plus tax. Expires 10-31-14. sday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30a





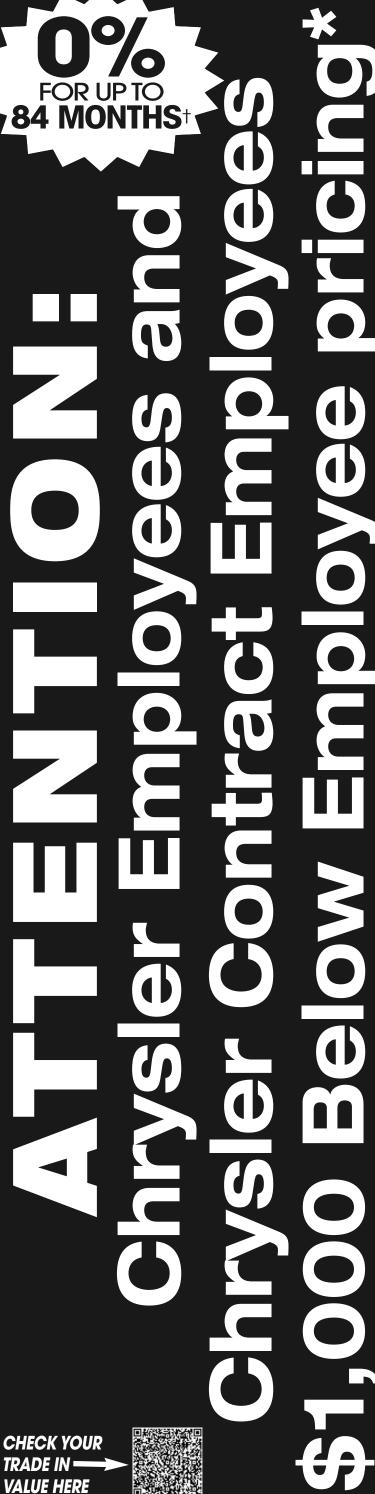




Visit our website: edrinke.com SHOWROOM HOURS: Mon. & Thurs. 8:30am-9:00pm; Tues., Wed., & Fri. 8:30am-6:00pm



Now looking for experienced salespeople to join our team!







2014 CHRYSLER

YOUR OFFICIAL CHRYSLER JEEP • DODGE LEASE TURN-IN HEADQUARTERS



300 S

27 MO. LEASE

#### **2014 RAM CREW CAB 4X4**

**BIG HORN** 



27 MO. LEASE ONLY

#### 2015 CHRYSLER **200 LIMITED**



27 MO. LEASE ONLY



27 MO. LEASE ONLY \$259<sub>mo.</sub> \$27,760

ALL NEW 2015 JEEP **CHEROKEE LATITUDE 4X4** 

> 39 MO. LEASE ONLY 95<sup>\*</sup>o.

### **ALL NEW 2015 DODGE JOURNEY RT AWD**



**2014 DODGE** CHARGER R/T



MILOSCH's X PALACE

(1-75)

(M-59)

27 MO. LEASE ONLY **mo**.

\*We make car buying fun at Milosch's Palace. Please call to schedule an appointment for a demonstration drive. All rebates to dealer. Deals apply to stock units only. Must be a Chrysler employee. \$1995 down, plus destination, taxes, title, plates. Must be Chrysler Employee. \$500 Military and TDM included. Lease calculated at 10,000 miles per year. Vehicle shown not actual vehicle. WAC. See dealer for details. \*\*Lease and prepay examples are plus destination, taxes, title, plates, \$0 sec. deposit required. Includes Conquest Trade-in and must be Chrysler Employee. Programs subject to change. †On select models. See dealer for details. Expiration date is 10/31/14.

YOUR OFFICIAL CHRYSLER • JEEP • DODGE LEASE TURN-IN HEADQUARTERS



HOURS: Mon/Thurs 8:30am-8pm Tue/Wed/Fri 8:30am-6pm

**OPEN SATURDAY!** 

New **SCAN** Sales 10am-3pm & ME Service 8am-2pm



Silverbell

**₩стс** 

Exit 81

(M-24)

3800 S. Lapeer Rd., LAKE ORION **Call Toll Free:** 

Saturday Hours:

