### Michigan Defense Suppliers Display Wares for U.S. Military, Government

by Jim Stickford

The National Defense Industrial Organization Expo held last week at the Macomb Community College South Campus helped the military and others see what defense suppliers can do for

Deanne Event organizer Gaereminck, who works at TACOM, said that the May 14-15 expo, an annual event, is the fourth of its kind.

"I worked on the first event and last year, because the NDIA is big on the mentor-protege relationship. My mentor, Paul Curtis, put on the expo and I helped. This year was my turn to run it."

The point of the event is to help Michigan businesses involved in the defense industry show off what they can do, Gaereminck said.

This year, we had more than 140 exhibitors at the show," Gaereminck said. "That number is a little down from last year due to the recent cuts in the defense budget.

"But what's important is that the number of military and government people were here. The government is looking for new technology and new ideas, as are other small businesses, so holding the expo is important."

Gaereminck said that new to the expo was a formal agenda where people speak about issues in the defense industry. One of the speakers was Deputy Assistant of Defense for Maintenance John B. Johns.

"Every year TACOM has been at the expo, but this year (TACOM'S) senior leadership spoke at the show and that's what people in the industry want to see," said Gaereminck.

During the expo, Pure Michigan Connect held a gathering, Gaereminck said, one of several gatherings across the state that tries to bring Michigan business-



Deanne Gaereminck

es together. Ford recently spon-

po a success and said that next year they might try reaching out to the community at large.

she said.

#### pected to launch in 2015. Manufacturing Centre near Wolverhampton,

#### sored a Pure Michigan gathering and invited its suppliers.

Gaereminck called the 2013 ex-

The expo is held on a college campus and getting students to attend to see the opportunities in the defense field would be a good thing for future exhibitions,

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Macomb County will host "Happy Birthday 65," an awardwinning seminar for seniors age 65 or newly disabled June 12, 2:30 p.m., in the VerKuilen Building, 21885 Dunham Rd., in the Senior Auditorium.

Topics include social security, veteran's benefits. Register at macombgov.org/seniorservices.

## TARDEC Seeks Auto Suppliers' Wisdom and Expertise

CONTINUED FROM PAGE 1

portant to the OEMs who now have to meet stricter federal CAFE standards, it's important for the military, Thomas said, making several points:

- Every gallon of fuel has to be shipped to the battlefield.
- Today's wars usually aren't fought close to gas stations.
- Plus, by lightweighting the vehicles, they use less fuel, which saves money and reduces the logistics "tail" that supplies front-line troops.

"I want to tell auto people that we have many requirements, like suspension, drivetrain and active safety solutions in common," Thomas said. "If someone has a system that he thinks the military will be interested in, he can go to our gateway site at www.tardec.groundvehiclegateway.com. It's a great way to interact with the Detroit Arsenal.'

Gen. Mike Stone of the Michigan National Guard also spoke at the Trov event. He said while he works for the state of Michigan, he is recognized as a general by the Army. We're ideally placed to help

the auto industry," he said. "I'm a former corporate lawyer and I understand how business works. And I'm the assistant adjutant general of the Michigan National Guard, so I know the military.

Stone said the Guard has entered into a memorandum of agreement with the Army Materiel Command, which he describes as the entity two levels above TARDEC.

This agreement allows the TARDEC program manager to come to a state Guard base and use its facilities for things like testing of projects. TARDEC recently tested a driverless vehicle at Camp Grayling in Northern Michigan.

By making it easier for the Army to test equipment in the state, it makes Michigan more attractive for developing equipment, said Stone.

By adding things like cameras and sensors in Camp Grayling so that data can be gathered or analyzed, he said, the site becomes a good place to do things like test driverless vehicles.

"This allows state companies to stay in the state and test their products," Stone said.

"For example, the Guard will be testing 10,000 gallons of biofuel during training. We'll substitute our regular fuel with bio-fuel. We get our training and the Army gets to test its evaluation criteria for the fuel in a two-week period."

Stone said Michigan is the only state with such an agreement. The result. he said, is that the Guard has gone from supporting three or four Army projects a year to 24.

Building this kind of infrastructure in Michigan makes the state more attractive to the military, which helps Michigan companies do business with the military, Stone said. Spending money on Guard facilities isn't an expense, he pointed out - "rather, it's an investment."

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