Automakers Calling Back Engineers Who Have Left

Tech Center News

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GM Foundation **Pledges \$35,000 For SAE Program**

The SAE Foundation recently announced a \$350,000 pledge from the General Motors Foundation for programming support on Science, Technology, Engiand neering Mathematics (STEM) curriculum.

The GM Foundation has been a longtime supporter of the SAE Foundation, funding communitybased activities and program expansion along with challenges such as Gravity Cruiser and Fuel Cell Challenges.

Over the past decade, the GM Foundation has granted more than \$5 million to provide sustained support for SAE's "A World in Motion" initiative.

Most recently, the GM Foundation has provided funding to support SAE in the expansion of the A World in Motion (AWIM) Primary Program, which focuses on scientific-literacy at the kindergarten through third grade levels.

"The GM Foundation believes that investing in education that supports the next generation of leaders and innovators in STEM fields is important," said Karen Nicklin, GM Foundation Manager of Educational Initiatives.

GM Employees To Show Off Cars

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nations will be accepted. The event will be held at the Event Island Amphitheater on the Tech Center Campus in Warren between 10 a.m. and 2 p.m.

"We start parking cars to be displayed at about 5:30 a.m.," Duncan said. "The show is meant to take place during peoples' lunch hour. So we have a lot of GM employees who drive to work in their display cars, park them at the show and then at the end of the day, drive home in them."

The show doesn't have any

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A lot of this has to do with competition. OEMs can let a model "rest" for five or six years. But it also has to do with changes in consumer attitudes, Smart said. The public has become used to new models smartphones and tablets coming out every six months.

Compare that with the three or four years it takes to redesign a new model of a popular car, Smart said.

The public looks at the auto industry and wonders why it takes so long for a new model to come out when their smartphone was updated within 36 weeks of its launch," Smart said.

"And now, people are beginning to look at their cars as an app hub on wheels. And today's cars have more lines of code than an F-22 fighter. So the demand is there for engineers. Not just mechanical engineers, but electronic engineers and chemical engineers.'

So, Smart said, the question becomes where do new engineers come from.

'One of the problems the industry is having," he said, "is that not all of the people who get engineering degrees go into engineering fields. Engineering graduates have skills that can be used in other fields.

"A mechanical engineer with an MBA is a tour de force. They have the ability to understand numbers and they know how businesses work. That's a very capable person indeed.'

To get more engineers in the pipeline, the auto industry needs to do more promotion, Smart said.

"The auto industry has to put back into education and tell students that the industry is now very techno-savvy," Smart said. "They need to emphasize that working for GM or Ford is a viable alternative to going to Google.

"They have to get the message out that the auto industry is the place to be."

Smart said he approves industry efforts where engineers from companies like GM go out and promote STEM education.

"I talk to these people and they tell me that when they go to STEM events, the young people are interested in science," Smart said. "The children are excited about what they learn. And the companies and groups like the SAE do make scholarships available.'

But not everyone who starts off in an engineering major sticks with engineering, Smart said. Some switch to majors more in line with going to medical school. There is a demand for engineers in other industries, such as aerospace. Some just drop out of engineering altogether.

"I think part of the problem is that young people have seen their elders go into the industry and then get laid off during bad times," Smart said. "These students are concerned about longevity. There's a lot of PR work that needs to be done.3

Southeast Michigan has a number of good universities, Smart said. The region uses what he calls the "hub and spoke" model, where businesses help support local schools and help promote auto engineering in the curriculum.

This helps keep locally-developed talent in the Detroit area. STEM students from nearby states like Ohio and Indiana also go to Detroit.

"If you go to places like Silicon Valley, venture capitalists are willing to lend people money to develop their ideas," Smart said. "A lot of these ideas don't pan out. They have an attitude that if this idea doesn't work out, I'll just move on to the next one."

Eventually, an idea will work and become very profitable, Smart said. But here in the Midwest, in the car business, competition requires that ideas hit more than they miss. The culture here is different, so someone who went to Stanford or Cal Tech might not want to come here where results are expected, not hoped for.

"A lot of people in Gen Y look at science and say it's hard," Smart said. "So they look at other fields to make a living. That's why SAE gets involved in mentoring programs that service the young.

"Today's young people want to learn as much as possible as soon as possible and anything we can do to help them is a positive thing. We are in the beginning of a generational shift."

This demand for engineers has also helped today's engineers with their options.

"It used to be that an engineer out of school would go to work for Ford or GM or Chrysler and they'd stay with the company for their entire careers," Smart said. "But I'm seeing a lot of movement in Southeast Michigan by engineers going from company to company.

Car Rental Firms Provide 'Demo Drives,' Says Polk Study

Car rental customers try before they buy, according to a new study commissioned by Enterprise Holdings. The study, conducted by Polk, found customers who rent a car from Enterprise Holdings' brands - Enterprise Rent-A-Car, Alamo Rent A Car and National Car Rental - are 55 percent more likely than the average consumer to purchase a new vehicle within six months of their rental.

Polk research revealed that 1.2 million new cars (out of 11.4 million retail sales) were purchased by consumers within 180 days of renting from an Enterprise Holdings brand. Therefore, Enterprise, National and Alamo cus-

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tomers purchased one out of 10 new vehicles sold last year.

The Polk study found that the highest purchase rates are among Enterprise Rent-A-Car replacement renters - customers who rent from neighborhood locations because their cars are in for body work or mechanical repairs. These replacement renters are twice as likely as the average consumer to purchase a new car within six months of their rental.

But customers who rented from Enterprise, Alamo and National at the airport are also more likely to buy. Leading the wav are National's airport customers, who are 45 percent more likely to purchase a new vehicle

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"This research confirms that, for many consumers, renting a car is truly an extended test drive," said Mark Pauzé, senior product marketing manager, Polk. "The rental experiences provided by Enterprise, Alamo and National are highly influential in the purchasing decisions of potential car buyers. And

these test drives don't just influence how soon people buy, they often steer them toward a different vehicle than what's already in their garage."

The study covered 23 million individual renters over a 12month period. The study indicates that many car renters are using their rentals to experiment with new makes and models.



sponsors, Duncan said, but any donations and money raised goes to the Warren Goodfellows, the Juvenile Diabetes Association and the Grace Centers for Hope. Duncan said.

Advance registration ends Friday, July 19. Car owners will also be able to register at the show from 6 am to 9:30 am. The event is open to all active, retired, or contract GM employees.

There will be food available for purchase and music provided by DJ Rockin' Ronnie. To learn more about the event or to register a vehicle go to the web site, gmemployeecarshow.com.





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