

Buick Encore's Next Stop – Showrooms

GM announced that the 2013 Buick Encore passed a milestone last week as shipments to dealers began. Within the next few weeks, test drives will be available at Buick dealers around the country, allowing prospective customers to experience the first luxury small crossover from Buick.

"Encore delivers Buick's signature quiet and well-crafted luxury in a new and unexpected package," said Tony DiSalle, vice president of Buick Marketing.

"Having vehicles on trucks and heading to dealers means we're one step closer to letting customers experience that for themselves."

The 2013 Encore, he said, is unlike any vehicle in the brand's 110-year history, offering a unique combination of size, efficiency and value.

Autotrader.com recently named Encore to its list of "Top 10 Must Test Drive Vehicles for 2013," calling it a "nimble crossover SUV

with an exceptionally quiet ride, a high-tech interior and estimated highway fuel economy of 33 mpg."

Encore has a suggested retail price of \$24,950 and its EPA estimated fuel economy of 25 city/33 highway earned the vehicle a place on the American Council for an Energy-Efficient Economy list of "Greener Choices 2013."

Standard features include IntelliLink connectivity with intuitive voice commands, 10 air bags, and a rear-vision camera. Encore offers innovative active safety systems including Forward Collision Alert, which uses a camera-based system to alert the driver of a possible collision, and Lane Departure Warning, which alerts the driver when a lane marker is crossed without the use of a turn signal.

GM has reported that Buick is

attracting new customers with its portfolio of award-winning luxury models, including the Enclave crossover, LaCrosse sedan, Regal sport sedan, Buick Verano sedan and the all-new 2013 Encore crossover.

GM has been promoting Buick as a modern luxury brand offering personal technologies, along with performance.

Spokesmen said Buick is attracting new customers with its portfolio of award-winning luxury models, including the Enclave crossover, LaCrosse sedan, Regal sport sedan, Buick Verano sedan and the all-new 2013 Encore crossover.

Got News?

If you have solid business news for this paper, please contact us at News@DetroitAutoScene.com.

Treasury Hires Banks to Sell Its GM Shares

DETROIT (AP) – The U.S. Treasury Department has hired JPMorgan Securities and Citigroup Global Markets to sell its remaining stake in General Motors and bring an end to almost four years of partial government ownership of the carmaker.

The government, which got its stake in a \$49.5 billion bailout of the company in 2009, still holds 300 million shares of GM common stock, giving it 19 percent of the auto giant. Treasury officials revealed hiring JPMorgan and Citigroup last week in documents posted on the department's website.

The banks will get one cent for every share they sell for a fee of up to \$3 million. The documents gave no timetable for sale of the remaining shares, but the government has said it intends to be out of GM by early next year. Contracts with the two banks run through Jan. 14, 2014, but can be extended in 90-day increments or through mutual agreement. Extensions can't go longer than Jan. 14, 2017.

When the stock is finally sold, it will end a sad chapter in GM's history. The company nearly ran out of cash in 2008 and needed government money to survive a trip through bankruptcy reorganization. Since then, GM has posted 11 straight quarters of profits, piling up \$16 billion in net income. Last month, the company bought 200 million of its shares from the government for \$5.5 billion.

The Treasury Department has held the stock for more than two years, awaiting a better price. GM shares sold for \$33 each when they began publicly trading again in November 2010. The shares rose shortly after the sale but fell dramatically early this year as the U.S. economy slowed and Europe headed toward recession. Then, a strengthening U.S. auto sales recovery and the stock buyback pushed the price back above \$30 for a time.

ED RINKE CHEVROLET BUICK GMC



YOUR CHOICE \$69*
24 MO. LEASE*/10K PER YEAR

**GM Select Card Members
Top Off Up To \$3,000***



2012 CRUZE LS
No GMS Required
\$13,827*



2013 MALIBU LS
No GMS Required
\$19,786*



2013 EQUINOX LS
No GMS Required
\$20,995*



2013 TRAVERSE LS
No GMS Required
\$25,995*



2013 SILVERADO 1LT
\$24,106*



2013 VOLT
36 MO. LEASE
No GMS Required
\$34,254*
0% for 72 mo.



Ray Stemple
rstemple@edrinke.com



Nicole Dodge
nhuminski@edrinke.com



Jim Pfeiffer
jpfeiffer@edrinke.com



Find Us on FACEBOOK

See us for your GM employee purchases.

1-877-451-7707
26125 Van Dyke at 10 1/2 Mile Rd.

Visit our website: **edrinke.com**

SHOWROOM HOURS:

Mon. & Thurs. 8:30am-9:00pm; Tues., Wed., & Fri. 8:30am-6:00pm

* All prices and payments include GM rebates. Pictures may not represent actual vehicle. All leases 10K per year. Cruze, Malibu, Silverado, Traverse & Equinox are all 24 month leases. Volt is 36 month lease. Must qualify for lease conquest on all vehicles except Volt. Must qualify for GMS on Silverado. Due at signing on all leases - 1st payment, title, tax, plates & Acq. fee. No security deposit required on all vehicles with approved S.A.T. Tier credit approval. Cruze \$1691 down, Malibu \$2827 down, Traverse \$3114 down, Silverado \$2037 down, Equinox \$3066 down, Volt \$7755 down. Expires 01/31/13.



Edrinke.com

ED RINKE • FAST • FRIENDLY • DISCOUNTS

GM SERVICE CENTER
MICHIGAN'S LARGEST
•SERVICE DEPT. •PARTS •BODY SHOP
866-452-1547
26125 Van Dyke @ 10 1/2 Mile
Center Line, MI 48015
SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

Quick Oil Change EXPRESS LANE
LUBE OIL FILTER \$23.95
Up to 5 qts.

Fluid Level,
Brake & Alignment Check Included.



We use Genuine GM Oil & Filter
No additional or hidden charges.
Out the door pricing.

Open Mondays & Thursdays until 8:30pm
Excludes synthetic, Diesel & Med. Duty Trucks.
Most GM cars & trucks. One coupon per customer. Must present coupon with order. Plus tax. Expires 1-31-13.

SERVICE HOURS: Monday & Thursday 6:30am-9:00pm; Tuesday, Wednesday & Friday 6:30am-6:00pm • Shuttle at 6:30am - Pick-up Both Ways • All Day starting at 6:30am.

\$4.00 BUFFET
ALL YOU CAN EAT!



• PIZZA • SALADS • PASTAS • DESSERTS
MON. THRU FRI. 11:30 AM-1 PM
31315 VAN DYKE (Just North of Chicago Rd) 586-979-0405
- PLEASE MENTION AD FOR BUFFET SPECIAL -

Up to Two People
Drinks
Not Included

WE CATER
ORDERS OF \$50 OR MORE
PLACE ORDERS
24 HOURS IN ADVANCE
FOR FASTER SERVICE (2280 E. 14 MILE) 586-979-8080



GMC EXPERIENCE BUICK ((XM))
Special 24 Month Leases
2 Years of Onstar Directions & Connections
2 Years of SiriusXM Radio • 2 Years of Maintenance

YOUR CHOICE \$69*
LEASE FOR



VERANO
GM EMPLOYEE PRICE
\$20,735*



REGAL
GM EMPLOYEE PRICE
\$22,450*

Stop in today, to enter for a chance to win a
2 year lease on a brand new GMC Terrain or Buick Regal



LACROSSE
GM EMPLOYEE PRICE
\$23,625*



**SIERRA 1500
EXT CAB**
GM EMPLOYEE PRICE
\$16,845*

GM Select Card Members Top Off Up To \$3,000*



ACADIA
GM EMPLOYEE PRICE
\$25,965*



TERRAIN
GM EMPLOYEE PRICE
\$20,530*

See us for your GM employee purchases.

1-866-452-1300
24231 Van Dyke at 9 1/2 Mile Rd.

Visit our website: **edrinke.com**

SHOWROOM HOURS:

Mon. & Thurs. 8:30am-9:00pm; Tues., Wed., & Fri. 8:30am-6:00pm



Dennis Thacker
dthacker@edrinke.com



Paul Makowski
pmakowski@edrinke.com

All prices & payments include GM rebates. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of GM Employee Discount (Unless otherwise stated). Leases are 24 months, 10,000 miles per year w/ approved S Tier credit w/ \$999 due at signing, (unless otherwise noted). Prices & payments are plus tax, title, and plate fees. 0% financing in lieu of some factory rebates. Refundable security deposit required on certain vehicles - to be determined by lender. Must qualify for conquest with a 1999 or newer non GM lease. Verano lease is with \$4854 Down. LaCrosse lease is with \$7259 Down. Regal lease is with \$6872 Down. Sierra lease is with \$2585 Down. Acadia lease is with \$5949 Down. Terrain lease is with \$5149 Down. Acadia lease is a 36 month lease. Sierra lease is a 24 month lease. Terrain, Regal, LaCrosse, and Verano leases are 36 month. All purchase prices are 2012 Models. Sierra purchase must qualify for Trade In rebate. **See salesperson for details. Expiration Date -1/31/13.

HOT! HOT! HOT!

I.T. PROFESSIONALS NEEDED

Contract,
Contract to Hire
and Direct Placement
Sponsorship Available

Contact Mark Harrison
248-761-3851
MarkH@itworksintl.com

BODY SHOP
586-754-7000
ext 1231



INSURANCE
WRECK
AMENDED

TRANSPORTATION AVAILABLE
During Scheduled Repairs
FREE OIL CHANGE
With Each Major Repair