

Get \$500 Auto Show Bonus Cash on our Most Popular Models!

MORAN  **Where You Always Get...**

JUST ANNOUNCED AUTO SHOW BONUS CASH

The Best Price... PERIOD!

2014 CRUZE

- 2 Yr/24,000 Scheduled Maintenance INCLUDED!
- LT Equipment Package! • ECOTEC 1.4L "Turbo" Engine!
- Automatic Transmission! • Power Locks/Windows!
- AM/FM/XM Radio w/CD! • Remote Keyless Entry!
- Aluminum Wheels!
- 35 MPG on the Highway!

Stk. #E16111
MSRP \$20,795
NO 1ST PAYMENT OR SECURITY DEPOSIT!

Starting At **\$17,374** Lease For Only **\$139**
Just \$999 Down

2014 MALIBU

- 2 Yr/24,000 Scheduled Maintenance INCLUDED!
- LS Equipment Package! • 2.5L DOHC VVT Engine!
- Automatic Transmission! • Power Locks/Windows!
- Cruise Control/Tilt Wheel! • AM/FM Radio w/CD!
- Remote Keyless Entry! • Aluminum Wheels!
- Rear Window Defogger!
- 36 MPG on the Highway!

Stk. #E14834
MSRP \$23,025
NO SECURITY DEPOSIT!

Starting At **\$18,235** Lease For Only **\$169**
Just \$999 Down

2014 EQUINOX

- 2 Yr/24,000 Scheduled Maintenance INCLUDED!
- LS Equipment Package! • 2.4L DOHC Engine!
- Automatic Transmission! • Power Locks/Windows!
- AM/FM/XM Radio w/CD! • Remote Keyless Entry!
- Aluminum Wheels!
- 32 MPG on the Highway!

Stk. #E16090
MSRP \$25,315
NO SECURITY DEPOSIT!

Starting At **\$21,808** Lease For Only **\$195**
Just \$999 Down

2014 TRAVERSE

- 2 Yr/24,000 Scheduled Maintenance INCLUDED!
- LS Equipment Package! • 3.6L SIDI V6 Engine!
- Automatic Transmission! • Power Locks/Windows!
- AM/FM/XM Radio w/CD!
- Remote Keyless Entry!
- Bluetooth for Phone!
- 24 MPG on the Highway!

Stk. #E16202
MSRP \$31,670
NO SECURITY DEPOSIT!

Starting At **\$27,405** Lease For Only **\$228**
Just \$999 Down

Picture may not represent actual sale vehicle. All applicable rebates including GM Owner/Lessee Loyalty have been deducted from Sale Price/Payment and are subject to change by the manufacturer without notice. All leases 36 months/10,000 miles per year. \$500 trade-in bonus cash is in addition to appraised value. All Sale Prices/Payments require GM Employee discount and are plus title, tax and plate fees. Certain restrictions may apply, see dealer for details. Sale ends 1/31/2014 @ 6:00PM.

Current GM Owners/Lesseees Get Up to \$2,000 in Loyalty Bonus Cash

MORAN  **The Best Price... PERIOD!**

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GM Executives Anticipate Increase in 2014 Earnings

General Motors executives forecast modest global industry growth in 2014, driven by the United States, China and Europe.

"We continue to perform well in the two most important markets in the world, the U.S. and China," said GM CEO Mary Barra. "We're taking advantage of our strength in these countries to restructure and make the investments necessary to grow profitably in other parts of the world."

Based on this outlook and the introduction of key vehicles globally, the Detroit automaker's execs said they expect GM's total earnings before interest and tax (EBIT) adjusted to be modestly improved, said GM spokesperson Tom Henderson, with improved underlying operating performance more than offsetting increased restructuring expense.

Additionally, a company statement said GM expects EBIT-adjusted margins will be similar to last year.

GM President Dan Ammann shared the outlook with investor analysts attending the Deutsche Bank 2014 Global Auto Industry Conference in Detroit.

Following 18 vehicle launches in 2013 in the U.S., the automaker will introduce 15 new or upgraded models in that market this year, Henderson said.

In China, GM and its joint venture partners will introduce 17 new or upgraded models in 2014. GM also announced plans to open four additional plants in China through 2015, enabling production of up to 5 million units annually.

Vehicles being introduced in key markets globally in 2014 include the Chevrolet Silverado HD, Tahoe, Suburban, Colorado,

Aveo and Sail; Cadillac ATS Coupe, CTS and Escalade; GMC Sierra HD, Yukon XL, Denali XL and Canyon.

Among key accomplishments for 2013, Ammann noted the following:

- Executed successful global vehicle launches;
 - Received most initial quality awards among automakers in 2013 J.D. Power and Associates Initial Quality Study;
 - Improved revenue, EBIT-adjusted and margins;
 - Announced GM International Operations restructuring, including plans to discontinue Chevrolet's mainstream presence in Western and Eastern Europe and transition to a national sales company in Australia with its Holden brand;
 - Completed the acquisition of substantially all of Ally Financial's international operations;
 - Added to the S&P 500 index;
 - Refinanced \$4.5 billion in high-cost obligations, increasing financial flexibility;
 - Achieved investment grade rating with Moody's Investors Service;
 - Monetized non-core assets, including Ally and PSA ownership stakes;
 - The U.S. Treasury divested its ownership stake;
 - Announced senior leadership succession plan.
- "In 2014, our focus will remain on winning customers by delivering new vehicles with compelling value and outstanding quality," Ammann said.
- "Our ongoing work to transform our company into a formidable competitor in every market we serve will continue unabated."

DRIVE A LITTLE...SAVE A LOT! **DRIVE A LITTLE...SAVE A LOT!** **DRIVE A LITTLE...SAVE A LOT!** **DRIVE A LITTLE...SAVE A LOT!**

Jim Causley **BUICK-GMC**

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AUTO SHOW BONUS CASH IS HERE!

Plus SAVE EVEN MORE!

Use Your GM Credit Card Earnings TOPPED OFF UP TO \$4000

PULL AHEAD IS BACK!

On leases expiring now thru April 30, 2014. See dealer for details.

WE DO NOT Charge You A Doc Fee to do Your Paper Work! SAVE up to \$200!

NEW 2014 BUICK VERANO

Rear Back Up Camera!

Stk. #B1193

1.9% APR FOR UP TO 60 MOS AVAILABLE

NO SECURITY DEPOSIT REQUIRED!

2 YR/24k Miles NO CHARGE MAINTENANCE!

MPG 32

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$197* **\$225*** **\$21,416****

36 Mo/10K • \$999 Down 36 Mo/10K • \$0 Down

NEW 2014 BUICK REGAL

TURBO! Rear Back Up Camera!

Stk. #B1162

2.9% APR FOR UP TO 60 MOS AVAILABLE

NO SECURITY DEPOSIT REQUIRED!

2 YR/24k Miles NO CHARGE MAINTENANCE!

MPG 30

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$246* **\$274*** **\$27,937****

36 Mo/10K • \$999 Down 36 Mo/10K • \$0 Down

ALL NEW 2014 BUICK LACROSSE

3.6L • V6 Auto

Stk. #B1193

1.9% APR FOR UP TO 60 MOS AVAILABLE

NO SECURITY DEPOSIT REQUIRED!

2 YR/24k Miles NO CHARGE MAINTENANCE!

MPG 28

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$282* **\$310*** **\$30,613****

36 Mo/10K • \$999 Down 36 Mo/10K • \$0 Down

NEW 2014 BUICK ENCORE

1.4L Turbo Engine Rear Back Up Camera!

Stk. #B1292

2.9% APR FOR UP TO 60 MOS AVAILABLE

NO SECURITY DEPOSIT REQUIRED!

2 YR/24k Miles NO CHARGE MAINTENANCE!

MPG 33

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$259* **\$283*** **\$22,840****

36 Mo/10K • \$999 Down 36 Mo/10K • \$0 Down

NEW 2014 BUICK ENCLAVE

3.6L • V6 • Auto Rear Back Up Camera!

Stk. #B1188

0% APR FOR 60 MOS AVAILABLE

NO SECURITY DEPOSIT REQUIRED!

2 YR/24k Miles NO CHARGE MAINTENANCE!

MPG 24

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$309* **\$337*** **\$34,905****

36 Mo/10K • \$999 Down 36 Mo/10K • \$0 Down

Current GM Owners/Lesseees Get up to \$2000 in Loyalty Bonus Cash!

NEW 2014 TERRAIN SLE

Rear Vision Camera!

Stk. #T1612

2 YR/24k Miles NO CHARGE MAINTENANCE!

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$175* **\$23,711***

24 Mo/10K • \$999 Down

NEW 2014 ACADIA

8-Passenger Modular Seating Rear Vision Camera!

Stk. #T1723

0% APR FOR 60 MOS AVAILABLE

2 YR/24k Miles NO CHARGE MAINTENANCE!

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$244* **\$30,895***

36 Mo/10K • \$1,499 Down

NEW 2014 SIERRA DOUBLE CAB 4X4 SLE

HD Trailer Package Rear Vision Camera!

Stk. #T1746

2 YR/24k Miles NO CHARGE MAINTENANCE!

\$5000 REBATE

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$225* **\$30,495***

24 Mo/10K • \$1,495 Down

ALL NEW 2014 SIERRA CREW CAB 4X4 SLE

HD Trailer Package Rear Vision Camera!

Stk. #T1092 Demo

2 YR/24k Miles NO CHARGE MAINTENANCE!

\$5000 REBATE

GM EMPLOYEE & FAMILY LEASE **GM EMPLOYEE & FAMILY PRICE**

\$225* **\$32,335***

24 Mo/10K • \$1,495 Down

DRIVE A LITTLE...SAVE A LOT! **DRIVE A LITTLE...SAVE A LOTT!** **DRIVE A LITTLE...SAVE A LOT!** **DRIVE A LITTLE...SAVE A LOT!**

Cause You Can't Do Better Than...

Jim Causley .com

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56 YEARS

BUICK GMC

Jim Causley

BUSINESS HOURS:
Mon & Thurs 8:00 am-9 pm
Tues, Wed & Fri 8:00am-6 pm
Sat. 10:00 am-3 pm

Add rebates to sale price plus tax, title and plates. Residential restrictions apply. Payments and prices are either GM owner loyalty, GM lease loyalty or competitive make in household. Leases based 10k per year with S or A credit and are plus tax, title, plates and security deposit if required by lender. (LEASE ACQUISITION FEES ARE INCLUDED IN PAYMENTS). Lease payments & purchase prices include GM Owner Loyalty. Owner loyalty must have '99 or newer GM Vehicle in household. Sierra lease payments include \$500 owner/lease loyalty. Sierra purchase prices include lease loyalty and trade bonus, must have a '99 or newer trade of any make. Payments & prices subject to change per GM incentives. Picture may not represent actual vehicle. See dealer for details. All prior sales excluded. Offer ends 1/25/14.